File	No.	210324

Committee Item	No.	
Board Item No.	10	

### **COMMITTEE/BOARD OF SUPERVISORS**

AGENDA PACKET CONTENTS LIST

Committee:	Da	ate:
Board of Sup	pervisors Meeting Da	ate: April 6, 2021
Cmte Boar	'd	
	Motion Resolution Ordinance Legislative Digest Budget and Legislative Analyst R Youth Commission Report Introduction Form Department/Agency Cover Letter MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 – Ethics Commission Award Letter Application Public Correspondence	
OTHER		
	Ofc of Economic & Workforce Devel	elopment Presentation - 3/17/21
H		
HH		
Prepared by:		pate: April 2, 2021

### AMENDED IN BOARD 3/23/2021

FILE NO. 210324 3/23

ORDINANCE NO. RO#21018 SA#97-19

1	Children, Youth and Their Families for Youth Learning Initiatives to the - Various	<u>)f</u>
3	Programs to Provide Relief to Small Businesses, Arts and Cultural Órganizations, and	_
4	Business Fee Revenue - \$28,200,000 - \$20,000,000 - FY 2020-2021]	⊒
5		
6	revenue to the Office of Economic and Workforce Development, General Services	! !
7	Agency-City Administrator, Arts Commission, the Department of Children Youth a	<u>ınd</u>
8	Their Families for, Public Health, and General City Responsibility in FY2020-2021	f <del>or a</del>
9	grant program to provide relief to over 2,000 low-income small businesses, include	<u>ling</u>
10	for small businesses impacted by property crime, Grants for the Arts, Arts Impact	Ī
11	Endowment, Cultural Centers, Cultural Equity Endowment, Cultural Districts, You	<u>th</u>
12	Learning Initiatives, SFUSD and City College Dual Enrollment programs, overdose	<b>≟</b>
13	<u>prevention, and support for family relief</u> across the city, in particular those most	
14	impacted by Shelter in Place orders, and those that have not accessed state or	
15	federal financial programs; and for a loan program which will complement and	
16	expand existing Local, State, and Federal initiatives aimed at providing relief for s	mall
17	businesses struggling as a result of COVID-19, de-appropriating \$28,200,000 of	
18	business fee revenue, and placing \$6,520,705 on reserve in Fiscal Year (FY) 2020-	<u>21</u> .
19		
20	Note: Additions are <u>single-underline italics Times New Roman;</u>	
21	deletions are <u>s<i>trikethrough italics Times New Roman.</i></u> Board amendment additions are <u>double underlined.</u>	
22		
23	<b>S</b>	
24	<u> </u>	
25		

- 1 Be it ordained by the People of the City and County of San Francisco:
- 2 Section 1. The sources of funding outlined below are herein appropriated to reflect the
- 3 projected revenue for Fiscal Year 2020-2021.

4

5

### **SOURCES Appropriation**

6	Fund /	Project & Activity /	Account	Description	Amount
7	Department ID	Authority			
8	10000 GF Annual	10026733-0001 /	410999	Property Tax	\$20,000,000
9	Account Ctrl / 230018	10000	Unallocated	Revenue	<u>\$104.900,000</u>
10	GEN General City	GE Administration /	Gen Property		<u>\$15,000,000</u>
11	Responsibility	Operating	Taxes		
12					<del>\$20,000,000</del> <u>\$104,900,000</u>
13	Total SOURCES Appro	opriation			<u>\$15,000,000</u>
14	SOURCES De-app	ropriation			
15	10000 GF Annual	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	<u>Xxxx</u>	<u>Business</u>	<del>(\$13,200,000)</del>
16	Account Ctrl / 230018	**************************************	<u>XXXXXXXXXX</u>	Registration	
17	GEN General City	XXXXX XXXXXXXXX	<del>XXXX</del>	Fee Revenue	
18	Responsibility				
19					
20	10000 GF Annual	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	<u>Xxxx</u>	<u>Business</u>	<del>(\$15,000,000)</del>
21	Account Ctrl / 230018	**************	<u>xxxxxxxxxx</u>	Registration	
22	GEN General City	XXXXX XXXXXXXX	<del>XXXX</del>	Fee Waiver	
23	Responsibility				
24	Total Sources De-app	ropriation			(\$28,200.000)
25	<u> </u>				<u> [wzo;zoo;300]</u>

1	Grand Total Sources	<u>\$76,700,000</u>
2		<u>\$15,000,000</u>

Section 2. The uses of funding outlined below are herein appropriated to city grant and loan programs for small businesses in the Office of Economic and Workforce

Development, General Services Agency-City Administrator, Arts Commission, Mayor's

Office of Housing and Community Development, Department of Children, Youth and Their Families, Public Health, and General City Responsibility for Fiscal Year 2020-2021.

### **USES Appropriation**

### **Small Business Relief**

13	Fund /	Project & Activity /	Account	Description	Amount
14	Department ID	Authority			
15	<del>10020 GF</del>	10022544-0002	538000 CBO	Small Business	<del>\$12,400,000</del>
16	Continuing Authority	Small Business	<del>Services -</del>	COVID-19 Relief	<u>\$10,900,000</u>
17	Ctrl / 207767 ECN	Revolving Loan	Budget	Grants	
18	Economic Development	COVID Relief /			
19		16661 EW Small			
20		Business Revolving			
21		<del>Loan</del>			
22					
23	<del>10020 GF</del>	10022544-0002	539200	Small Business	<del>\$7,600,000</del>
24	Continuing Authority	Small Business	Loans Issued By	COVID-19 Relief	
25	Ctrl / 207767 ECN	Revolving Loan	City	<del>Loans</del>	

1	Fund /	Project & Activity /	Account	Description	Amount
2	Department ID	Authority			
3	Economic Development	COVID Relief /			
4		16661 EW Small			
5		Busines Revolving			
6		<del>Loan</del>			
7	<u>10020 GF</u>	<u> xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx</u>	<u>Xxxxx</u>	Shared Spaces	<u>\$2,250,000</u>
8	Continuing Authority	<u>xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx</u>	<u>xxxxxxxxxx</u>	<u>Program</u>	
9	Ctrl/ xxxxxxx ECN	<u>xxxxx xxxxxxxxx</u>	<u>XXXX</u>		
10	<u>Xxxxxx</u>				
11					
12	<u>10020 GF</u>	<u>XXXXXXXXXXXXXX</u>	XXXXXX	Support for small	<u>\$1,000,000</u>
13	Continuing Authority	XXXXXXXXX/		<u>businesses</u>	
14	Ctrl / XXXXX ECN	<u>XXXXXXXXX</u>		impacted by	
15	<u>XXXXXXXX</u>	<u>XXXXXXX</u>		property crime	
16	<u>XXXXX</u>				
17					
18	XXXXX – XX XXXXX	<u>XXXXXXXXXXXXX</u>	<u>XXXXXX</u>	Music and	<u>\$3,000,000</u>
19	<u>XXXXXX XXXX /</u>	<u>XXXXXXXX</u>		<u>Entertainment</u>	
20	XXXXXX ECN-	XXXXXXXX		<u>Venue Recovery</u>	
21	OEWD Office of Small	<u>XXXXXXX</u>			
22	<u>Business</u>				
23					
24	<u>Sub-t</u> Total Small Busin	ess Relief USES Approp	oriation		<u>\$24,750,000</u>

25

1	Fund /	Project & Activity /	Account	Description	Amount
2	Department ID	Authority			
3	Arts and Entertainr	nent Support			
4	10000 GF Annual	<u>10026734 – 0001</u>	<u>591000</u>	Transfer out to the	<u>\$11,228,000</u>
5	Account Ctrl /	GE General City	OTO To	City Administrator	
6	<del>230018</del>	Services / 10000 GF	2S/CRF-	for Grants for the	
7	GEN General City	Annual Account Ctrl	Culture & Rec	Arts	
8	Responsibility	Tallidae / toodailt Oail	<u>Fd</u>	<u> </u>	
9					
10	10000 GF Annual	<u>10026734 – 0001</u>	<del>591000</del>	Transfer out to the	<del>\$787,867</del>
11	Account Ctrl /	GE General City	OTO To	Arts Commission	
12	<del>230018</del>	Services / 10000 G	SE 2S/CRF-Cul	ture for Arts Impact	
13	GEN General City	Annual Account Ct	trl <u>&amp; Rec Fo</u>	<u>Endowment</u>	
14	Responsibility				
15					
16	10000 GF Annual	<u> 10026734 – 0001</u>	<u>591000</u>	Transfer out to the	<u>\$604,428</u>
17	Account Ctrl /	GE General City	<del>0T0 To</del>	Arts Commission	
18	<del>230018</del>	Services / 10000 G	GE 2S/CRF-Cul	ture for Cultural	
19	GEN General City	Annual Account Ct			
20	Responsibility		<u></u>	<u> </u>	
21	<u>reoportoionity</u>				
22					
23					
24					
25					

1	Fund /	Project & Activity /	Account	Description	Amount
2	Department ID	Authority			
3	10000 GF Annual	<u>10026734 – 0001</u>	<u>591000</u>	Transfer out to the	<u>\$4,409,000</u>
4	Account Ctrl /	GE General City	OTO To	Arts Commission	
5	<u>230018</u>	Services / 10000 GF	2S/CRF-Culture	for Cultural Equity	
6	GEN General City	Annual Account Ctrl	& Rec Fd	<u>Endowment</u>	
7	<u>Responsibility</u>				
8					
9	<u>10000 GF</u>	<u>xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx</u>	XXXXXX Tra	nsfer out to the Arts	<u>\$1,100,000</u>
10	Annual Account Ctrl /	XXXXXXXXX/	<u>Ca</u>	ommission Mayor's	
11	<u>230018</u>	<u>XXXXXXXX</u>	<u>Of</u>	fice of Housing and	
12	GEN General City	<u>XXXXXXX</u>		<u>Community</u>	
13	Responsibility			Development for	
14				<u>Cultural Districts</u>	
15	<u>10020 GF</u>	<u>xxxxxxxxxxxxxx</u>	XXXXXX	Contingency Hotel	<u>\$1,000,000</u>
16	Continuing Authority	<u>XXXXXXXX /</u>		Tax Loss Reserve	
17	Ctrl / 230018	<u>XXXXXXXX</u>		for Arts	
18	GEN General City	<u>XXXXXXXX</u>		<u>Allocations</u>	
19	Responsibility				
20					
21	<u>10020 GF</u>	<u>xxxxxxxxxxxxxx</u>	XXXXXX	Contingency Hotel	<u>\$5,000,000</u>
22	Continuing Authority	<u>XXXXXXXX /</u>		Tax Loss Reserve	
23	Ctrl / 230018	<u>XXXXXXXX</u>		for Arts	
24	GEN General City	<u>XXXXXXXX</u>		<u>Allocations</u>	
25	<u>Responsibility</u>				

1	Fund /	Project & Activity /	Account	Description	Amount	
2	Department ID	Authority				
3	Sub-total Arts and	Entertainment Support /	Appropriation		<u>\$24,129,295</u>	
4						
5	Youth Learning Init	<u>iatives</u>				
6						
7	10020 GF Annual	<u>10037485 – 0001 CH</u>	<u>506070</u>	<u>Programmatic</u>	<u>\$15,000,000</u>	
8	Account Ctrl	Summer Learning/	<u>Programmatic</u>	<u>Projects – Budget</u>		
9	/229218 CHF	21697 CH	Projects - Budget	for Youth Learning		
10	Children; Youth &	Summer Learning		<u>initiatives</u>		
11	Their Families					
12						
13	10020 GF Annual	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXX	<u>High School</u>	<u>\$2,700,000</u>	
14	Account Ctrl	XXXXXXXXX/		internships with		
15	<u>/229218 CHF</u>	<u>XXXXXXXX</u>		college credit		
16	Children; Youth &	<u>XXXXXXXX</u>				
17	Their Families					
18						
19						
20				_		
21	Subtotal Youth Lear	ning Initiatives			<u>\$17,700,000</u>	
22				<u>-</u>	<u>\$15,000,000</u>	
23	Overdose Prevent	<u>tion</u>				
24	10020 GF Annual	<u>10037491 – 0001</u>	<u>506070</u>	<u>Programmatic</u>	<u>\$1,000,000</u>	
25	Account Ctrl /	HB SA Overdose	<u>Programmatic</u>	<u>Projects – SRO</u>		
		<u> </u>	<del>Projects - Budget</del>			
	Projects - Budget					

1	240646 DPH -	Prevention / 21704		<u>Overdose</u>	
2	Public Health	HB SA Overdose		<u>program</u>	
3	Fund /	Project & Activity /	Account	Description	Amount
4	Department ID	Authority			
5		<u>Prevention</u>			
6					
7	10020 GF Annual	XXXXXXXX – XXXX	<u>506070</u>	<u>Fentanyl</u>	<u>\$600,000</u>
8	Account Ctrl /	<u>XXXXXXXXXX</u>	<u>Programmatic</u>	Treatment and	
9	240646 DPH -	XXXXX / XXXXX	<u> Projects - Budget</u>	Street Outreach	
10	Public Health	XXXXX XXXXX		<del>Team</del>	
11		XXXXXX			
12					
13	Subtotal Overdose	<u>Prevention</u>			<u>\$1,600,000</u>
14					
15	Family Relief Fur	<u>nd</u>			
16	XXXX – XX	<u>xxxxxxxxxxxxx</u>	XXXXXX	Relief for families	<u>\$2,000,000</u>
17	<u>xxxx</u>	XXXXXXXXX/			
18	<u>XXXXXX XXXX /</u>	<u>XXXXXXXX</u>			
19	XXXXXX ECN-	<u>xxxxxxx</u>			
20	OEWD Office of				
21	<u>Small</u>				
22	<u>BusinessWorkforce</u>				
23	<u>Development</u>				
24					
25	Subtotal Family Re	lief Fund			<u>\$2,000,000</u>

1					
2	Fund /	Project & Activity /	Account	Description	Amount
3	Department ID	Authority			
4	Urgent Needs R	<u>eserve</u>			
5	<u>10020 GF</u>	<u>xxxxxxxx xxxxx</u>	XXXXX-	<u>Urgent Needs</u>	<u>\$6,520,705</u>
6	<u>Continuing</u>	<u>xxxxxxx</u>	<u>Unappropriated</u>	Reserve -	
7	Authority Ctrl /	Xxxxxx/ xxxxxxx -	<u>reserve</u>	<u>Unappropriated</u>	
8	230018 GEN	<u>XXXXXX</u>			
9	General City				
10	Responsibility				
11					
12	Subtotal Urgent Needs Reserve				<u>\$6,520,705</u>
13					
14					
15	Grand Total Us	es Appropriation			<del>\$76,700,000</del>
16					\$15,000,000
17					
18	Section 3	The Controller is a	uthorized to recor	d transfers betwee	n funds and adjust
19	Section 3. The Controller is authorized to record transfers between funds and adjust the accounting treatment of sources and uses appropriated in this ordinance as necessary to				
20					
21	conform with Generally Accepted Accounting Principles and other laws, and adjust sources and uses amounts to reflect local baseline funding mandates.				
22	and uses amoun	is to reflect local bas	seline funding ma	nuales.	
23					
24	APPROVED AS	TO FORM:		FUNDS AVAILABI	
- · 25		RERA, City Attorney		BEN ROSENFIEL	
_0	By: <u>/s/</u>			By: <u>/s/</u>	
					•

1	JON GIVNER Deputy City Attorney	BEN ROSENFIELD Controller
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Item 3	Department:	
File 21-0177	Office of Economic and Workforce Development	
	(OEWD)	

#### **EXECUTIVE SUMMARY**

#### **Legislative Objectives**

• The proposed ordinance would appropriate \$20 million from property tax revenue so that OEWD could administer financial relief to small businesses harmed by Covid-19 in the form of grants and loans. The \$20 million would be allocated to two grant programs administered by OEWD: \$12.4 million to Small Business COVID Relief grants, and \$7.6 million to Small Business COVID Relief loans.

#### **Key Points**

- The proposed grant program of \$12.4 million is intended for more than 1,000 low-income small businesses across the City that were "most impacted by Shelter in Place orders" and that have not accessed state or federal financial programs. According to OEWD, the eligibility criteria for the proposed new grant program are still under development and will seek to prioritize businesses owned and operated by low-income households, minorities, and women and those serving communities of color and opportunity neighborhoods. Grant amounts will vary from \$5,000 to \$25,000 based on the business's number of full-time equivalent employees.
- The proposed loan program of \$7.6 million is intended to "complement and expand" existing local, state, and federal initiatives to provide financial relief to small businesses. According to OEWD, the City will partner with the existing state loan program, California Rebuilding Fund, to invest an initial \$3.4 million to support minority- and women-owned businesses and businesses serving historically under-invested neighborhoods. An initial \$2 million of lending capital will be used to leverage state funding and private capital in order to yield up to \$10 million of total lending capital for San Francisco-based small businesses. An initial \$1.4 million will be used to lower the interest rate otherwise available through the California Rebuilding Fund program from 4.25 percent to 0 to 1.0 percent.

#### Fiscal Impact

 The proposed ordinance would appropriate \$20 million of general property tax revenue to OEWD in the current fiscal year, FY 2020-21, to fund Covid-19 financial relief for small businesses

#### **Policy Consideration**

• According to the Controller's Six-Month Budget Status Report, the Controller is projecting a \$125.2 million General Fund Surplus in FY 2020-21. The Board of Supervisors has approved legislation that would reduce the projected \$125.1 FY 2020-21 General Fund surplus by \$15.2 million, leaving a projected FY 2020-21 General Fund surplus \$110 million. The March 17, 2021 Budget & Appropriations Committee is considering FY 2020-21 General Fund supplemental appropriations totaling \$104.1 million and legislation introduced but not yet calendared would reduce the FY 2020-21 General Fund surplus by \$6.7 million.

### Recommendation

Approval of the proposed ordinance is a policy matter for the Board of Supervisors.

### **MANDATE STATEMENT**

City Charter Section 9.105 states that amendments to the Annual Appropriations Ordinance, after the Controller certifies the availability of funds, are subject to Board of Supervisors approval by ordinance.

### **BACKGROUND**

Since the Covid-19 pandemic began, the Board of Supervisors has approved a number of measures to support small businesses, including:

- Waiver of business registration and license fees and payroll expense taxes for restaurants and food service businesses with annual San Francisco gross receipts up to \$750,000 and for entertainment venues with annual San Francisco gross receipts up to \$20 million (File 20-1260).
- Waiver of business registration and license fees in FY 2020-21 for certain businesses impacted by the Shelter-in-Place orders earning up to \$25 million in San Francisco gross receipts (File 20-1415).

The Office of Economic and Workforce Development (OEWD) has \$19.6 million in available funds, funded by private contributions and reallocation of existing General Fund monies, to administer financial relief programs for small businesses, including the following:

Loan Programs (\$14.6 million)

- SF Hardship Emergency Loan Program (SF HELP) has distributed \$8,463,927 out of a total available of \$9,450,000 in zero-interest loans to 302 small businesses, with businesses receiving an average of \$28,026. Launched April 2020.
- African American Small Business Revolving Loan Fund has distributed \$1,598,000 out of a total available of \$2,700,000<sup>1</sup> in zero-interest loans to 36 small businesses, with an average loan amount of \$44,389 (with up to 20 percent of the loan amount forgivable). Launched July 2020.
- Latino Small Business Fund (SF HELP extension) has distributed \$516,000 out of a total available of \$2,475,000 in zero-interest loans to 15 small businesses, with an average loan amount of \$34,400. Launched December 2020.

Grant Programs (\$5.0 million)

• Resiliency Grant Fund has distributed a total of \$2.5 million in available funds, including \$1 million to 128 small businesses in Phase 1, with an average grant amount of \$7,850. Phase 2 awarded \$1.5 million to 230 small businesses using a lottery system to distribute grants across the City, with an average grant amount of \$6,522. Launched March 2020.

<sup>&</sup>lt;sup>1</sup> New funds have been announced, but are not yet active.

- SF Shines for Reopening has committed \$1,118,250 to 295 businesses (\$433,732 of which
  has been distributed) out of a total available of \$1,414,465. Storefront businesses or nonprofits that are open to the public can receive \$2,000 to \$5,000 grants to reimburse for
  expenses, such as fixtures, furniture, equipment, minor storefront improvements, or
  design services. Launched October 2020.
- Neighborhood Mini-Grants provided a total of \$942,500 to 322 small businesses in historically underserved communities, with businesses receiving an average grant of \$2,927. Launched May 2020.
- Women's Entrepreneurship Mini-Grants provided a total of \$160,000 in \$2,000 mini-grants to 77 women-owned small businesses. Launched June 2020.

The federal government has established the following financial relief programs for small businesses administered by the U.S. Small Business Administration (SBA):

- The Paycheck Protection Program provides loans that help businesses retain their workforce during the Covid-19 pandemic. According to OEWD, a total of \$3.2 billion was provided from March through December 2020 to 22,215 San Francisco businesses, with an average loan amount of \$145,009. The data show that 17,541 businesses reported a total of 216,325 jobs retained, or, an average of 12 jobs retained per business reporting these data.
- Covid-19 Economic Injury Disaster Loans provide economic relief to small businesses and non-profit organizations that are currently experiencing a temporary loss of revenue. According to OEWD, a total of \$936.8 million was provided from March through December 2020 to 15,012 San Francisco-based small businesses, self-employed individuals or sole proprietorships, or non-profits, with an average loan amount of \$62,400.
- The federal SBA also provides Express Bridge Loans to small businesses that currently have a business relationship with an SBA Express Lender to access up to \$25,000 quickly; debt relief to existing SBA loan borrowers during the Covid-19 pandemic; and Shuttered Venue Operators Grants for emergency assistance for eligible venues affected by the Covid-19 pandemic.

The state provides a California Small Business Covid-19 Relief Grant Program available to small businesses or non-profits operating in California, with a total of \$2 billion available statewide and grant awards ranging from \$5,000 to \$25,000.

### **DETAILS OF PROPOSED LEGISLATION**

The proposed ordinance would appropriate \$20 million from property tax revenue so that OEWD could administer financial relief to small businesses harmed by Covid-19 in the form of grants and loans. The \$20 million would be allocated to two grant programs administered by OEWD: \$12.4 million to Small Business COVID Relief grants, and \$7.6 million to Small Business COVID Relief loans.

The proposed grant program of \$12.4 million is intended for low-income small businesses across the City that were "most impacted by Shelter in Place orders" and those that have not accessed state or federal financial programs. While the ordinance notes that more than 2,000 small businesses would receive assistance, OEWD expects that more than 1,000 small businesses would actually be served due to the expected grant amounts ranging from \$5,000 to \$25,000. According to OEWD, the eligibility criteria for the proposed new grant program are still under development, using input from community stakeholders and incorporating lessons learned from previous small business financial relief efforts.

The OEWD plans to target the new grant program to the following types of small businesses:

- Businesses owned and operated by low-income households, minorities, and women;
- Long-standing and community anchor businesses;
- Businesses serving communities of color and within commercial corridors serving opportunity neighborhoods (Bayview, Chinatown, Excelsior, Fillmore, Mission, and Tenderloin);
- Businesses most impacted by Shelter in Place closure orders, such as hair salons and barbershops, gyms and fitness centers, entertainment venues, and bars; and
- Businesses that were unable to access grant support from local, state, or federal sources.

Grant amounts are expected to vary up to \$25,000 based on the size of the business, as measured by the number of full-time equivalent employees. Recipients will be required to have a San Francisco location and/or a license to operate.

The proposed loan program of \$7.6 million is intended to "complement and expand" existing local, state, and federal initiatives to provide financial relief to small businesses. According to OEWD, the City will partner with the existing state loan program, California Rebuilding Fund, to invest an initial \$3.4 million to support minority- and women-owned businesses and businesses serving historically under-invested neighborhoods:

- The OEWD is planning to allocate \$2 million for lending capital, which will be used to leverage state funding and private capital in order to yield up to \$10 million of total lending capital for San Francisco-based small businesses.
- The OEWD is planning to allocate \$1.4 million to lower the 4.25 percent interest rate otherwise available through the California Rebuilding Fund loan program to zero to one percent.

The OEWD says it plans to assess the results of the initial \$3.4 million allocation to inform how the remaining \$4.2 million—of the total \$7.6 million—should be allocated between lowering the interest rate and/or providing additional lending capital through the California Rebuilding Fund, or to potentially invest in other loan products.

#### **FISCAL IMPACT**

The proposed ordinance would appropriate \$20 million of general property tax revenue to OEWD in the current fiscal year, FY 2020-21, to fund Covid-19 financial relief for small businesses, as displayed in Exhibit 1 below.

Exhibit 1: OEWD Supplemental Appropriation, Sources and Uses of Funds

SOURCES	Amount
Unallocated General Property Taxes	\$20,000,000
USES	Amount
Covid-19 Small Business Relief Grants	\$12,400,000
Covid-19 Small Business Relief Loans	7,600,000
Total	\$20,000,000

Source: File 21-0177

#### **POLICY CONSIDERATION**

According to the Controller's Six-Month Budget Status Report, the Controller is projecting a \$125.2 million General Fund Surplus in FY 2020-21. Although certain General Fund revenues, such as business taxes, sales tax, hotel room tax, are projected to be lower than originally budgeted, these are more than offset by higher than budgeted property taxes, excess Education Revenue Augmentation Fund receipts, and transfer taxes.

Since the issuance of the Controller's FY 2020-21 Six-Month Budget Status Report, the Board of Supervisors has approved or is considering legislation that would impact the FY 2020-21 General Fund budget, summarized in Exhibit 2 below.

Exhibit 2: Legislation Altering the FY 2020-21 General Fund Budget

File	Description	Estimated Cost FY 2020-21 (\$ million)			
Approved	Approved by Board, Pending Mayor signature				
	Waiver of Business Registration Fees and Certain				
20-1415	License Fees	(15.0)			
21-0031	Accessory Dwelling Unit permit services	(0.2)			
Subtotal, Approved by Board, Pending Mayor Signature (15.2)					
March 17, 2021 Budget & Appropriations					
20-1364	Rent Relief & Social Housing	(20.1)			
21-0138	Business Registration Fees Deferral	(32.0)			
21-0177	Small Business Grants & Loans	(20.0)			
21-0178	Arts Appropriation	(17.0)			
21-0215	Summer Youth Programming	(15.0)			
Subtotal,	Subtotal, March 17, 2021 Budget & Appropriations (104.1)				

File	Description	Estimated Cost FY 2020-21 (\$ million)
Not Yet Ca	alendared	
21-0214	Fentanyl Task Force & Overdose Prevention	(6.7)
Subtotal, Not Yet Calendared (6		
Total		(126.0)

Source: Budget & Legislative Analyst

Notes: File 21-0138 would defer revenues until FY 2021-22. Files 21-0031 & 21-1364 draw from the General Reserve, which, per Administrative Code Section 10.60, must be restored in the subsequent fiscal year.

As shown above, the Board of Supervisors has approved legislation that would reduce the projected \$125.1 FY 2020-21 General Fund surplus by \$15.2 million, leaving a projected FY 2020-21 General Fund surplus \$110 million. The March 17, 2021 Budget & Appropriations Committee is considering FY 2020-21 General Fund supplemental appropriations totaling \$104.1 million and legislation introduced but not yet calendared would reduce the FY 2020-21 General Fund surplus by \$6.7 million. If all the legislation in Exhibit 1 above is approved, the entire projected FY 2020-21 General Fund surplus would be appropriated, used to backfill decreased revenues, or committed to restoring the General Reserve.

### **RECOMMENDATION**

Approval of the proposed ordinance is a policy matter for the Board of Supervisors.



DATE: March 18, 2021

TO: Angela Calvillo

Clerk of the Board of Supervisors

FROM: Supervisor Haney

Chairperson

RE: Budget and Appropriations

**COMMITTEE REPORT** 

Pursuant to Board Rule 4.20, as Chair of the Budget and Appropriations Committee, I have deemed the following matters are of an urgent nature and request they be considered by the full Board on Tuesday, March 23, 2021, as Committee Reports:

#### File No. 201364

Ordinance appropriating \$10,050,000 from Property Tax Revenue to the Mayor's Office of Housing and Community Development for rent relief under the Rent Resolution and Relief Fund and \$10,050,000 for the acquisition, creation and operation of affordable, social housing under the Housing Stability Fund in Fiscal Year (FY) 2020-2021.

#### File No. 210177

Ordinance appropriating \$104,900,000 of property tax revenue to the Office of Economic and Workforce Development, General Services Agency-City Administrator, Arts Commission, Children Youth and Their Families, Public Health, and General City Responsibility to provide relief to small businesses, including for small businesses impacted by property crime, Grants for the Arts, Arts Impact Endowment, Cultural Centers, Cultural Equity Endowment, Cultural Districts, Youth Learning Initiatives, SFUSD and City College Dual Enrollment programs, overdose prevention, and support for family relief struggling as a result of COVID-19, de-appropriating \$28,200,000 of business fee revenue, and placing \$6,520,705 on reserve in FY 2020-21.

These matters will be heard in the Budget and Appropriations Committee on March 23, 2021, at 9:00 AM.

### President, District 10 BOARD of SUPERVISORS



### City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco, CA 94102-4689

Tel. No. 554-6516 Fax No. 554-7674 TDD/TTY No. 544-6546

### **Shamann Walton**

PRESIDENTIAL ACTION					
Date:	2/25/2021				
To: Angela Calvillo, Clerk of the Board of Supervisors		urd of Supervisors			
Madam Clerk, Pursuant to Board Rules, I am hereby:					
X Waiving	g 30-Day Ru	le (Board Rule No. 3.23)			
File 1	No.	210177	Mayor (Primary Sponsor)		
Title.  Appropriation - Property Tax Revenue - Office of Economic Development - City Grant and Loan Programs to Provide R Affected by COVID-19 - \$20,000,000 - FY2020-2021			e - Office of Economic and W Programs to Provide Relief to		
☐ Transfer	rring (Board Ru	le No 3.3)			
File 1	No.		(Primary Sponsor)		
Title.			()		
Fron	n:			Committee	
То:				Committee	
☐ Assigning Temporary Committee Appointment (Board Rule No. 3.1)			-		
Supervi	sor:	Rep	lacing Supervisor:		
I	For:			Meeting	
		Pate)	(Committee)		
Star	t Time:	End Time:			
Tem	Temporary Assignment: O Partial				

Shamann Walton, President

Board of Supervisors

From: Peacock, Rebecca (MYR)

To: BOS Legislation, (BOS)

Cc: Kittler, Sophia (MYR); Patil, Lillian (MYR); Ruiz-Cornejo, Victor (MYR); de Asis, Edward (CON); Allersma, Michelle

(CON); Mullan, Andrew (BOS); Burch, Percy (BOS); Monge, Paul (BOS); Stewart-Kahn, Abigail (HOM); Chinchilla,

Monica (BOS); Temprano, Tom (BOS)

Subject: Mayor -- Ordinance -- Appropriation – Property Tax Revenue to the Office of Economic and Workforce

Development for City Grant and Loan Programs to Provide Relief to Small Businesses Affected by COVID-19 -

\$20,000,000 - FY 2020-2021

 Date:
 Tuesday, February 23, 2021 4:14:20 PM

 Attachments:
 1. ECN Small Business Supplemental v7.docx

RE ECN small business supplemental.msq RE ECN small business supplemental.msq

Attached for introduction to the Board of Supervisors is an **ordinance appropriating \$20,000,000 of** property tax revenue to the Office of Economic and Workforce Development in FY2020-2021 for a grant program to provide relief to over 2,000 low-income small businesses across the city, in particular those most impacted by Shelter in Place orders, and those that have not accessed state or federal financial programs; and for a loan program which will complement and expand existing Local, State, and Federal initiatives aimed at providing relief for small businesses struggling as a result of COVID-19

Please note that Supervisors Stefani, Walton, Ronen, Haney, Safai, and Mandelman are co-sponsors of this legislation.

Please let me know if you have any questions.

Rebecca Peacock (they/them)

(415) 554-6982 | Rebecca.Peacock@sfgov.org Office of Mayor London N. Breed

City & County of San Francisco

# SF Small Business Relief Fund

**\$20M Small Business Budget Appropriation Proposal**Diana Ponce De Leon, OEWD





### **Invest In Neighborhoods**

- Small Business Services and Financing Programs
  - Community Development Block Grant (CDBG)
  - Loans and Grants /Access to Capital
  - Small Business Development Center
- SF Shines Façade and Tenant Improvements
- Public Space Initiative
- Construction Mitigation
- Commercial Corridor and Small Business Grants
- Neighborhood Commercial Corridor Strategies
  - Community Benefit Districts
  - Cultural Districts MOHCD Partnership
  - Opportunity Neighborhoods
    - Excelsion
    - Bayview
    - Mission (Calle 24 and Mission Street)
    - Central Market/Tenderloin
    - Chinatown
    - Fillmore

## Leading with Equity Opportunity Neighborhoods

The division implements programs and services with the support of community partners to increase quality of life and economic opportunities within neighborhoods and commercial corridors.

IIN works with neighborhoods that have experienced historic divestment and have an economic development strategy that promotes diversity, equity and inclusion.



### NEIGHBORHOOD ECONOMIC DEVELOPMENT PARTNERS

- ASIAN, Inc.
- Children's Council of San Francisco
- La Cocina
- Lawyers' Committee for Civil Rights
- Main Street Launch
- Mission Asset Fund
- Mission Economic Development Agency
- Renaissance Entrepreneurship Center
- San Francisco LGBT Community Center
- San Francisco Small Business Development Center
- SFMade, Inc
- Southeast Asian Community Center
- Wu Yee Children's Services
- North of Market Neighborhood Improvement Corporation
- Southeast Asian Community Center
- Bay Area Community Resources (fiscal sponsor to Portola Neighborhood Association)
- Excelsior Action Group
- Ocean Avenue Association
- Self-Help for the Elderly
- Kultivate Labs
- Tenderloin Neighborhood Development Corporation
- Small Business Development Center

- Japantown Taskforce
- Calle 24 Latino Cultural District
- Economic Development on Third
- Northeast Federal Credit Union
- SF SAFECastro Street Fair
- Downtown Streets
- Citizen Film
- People of Parkside Sunset
- Livable City
- Art Span
- CounterPulse
- Bar Association of San Francisco

#### **Community Benefit Districts**

- Castro/Upper Market Community Benefit District
- Civic Center Community Benefit District
- Discover Polk Community Benefit District
- Downtown Community Benefit District
- The East Cut Community Benefit District
- Fisherman's Wharf Community Benefit District
- Japantown Community Benefit District
- Lower Polk Community Benefit District
- Mid Market Community Benefit District
- Moscone Expansion District
- Noe Valley Community Benefit District
- Ocean Avenue Community Benefit District
- SoMa West Community Benefit District



### **OEWD & Invest In Neighborhoods- COVID Response**

Economic Recovery Task Force Policy Guidance Research and Response

Communications

New Small Business Relief Grants New Small Business Relief Loans

**Community Hubs** 

Right to Recover

**IIN Activation** 

- Safe Sleeping
- Testing
- Vaccines

PPE Citywide Small Business Distribution Center



### **COVID City Relief Grants & Loans to Date**

Over \$24 million in loan and grant programs to support 1,370+ small businesses.

\$2.5M Small Business Resiliency Fund

**\$1M** Neighborhood Mini-Grants and Women's Mini-Grants

**\$1.6M** SF Shines for Reopening

**\$12M** Hardship Emergency Loan Program (SF HELP)

\$3.8M African-American Revolving Loan Fund

\$3.2M Latino Small Business Fund



### **COVID City Relief Grants & Loans to Date**

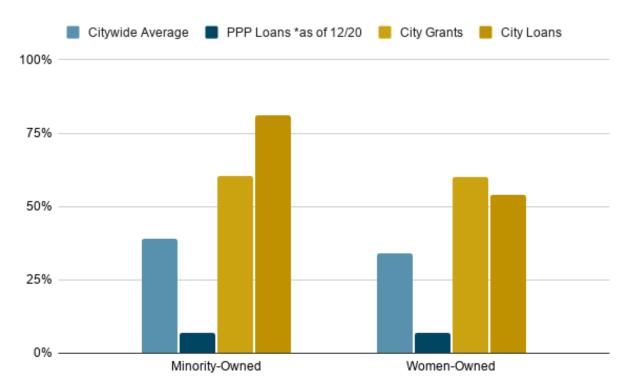
Over \$24 million in loan and grant programs to support 1,370+ small businesses.

### **COVID PPP & EIDL for San Francisco as of Dec 2020**

Over \$4.1 billion in loan and grant programs to support 37, 227 small businesses.



## City vs Federal PPP





## **COVID City Relief Grants to Date**

\$2.5M

Small Business Resiliency Grant Fund

- 358 grants
- Average grant \$6,997

\$1.0M

Neighborhood and Women's Mini Grants

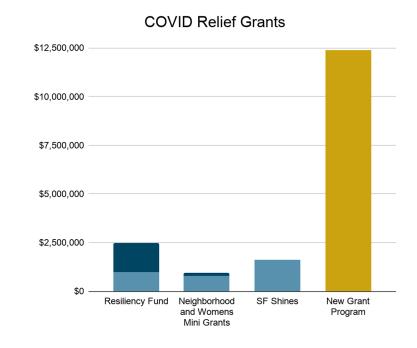
- 399 grants
- Average grant \$2,474

\$1.4M

SF Shines for Reopening Mini Grants

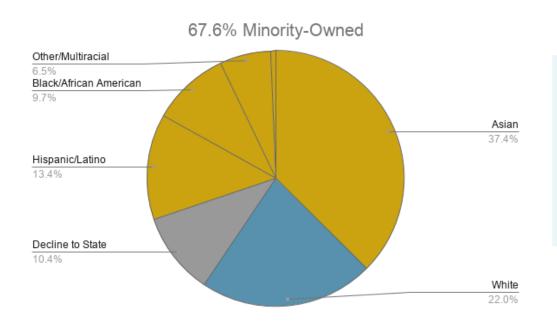
- Over 350 grants
- The average grant size is \$4,013

\$4.9M





## **City Grant Award Reach**



### 57.6% women owned

With the funding we were able to retain our employees and continue to feed front line workers."



https://oewd.org/covid-19-programhighlights



### **Past Prioritization Factors**

### Geography

- Opportunity Neighborhoods (TL/Mid Market, Mission, Chinatown, Lower Fillmore, Bayview, Excelsior)
- Citywide access/Supervisorial District

### Income/Revenue

- Low Income Business Owner/Households
- Less than \$2.5M GR in 2019
- Access to other government funding (ie. PPP, Resiliency Fund, etc.)

### **Industry/Business Type**

- Businesses who have not been able to open or opened later SIP timeline (i.e. nail salons, barber shops, etc)
- Business open to the public/storefront

### **Application Review Process**

- First-come, first-serve
- Lottery
- Priority factors, point system
- Dedicated funding



## \$20M Appropriation

\$12.4M Small Business Grants

\$7.3 Small Business Loan Pilot

**\$300K** Business Application Technical Assistance

\$20M



## Stakeholder Feedback Summary

### **Process**

- Application Fatigue
- Selection Criteria Transparency
- Chance of Receiving Funds
- Small Award Amounts

### **Barriers**

- Newer Businesses
- Language
- Digital Divide

### **Prioritization**

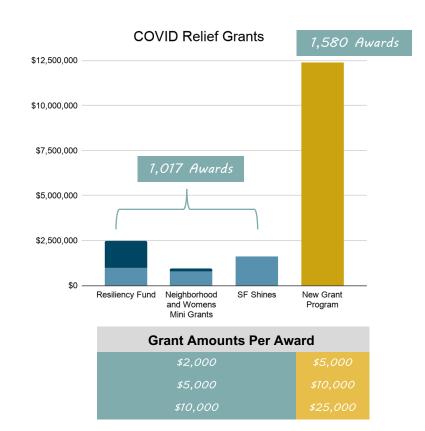
- Financial Need
- Ongoing Operation
- Long Standing Businesses
- Jobs Generated
- Entertainment Venues



## **COVID Relief Grant Proposal**

### \$12.4 Million estimated 1,580 businesses

- Immediate Relief for small businesses to stabilize their operations
- Citywide but with a focus on:
  - BIPOC-owned
  - Most impacted by SIP Orders
  - Have not accessed other government funds
  - Existing Grants \$4.9 M
  - Amount Awarded: \$4.7 M
  - Awards: 1,017





## **Proposed Grant Program Framework**

### The Small Business Storefront Equity Grant

 Goal: To assist businesses part of low-income households that have been unable to access State or Federal programs, those that have been particularly hard-hit by shelter in place mandated closures, and businesses serving low-income, historically disinvested neighborhoods.

### **Community Storefront Anchors**

 Goal: To provide relief to businesses that uniquely contribute to the culture and vibrancy of San Francisco and its commercial corridors.

### **New considerations:**

- Two distinct pathways to target different business profiles
- Storefront-based businesses only



## **Proposed Grant Program Framework**

Grant Awards: 1,580				
Grant Program	Small Business Storefront Equity	Community Anchors	Community Storefront Anchors	
Total Allocation	\$4 M	\$7.4 M	\$1 M	
Full Time Employees (pre- pandemic)		5-9	10+	
Grant Amount Per Business	\$5,000	\$10,000	\$25,000	
Total Awards	800	740	40	



## **Proposed Grant Program Framework**

### The Small Business Storefront Equity Grant

Must be in at least one of the following categories:

- Business types that were mandated to close for at least 6 months due to City Health Orders including salons, gyms, bars, and indoor entertainment
- Located in an Opportunity
   Neighborhood commercial corridors (Bayview, Central Market/Tenderloin, Chinatown, Excelsior, Lower Fillmore, Mission)
- Not received any financial assistance from Federal, State, or City programs including PPP, EIDL, CA Relief Grant, SF HELP, Resiliency Fund, or other City COVID financial resource

### **New considerations:**

 Minimum requirements that limit the application pool to better match available funding



## The Small Business Storefront Equity Grant

## Additional Minimum Requirements

- Storefront Businesses
- Less than \$2.5M Gross Revenue in 2020
- Not received any loans of more than \$20,000 or grants of more than \$5,000
- Low/Extremely Low Household Incomes
- Business start date on or before 12/31/2020
- No required paperwork

#### **New considerations:**

 Gross Revenue requirement based on 2020 numbers



## **Community Storefront Anchors**

Must be in at least one of the following categories:

- Start date before 3/1/2006 (15+ years old)
- Entertainment venues
- Start date before 3/1/2016 (5+ years old) AND located in a Cultural District (Japantown, Calle 24, SoMa Pilipinas, Transgender, Leather/LGBTQ, Castro LGBTQ, American Indian and African American Arts and Cultural District) OR Opportunity Neighborhood/Commercial Corridor (Bayview, Central Market/Tenderloin, Chinatown, Excelsior, Lower Fillmore, Mission)

#### **New considerations:**

- Minimum
   requirements that
   limit the application
   pool to better match
   available funding
- Live Entertainment Venues (\$1.5M set aside)



## **Community Storefront Anchors**

## Additional Minimum Requirements

- Storefront Businesses
- Less than \$2.5M Gross Revenue in 2020
- Prove at least 25% loss of revenue
- Business had at least 5 employees in February 2020
- Nonprofits ok
- Need to provide proof of eligibility (documents like tax returns, EDD forms, and P&L statements)

#### **New considerations:**

 Gross Revenue requirement based on 2020 numbers



## **Application Process**

- Application hosted on sf.gov
- Pre-application form with fewer than 10 questions to determine eligibility
- Applications open/close format (not rolling)

#### **Review Process**

- Set minimum and maximum number of awards for each Supervisorial District to reach businesses across the city
- Applicants notified of decision as soon as review is complete

# Apply for an equity small business grant\* Get a grant of \$5,000 to \$10,000 for your local small business.\* Grant requirements Your business must have less than \$2.5M in gross revenue in 2020. 5 or fewer employees. We will give out grants of \$5,000 to \$10,000.

and not have received more than \$5,000 in grants or \$10,000 in loans from other

#### What to do Get help \* 1. Check if your business is eligible Your husiness must Office of Small Business Have less than \$2.5M in gross revenue in 2020 415-554-6134 · Have 5 or fewer employees . Not received any federal or state loans more than \$10,000 Email · Not received any federal or state grants more than \$5,000 Office of Small Business sfosb@sfgov.org Your business must also meet 1 of these requirements: Related content Started between June 1, 2019 and December 31, 2020 Apply for a storefront small . Be a business reopening in Phase 2c (like a salon, gym, or bar) or business grant Be located in a Cultural District or Opportunity Neighborhood 2. Gather information about your business We will ask you for: · Your Business Account Number (BAN). If you don't know it, you can look it up.



# **COVID City Loans to Date**

\$9.45M

SF Hardship Emergency Loan Program

- 302 loans
- Average loan \$7,850

\$2.70M

African American Small Business Revolving Loan Fund

- 36 loans
- Average grant \$44,389

\$2.47M

Latino Small Business Fund (SF HELP 2)

- 15 loans
- The average grant size is \$34,400

\$14.6M

Additional Appropriation \$7.3 M



# The Loan Proposal

## *\$7.3 Million for loans to small businesses*

- \$3.4M Immediate investment in State's California Rebuilding Fund
  - \$2M in Capital results in up to 2x 5x leverage for lending capital
  - \$1.4M in Interest Rate buydown for up to \$10M in loans
- \$3.9M available for the next phase of the program



# The Loan Proposal

## Pilot Partnership with California Rebuilding Fund

- Loan details
  - Maximum \$100,000
  - Interest rate 0.00% (bought down by City from 4.25%)
  - 5 year or 3 year terms
  - No principal payment for 12 months
  - Examples Uses: rent, utilities, working capital, inventory, marketing, refitting for new social distancing guidelines, and other appropriate business purposes.
- Eligibility
  - 50 or fewer employees prior to March 2020
  - Gross revenue requirements based on 2019
  - Net positive income in 2019
  - Been in operation since at least June 30, 2019
- More details: https://www.connect2capital.com/p/californiarebuildingfund/californiarebuilding-fund-faqs/



# **Application Technical Assistance**

# \$300,000 to Support Small Businesses in Applying to all Loan and Grant Programs

 This proposed funding will staff multilingual hotlines and application workshops, webinars, and "drop-in" office hours to better assist businesses in completing local, state and federal applications and collecting the required documents.



# **Thank You**

## **Questions?**

From: Board of Supervisors, (BOS)

To: <u>BOS-Operations</u>

Cc: Calvillo, Angela (BOS); Somera, Alisa (BOS); Ng, Wilson (BOS); Wong, Linda (BOS)

Subject: FW: Support Letter for File #210177 Attached
Date: Tuesday, March 16, 2021 4:39:28 PM
Attachments: SFCDMA Support Letter #210177.pdf

From: Dee Dee Workman <deedee@sfcdma.org>

Sent: Tuesday, March 16, 2021 2:43 PM

**To:** Breed, Mayor London (MYR) <mayorlondonbreed@sfgov.org>; Walton, Shamann (BOS) <shamann.walton@sfgov.org>; Board of Supervisors, (BOS) <box> <box

Subject: Support Letter for File #210177 Attached

This message is from outside the City email system. Do not open links or attachments from untrusted sources.

Hello Mayor Breed, President Walton and Board of Supervisors,

On behalf of Maryo Mogannam, President of the SF Council of District Merchants Associations, please find the attached letter in support of File #210177, City Grant and Loan Programs to Provide Relief to Small Businesses Affected by COVID-19 - \$20,000,000 - FY2021/22. Please distribute to all Supervisors.

Thank you for all you are doing to assist San Francisco small businesses and neighborhood merchants survive the public health and economic crisis created by the COVID-19 pandemic. We are extremely grateful to you.

#### All the best.

Dee Dee Workman
Public Policy Advisor
San Francisco Council of District Merchants Associations
deedee@sfcdma.org
415-533-8130



## San Francisco Council of District Merchants Associations

Maryo Mogannam
President

Masood Samereie Vice-President Al Williams Vice-President Tracey Sylvester Secretary Keith Goldstein Treasurer

March 16, 2021

The Honorable London Breed, Mayor
The Honorable Shamann Walton, President, Board of Supervisors
San Francisco City Hall
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94012

RE: Support: File #210177, City Grant and Loan Programs to Provide Relief to Small Businesses Affected by COVID-19 - \$20,000,000 – FY20-21

Dear Mayor Breed and Supervisor Walton,

The San Francisco Council of District Merchants Associations (SFCDMA) has served to protect, preserve and promote small business merchant corridors in San Francisco for 70 years. We represent 34 local merchant associations and advocate for all small business merchants in every one of our neighborhood commercial districts. We support File #210177 that will appropriate twenty million dollars of property tax revenue to OEWD for a grant and loan program to provide relief to over 2,000 low-income small businesses across the city impacted by the COVID shelter-in-place orders.

As you well know COVID-19 has had a devastating impact on small businesses in San Francisco. Hundreds of neighborhood businesses have closed their doors, storefronts in all of our commercial corridors are vacant and jobs for local residents have been lost due to the pandemic and subsequent shelter-in-place orders.

As we move through and beyond this public health crisis it is imperative that neighborhood merchants who have not been able to access state or federal relief programs can receive financial support from the city to help them survive the economic fall-out from the pandemic.

The SFCDMA supports this appropriation measure because it provides millions of dollars in grant and loan funding for local small businesses that desperately need it. This will help revitalize our commercial corridors and repair the damage done by this pandemic in our neighborhoods across the city.

Sincerely,

Maryo Mogannam, President
San Francisco Council of District Merchants Associations

cc: Clerk of the Board of Supervisors, to be distributed to all Supervisors

From: Sharaya Souza
To: Wong, Linda (BOS)

Cc: Mary Travis-Allen; April McGill; Jessie Rodriguez; Angulo, Sunny (BOS); Monge, Paul (BOS)

Subject: Fwd: Budget Committee Public Comment: Prop E Funding For American Indian Cultural District

Date: Wednesday, March 17, 2021 3:44:52 PM
Attachments: AICD March 2021 Newsletter (Linked).pdf

AICD February 2021 Newsletter.pdf AICD January 2021 Newsletter copy.pdf

This message is from outside the City email system. Do not open links or attachments from untrusted sources.

Good afternoon Linda,

Can you please confirm receipt of our Public Comment?

I want to confirm this is Public Comment on Item 2: Appropriation - Property Tax - Hotel Tax for Arts General Fund Backfill - Various Departments - ADM - \$11,228,000 Grants for the Arts; ART - \$787,867 Arts Impact Endowment; \$604,428 Cultural Centers; \$4,409,000 Cultural Equity Endowment - FY2020-2021

Supervisor Ronen and Budget Committee,

Thank you for your ongoing support of the American Indian community and of course your partnerships to help support and create the American Indian Cultural District.

We want to write to you today to let you know we support the supplemental to backfill hotel tax shortfall so that we can continue to operate as a Cultural District. But we urge that it be expanded for the full prop E baseline and to include cultural districts for 2.4 million for this fiscal year and 2.7million for next fiscal year. With the City's 125 million surplus this year, it is important to invest in Cultural Districts and communities that were already at risk prior to the pandemic. In order to be part of the recovery and to ensure equity, we not only need minimum but maximum investments.

As you may or may not know the American Indian community in San Francisco faces some of the highest disproportionate impacts of any community of color in the city. The American Indian Cultural District has been a vital part of bringing light to these issues and pulling together our American Indian organizations, elders, and community members to bring light to systemic racial equity injustices and work together to fight further displacement and create meaningful change.

In the last eight months (on a staff of two) are some examples of the work we have done:

We created a COVID-19 Task Force and partnered with sister orgs to bring food,

masks, and information on resources to the community in areas like testing sites and housing rights

- We partnered with city and private organizations to create programming and awareness of issues impacting the urban Native community.
- We partnered with BOS/HRC, Climate Commission, Health Commission, and Library Commission on Ramaytush Land Acknowledgement Resolutions
- We partnered with City orgs in climate, housing, health, and planning to combat eracism through erasure and work to repair decades of poor and missing data.
- We partnered with Planning and Cultural Heritage to document our cultural sites, initiate the process for the first Historic Context Statement, and build ground up relationships with American Indians and Ramaytush that have not existed for over 50 years
- We started the <u>Indigenize Project</u> to bring visibility to American Indian cultural heritage and cultural sites in the City through and American Indian lens
- We started our own Visibility Project and hired a known researcher to gather raw data on our behalf so we can show the systemic impacts racial inequity and data genocide

So that you fully understand the needs of the American Indian Community and what the Cultural District is working to address below are some data points from our Native Visibility Initiative.

#### **Native Visibility Data Takeaways:**

- We receive a little over 2 million dollars in total Native organization funding despite being the most impacted community in several areas. Compare this to 28 and 160 million dollar allocations to our Latinx and Black relatives
- There are 9,887 AIAN (all AIAN) in San Francisco %1.1, the Mayor's Budget has us listed at .03%
- AIAN are more than twice as likely to be unemployed as the general population, and the we face the highest rate of unemployment in the City (OEWD)

- Housing insecurity is considerably worse for AIAN than San Franciscans with 25% of AIAN being rent-burdened, we also have the lowest homeownership rates in the City (MOHCD/Planning)
- AIAN are four times more likely (28% of our population) then the general population to receive food stamps
- According to the city's 2019 Point-in-Time (PIT) survey AIAN are 17 times more likely to be found among the homeless population as they are among the general population
- American Indians are 4 times more likely to be found among San Francisco's institutional inmates jail inmates and psychiatric inpatient, we make up 1.1% of the population but 4.4% of institutional inmate population in San Francisco
- American Indian's are most likely to face severe impacts of COVID-19 as we have the highest health disparity rates in areas like diabetes and heart disease, 20% of our population has a health or mental health iss

Stabilization of our Cultural District is critical to partnership with the City. Losing funding for our staff and our District would lead to further erasure of the most vulnerable community in San Francisco and magnify the already disproportionate impacts to our communities only centralized COVID-19 efforts.

We hope you will do all you can to secure our funding and make sure this work is not lost.

# Regards,

----- Forwarded message -----

From: Sharaya Souza < sharayas@americanindianculturaldistrict.org >

Date: Wed, Mar 17, 2021 at 2:06 PM

Subject: Budget Committee Public Comment: Prop E Funding For American Indian Cultural District

To: < inda.wong@sfgov.org>, Ronen, Hillary < hillary.ronen@sfgov.org>

Cc: <matt.haney@sfgov.org>, <abigail.RivamonteMesa@sfgov.org>,

<<u>honey.mahogany@sfgov.org</u>>, <<u>gordon.mar@sfgov.org</u>>, <<u>edward.w.wright@sfgov.org</u>>,

<<u>shamman.walton@sfgov.org</u>>, <<u>percy.burch@sfgov.org</u>>, <<u>tracy.gallardo@sfgov.org</u>>,

Ronen, Hillary < hillary.ronen@sfgov.org >, < santi.lerma@sfgov.org >, Monge, Paul (BOS)

<paul.monge@sfgov.org>, Temprano, Tom (BOS) <tom.temprano@sfgov.org>, April McGill

<mzmcgill@yahoo.com>, Mary Travis-Allen <mtamary1@gmail.com>, Gregg Castro

<glcastro@pacbell.net>, Jackie Pierson <<u>jackie@ccuih.org</u>>, Michelle Antone

< <u>michelleeantone@gmail.com</u>>, Michelle Shawnego < <u>michelles@nativehealth.org</u>>, Sara

Moncada < sara@nativeland.org >, Morning Star Gali < Mstargali@gmail.com >, peter bratt

<peterbratt@yahoo.com>, Flores, Paloma <floresp@sfusd.edu>, Davis, Sheryl (HRC)
<<u>sheryl.davis@sfgov.org</u>>, Debbbie Santiago <<u>thehairplacemore@att.net</u>>, Sabory, Julia
(MYR) <<u>julia.sabory@sfgov.org</u>>

Supervisor Ronen and BOS Budget Committee,

Thank you for your ongoing support of the American Indian community and of course your partnerships to help support and create the American Indian Cultural District.

We want to write to you today to let you know we support the supplemental to backfill hotel tax shortfall so that we can continue to operate as a Cultural District. But we urge that it be expanded for the full prop E baseline and to include cultural districts for 2.4 million for this fiscal year and 2.7million for next fiscal year. With the City's 125 million surplus this year, it is important to invest in Cultural Districts and communities that were already at risk prior to the pandemic. In order to be part of the recovery and to ensure equity, we not only need minimum but maximum investments.

As you may or may not know the American Indian community in San Francisco faces some of the highest disproportionate impacts of any community of color in the city. The American Indian Cultural District has been a vital part of bringing light to these issues and pulling together our American Indian organizations, elders, and community members to bring light to systemic racial equity injustices and work together to fight further displacement and create meaningful change.

# In the last eight months (on a staff of two) below are only a few examples of the work we have done:

We have created a COVID-19 Task Force which has partnered with sister orgs to bring food, masks, and information on resources to the community in areas like testing sites and food.

We have partnered with city and private organizations to create programming and awareness of issues impacting the urban Native community.

We partnered with BOS/HRC, Climate Commission, Health Commission, and Library Commission on Ramaytush Land Acknowledgement Resolutions

We have partnered with City orgs in climate, housing, health, and planning to combat eracism through erasure and work to repair decades of poor and missing data.

We have partnered with Planning and Cultural Heritage to document our cultural sites, initiate the process for the first Historic Context Statement, and build ground up relationships with American Indians and Ramaytush that have not existed for over 50 years We have started an Indigenize Project to bring visibility to Native

We started our own Visibility Project to hire a known researcher to gather raw data on our behalf so we can

So that you fully understand the needs of the American Indian Community and what the Cultural District is working to address below are some data points from our Native Visibility Initiative. We also want to flag that we will be addressing the Mayor and the Board of Supervisors on April 8th regarding a series of policy, land, and budget asks for our American Indian sister organizations and community.

#### **Native Visibility Data Takeaways:**

- We receive a little over 2 million dollars in total Native organization funding despite being the most impacted community in several areas. Compare this to 28 and 160 million dollar allocations to our Latinx and Black relatives
- There are 9,887 AIAN (all AIAN) in San Francisco %1.1, the Mayor's Budget has us listed at .03%
- AIAN are more than twice as likely to be unemployed as the general population, and the we face the highest rate of unemployment in the City (OEWD)
- Housing insecurity is considerably worse for AIAN than San Franciscans with 25% of AIAN being rent-burdened, we also have the lowest homeownership rates in the City (MOHCD/Planning)
- AIAN are four times more likely (28% of our population) then the general population to receive food stamps
- According to the city's 2019 Point-in-Time (PIT) survey AIAN are 17 times more likely to be found among the homeless population as they are among the general population
- American Indians are 4 times more likely to be found among San Francisco's institutional inmates jail inmates and psychiatric inpatient, we make up 1.1% of the population but 4.4% of institutional inmate population in San Francisco
- American Indian's are most likely to face severe impacts of COVID-19 as we have the highest health disparity rates in areas like diabetes and heart disease, 20% of our population has a health or mental health issue

Vital Programing Examples:

Galería de la Raza – Podcast Episode 3: Conversation w/ American Indian Cultural Center & American Indian Cultural District

SF Film Fest Panel - Exploring the Urban Native Experience in Yelamu

AICD Podcast Stolen Land & Stolen Bodies - Native & Black Struggles in SF

HRC Panel A Pandemic within Pandemics: The Racist History of Disease

Stabilization of our Cultural District is critical to a meaningful partnership with the City. Losing funding for our staff and funding for our District would further erasure of the most vulnerable community in San Francisco and magnify the already disproportionate impacts to the American Indian communities only centralized COVID-19 efforts.

We hope you will do all you can to secure our funding and make sure this work is not lost.

Regards,

\_\_

Sharaya Souza Executive Director

American Indian Cultural District

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Cell: (805) 706-8407

SharayaS@AmericanIndianCulturalDistrict.org

AmericanIndianCulturalDistrict.org

<u>LinkedIn</u> | <u>Facebook</u> | <u>Twitter</u>

SFHRC Coronavirus Resource Guide

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\_\_

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## AMERICAN INDIAN CULTURAL DISTRICT

**Monthly Community Newsletter** 

## Honor Native Women!



- We want to take a moment to honor our beloved community member Janet King. Her dedication, kindness, humor & fierceness touched & inspired so many lives. Her spirit lives on through those still with us & we want to honor her legacy & all the amazing Native women in our lives & community. See more about our <u>campaign here.</u>
- 2/18, AICD partnered with the SF Urban Film Fest on a panel: Exploring the Urban American Indian Experience in Yelamu
- To fight decades of Native erasure we have been busy with a Native Visibility Campaign. Our most recent data find puts American Indians at 1.1% of the SF population versus .3% reflected in the most recent Mayor's Budget. Read about Al <u>Data Genocide</u> <u>here</u>.
- AICD is partnering with the Planning Department to start our first Historical Context Statement & preserve American Indian cultural heritage sites in SF.
- The Native American Health Center (NAHC) has FREE COVID-19 walk up testing at 3050 International Blvd. Oakland, CA 94601. Call: Call (510) 535 - 4400.
- FREE FOOD DELIVERY! Pantry at Home Delivery Service eligibility: 65+ years, health disparity, or disability. For more info call: 628-272-8430.

Follow us on social media for events & updates!

Blessings, The AICD Team



Help Support the Native Voice

## News & Updates

#### Big News in Indian Country!

- 3/1/21, The Village Project will provide access to more than half a dozen American Indian social services and will serve as a community hub in our Cultural District in 2025. Fundraising has begun! <u>More here.</u>
- 2/27/21, Indigenous Leaders in California Fear COVID Deaths Are Going Undercounted

#### Job Opportunities!

- 3/9, The Community Ambassadors Program (CAP) is a community safety and neighborhood engagement job training program for low income folks. <u>More here.</u>
- 3/4/21, NAHC is hiring a Site Operations Manager!
- 3/3/21, The California Consortium for Urban Indian Health (CCUIH) is hiring a COVID-19 <u>Public Health</u> <u>Coordinator!</u>
- 2/3/21, The American Indian Cultural Center (AICC) is hiring a <u>Social Media Coordinator</u> & <u>Program Associate</u>.

## COMMUNITY MEETING & EVENTS

- 3/17/21, 8 9:30 am: Join the International Indian Treaty Council Rights for Indigenous Peoples on the Situation of Indigenous Peoples living in Urban Areas. Register here.
- 3/31/21, 7 9 pm: Join NAHC for their Youth Lead Interconnectedness event! <u>More here.</u>

## CITY ENGAGEMENT OPPORTUNITIES

- 3/17, 6 7:30 pm: Planning Department's Environmental Justice Framework Workshop. <u>Register here</u>.
- 3/19, 12:30 2 pm: #SFClimateAction Plan Final community workshops. Register here.
- 3/24, 6 7 pm: Planning Department's Racial & Social Equity Plan. <u>Register here.</u>

### COMMUNITY ENGAGEMENT

- We want to hear from you! Take the Cultural District Mural Survey
- We will be handing out free masks (with the AICD Logo) created by Native artists, Betty Trujillo & Kim Shuck, stay tuned!

## COMMUNITY RESOURCES

- Locate food pantries near you <u>here</u>.
- Some rental evictions delayed to April. Read here.
- Dolores Street Services:
   Housing & Shelter Initiatives
- 30% Right Now Coalition is advocating for SRO and low income housing to be affordable and accessible. Find out more about the #30RightNow Coalition here.











## AMERICAN INDIAN CULTURAL DISTRICT

**Monthly Community Newsletter** 

# Connect with us!

Our hearts are with you this month! February's highlights:

- American Indian Cultural District will partner with the San Francisco Urban Film Fest to host a FREE watch party & panel discussion February 18th at 5:30 pm (PT): Exploring the Urban American Indian Experience in Yelamu. Register here.
- 2/1/21, The Commission on the Environment consulted with the Ramaytush Ohlone & AICD on a Land Acknowledgment Resolution that commits to tribal consultation & recognizing Traditional Ecological Knowledge. Read here.
- 1/26/21, SRUSD passed Indian Education's Resolution which includes reparations on: land acknowledgement, funding for an Indian Ed position, removal of racist imagery, & Native languages as part of AG requirements. <u>Read here</u>.
- The American Indian Cultural Center (AICC) is hiring a Program Associate & Social Media Coordinator. <u>More info here.</u>
- The Native American Health Center (NAHC) established a new COVID19 Vaccine Program for Native elders (65+) & essential workers. For more info call (510) 485-5960.
- Mission Food Hub's 2021 Schedule: Mondays 1 pm Wednesdays & Fridays 10 am at 701 Alabama Street San Francisco, CA 94110. More info here.

Follow us on social media for events & updates!

Blessings, The AICD Team

## News & Updates

#### Big News in Indian Country!

- 2/5/21, Find recent COVID-19 Statistics for our community and others here: <u>COVID Deadlier for Native Americans Than Other Groups</u>.
- 1/27/21, President Biden focuses on strengthening Nation to Nation relationships with Tribal Nations. Read his Presidential Memorandum here.

#### American Indian Cultural District News

- 2/4/21, S.F.'s Cultural Hub for Urban Native Americans:
   The Village will be a 'physical, cultural, and spiritual nexus of community services' in the heart of the San Francisco American Indian Cultural District. Stay up to date on the <u>Village Project here</u>.
- 1/18/21, AICD Board Member, Morning Star Gali joins Emerge California, a group paving the way for underrepresented women in the political realm. Read here.

## COMMUNITY MEETING & EVENTS

- 2/12/21, 10 11:30 am: Join the International Indian Treaty Council for Protecting and Restoring our Traditional Food- and Ecosystems: <u>Moreinfohere</u>.
- 2/12/21, 4 6 pm: Join AICC for their entrepreneurial skill set classes on virtual online businesses. <u>More info here.</u>
- The NAHC is hosting an 8 week virtual Youth Suicide Prevention Campaign. <u>More</u> <u>info here</u> & on <u>Facebook</u>.
- If you missed BAAITS
   Powwow this year you can watch it on youtube.
- Mondays from 5:30 7 pm, join Red Lightening Women's Singing Circle where women of all ages can connect & heal through song & dance. <u>More info here</u>.
- Thursdays at 12 pm NAHC is doing a virtual book reading. More info here.

## CITY ENGAGEMENT OPPORTUNITIES

- The Planning Department is hiring for the Citywide Cultural Resources Survey Project. Let's get Natives in City roles: <u>Apply here</u>.
- The HRC is seeking new members for their LGBTQI+ Advisory Committee. DEADLINE Wednesday 2/17/21 @ 5 pm. <u>Apply here.</u>
- Be heard, find more info on local Public Meetings <u>here</u>.

# COMMUNITY ENGAGEMENT

 We want to hear from you! Take the Cultural District Logo Survey (closes 2/15) & Mural Survey











## AMERICAN INDIAN CULTURAL DISTRICT

**Monthly Community Newsletter** 



Welcome to the American Indian Cultural District's first official Monthly Newsletter!

Stay informed on City updates, local urban Indian news, Indian Country, and the latest happening with the American Indian Cultural District. We plan to share community resources for community wellness, local community events and more.

We are here to serve and honor the Native community and we want to hear from you every step of the way! Stay tuned for all our local engagement opportunities!

## News & Updates

#### Big News in Indian Country!

- The State Of California Tribal Affairs Annual Report for 2020 includes information on: Tribal Consultation, the Census, Land Use, Cultural Heritage & Expression, Emergency Response and more. Read here.
- Executive Order N-15-19: Stay up to date on the Truth and Healing Council meeting times and more here.
- The 117th U.S. Congress includes a record number of six Indigenous Congress members. <u>Read here</u>.
- Rep. Deb Haaland is poised to become the first Native American to lead a Cabinet agency. Read here.
- <u>H.Res.1264</u>: Resolution recognizing that the United States was originally inhabited by Indigenous peoples.

#### American Indian Cultural District News

Two of our Cultural District's recent victories and initiatives highlighted in the San Francisco Examiner and an upcoming community project was discussed in the Guardian:

- 12/31/20, Native American hub planned for Mission <u>District</u>
- 12/8/20, <u>Supes to Acknowledge Ramaytush Ohlone at Every Meeting</u>.
- 11/30/20, AICD expanding to include Dolores Park

## AICD MEETING & EVENTS

- TBA, Mid-January: Community Town Hall Cultural Heritage Housing Economic Sustainability Strategy (CHHESS) Report Information Session
- Stay tuned to our <u>website</u> <u>event page</u> for more information

## CITY ENGAGEMENT OPPORTUNITIES

- 01/14/21, 5:30 6:30 pm: Climate Action Plan FREE webinar. <u>Register here</u> & take the <u>Climate Action Plan</u> <u>Survey here</u>.
  - Find more info on local Public Meetings <u>here</u>.

# COMMUNITY ENGAGEMENT

- We want to hear from you! Take the Cultural District <u>Logo Survey</u> & <u>Mural Survey</u>
- Join our <u>Facebook group</u>, invite your friends, and follow us on <u>Twitter</u> to stay informed and involved!
- Visit our website to meet our <u>Staff & Board Members</u>, find <u>COVID-19 Resources</u>, learn about our <u>Indigenize Project</u> & our other initiatives.











 From:
 Steve Nakajo

 To:
 Wong, Linda (BOS)

Subject: Fwd: Request for all 8 Cultural District to be included @2.4m to the supplemental budget

**Date:** Wednesday, March 17, 2021 1:19:44 PM

This message is from outside the City email system. Do not open links or attachments from untrusted

#### Linda

To submit for the record of Budget Finance to fully fund for all 8 Cultural District for the baseline of \$2.4m.

Regards,

Steve Nakajo

ED Japan Town Task Force, Japan Town Cultural District

#### Steve Nakajo

**Executive Director** 

Japantown Task Force, Inc.

1765 Sutter Street, 3rd Floor San Francisco, CA 94115 www.japantowntaskforce.org 415.346.1239 (Office)

#### sknakajo@japantowntaskforce.org

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#### Begin forwarded message:

From: Steve Nakajo <sknakajo@japantowntaskforce.org>

**Date:** March 17, 2021 at 8:16:10 AM PDT

To: Matt.Haney@sfgov.org

Subject: Request for all 8 Cultural District to be included @2.4m to the

supplemental budget

#### Supervisor Haney

My name is Steve Nakajo, I am the executive director of the Japan Town Task Force & the Japantown Cultural District.

I am here to speak to request that this Budget & Finance committee fund the full

baseline of \$2.4m to all 8 Cultural District of SF.

Due to the funding crisis for the short fall of revenue from Prop E this fiscal year & projected for acouple more years until Prop E revenue returns.

We need your support!

A life line of \$2.4m to keep all 8 Cultural District solvent & to plan ahead to next fiscal

year funding requirement of \$2.7m from the General Funds.

Without this lifeline for example in Japan Town which is suffering from the effects of the pandemic..

All the positive work that our Cultural District is doing to keep hope & Spirit alive thru our all of our Festival, Events, assistance to our small business, providing economic relief will all stop with the lay off of all of our Cultural District staff

Help us, help you, for we are the boots on the ground to help all of our communities to survive COVID 19 & work for a better future in San Francisco.

Regards, Steve Nakajo ED Japan Town Task Force Japan Town Cultural District

Steve Nakajo 中條 スティーブ Executive Director 事務局長

Japantown Task Force, Inc.

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sknakajo@japantowntaskforce.org

#### **BOARD of SUPERVISORS**



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## MEMORANDUM

#### **BUDGET AND APPROPRIATIONS COMMITTEE**

SAN FRANCISCO BOARD OF SUPERVISORS

TO: Supervisor Matt Haney, Chair

**Budget and Appropriations Committee** 

FROM: Linda Wong, Assistant Clerk

DATE: March 23, 2021

SUBJECT: COMMITTEE REPORT, BOARD MEETING

Tuesday, March 23, 2021

The following file should be presented as a **COMMITTEE REPORT** at today's Board Meeting on Tuesday, March 23, 2021, at 2:00 p.m. This item was acted upon at the special Budget and Appropriations Committee Meeting today at 9:00 a.m., by the votes indicated.

#### Item No. 24 File No. 210177

[Appropriation - Property Tax Revenue \$104,900,000 - Various Departments - Small Businesses, Arts and Cultural Organizations, and Families Relief for COVID-19 and Overdose Prevention - De-appropriation - Business Fee Revenue - \$28,200,000 - FY2020-21]

Ordinance appropriating \$104,900,000 of property tax revenue to the Office of Economic and Workforce Development, General Services Agency-City Administrator, Arts Commission, Children Youth and Their Families, Public Health, and General City Responsibility to provide relief to small businesses, including for small businesses impacted by property crime, Grants for the Arts, Arts Impact Endowment, Cultural Centers, Cultural Equity Endowment, Cultural Districts, Youth Learning Initiatives, San Francisco Unified School District and City College Dual Enrollment Programs, overdose prevention, and support for family relief struggling as a result of COVID-19; and de-appropriating \$28,200,000 of business fee revenue, and placing \$6,520,705 on reserve in Year (FY) 2020-2021.

#### AMENDED, AN AMENDMENT OF THE WHOLE BEARING SAME TITLE

Vote: Supervisor Matt Haney - Aye Supervisor Ahsha Safai - Aye Supervisor Gordon Mar - Aye Supervisor Hillary Ronen - Absent Supervisor Shamann Walton - Aye

#### RECOMMENDED AS AMENDED AS A COMMITTEE REPORT

Vote: Supervisor Matt Haney - Aye Supervisor Ahsha Safai - Aye Supervisor Gordon Mar - Aye Supervisor Hillary Ronen - Absent Supervisor Shamann Walton - Aye

c: Board of Supervisors
Angela Calvillo, Clerk of the Board
Anne Pearson, Deputy City Attorney
Alisa Somera, Legislative Deputy Director