File No. 100352	Committee Item No. 2
	Board Item No13

#### **COMMITTEE/BOARD OF SUPERVISORS**

AGENDA PACKET CONTENTS LIST

Sub - Comm	nittee: <u>Budget and Finance</u>	Date: <u>May 5, 2010</u>
Board of Su	pervisors Meeting	Date: May 11,2010
Cmte Boa	ırd	. 1
	Motion Resolution Ordinance Legislative Digest Budget Analyst Report Legislative Analyst Report Introduction Form (for hearing Department/Agency Cover Let MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement* Award Letter Application Public Correspondence	
OTHER  Control  Contr	(Use back side if additional sp Form 126	ace is needed)
	by: Andrea S. Ausberry	Date Friday, April 30, 2010 Date My (, 20/0

An asterisked item represents the cover sheet to a document that exceeds 25 pages. The complete document is in the file.

#### As Amended in Committee 5/5/10

**FILE NO**. 100352 RESOLUTION NO. 1 [Airline and Airport Lease and Use Agreement Modifications and Lease and Operating Agreement Modifications with Various Airlines 2 3 Approving modifications to the terms of eight (8) Airline/Airport Lease and Use 4 Agreements and eleven (11) Lease and Operating Agreements between City and 5 various Airlines to allow such Airlines to modify the rental of Terminal Space and 6 modify the terms of one (1) Airline/Airport Lease and Use Agreement to allow for early 7 8 termination of said Lease and Use Agreement. 9 WHEREAS, Various airlines conduct flight operations at San Francisco International 10 Airport pursuant to Airline/Airport Lease and Use Agreements which terminate on 11 June 30, 2011, including: American Airlines, Inc. – L82-0111; China Airlines Limited – 12 L82-0315; Delta Air Lines, Inc. - L82-0115; Japan Airlines International Company Limited -13 L82-0117; Compania Mexicana de Aviacion S.A. de C. V. dba Mexicana Airlines – L83-0045; 14 Northwest Airlines, Inc. – L82-0119; Philippine Airlines, Inc. – L82-0317; Singapore Airlines 15 Limited – L82-0124; and United Air Lines, Inc. – L82-0126 (collectively, the "Lease and Use 16 Airlines") and (collectively, the "Lease and Use Agreements"); and 17 WHEREAS, Various airlines conduct flight operations at San Francisco International 18 Airport pursuant to Lease and Operating Agreements which terminate on June 30, 2011, 19 including: Air China Limited - L99-0315; Air France - L99-0316; All Nippon Airways 20 Corporation Limited – L99-0319; Asiana Airlines – L99-0318; British Airways, PLC – 21 L99-0320; Cathay Pacific Airways Limited – L99-0321; EVA Airways Corporation – L99-0323; 22 Korean Airlines Company Limited – L99-325; Lineas Aereas Costarricenses, S.A., dba, 23

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LACSA Airlines – L99-0327; Deutsche Lufthansa, AG, dba Lufthansa German Airlines –

L99-0328; and Virgin Atlantic Airways Limited Company – L99-0331, (collectively, the "Lease

1	and Operating Airlines") and (collectively, the "Lease and Operating Agreements"); and
2	WHEREAS, the Airport Commission of the City and County of San Francisco (the
3	"City"), the Lease and Use Airlines, with the exception of Northwest Airlines, and the Lease
4	and Operating Airlines (collectively, the "Airlines") have negotiated a new Lease and Use
5	Agreement to take effect July 1, 2011 (the "Lease") for a term of ten (10) years; and
6	WHEREAS, Conditioned upon execution of the Lease, the City and Airlines now desire
7	to amend the terms of the Lease and Use Agreements and the Lease and Operating
8	Agreements (collectively, the Agreements") to reflect a reduction of rental of terminal space
9	for Fiscal Year 2010/2011 (collectively, the "Modifications"), the last year of said Agreements,
10	as described on Attachment A hereto; and
11	WHEREAS, The City also desires to authorize the Airport Director to enter into non-
12	material modifications to the Agreements, including changes to the demised premises of not-
13	to-exceed ten percent (10%) of the leased square footage, that the City, in consultation with
14	the City Attorney, determines are in the best interests of the Commission and necessary to
15	effectuate the purposes of the Agreements and are in compliance with all applicable laws,
16	including the City's Charter; and
17	WHEREAS, The Commission approved the following Modifications to the respective
18	Lease and Use Agreements on March 16, 2010, by adoption of the Resolutions as follows:
19	American Airlines, Inc. – L82-0111, Modification No. 10 by Resolution No. 10-0100; China
20	Airlines Limited – L82-0315, Modification No. 3 by Resolution No. 10-0101; Delta Air Lines,
21	Inc L82-0115, Modification No 7 by Resolution No. 10-0102; Japan Airlines International
22	Company Limited - L82-0117, Modification No. 3 by Resolution No. 10-0103; Compania
23	Mexicana de Aviacion S.A. de C. V. dba Mexicana Airlines – L83-0045, Modification No. 5 by
24	Resolution No. 10-0104; Philippine Airlines, Inc. – L82-0317, Modification No. 5 by Resolution

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No. 10-0106; Singapore Airlines Limited - L82-0124, Modification No. 3 by Resolution No. 10-

1	0107; and United Air Lines, Inc. – L82-0126, Modification No. 17 by Resolution No. 10-0108;
2	and
3	WHEREAS, The Commission approved the following Modifications to the respective
4	Lease and Operating Agreements on March 16, 2010, by adoption of the Resolutions as
5	follows: Air China Limited – L99-0315, Modification No. 1 by Resolution No. 10-0109; Air
6	France – L99-0316, Modification No. 1 by Resolution No. 10-0110; All Nippon Airways
7	Corporation Limited – L99-0319, Modification No. 1 by Resolution No. 10-0111; Asiana
8	Airlines – L99-0318, Modification No. 1 by Resolution No. 10-0112; British Airways, PLC –
9	L99-0320, Modification No. 1 by Resolution No. 10-0113; Cathay Pacific Airways Limited –
10	L99-0321, Modification No. 2 by Resolution No. 10-0114; EVA Airways Corporation – L99-
11	0323, Modification No. 1 by Resolution No. 10-0115; Korean Airlines Company Limited – L99-
12	325, Modification No. 1 by Resolution No. 10-0116; and Lineas Aereas Costarricenses, S.A.,
13	dba, LACSA Airlines – L99-0327, Modification No. 1 by Resolution No. 10-0117; Deutsche
14	Lufthansa, AG, dba Lufthansa German Airlines – L99-0328, Modification No. 1 by Resolution
15	No. 10-0118; Virgin Atlantic Airways Limited Company – L99-0331, Modification No. 1 by
16	Resolution No. 10-0119; and
17	WHEREAS, Northwest Airlines ("Northwest") has been acquired by Delta Air Lines, Inc.
18	("Delta") which resulted in the integration of Northwest into Delta, as approved by the Federal
19	Aviation Administration on December 31, 2009, and
20	WHEREAS, Northwest and City now desire to execute Modification No. 9 to
21	Northwest's Lease and Use Agreement L-82-0119 to provide for the early termination of the
22	Lease effective June 30, 2010; and
23	WHEREAS, Said Modification to Northwest's Lease and Use Agreement is deemed to
24	be in the Commission's best interest and does not materially increase the obligations or
25	liabilities of the Commission; and

1	WHEREAS, The Commission adopted Resolution Number 10-0105 on March 16,
2	2010, approving Modification No. 9 to provide for the early termination of the Northwest Lease
3	and Use Agreement; and
4	WHEREAS, A copy of the Modifications are on file with the Clerk of the Board of
5	Supervisors in File No. 100352, which is hereby declared to be part of this resolution as if set
6	forth fully herein; now, therefore be it
7	RESOLVED, That this Board of Supervisors approves Modifications to the Lease and
8	Use Agreements with American Airlines, Inc. – L82-0111, Modification No. 10 by Resolution
9	No. 10-0100; China Airlines Limited – L82-0315, Modification No. 3 by Resolution No. 10-
10	0101; Delta Air Lines, Inc. – L82-0115, Modification No 7 by Resolution No. 10-0102; Japan
11	Airlines International Company Limited – L82-0117, Modification No. 3 by Resolution No.10-
12	0103; Compania Mexicana de Aviacion S.A. de C. V. dba Mexicana Airlines – L83-0045,
13	Modification No. 5 by Resolution No.10-0104; Northwest Airlines, Inc. – L82-0119,
14	Modification No. 9 by Resolution No. 10-0105; Philippine Airlines, Inc. – L82-0317,
15	Modification No. 5; by Resolution No. 10-0106; Singapore Airlines Limited – L82-0124,
16	Modification No. 3 by Resolution No. 10-0107; and United Air Lines, Inc L82-0126,
17	Modification No. 17 by Resolution No. 10-0108, subject to Human Rights Commission's
18	determination that said Airlines are in compliance with or exempt from the requirements of
19	Chapter 12B of the City's Administrative Code; and, be it further
20	RESOLVED, That this Board of Supervisors approves Modifications to the Lease and
21	Operating Agreements with Air China Limited – L99-0315, Modification No. 1 by Resolution
22	No. 10-0109; Air France - L99-0316, Modification No. 1 by Resolution No. 10-0110; All
23	Nippon Airways Corporation Limited – L99-0319, Modification No. 1 by Resolution No. 10-
24	0111; Asiana Airlines –L99-0318, Modification No. 1 by Resolution No. 10-0112; British
25	Airways, PLC – L99-0320, Modification No. 1 by Resolution No. 10-0113; Cathay Pacific

1	Airways Limited – L99-0321, Modification No. 2 by Resolution No. 10-0114; EVA Airways
2	Corporation – L99-0323, Modification No. 1 by Resolution No. 10-0115; Korean Airlines
3	Company Limited – L99-325, Modification No. 1 by Resolution No. 10-0116; and Lineas
4	Aereas Costarricenses, S.A., dba, LACSA Airlines – L99-0327, Modification No. 1 by
5	Resolution No. 10-0117; Deutsche Lufthansa, AG, dba Lufthansa German Airlines –
6	L99-0328, Modification No. 1 by Resolution No. 10-0118; Virgin Atlantic Airways Limited
7	Company – L99-0331, Modification No. 1 by Resolution No. 10-0119, subject to Human
8	Rights Commission's determination that said Airlines are in compliance with or exempt from
9	the requirements of Chapter 12B of the City's Administrative Code; and, be it further
10	RESOLVED, That this Board of Supervisors approves Modification No. 9 to Lease and
11	Use Agreement L82-0119 with Northwest Airlines to provide for early termination effective
12	June 30, 2010; and, be it further
13	RESOLVED, That this Board of Supervisors authorizes the Airport Director to enter into
14	non-material modifications to the Agreements, including changes to the demised premises of
15	not-to-exceed ten percent (10%) of the leased square footage, that the Commission, in
16	consultation with the City Attorney, determines are in the best interests of the Commission
17	and necessary to effectuate the purposes of the Agreements and are in compliance with all
18	applicable laws, including the City's Charter.
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#### **ATTACHMENT A**

#### Airline/Airport Lease & Use Agreement Modifications

Table 1 - Exclusive Use Space (in square feet)

	Airline Lease # Mod. # Changes in Categories of Rent						t	
				Cat I	Cat II	Cat III	Cat IV	Cat V
1	American Airlines	L82 - 0111	10	23,909	31,017	35,254	35,005	-
2	China Airlines	L82 - 0315	3	-	3,249	_	**	-
3	Delta Air Lines <sup>1</sup>	L82 - 0115	7	19,489	28,190	20,367	8,481	
4	Japan Airlines	L82 - 0117	3	-	6,547	-	-	
5	Mexicana Airlines	L83 - 0045	5		_	1,599		594
6	Northwest Airlines	L82-0119	9	***	<u></u>	-	_	-
7	Philippine Airlines	L82 - 0317	5	•••	4,192	•••	· <u>-</u>	
8	Singapore Airlines	L82 - 0124	3		5,190	588		
9	United Air Lines	L82 - 0126	17	68,485	94,187	71,297	191,207	21,610

Delta's lease modification will include space formerly leased to Northwest Airlines due to the merger of the two airlines.

#### **Lease & Operating Agreement Modifications**

Table 2 - Exclusive Use Space (in square feet)

Airline Lease # Mod. # Changes in Categories of Rer					it			
				Cat I	Cat II	Cat III	Cat IV	Cat V
1	Air China	L99 - 0315	1		1,325			<del></del>
2	Air France	L99 – 0316	1	-	4,673	537	***	<del>441</del>
3	All Nippon Airways	L99 – 0319	1	•••	1,777	<u></u>	•	-
4	Asiana Airlines	L99 – 0318	1	-	1,789	***	<del>-</del>	**
5	British Airways	L99 - 0320	1	-	8,917	1,236		<b>-</b> .
6	Cathay Pacific Airways	L99 0321	2		2,604	-	-	<b>+</b>
7	EVA Airways	L99 - 0323	1	-	4,056	495	-	<b>l-4</b>
8	Korean Airlines	L99 - 0325	1	-	1,534	421		
9	LACSA Airlines	L99 - 0327	1	-	672		-	-
10	Lufthansa German Airlines	L99 – 0328	1	Pro.	2,292	1,023		<b></b>
11	Virgin Atlantic	L99 – 0331	1	-	4,898	425	144	<b>-</b>

#### **ATTACHMENT A**

### Table 3 - Joint Use Space (in square feet)

laint Llag Chang	Categories of Rent						
Joint Use Space	Cat I	Cat II	Cat III	Cat IV	Cat V		
International Terminal	138,367	214,307	12,025	265,400	1,888		
Total = 631,987 square feet							
				η			
Terminal 1	-	216	· —	791	_		
Total = 1,007 square feet							
		·		T			
Terminal 2	+4	13,006	-	78,957			
Total = 91,963 square feet							
		·	·	<b>~</b>			
Terminal 3	-	<b>+</b>		-	+-		
Total = 0 square feet							

Items 1 and 2 Department:
Files 10-0351 and 10-0352 San Francisco International Airport (Airport)

**EXECUTIVE SUMMARY** 

#### Legislative Objectives

- File 10-0351: Resolution approving 25 separate new leases for a ten-year period from July 1, 2011 through June 30, 2021, between the San Francisco International Airport and 25 different airlines, including (a) 19 airlines which have current leases which will expire on June 30, 2011, and (b) 6 airlines which currently do not have leases with the Airport. Such leases will allow the airlines to continue to conduct domestic and international flight operations at the Airport.
- <u>File 10-0352</u>: Resolution approving (a) modifications to 19 of the 24 existing leases which will expire on June 30, 2011, between the San Francisco International Airport and 19 different airlines to conduct domestic and international flight operations at the Airport, and (b) the termination of one of the 24 existing leases effective June 30, 2010.

#### **Key Points**

- There are currently 24 airlines which have existing leases with the Airport for domestic and international flight operations. Such leases will expire on June 30, 2011. All 24 airlines pay rent based on the same rental rates, landing fees, and related fees, all of which are established by the Airport each fiscal year. The total amount paid by each airline differs only due to the (a) square footage of the area occupied, (b) type of space occupied, (c) maximum landing weight of each aircraft landed, and (d) number of passengers. As such, no airline has preferable lease terms to any other airline.
- The rate and fee schedule, which is used to calculate the total rent paid by each airline, is determined by the Airport's "residual rate setting methodology." Under such methodology, the rental rates, landing fees, and related fees are automatically adjusted annually such that the total amount of airline rent revenues received by the Airport is equal to the amount that all of the Airport's costs, including debt service and operating costs, exceed all of the non-airline revenues received by the Airport including concession and parking revenues. The Airport's "residual rate setting methodology" places the financial risk of budgetary shortfalls on the airlines instead of the Airport, because any shortfalls in the Airport's annual budget result in automatic rent increases to the airlines, which are sufficient to eliminate any Airport budgetary shortfalls.
- Under the proposed new leases with the Airport, the Airport would continue to (a) use the "residual rate setting methodology" for determining the rental rates, landing fees, and related fees charged to the Airlines, and (b) require that annual airline rent be sufficient to guarantee that the Airport's Annual Service Payment, consisting of 15 percent of concession revenues, to the City's General Fund will not be less than \$5,000,000 per year.
- There are seven significant differences between the terms of the 24 existing and proposed 25 new leases which would impact lessee airlines. The new leases, when compared to the

existing leases, would (1) require airlines to submit all required landing fee payments 30 days earlier than they are due under the existing leases, (2) increase space-sharing among airlines to allow the Airport to maximize the use of existing space, (3) reduce security deposits required for 10 airlines, (4) allow the airlines to request a one-time space reduction, effective on July 1, 2016, (5) consider the new lease for terminal space in default if an airline defaults on any other lease for non-terminal Airport space (such as hangars and cargo space), (6) increase the insurance requirements for all airlines, and (7) increase environmental protections.

#### **Fiscal Impacts**

- Under the terms of the proposed 25 new leases (File 10-0351), the Airport anticipates receiving \$3,966,261,214 from 25 airlines in rent<sup>1</sup> over the ten-year term.
- The proposed modifications to 19 existing leases and the termination of one lease (File 10-0352) will not result in reduced revenues to the Airport, because of the "residual rate setting method" used to calculate rent, even though the 19 modifications would reduce the amount of overall space leased to the airlines.

#### Recommendations

- At the request of the Airport, amend the proposed resolutions to state that the proposed new leases and lease modifications are on file with the Clerk of the Board of Supervisors.
- Approve the proposed resolutions, as amended.

#### **MANDATE STATEMENT & BACKGROUND**

#### **Mandate Statement**

According to Section 2A.173 of the City's Administrative Code, the Airport is authorized to negotiate and execute leases of airport lands and space in airport buildings without undergoing a competitive bid process, as long as the original term of the lease does not exceed 50 years. The proposed 25 new leases with 25 airlines would be awarded through direct negotiation instead of a competitive process.

City Charter Section 9.118(a) requires that any contract which would result in revenues to the City in excess of \$1,000,000 be approved by the Board of Supervisors.

#### Residual Rate Setting Methodology

Under both the existing and proposed leases, the Airport uses a "residual rate setting methodology" to determine the rental rates, landing fees, and related fees used to calculate the

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<sup>&</sup>lt;sup>1</sup> For the purposes of this report, the term "rent" refers to the total amount of revenues paid by an airline to the Airport under the existing and proposed leases, including rent for terminal space rental rates, landing fees, and related fees.

total rent to be paid by each airline for use of Airport terminal space<sup>2</sup>. The rental rates, landing fees, and related fees include (a) the cost per square foot charged to an airline for that airline's exclusive use of Airport space, (b) fees for use of space which is shared by multiple airlines<sup>3</sup>, and (c) various non-space related fees, such as landing fees and aircraft parking fees. Those rental rates, landing fees, and related fees are then used to calculate the total rent payable by each airline to the Airport, such that, while the total rent payable by each airline may differ due to (a) the amount of space leased, (b) the type of space leased, and (c) passenger and aircraft traffic, no airline has preferable lease terms over another airline.

The "residual rate setting methodology" is a formula which sets the schedule of all rental rates, landing fees, and related fees to a level which ensures that Airport revenues received from the airlines, plus the non-airline revenues received by the Airport, is equal to the Airport's total costs, including debt service and operating expenditures. According to that methodology, prior to the beginning of each fiscal year, the Airport first determines the total airline rent revenues needed to balance the Airport's budget in the upcoming year, after considering all other non-airline revenue sources (such as concession revenues and parking revenues) and carrying forward any projected budget shortfall or surplus from the current fiscal year. The amount needed to balance the Airport's budget then becomes the basis for calculating, by a formula specified in the lease, the rental rates, landing fees, and related fees charged to airlines in the upcoming year, such that the total revenues paid to the Airport by all airlines in the upcoming year is sufficient to balance the Airport's budget. At the end of the fiscal year, any budget shortfall or surplus is carried forward into the following fiscal year and is used in the calculation of the new rental rates, landing fees, and related fees charged to the airlines.

#### **Existing Leases**

There are currently 24 airlines operating at the Airport under 24 existing leases including (a) five airlines operating under leases executed in 1981, (b) eight airlines operating under leases executed in 1981 and then amended in 2000 due to the opening of the new International Terminal, and (c) 11 airlines operating under leases executed in 1999. Attachment I, compiled by the Budget and Legislative Analyst based on data provided by the Airport, shows each of the 24 airlines that have an existing lease with the Airport.

According to Mr. Gary Franzella, Associate Deputy Airport Director, the major terms of these 24 leases are generally similar<sup>4</sup> to one another and only differ in (a) their dates of execution, and (b)

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<sup>&</sup>lt;sup>2</sup> According to the terms of the existing and proposed leases, there are five different types of Airport terminal space, including (1) ticket counters and departure gate waiting areas in the mezzanine and concourse levels, (2) offices, lounges, and curbside check-in counters on the mezzanine and concourse levels, (3) other offices on the ground floor, (4) baggage handling areas and equipment rooms, and (5) unenclosed outdoor areas.

<sup>&</sup>lt;sup>3</sup> Under the terms of the existing leases, for specified portions of Airport space, the Airport offers shared space including (a) "joint-use" space which is leased by multiple airlines, with 20% of the total rent for such shared space divided equally among the airlines and 80% of the total rent allocated according to passenger traffic, and (b) "common use" space which is not leased to any specific airline, but rather charged on a per use basis as needed by any airline.

<sup>&</sup>lt;sup>4</sup> The existing leases differ in (a) the amounts of their required security deposit, as discussed in the paragraph below titled "3. Security Deposit Requirement to Be Reduced" and (b) requirements for the treatment of hazardous materials, as discussed in the paragraph titled "7. Environmental Protections to Increase."

the amount and type (exclusive-use or shared-use) of space allocated to each airline. All existing leases expire on June 30, 2011, and the rental rates charged by the Airport to the airlines are subject to the calculation of the rental rates, landing fees, and related fees according to the "residual rate setting methodology" described above.

#### **DETAILS OF PROPOSED LEGISLATION**

The proposed resolution (File 10-0351) would approve 25 separate new leases for a ten-year period between July 1, 2011 and June 30, 2021, between the San Francisco International Airport and 25 different airlines to conduct domestic and international flight operations at the Airport (File 10-0351), including (a) 19 airlines which have existing leases with the Airport, and (b) 6 new airlines which currently do not have leases with the Airport.

The proposed resolution (File 10-0352) would approve (a) modifications to 19 of the 24 existing leases which will expire on June 30, 2011, between the San Francisco International Airport and 19 different airlines to conduct domestic and international flight operations at the Airport, and (b) the termination of one of the 24 existing leases with Northwest Airlines since it was acquired by Delta Air Lines, effective June 30, 2010. Modification of the 19 existing leases will be effective from July 1, 2010 to June 30, 2011, at which time the leases will expire. The 19 airlines requesting modifications to their existing leases are included in the 25 proposed new leases which will be effective on July 1, 2011. These 19 modifications would provide for a net reduction in the overall amount of space leased to the 19 airlines.

The Attachment, compiled by the Budget and Legislative Analyst from data provided by the Airport, identifies the specific airlines which have existing leases with the Airport and those airlines which would be entering into new leases, under these two proposed resolutions.

#### New Airport Leases

The proposed 25 new leases would provide the terms under which airlines use terminal space at the Airport. The terms of each of the proposed 25 new leases are all for a 10-year period, with each airline paying the Airport revenues based on the rental rates, landing fees, and related fees calculated under the same "residual rate setting methodology" included in the existing leases. The only difference between the individual new leases would be (a) the name of each airline, and (b) the amount of space allocated to each airline. Because these leases function identically, they are discussed in combination as the "new leases", rather than in 25 separate descriptions.

In addition to continuing the "residual rate setting methodology", the proposed new leases would also continue to require that the rental rates, landing fees, and related fees be sufficient to guarantee that the Airport's Annual Service Payment to the City's General Fund will not be less than \$5,000,000. The Annual Service Payment made by the Airport to the City is equal to the greater of (a) 15 percent of concession revenues<sup>5</sup>, or (b) \$5,000,000. In the event that 15 percent of concession revenues is less than \$5,000,000, the Airport pays the City \$5,000,000, and the Airport recaptures the difference between \$5,000,000 and 15 percent of concession

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<sup>&</sup>lt;sup>5</sup> Concession revenues are defined in the lease as those revenues paid to the Airport by non-airline entities such as newsstands, restaurants, bars, advertisers, and ground transportation operators.

revenues the following fiscal year through increased rental rates, landing fees, and related fees as calculated by the "residual rate setting methodology". Notably, the Airport's 15 percent of concession revenue has exceeded \$5,000,000 every year since 1982. In FY 2009-2010, the Annual Service Payment to the City's General Fund was budgeted at \$26,226,000.

There are seven material differences between the 24 existing leases and the proposed 25 new leases which would impact Airline lessees as follows:

#### 1. Landing Fees To Be Paid 30 Days Earlier

Under the terms of the proposed leases, airlines are required to submit all required landing fees to the Airport 30 days earlier than they are due under the terms of the existing leases. According to Mr. Franzella, this new provision benefits the Airport by reducing the amount of outstanding landing fees at any given time, thus reducing the Airport's risk of financial loss in the event an airline files for bankruptcy.

#### 2. More Airport Space to Be Shared By Multiple Airlines and Less Exclusive Space

As discussed above, the Airport currently offers airlines both exclusive use and shared-use space to airlines. According to Mr. Franzella, in order to increase the flexibility and efficient utilization of existing Airport space, the proposed leases would increase the total square footage of shared-use space by 242,764 square feet, or 36.7 percent, as shown in Table 1 below. Conversely, as shown in Table 1 below, the proposed new leases would reduce the amount of exclusive-use space by 327,536 or 35.3 percent. Overall, the total amount of leased space would decrease by 84,772 or 5.3 percent because, according to Mr. Franzella, the signatory airlines' overall need for terminal space has slightly reduced. Mr. Franzella advises that this reduction of 84,772 square feet of space that the airlines no longer require will become available for "non-signatory" airline use (see page 7 of this report for a discussion of "non-signatory" airlines) and will not change the fact that the total revenues received from the airlines must be sufficient to balance the Airport's budget after considering the Airport's non-airline revenues.

Table 1: Amount of Total Shared-Use Space

	Total Square Feet Under Existing Leases	Total Square Feet Under Proposed Leases	Increase or (Decrease)	Percent Change	
Exclusive-Use Space	927,167	599,631	(327,536)	-35.3%	
Shared-Use Space	661,747	904,511	242,764	36.7%	
Total Leased Space	1,588,914	1,504,142	(84,772)	-5.3%	

<sup>&</sup>lt;sup>6</sup> The new lease would increase shared-use space by (a) discontinuing the practice of leasing departure gates to airlines on an exclusive-use basis, thereby increasing the joint-use and common-use space described in Footnote 3 above, and (b) creating a new shared-use category called "preferential-use", with such space being leased to a single airline for use during scheduled operating hours. The new "preferential-use" space would create additional flexibility for the Airport because (a) the Airport can allow another airline to use the space when the signatory airline is not operating in the space, and (b) the Airport can re-allocate the amount of "preferential-use" space annually based on passenger traffic.

#### 3. Security Deposit Requirement to Be Decreased

Under the 24 existing leases, the 13 airlines under leases which were executed in 1981, including the 5 leases which have not been amended and the 8 which were amended, are required to provide the Airport with a security deposit equal to two months of total monthly rent, and the 11 airlines with leases executed in 1999 are required to provide the Airport with a security deposit equal to six months of total monthly rent. The proposed new leases would require all airlines to submit security deposits equal to two months of rent. This represents a reduction in the required security deposit amount of four months of rent when compared to the 1999 lease requirements. Of the 11 airlines with leases executed in 1999, 10 airlines would enter into the proposed new leases effective July 1, 2011 (File 10-0351), such that those 10 airlines would benefit from reduced security deposit requirements.

According to Mr. Franzella, the security deposits are intended to reimburse the Airport for losses which might occur in the event of an airline being unable to pay rent or otherwise causing financial harm to the Airport. Mr. Franzella noted that a reduction in the security deposit amount does not increase the overall risk of financial loss to the Airport because, under the "residual rate setting methodology", any budgetary shortfalls resulting from an airline's inability to pay rent would result in increases to the rental rates, landing fees, and related fees sufficient to offset such shortfalls.

#### 4. Airlines to Have a One-Time Option to Reduce Exclusive-Use Space

Under the existing leases, airlines cannot reduce the amount of exclusive-use space in their lease. According to Mr. Franzella, this has resulted in underutilized space which was leased by airlines which have since reduced their flight operations and therefore their need for space at the Airport. The proposed leases would allow airlines to reduce the amount of leased exclusive-use space only one time, by up to 20 percent, on July 1, 2016.

#### 5. Airport to Have Additional Protections In The Event Of an Airline Lease Default

In addition to leases for airline use of terminal space, most airlines have separate leases for space on Airport land that is outside the terminal, such as hangar space, flight kitchens, and cargo buildings. Under the 13 existing leases which were executed in 1981 (including five leases in their original form and eight leases which were later amended) for terminal space, any default by an airline on its lease for non-terminal space has no effect on the lease for terminal space. Under the proposed leases for terminal space, if an airline defaults under any of its other leases for non-terminal space with the Airport, it would trigger default of the proposed lease for terminal space between that airline and the Airport. According to Mr. Franzella, this provides additional leverage to the Airport over airlines to enforce the terms of their other leases, and prevents an airline in bankruptcy from selectively keeping only those leases that the airline wishes to maintain.

#### 6. Airline Insurance Requirements to Increase

Under the terms of the existing leases, airlines are required to have \$25,000,000 in general liability insurance. Under the terms of the proposed leases, airlines are required to maintain higher amounts and more specific types of insurance, including the following:

SAN FRANCISCO BOARD OF SUPERVISORS

- (a) \$500,000,000 in aircraft liability insurance which provides coverage to both the airline and the Airport in the event of injury or property damage which results from airline activity, excluding injury or damage which occurs during acts of war,
- (b) \$100,000,000 in war and named perils insurance, which provides coverage for injury or property damage from airline activity which occur during war and other related events (or "named perils") and excluded from aircraft liability insurance discussed above,
- (c) \$2,000,000 in worker's compensation and employer's liability insurance, which is required by the State of California, with such insurance providing coverage to the airline for injuries sustained by employees,
- (d) \$2,000,000 in commercial auto insurance, which is also required by the State of California, with such insurance providing liability coverage for injuries and damage which occur resulting from the operation of vehicles at the Airport, and
- (e) property insurance in the amount of any improvements constructed by the airlines, which insures the airline against property damage which occurs from fire, flood, or other similar causes, except earthquakes.

According to Mr. Franzella, although these new insurance requirements are not directly comparable to the insurance requirements under the existing leases, the new requirements (a) better address the specific risks of concern to the Airport, and (b) reflect changes in the insurance industry which have occurred since the existing leases were written in 1981 and 1999. Mr. Franzella added that any damages which might occur which are not covered by the required insurances would result in higher rental rates, landing fees, and related fees charged to the airlines under the "residual rate setting methodology".

#### 7. Environmental Protections to Increase

Under the 24 existing leases, the 13 leases which were executed in 1981 do not address the handling of hazardous materials, and the 11 leases executed in 1999 had limited restrictions on airline's handling of hazardous materials. The proposed 25 new leases would provide for a number of increased environmental protections, including (a) expanding the definition of "environmental law" to include decisional law, also referred to as case law, (b) requiring airlines to investigate and remediate any release of hazardous materials, (c) providing the Airport access to any premises for environmental inspections, and (d) clarifying that the airlines are fully responsible and liable for all costs attributable to hazardous materials resulting from airline activities.

In addition to the seven differences discussed above which would impact the airlines with leases with the Airport, the proposed new leases would impact the 18 "non-signatory" airlines which currently operate at the Airport without a lease by requiring that "non-signatory" airlines pay a 25 percent premium on landing fees compared to lessee airlines. According to Mr. Franzella, a "non-signatory" airline is an airline which operates at the Airport under Airline Operating Permits and Terminal Space and Use Permits on a month-to-month basis and, currently, pays the same rental rates, landing fees, and related fees as airlines with leases, as calculated by the

SAN FRANCISCO BOARD OF SUPERVISORS

"residual rate setting methodology". Mr. Franzella noted that these "non-signatory" airlines are not required to enter into leases with the Airport because, pursuant to federal law, the Airport cannot prohibit airlines from operating at the Airport. Mr. Franzella stated that non-signatory airlines generally have not entered into leases because, despite being offered leases by the Airport, there is currently little financial incentive to enter into a lease. However, signatory airlines are included in the Airport's capital project approval process while "non-signatory" airlines are required to pay a 25 percent premium on landing fees above the landing fees paid by the 25 airlines who will be under lease with the Airport, such that there would be a financial incentive for "non-signatory" airlines to enter into a lease with the Airport. The Budget and Legislative Analyst notes that the operation of "non-signatory" airlines at the Airport does not have an adverse fiscal impact to the Airport because of the "residual rate setting methodology" described above.

#### **Modifications to Existing Leases**

The proposed resolution (File 10-0352) would also approve (a) modifications to 19 of the 24 existing leases which will expire on June 30, 2011, between the San Francisco International Airport and 19 different airlines to conduct domestic and international flight operations at the Airport, and (b) the termination of one of the 24 existing leases effective June 30, 2010. As discussed above in "4. Airlines to Have a One-Time Option to Reduce Exclusive-Use Space", the existing leases do not allow for reductions in the amount of exclusive-use space leased by airlines. The proposed modifications were offered to the existing airlines under lease as an incentive to enter into the proposed new leases, while the termination of one lease reflects the acquisition of one lessee, Northwest Airlines, by another lessee, Delta Air Lines. These 19 modifications and one termination would provide for a net reduction in the overall amount of space leased to the airlines of 160,080 square feet, from 868,255 to 708,175 square feet

Such reductions in exclusive-use space will not result in reduced revenues to the Airport because the rental rates and fees to be paid by the airlines will be increased automatically under the Airport's "residual rate setting methodology".

#### FISCAL IMPACTS

As shown in Table 2 below, the proposed 25 new lease agreements are estimated by the Airport to provide \$3,966,261,214 in total revenues to the Airport, over the ten year lease term from July 1, 2011 through June 30, 2021.

SAN FRANCISCO BOARD OF SUPERVISORS

Table 2: Estimated Total Annual Rental Revenues

***	Estimated Total Rent Paid Under
Fiscal Year	The 25 Proposed 2011 Leases
2011-2012	\$276,938,935
2012-2013	316,478,774
2013-2014	353,359,933
2014-2015	379,593,819
2015-2016	404,418,249
2016-2017	418,227,506
2017-2018	431,752,686
2018-2019	446,946,429
2019-2020	462,447,660
2020-2021	476,097,223
Total	\$3,966,261,214

As discussed above, the revenues generated by both the existing leases which are being modified and the proposed new leases are calculated by the "residual rate setting methodology", such that the proposed new leases and modifications to the existing leases would continue to result in the Airport's budget being fully balanced by the revenues paid by the airlines to the Airport, after considering the Airport's budgeted expenditures and all non-airline revenues.

#### RECOMMENDATIONS

- 1. In accordance with a request by the Airport, and in order to ensure that the proposed resolutions conform to the usual form of lease approval resolutions, the Budget and Legislative Analyst recommends amending (a) File 10-0351, on page 2, line 10, to insert the paragraph "WHEREAS, A copy of the form of the 2011 Lease and Use Agreement is on file with the Clerk of the Board of Supervisors in File No.\_\_\_\_\_\_, which is hereby declared to be a part of this resolution as if set forth fully herein; and", and (b) File 10-0352, on page 4, line 1, to insert the paragraph "WHEREAS, A copy of the Modifications are on file with the Clerk of the Board of Supervisors in File No.\_\_\_\_\_, which is hereby declared to be a part of this resolution as if set forth fully herein; and".
- 2. Approve the proposed resolutions, as amended.

Airlines With Existing Leases

		Althnes with Ex	rigiting Teases		•
Airline	1981 Lease	1981 Lease Amended	1999 Lease	Total Existing Leases	Requesting Modification to or Termination of Existing Lease
Air Canada	Х		1	X Y	
Air China			X	x	X ·
Air France			Х.	x	Х -
AJaska Airlines · ·		x		.x	
All Nippon Airways .			X	х	X
American Airlines	_ x			Х	X
Ásiana Áirlines		•	х	х	X.
British Airways	].		х	Х.	.х
Cathay Pacific			· X	Х	X
China Aîrlines		Х		х	Х .
Continental Airlines	Х			ж.	
Delta Air Lines	Х			· <b>*</b>	· X
EVA Airways			х	X	X
Federal Express Corp. •	Х.		······································	х	
Jepan Airlines		X		x	· x
Korean Air Lines			Х	x	X
LACSA .	· · · · · · · · · · · · · · · · · · ·		· x	X	X
Lufihansa German Airlines			х	x	· X
Méxicana Airlines		х		x	x
Northwest Airlines		х		x	. X*
Philippine Airlines .		х		Х	x
Singapore Airlines		х .		X .	x
Inited Airlinés		x		x	X
Virgin Atlantic	·	····	. Х.	$\overline{\mathbf{x}}$	· X
Cotal ·	5	8	11	24	28

<sup>\*</sup>Northwest is requesting termination of its existing lease because it was acquired by Delta Airlines.

Airlines Under the Proposed New 2011 Lease

		New Lessee Without	
Airline	Existing Lessee	Existing Lease	2011 Lease
Air China	· x		·×
Air France.	X	,	х
All Nippon Airways	. Х		х
American Airlines	X		X
Asiona Airlines	· x		. Х
British Airways	X		х .
Cathay Pacific.	X		х
China Airlines	X		х
Delta Air Lines	Х	•	Х
Emirates ·		. X	. Х
EVA Airways	X .		x
Federal Express Corp.	х	,	Х
Frontier Airlines		х	Х
Japan Airlines	х	•	ж
KLM Royal Dutch Airlines	•	х	х
Korean Air Lines	х		x
Lufthansa German Airlines	х		ж
Mexicana Airlines	х		X
Philippine Airlines	Х	•	x
Singapore Airlines	x ·		x
Southwest Airlines		Х	· x
TACA · ·		X	x
United Airlines	Х	•.	x
Virgin America	X	·	. X.
Virgin Atlantio		X	x ·
Total · · · ·	. 19	. 6	25

Name of City elective officer(s):	
	City elective office(s) held:
SF Board of Supervisors	ancisco;
Contractor Information (Please print clearly.)	
Name of contractor:	
Virgin America Inc.	
Please list the names of (1) members of the contractor's board of direction financial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political of additional pages as necessary.  (1) Don Carty, Jonathan Peachey; Robert Nickell; Cyrus Fr. Skinner; Stephen Freidheim; David Baxby  (2) David Cush  (3) VAI Partners LLC; Carola Holdings Limited	an ownership of 20 percent or more in the contractor; committee sponsored or controlled by the contractor.
Contractor address: 555 Airport Blvd, Burlingame, CA 94010	
Date that contract was approved:	Amount of contract:
	TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	·
Comments:	
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his contract was approved by (check applicable): the City elective officer(s) identified on this form (Mayor, Gavi a board on which the City elective officer(s) serves <u>San Frar</u>	ncisco Board of Supervisors
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the board of a state agency (Health Authority, Housing Authority, Redevelopment Agency Commission	y Commission, Industrial Development Authority
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the board of a state agency (Health Authority, Housing Authority Roard, Parking Authority, Redevelopment Agency Commission, Development Authority) on which an appointee of the City election.  Print Name of Board  Filer Information (Please print clearly.)  Iame of filer:  eonard Sloper  ddress:	cy Commission, Industrial Development Authority Relocation Appeals Board, Treasure Island ve officer(s) identified on this form sits  Contact telephone number: (650) 762-7234
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	City elective office(s) held:
CF Pound of Comment	
SF Board of Supervisors	
Contractor Information (Please print clearly.)	
Name of contractor:	
Virgin Atlantic Airways Limited Company	
Please list the names of (1) members of the contractor's board of diffinancial officer and chief operating officer; (3) any person who has any subcontractor listed in the hid or contract; and (5) any political additional pages as necessary.  (1) See Attached  (2) CEO – Stephen Ridgway, CFO – Julie Southern, COO – St. (3) 51% - The Virgin Group, 49% - Singapore Airlines	an ownership of 20 percent or more in the contractor; committee sponsored or controlled by the contractor. L
(4) N/A (5) N/A	
Contractor address:	
75 North Water Street	
South Norwalk, CT 06854	
Date that contract was approved:	Amount of contract: TBD each FY
Describe the nature of the contract that was approved:	TOD CACH ( )
2011 Airport/Airline Lease and Use Agreement	
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City Elective Officer Information (Please print clearly.)	
Name of City elective officer(s):	City elective office(s) held:
CF Doord of Co.	
s, SF Board of Supervisors	
Contractor Information (Please print clearly.)	
Name of contractor:	
Southwest Airlines Co.	•
Please list the names of (1) members of the contractor's board of dir financial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.  (1) Board Members: David W. Biegler; Douglas H. Brooks; C. Webb Cro Denison; Travis C. Johnson; Gary C. Kelly; Nancy B. Loeffler; John T.  (2) Gary C. Kelly, CEO; Laura Wright, CFO; Michael Van de Ven, COO (3)	an ownership of 20 percent or more in the contractor; (4) committee sponsored or controlled by the contractor. Use ckett; William H. Cunningham, PhD; John G.
Contractor address:	,
Date that contract was approved:	
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Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	ADD COURT 1
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Print	Name of Board
the board of a state agency (Health Authority, Housing Authoricoard, Parking Authority, Redevelopment Agency Commission, evelopment Authority) on which an appointee of the City election.	Relocation Appeals Roard Traceura Inford
Print Name of Board	
iler Information (Please print clearly.)	
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ddress:	E-mail:
gnature of City Elective Officer (if submitted by City elective officer)	Date Signed
nature of Board Secretary or Clerk (if submitted by Board Secretary o	r Clerk) Date Signed

### FORM SFEC-126: NOTIFICATION OF CONTRACT APPROVAL

(S.F. Campaign and Governmental Conduct Code § 1.126)

Name of City election off (-)	
Name of City elective officer(s):	City elective office(s) held:
3F Board of Supervisors	iron
Contractor Information (Please print clearly.)	
Name of contractor:	
TACA International Airlines, S.A.	
Please list the names of (1) members of the contractor's board of financial officer and chief operating officer; (3) any person who have subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.  (1) Board Members: Chairman: Roberto José Avila Kriete; Secretarold Kriete Avila; Director: Fernando Poma Kriete. (2) Chief Ex Officer: Joaquín A. Palomo Deneke; Chief Operating Officer: Estatory	etary: Joaquín Alberto Palomo Deneke; Director: Ricardo
Contractor address: Edificio TACA, Boulevard Sur, Santa Elena, Antiguo Cuscatlán, L	
Date that contract was approved: February 26 <sup>th</sup> , 2010	Amount of contract:
<del>-</del>	TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	
Comments:	
<b>49-23-</b>	
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City Elective Officer Information (Please print clearly.)	
Name of City elective officer(s):	City elective office(s) held:
. SF Board of Supervisors	
Contractor Information (Please print clearly.)	•
Name of contractor:	
PHILIPPINE AIRLINES	
Please list the names of (1) members of the contractor's board of dir. financial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.  Board Members: to be given later 2) Lucio Tan CEO – Jose Gabrie 3) Lucio Tan – sole owner 4) N/A 5) N/A	an ownership of 20 percent or more in the contractor: (4) committee sponsored or controlled by the contractor. Use
Contractor address: PO Box 251960 - SFIA - San Francisco, CA94125	
Date that contract was approved:	Amount of contract: TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	· .
Comments:	
This contract was approved by (check applicable):	
I the City elective officer(s) identified on this form (Mayor, Gav I a board on which the City elective officer(s) serves <u>San Fra</u>	
Print	Name of Board
I the board of a state agency (Health Authority, Housing Authori Board, Parking Authority, Redevelopment Agency Commission, Development Authority) on which an appointee of the City electi	Relocation Appeals Board, Treasure Island
	we officer(s) identified on this form sits
Print Name of Board	
Filer Information (Please print clearly.)	
Name of filer:	Contact telephone number:
	0
Address:	E-mail:
Signature of City Elective Officer (if submitted by City elective officer)	Date Signed
Signature of Board Secretary or Clerk (if submitted by Board Secretary of	or Clerk) Date Signed

# FORM SFEC-126:

Name of City elective officer(s):		T	City elective office(s) he	
			-	11.
, 5F	Board of Superviso	ors		
Contractor Information (Please print cle	early.)			
Name of contractor: Singapore Airlines Limited				
Please list the names of (1) members of the financial officer and chief operating officer any subcontractor listed in the bid or contradditional pages as necessary.  Board Members:	e contractor's board o r: (3) any person who ract: and (5) any polit	f direc has an ical co	tors: (2) the contractor's a ownership of 20 percent mmittee sponsored or con	chief executive officer, ch or more in the contractor trolled by the contractor.
Board of Directors				
Chairman Stephen Lee Ching Yen	•			
Chief Executive Officer Chew Choon Seng				•
<i>Members</i> Dr William Fung Kwok Lun Euleen Goh Yiu Kiang			•	
David Michael Gonski ames Koh Cher Siang hristina Ong r Helmut Gunter Wilhelm Panke				
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ontractor address: egistered Office			· · · · · · · · · · · · · · · · · · ·	,
irline House Airline Road ngapore 819829				en e
ate that contract was approved:	•		nount of contract: D each FY	
scribe the nature of the contract that was ap III Airport/Airline Lease and Use Agreeme	proved:	1 10	Deacher	
mments:		·····		
contract was approved by (check application contract) contract was approved by (check application) contract was approved by (check application) contract.	able):			
oard on which the City elective officer(	s) serves <u>San Fra</u>	incisc	wsom) o Board of Superviso of Board	rs

Development Authority) on which an appointee of the City elective officer(s) identified on this form sits

Board, Parking Authority, Redevelopment Agency Commission, Reloc Development Authority) on which an appointee of the City elective of	ation Appeals Roard Treasure Island
Print Name of Board	
Filer Information (Please print clearly.)	
Name of filer:	Contact telephone number: ()
Address:	E-mail:
Signature of City Elective Officer (if submitted by City elective officer)	Date Signed
Signature of Board Secretary or Clerk (if submitted by Board Secretary or Cler	k) Date Signed

City Elective Officer Information (Please print clearly.)	
Name of City elective officer(s):	City elective office(s) held:
SF Board of Supervis	ors
Contractor Information (Please print clearly.)	
Name of contractor:	
Compania Mexicana de Aviacion S.A. de C.V. dba, Mexican	
Please list the names of (1) members of the contractor's board	of directors; (2) the contractor's chief executive officer, chief
Jinancial Officer and chief operating officer;	
Board Members: Manuel Borja, Ricardo Baston, Isaa	c Volin, Javier Christlieb, Gerardo Barrera y
Fernando Loera; 2) CEO: Manuel Borja; CFO: Ge	rardo Barrera y COO Félix Sánchez.
(3) any person who has an ownership of 20 percent or more in	the contractor; NO
(4) any subcontractor listed in the bid or contract; NO (5) any political committee sponsored or controlled by the control	turntan NO
(5) any pointed commutee sponsored or controlled by the cont	tractor, NO.
Contractor address:	
Ave. Xola # 535, Col. Del Valle, C.P. 03100 México	n D.F. México
, and a series of the series o	o, D.1. McAlco
Date that contract was approved:	Amount of contract:
	TBD each FY
Describe the nature of the contract that was approved:	
2011 Airport/Airline Lease and Use Agreement	
Comments:	1
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This contract was approved by (check applicable):	
☐ the City elective officer(s) identified on this form (Mayor,	
☐ a board on which the City elective officer(s) serves <u>Sar</u>	Francisco Board of Supervisors
	Print Name of Board
☐ the board of a state agency (Health Authority, Housing Au	thority Commission, Industrial Development Authority
Board, Parking Authority, Redevelopment Agency Commis	sion, Relocation Anneals Board, Treasure Island
Development Authority) on which an appointee of the City	elective officer(s) identified on this form sits
Print Name of Board	•
Filer Information (Please print clearly.)	
Name of filer:	
rano of thei.	Contact telephone number:
Addrone	0
Address:	E-mail:
0: 4 60: 51 605	
Signature of City Elective Officer (if submitted by City elective of	ficer) Date Signed
Cinnature of Board County Cl. 1.75	
Signature of Board Secretary or Clerk (if submitted by Board Secre	etary or Clerk) Date Signed

City Elective Officer Information (Please print clearly.)  Name of City elective officer(s):	
	City elective office(s) held:
	- 19 state of the c(a) field,
SF Board of Supervisors	
Contractor Information (Please print clearly.)	
Name of contractor: Korean Air Lines Co., LTD.	
Lines Co., LTD.	
Please list the names of (1) members of the contractor's board of dir financial officer and chief operating officer: (3) any payon who have	gotom, (2) d
any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.  Board Members:	
Chief Executive Officer: Mr. Woo, Kee Hong	
Secretary: Mr. Park, Kyung Ho	
Chief Financial Officer: Mr. Lee, Sung Hwan	
Contractor address: P. O. Box 251700 San Francisco Int'l Airport, San Francisco, Ca 94.	25-0700
Date that contract was approved:	Amount of contract:
	TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	
Comments:	
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nis contract was approved by (about 11 11 11	
via contract was approved by (check approants).	
his contract was approved by (check applicable): the City elective officer(s) identified on this form (Mayor City)	
the City elective officer(s) identified on this form (Mayor, Gav	n Newsom)
the City elective officer(s) identified on this form (Mayor, Gava a board on which the City elective officer(s) serves San France	ncisco Board of Supervisors
the City elective officer(s) identified on this form (Mayor, Gav a board on which the City elective officer(s) serves San France	ncisco Board of Supervisors
the City elective officer(s) identified on this form (Mayor, Gava a board on which the City elective officer(s) serves San France	Name of Board of Supervisors  Y Commission, Industrial Development Authority
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# FORM SFEC-126:

Name of City elective officer(s):		City elective office(s) held:
ŀ	SF Board of Supervisors	
Contractor Information (Please p	rint clearly.)	
Name of contractor: Deutsche Lufthansa AG dba Luft	hanga Carran Alatina	
linancial officer and chief operating	officer; (3) any person who h r contract; and (5) any politic	directors; (2) the contractor's chief executive officer, chi as an ownership of 20 percent or more in the contractor, al committee sponsored or controlled by the contractor.
Wolfgang Mayrhuber		
Chief Executive Director		
Von-Gablenz-Strasse 2-6		
D-50679 Cologne, Germany		
Christoph Franz		
Deputy Chief Executive Director		•
/on-Gablenz-Strasse 2-6		
0-50679 Cologne, Germany		•
tephan Gemkow		
Chief Financial Director		
on-Gablenz-Strasse 2-6		
2-50679 Cologne, Germany		
tefan Lauer		
rector of Aviation Services and Hu	man Resources	
on-Gablenz-Strasse 2-6		
-50679 Cologne, Germany	•	
		) and the second
4 and 5: Not applicable		
ontractor address:		
ufthansa German Airlines, 1640 Her	npstead Turnpike, East Meado	ow, NY 11554
ate that contract was approved:		Amount of contract: TBD each FY
escribe the nature of the contract tha		
Oll Airport/Airline Lease and Use A	Agreement	
omments:		
·		
contract was approved by (chec	In annu Man Int a V	

Print Name of Board

File No.\_\_\_

#### FORM SFEC-126: NOTIFICATION OF CONTRACT APPROVAL

(S.F. Campaign and Governmental Conduct Code § 1.126)

City Elective Officer Information (Please print clearly.)

i	City elective office(s) held:
3F Board of Supervisors	
Contractor Information (Please print clearly.)	
Name of contractor: KLM Royal Dutch Airlines	
Please list the names of (1) members of the contractor's board of direction of the contractor's board of direction of the contractor of the contract; and (5) any political additional pages as necessary.  Board Members: SEE ATTACHED	
Contractor address: P.O. BOX 7700 1117 ZL SCHIPOL THENE	THERIANDS // PORTY SERGOD CE LIE
Date that contract was approved:	THERLANDS / P.O.BOX 2519D2 SFO INT'L AIRR Amount of contract: TBD each FY
Describe the nature of the contract that was approved:	
2011 Airport/Airline Lease and Use Agreement	
Comments:	
This contract was approved by (check applicable):  ☐ the City elective officer(s) identified on this form (Mayor, (☐ a board on which the City elective officer(s) servesSan	Gavin Newsom) Francisco Board of Supervisors
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and, raiking Aumority, Redevelopment Agency Commission	nority Commission, Industrial Development Authori
Print Name of Board  (Please print clearly.)	nority Commission, Industrial Development Authorit
Print Name of Board  ler Information (Please print clearly.)	nority Commission, Industrial Development Authoric Relocation Appeals Board, Treasure Island ive officer(s) identified on this form sits  Contact telephone number:
Print Name of Board  ler Information (Please print clearly.)  ame of filer:	nority Commission, Industrial Development Authori Relocation Appeals Board, Treasure Island ive officer(s) identified on this form sits
Print Name of Board  ler Information (Please print clearly.)  ame of filer:  Iddress:	cority Commission, Industrial Development Authori Relocation Appeals Board, Treasure Island ive officer(s) identified on this form sits  Contact telephone number:
Print Name of Board  ler Information (Please print clearly.) ame of filer:  ldress:	cority Commission, Industrial Development Authoric Relocation Appeals Board, Treasure Island ive officer(s) identified on this form sits    Contact telephone number: 0   E-mail:
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	Contact telephone number:  O E-mail:  Date:  Date Signed

Name of City elective officer(s):	
	City elective office(s) held:
SF Board of Supervisors	
Contractor Information (Please print clearly.)	
Name of contractor: Japan Airlines Internationa	l Company, Ltd.
Please list the names of (1) members of the contractor's board of direction financial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.  Board Members: (1) Chairman, Kazuo Inamori, President Masaru Caguchi, Executive Officer-Accounting Norikazu Saito, Senior Vice (Please refer to attached list for full list of Executive Officers)	an ownership of 20 percent or more in the contractor; (4) committee sponsored or controlled by the contractor. Us
Contractor address: 2-4-11, Higashi-Shinagawa, Shinagawa-ku, Tokyo 140-8605, JAPAN	
Date that contract was approved: TBD	Amount of contract: TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	
Comments:	
his contract was approved by (check applicable):	
the City elective officer(s) identified on this form (Mayor, Gavi	m No
a hoard on which the Girls at the control of the co	u newsom)
a board on which the City elective officer(s) serves San Fran	roigno Donal - F.C.
a board on which the City elective officer(s) serves San Fran	cisco Board of Supervisors
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the board of a state agency (Health Authority, Housing Authority	Name of Board of Supervisors  Name of Board  y Commission, Industrial Development Authority
the board of a state agency (Health Authority, Housing Authority oard, Parking Authority, Redevelopment Agency Commission, levelopment Authority) on which an appointee of the City elective Print Name of Board	Name of Board of Supervisors  Varie of Board  y Commission, Industrial Development Authority
the board of a state agency (Health Authority, Housing Authority oard, Parking Authority, Redevelopment Agency Commission, levelopment Authority) on which an appointee of the City elective	Name of Board of Supervisors Name of Board  y Commission, Industrial Development Authority Relocation Appeals Board, Treasure Island ye officer(s) identified on this form sits
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the board of a state agency (Health Authority, Housing Authority oard, Parking Authority, Redevelopment Agency Commission, I evelopment Authority) on which an appointee of the City elective Print Name of Board  iller Information (Please print clearly.)  ame of filer:	Contact telephone number:
the board of a state agency (Health Authority, Housing Authority oard, Parking Authority, Redevelopment Agency Commission, I evelopment Authority) on which an appointee of the City elective Print Name of Board iller Information (Please print clearly.) ame of filer:	Contact telephone number:  ()  Contact telephone number:  ()  Date Signed

City Elective Officer Information (Please print clearly.)  Name of City elective officer(s):	
Name of City elective officer(s):	City elective office(s) held:
	ony creetive office(s) field:
SF Board of Supervisors	
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Contractor Information (Please print clearly.) Name of contractor:	
Name of constactor:	
Please list the names of 11 members of 1	Tor
Please list the names of (1) members of the contractor's board of direction of the contractor's board of direction of the contractor listed in the bid.	ectors (2) M
financial officer and chief operating officer; (3) any person who has a any subcontractor listed in the bid or contract; and (5) any political additional pages as personal.	an ownership of 20
any subcontractor listed in the bid or contract; and (5) any political cadditional pages as necessary.  Board Members.	committee sponsored or controll 1
Board Members:	of controlled by the contractor.
See attached list	•
	:
Contractor address:	
Date that contract was approved:	0 10
	80297
	Amount of contract:
Describe the nature of the contract that was	TBD each FY
2011 Airport/Airline Lease and Use Agreement	
Comments:	
Comments.	
his contract was approved by (check applicable):	
the City elective officer(s) identified on this form (Mayor, Gavin	
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I a poard on which the City of any	ivewsom)
on which the City elective officer(s) serves San Francisco	isco Board of Supervisors
San Francisco San Fran Francisco San Francisco San Francisco San Francisco San Francis	isco Board of Supervisors
the board of a state agency (North A. ).	isco Board of Supervisors me of Board
the board of a state agency (Health Authority, Housing Authority	isco Board of Supervisors me of Board Commission, Industrial Development A. d.
the board of a state agency (Health Authority, Housing Authority	isco Board of Supervisors me of Board Commission, Industrial Development A. d.
the board of a state agency (Health Authority, Housing Authority (Board, Parking Authority, Redevelopment Agency Commission, Redevelopment Authority) on which an appointee of the City elective	isco Board of Supervisors me of Board Commission, Industrial Development A. d.
the board of a state agency (Health Authority, Housing Authority	isco Board of Supervisors me of Board Commission, Industrial Development A. d.
the board of a state agency (Health Authority, Housing Authority (Board, Parking Authority, Redevelopment Agency Commission, Redevelopment Authority) on which an appointee of the City elective	isco Board of Supervisors me of Board Commission, Industrial Development A. d.
the board of a state agency (Health Authority, Housing Authority Board, Parking Authority, Redevelopment Agency Commission, Redevelopment Authority) on which an appointee of the City elective  Print Name of Board  Ther Information (Please print clearly)	isco Board of Supervisors me of Board Commission, Industrial Development A. d.
the board of a state agency (Health Authority, Housing Authority (Board, Parking Authority, Redevelopment Agency Commission, Redevelopment Authority) on which an appointee of the City elective  Print Name of Board  Ster Information (Please print clearly)	isco Board of Supervisors  me of Board  Commission, Industrial Development Authority  location Appeals Board, Treasure Island  officer(s) identified on this form sits
the board of a state agency (Health Authority, Housing Authority of Board, Parking Authority), Redevelopment Agency Commission, Redevelopment Authority) on which an appointee of the City elective  Print Name of Board  See Information (Please print clearly.)  Same of filer:	isco Board of Supervisors me of Board Commission, Industrial Development A. d.
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the board of a state agency (Health Authority, Housing Authority of Board, Parking Authority), Redevelopment Agency Commission, Redevelopment Authority) on which an appointee of the City elective  Print Name of Board  See Information (Please print clearly.)  Same of filer:	isco Board of Supervisors me of Board  Commission, Industrial Development Authority location Appeals Board, Treasure Island officer(s) identified on this form sits  Contact telephone number: ()
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the board of a state agency (Health Authority, Housing Authority of Board, Parking Authority, Redevelopment Agency Commission, Redevelopment Authority) on which an appointee of the City elective  Print Name of Board  The Information (Please print clearly.)  Tame of filer:  ddress:	isco Board of Supervisors  me of Board  Commission, Industrial Development Authority  location Appeals Board, Treasure Island  officer(s) identified on this form sits  Contact telephone number:  ()  E-mail:  Date Signed
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WHO WILAUS TWYSTON RELATIONS PRESS ROOM DESTINATIONS EMPLOYMENT

SETTING A COURSE

**AIRCRAFT** 

LF & Carrier

SUBSTIDIANTES

CHARTERS

AWARDS AND KUDOS

VIDEO

#### LEADERSHIP

The Republic Airways senior leadership team has extensive experience growing airlines while delivering a high-quality and low-cost product. They have successfully developed the company into one of the country'x largest regional jet fixed-fee operators, maintaining multiple code-sharing partnerships, including American Airlines, Continental Airlines, Delta Air Lines, United Airlines and US Airways. In addition, the company owns Frontier Airlines and Midwest Airlines, which it operates under its branded portfolio, Bryan Bedford - Chairman, President & Chief Executive Officer Hal Cooper - Executive Vice President, Chief Financial Officer Wayne Heller - Executive Vice President, Chief Operating Officer Sean Menke - Executive Vice President, Chief Marketing Officer Lars-Eric Arnell - Vice President of Corporate Development Joe Allman - Vice President, Controller Greg Aretakis - Vice President, Revenue Production Tim Dooley - Vice President, Financial Planning and Analysis Jeff Domrese - Vice President, Maintenance & Technical Operations Thomas Duffy - Vice President, Technical Services Scott L. Durgin - Vice President, Lean Methods and Administration Brad Elstad - Vice President, Safety & Regulatory Compliance Ron Henson - Vice President, Labor Relations Jeff Jones - Vice President, Market Planning & Devlopment Jerry Baisano - Vice President, Customer Service Paul Kinstedt - Vice President, System Operations Control Don Osmundson - Vice President, Flight Operations Daniel Shurz - Vice President, Planning and Strategy Drew Skaff - Vice President, Supply Chain Kathy Wooldridge - Vice President, Human Resources Auron Workman - Vice President, Information Technology

File N	fo.
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City Elective Officer Information (Please print clearly.) .	
Name of City elective officer(s):	City elective office(s) held:
, SF Board of Supervisors	<b></b>
Contractor Information (Please print clearly.)	
Name of contractor:  Federal Express, Cor	noration
Please list the names of (1) members of the contractor's board of direct	~
financial officer and chief operating officer; (3) any person who has a any subcontractor listed in the bid or contract; and (5) any political conditional pages as necessary.	n ownership of 20 percent or more in the contractor; (4)
(1) Board of Director Members: David Bronczek; Robert Carter Jackson Ph.d.; William Logue; Steven Loranger; Kenneth Maste Frederick Smith; David Steiner (2) CEO: David Bronczek; CFO	erson; Christine Richards; Susan Schwab Ph.D.;
Contractor address:	
3680 Hacks Cross Road, Building H, 3 <sup>rd</sup> Floor, Memphis, TN 3	8125
Date that contract was approved:	Amount of contract:
Airport Commission – December 15, 2009	Year 1 of 3 - \$3,449,211
Describe the nature of the contract that was approved:	
Lease for Cargo Facility (Building 900) at the San Francisco Inte	ernational Airport
Comments:	
	•
P1 '	
This contract was approved by (check applicable):	NT
If the City elective officer(s) identified on this form (Mayor, Gavin a board on which the City elective officer(s) serves San France	
	Name of Board
I the board of a state agency (Health Authority; Housing Authority	y Commission, Industrial Development Authority
Board, Parking Authority, Redevelopment Agency Commission, I Development Authority) on which an appointee of the City elective	Relocation Appeals Board, Treasure Island
bevelopment realisticy) on which an appointed of the City elective	e officer(s) identified on this form sits
Print Name of Board	
Filer Information (Please print clearly.)	
Name of filer:	Contact telephone number:
Clerk of the SF Board of Supervisors	(415) 554-5184
Address:	E-mail:
City Hall, Room 244, 1 Dr. Carlton B. Goodlett Place, S.F., CA 9	
Signature of City Elective Officer (if submitted by City elective officer)	Data Signad
organization of the Elective Officer (it submitted by the elective officer)	Date Signed
Signature of Board Secretary or Clerk (if submitted by Board Secretary o	r Clerk) Date Signed
Control of the contro	

Name of City elective officer(s):	City elective office(s) held:
. SF Board of Supervisors	Francisco;
Contractor Information (Please print clearly.)	
Name of contractor:	
EVA Airways Corporation	
Please list the names of (1) members of the contractor's board of directorial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.  Board Members:  1. Board of directors: Chang, Yung-Fa; Lin, Sun-San; Lin, Long-Holeng, Kung-Yeun; Chang, Kuo-Hua  2. Chief executive officer: Jeng, Kung-Yeun Chief financial officer: Wu, Kuang-Hui Chief operating officer: Soong, Allen  Contractor address: 1350 Bayshore Highway, Suite 820  Burlingame, CA94101  Date that contract was approved:	an ownership of 20 percent or more in the contractor; (4 committee sponsored or controlled by the contractor. Us
Describe the nature of the contract that was approved:	TDD cach F1
2011 Airport/Airline Lease and Use Agreement	
·	·
Comments:	
his contract was approved by (check applicable): the City elective officer(s) identified on this form (Mayor, Gave	in Newsom)
the board of a state agency (Health Authority, Housing Authority, Parking Authority, Redevelopment Agency Commission	ty Commission, Industrial Development Authority
Print the board of a state agency (Health Authority, Housing Authority	ty Commission, Industrial Development Authority
Print the board of a state agency (Health Authority, Housing Authority oard, Parking Authority, Redevelopment Agency Commission	ty Commission, Industrial Development Authority
the board of a state agency (Health Authority, Housing Authority oard, Parking Authority, Redevelopment Agency Commission, evelopment Authority) on which an appointee of the City electi	ty Commission, Industrial Development Authority
the board of a state agency (Health Authority, Housing Authority oard, Parking Authority, Redevelopment Agency Commission, evelopment Authority) on which an appointee of the City electi  Print Name of Board  "Iler Information (Please print clearly.)	Name of Board  ty Commission, Industrial Development Authority  Relocation Appeals Board, Treasure Island  ve officer(s) identified on this form sits
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the board of a state agency (Health Authority, Housing Authority oard, Parking Authority, Redevelopment Agency Commission, evelopment Authority) on which an appointee of the City electi  Print Name of Board  "Iler Information (Please print clearly.)	ty Commission, Industrial Development Authority Relocation Appeals Board, Treasure Island ve officer(s) identified on this form sits  Contact telephone number:
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the board of a state agency (Health Authority, Housing Authority or Redevelopment Agency Commission, development Authority) on which an appointee of the City electi  Print Name of Board  Filer Information (Please print clearly.)  Jame of filer:	ty Commission, Industrial Development Authority Relocation Appeals Board, Treasure Island ve officer(s) identified on this form sits  Contact telephone number:

City Elective Officer Information (Please print clearly.)  Name of City elective officer(s):	
Thank of Chy chechye officer(s),	City elective office(s) held:
s, SF Board of Supervisors	meisco;
Contractor Information (Please print clearly.)	
Name of contractor: Emirates	
Please list the names of (1) members of the contractor's board of direct financial officer and chief operating officer; (3) any person who has a any subcontractor listed in the bid or contract; and (5) any political condditional pages as necessary.  Board Members:  Emirates is a non public company based in Dubai, UAE. There is no ICEO, HH S Ahmed B Saeed Al Maktoum	n ownership of 20 percent or more in the contractor; ( committee sponsored or controlled by the contractor. Us
NO CFO, COO	
Contractor address: 55 East 55 <sup>th</sup> Street, New York, NY10022.	
	Amount of contract: TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	· · · · · · · · · · · · · · · · · · ·
Comments:	
the board of a state agency (Health Authority, Housing Authority	risco Board of Supervisors
Board, Parking Authority, Redevelopment Agency Commission, Roevelopment Authority) on which an appointee of the City elective	oloopii
Print Name of Board	,
iler Information (Please print clearly.)	
ame of filer:	Contact telephone number:
ddress:	E-mail:
grature of City Fleggive Officer (if out = in 11 of in 11)	
mature of City Elective Officer (if submitted by City elective officer)	Date Signed
nature of Board Secretary or Clerk (if submitted by Board Secretary or C	

## FORM SFEC-126:

NOTIFICATION OF CONTRACT APPROVAL (S.F. Campaign and Governmental Conduct Code § 1.126) City Elective Officer Information (Please print clearly.) Name of City elective officer(s): City elective office(s) held: SF Board of Supervisors Contractor Information (Please print clearly.) Name of contractor: Delta Air Lines, Inc. Please list the names of (1) members of the contractor's board of directors; (2) the contractor's chief executive officer, chief financial officer and chief operating officer; (3) any person who has an ownership of 20 percent or more in the contractor; (4) any subcontractor listed in the bid or contract; and (5) any political committee sponsored or controlled by the contractor. Use additional pages as necessary. (1) Richard H. Anderson, Edward H. Bastian, Roy J. Bostock, John S. Brinzo, Daniel A. Carp, John M. Engler, Mickey P. Foret, David R. Good, Paula Rosput Reynolds, Kenneth C. Rogers, Rodney E. Slater, Douglas M. Steenland, Kenneth B. Woodrow; (2) Richard H. Anderson, Hank Halter; (3) None; (4) N/A; (5) Delta Air Lines Political Action Committee (Federal PAC); 1212 New York Ave. NW; Suite 200; Washington, DC 20005 Contractor address: Date that contract was approved: Amount of contract: TBD each FY Describe the nature of the contract that was approved: Comments: This contract was approved by (check applicable): ☐ the City elective officer(s) identified on this form (Mayor, Gavin Newsom) ☑ a board on which the City elective officer(s) serves San Francisco Board of Supervisors Print Name of Board □ the board of a state agency (Health Authority, Housing Authority Commission, Industrial Development Authority Board, Parking Authority, Redevelopment Agency Commission, Relocation Appeals Board, Treasure Island Development Authority) on which an appointee of the City elective officer(s) identified on this form sits · Print Name of Board Filer Information (Please print clearly.) Name of filer: Contact telephone number: Angela Calvillo, Clerk of the Board of Supervisors (415) 554-5184 Address: E-mail: 1 Dr. Carlton B. Goodlett Place, Room 244, Board.of.Supervisors@sfgov.org San Francisco, CA 94102-4689 Signature of City Elective Officer (if submitted by City elective officer)

Date Signed

Date Signed

### FORM SFEC-126: NOTIFICATION OF CONTRACT APPROVAL

	mental Conduct Code § 1.126)
City Elective Officer Information (Please print clearly.) Name of City elective officer(s):	
orneci(s).	City elective office(s) held:
, SF Board of Superviso	ors
Contractor Information (Please print clearly.)	
Name of contractor: China Airlines, Limited	
<ol> <li>Chief Executive officer: Sun, Huang-Hsiang         Chief financial officer: Han, Liang-Chung         Chief operating officer: Hsiung, Yu-Chung</li> <li>China Aviation Develop Foundation</li> <li>Nil.</li> <li>Nil.</li> </ol>	tical committee sponsored or controlled by the contractor, tical committee sponsored or controlled by the contractor. Using / Lee, Yun-Ling / Ting, Kwang-Hung / hen, Chih-Yuan / Lo, Ta-Hsin / Lai, Ching-Chyi /
Contractor address: No. 1, Hangzhan S. Rd., Dayuan Tov	wnship, Taoyuan County 33758
Taiwan, R.O.C.	
Pate that contract was approved:	
and that contract was approved;	Amount of contract:
escribe the nature of the contract that was approved:	TBD each FY
011 Airport/Airline Lease and Use Agreement	
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s contract was approved by (check applicable):	
board on which the City elective officer(s) serves San F  e board of a state agency (Health Authority, Housing Authord, Parking Authority, Redevelopment Agency Committee	Francisco Board of Supervisors Print Name of Board Ority Commission, Industrial Development Authority
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Signature of City Elective Officer (if submitted by City elective officer)

Date Signed

	City elective office(s) held:
, SF Board of Supervisors	cisco;
Contractor Information (Please print clearly.)	
Name of contractor:	
Calley line in my hours	
Please list the names of (1) members of the contractor's board of dire financial officer and chief operating officer; (3) any person who has a any subcontractor listed in the bid or contract; and (5) any political of additional pages as necessary.  Board Members: (1) & chapter (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	an ownership of 20 percent or more in the contractor; ( committee sponsored or controlled by the contractor, U
Contractor address:	
30 360 Post man Santinger () Truck	a
Date that contract was approved:	Amount of contract:
February 23, 2010	TBD each FY
Describe the nature of the contract that was approved:	
2011 Airport/Airline Lease and Use Agreement	
Comments:	, t
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nis contract was approved by (check applicable):	
the City elective officer(s) identified on this form (Mayor, Gavi	
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a board on which the City elective officer(s) serves San Fran	ncisco Board of Supervisors
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City Elective Officer Information (Please print clearly.)	
Name of City elective officer(s):	City elective office(s) held-
SF Board of Supervisors	
L	, , , , , , , , , , , , , , , , , , , ,
Contractor Information (Please print clearly.)	
Name of contractor: Asiana Airlines	
Please list the names of (1) members of the contractor's board of din financial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.  Board Members: CEO: Yoon, Yong Doo; CFO: Han, Chang Soo; See attached for full list of Board of Directors 20	an ownership of 20 percent or more in the contractor; ( committee sponsored or controlled by the contractor. U. COO: Kim. Tae II
Contractor address: Asiana Town, P.O. Box 98, 47Osoe-Do	ong, Gangseo-Gu, Seoul, South Korea
Date that contract was approved: TBD	
· · · · · · · · · · · · · · · · · · ·	Amount of contract: TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	
Comments:	
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his contract was approved by (check applicable):	
the City elective officer(s) identified on this form (Mayor, Gav	in Newcom)
a board on which the City elective officer(s) serves San Francisco	ncisco Board of Cumaniana
Print	Name of Board
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evelopment Authority) on which an appointee of the City election	Palantian Assessin Devil 20
evelopment Authority) on which an appointee of the City electi  Print Name of Board	Palantian Assess 1 m
Print Name of Board	Palantian Assess I. D I m
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Print Name of Board  Fint Name of Board  Filer Information (Please print clearly.)  Filer Information (Please print clearly.)  Filer State of filer:	Relocation Appeals Board, Treasure Island ve officer(s) identified on this form sits  Contact telephone number: () E-mail:  Date Signed

City Elective Officer Information (Please print clearly.)	
Name of City elective officer(s):	City elective office(s) held:
Marshar CC Posed of Commission	, 1
Members, SF Board of Supervisors	,
Contractor Information (Please print clearly.)  Name of contractor:	
British Airways Plc.	
Please list the names of (1) members of the contractor's bourd of dir financial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.  Board Members: Martin Broughton (Chairman), Willie W (Chief Financial Officer), Maarten van den Bergh, Barones Sanchez-Lozano, Ken Smart, Baroness Symons	an ownership of 20 percent or more in the contractor; (4) committee sponsored or controlled by the contractor. Use alsh (Chief Executive Officer), Keith Williams
Contractor address:	
75-20 Astoria Blvd., Jackson Heights, NY 11370	
Date that contract was approved:	Amount of contract: TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	
Comments:	
This contract was approved by (check applicable):  the City elective officer(s) identified on this form (Mayor, Gav  a board on which the City elective officer(s) serves <u>San Fra</u>	
I the board of a state agency (Health Authority, Housing Authority Board, Parking Authority, Redevelopment Agency Commission, Development Authority) on which an appointee of the City elections.	ty Commission, Industrial Development Authority Relocation Appeals Board, Treasure Island
Print Name of Board	
Files Information (Plance wint already)	
Filer Information (Please print clearly.) Name of filer:	Contact telephone number:
Patric Of ther.	0
Address:	E-mail:
Signature of City Elective Officer (if submitted by City elective officer)	Date Signed
ignature of Board Secretary or Clerk (if submitted by Board Secretary of	or Clerk) Date Signed

City Elective Officer Information (Please print clearly.)	ar conduct code § 1.120)
Name of City elective officer(s):	City elective office(s) held:
SF Board of Supervisors	
Contractor Information (Please print clearly.)	
Name of contractor:	
All Nippon Airways Corporation Limited	
Please list the names of (I) members of the contractor's board of direction financial officer and chief operating officer; (3) any person who has a any subcontractor listed in the bid or contract; and (5) any political cadditional pages as necessary.  Board Members:  (1) Ref to the attached.  (2) Chief executive officer: ITO, Shinichiro Chief financial officer (Executive Vice President in charge of Financhief operating officer (President): ITO, Shinichiro  (3) Nil  (4) Nil  (5) Nil  Contractor address: Head Office: Shiodome-City Center, 1-5-2, Higashi-Shimbashi, Minato-ku, To SFO Office: 100 Upper International Loop Room # 1-5-050, San Francisco Int Date that contract was approved:	an ownership of 20 percent or more in the contractor; (committee sponsored or controlled by the contractor. Usince & Accounting): HIDEMA, Tomohiro okyo 105-7133, Japan ternational Airport, San Francisco, CA94128  Amount of contract:
	TBD each FY
Describe the nature of the contract that was approved:	
2011 Airport/Airline Lease and Use Agreement	
Comments:	
his contract was approved by (-tttt. )	
his contract was approved by (check applicable):	
the City elective officer(s) identified on this form (Mayor, Gavin	n Newsom)
a board on which the City elective officer(s) serves San Fran	cisco Board of Supervisors
Print N	Vame of Board
I the board of a state agency (Health Authority, Housing Authority	Commission Industrial Development A. A.
board, I arking Authority, Redevelopment Agency Commission L	Relocation Appeals Design Trees
Development Authority) on which an appointee of the City electiv	e officer(s) identified and this s
	o ornogi(s) identified on this form sits
Print Name of Board	
Filer Information (Please print clearly.)	
Name of filer:	Contact telephone number:
	0
Address:	E-mail:
	S-man.
gnature of City Elective Officer (if submitted by City elective officer)	
officer)	Date Signed
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gnature of Board Secretary or Clerk (if submitted by Board Secretary or	Clerk) Date Signed

#### FORM SFEC-126: NOTIFICATION OF CONTRACT APPROVAL

(S.F. Campaign and Governmental Conduct Code § 1.126)

City Elective Officer Information (Please print clearly.)	ar conduct code § 1.120)
Name of City elective officer(s):	City elective office(s) held:
SF Board of Supervisors	•
Contractor Information (Please print clearly.)	
Name of contractor: American Airlines, Inc.	
Please list the names of (1) members of the contractor's board of din financial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary.  Board Members: Board of Directors: Gerard J. Arpey, John W. Ba Gupta, Alberto Ibarguen, Ann M. Korologos, Michael A. Miles, Phil Rose, Roger T. Staubach CEO: Gerald Arpey; CFO: Tom Horton; COO: Bob Reding Contractor address:	an ownership of 20 percent or more in the contractor; (4) committee sponsored or controlled by the contractor. Use
4333 Amon Carter Boulevard, Fort Worth, TX 76155	
Date that contract was approved: TBD	Amount of contract: TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	
Comments:	
	ncisco Board of Supervisors t Name of Board
I the board of a state agency (Health Authority, Housing Authority, Parking Authority, Redevelopment Agency Commission, Development Authority) on which an appointee of the City elect	Relocation Appeals Roard Treasure Island
Print Name of Board	
Filer Information (Please print clearly.)	
Name of filer:	Contact telephone number:
Address:	E-mail:
gnature of City Elective Officer (if submitted by City elective officer)	Date Signed
gnature of Board Secretary on Clark (15. 1. 11. 11. 11.	
gnature of Board Secretary or Clerk (if submitted by Board Secretary	or Clerk) Date Signed

#### FORM SFEC-126: NOTIFICATION OF CONTRACT APPROVAL

(S.F. Campaign and Governmental Conduct Code § 1.126)

City Elective Officer Information (Please print clearly.)	
Name of City elective officer(s):	City elective office(s) held:
CE Doord of Commission	
, SF Board of Supervisors	
Contractor Information (Please print clearly.)	
Name of contractor: AIR CHINA LIMITED	
Please list the names of (1) members of the contractor's board of dis- financial officer and chief operating officer; (3) any person who has any subcontractor listed in the bid or contract; and (5) any political additional pages as necessary. Board Members: Mr. Kong, Dong, Ms. Wang, Yinxiang, Mr. Wa Pratt, Mr. Chen, Nan Lok Philip, Mr. Cai, Jianjiang, Mr. Fan, Chen Mr. Jia, Kang, Mr. Fu, Yang. (2) Chairman-Kong Dong, CEO-Cai Ji	an ownership of 20 percent or more in the contractor; (a committee sponsored or controlled by the contractor. Using, Shixiang, Mr. Cao, Jianxiong, Mr. Christopher Dale ng. Mr. Hu, Hung Lick Henry, Mr. Zhang, Ke.
Contractor address: Air China Limited, 400 Oyster Point Bl	vd., Suite 318, South San Francisco, CA 94080
Date that contract was approved:	Amount of contract:
TBD	TBD each FY
Describe the nature of the contract that was approved: 2011 Airport/Airline Lease and Use Agreement	
Comments:	
his contract was approved by (check applicable): the City elective officer(s) identified on this form (Mayor, Gav	
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Print Name of Board	
iler Information (Please print clearly.)	
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ddress; "	E-mail:
gnature of City Elective Officer (if submitted by City elective officer)	Date Signed
gnature of Board Secretary or Clerk (if submitted by Board Secretary of	or Clerk) Date Signed

File No.\_\_\_

City Elective Officer Information (Please print clearly.)	
33. 67% 1 1 67 68	ity elective office(s) held:
SF Board of Supervisors	
Contractor Information (Please print clearly.)	
Name of contractor: SOCIETE AIR FRANCE	
Please list the names of (1) members of the contractor's hoard of director	ors; (2) the contractor's chief executive officer chief
i junanciai ojjicer ana eniej operanne ojneer. (3) anv person who has an i	munorchin of 20 nomenut on many to the second of
any succontractor tistea in the old or contract; and (3) any political com	mittee sponsored or controlled by the contractor. Us
anamona pages as necessary,	
Board Members: SEE ATTACHED	
Contractor address: 45, rue de Paris 95747 Roissy CDG Cedex F	rance // 125 West 550 St., New York, NY 1801
Date that contract was approved:	mount of contract:
TBD T	BD each FY
Describe the nature of the contract that was approved:	
2011 Airport/Airline Lease and Use Agreement	
Comments:	
☐ the City elective officer(s) identified on this form (Mayor, Gav☐ a board on which the City elective officer(s) serves <u>San France</u>	
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□ a board on which the City elective officer(s) serves <u>San France</u> □ the board of a state agency (Health Authority, Housing Authoristical Board, Parking Authority, Redevelopment Agency Commission, Redevelopment Authority) on which an appointee of the City elective    Print Name of Board   Please print clearly.)	Print Name of Board  ty Commission, Industrial Development Author location Appeals Board, Treasure Island officer(s) identified on this form sits  Contact telephone number:
□ a board on which the City elective officer(s) serves San Fra □ the board of a state agency (Health Authority, Housing Authori Board, Parking Authority, Redevelopment Agency Commission, Re Development Authority) on which an appointee of the City elective  Print Name of Board  Filer Information (Please print clearly.)  Name of filer:  Address:	Print Name of Board  ty Commission, Industrial Development Author location Appeals Board, Treasure Island officer(s) identified on this form sits  Contact telephone number:  0 E-mail:
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#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0100

APPROVAL OF MODIFICATION NO. 10 TO AMERICAN AIRLINES, INC. AIRLINE/AIRPORT LEASE AND USE AGREEMENT NO. L82-0111 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE APPLICABLE TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, American Airlines. Inc. ("American Airlines") conducts flight operations at San Francisco International Airport's Terminal 3 pursuant to Airline/Airport Lease and Use Agreement No. L82-0111 (the "Lease"); and
- WHEREAS, American Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 10 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and American Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 10 to American Airlines' Lease and Use Agreement No. L82-0111 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED,** that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify	hat the foregoing resolution was adopted	by the Airport Commiss	sion
at its meeting of	MAR 1 S	2010	
	* To view full document Request file # <u>l00352</u>	Cak	Carry Latti

#### CITY AND COUNTY OF SAN FRANCISCO

AESOLUTION NO. 10-0101

APPROVAL OF MODIFICATION NO. 3 TO CHINA AIRLINES, LIMITED AIRLINE/AIRPORT LEASE AND USE AGREEMENT NO. L82-0315 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE APPLICABLE TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, China Airlines, Limited ("China Airlines") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Airline/Airport Lease and Use Agreement No. L82-0315 (the "Lease"); and
- WHEREAS, China Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 3 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and China Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 3 to China Airlines' Lease and Use Agreement No. L82-0315 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED,** that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolu.	tion was adopted by the Airport Commission
at its meeting of	MAR 1 6 2010
	You Carenatti
	Secretary

CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0102

APPROVAL OF MODIFICATION NO. 7 TO DELTA AIR LINES, INC. AIRLINE/AIRPORT LEASE AND USE AGREEMENT NO. L82-0115 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE APPLICABLE TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Delta Air Lines, Inc. ("Delta Airlines") conducts flight operations at San Francisco International Airport's Terminal 1 pursuant to Airline/Airport Lease and Use Agreement No. L82-0115 (the "Lease"); and
- WHEREAS. Delta Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 7 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Delta Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 7 to Delta Airlines' Lease and Use Agreement No. L82-0115 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED,** that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resoluti	ion was adopted by the Airport Commission
at its meeting of	MAR 1.5.2010 / \
<b>V</b> ,	Agu Caramati
	Secretary

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#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0103

APPROVAL OF MODIFICATION NO. 3 TO JAPAN AIRLINES INTERNATIONAL AIRLINE/AIRPORT LEASE AND USE AGREEMENT NO. L82-0117 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE APPLICABLE TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Japan Airlines International ("Japan Airlines") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Airline/Airport Lease and Use Agreement No. L82-0117 (the "Lease"); and
- WHEREAS, Japan Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 3 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Japan Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 3 to Japan Airlines' Lease and Use Agreement No. L82-0117 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED,** that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolution u	vas adopted by the Airport Commission
at its meeting of	WAR 1 S 2010
	Lan Carameti
	Secretary

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#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0104

APPROVAL OF MODIFICATION NO. 5 TO COMPAÑÍA MEXICANA DE AVIACIÓN S.A. DE C.V. D/B/A MEXICANA AIRLINES AIRLINE/AIRPORT LEASE AND USE AGREEMENT NO. L83-0045 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE APPLICABLE TERMINAL IN RENTAL CATEGORIES I THROUGH V. AS APPLICABLE.

- WHEREAS, Compañía Mexicana de Aviación S.A. de C.V. d/b/a Mexicana Airlines ("Mexicana Airlines") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Airline/Airport Lease and Use Agreement No. L83-0045 (the "Lease"); and
- WHEREAS. Mexicana Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 5 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Mexicana Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 5 to Mexicana Airlines' Lease and Use Agreement No. L83-0045 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- RESOLVED, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolution	was adopted by the Airport Commission
at its meeting of	MAR 1 6 2010
	Jan Carrinatti
	Secretary

#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0105

# APPROVAL OF MODIFICATION NO. 9 TO NORTHWEST AIRLINES AIRLINE/AIRPORT LEASE AND USE AGREEMENT NO. 82-0119 TO PROVIDE FOR EARLY TERMINAL ON THE LEASE DUE TO THE INTEGRATION OF NORTHWEST AIRLINES INTO DELTA AIR LINES, AS APPROVED BY THE FEDERAL AVIATION ADMINISTRATION

- WHEREAS, Northwest Airlines ("Northwest") has conducted flight operations at San Francisco International Airport pursuant to Airline/Airport Lease and Use Agreement No. 82-0119 (the "Lease"); and
- WHEREAS, on December 31, 2009, the Federal Aviation Administration (the "FAA") approved the integration of Northwest into Delta Air Lines ("Delta") to reflect the acquisition of Northwest by Delta Air Lines; and
- WHEREAS, Delta has executed (1) Modification #7 to its Lease and Use Agreement, to be effective July 1, 2010, to incorporate certain terminal space previously leased to Northwest, and (2) the 2011 Lease and Use Agreement which also includes said space in the Premises; and
- WHEREAS, Northwest and the Airport Commission of the City and County of San Francisco (the "Commission") desire to execute Modification No.9 (the "Modification") to provide for early termination of the Lease effective June 30, 2010; and
- WHEREAS, said Modification is deemed to be in the Commission's best interest, does not otherwise materially increase the obligations or liabilities of the Commission; now therefore be it
- RESOLVED, that this Commission approves Modification No. 9 to Northwest Airlines, Lease and Use Agreement No. 82-0119 providing for the early termination of said Lease effective June 30, 2010, consistent with the terms of the attached memorandum; and be it further
- **RESOLVED**, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolution was adopted by the Airport Commission at its meeting of MAR 1 6 2010

Secretary

CITY AND COUNTY OF SAN FRANCISCO

APPROVAL OF MODIFICATION NO. 5 TO PHILIPPINE AIRLINES, INC. AIRLINE/AIRPORT LEASE AND USE AGREEMENT NO. L82-0317 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE APPLICABLE TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Philippine Airlines. Inc. ("Philippine Airlines") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Airline/Airport Lease and Use Agreement No. L82-0317 (the "Lease"); and
- WHEREAS, Philippine Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 5 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Philippine Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 5 to Philippine Airlines' Lease and Use Agreement No. L82-0317 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- RESOLVED, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoin	g resolution was adopted by the Airport Commission
at its meeting of	MAR 1 6 2010
	Han Carenate
	Secretary

CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-010"

APPROVAL OF MODIFICATION NO. 3 TO SINGAPORE AIRLINES LIMITED AIRLINE/ AIRPORT LEASE AND USE AGREEMENT NO. L82-0124 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE APPLICABLE TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Singapore Airlines Limited ("Singapore Airlines") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Airline/Airport Lease and Use Agreement No. L82-0124 (the "Lease"); and
- WHEREAS, Singapore Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 3 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Singapore Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 3 to Singapore Airlines' Lease and Use Agreement No. L82-0124 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED**, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolution	was adopted by the	Airport Commission
at its meeting of	MAR 1 6 2010	
		Van Caramati
	<del></del>	j Secretary

CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-010

APPROVAL OF MODIFICATION NO. 17 TO UNITED AIR LINES, INC. AIRLINE/AIRPORT LEASE AND USE AGREEMENT NO. L82-0126 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE APPLICABLE TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, United Air Lines, Inc. ("United Airlines") conducts flight operations at San Francisco International Airport's Terminal 3 and International Terminal pursuant to Airline/Airport Lease and Use Agreement No. L82-0126 (the "Lease"); and
- WHEREAS, United Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 17 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and United Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 17 to United Airlines' Lease and Use Agreement No. L82-0126 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED.** that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing reso	olution was adopted by the Airport Commission
at its meeting of	MAR 1 6 2010
	(buh (a a mati
	Secretary

4 (983).

#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0109

APPROVAL OF MODIFICATION NO. 1 TO AIR CHINA LIMITED LEASE AND OPERATING AGREEMENT NO. L99-0315 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Air China Limited ("Air China") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0315 (the "Lease"); and
- WHEREAS, Air China and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Air China and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to Air China's Lease and Use Agreement No. L99-0315 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- RESOLVED, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolution i	vas adopted by the Airport Commission
at its meeting of	MAR 1 6 2010
	Chan Caramoti
	Secretary

STOR

#### CITY AND COUNTY OF SAN FRANCISCO

APPROVAL OF MODIFICATION NO. 1 TO AIR FRANCE LEASE AND OPERATING AGREEMENT NO. L99-0316 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Air France ("Air France") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0316 (the "Lease"); and
- WHEREAS, Air France and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Air France and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to Air France's Lease and Use Agreement No. L99-0316 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED**, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolution was a	adopted by the Airport Commission IAR 1 G 2010
at its meeting of	INIC TO AVID
	( Law (armitte
	Secretary

#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0111

APPROVAL OF MODIFICATION NO. 1 TO ALL NIPPON AIRWAYS CORPORATION, LIMITED LEASE AND OPERATING AGREEMENT NO. L99-0319 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, All Nippon Airways Corporation, Limited ("All Nippon Airways") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0319 (the "Lease"); and
- WHEREAS, All Nippon Airways and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- whereas, said Lease expires on June 30, 2011, and All Nippon Airways and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to All Nippon Airways' Lease and Use Agreement No. L99-0319 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED,** that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolu	ition wa	es adopted by the Airport Commission	
at its meeting of		MAR 1 6 2018	
		Jan Carmati	
	. 1.	Secretary	

#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0112

APPROVAL OF MODIFICATION NO. 1 TO ASIANA AIRLINES LEASE AND OPERATING AGREEMENT NO. L99-0318 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Asiana Airlines ("Asiana Airlines") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0318 (the "Lease"); and
- WHEREAS, Asiana Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Asiana Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to Asiana Airlines' Lease and Use Agreement No. L99-0318 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED**, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolution t	was adopted by the Airport Commission
at its meeting of	MAR 1 S 2010
	Real Caronatti
	Secretary
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#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0113

APPROVAL OF MODIFICATION NO. 1 TO BRITISH AIRWAYS PLC LEASE AND OPERATING AGREEMENT NO. L99-0320 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, British Airways PLC ("British Airways") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0320 (the "Lease"); and
- WHEREAS, British Airways and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- whereas, said Lease expires on June 30, 2011, and British Airways and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- whereas, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to British Airways' Lease and Use Agreement No. L99-0320 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED,** that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolut	tion w	vas adopted by the Airport Commission
at its meeting of	f	MAR 1 6 2010
		I han Caramati
	:	Secretary

#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0114

APPROVAL OF MODIFICATION NO. 2 TO CATHAY PACIFIC AIRWAYS LIMITED LEASE AND OPERATING AGREEMENT NO. L99-0321 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- Cathay Pacific Airways Limited ("Cathay Pacific Airways") conducts flight operations WHEREAS. at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0321 (the "Lease"); and
- Cathay Pacific Airways and the Airport Commission (the "Commission") of the City and WHEREAS, County of San Francisco (the "City") desire to execute Modification No. 2 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- said Lease expires on June 30, 2011, and Cathay Pacific Airways and the Commission and WHEREAS. airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- in order to facilitate the implementation of the 2011 Lease and the placement in service WHEREAS, of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter: now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 2 to Cathay Pacific Airways' Lease and Use Agreement No. L99-0321 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- RESOLVED, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing rese	olition was adopted by the	e Airport Commission	
at its meeting of	MAR 1 6 2010		
		Han Caramati	
	Valit million vin	Secretary	
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#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0115

APPROVAL OF MODIFICATION NO. 1 TO EVA AIRWAYS CORPORATION LEASE AND OPERATING AGREEMENT NO. L99-0323 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V. AS APPLICABLE.

- WHEREAS, Eva Airways Corporation ("Eva Airways") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0323 (the "Lease"); and
- WHEREAS. Eva Airways and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Eva Airways and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- whereas, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to Eva Airways' Lease and Use Agreement No. L99-0323 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- **RESOLVED,** that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

at its meeting of MAK 1 0 2018	1
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#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0116

APPROVAL OF MODIFICATION NO. 1 TO KOREAN AIRLINES CO., LTD LEASE AND OPERATING AGREEMENT NO. L99-0325 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V. AS APPLICABLE.

- WHEREAS, Korean Airlines Co., Ltd. ("Korean Airlines") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0325 (the "Lease"); and
- WHEREAS, Korean Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- whereas, said Lease expires on June 30, 2011, and Korean Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to Korean Airlines' Lease and Use Agreement No. L99-0325 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- RESOLVED, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolution was adopted	d by the Airport Commission
at its meeting of MAR	1 6 2010
	Yun (aramáti
	Secretary

#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0117

APPROVAL OF MODIFICATION NO. 1 TO LINEAS AÉREAS COSTARRICENSES, S.A. LEASE AND OPERATING AGREEMENT NO. L99-0327 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Lineas Aéreas Costarricenses, S.A. ("LACSA") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0327 (the "Lease"); and
- WHEREAS, LACSA and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and LACSA and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to LACSA's Lease and Use Agreement No. L99-0327 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- RESOLVED, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolut	ion was	adopted by the Airport Commission
at its meeting of	ar i	MAR 1 S 2010
		Lan Caranátti
		Secretary

#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0118

APPROVAL OF MODIFICATION NO. 1 TO DEUTSCHE LUFTHANSA, AG, DBA LUFTHANSA GERMAN AIRLINES LEASE AND OPERATING AGREEMENT NO. L99-0328 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Deutsche Lufthansa, AG, dba, Lufthansa German Airlines ("Lufthansa German Airlines") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0328 (the "Lease"); and
- WHEREAS, Lufthansa German Airlines and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Lufthansa German Airlines and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- whereas, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to Lufthansa German Airlines' Lease and Use Agreement No. L99-0328 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above: and be it further
- RESOLVED. that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

  I hereby certify that the foregoing resolution was adopted by the Airport Commission

at its meeting of	MAR 1 0 ZUID
	L'Eau Carrialli
	Secretary

#### CITY AND COUNTY OF SAN FRANCISCO

RESOLUTION NO. 10-0119

APPROVAL OF MODIFICATION NO. 1 TO VIRGIN ATLANTIC AIRWAYS LIMITED COMPANY LEASE AND OPERATING AGREEMENT NO. L99-0331 TO PROVIDE FOR MODIFICATION OF TERMINAL SPACE RENTED IN THE INTERNATIONAL TERMINAL IN RENTAL CATEGORIES I THROUGH V, AS APPLICABLE.

- WHEREAS, Virgin Atlantic Airways Limited Company ("Virgin Atlantic Airways") conducts flight operations at San Francisco International Airport's International Terminal pursuant to Lease and Operating Agreement No. L99-0331 (the "Lease"); and
- WHEREAS, Virgin Atlantic Airways and the Airport Commission (the "Commission") of the City and County of San Francisco (the "City") desire to execute Modification No. 1 (the "Modification") in order to amend the terms of said Lease to reflect modified terminal rental space for FY2010/11; and
- WHEREAS, said Lease expires on June 30, 2011, and Virgin Atlantic Airways and the Commission and airlines have negotiated a new Lease and Use Agreement to take effect on July 1, 2011 (the "2011 Lease"), for a term of ten (10) years, and approval of the Modification is conditioned upon the full execution and delivery of such 2011 Lease to the Airport; and
- WHEREAS, in order to facilitate the implementation of the 2011 Lease and the placement in service of new facilities, the Commission desires to authorize the Airport Director to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, that the Airport Director determines, in consultation with the City Attorney, are in the best interests of the Commission, do not otherwise materially increase the obligations or liabilities of the Commission, are necessary or advisable to effectuate the purposes of the Lease or this Resolution, and are in compliance with all applicable laws, including City's Charter; now, therefore, be it
- RESOLVED, that this Commission approves Modification No. 1 to Virgin Atlantic Airways' Lease and Use Agreement No. L99-0331 consistent with the terms of the attached memorandum; and be it further
- RESOLVED, that this Commission authorizes the Airport Director to execute said Modification and to enter into any additional non-material modifications to the Lease, including changes to the demised premises of not-to-exceed 10% of leased square footage, as described above; and be it further
- RESOLVED, that the Commission Secretary is hereby directed to request Board of Supervisors' approval of said Modification pursuant to City Charter Section 9.118.

I hereby certify that the foregoing resolution w	as adopted by the Airport Commission
at its meeting of	MAR 1 5 2019
	lean aremate
	Secretary



# SAN FRANCISCO PLANNING DEPARTMENT

## Certificate of Determination EXEMPTION FROM ENVIRONMENTAL REVIEW

1650 Mission St. Suite 400 San Francisco, CA 94103-2479

Case No.:

2010.0227E

(650) 821-7844

Reception:

Project Title:

SFO- Airline Lease and Use Agreements

415.558.6378

Project Sponsor

and Lease Modifications

Fax:

r roject sponsor

Aubrey Park, San Francisco International Airport (SFO)

415.558.6409

Staff Contact:

Brett Bollinger - (415) 575-9024

Planning Information: 415.558.6377

brett.bollinger@sfgov.org

#### **PROJECT DESCRIPTION:**

San Francisco International Airport (SFO) and the airlines have negotiated a new 10-year lease, effective July 1, 2011 ("2011 Lease"), which would continue the airlines' operations at SFO and maintain the current residual rate-setting methodology with terminal rent rates and landing fees. The new 2011 Lease provides for greater flexibility and more efficient use of domestic gates at SFO by moving from exclusive use facilities under airline control to preferential and common use facilities over which SFO would have more control over accommodating airlines needing more space. The 2011 Lease and associated agreements would continue an existing use at SFO, with no physical changes to the site or intensification of use.

#### **EXEMPT STATUS:**

Categorical Exemption, Class 1 (State CEQA Guidelines Section 15301)

#### **DETERMINATION:**

I do hereby certify that the above determination has been made pursuant to State and Local requirements.

Bill Wycko

**Environmental Review Officer** 

April 1, 2010

cc:

Project Sponsor Bulletin Board/M.D.F. Exclusion/Exemption File

#### REMARKS:

The 2011 Lease would allow the continuation of existing airline operations at SFO for an additional 10-year term. Under the new lease certain changes would be made to the business terms under which airlines operate at SFO. However, these changes would not result in an impact to the environment and would not result in construction or expansion of the existing SFO facilities. Since no new construction or other physical change would result with the 2011 Lease, there would be no change or substantial intensification in the on-going activities occurring at SFO. Therefore, it can be seen with certainty that there would be no significant environmental impacts.

CEQA State Guidelines Section 15301, or Class 1, provides an exemption from environmental review for leases of existing public or private structures involving negligible or no expansion of use. The proposed project would meet these criteria because the 2011 Lease and associated agreements would continue an existing use at SFO, with no physical changes to the site or intensification of use.

CEQA State Guidelines Section 15300.2 states that a categorical exemption shall not be used for an activity where there is a reasonable possibility that the activity will have a significant effect on the environment due to unusual circumstances. There are no unusual circumstances surrounding the current proposal that would suggest a reasonable possibility of a significant environmental effect. Therefore, the 2011 Lease would be exempt under the above-cited classification. Therefore, it can be seen with certainty that there would be no significant environmental impacts.

2



#### San Francisco International Airport

P.O. Box 8097 San Francisco, CA 94128 Tel 650.821.5000 Fax 650.821.5005 www.flysfo.com

April 8, 2010

Gail Johnson Clerk, Budget and Finance Committee San Francisco Board of Supervisors 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco, CA 94102

RE: File Nos. 100351 and 100352

AIRPORT

COMMISSION CITY AND COUNTY

OF SAN FRANCISCO

GAVIN NEWSOM

MAYOR

LARRY MAZZOLA

PRESIDENT

LINDA S. CRAYTON

VICE PRESIDENT

CARYL ITO

**ELEANOR JOHNS** 

RICHARD J. GUGGENHIME

JOHN L. MARTIN

Dear Ms. Johnson:

The Airport recently received a CEQA Exemption Certificate of Determination for the Airport 2011 Lease and Use Agreements with Various Airlines (File No. 100351) and the Airline and Airport Lease and Use Agreement Modifications and Lease and Operating Agreement Modifications with Various Airlines (File No. 100352) which have been received and assigned to the Budget and Finance Committee for consideration.

I'm attaching two (2) copies of the Exemption Certificate and request that a copy be placed in each of the files.

Please feel free to contact me at 650-821-5023 with any questions.

Thank you.

Sincefel

Cathy Widener

Governmental Affairs Manager

**SFO** 

CC:

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Gary Franzella, Aviation Management Melba Yee, City Attorney





#### San Francisco International Airport

2010 MAR 26 PM 2: 01

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March 26, 2010

P.O. Box 8097 San Francisco, CA 94128 Tel 650.821.5000 Fax 650.821.5005 www.flysfo.com

Ms. Angela Calvillo, Clerk of the Board Board of Supervisors City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco, CA 94102-4689

AIRPORT COMMISSION

CITY AND COUNTY OF SAN FRANCISCO

> GAVIN NEWSOM MAYOR

LARRY MAZZOLA

LINDA S. CRAYTON

CARYL ITO

ELEANOR JOHNS

RICHARD J. GUGGENHIME

JOHN L. MARTIN

Subject:

Approval of Modifications to Nine (9) Airline/Airport Lease and Use Agreements and Eleven (11) Lease and Operating Agreements between Various Airlines that Conduct Flight Operations at San Francisco International Airport and the City and County of San Francisco, acting by and through its Airport Commission

Dear Ms. Calvillo:

Pursuant to Section 9.118 of the City Charter, I am forwarding for the Board of Supervisors' approval of modifications to nine (9) Airline/Airport Lease and Use Agreements and modifications to eleven (11) Lease and Operating Agreements (the "Modifications"), to be effective July 1, 2010, between the City and County of San Francisco, acting by and through its Airport Commission, and various domestic and international airlines that conduct flight operations at San Francisco International Airport, as described on Attachment A hereto. The Modifications were approved by Airport Commission Resolution Nos. 10-0100 through 10-0119, all adopted March 16, 2010.

The Modifications provide for rental of approximately seven hundred nine thousand one hundred thirty one (709,131) square feet of Exclusive Use Space and seven hundred twenty three thousand sixty nine (723,069) square feet of Joint Use Space in the domestic and international terminals. The Modifications will be effective for the remaining one (1) year of the term of the Leases and have a projected annual rent of \$165,852,509 based on estimated Rates and Charges for FY 2010/2011.

The following is a list of accompanying documents (five sets):

- Board of Supervisors Resolution; and
- Approved Airport Commission Resolutions No. 10-0100 through 10-0119; and
- Commission Memorandum; and
- Modifications to the Leases

Ms. Angela Calvillo March 26, 2010 Page 2

You may contact Gary Franzella of the Airport Aviation Management Department at (650) 821-4525 regarding this matter.

Very truly yours,

Jean Caramatti

Commission Secretary

Enclosures

#### ATTACHMENT A

	Airline/Airport Lease and Use Agreement Modifications	
1	American Airlines, Inc.	
2	China Airlines Limited	
3	Delta Air Lines, Inc.	
4	Japan Airlines International Company Limited	
5	Compañía Mexicana de Aviación S.A. de C.V. dba Mexicana Airlines	
6	Northwest Airlines, Inc.	
7	Philippine Airlines, Inc.	
8	Singapore Airlines Limited	
9	United Air Lines, Inc.	

	Lease and Operating Agreement Modifications
1	Air China Limited
2	Air France
3	All Nippon Airways Corporation Limited
4	Asiana Airlines
5	British Airways PLC
6	Cathay Pacific Airways Limited
7	China Airlines Limited
8	EVA Airways Corporation
9	Korean Airlines Company Limited
10	Deutsche Lufthansa, AG, dba, Lufthansa German Airlines
11	Virgin Atlantic Airways Limited Company



Son Francisco internacional Airmen

#### MEMORANDUM

March 16, 2010

TO:

AIRPORT COMMISSION

Hon, Larry Mazzola, President.

Hon. Linda S. Crayton, Vice President

Hon. Caryl Ito

Hon: Eleanor Johns

Hon. Richard J. Guggenhime

10-0100

Hlru

10-0119

MAR 1 6 2010

FROM:

Airport Director

SUBJECT: Lease Modifications Related to 2011 Lease Signatories

DIRECTOR'S RECOMMENDATION: ADOPT THE ACCOMPANYING RESOLUTIONS THAT AUTHORIZE (1) MODIFICATION OF THE AIRLINE/AIRPORT LEASE AND USE AGREEMENTS FOR NINE (9) AIRLINES AS LISTED ON ATTACHMENT A. TABLES 1 AND 3, (2) THE MODIFICATION OF THE LEASE AND OPERATING AGREEMENTS FOR ELEVEN (11) AIRLINES AS LISTED ON ATTACHMENT A, TABLES 2 AND 3, AND (3) THE EARLY TERMINATION OF THE LEASE WITH NORTHWEST AIRLINES.

#### **Executive Summary**

On July 1, 2011, all 1981 Airline/Airport Lease and Use Agreements and 1999 Lease and Operating Agreements will expire. The Airport and airlines have negotiated a new Lease and Use Agreement to be effective July 1, 2011 (the "2011 Lease"). As an incentive to sign the 2011 Lease early, the airlines are being provided with the opportunity to "right size" their leased space pursuant to a modification to the existing agreements effective July 1, 2010. Staff is seeking approval of said modifications contingent upon a concurrent approval of the 2011 Lease by the Commission and Board of Supervisors.

#### Background

Most of the airlines operating at the San Francisco International Airport, (the "Airport") are parties to a lease which expires on June 30, 2011. Over the past several years, Airport staff has negotiated the terms of a 2011 Lease which will take effect on July 1, 2011 and has been made available to all airlines who wish to maintain or obtain signatory status at the Airport. In order to accommodate the current challenging business environment within the aviation industry, the airlines have

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requested and been offered, as an incentive to sign the 2011 Lease, the opportunity to reduce their current space rental in a "right sizing" effort, and to remove the Explosive Detection System (EDS) space from their leased space pursuant to the existing leases, effective July 1, 2010. Such reductions effect both Exclusive Use Space and Joint Use Space. In five (5) instances (Delta, EVA, Mexicana, Singapore, and United), the modifications also involve the addition of space due to relocations in support of the right sizing effort and to improve operational efficiencies.

Only those airlines who sign the new lease will be allowed to right-size their leased space in this manner. These space changes are to be accomplished by a modification to each of the existing leases. For the remaining year of their current lease, the airlines will pay rent for terminal space at Rates and Charges for Categories I through V, as specified on Attachment A, Tables 1, 2, and 3, attached hereto.

Each airline operating at the Airport has been offered the opportunity to become a signatory to the new lease agreement that will take effect on July 1, 2011. Those included for approval at this time have executed and returned both the new lease and the modification of the current lease in order to implement the changes to the leased premises outlined above.

Each lease modification will take effect on July 1, 2010, contingent upon full execution by the parties subject to this approval and final approval by the Board of Supervisors. Rent will be charged in accordance with the FY 10/11 Airport Rates and Charges for the remaining year under each current lease. In order to facilitate the implementation of the new 2011 Leases and the placement in service of the renovated Terminal 2, the attached resolutions also authorize the Airport Director, in consultation with the City Attorney, to make any additional non-material modifications (including changes to the demised premises of not-to-exceed 10% of leased square footage) to the current leases as are in the City's best interest and necessary to effectuate the purposes of the existing leases or Commission resolutions, and as are in compliance with all applicable laws, including the City Charter.

Staff is also seeking Commission approval to modify Lease and Use Agreement L82-0115 with Delta Air Lines ("Delta") to reflect the integration of Northwest Airlines ("Northwest") into Delta, as approved by the Federal Aviation Administration on December 31, 2009. Such integration allows Delta to absorb certain terminal space currently leased by Northwest into Delta's Lease and Use Agreement effective July 1, 2010. Concurrent with the modification to Delta's Lease and Use Agreement, staff is seeking Commission approval of the early termination of Northwest's Lease and Use Agreement L82-0119 effective June 30, 2010.

All of the airlines are obligated to be in compliance with or obtain an exemption from the requirements of the Equal Benefits Ordinance and other City contracting requirements.

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Approval of these resolutions is contingent upon a concurrent approval of the resolutions approving the 2011 Lease, which resolutions are calendared simultaneously for Commission consideration today.

#### Recommendation

I recommend adoption of the accompanying resolutions that authorize the Director to execute; (1) Modifications to the 1981 Lease and Use Agreement for nine (9) airlines, and (2) Modifications to the 1999 Lease and Operating Agreement for eleven (11) airlines all as summarized on Attachment A, Tables 1, 2, and 3; and (3) Modification to Lease and Use Agreement L82-0119 with Northwest Airlines to terminate such lease effective June 30, 2010 due to the integration of Northwest Airlines into Delta Air Lines; and (4) directing the Commission Secretary to request Board of Supervisors' approval of such lease modifications in accordance with City Charter Section 9.118.

John T. Martin Airport Director

Prepared by: Leo Fermin

Deputy Airport Director Business and Finance

Attachments



#### San Francisco International Airport

February 11, 2010

John Boatright Vice President – Corporate Real Estate Delta Air Lines, Inc. 1030 Delta Boulevard, Department 877 Atlanta, GA 30354 PO. Box 8097

San Francisco, CA 94128

Tel 650.821.5000

Fax 650.821.5005

www.flysfo.com

Dear Mr. Boatright:

Subject: Early Lease Termination Agreement (the "Agreement") of that certain Lease and Use Agreement No. 82-0119 (the "Lease"), as amended from time to time, between the City and County of San Francisco, acting by and through the Airport Commission (collectively, the "Airport") and Northwest Airlines, Inc. ("Northwest")

COMMISSION CITY AND COUNTY OF SAN FRANCISCO

AIRPORT

The purpose of this letter is to memorialize the early termination date of the Lease prior to the termination date specified in the Lease.

GAVIN NEWSOM
MAYOR

Agreement on date specified in the Lease.

LARRY MAZZOLA

PRESIDENT

As you know, due to changes in the airline industry, Northwest Airlines ceased operations and pursuant to corporate law merged into Delta Air Lines, Inc. effective December 31, 2009. The Federal Aviation Administration approved the Delta and Northwest merger on December 31, 2009. As a result, the Lease was assigned to Delta by operation of law and Northwest no longer operates at this airport under the Lease. On a related matter, the Airport agreed to recommend for approval the Delta Lease Modification No. 7. This modification will accommodate the merger by increasing Delta's leasehold at the Airport to include premises under the Northwest Lease.

LINDA S. CRAYTON

VICE PRESIDENT

CARYL ITO

ELEANOR JOHNS

RICHARD J. GUGGENHIME

JOHN L. MARTIN
AIRPORT DIRECTOR

The Lease is scheduled to expire on June 30, 2011 and recognizing the new Delta corporate structure, the Airport believes it is in the interest of the parties to terminate the Lease. Thus, the Airport will recommend to the appropriate governmental bodies the approval of this Agreement. If approved, the early Lease termination date shall be June 30, 2010. If you agree, please counter sign and return this letter to the Airport.

Very truly yours,

John L. Martin Airport Director

I have read and agree to the terms contained in this letter

Delta Air Lines, Inc., a Delaware corporation

By:

Name:

John Boatrich

Title:

ice President – Corporate Real Estate

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