File No. 210525

Committee Item No. 7 Board Item No. 17

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: <u>Government Audit and Oversight</u> Board of Supervisors Meeting:

 Date:
 June 3, 2021

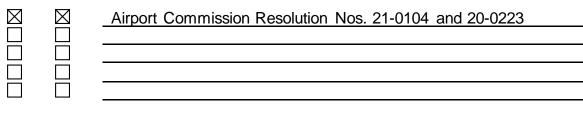
 Date:
 June 15, 2021

Cmte Board

| | | Motion |
|-------------|-------------|--|
| \boxtimes | \boxtimes | Resolution |
| | | Ordinance |
| | | Legislative Digest |
| \boxtimes | \boxtimes | Budget and Legislative Analyst Report |
| | | Youth Commission Report |
| | | Introduction Form |
| \boxtimes | \boxtimes | Department/Agency Cover Letter and/or Report |
| | | MOU |
| | | Grant Information Form |
| | | Grant Budget |
| | | Subcontract Budget |
| \boxtimes | \boxtimes | Contract/Agreement |
| \boxtimes | \boxtimes | Form 126 – Ethics Commission |
| | | Award Letter |
| | | Application |

Public Correspondence

OTHER



| Prepared by: | John Carroll |
|--------------|--------------|
| Prepared by: | John Carroll |
| Prepared by: | John Carroll |

| Date: | May 28, 2021 | |
|-------|---------------|--|
| Date: | June 11, 2021 | |
| Date: | | |
| | | |

[Airport Professional Services Agreement Modification - KONE Inc. - Escalator and Electric 1 Walk Maintenance Services - Not to Exceed \$34,465,600] 2 3 Resolution approving Modification No. 4 to Airport Contract No. 50205, Escalator and Electric Walk Maintenance, Repair, and On-Call Services, with KONE Inc., to increase 4 the contract amount by \$16,200,000 for a new not to exceed contract amount of 5 6 \$34.465.600 and to extend the contract term by three years to a new contract end 7 date of June 30, 2024, pursuant to Charter, Section 9.118(b), to commence following 8 Board approval. 9 10 WHEREAS, On May 7, 2019, by Resolution No. 19-0098, the Airport Commission 11 awarded Professional Services Contract No. 50205 (the "Agreement") to KONE Inc. to 12 provide maintenance, repair, and on-call service for the Airport's approximately 181 13 escalators and electric walks for a two-year period beginning July 1, 2019, through 14 June 30, 2021, in an amount not to exceed \$9,765,600; and 15 WHEREAS, On October 1, 2019, the Airport Director approved Modification No. 1 to 16 the Agreement to increase the allowance for As-Needed Services with no change to the 17 total contract amount; and 18 WHEREAS, On July 1, 2020, the Airport director approved Modification No. 2 to the Agreement to reduce unit prices for preventative maintenance, adjust the preventative 19 20 maintenance schedule, and update standard contractual terms, with no change to the total 21 contract amount; and 22 WHEREAS, On December 1, 2020, by Resolution No. 20-0223, the Airport 23 Commission approved Modification No. 3 to the Agreement to increase the contract amount 24 by \$9,000,000 for a new total contract amount not to exceed \$18,765,600 with no change 25 to the contract term; and

Airport Commission BOARD OF SUPERVISORS

WHEREAS, On February 9, 2021, by Resolution No. 55-21, the Board of 1 2 Supervisors approved Modification No. 3 to the Agreement under San Francisco Charter, Section 9.118(b) for a reduced amount of \$8,500,000 for a new total contract amount not to 3 4 exceed \$18,265,600; and 5 WHEREAS, On May 4, 2021, by Resolution No. 21-0104, the Airport Commission approved Modification No. 4 to the Agreement to extend the term of the Agreement by 6 three years to a new contract end date of June 30, 2024, and to increase the contract 7 8 amount by \$16,200,000 for a new contract amount not to exceed \$34,465,600; and 9 WHEREAS, KONE Inc. has satisfactorily provided all aspects of the maintenance and repair of Airport escalators and electric walks; and 10 WHEREAS, Charter, Section 9.118(b), provides that agreements entered into by a 11 department, board, or commission requiring anticipated expenditures by the City and 12 County of ten million dollars or more, shall be subject to approval by the Board of 13 14 Supervisors by Resolution; and WHEREAS, The original Agreement and Modifications No. 1, 2, and 3 are all on file 15 16 with the Clerk of the Board of Supervisors in File No. 210525, which is hereby declared to 17 be a part of this Resolution as set forth fully herein; now, therefore, be it RESOLVED, That this Board hereby approves Modification No. 4 to Contract 18 19 No. 50205, Escalator and Electric Walk Maintenance, Repair, and On-Call Services with KONE Inc. to extend the contract duration by three years to a new contract end date of 20 21 June 30, 2024 and to increase the contract amount by \$16,200,000 for a new not to exceed contract amount of \$34,465,600; and, be it 22 FURTHER RESOLVED, That within 30 days of Modification No. 4 being fully 23 24 executed by all parties, the Airport Commission shall provide it to the Clerk of the Board for

25 inclusion in the official file.

Airport Commission BOARD OF SUPERVISORS

CITY AND COUNTY OF SAN FRANCISCO

BOARD OF SUPERVISORS

BUDGET AND LEGISLATIVE ANALYST

1390 Market Street, Suite 1150, San Francisco, CA 94102 (415) 552-9292 FAX (415) 252-0461

May 28, 2021

TO: Government Audit and Oversight Committee

FROM: Budget and Legislative Analyst

SUBJECT: June 3, 2021 Government Audit and Oversight Committee Meeting

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| Item 7 Department: San Francisco International Airpo File 21-0525 File 21-0525 | | | |
|--|---|--|--|
| EXECUTIVE SUMMARY | | | |
| | Legislative Objectives | | |
| Airport and KONE, Inc. (KONE), modified agreement now sche | oves the Fourth Modification to the contract between the extending the term of the contract by three years, with the eduled to terminate on June 30, 2024, and increasing the D0 from \$18,265,600 to \$34,465,600. | | |
| | Key Points | | |
| The Airport entered into the original contract with KONE in May 2019 to provide for the specialized preventive maintenance, repair, and on-call services for all escalators and electric walks at the Airport following a Request for Proposals process. The contract scope of services consists of preventive maintenance and as-needed services. There have been three prior modifications to the contract, including increasing the allowance for as- needed services with no change to the total contract amount, reductions in unit prices for preventive maintenance, and increasing the contract amount to facilitate completion of major equipment overhaul and repairs. | | | |
| | Fiscal Impact | | |
| by \$4.2 million from \$9 million older escalator and walkway s | ncrease, the allowance for as-needed services is increased to \$13.2 million to pay for ongoing overhauls and repair of ystems, and the balance of \$12 million will be used to pay tive maintenance over the three-year term extension. | | |
| • Since the beginning of the original contract in 2019, the Airport has negotiated reductions in the per unit cost of preventive maintenance, totaling 16.4 percent. As a result, the Airport will realize annual cost savings during the three-year extension of \$776,064. | | | |
| | Recommendation | | |
| | on. | | |

MANDATE STATEMENT

City Charter Section 9.118(b) states that any contract entered into by a department, board or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification of more than \$500,000 is subject to Board of Supervisors approval.

BACKGROUND

The Airport entered into the original contract with KONE, Inc. (KONE) in May 2019 to provide for the specialized preventive maintenance, repair, and on-call services for all escalators and electric walks at the Airport. The contract was for a two-year term from July 1, 2019 through June 30, 2021 in an amount not to exceed \$9,765,600. The Request for Proposals (RFP) for the contract allows for a single three-year option to extend the term.

The contract was awarded following a competitive solicitation in February 2019 for "Escalator and Electric Walk Maintenance, Repair, and On-call services". Three proposals were submitted that all met the minimum qualifications of the RFP and were reviewed by a selection panel comprised of a Conveyance Specialist from Denver International Airport, a Deputy Director for Facilities Maintenance from San Francisco Recreation and Parks Department, and an Airport Duty Manager from San Francisco International Airport. KONE submitted the lowest cost proposal amount (\$9,765,600) and ultimately received the highest evaluation score. KONE is an international engineering and service company headquartered in Helsinki, Finland with a branch office in San Francisco, providing new elevator and escalator installation, as well as service and repair of existing equipment.

The contract scope of services consists of preventive maintenance and as-needed services. There have been three prior modifications to the contract, and the fourth is now under consideration.

Modification no. 1

In October 2019, the Airport administratively modified the contract, increasing the allowance for as-needed services from \$300,000 to \$5,000,000, with no change to the total contract amount.

Modification no. 2

In July 2020 the Airport and KONE agreed on Modification No. 2, which was a second administrative amendment that reduced the monthly unit price for preventive maintenance effective on and after August 7, 2020, and regular work hours from seven to five days per week. There was no change to total contract amount or the term of the contract.

Modification no. 3

On February 9,2021 the Board of Supervisor approved Resolution no. 55-21 which increased the total contract amount by \$8,500,000 from \$9,765,600, for a new not-to-exceed total of

SAN FRANCISCO BOARD OF SUPERVISORS

\$18,265,600. The contract term was unchanged. The purpose of the proposed contract modification was to facilitate completion of major equipment overhaul and repairs. Airport staff noted that the reduction of passenger traffic due to the COVID-19 pandemic presented opportune conditions for completing major equipment overhaul and repairs. Airport staff anticipates that the entire prior authorization of \$18,265,600 will be fully spent by June 30, 2021.

DETAILS OF PROPOSED LEGISLATION

The proposed resolution approves the Fourth Modification to the contract between the Airport and KONE, extending the term of the contract by three years, with the modified agreement now scheduled to terminate on June 30, 2024, and increasing the contract amount by \$16,200,000 from \$18,265,600 to \$34,465,600. The total contact allowance for as-needed services is increased by \$4,200,000 from \$9,000,000 to \$13,200,000, to pay for ongoing overhauls and repair of older escalator and walkway systems. The balance of \$12,000,000 will be used to pay for the cost of ongoing preventive maintenance over the three-year term extension.

FISCAL IMPACT

As seen in Exhibit 1, the average annual expenditures over the proposed three-year term extension are \$3,732,800 less than the average annual expenditures under the 3rd Modification approved by the Board.

| | Preventive | As-Needed | Total | |
|-------------------------------------|--------------------|--------------------|--------------------|--|
| | Maintenance | | lotai | |
| Contract Amount | | | | |
| Initial Two-Year Term ^a | | | | |
| Original Contract | \$9,465,600 | \$300,000 | \$9,765,600 | |
| Mod. 1 | \$4,765,600 | \$5,000,000 | \$9,765,600 | |
| Mod. 3 | \$9,265,600 | \$9,000,000 | \$18,265,600 | |
| Three-Year Extension ^b | | | | |
| Mod. 4 (proposed) | \$12,000,000 | \$4,200,000 | \$16,200,000 | |
| Average Annual Expenditures | | | | |
| Original through Mod 3 ^a | \$4,632,800 | \$4,500,000 | \$9,132,800 | |
| Mod. 4 (proposed) ^b | <u>\$4,000,000</u> | <u>\$1,400,000</u> | <u>\$5,400,000</u> | |
| Net Change | (\$632,800) | (\$3,100,000) | (\$3,732,800) | |

Exhibit 1: Change in Total Contract Amount and Average Annual Contract Expenditures

Source: Airport

^a Annualized cost for July 1, 2019 through June 30,2021

^b Annualized cost for July 1, 2021 –through June 30,2024

This reduction in the average annual expenditures reflects that a significant share of the required overhaul has been completed, and the net 16.4 percent reduction in per unit price of preventive maintenance shown in Exhibit 2, through which the Airport will realize an average annual net saving of \$776,064. As of May 20, 2021, KONE has completed overhauls for 76

SAN FRANCISCO BOARD OF SUPERVISORS

escalators and electric walks. The Airport anticipates that approximately 45 additional units can be overhauled should the request for an additional authorization of \$4,200,000 for as-needed services in Modification 4 be approved.

| | Escal | scalator Ele | | c Walk | Total |
|----------------------------|--------------------|------------------|--------------------|-------------------|--------------------|
| | 2000 or | 2001 or | 2000 or | 2001 or | |
| | Earlier | Later | Earlier | Later | |
| Units | 116 | 22 | 36 | 7 | |
| Price per Unit | | | | | |
| Original Contract | \$1,750 | \$2,100 | \$3,275 | \$3,900 | |
| Mod. 2 | \$1,663 | \$1,995 | \$3,111 | \$3,705 | |
| Mod. 4 | \$1,463 | \$1,756 | \$2,738 | \$3,260 | |
| Average Annual Expenditure | | | | | |
| Original Contract | \$2,436,000 | \$554,400 | \$1,414,800 | \$327,600 | \$4,732,800 |
| Mod. 4 | <u>\$2,036,496</u> | <u>\$463,584</u> | <u>\$1,182,816</u> | <u>\$273,840</u> | <u>\$3,956,736</u> |
| Savings | \$399,504 | \$90,816 | \$231,984 | \$53 <i>,</i> 760 | \$776,064 |

Exhibit 2: Change in Per Unit Maintenance Price

Source: Airport

Exhibit 2 shows the effect of the five percent and the proposed twelve percent reductions in per unit service prices that have been negotiated between the Airport and KONE Corporation. The cumulative net reduction is 16.4 percent. This equal, when estimated on a per unit basis, into average annual expenditures for preventive maintenance of \$3,956,736.¹

Preventive maintenance is funded out of the Airport's operating budget; unspent funds are returned to the Airport's fund balance and are available for re-appropriation in the subsequent fiscal year. The Airport issues a new purchase order to encumber funds appropriated for preventive maintenance in the subsequent fiscal year. Major overhaul and system repair is primarily funded through the Airport capital budget, so that once authorized, any unspent funds automatically carryover into the next fiscal year.

RECOMMENDATION

Approve the proposed resolution.

¹ Average annual preventive maintenance expenditures of \$4,000,000, shown in Exhibit 1, are based on the contract budget for preventive maintenance; and average annual preventive maintenance expenditures of \$3,956,636, shown in Exhibit 2, are based on per unit price. The difference of \$43,264 represents a cushion built into the maintenance agreement that will allow the Airport to bring new elevator units into service and absorb the additional ongoing maintenance expense.

City and County of San Francisco Airport Commission P.O. Box 8097 San Francisco, California 94128

Modification No. 4

This Modification is made this 4th day of May, 2021, in the City and County of San Francisco, State of California, by and between: KONE Inc (the "Contractor") and the City and County of San Francisco, a municipal corporation (the "City"), acting by and through its Airport Commission (the "Commission").

Recitals

A. City and Contractor have entered into the Agreement for the San Francisco International Airport (the "Airport' or "SFO") (as defined below); and,

B. The Commission is authorized to enter into all contracts which relate to matters under its jurisdiction; and

C. On May 7, 2019, by Resolution No. 19-0098, the Commission awarded this Agreement to the Contractor for a two-year term from July 1, 2019 through June 30, 2021, in an amount not to exceed \$9,765,000; and

D. On October 1, 2019, City and Contractor administratively modified the Agreement through Modification No. 1 to revise Appendix B by increasing the allowance for As-Needed Services with no change to the contract amount; and

E. On July 1, 2020, City and Contractor administratively modified the Agreement through Modification No. 2 to reduce unit prices for preventative maintenance by five percent because of the COVID-19 pandemic, adjust the preventative maintenance schedule, and update standard contractual terms; and

F. On December 1, 2020, by Resolution No. 20-0223, the Commission approved Modification No. 3 to the Agreement to increase the contract amount by \$9,000,000 for a not-to-exceed amount of \$18,765,600, with no change to the contract term; and

G. On February 9, 2021, by Resolution No. 55-21, the Board of Supervisors approved Modification No. 3 under San Francisco Charter Section 9.118 for a reduced amount of \$8,500,000 for a not-to-exceed amount of \$18,265,600; and

H. City and Contractor now desire to modify the Agreement to extend the contract duration by three years to a new contract end date of June 30, 2024, to increase the contract amount by \$16,200,000 for a new not-to-exceed amount of \$34,465,600, and reduce unit prices for preventative maintenance by twelve percent; and

I. On ______, by Resolution No. ______ the Commission approved this Modification No. 4 to extend the contract duration by three years to a new contract end date of June 30, 2024, and increase the contract amount by \$16,200,000 for a new not-to-exceed amount of \$34,465,600; and J. On _____, by Resolution No. _____, the Board of Supervisors approved this Agreement under San Francisco Charter Section 9.118; and

K. Approval for this Agreement was obtained when the Civil Service Commission approved PSC No. 47246-18/19 on April 15, 2019; and

Now, THEREFORE, Contractor and the City agree as follows:

1. Article 1. Definitions, 1.1 Agreement is replaced as follows:

1.1 "Agreement" or "Contract Document" means this contract document dated May 7, 2019, Modification No. 1 dated October 1, 2019, Modification No. 2 dated July 1, 2020, and Modification No. 3 dated December 1, 2020, including all attached appendices, and all applicable City ordinances and "Mandatory City Requirements" which are specifically incorporated by reference into this Agreement.

2. Article 3. Compensation, Section 3.3.1 Payment is hereby amended to increase the total not-toexceed compensation payable by Sixteen Million and Two Hundred Thousand Dollars (\$16,200,000.00) for a new total not-to-exceed amount of Thirty-Four Million Four Hundred Sixty-Five Thousand and Six Hundred Dollars (\$34,465,600).

3. **Appendix B, A. Preventative Maintenance Service** is hereby amended. The table of unit prices has been replaced with the following, which reflects a twelve percent reduction of the monthly prices for preventative maintenance of escalators and electric walks:

| Description | Price per Month |
|---|-----------------|
| Preventative Maintenance Services for Escalators Built 2000 or Earlier | \$1,463 |
| Preventative Maintenance Services for Escalators Built 2001 or Later | \$1,756 |
| Preventative Maintenance Services for Electric Walks Built 2000 or Earlier | \$2,738 |
| Preventative Maintenance Services for Electric Walks Built 2001 or Later | \$3,260 |

4. **Appendix B, B. As-Needed Services** is hereby amended to increase the total Allowance for As-Needed Services by \$4,200,000, for a new total Allowance of \$13,200,000.

5. **Effective Date**. Each of the changes set forth in this Modification shall be effective on and after the date of this Modification.

6. **Legal Effect**. Except as expressly changed by this Modification, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day first mentioned above.

| СІТҮ | CONTRACTOR |
|--------------------------------------|--------------------------------------|
| AIRPORT COMMISSION | |
| CITY AND COUNTY OF | |
| SAN FRANCISCO | 1 1 |
| By: Ivar C. Satero, Airport Director | Authorized Signature |
| | Joe Harmeyer |
| Attest: | Printed Name |
| | |
| | Vice President, Mid Pacific District |
| Ву | Title |
| Kantrice Ogletree, Secretary | |
| Airport Commission | KONE Inc. |
| , | Company Name |
| Resolution No: | |
| | 000003220 |
| Adopted on: | City Supplier Number |
| | |
| | 567 7 th Street |
| Approved as to Form: | Address |
| | |
| Dennis J. Herrera | San Francisco, CA 94103 |
| City Attorney | City, State, ZIP |
| | 415 554 0590 |
| Dec | <u>415-554-0580</u> |
| By Daniel A. Edington | Telephone Number |
| Deputy City Attorney | 26 2257422 |
| Deputy City Attorney | 36-2357423 |
| | Federal Employer ID Number |
| | |
| | |

City and County of San Francisco Airport Commission P.O. Box 8097 San Francisco, California 94128

Agreement between the City and County of San Francisco and

KONE Inc.

Contract No. 50205

This Agreement is made this 16th day of April, 2019, in the City and County of San Francisco, State of California, by and between: KONE Inc., 567 7th St., San Francisco, CA 94103 (the "Contractor") and the City and County of San Francisco, a municipal corporation (the "City"), acting by and through its Airport Commission (the "Commission").

Recitals

A. The Commission wishes to provide for the specialized preventative maintenance, repair, and oncall services for all escalators and electric walks at the San Francisco International Airport (the "Airport" or "SFO"); and,

B. The Commission is authorized to enter into all contracts which relate to matters under its jurisdiction; and

C. On February 1, 2019, the Commission issued a Request for Proposals ("RFP") and as a result of the selection process prescribed in the RFP and upon the recommendation of the Airport Director, the Commission determined that the Contractor was the highest ranked, qualified proposer eligible for award; and

D. On May 7, 2019, by Resolution No. 19-0098, the Commission awarded this Agreement to the Contractor for a term of two years and an amount of \$9,765,600; and

E. Approval for this Agreement was obtained when the Civil Service Commission approved PSC No. 47246-18/19 on April 15, 2019; and

F. There is no Local Business Entity ("LBE") subcontracting participation requirement for this Agreement; and

G. The Contractor represents and warrants that it is qualified to perform the services required by City under this Agreement;

Now, THEREFORE, the parties agree as follows:

Article 1 Definitions

The following definitions apply to this Agreement:

1.1 "Agreement" means this contract document, including all attached appendices, and all applicable City Ordinances and Mandatory City Requirements which are specifically incorporated by reference into this Agreement.

1.2 "City" or "the City" means the City and County of San Francisco, a municipal corporation, acting by and through both its Director of the Office of Contract Administration, referred to as "Purchasing," or the Director's designated agent, Airport Commission.

1.3 "CMD" means the Contract Monitoring Division of the City.

1.4 "Contractor" means KONE Inc., 567 7th St., San Francisco, CA 94103.

1.5 "Deliverables" means Contractor's work product resulting from the Services that are provided by Contractor to City during the course of Contractor's performance of the Agreement, including without limitation, the work product described in the "Scope of Services" attached as Appendix A.

1.6 "Effective Date" means the date upon which the City's Controller certifies the availability of funds for this Agreement as provided in Section 3.1.

1.7 "Mandatory City Requirements" means those City laws set forth in the San Francisco Municipal Code, including the duly authorized rules, regulations, and guidelines implementing such laws that impose specific duties and obligations upon Contractor.

1.8 "Party" and "Parties" mean the City and Contractor either collectively or individually.

1.9 "Services" means the work performed by Contractor under this Agreement as specifically described in the "Scope of Services" attached as Appendix A, including all services, labor, supervision, materials, equipment, actions and other requirements to be performed and furnished by Contractor under this Agreement.

Article 2 Term of the Agreement

2.1 The term of this Agreement shall commence on the latter of: (i) July 1, 2019; or (ii) the Effective Date and expire after two (2) years, unless earlier terminated as otherwise provided in this Agreement.

Article 3 Financial Matters

3.1 **Certification of Funds; Budget and Fiscal Provisions; Termination in the Event of Non-Appropriation**. This Agreement is subject to the budget and fiscal provisions of the City's Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City's obligation under this Agreement shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Agreement will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Agreement will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor's assumption of risk of possible non-appropriation is part of the consideration for this Agreement.

THIS SECTION CONTROLS AGAINST ANY AND ALL OTHER PROVISIONS OF THIS AGREEMENT.

3.2 **Guaranteed Maximum Costs.** The City's payment obligation to Contractor cannot at any time exceed the amount certified by City's Controller for the purpose and period stated in such certification. Absent an authorized Emergency per the City Charter or applicable Code, no City representative is authorized to offer or promise, nor is the City required to honor, any offered or promised payments to Contractor under this Agreement in excess of the certified maximum amount without the Controller having first certified the additional promised amount and the Parties having modified this Agreement as provided in Section 11.5, "Modification of this Agreement."

3.3 Compensation.

3.3.1 **Payment**. Contractor shall provide an invoice to the City on a monthly basis for Services completed in the immediate preceding month, unless a different schedule is set out in Appendix B, "Calculation of Charges." Compensation shall be made for Services identified in the invoice that the Airport Director, in his or her sole discretion, concludes has been satisfactorily performed. Payment shall be made within 30 calendar days of receipt of the invoice, unless the City notifies the Contractor that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed Nine Million Seven Hundred Sixty-Five Thousand and Six Hundred Dollars. The breakdown of charges associated with this Agreement appears in Appendix B, "Calculation of Charges," attached and incorporated by reference as though fully set forth in this Agreement. A portion of payment may be withheld until conclusion of the Agreement if agreed to both parties as retainage, described in Appendix B. In no event shall City be liable for interest or late charges for any late payments.

3.3.2 **Payment Limited to Satisfactory Services.** Contractor is not entitled to any payments from City until Airport Commission approves Services, including any furnished Deliverables, as satisfying all of the requirements of this Agreement. Payments to Contractor by City shall not excuse Contractor from its obligation to replace unsatisfactory Deliverables, including equipment, components, materials, or Services even if the unsatisfactory character of such Deliverables, equipment, components, materials, or Services may not have been apparent or detected at the time such payment was made. The City may reject Deliverables, equipment, components, materials and Services that do not conform to the requirements of this Agreement and in such case must be replaced by Contractor without delay at no cost to the City.

3.3.3 **Withhold Payments.** If Contractor fails to provide Services consistent with Contractor's obligations under this Agreement, the City may withhold any and all payments due Contractor until such failure to perform is cured, and Contractor shall not stop work as a result of City's withholding of payments as provided in this Agreement.

3.3.4 **Invoice Format**. Invoices furnished by Contractor under this Agreement must be in a form acceptable to the Controller and City, and must include a unique invoice number. Payment shall be made by City as specified in 3.3.6, or in such alternate manner as the Parties have mutually agreed upon in writing.

3.3.5 LBE Payment and Utilization Tracking – Not applicable.

3.3.6 Getting paid for goods and/or services from the City.

(a) All City suppliers receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through the City's third party service that provides Automated Clearing House (ACH) payments. Electronic payments are processed every business day and are safe and secure. To sign up for electronic payments, visit <u>www.sfgov.org/ach</u>.

(b) The following information is required to sign up: (i) The enroller must be their company's authorized financial representative, (ii) the company's legal name, main telephone number and all physical and remittance addresses used by the company, (iii) the company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor), and (iv) the company's bank account information, including routing and account numbers.

3.4 Audit and Inspection of Records. Contractor agrees to maintain and make available to the City, during regular business hours, accurate books and accounting records relating to its Services. Contractor will permit City to audit, examine and make excerpts and transcripts from such books and records, and to make audits of all invoices, materials, payrolls, records or personnel and other data related to all other matters covered by this Agreement, whether funded in whole or in part under this Agreement. Contractor shall maintain such data and records in an accessible location and condition for a period of not fewer than five years after final payment under this Agreement or until after final audit has been resolved, whichever is later. The State of California or any Federal agency having an interest in the subject matter of this Agreement shall have the same rights as conferred upon City by this Section. Contractor shall include the same audit and inspection rights and record retention requirements in all subcontracts.

3.5 **Submitting False Claims.** The full text of San Francisco Administrative Code §6.80-6.83, including the enforcement and penalty provisions, is incorporated into this Agreement. Under San Francisco Administrative Code §6.80-6.83, any contractor, subcontractor, supplier, consultant or subconsultant who submits a false claim shall be liable to the City for the statutory penalties set forth in those sections. A contractor, subcontractor, supplier, consultant or subconsultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

3.6 **Payment of Prevailing Wages**

3.6.1 **Covered Services.** Services to be performed by Contractor under this Agreement may involve the performance of trade work covered by the provisions of Section 6.22(e) [Prevailing Wages] of the Administrative Code (collectively, "Covered Services"). The provisions of Section 6.22(e) of the Administrative Code are incorporated as provisions of this Agreement as if fully set forth herein and will apply to any Covered Services performed by Contractor and its subcontractors.

3.6.2 **Wage Rates.** The latest prevailing wage rates for private employment on public contracts as determined by the San Francisco Board of Supervisors and the Director of the California Department of Industrial Relations, as such prevailing wage rates may be changed during the term of this Agreement, are hereby incorporated as provisions of this Agreement. Copies of the prevailing wage rates as fixed and determined by the Board of Supervisors are available from the Office of Labor Standards and Enforcement ("OLSE") and are also available on the Internet at http://www.dir.ca.gov/DLSR/PWD.

Contractor agrees that it shall pay not less than the prevailing wage rates, as fixed and determined by the Board, to all workers employed by Contractor who perform Covered Services under this Agreement. Contractor further agrees as follows:

3.6.3 **Subcontract Requirements.** As required by Section 6.22(e)(5) of the Administrative Code, Contractor shall insert in every subcontract or other arrangement, which it may make for the performance of Covered Services under this Agreement, a provision that said subcontractor shall pay to all persons performing labor in connection with Covered Services under said subcontract or other arrangement not less than the highest general prevailing rate of wages as fixed and determined by the Board of Supervisors for such labor or services.

3.6.4 **Posted Notices.** As required by Section 1771.4 of the California Labor Code, Contractor shall post job site notices prescribed by the California Department of Industrial Relations ("DIR") at all job sites where Covered Services are to be performed.

3.6.5 **Payroll Records.** As required by Section 6.22(e)(6) of the Administrative Code and Section 1776 of the California Labor Code, Contractor shall keep or cause to be kept complete and accurate payroll records for all trade workers performing Covered Services. Such records shall include the name, address and social security number of each worker who provided Covered Services on the project, including apprentices, his or her classification, a general description of the services each worker performed each day, the rate of pay (including rates of contributions for, or costs assumed to provide fringe benefits), daily and weekly number of hours worked, deductions made and actual wages paid. Every subcontractor who shall undertake the performance of any part of Covered Services shall keep a like record of each person engaged in the execution of Covered Services under the subcontract. All such records shall at all times be available for inspection of and examination by the City and its authorized representatives and the DIR.

3.6.6 **Certified Payrolls.** Certified payrolls shall be prepared pursuant to Administrative Code Section 6.22(e)(6) and California Labor Code Section 1776 for the period involved for all employees, including those of subcontractors, who performed labor in connection with Covered Services. Contractor and each subcontractor performing Covered Services shall submit certified payrolls to the City and to the DIR electronically. Contractor shall submit payrolls to the City via the reporting system selected by the City. The DIR will specify how to submit certified payrolls to it. The City will provide basic training in the use of the reporting system at a scheduled training session. Contractor and all subcontractors shall comply with electronic certified payroll requirements (including training) at no additional cost to the City.

3.6.7 **Compliance Monitoring.** Covered Services to be performed under this Agreement are subject to compliance monitoring and enforcement of prevailing wage requirements by the DIR and /or the OLSE. Contractor and any subcontractors performing Covered Services will cooperate fully with the DIR and/or the OLSE and other City employees and agents authorized to assist in the administration and enforcement of the prevailing wage requirements, and agrees to take the specific steps and actions as required by Section 6.22(e)(7) of the Administrative Code. Steps and actions include but are not limited to requirements that: (A) the Contractor will cooperate fully with the Labor Standards Enforcement Officer and other City employees and agents authorized to assist in the administration and enforcement of the Prevailing Wage requirements and other labor standards imposed on Public Works Contractor by the Charter and Chapter 6 of the San Francisco Administrative Code; (B) the Contractor agrees that the Labor Standards Enforcement Officer and his or her designees, in the performance of their duties, shall have the right to engage in random inspections of job sites and to have access to the employees of the Contractor, employee time sheets, inspection logs, payroll records and employee paychecks; (C) the contractor shall maintain a sign-in and sign-out sheet showing which employees are present on the job site; (D) the

Contractor shall prominently post at each job-site a sign informing employees that the project is subject to the City's Prevailing Wage requirements and that these requirements are enforced by the Labor Standards Enforcement Officer; and (E) that the Labor Standards Enforcement Officer may audit such records of the Contractor as he or she reasonably deems necessary to determine compliance with the Prevailing Wage and other labor standards imposed by the Charter and this Chapter on Public Works Contractors. Failure to comply with these requirements may result in penalties and forfeitures consistent with analogous provisions of the California Labor Code, including Section 1776(g), as amended from time to time.

3.6.8 **Remedies.** Should Contractor, or any subcontractor who shall undertake the performance of any Covered Services, fail or neglect to pay to the persons who perform Covered Services under this Contract, subcontract or other arrangement for the Covered Services, the general prevailing rate of wages as herein specified, Contractor shall forfeit, and in the case of any subcontractor so failing or neglecting to pay said wage, Contractor and the subcontractor shall jointly and severally forfeit, back wages due plus the penalties set forth in Administrative Code Section 6.22 (e) and/or California Labor Code Section 1775. The City, when certifying any payment which may become due under the terms of this Agreement, shall deduct from the amount that would otherwise be due on such payment the amount of said forfeiture.

3.7 Apprentices

3.7.1 Contractor and its subcontractors of every tier that provide Covered Services (as defined in Section 3.6.1 above) under this Agreement shall, as a material term of the Agreement, comply with the requirements of the State Apprenticeship Program (as set forth in the California Labor Code, Division 3, Chapter 4 [commencing at Section 3070], and Section 1777.5 of the Labor Code) and Administrative Code Section 6.22(n). Contractor shall be solely responsible for securing compliance with Labor Code Section 1777.5 for all apprenticeable occupations.

3.7.2 Contractor shall include in all of its subcontracts the obligation for subcontractors to comply with the requirements of the State Apprenticeship Program.

3.7.3 Should Contractor fail to comply with the apprenticeship requirements of Labor Code section 1777.5, Contractor shall be subject to the penalties prescribed in Labor Code Section 1777.7. The interpretation and enforcement of Labor Code Section 1777.5 shall be in accordance with rules and procedures prescribed by the California Apprenticeship Council.

3.7.4 Contractor, if not signatory to a recognized apprenticeship training program under Labor Code, Chapter 4, shall provide to the City with all progress payment requests, starting with the second such request, satisfactory evidence that it has contributed to the appropriate apprenticeship fund(s). Contractor shall require its subcontractors who are not signatories to provide such evidence to the City as a condition precedent for qualifying for payment from the City.

3.7.5 Contractor shall comply with all requests by the City to provide proof that Contractor and all of its subcontractors at every tier providing Covered Services are in compliance with the State Apprenticeship Program, including proof that Contractor and all of its subcontractors at any tier providing Covered Services contributed to the appropriate apprenticeship fund(s).

Article 4 Services and Resources

4.1 **Services Contractor Agrees to Perform**. Contractor agrees to perform the Services provided for in Appendix A, "Scope of Services." Officers and employees of the City are not authorized to request, and the City is not required to reimburse the Contractor for, Services beyond the Scope of

Services listed in Appendix A, unless Appendix A is modified as provided in Section 11.5, "Modification of this Agreement."

Appendix A includes as-needed services. Such services shall be requested by City through the issuance of a written task order signed by City and Contractor, which task order shall be made a part of and incorporated into the Agreement as though fully set forth in this Agreement without the need for a formal amendment to the Agreement. The task order shall include a description of the as-needed services, the deliverables, schedule for performance, cost, and method and timing of payment.

4.2 **Qualified Personnel**. Contractor shall utilize only competent personnel under the supervision of, and in the employment of, Contractor (or Contractor's authorized subcontractors) to perform the Services. Contractor will comply with City's reasonable requests regarding assignment and/or removal of personnel, but all personnel, including those assigned at City's request, must be supervised by Contractor. Contractor shall commit adequate resources to allow timely completion within the project schedule specified in this Agreement.

4.3 Subcontracting.

4.3.1 Contractor may subcontract portions of the Services only upon prior written approval of City. Contractor is responsible for its subcontractors throughout the course of the work required to perform the Services. All Subcontracts must incorporate the terms of Article 10 "Additional Requirements Incorporated by Reference" of this Agreement, unless inapplicable. Neither Party shall, on the basis of this Agreement, contract on behalf of, or in the name of, the other Party. Any agreement made in violation of this provision shall be null and void.

4.4 Independent Contractor; Payment of Employment Taxes and Other Expenses.

Independent Contractor. For the purposes of this Article 4, "Contractor" shall 4.4.1 be deemed to include not only Contractor, but also any agent or employee of Contractor. Contractor acknowledges and agrees that at all times, Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Agreement. Contractor, its agents, and employees will not represent or hold themselves out to be employees of the City at any time. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor's performing services and work, or any agent or employee of Contractor providing same. Nothing in this Agreement shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor. Any terms in this Agreement referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Agreement. Contractor agrees to maintain and make available to City, upon request and during regular business hours, accurate books and accounting records demonstrating Contractor's compliance with this section. Should City determine that Contractor, or any agent or employee of Contractor, is not performing consistent with the requirements of this Agreement, City shall provide Contractor with written notice of such failure. Within five (5) business days of Contractor's

receipt of such notice, and consistent with Contractor policy and procedure, Contractor shall remedy the deficiency. If City believes that an action of Contractor, or any agent or employee of Contractor, warrants immediate remedial action by Contractor, City shall contact Contractor and provide Contractor in writing with the reason for requesting such immediate action.

4.4.2 Payment of Employment Taxes and Other Expenses. Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Contractor is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and offsetting any credits for amounts already paid by Contractor which can be applied against this liability). City shall then forward those amounts to the relevant taxing authority. Should a relevant taxing authority determine a liability for past services performed by Contractor for City, upon notification of such fact by City, Contractor shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Contractor under this Agreement (again, offsetting any amounts already paid by Contractor which can be applied as a credit against such liability). A determination of employment status pursuant to the preceding two paragraphs shall be solely for the purposes of the particular tax in question, and for all other purposes of this Agreement, Contractor shall not be considered an employee of City. Notwithstanding the foregoing, Contractor agrees to indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all claims, losses, costs, damages, and expenses, including attorneys' fees, arising from this section.

4.5 **Assignment**. The Services to be performed by Contractor are personal in character and neither this Agreement nor any duties or obligations may be assigned or delegated by Contractor unless first approved by City by written instrument executed and approved in the same manner as this Agreement. Any purported assignment made in violation of this provision shall be null and void.

4.6 **Warranty**. Contractor warrants to City that the Services will be performed with the degree of skill and care that is required by current, good and sound professional procedures and practices, and in conformance with generally accepted professional standards prevailing at the time the Services are performed so as to ensure that all Services performed are correct and appropriate for the purposes contemplated in this Agreement.

Article 5 Insurance and Indemnity

5.1 **Insurance.**

5.1.1 **Required Coverages.** Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Agreement, Contractor must maintain in force, during the full term of the Agreement, insurance in the following amounts and coverages:

(a) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and

(b) Commercial General Liability Insurance with limits not less than \$5,000,000 each occurrence for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations; and

(c) Commercial Automobile Liability Insurance with limits not less than \$2,000,000 each occurrence, "Combined Single Limit" for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.

5.1.2 Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to provide:

(a) Name as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees.

(b) That such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought.

5.1.3 All policies shall be endorsed to provide thirty (30) days' advance written notice to the City of cancellation for any reason, intended non-renewal, or reduction in coverage. Notices shall be sent to the City address set forth in Section 11.1, entitled "Notices to the Parties."

5.1.4 Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three years beyond the expiration of this Agreement, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Agreement, such claims shall be covered by such claims-made policies.

5.1.5 Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

5.1.6 Before commencing any Services, Contractor shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverage set forth above. Approval of the insurance by City shall not relieve or decrease Contractor's liability.

5.1.7 The Workers' Compensation policy(ies) shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

5.1.8 If Contractor will use any subcontractor(s) to provide Services, Contractor shall require the subcontractor(s) to provide all necessary insurance and to name the City and County of San Francisco, its officers, agents and employees and the Contractor as additional insureds.

5.2 **Indemnification**. Contractor shall indemnify and hold harmless City and its officers, agents and employees from, and, if requested, shall defend them from and against any and all claims, demands, losses, damages, costs, expenses, and liability (legal, contractual, or otherwise) arising from or in any way connected with any: (i) injury to or death of a person, including employees of City or Contractor; (ii) loss of or damage to property; (iii) violation of local, state, or federal common law, statute or regulation, including but not limited to privacy or personally identifiable information, health information, disability and labor laws or regulations; (iv) strict liability imposed by any law or regulation; or (v) losses arising from Contractor's execution of subcontracts not in accordance with the requirements of this Agreement applicable to subcontractors; so long as such injury, violation, loss, or strict liability (as set forth in subsections (i) – (v) above) arises directly or indirectly from Contractor's performance of this

Agreement, including, but not limited to, Contractor's use of facilities or equipment provided by City or others, regardless of the negligence of, and regardless of whether liability without fault is imposed or sought to be imposed on City, except to the extent that such indemnity is void or otherwise unenforceable under applicable law, and except where such loss, damage, injury, liability or claim is the result of the active negligence or willful misconduct of City and is not contributed to by any act of, or by any omission to perform some duty imposed by law or agreement on Contractor, its subcontractors, or either's agent or employee. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City.

In addition to Contractor's obligation to indemnify City, Contractor specifically acknowledges and agrees that it has an immediate and independent obligation to defend City from any claim which actually or potentially falls within this indemnification provision, even if the allegations are or may be groundless, false or fraudulent, which obligation arises at the time such claim is tendered to Contractor by City and continues at all times thereafter.

Contractor shall indemnify and hold City harmless from all loss and liability, including attorneys' fees, court costs and all other litigation expenses for any infringement of the patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons arising directly or indirectly from the receipt by City, or any of its officers or agents, of Contractor's Services.

Article 6 Liability of the Parties

6.1 **Liability of City**. CITY'S PAYMENT OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO THE PAYMENT OF THE COMPENSATION PROVIDED FOR IN SECTION 3.3.1, "PAYMENT," OF THIS AGREEMENT. NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS AGREEMENT.

6.2 **Liability for Use of Equipment.** City shall not be liable for any damage to persons or property as a result of the use, misuse or failure of any equipment used by Contractor, or any of its subcontractors, or by any of their employees, even though such equipment is furnished, rented or loaned by City.

6.3 **Liability for Incidental and Consequential Damages**. Contractor shall be responsible for incidental and consequential damages resulting in whole or in part from Contractor's acts or omissions.

Article 7 Payment of Taxes

7.1 Except for any applicable California sales and use taxes charged by Contractor to City, Contractor shall pay all taxes, including possessory interest taxes levied upon or as a result of this Agreement, or the Services delivered under this Agreement. Contractor shall remit to the State of California any sales or use taxes paid by City to Contractor under this Agreement. Contractor agrees to promptly provide information requested by the City to verify Contractor's compliance with any State requirements for reporting sales and use tax paid by City under this Agreement. 7.2 Contractor acknowledges that this Agreement may create a "possessory interest" for property tax purposes. Generally, such a possessory interest is not created unless the Agreement entitles the Contractor to possession, occupancy, or use of City property for private gain. If such a possessory interest is created, then the following shall apply:

7.2.1 Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that Contractor, and any permitted successors and assigns, may be subject to real property tax assessments on the possessory interest.

7.2.2 Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that the creation, extension, renewal, or assignment of this Agreement may result in a "change in ownership" for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest created by this Agreement. Contractor agrees on behalf of itself and its permitted successors and assigns to report on behalf of the City to the County Assessor the information required by Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.

7.2.3 Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events also may cause a change of ownership of the possessory interest and result in the revaluation of the possessory interest. (see, e.g., Rev. & Tax. Code section 64, as amended from time to time). Contractor agrees on behalf of itself and its permitted successors and assigns to report any change in ownership to the County Assessor, the State Board of Equalization or other public agency as required by law.

7.2.4 Contractor further agrees to provide such other information as may be requested by the City to enable the City to comply with any reporting requirements for possessory interests that are imposed by applicable law.

Article 8 Termination and Default

8.1 **Termination for Convenience**

8.1.1 City shall have the option, in its sole discretion, to terminate this Agreement, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Contractor written notice of termination. The notice shall specify the date on which termination shall become effective.

8.1.2 Upon receipt of the notice of termination, Contractor shall commence and perform, with diligence, all actions necessary on the part of Contractor to effect the termination of this Agreement on the date specified by City and to minimize the liability of Contractor and City to third parties as a result of termination. All such actions shall be subject to the prior approval of City. Such actions shall include, without limitation:

(a) Halting the performance of all Services under this Agreement on the date(s) and in the manner specified by City.

(b) Terminating all existing orders and subcontracts, and not placing any further orders or subcontracts for materials, Services, equipment or other items.

(c) At City's direction, assigning to City any or all of Contractor's right, title, and interest under the orders and subcontracts terminated. Upon such assignment, City shall have the

right, in its sole discretion, to settle or pay any or all claims arising out of the termination of such orders and subcontracts.

(d) Subject to City's approval, settling all outstanding liabilities and all claims arising out of the termination of orders and subcontracts.

(e) Completing performance of any Services that City designates to be completed prior to the date of termination specified by City.

(f) Taking such action as may be necessary, or as the City may direct, for the protection and preservation of any property related to this Agreement which is in the possession of Contractor and in which City has or may acquire an interest.

8.1.3 Within 30 days after the specified termination date, Contractor shall submit to City an invoice, which shall set forth each of the following as a separate line item:

(a) The reasonable cost to Contractor, without profit, for all Services prior to the specified termination date, for which Services City has not already tendered payment. Reasonable costs may include a reasonable allowance for actual overhead, not to exceed a total of 10% of Contractor's direct costs for Services. Any overhead allowance shall be separately itemized. Contractor may also recover the reasonable cost of preparing the invoice.

(b) A reasonable allowance for profit on the cost of the Services described in the immediately preceding subsection (a), provided that Contractor can establish, to the satisfaction of City, that Contractor would have made a profit had all Services under this Agreement been completed, and provided further, that the profit allowed shall in no event exceed 5% of such cost.

(c) The reasonable cost to Contractor of handling material or equipment returned to the supplier, delivered to the City or otherwise disposed of as directed by the City.

(d) A deduction for the cost of materials to be retained by Contractor, amounts realized from the sale of materials and not otherwise recovered by or credited to City, and any other appropriate credits to City against the cost of the Services or other work.

8.1.4 In no event shall City be liable for costs incurred by Contractor or any of its subcontractors after the termination date specified by City, except for those costs specifically enumerated and described in Section 8.1.3. Such non-recoverable costs include, but are not limited to, anticipated profits on the Services under this Agreement, post-termination employee salaries, post-termination administrative expenses, post-termination overhead or unabsorbed overhead, attorneys' fees or other costs relating to the prosecution of a claim or lawsuit, prejudgment interest, or any other expense which is not reasonable or authorized under Section 8.1.3.

8.1.5 In arriving at the amount due to Contractor under this Section, City may deduct: (i) all payments previously made by City for Services covered by Contractor's final invoice; (ii) any claim which City may have against Contractor in connection with this Agreement; (iii) any invoiced costs or expenses excluded pursuant to the immediately preceding subsection 8.1.4; and (iv) in instances in which, in the opinion of the City, the cost of any Service performed under this Agreement is excessively high due to costs incurred to remedy or replace defective or rejected Services, the difference between the invoiced amount and City's estimate of the reasonable cost of performing the invoiced Services in compliance with the requirements of this Agreement. 8.1.6 City's payment obligation under this Section shall survive termination of this Agreement.

8.2 **Termination for Default; Remedies.**

8.2.1 Each of the following shall constitute an immediate event of default ("Event of Default") under this Agreement:

(a) Contractor fails or refuses to perform or observe any term, covenant or condition contained in any of the following Sections of this Agreement:

| 3.5 | Submitting False Claims. | 10.10 | Alcohol and Drug-Free Workplace |
|-----------|--------------------------|-------|--|
| 4.5 | Assignment | 10.13 | Working with Minors |
| Article 5 | Insurance and Indemnity | 11.10 | Compliance with Laws |
| Article 7 | Payment of Taxes | 13.1 | Nondisclosure of Private, Proprietary or Confidential Information |

(b) Contractor fails or refuses to perform or observe any other term, covenant or condition contained in this Agreement, including any obligation imposed by ordinance or statute and incorporated into this Agreement by reference, and such default continues for a period of ten days after written notice thereof from City to Contractor.

(c) Contractor (i) is generally not paying its debts as they become due; (ii) files, or consents by answer or otherwise to the filing against it of a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction; (iii) makes an assignment for the benefit of its creditors; (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of Contractor or of any substantial part of Contractor's property; or (v) takes action for the purpose of any of the foregoing.

(d) A court or government authority enters an order (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Contractor or with respect to any substantial part of Contractor's property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of Contractor.

8.2.2 On and after any Event of Default, City shall have the right to exercise its legal and equitable remedies, including, without limitation, the right to terminate this Agreement or to seek specific performance of all or any part of this Agreement. In addition, where applicable, City shall have the right (but no obligation) to cure (or cause to be cured) on behalf of Contractor any Event of Default; Contractor shall pay to City on demand all costs and expenses incurred by City in effecting such cure, with interest thereon from the date of incurrence at the maximum rate then permitted by law. City shall have the right to offset from any amounts due to Contractor under this Agreement or any other agreement between City and Contractor: (i) all damages, losses, costs or expenses incurred by City as a result of an Event of Default; and (ii) any liquidated damages levied upon Contractor pursuant to the terms of this Agreement; and (iii), any damages imposed by any ordinance or statute that is incorporated into this Agreement by reference, or into any other agreement with the City.

8.2.3 All remedies provided for in this Agreement may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The exercise of any remedy shall not preclude or in any way be deemed to waive any other remedy. Nothing in this Agreement shall constitute a waiver or limitation of any rights that City may have under applicable law.

8.2.4 Any notice of default must be sent by registered mail to the address set forth in Article 11.

8.3 **Non-Waiver of Rights.** The omission by either party at any time to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other party at the time designated, shall not be a waiver of any such default or right to which the party is entitled, nor shall it in any way affect the right of the party to enforce such provisions.

8.4 **Rights and Duties upon Termination or Expiration.**

8.4.1 This Section and the following Sections of this Agreement listed below, shall survive termination or expiration of this Agreement:

| 3.3.2 | Payment Limited to Satisfactory Services | 9.1 | Ownership of Results |
|-----------|---|-------|---|
| 3.3.7(a) | Grant Funded Contracts - Disallowance | 9.2 | Works for Hire |
| 3.4 | Audit and Inspection of Records | 11.6 | Dispute Resolution Procedure |
| 3.5 | Submitting False Claims | 11.7 | Agreement Made in California; Venue |
| Article 5 | Insurance and Indemnity | 11.8 | Construction |
| 6.1 | Liability of City | 11.9 | Entire Agreement |
| 6.3 | Liability for Incidental and Consequential Damages | 11.10 | Compliance with Laws |
| Article 7 | Payment of Taxes | 11.11 | Severability |
| 8.1.6 | Payment Obligation | 13.1 | Nondisclosure of Private, Proprietary or Confidential Information |

8.4.2 Subject to the survival of the Sections identified in Section 8.4.1, above, if this Agreement is terminated prior to expiration of the term specified in Article 2, this Agreement shall be of no further force or effect. Contractor shall transfer title to City, and deliver in the manner, at the times, and to the extent, if any, directed by City, any work in progress, completed work, supplies, equipment, and other materials produced as a part of, or acquired in connection with the performance of this Agreement, and any completed or partially completed work which, if this Agreement had been completed, would have been required to be furnished to City.

Article 9 Rights In Deliverables

9.1 **Ownership of Results**. Any interest of Contractor or its subcontractors, in the Deliverables, including any drawings, plans, specifications, blueprints, studies, reports, memoranda, computation sheets, computer files and media or other documents prepared by Contractor or its subcontractors for the purposes of this agreement, shall become the property of and will be transmitted to

City. However, unless expressly prohibited elsewhere in this Agreement, Contractor may retain and use copies for reference and as documentation of its experience and capabilities.

9.2 Works for Hire. If, in connection with Services, Contractor or its subcontractors creates Deliverables including, without limitation, artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, blueprints, source codes, or any other original works of authorship, whether in digital or any other format, such works of authorship shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in such works shall be the property of the City. If any Deliverables created by Contractor or its subcontractor(s) under this Agreement are ever determined not to be works for hire under U.S. law, Contractor assigns all Contractor's copyrights to such Deliverables to the City, agrees to provide any material and execute any documents necessary to effectuate such assignment, and agrees to include a clause in every subcontract imposing the same duties upon subcontractor(s). With City's prior written approval, Contractor and its subcontractor(s) may retain and use copies of such works for reference and as documentation of their respective experience and capabilities.

Article 10 Additional Requirements Incorporated by Reference

10.1 **Laws Incorporated by Reference**. The full text of the laws listed in this Article 10, including enforcement and penalty provisions, are incorporated by reference into this Agreement. The full text of the San Francisco Municipal Code provisions incorporated by reference in this Article and elsewhere in the Agreement ("Mandatory City Requirements") are available at http://www.amlegal.com/codes/client/san-francisco_ca/.

10.2 **Conflict of Interest**. By executing this Agreement, Contractor certifies that it does not know of any fact which constitutes a violation of Section 15.103 of the City's Charter; Article III, Chapter 2 of City's Campaign and Governmental Conduct Code; Title 9, Chapter 7 of the California Government Code (Section 87100 *et seq.*), or Title 1, Division 4, Chapter 1, Article 4 of the California Government Code (Section 1090 *et seq.*), and further agrees promptly to notify the City if it becomes aware of any such fact during the term of this Agreement.

10.3 **Prohibition on Use of Public Funds for Political Activity.** In performing the Services, Contractor shall comply with San Francisco Administrative Code Chapter 12G, which prohibits funds appropriated by the City for this Agreement from being expended to participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure. Contractor is subject to the enforcement and penalty provisions in Chapter 12G.

10.4 **Reserved.**

10.5 Nondiscrimination Requirements

10.5.1 **Nondiscrimination in Contracts**. Contractor shall comply with the provisions of Chapters 12B and 12C of the San Francisco Administrative Code. Contractor shall incorporate by reference in all subcontracts the provisions of Sections 12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subcontractors to comply with such provisions. Contractor is subject to the enforcement and penalty provisions in Chapters 12B and 12C.

10.5.2 **Nondiscrimination in the Provision of Employee Benefits**. San Francisco Administrative Code 12B.2. Contractor does not as of the date of this Agreement, and will not during the term of this Agreement, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of employee benefits between employees with domestic partners and employees with spouses and/or between the domestic partners and spouses of such employees, subject to the conditions set forth in San Francisco Administrative Code Section12B.2.

10.6 **Local Business Enterprise and Non-Discrimination in Contracting Ordinance.** Contractor shall comply with all applicable provisions of Chapter 14B ("LBE Ordinance"). Contractor is subject to the enforcement and penalty provisions in Chapter 14B.

10.7 **Minimum Compensation Ordinance**. Contractor shall pay covered employees no less than the minimum compensation required by San Francisco Administrative Code Chapter 12P. Contractor is subject to the enforcement and penalty provisions in Chapter 12P. By signing and executing this Agreement, Contractor certifies that it is in compliance with Chapter 12P.

10.8 **Health Care Accountability Ordinance.** Contractor shall comply with San Francisco Administrative Code Chapter 12Q. Contractor shall choose and perform one of the Health Care Accountability options set forth in San Francisco Administrative Code Chapter 12Q.3. Contractor is subject to the enforcement and penalty provisions in Chapter 12Q.

10.9 **Local Hiring Policy.** Contractor must comply with all of the provisions of the Local Hiring Policy, Chapter 82 of the San Francisco Administrative Code, that apply to this Agreement, and Contractor is subject to the enforcement and penalty provisions in Chapter 82.

10.10 **Alcohol and Drug-Free Workplace.** City reserves the right to deny access to, or require Contractor to remove from, City facilities personnel of any Contractor or subcontractor who City has reasonable grounds to believe has engaged in alcohol abuse or illegal drug activity which in any way impairs City's ability to maintain safe work facilities or to protect the health and well-being of City employees and the general public. City shall have the right of final approval for the entry or re-entry of any such person previously denied access to, or removed from, City facilities. Illegal drug activity means possessing, furnishing, selling, offering, purchasing, using or being under the influence of illegal drugs or other controlled substances for which the individual lacks a valid prescription. Alcohol abuse means possessing, furnishing, selling, offering, or using alcoholic beverages, or being under the influence of alcohol.

10.11 Limitations on Contributions. By executing this Agreement, Contractor acknowledges that it is familiar with section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the contract must be approved by the individual, a board on which that individual serves, or the board of a state agency on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six months after the date the contract is approved. The prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Contractor must inform each such person of the limitation on contributions imposed by Section 1.126 and provide the names of the persons required to be informed to City.

10.12 Slavery Era Disclosure – Not applicable.

10.13 Working with Minors – Not applicable.

10.14 Consideration of Criminal History in Hiring and Employment Decisions

10.14.1 Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T, "City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions," of the San Francisco Administrative Code ("Chapter 12T"), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement. The text of the Chapter 12T is available on the web at http://sfgov.org/olse/fco. A partial listing of some of Contractor's obligations under Chapter 12T is set forth in this Section. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.

10.14.2 The requirements of Chapter 12T shall only apply to a Contractor's or Subcontractor's operations to the extent those operations are in furtherance of the performance of this Agreement, shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement, and shall apply when the physical location of the employment or prospective employment of an individual is wholly or substantially within the City of San Francisco which excludes Airport property. Chapter 12T shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

10.15 **Public Access to Nonprofit Records and Meetings – Not applicable.**

10.16 **Food Service Waste Reduction Requirements.** Contractor shall comply with the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including but not limited to the provided remedies for noncompliance.

10.17 Sugar-Sweetened Beverage Prohibition – Not applicable.

10.18 **Tropical Hardwood and Virgin Redwood Ban**. Under San Francisco Environment Code Section 804(b), the City urges Contractor not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

10.18.1 Contractor shall comply with San Francisco Environment Code Chapter 8, which provides that except as expressly permitted by the application of Sections 802(b) and 803(b) of the San Francisco Environment Code, Contractor shall not provide any items to the City in performance of this contract which are tropical hardwoods, tropical hardwood wood products, virgin redwood or virgin redwood or virgin redwood products. Contractor is subject to the penalty and enforcement provisions of Chapter 8.

10.19 **Preservative Treated Wood Products.** Contractor shall comply with the provisions of San Francisco Environment Code Chapter 13, which requires that each Contractor purchasing preservative-treated wood products on behalf of the City, shall only purchase such products from the list of alternatives adopted by the Department of the Environment under Section 1302 of Chapter 13, unless otherwise granted an exemption by the terms of that Chapter.

Article 11 General Provisions

11.1 **Notices to the Parties.** Unless otherwise indicated in this Agreement, all written communications sent by the Parties may be by U.S. mail or e-mail, and shall be addressed as follows:

| To City: | Timothy Hatfield, Manager Mechanical Maintenance San Francisco International Airport PO Box 8097 San Francisco, CA 94128 Timothy.Hatfield@flysfo.com |
|----------------|---|
| To Contractor: | |

Any notice of default must be sent by registered mail. Either Party may change the address to which notice is to be sent by giving written notice thereof to the other Party. If email notification is used, the sender must specify a receipt notice.

11.2 **Compliance with Americans with Disabilities Act**. Contractor shall provide the Services in a manner that complies with the Americans with Disabilities Act (ADA), including but not limited to Title II's program access requirements, and all other applicable federal, state and local disability rights legislation.

11.3 Reserved.

11.4 **Sunshine Ordinance.** Contractor acknowledges that this Agreement and all records related to its formation, Contractor's performance of Services, and City's payment are subject to the California Public Records Act, (California Government Code §6250 *et. seq.*), and the San Francisco Sunshine Ordinance, (San Francisco Administrative Code Chapter 67). Such records are subject to public inspection and copying unless exempt from disclosure under federal, state or local law.

11.5 **Modification of this Agreement**. This Agreement may not be modified, nor may compliance with any of its terms be waived, except as noted in Section 11.1, "Notices to Parties," regarding change in personnel or place, and except by written instrument executed and approved in the same manner as this Agreement.

11.6 **Dispute Resolution Procedure**.

11.6.1 **Negotiation; Alternative Dispute Resolution.** The Parties will attempt in good faith to resolve any dispute or controversy arising out of or relating to the performance of services under this Agreement. If the Parties are unable to resolve the dispute, then, under San Francisco Administrative Code Section 21.36, Contractor may submit to the Contracting Officer a written request for administrative review and documentation of the Contractor's claim(s). Upon such request, the Contracting Officer shall promptly issue an administrative decision in writing, stating the reasons for the action taken and informing the Contractor of its right to judicial review. If agreed by both Parties in writing, the Parties may resolve disputes by a mutually agreed-upon alternative dispute resolution process. If the parties do not mutually agree to an alternative dispute resolution process or such efforts do not resolve the dispute, then either Party may pursue any remedy available under California law. The status of any dispute or

controversy notwithstanding, Contractor shall proceed diligently with the performance of its obligations consistent with the Agreement and the written directions of the City. Neither Party will be entitled to legal fees or costs for matters resolved under this section.

11.6.2 **Government Code Claim Requirement.** No suit for money or damages may be brought against the City until a written claim has first been presented to and rejected by the City in conformity with the provisions of San Francisco Administrative Code Chapter 10 and California Government Code Section 900, et seq. Nothing set forth in this Agreement shall operate to toll, waive or excuse Contractor's compliance with the California Government Code Claim requirements set forth in San Francisco Administrative Code Chapter 10 and California Government Code Section 900, et seq.

11.7 **Agreement Made in California; Venue**. The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

11.8 **Construction.** All paragraph captions are for reference only and shall not be considered in construing this Agreement.

11.9 **Entire Agreement**. This contract sets forth the entire Agreement between the parties, and supersedes all other oral or written provisions. This Agreement may be modified only as provided in Section 11.5, "Modification of this Agreement."

11.10 **Compliance with Laws**. Contractor shall keep itself fully informed of the City's Charter, codes, ordinances and duly adopted rules and regulations of the City and of all state, and federal laws in any manner affecting the performance of this Agreement, and must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.

11.11 **Severability**. Should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Agreement shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

11.12 **Cooperative Drafting**. This Agreement has been drafted through a cooperative effort of City and Contractor, and both Parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No Party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the Party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

11.13 **Order of Precedence.** Contractor agrees to perform the services described below consistent with the terms and conditions of this Agreement, implementing task orders, the RFP, and Contractor's proposal dated March 8, 2019. The RFP and Contractor's proposal are incorporated by reference into this Agreement. Should there be a conflict of terms or conditions, this Agreement and any implementing task orders shall control over the RFP and the Contractor's proposal.

Article 12 Requirements For Airport Contracts

12.1 **Airport Commission Rules and Regulations.** Contractor agrees to comply with the Airport Commission's Rules and Regulations for the San Francisco International Airport as amended

from time to time. A copy of the current Rules and Regulations can be found at: http://www.flysfo.com/about-sfo/the-organization/rules-and-regulations.

12.2 **Airport Intellectual Property.** Pursuant to Resolution No. 01-0118, adopted by the Airport Commission on April 18, 2001, the Airport Commission affirmed that it will not tolerate the unauthorized use of its intellectual property, including the SFO logo, CADD designs, and copyrighted publications. All proposers, bidders, contractors, tenants, permittees, and others doing business with or at the Airport (including subcontractors and subtenants) may not use the Airport intellectual property, or any intellectual property confusingly similar to the Airport intellectual property, without the Airport Director's prior consent.

Labor Peace / Card Check Rule. Without limiting the generality of other provisions in 12.3 this Agreement requiring Contractor to comply with all Airport Rules, Contractor shall comply with the Airport's Labor Peace / Card Check Rule, adopted on February 1, 2000, pursuant to Airport Commission Resolution No. 00-0049 (the "Labor Peace / Card Check Rule"). Capitalized terms not defined in this provision are defined in the Labor Peace/Card Check Rule. To comply with the Labor Peace/Card Check Rule, Contractor shall, among other actions: (a) Enter into a Labor Peace/Card Check Rule Agreement with any Labor Organization which requests such an agreement and which has registered with the Airport Director or his / her designee, within thirty (30) days after Labor Peace/Card Check Rule Agreement has been requested; (b) Not less than thirty (30) days prior to the modification of this Agreement, Contractor shall provide notice by mail to any Labor Organization or federation of labor organizations which have registered with the Airport Director or his / her designee (registered labor organization"), that Contractor is seeking to modify or extend this Agreement; (c) Upon issuing any request for proposals, invitations to bid, or similar notice, or in any event not less than thirty (30) days prior to entering into any Subcontract, Contractor shall provide notice to all registered Labor Organizations that Contractor is seeking to enter into such Subcontract; and (d) Contractor shall include in any subcontract with a Subcontractor performing services pursuant to any covered Contract, a provision requiring the Subcontractor performing services pursuant to any covered Contract, a provision requiring the Subcontractor to comply with the requirements of the Labor Peace/Card Check Rule. If Airport Director determines that Contractor violated the Labor Peace/Card Check Rule, Airport Director shall have the option to terminate this Agreement, in addition to exercising all other remedies available to him / her.

12.4 **Federal Fair Labor Standards Act.** This Agreement incorporates by reference the provisions of 29 USC §201, the Federal Fair Labor Standards Act (FLSA), with the same force and effect as if given in full text. The FLSA sets minimum wage, overtime pay, recordkeeping, and child labor standards for full and part time workers. Contractor has full responsibility to monitor compliance to the referenced statute or regulation. Contractor must address any claims or disputes that arise from this requirement directly with the U.S. Department of Labor – Wage and Hour Division.

12.5 **Occupational Safety and Health Act of 1970.** This Agreement incorporates by reference the requirements of 29 CFR §1910 with the same force and effect as if given in full text. Contractor must provide a work environment that is free from recognized hazards that may cause death or serious physical harm to the employee. Contractor retains full responsibility to monitor its compliance and their subcontractor's compliance with the applicable requirements of the Occupational Safety and Health Act of 1970 (29 CFR §1910). Contractor must address any claims or disputes that pertain to a referenced requirement directly with the U.S. Department of Labor – Occupational Safety and Health Administration.

12.6 **Federal Nondiscrimination Requirements.** During the performance of this Agreement, Contractor, for itself, its assignees, and successors in interest (hereinafter referred to as "Contractor") agrees as follows:

12.6.1 **Compliance with Regulations.** Contractor (hereinafter includes consultants) will comply with the Title VI List of Pertinent Nondiscrimination Acts And Authorities, as they may be amended from time to time, which are herein incorporated by reference and made a part of this Agreement.

12.6.2 **Nondiscrimination.** Contractor, with regard to the work performed by it during the Agreement, will not discriminate on the grounds of race, color, or national origin in the selection and retention of subcontractors, including procurements of materials and leases of equipment. Contractor will not participate directly or indirectly in the discrimination prohibited by the Nondiscrimination Acts and Authorities, including employment practices when the Agreement covers any activity, project, or program set forth in Appendix B of 49 CFR §21.

12.6.3 **Solicitations for Subcontracts.** Including Procurements of Materials and Equipment: In all solicitations, either by competitive bidding, or negotiation made by Contractor for work to be performed under a subcontract, including procurements of materials, or leases of equipment, each potential subcontractor or supplier will be notified by Contractor of Contractor's obligations under this Agreement and the Nondiscrimination Acts And Authorities on the grounds of race, color, or national origin.

12.6.4 **Information and Reports.** Contractor will provide all information and reports required by the Acts, the Regulations, and directives issued pursuant thereto and will permit access to its books, records, accounts, other sources of information, and its facilities as may be determined by the Airport or the Federal Aviation Administration to be pertinent to ascertain compliance with such Nondiscrimination Acts and Authorities and instructions. Where any information required of a contractor is in the exclusive possession of another who fails or refuses to furnish the information, the contractor will so certify to the Airport or the Federal Aviation Administration Administration, as appropriate, and will set forth what efforts it has made to obtain the information.

12.6.5 **Sanctions for Noncompliance.** In the event of a contractor's noncompliance with the Non-discrimination provisions of this Agreement, the Airport will impose such contract sanctions as it or the Federal Aviation Administration may determine to be appropriate, including, but not limited to:

(a) Withholding payments to the contractor under the contract until the contractor complies; and/or

(b) Cancelling, terminating, or suspending a contract, in whole or in part.

12.6.6 **Incorporation of Provisions.** Contractor will include the provisions of paragraphs 12.6.1 through 12.6.6 in every subcontract, including procurements of materials and leases of equipment, unless exempt by the Acts, the Regulations and directives issued pursuant thereto. Contractor will take action with respect to any subcontract or procurement as the Airport or the Federal Aviation Administration may direct as a means of enforcing such provisions including sanctions for noncompliance. Provided, that if Contractor becomes involved in, or is threatened with litigation by a subcontractor, or supplier because of such direction, Contractor may request the Airport to enter into any litigation to protect the interests of the Airport. In addition, Contractor may request the United States to enter into the litigation to protect the interests of the United States.

12.6.7 **Title VI List of Pertinent Nondiscrimination Acts and Authorities.** During the performance of this Agreement, Contractor, for itself, its assignees, and successors in interest

(hereinafter referred to as the "Contractor") agrees to comply with the following non-discrimination statutes and authorities; including but not limited to:

• Title VI of the Civil Rights Act of 1964 (42 USC §2000d *et seq.*, 78 stat. 252), (prohibits discrimination on the basis of race, color, national origin);

• 49 CFR part 21 (Non-discrimination In Federally-Assisted Programs of The Department of Transportation—Effectuation of Title VI of The Civil Rights Act of 1964);

• The Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970, (42 USC §4601), (prohibits unfair treatment of persons displaced or whose property has been acquired because of Federal or Federal-aid programs and projects);

• Section 504 of the Rehabilitation Act of 1973, (29 USC. §794 *et seq.*), as amended, (prohibits discrimination on the basis of disability); and 49 CFR §27;

• The Age Discrimination Act of 1975, as amended, (42 USC §6101 *et seq.*), (prohibits discrimination on the basis of age);

• Airport and Airway Improvement Act of 1982, (49 USC §471, Section 47123), as amended, (prohibits discrimination based on race, creed, color, national origin, or sex);

• The Civil Rights Restoration Act of 1987, (PL 100-209), (Broadened the scope, coverage and applicability of Title VI of the Civil Rights Act of 1964, The Age Discrimination Act of 1975 and Section 504 of the Rehabilitation Act of 1973, by expanding the definition of the terms "programs or activities" to include all of the programs or activities of the Federal-aid recipients, sub-recipients and contractors, whether such programs or activities are Federally funded or not);

• Titles II and III of the Americans with Disabilities Act of 1990, which prohibit discrimination on the basis of disability in the operation of public entities, public and private transportation systems, places of public accommodation, and certain testing entities (42 USC §12131 – 12189) as implemented by Department of Transportation regulations at 49 CFR §37 and 38 and the Department of Justice regulations at 28 CFR, parts 35 and 36;

• The Federal Aviation Administration's Non-discrimination statute (49 USC §47123) (prohibits discrimination on the basis of race, color, national origin, and sex);

• Executive Order 12898, Federal Actions to Address Environmental Justice in Minority Populations and Low-Income Populations, which ensures non-discrimination against minority populations by discouraging programs, policies, and activities with disproportionately high and adverse human health or environmental effects on minority and low-income populations;

• Executive Order 13166, Improving Access to Services for Persons with Limited English Proficiency, and resulting agency guidance, national origin discrimination includes discrimination because of limited English proficiency (LEP). To ensure compliance with Title VI, you must take reasonable steps to ensure that LEP persons have meaningful access to your programs (70 CFR at 74087 to 74100);

• Title IX of the Education Amendments of 1972, as amended, which prohibits you from discriminating because of sex in education programs or activities (20 USC §1681 *et seq.*).

Article 13 Data and Security

13.1 Nondisclosure of Private, Proprietary or Confidential Information.

13.1.1 If this Agreement requires City to disclose "Private Information" to Contractor within the meaning of San Francisco Administrative Code Chapter 12M, Contractor and subcontractor shall use such information only in accordance with the restrictions stated in Chapter 12M and in this Agreement and only as necessary in performing the Services. Contractor is subject to the enforcement and penalty provisions in Chapter 12M.

13.1.2 In the performance of Services, Contractor may have access to City's proprietary or confidential information, the disclosure of which to third parties may damage City. If City discloses proprietary or confidential information to Contractor, such information must be held by Contractor in confidence and used only in performing the Agreement. Contractor shall exercise the same standard of care to protect such information as a reasonably prudent contractor would use to protect its own proprietary or confidential information.

13.2 Payment Card Industry ("PCI") Requirements – Not applicable.

13.3 Business Associate Agreement – Not applicable.

Article 14 MacBride And Signature

14.1 **MacBride Principles -Northern Ireland**. The provisions of San Francisco Administrative Code §12F are incorporated by this reference and made part of this Agreement. By signing this Agreement, Contractor confirms that Contractor has read and understood that the City urges companies doing business in Northern Ireland to resolve employment inequities and to abide by the MacBride Principles, and urges San Francisco companies to do business with corporations that abide by the MacBride Principles. IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day first mentioned above.

| СІТУ | CONTRACTOR |
|--------------------------------------|--------------------------------------|
| AIRPORT COMMISSION | . 1 |
| CITY AND COUNTY OF | |
| SAN FRANCISCO | La Magazina |
| (ALT | Authorized Signature |
| By: | |
| Ivar & Satero, Airport Director | Joe Harmeyer |
| | Printed Name |
| Attest: | Vice President, Mid Pacific District |
| | Title |
| Ву | KONE Inc. |
| C. Corina Monzón, Secretary | Company Name |
| Airport Commission | 3220 |
| Resolution No:98 | City Supplier Number |
| Adopted on: May 7, 2019 | 567 7th Street |
| | Address |
| Approved as to Form: | San Francisco, CA 94103 |
| T T T T T T | City, State, ZIP |
| Dennis J. Herrera City Attorney | 415-554-0580 |
| City Automey | Telephone Number |
| By Tarach | 36 2357423 |
| Sheryl L. Bregman Dank / A. Elington | Federal Employer ID Number |
| Deputy City Attorney | |
| | |
| | |

Appendices

- A:
- Scope of Services Calculation of Charges B:
- Equipment List C:

Appendix A Scope of Services

A. **General.** The Airport seeks a Contractor to provide a comprehensive set of services for the safe and reliable operation of all escalators and electric walks at the Airport. Under the direction of the Airport's Facilities Mechanical Maintenance Department, Contractor shall provide, for all escalators and electric walks at SFO, continual maintenance, inspection, testing, repair and/or replacement of all parts and components, emergency repair work, and all activities related to permitting, State inspections & certifications, and cleaning of escalator and electric walk equipment.

Appendix C, Equipment List, provides a list of all escalators and electric walks covered by this Scope of Services. The Commission is continually renovating and changing its facilities; therefore, the list of escalators and electric walks may be updated from time to time during the contract term to add escalators and electric walks placed into service and remove escalators and electric walks taken out of service. The cost of preventative maintenance will also be adjusted through a contract modification to reflect those updates.

- 1. Security and Badging: Contractor and its authorized representatives and employees shall be subject to the security requirements imposed by the Commission and the US Transportation Security Administration (TSA) security personnel. Contractor shall be responsible for all costs related to security checks and identification badges required for the Contractor's employees working on site at the Airport. Only authorized and properly badged workers will be allowed to perform work on site at the Airport under this Contract.
- 2. **Parts and Materials:** Contractor shall furnish, at its own expense, all tools, equipment, supplies, diagnostic devices, personnel, and equipment necessary to maintain and provide safe reliable operation throughout the entire term of the contract and in accordance with the latest adopted editions of ASME A17.1 Safety Code for Elevators and Escalators, ASME A17.2 Inspectors Guide for Elevators and Escalators, and ASME A17.3 Safety Code for Existing Elevators and Escalators.
 - a. Airport-Provided Parts and Materials: Contractor shall provide all parts and materials (including lubricants and hydraulic oil) needed in the performance of this contract. Note that the Airport maintains an inventory of spare parts that may be used for this contract. Contractor may request that a spare part be released from the Airport's warehouse to Contractor's custody by submitting an Airport-provided materials request form to the Airport's contract manager. Contractor will be required to replenish the Airport's inventory in a timely manner by providing an identical or equivalent part to the Airport's warehouse within 30 days of the release of the part by the Airport. The Airport's contract manager may allow extensions to the 30 day return deadline, as appropriate. The Airport contract manager shall confirm that the part being provided by the Contractor is identical or equivalent to the part released by the Airport's warehouse, update the inventory list, and give the Contractor a receipt for the part. Failure of the Contractor to replenish a part taken from Airport inventory will result in the loss of the privilege to request future parts from the Airport's inventory.
- 3. **Operating Permits:** The Contractor shall be responsible for coordinating, preparing and submitting all escalator and electric walk information, safety and inspection reports, and any other necessary reports to the State of California Department of Industrial Safety to obtain operating permits for all escalators and electric walks. Copies of all testing and compliance reports submitted to the Department of Industrial Safety shall also be submitted to the

Commission. The Contractor will also be responsible for the payment of all operating permit fees for the escalators and electric walks.

- 4. **Regular Work Hours:** Contractor shall be prepared to provide service 24 hours per day, 7 days per week, 365 days per year. Regular work hours may be negotiated between the Contractor and the Airport, however planned preventative maintenance should be performed primarily between the hours of 11:00 pm and 7:00 a.m., Monday through Sunday.
- 5. Service Requests. Contractor shall repair broken equipment and correct unsafe conditions immediately upon discovering, or receiving notice, of the breakdown of equipment or the existence of an unsafe condition whether or not Contractor receives notice from Commission in the form of a Service Request. Service Requests may be communicated to Contractor in any manner agreed upon by both parties, but shall be documented in writing by the Commission and signed by the Contractor. Such documentation shall include the date and exact time Contractor received the Service Request, the location and issue reported to Contractor.

B. **Types of Service.** This Scope of Services consists of two basic types of services: 1. Preventative Maintenance, and 2. As-Needed Services.

Preventative Maintenance include all services required to keep Airport escalators and electric walks working for their intended purpose. Preventative Maintenance also include any repair or refurbishment work for Airport escalators and electric walks as a result of standard operations and/or normal wear and tear. Preventative Maintenance shall be performed on a weekly, monthly, quarterly, or annual basis, and payment shall be made on a predetermined monthly lump-sum basis.

1. Preventative Maintenance

Contractor shall perform all necessary preventative maintenance required for safe reliable operation as specified by the ASME standards and in conformance with the specifications included in the Manufacturer's System Operations Manuals, Maintenance Manuals, and Service Procedures for each escalator or electric walk. At a minimum, Contractor shall perform the following preventative maintenance:

a. Weekly

1) Visually examine running unit, check for handrail damage. Check ride quality.

b. Monthly

- 1) Check and clean controller, check ring gear oil level (add as required), lubricate handrail drive chains, glass balustrade, and step chains, clean upper and lower end pits.
- 2) Check operation of upper and lower access cover, pit switches, check gearbox oil, clean breather.

3) Check handrail drive clean and adjust as necessary, check operation of stop buttons, handrail inlet switches, key start switches, and upper and lower skirt switches, check trim, inner panels, skirts for loose fastenings, correct/replace as required, check for broken comb segments, step treads or risers, replace as required, apply skirt lubrication, check lower station movement, spring length, and chain switch.

c. Quarterly. In addition to the monthly preventive maintenance, perform the following:

- 1) Service non-reversing device if applicable, clean inside of handrail, clean guide as required, check handrail speed sensor, check brake operation and adjust if required, check motor couplings and grommets, check missing step detector and comb impact-trip force.
- d. Annually. In addition to the monthly preventive maintenance, perform the following:
 - 1) Monthly Maintenance (listed above).
 - 2) Check operation of broken step, out of level and step upthrust switches, change ring gear oil, clean lower end pans up through 30 degree area, clean pans and tracks of upper and lower truss, lubricate drive motor, change gear box oil, clean breather.
 - 3) Lubricate upper station main bearings, lubricate lower station bearings, and lubricate handrail drive sheave bearings if applicable.
 - 4) Perform annual safety test as per State requirements.
 - 5) Assist state inspector for annual certification. Repair any deficiencies found immediately during the annual inspection to prevent red tagging the equipment

2. As-Needed Services

As-Needed Services are similar to Preventative Maintenance in that As-Needed Services may include the same types of testing, inspection, repair or refurbishment work included in Preventative Maintenance. However, As-Needed Services for this RFP are further defined as those services required for Airport escalators and electric walks as a result of accidents, vandalism, or any other instance or circumstance that is not a result of standard operations and/or normal wear and tear.

a. Task Orders. As-Needed Services shall be performed on an if-and-as-needed basis, at the request of the Airport documented through a written Task Order signed by the Airport and Contractor. The Task Order shall include a description of the work required, deliverables, schedule for performance, cost, and method and timing of payment, and shall be made a part of and incorporated into the Contract without further modification to the Contract.

Appendix B Calculation of Charges

Refer to Section 3.3 "Compensation" of the Agreement for payment requirements including City approval of Contractor services performed and invoice format.

A. Preventative Maintenance Services

The unit price for Preventive Maintenance Services provided in this Agreement is inclusive of all costs related to preventative maintenance described in the Scope of Services. The unit price shall cover all parts, materials, tools, diagnostic equipment and personnel (including costs of labor, overhead, and profit) required to maintain safe and reliable operation of the designated equipment throughout the entire term of the Agreement, and all costs related to security checks and identification badges required for the Contractor's employees working on site at the Airport.

| Item No. | Description | Quantity | Unit | Unit Price | Number of Units | Extension (Quantity x Unit Price x Number of Units) |
|-------------|--|----------|------|------------|--------------------|--|
| ES01 | Monthly Services for Escalators Built 2000 or Earlier | 24 | MT | \$1,750 | 116 | \$ 4,872,000 |
| ES02 | Monthly Services for Escalators Built 2001 or Later | 24 | MT | \$2,100 | 22 | \$ 1,108,800 |
| EW01 | Monthly Services for Electric Walks Built 2000 or Earlier | 24 | MT | \$3,275 | 36 | \$ 2,829,600 |
| EW02 | Monthly Services for Electric Walks Built 2001 or Later | 24 | MT | \$3,900 | 7 | \$ 655,200 |
| | Subtotal for Preventative Maintenance Services | | | | | \$ 9,465.600 |

B. As-Needed Services

As-needed services may or may not be performed, and shall only be performed when and as directed by the Airport through the issuance of a written task order signed by the Airport and Contractor. As-needed services shall include the approved replacement of obsolete or deficient parts. Contractor shall be responsible for providing at its own expense all necessary tools, diagnostic equipment, and personnel to perform the Services.

The task order shall include a description of 1) the as-needed services, 2) any required parts, materials and/or equipment, 3) any deliverable(s), 4) a schedule for performance, 5) cost, and 6) method and timing of payment, and shall be made a part of and incorporated into the contract documents without further modification to the Contract.

If the cost of Services done under any Allowance is less than the amount stated in the contract, the total compensation payable shall be reduced by the difference between the amount stated in the Agreement and the cost of Services actually done.

| Item No. | Description | Quantity | Unit | Unit Price | Extension |
|-------------|-------------------------------------|----------|------|------------|------------|
| A01 | Allowance for As-Needed Services | 1 | AL | \$300,000 | \$ 300,000 |
| | Subtotal for As-Needed Services | | | | \$ 300,000 |

| Preventative Maintenance Services | \$ 9,465,600 |
|-----------------------------------|--------------|
| As-Needed Services | \$ 300,000 |
| Total Not-to-Exceed Price | \$ 9,765,600 |

APPENDIX C EQUIPMENT LIST

The following is a list of all equipment covered by this Agreement. Prior to the Effective Date, Airport will issue a Notice of Excluded Equipment that will identify specific units from the Equipment List that are non-operating or not intended to be serviced under this Agreement due to 1) a mechanical issue, 2) a violation or deficiency that would prohibit safe operation, or 3) the unit being maintained outside of this Agreement.

Preventative maintenance of excluded equipment shall not be part of the Contractor's Scope of Services, and the unit price(s) for excluded equipment shall not be paid for by the Airport. Airport will update the Notice of Excluded Equipment as necessary during the term of the Contract.

| m | | | STATE | Install | ÷. |
|---------------|---------|------------|--------|--------------------|---------------------------|
| Туре | Unit ID | Asset # | ID | year | Location |
| Electric Walk | EW-0729 | WALK-00729 | 64953 | 1966 | B/A F |
| Electric Walk | EW-0852 | WALK-00852 | 42876 | 1974 | Core B |
| Electric Walk | EW-0853 | WALK-00853 | 42875 | 1974 | Core B |
| Electric Walk | EW-0856 | WALK-00856 | 42873 | 1974 | Core D tunnel |
| Electric Walk | EW-0857 | WALK-00857 | 42874 | <u>19</u> 74 | Core D tunnel |
| Electric Walk | EW-0728 | WALK-00728 | 64954 | 1978 | B/A F |
| Electric Walk | EW-0730 | WALK-00730 | 64951 | 1978 | B/A F |
| Electric Walk | EW-0731 | WALK-00731 | 64952 | 1978 | B/A F |
| Electric Walk | EW-0850 | WALK-00850 | 77873 | 1985 | Core A |
| Electric Walk | EW-0851 | WALK-00851 | 77874 | 1985 | Core A |
| Electric Walk | EW-0854 | WALK-00854 | 83889 | <u>1987</u> | Core C |
| Electric Walk | EW-0855 | WALK-00855 | 83888 | 19 <mark>87</mark> | Core C |
| Electric Walk | EW-0860 | WALK-00860 | 111209 | 1997 | Core E |
| Electric Walk | EW-0861 | WALK-00861 | 111210 | 1997 | Core E |
| Electric Walk | EW-0862 | WALK-00862 | 111207 | 1997 | Core F |
| Electric Walk | EW-0863 | WALK-00863 | 111208 | 1997 | Core F |
| Electric Walk | EW-1401 | WALK-01401 | 120571 | 1997 | B/A A |
| Electric Walk | EW-1402 | WALK-01402 | 120570 | 1997 | B/A A |
| Electric Walk | EW-1403 | WALK-01403 | 120554 | 1997 | B/A A |
| Electric Walk | EW-0866 | WALK-00866 | 120661 | 1999 | T3 - ITB connector |
| Electric Walk | EW-0867 | WALK-00867 | 120662 | 1999 | T3 - ITB connector |
| Electric Walk | EW-0818 | WALK-00818 | 120716 | 2000 | Concourse H |
| Electric Walk | EW-0819 | WALK-00819 | 120717 | 2000 | Concourse H |
| Electric Walk | EW-0820 | WALK-00820 | 120715 | 2000 | Concourse H |
| Electric Walk | EW-0821 | WALK-00821 | 120714 | 2000 | Concourse H |
| Electric Walk | EW-0822 | WALK-00822 | 120610 | 2000 | ITB to Garage A Connector |
| Electric Walk | EW-0823 | WALK-00823 | 120609 | 2000 | ITB to Garage A Connector |
| Electric Walk | EW-1404 | WALK-01404 | 120555 | 2000 | B/A A |
| Electric Walk | EW-1405 | WALK-01405 | 120569 | 2000 | B/A A |
| Electric Walk | EW-1406 | WALK-01406 | 120568 | 2000 | B/A A |
| Electric Walk | EW-1701 | WALK-01701 | 120511 | 2000 | B/A G |
| Electric Walk | EW-1702 | WALK-01702 | 120512 | 2000 | B/A G |
| Electric Walk | EW-1703 | WALK-01703 | 120514 | 2000 | B/A G |

| | Unit ID | Asset # | STATE ID | Install | Location |
|-----------------------|--------------------|-----------------------------|-------------|---------------------|---------------|
| Type Electric Walk | EW-1704 | WALK-01704 | 120513 | year 2000 | B/A G |
| Electric Walk | EW-1704 EW-1705 | WALK-01704 | 120513 | 2000 | B/A G |
| Electric Walk | EW-1705 EW-1706 | WALK-01705 | 120519 | 2000 | B/A G |
| Electric Walk | EW-1700 | WALK-00858 | 120320 | 2000 | Core D bridge |
| Electric Walk | EW-0858 EW-0859 | WALK-00858 | 127269 | 2001 | Core D bridge |
| Electric Walk | EW-0859 EW-0864 | WALK-00859 | 127208 | 2001 | Core F/G |
| | | WALK-00865 | 120767 | 2001 | Core F/G |
| Electric Walk | EW-0865 | | 133648 | 2001 | B/A F |
| Electric Walk | EW-0724 | WALK-00724(N) WALK-00725 | 137688 | 2003 | B/A F |
| Electric Walk | EW-0725 | | | 2003 | B/A F |
| Electric Walk | EW-0727 | WALK-00727 | 137689 | | |
| Escalator | ES-0606 | ESCA-00606 | 74268 | <u>1964</u> 1964 | T2 T2 |
| Escalator | ES-0600 | ESCA-00600 | 74269 | | |
| Escalator | ES-0710 | ESCA-00710 | 64722 | 1974 | T3 |
| Escalator | ES-0711 | ESCA-00711 | 64721 | 1974 | T3 |
| Escalator | ES-0713 | ESCA-00713 | 64719 | 1974 | T3 |
| Escalator | ES-0714 | ESCA-00714 | 64718 | 1974 | T3 |
| Escalator | ES-0715 | ESCA-00715 | 64717 | 1974 | <u>T3</u> |
| Escalator | ES-0716 | ESCA-00716 | 64720 | 1974 | T3 |
| Escalator | ES-0717 | ESCA-00717 | 64746 | 1974 | T3 |
| Escalator | ES-0719 | ESCA-00719 | 64745 | 1974 | T3 |
| Escalator | ES-0720 | ESCA-00720 | 64743 | 1978 | T3 |
| Escalator | ES-0721 | ESCA-00721 | 64744 | 1978 | T3 |
| Escalator | ES-0506 | ESCA-00506 | 38740 | 1987 | T1 |
| Escalator | ES-0507 | ESCA-00507 | 38739 | 1987 | <u>T1</u> |
| Escalator | ES-0508 | ESCA-00508 | 83516 | 1987 | T1 |
| Escalator | ES-0509 | ESCA-00509 | 83517 | 1987 | <u>T1</u> |
| Escalator | ES-0510 | ESCA-00510 | 83887 | 1987 | <u>T1</u> |
| Escalator | ES-0511 | ESCA-00511 | 83886 | 1987 | T1 |
| Escalator | ES-0512 | ESCA-00512 | 83904 | 1987 | <u>T1</u> |
| Escalator | ES-0513 | ESCA-00513 | 83903 | 1987 | <u>T1</u> |
| Escalator | ES-0740 | ESCA-00740 | 120771 | 1997 | T3 |
| Escalator | ES-1301 | ESCA-01301 | 120652 | 1997 | ITB |
| Escalator | ES-1302 | ESCA-01302 | 120653 | 1997 | ITB |
| Escalator | ES-1303 | ESCA-01303 | 120539 | 1997 | ITB |
| Escalator | ES-1304 | ESCA-01304 | 120540 | 1997 | ITB |
| Escalator | ES-1306 | ESCA-01306 | 120537 | 1997 | ITB |
| Escalator | ES-1307 | ESCA-01307 | 120538 | 1997 | ITB |
| Escalator | ES-1310 | ESCA-01310 | 120545 | 1997 | ITB |
| Escalator | ES-1311 | ESCA-01311 | 120453 | 1997 | ITB |
| Escalator | ES-1312 | ESCA-01312 | 120544 | 1997 | ITB |
| Escalator | ES-1313 | ESCA-01313 | 120543 | 1997 | ITB |
| Escalator | ES-1314 | ESCA-01314 | 120536 | 1997 | ITB |
| Escalator | ES-1615 | ESCA-01615 | 120509 | 1997 | B/A A |
| Escalator | ES-1616 | ESCA-01616 | 120510 | 1997 | B/A A |
| Escalator | ES-0741 | ESCA-00741 | 120772 | 1997 | T3 |
| Escalator | ES-0742 | ESCA-00742 | 120710 | 1997 | Τ3 |

| | | | STATE | Install | |
|-----------|--------------------|--------------------------|--------|---------------------|---------------------|
| Туре | Unit ID | Asset # | D | year | Location |
| Escalator | ES-0743 | ESCA-00743 | 120709 | <u>19</u> 97 | T3 |
| Escalator | ES-0744 | ESCA-00744 | 127061 | <u> 1997 </u> | T3 Airtrain Station |
| Escalator | ES-0745 | ESCA-00745 | 127060 | 1997 | T3 Airtrain Station |
| Escalator | ES-0746 | ESCA-00746 | 127075 | <u> 19</u> 97 | T3 Airtrain Station |
| Escalator | ES-0747 | ESCA-00747 | 127074 | 1997 | T3 Airtrain Station |
| Escalator | ES-1603 | ESCA-01603 | 120502 | 1997 | В/А А |
| Escalator | ES-1604 | ESCA-01604 | 120501 | 1997 | В/А А |
| Escalator | ES-1605 | ESCA-01605 | 120521 | 1997 | B/A A |
| Escalator | ES-1606 | ESCA-01606 | 120572 | 1997 | B/A A |
| Escalator | ES-1608 | ESCA-01608 | 120504 | 1997 | B/A A |
| Escalator | ES-1609 | ESCA-01609 | 120506 | 1997 | B/A A |
| Escalator | ES-1610 | ESCA-01610 | 120505 | 1997 | B/A A |
| Escalator | ES-1815 | ESCA-01815 | 116111 | 1997 | B/A G |
| Escalator | ES-1816 | ESCA-01816 | 116112 | 1997 | B/A G |
| Escalator | ES-1817 | ESCA-01817 | 116113 | 1997 | B/A G |
| Escalator | ES-1818 | ESCA-01818 | 116116 | 1997 | B/A G |
| Escalator | ES-1819 | ESCA-01819 | 116115 | 1997 | B/A G |
| Escalator | ES-1820 | ESCA-01820 | 116114 | 1997 | B/A G |
| Escalator | ES-1111 | ESCA-01111 | 120603 | 1998 | ITB |
| Escalator | ES-1112 | ESCA-01112 | 120604 | 1998 | ITB |
| Escalator | ES-1113 | ESCA-01113 | 120601 | 1998 | ITB |
| Escalator | ES-1114 | ESCA-01114 | 120602 | 1998 | ITB |
| Escalator | ES-1115 | ESCA-01115 | 120606 | 1998 | ITB |
| Escalator | ES-1116 | ESCA-01116 | 120605 | 1998 | ITB |
| Escalator | ES-1117 | ESCA-01117 | 120596 | 1998 | ITB |
| Escalator | ES-1118 | ESCA-01118 | 120597 | 1998 | ITB |
| Escalator | ES-1119 | ESCA-01119 | 120595 | 1998 | ITB |
| Escalator | ES-1120 | ESCA-01120 | 120594 | 1998 | ITB |
| Escalator | ES-1120 | ESCA-01120 | 120591 | 1998 | ITB |
| Escalator | ES-1121 ES-1122 | ESCA-01121 | 120000 | 1998 | ITB |
| Escalator | ES-1122 ES-1123 | ESCA-01122 ESCA-01123 | 120598 | 1998 | ITB |
| Escalator | ES-1123 ES-1101 | ESCA-01123 | 120598 | 1998 | ITB |
| Escalator | ES-1101 ES-1102 | ESCA-01101 ESCA-01102 | 120590 | 1999 | ITB |
| ······ | | | | 1999 | ITB |
| Escalator | ES-1103 | ESCA-01103 | 120589 | | |
| Escalator | ES-1104 | ESCA-01104 | 120588 | 1999 | ITB |
| Escalator | ES-1105 | ESCA-01105 | 120593 | 1999 | ITB |
| Escalator | ES-1106 | ESCA-01106 | 120592 | 1999 | ITB |
| Escalator | ES-1107 | ESCA-01107 | 120607 | 1999 | ITB |
| Escalator | ES-1108 | ESCA-01108 | 120608 | 1999 | |
| Escalator | ES-1109 | ESCA-01109 | 120586 | 1999 | ITB |
| Escalator | ES-1110 | ESCA-01110 | 120587 | 1999 | ITB |
| Escalator | ES-1315 | ESCA-01315 | 120535 | 1999 | ITB |
| Escalator | ES-1316 | ESCA-01316 | 120551 | 1999 | ITB |
| Escalator | ES-1317 | ESCA-01317 | 120552 | 1999 | ITB |
| Escalator | ES-1318 | ESCA-01318 | 120574 | <u>1999</u> | ITB |
| Escalator | ES-1319 | ESCA-01319 | 120573 | <u>19</u> 99 | ITB |

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| Tyma | Unit ID | Asset # | STATE D | Install year | Location |
|-------------------|--------------------|--------------------------|------------|-----------------|----------|
| Type Escalator | ES-1320 | ESCA-01320 | 120542 | 1999 | ITB |
| Escalator | ES-1320 ES-1321 | ESCA-01320 | 120542 | 1999 | ITB |
| Escalator | ES-1321 ES-1322 | ESCA-01321 | 120541 | 1999 | ITB |
| Escalator | ES-1322 ES-1323 | ESCA-01322 ESCA-01323 | 120566 | 1999 | ITB |
| Escalator | ES-1601 | ESCA-01525 | 120300 | 1999 | B/A A |
| Escalator | ES-1602 | ESCA-01601 | 120721 | 1999 | B/A A |
| Escalator | ES-1602 | ESCA-01602 | 120720 | 1999 | B/A A |
| Escalator | ES-1617 | ESCA-01607 | 120508 | 1999 | B/A A |
| Escalator | ES-1618 | ESCA-01017 | 120507 | 1999 | B/A A |
| Escalator | ES-1619 | ESCA-01018 | 120507 | 1999 | B/A A |
| Escalator | ES-1620 | ESCA-01019 | 120515 | 1999 | B/A A |
| Escalator | ES-1620 | ESCA-01620 | 120518 | 1999 | B/A A |
| Escalator | ES-1621 | ESCA-01621 | 120517 | 1999 | B/A A |
| Escalator | ES-1800 | ESCA-01022 ESCA-01800 | 120317 | 1999 | B/A G |
| Escalator | ES-1800 | ESCA-01800 | 120732 | 1999 | B/A G |
| Escalator | ES-1801 | ESCA-01801 | 118978 | 1999 | B/A G |
| Escalator | ES-1803 | ESCA-01803 | 118978 | 1999 | B/A G |
| Escalator | ES-1804 | ESCA-01804 | 118979 | 1999 | B/A G |
| Escalator | ES-1805 | ESCA-01805 | 118970 | 1999 | B/A G |
| Escalator | ES-1807 | ESCA-01800 | 120959 | 1999 | B/A G |
| Escalator | ES-1807 | ESCA-01807 | 120939 | 1999 | B/A G |
| Escalator | ES-1808 | ESCA-01808 | 120900 | 1999 | B/A G |
| Escalator | ES-1811 | ESCA-01810 | 127051 | 1999 | B/A G |
| Escalator | ES-1812 | ESCA-01811 | 127052 | 1999 | B/A G |
| Escalator | ES-1812 | ESCA-01812 ESCA-01813 | 127053 | 1999 | B/A G |
| Escalator | ES-1814 | ESCA-01813 | 127054 | 1999 | B/A G |
| Escalator | ES-0516 | ESCA-01814 ESCA-00516 | 127055 | 2000 | T1 |
| Escalator | ES-0517 | ESCA-00510 | 127057 | 2000 | T1 |
| Escalator | ES-0518 | ESCA-00517 | 127037 | 2000 | T1 |
| Escalator | ES-0519 | ESCA-00518 | 127074 | 2000 | T1 |
| Escalator | ES-0609 | ESCA-00609 | 127053 | 2000 | T2 |
| Escalator | ES-0610 | ESCA-00610 | 127063 | 2000 | T2 |
| Escalator | ES-0611 | ESCA-00611 | 127004 | 2000 | T2 |
| Escalator | ES-0612 | ESCA-00612 | 127223 | 2000 | T2 |
| Escalator | ES-0520 | ESCA-00520 | 137538 | 2000 | T1 |
| Escalator | ES-0520 | ESCA-00520 | 137539 | 2007 | T1 |
| Escalator | ES-1124 | ESCA-01124 | 145142 | 2007 | ITB |
| Escalator | ES-1124 ES-1125 | ESCA-01124 | 145141 | 2008 | ITB |
| Escalator | ES-0602 | ESCA-0602N | 156320 | 2008 | T2 |
| Escalator | ES-0603 | ESCA-0603N | 156916 | 2011 | T2 |
| Escalator | ES-0604 | ESCA-0604N | 156919 | 2011 | T2 |
| Escalator | ES-0605 | ESCA-0605N | 156920 | 2011 | T2 |
| Escalator | ES-0607 | ESCA-00607 | 156917 | 2011 | T2 |
| Escalator | ES-0608 | ESCA-00608 | 156918 | 2011 | T2 |
| Escalator | ES-0613 | ESCA-00613 | 156914 | 2011 | T2 |
| Escalator | ES-0614 | ESCA-00614 | 156915 | 2011 | T2 |

| Туре | Unit ID | Asset # | STATE ID | Install year | Location |
|-----------|---------|-------------|-------------|-----------------|----------|
| Escalator | ES-0615 | ESCA-00615 | 156912 | 2011 | T2 |
| Escalator | ES-0616 | ESCA-00616 | 156911 | 2011 | T2 |
| Escalator | ES-0700 | ESCA-00700N | 64730 | 2015 | Т3 |
| Escalator | ES-0701 | ESCA-00701N | 64729 | 2015 | Т3 |
| Escalator | ES-0703 | ESCA-00703N | 64727 | 2015 | T3 |
| Escalator | ES-0704 | ESCA-00704N | 64726 | 2015 | T3 |
| Escalator | ES-0705 | ESCA-00705N | 64725 | 2015 | T3 |
| Escalator | ES-0706 | ESCA-00706N | 64728 | 2015 | T3 |
| Escalator | ES-0708 | ESCA-00708N | 64724 | 2015 | T3 |
| Escalator | ES-0709 | ESCA-00709N | 64723 | 2015 | Т3 |

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City and County of San Francisco Airport Commission P.O. Box 8097 San Francisco, California 94128

Modification No. 1

THIS MODIFICATION (this "Modification") is made as of **October 1, 2019**, in San Francisco, California, by and between **KONE Inc.** ("Contractor"), and the City and County of San Francisco, a municipal corporation ("City"), acting by and through its Airport Commission, hereinafter referred to as "**Commission**."

RECITALS

A. City and Contractor have entered into the Agreement for the San Francisco International Airport (the "Airport" or "SFO") (as defined below); and,

B. The Commission is authorized to enter into all contracts which relate to matters under its jurisdiction; and

C. On May 7, 2019, by Resolution No. 19-0098, the Commission awarded this Agreement to the Contractor for a two year term commencing on July 1, 2019 in an amount not to exceed \$9,675,600; and

D. City and Contractor desire to administratively modify the Agreement on the terms and conditions set forth herein to revise Appendix B by increasing the Allowance for As-Needed Services with no change to the contract amount; and

E. Approval for this Agreement was obtained when the Civil Service Commission approved PSC No. 47246-18/19 on April 15, 2019; and

F. The Contractor represents and warrants that it is qualified to perform the services required by City under this Agreement;

Now, THEREFORE, the parties agree that the following Articles have been changed as follows:

1. Article 1. Definitions, 1.1 Agreement has been revised. The definition "Agreement" shall mean the Agreement dated May 7, 2019 between Contractor and City.

2. Article 1. Definitions, has been amended to include the following into the Agreement:

1.10 "City Data" or "Data" includes, but is not limited to, all data collected, used, maintained, processed, stored, or generated by or on behalf of the City in connection with this Agreement. This includes data that is provided by a third-party for use under this Agreement.

1.11 "Confidential Information" means any and all nonpublic information, whether written, electronic, or oral, concerning or relating to Airport technology, computer, or data systems, processes, or procedures, or that is subject to local, state, or federal laws or regulations restricting its disclosure, including but not limited to Private Information as defined under San Francisco Administrative Code Chapter 12M (Chapter 12M), or Critical Infrastructure Information or Protected Critical Infrastructure

Information as defined under the Homeland Security Act of 2002 and 6 CFR §29.2, which information or access to such information is supplied by the Airport or on behalf of the Airport to Contractor or otherwise acquired by Contractor during the course of dealings with the Airport and regardless of whether such information is in its original form, a copy, or a derivative product. "Derivative" means written or electronic material created from or with, or based on Confidential Information (i.e., a report analyzing Confidential Information shall also be considered Confidential Information). Confidential Information shall also mean proprietary, trade secret or other protected information, identified as Confidential Information by the Airport.

1.12 Other Terms. Terms used and not defined in this Modification shall have the meanings assigned to such terms in the Agreement.

3. Article 3 Financial Matters, 3.6.1 Covered Services and 3.6.2 Wage Rates are hereby replaced with new 3.6.1 Covered Services and 3.6.2 Wage Rates.

3.6.1 **Covered Services.** Services to be performed by Contractor under this Agreement may involve the performance of trade work covered by the provisions of Section 6.22(e) [Prevailing Wages] of the Administrative Code or Section 21C [Miscellaneous Prevailing Wage Requirements] (collectively, "Covered Services"). The provisions of Section 6.22(e) and 21C of the Administrative Code are incorporated as provisions of this Agreement as if fully set forth herein and will apply to any Covered Services performed by Contractor and its subcontractors.

3.6.2 **Wage Rates.** The latest prevailing wage rates for private employment on public contracts as determined by the San Francisco Board of Supervisors and the Director of the California Department of Industrial Relations, as such prevailing wage rates may be changed during the term of this Agreement, are hereby incorporated as provisions of this Agreement. Copies of the prevailing wage rates as fixed and determined by the Board of Supervisors are available from the Office of Labor Standards and Enforcement ("OLSE") and on the Internet at <u>http://www.dir.ca.gov/DLSR/PWD</u> and <u>http://sfgov.org/olse/prevailing-wage</u>. Contractor agrees that it shall pay not less than the prevailing wage rates, as fixed and determined by the Board, to all workers employed by Contractor who perform Covered Services under this Agreement. Contractor further agrees as follows:

4. Article 4 Services and Resources, 4.5 Assignment is hereby replaced with new 4.5 Assignment.

4.5 Assignment. The Services to be performed by Contractor are personal in character and neither this Agreement nor any duties or obligations may be directly or indirectly assigned, novated, hypothecated, transferred, or delegated by Contractor, or, where the Contractor is a joint venture, a joint venture partner, (collectively referred to as an "Assignment") unless first approved by City by written instrument executed and approved in the same manner as this Agreement in accordance with the Administrative Code. The City's approval of any such Assignment is subject to the Contractor demonstrating to City's reasonable satisfaction that the proposed transferee is: (i) reputable and capable, financially and otherwise, of performing each of Contractor's obligations under this Agreement and any other documents to be assigned, (ii) not forbidden by applicable law from transacting business or entering into contracts with City; and (iii) subject to the jurisdiction of the courts of the State of California. A change of ownership or control of Contractor or a sale or transfer of substantially all of the assets of Contractor shall be deemed an Assignment for purposes of this Agreement. Contractor shall immediately notify City about any Assignment. Any purported Assignment made in violation of this provision shall be null and void.

5. New Article 7 Payment of Taxes, 7.3 Withholding is hereby added to the Agreement to read as follows:

7.3 Withholding. Contractor agrees that it is obligated to pay all amounts due to the City under the San Francisco Business and Tax Regulations Code during the term of this Agreement. Pursuant to Section 6.10-2 of the San Francisco Business and Tax Regulations Code, Contractor further acknowledges and agrees that City may withhold any payments due to Contractor under this Agreement if Contractor is delinquent in the payment of any amount required to be paid to the City under the San Francisco Business and Tax Regulations Code. Any payments withheld under this paragraph shall be made to Contractor, without interest, upon Contractor coming back into compliance with its obligations.

6. Article 8 Termination and Default, 8.2.1(a) is hereby amended to include Article 13 "Data and Security" into the table.

7. Article 8 Termination and Default, 8.4.1 is hereby amended to include Article 13 "Data and Security" into the table.

8. New10.4 Consideration of Salary History is hereby added to the Agreement to read as follows:

10.4 Consideration of Salary History. Contractor shall comply with San Francisco Administrative Code Chapter 12K, the Consideration of Salary History Ordinance or "Pay Parity Act." Contractor is prohibited from considering current or past salary of an applicant in determining whether to hire the applicant or what salary to offer the applicant to the extent that such applicant is applying for employment to be performed on this Agreement or in furtherance of this Agreement, and whose application, in whole or part, will be solicited, received, processed or considered, whether or not through an interview, in the City or on City property. The ordinance also prohibits employers from (1) asking such applicants about their current or past salary or (2) disclosing a current or former employee's salary history without that employee's authorization unless the salary history is publicly available. Contractor is subject to the enforcement and penalty provisions in Chapter 12K. Information about and the text of Chapter 12K is available on the web at <u>https://sfgov.org/olse/consideration-salary-history</u>. Contractor is required to comply with all of the applicable provisions of 12K, irrespective of the listing of obligations in this Section.

9. Article 10 Additional Requirements Incorporated by Reference, 10.11 Limitations on Contributions is hereby replaced with New 10.11 Limitations on Contributions.

10.11 Limitations on Contributions. By executing this Agreement, Contractor acknowledges its obligations under Section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (i) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (ii) a candidate for that City elective office, or (iii) a committee controlled by such elected official or a candidate for that office, at any time from the submission of a proposal for the contract until the later of either the termination of negotiations for such contract or twelve months after the date the City approves the contract. The prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10% in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Contractor certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126 by the time it submitted a proposal for the contract, and has provided the names of the persons required to be informed to the City department with whom it is contracting.

10. New 11.3 Incorporation of Recitals is hereby added to the Agreement to read as follows:

11.3 **Incorporation of Recitals.** The matters recited above are hereby incorporated into and made part of this Agreement.

11. Article 11 General Provisions, 11.13 Order of Precedence is hereby replaced with New 11.16 Order of Precedence.

11.13 Order of Precedence. Contractor agrees to perform the services described below in accordance with the terms and conditions of this Agreement, implementing task orders, the RFP, and Contractor's proposal dated March 8, 2019. The RFP and Contractor's proposal are incorporated by reference as though fully set forth herein. Should there be a conflict of terms or conditions, this Agreement and any implementing task orders shall control over the RFP and the Contractor's proposal. If the Appendices to this Agreement include any standard printed terms from the Contractor, Contractor agrees that in the event of discrepancy, inconsistency, gap, ambiguity, or conflicting language between the City's terms and Contractor's printed terms attached, the City's terms shall take precedence, followed by the procurement issued by the department, Contractor's proposal, and Contractor's printed terms, respectively.

12. New Article 11 General Provisions, 11.14 Notification of Legal Requests is hereby added to the Agreement to read as follows:

11.14 Notification of Legal Requests. Contractor shall immediately notify City upon receipt of any subpoenas, service of process, litigation holds, discovery requests and other legal requests ("Legal Requests") related to all data given to Contractor by City in the performance of this Agreement ("City Data" or "Data"), or which in any way might reasonably require access to City's Data, and in no event later than 24 hours after it receives the request. Contractor shall not respond to Legal Requests related to City without first notifying City other than to notify the requestor that the information sought is potentially covered under a non-disclosure agreement. Contractor shall retain and preserve City Data in accordance with the City's instruction and requests, including, without limitation, any retention schedules and/or litigation hold orders provided by the City to Contractor, independent of where the City Data is stored.

13. New Article 13 Data and Security, 13.4 Management of City Data and Confidential Information is hereby added to the Agreement to read as follows:

13.4 Management of City Data and Confidential Information

13.4.1 Access to City Data. City shall at all times have access to and control of all data given to Contractor by City in the performance of this Agreement ("City Data" or "Data"), and shall be able to retrieve it in a readable format, in electronic form and/or print, at any time, at no additional cost.

13.4.2 Use of City Data and Confidential Information. Contractor agrees to hold City's Confidential Information received from or created on behalf of the City in strictest confidence. Contractor shall not use or disclose City's Data or Confidential Information except as permitted or required by the Agreement or as otherwise authorized in writing by the City. Any work using, or sharing or storage of, City's Confidential Information outside the United States is subject to prior written authorization by the City. Access to City's Confidential Information must be strictly controlled and limited to Contractor's staff assigned to this project on a need-to-know basis only. Contractor is provided a limited non-exclusive license to use the City Data or Confidential Information solely for performing its obligations under the Agreement and not for Contractor's own purposes or later use. Nothing herein shall be construed to confer any license or right to the City Data or Confidential Information, by implication, estoppel or otherwise, under copyright or other intellectual property rights, to any third-party. Unauthorized use of City Data or Confidential Information by Contractor, subcontractors or other third-parties is prohibited. For purpose of this requirement, the phrase "unauthorized use" means the data mining or processing of data, stored or transmitted by the service, for commercial purposes, advertising or advertising-related purposes, or for any purpose other than security or service delivery analysis that is not explicitly authorized.

13.4.3 **Disposition of Confidential Information**. Upon termination of Agreement or request of City, Contractor shall within forty-eight (48) hours return all Confidential Information which includes all original media. Once Contractor has received written confirmation from City that Confidential Information has been successfully transferred to City, Contractor shall within ten (10) business days purge all Confidential Information from its servers, any hosted environment Contractor has used in performance of this Agreement, work stations that were used to process the data or for production of the data, and any other work files stored by Contractor in whatever medium. Contractor shall provide City with written certification that such purge occurred within five (5) business days of the purge.

14. Appendix B, is hereby replaced in its entirety by the attachment at the end of this modification.

15. Effective Date. Each of the changes set forth in this Modification shall be effective on and after October 1, 2019.

16. Legal Effect. Except as expressly changed by this Modification, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, Contractor and City have executed this Modification as of the date first referenced above.

| CITY | CONTRACTOR |
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| AIRPORT COMMISSION | |
| CITY AND COUNTY OF | |
| SAN FRANCISCO | |
| SAILTRAILEISCO | |
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| By: | 10 Maimally |
| Ivar C. Satero, Airport Director | Authorized Signature |
| Ivar C. Salero, Thiport Director | Authorized Signature |
| | |
| | Joe Harmeyer |
| | Printed Name |
| Attest: | |
| | Vice President, Mid Pacific District |
| | Title |
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| | KONE Inc. |
| | Company Name |
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| | 000003220 |
| | City Supplier ID |
| Annual as to Form: | City Supplier ID |
| Approved as to Form: | |
| | 567 7 th Street |
| Dennis J. Herrera | Address |
| City Attorney | |
| | San Francisco, CA 94103 |
| | City, State, ZIP |
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| | |
| By <u>Dates</u> | 415-554-0580 |
| Stacey Lucas - Davie 1 A. Elington | Telephone Number |
| Deputy City Attorney | • |
| | 36-2357423 |
| | Federal Employer ID Number |
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Appendix B Calculation of Charges

Refer to Section 3.3 "Compensation" of the Agreement for payment requirements including City approval of Contractor services performed and invoice format.

A. Preventative Maintenance Services

<u>The price for preventative maintenance services provided in this Agreement is inclusive of all costs</u> <u>related to preventative maintenance described in the Scope of Services</u>. The price shall cover all parts, materials, tools, diagnostic equipment and personnel (including costs of labor, overhead, and profit) required to maintain safe and reliable operation of the designated equipment throughout the entire term of the Agreement, and all costs related to security checks and identification badges required for the Contractor's employees working on site at the Airport.

| Description | Price per Unit* per |
|-------------------------------|---------------------|
| | Month |
| Preventative Maintenance | \$1,750 |
| Services for Escalators Built | |
| 2000 or Earlier | |
| Preventative Maintenance | \$2,100 |
| Services for Escalators Built | |
| 2001 or Later | |
| Preventative Maintenance | \$3,275 |
| Services for Electric Walks | |
| Built 2000 or Earlier | |
| Preventative Maintenance | \$3,900 |
| Services for Electric Walks | |
| Built 2001 or Later | |

* A "unit" is either an escalator or a moving walkway, depending on the description.

B. As-Needed Services

As-needed services may or may not be performed, and shall only be performed when and as directed by the Airport through the issuance of a written task order signed by the Airport and Contractor. As-needed services shall include the approved replacement of obsolete or deficient parts. Contractor shall be responsible for providing, at its own expense, all necessary tools, diagnostic equipment, and personnel to perform the Services.

The task order shall include a description of 1) the as-needed services, 2) any required parts, materials and/or equipment, 3) any deliverable(s), 4) a schedule for performance, 5) cost, and 6) method and timing of payment, and shall be made a part of and incorporated into the contract documents without further modification to the Contract.

If the cost of Services performed under any Allowance is less than the amount stated in the contract, the total compensation payable shall be reduced by the difference between the amount stated in the Agreement and the cost of Services actually performed.

The total cost of As-Needed Services performed under this contract shall not exceed \$5,000,000.

Total Not-to-Exceed Contract Amount

\$ 9,765,600

City and County of San Francisco Airport Commission P.O. Box 8097 San Francisco, California 94128

Modification No. 2

THIS MODIFICATION (this "Modification") is dated for convenience as of **July 1, 2020**, in San Francisco, California, by and between **KONE Inc.** ("Contractor"), and the City and County of San Francisco, a municipal corporation ("City"), acting by and through its Airport Commission, hereinafter referred to as "**Commission**."

RECITALS

A. City and Contractor have entered into the Agreement for the San Francisco International Airport (the "Airport" or "SFO") (as defined below); and,

B. The Commission is authorized to enter into all contracts which relate to matters under its jurisdiction; and

C. On May 7, 2019, by Resolution No. 19-0098, the Commission awarded this Agreement to the Contractor for a two-year term commencing on July 1, 2019 in an amount not to exceed \$9,765,600; and

D. On October 1, 2019, City and Contractor administratively modified the Agreement to revise Appendix B by increasing the allowance for As-Needed Services with no change to the contract amount; and

E. Due to the financial impacts that the Airport and City are currently experiencing as a result of the COVID-19 pandemic, City requested that all professional service contractors reduce unit prices under their contracts, which will assist in maintaining the financial feasibility of Airport's continued procurement of Services under this Agreement, of acknowledged value to Contractor; and

F. City and Contractor desire to administratively modify the Agreement on the terms and conditions set forth herein to reduce unit prices for preventative maintenance, adjust the preventative maintenance schedule, and update standard contractual terms; and

G. Approval for this Agreement was obtained when the Civil Service Commission approved PSC No. 47246-18/19 on April 15, 2019; and

Now, THEREFORE, City and Contractor agree as follows:

1. Article 1. Definitions is amended as follows:

a. Section 1.1 Agreement has been revised. The definition "Agreement" shall mean the Agreement dated May 7, 2019 and Modification No. 1 dated October 1, 2019, including all attached Appendices, and all applicable City ordinances and "Mandatory City Requirements" which are specifically incorporated by reference into this Agreement.

b. Section 1.11 Confidential Information is hereby replaced in its entirety with the following:

1.11.1 "Confidential Information" means confidential City information including, but not limited to, personally-identifiable information ("PII"), protected health information ("PHI"), or individual financial information (collectively, "Proprietary or Confidential Information") that is subject to local, state or federal laws restricting the use and disclosure of such information, including, but not limited to, Article 1, Section 1 of the California Constitution; the California Information Practices Act (Civil Code § 1798 *et seq.*); the California Confidentiality of Medical Information Act (Civil Code § 56 *et seq.*); the federal Gramm-Leach-Bliley Act (15 U.S.C. §§ 6801(b) and 6805(b)(2)); the privacy and information security aspects of the Administrative Simplification provisions of the federal Health Insurance Portability and Accountability Act (45 CFR Part 160 and Subparts A, C, and E of Part 164); and Administrative Code Chapter 12M ("Chapter 12M").

1.11.2 "Confidential Information" also means any and all nonpublic information, whether written, electronic, or oral, concerning or relating to Airport technology, computer, or data systems, processes, or procedures, or Critical Infrastructure Information or Protected Critical Infrastructure Information as defined under the Homeland Security Act of 2002 and 6 CFR §29.2, which information or access to such information is supplied by the Airport or on behalf of the Airport to Contractor or otherwise acquired by Contractor during the course of dealings with the Airport. Additionally, "Confidential Information" includes security or security-related information, whether or not such information constitutes sensitive security information ("SSI") as provided under 49 CFR Part 1520. In the event Contractor acquires SSI, it shall treat such information in conformance with federal law and the provisions of this Contract.

1.11.3 "Confidential Information" is confidential regardless of whether such information is in its original form, a copy, or a derivative product. "Derivative" means written or electronic material created from or with, or based on Confidential Information (i.e., a report analyzing Confidential Information shall also be considered Confidential Information). Confidential Information shall also mean proprietary, trade secret or other protected information, identified as Confidential Information by the Airport.

c. 1.12 Other Terms. Terms used and not defined in this Modification shall have the meanings assigned to such terms in the Agreement.

2. Article 11 General Provisions, 11.14 Notification of Legal Requests is hereby replaced in its entirety with the following:

11.14 Notification of Legal Requests. Contractor shall immediately notify City upon receipt of any subpoenas, service of process, litigation holds, discovery requests and other legal requests ("Legal Requests") related to City Data or which in any way might reasonably require access to City Data, and in no event later than twenty-four (24) hours after it receives the request. Contractor shall not respond to Legal Requests related to City without first notifying City other than to notify the requestor that the information sought is potentially covered under a non-disclosure agreement. Contractor shall retain and preserve City Data in accordance with the City's instruction and requests, including, without limitation, any retention schedules and/or litigation hold orders provided by the City to Contractor, independent of where the City Data is stored.

3. Article 11 General Provisions, 11.16 Order of Precedence is hereby re-numbered as 11.13 Order of Precedence, with no other changes to the section.

4. Article 13 Data and Security, 13.4.1 Access to City Data is hereby replaced in its entirety with the following:

13.4.1 Access to City Data. City shall at all times have access to and control of all City Data, and shall be able to retrieve it in a readable format, in electronic form and/or print, at any time, at no additional cost.

5. **Appendix A, A.4 Regular Work Hours** is hereby replaced in its entirety with the following to reduce the regular work hours to 5 days per week:

4. **Regular Work Hours:** Contractor shall be prepared to provide service 24 hours per day, 5 days per week – weekends and holidays excluded. Regular work hours may be negotiated between the Contractor and the Airport, however planned preventative maintenance should be performed primarily between the hours of 11:00 p.m. and 7:00 a.m., Monday through Friday. Any call-back work performed outside of the Regular Work Hours will be charged at mutually agreed upon hourly service rates.

6. **Appendix B, A. Preventative Maintenance Service** is hereby amended. The table of unit prices has been revised as follows to reduce the monthly unit price for preventative maintenance of escalators and electric walks by five (5) percent:

| Description | Price per Unit* per Month |
|---|------------------------------|
| Preventative Maintenance Services for Escalators Built 2000 or Earlier | \$1,662.50 |
| Preventative Maintenance Services for Escalators Built 2001 or Later | \$1,995.00 |
| Preventative Maintenance Services for Electric Walks Built 2000 or Earlier | \$3,111.25 |
| Preventative Maintenance Services for Electric Walks Built 2001 or Later | \$3,705.00 |

7. Effective Date. Each of the changes set forth in this Modification shall be effective on and after the date of this Modification, except for the reduction in monthly unit price for preventative maintenance, which shall be effective on and after **August 7, 2020**.

8. Legal Effect. Except as expressly changed by this Modification, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, Contractor and City have executed this Modification as of the date first referenced above.

| CITY | CONTRACTOR |
|----------------------|---|
| AIRPORT COMMISSION | |
| CITY AND COUNTY OF | |
| SAN FRANCISCO | |
| By: | Authorized Signature |
| | Joe Harmeyer |
| | Printed Name |
| | 1 miled I value |
| | Vice President, Mid Pacific District Title |
| | KONE Inc. |
| | Company Name |
| | |
| Approved as to Form: | 000003220 |
| | City Supplier ID |
| Dennis J. Herrera | City Supplier ID |
| City Attorney | 567 7 th Street |
| | Address |
| | Address |
| \sim | San Francisco, CA 94103 |
| By Jule Dott | City, State, ZIP |
| Daniel A. Edington | City, State, ZIF |
| Deputy City Attorney | 415-554-0580 |
| | Telephone Number |
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| | 36-2357423 |
| | Federal Employer ID Number |
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City and County of San Francisco Airport Commission P.O. Box 8097 San Francisco, California 94128

Modification No. 3

THIS MODIFICATION (this "Modification") is made as of **December 1, 2020**, in San Francisco, California, by and between **KONE Inc.** ("Contractor"), and the City and County of San Francisco, a municipal corporation ("City"), acting by and through its Airport Commission, hereinafter referred to as "**Commission**."

RECITALS

A. City and Contractor have entered into the Agreement for the San Francisco International Airport (the "Airport" or "SFO") (as defined below); and,

B. The Commission is authorized to enter into all contracts which relate to matters under its jurisdiction; and

C. On May 7, 2019, by Resolution No. 19-0098, the Commission awarded this Agreement to the Contractor for a two-year term commencing on July 1, 2019 in an amount not to exceed \$9,765,600; and

D. On October 1, 2019, City and Contractor administratively modified the Agreement through Modification No. 1 to revise Appendix B by increasing the allowance for As-Needed Services with no change to the contract amount; and

E. On July 1, 2020, City and Contractor administratively modified the Agreement through Modification No. 2 to reduce unit prices for preventative maintenance, adjust the preventative maintenance schedule, and update standard contractual terms; and

F. City and Contractor desire to modify the Agreement on the terms and conditions set forth herein to increase the contract amount by \$9,000,000 for a new not-to-exceed amount of \$18,765,600, with no change to the contract term; and

G. On December 1, 2020, by Resolution No. 20-0223, the Commission approved this Modification to the Agreement to increase the contract amount by \$9,000,000 for a not-to-exceed amount of \$18,765,600, with no change to the contract term; and

H. On February 9, 2021, by Resolution No. 55-21, the Board of Supervisors approved this Modification under San Francisco Charter Section 9.118 in a reduced amount of \$8,500,000 for a not-to-exceed amount of \$18,265,600; and

I. Approval for this Agreement was obtained when the Civil Service Commission approved PSC No. 47246-18/19 on April 15, 2019; and

Now, THEREFORE, City and Contractor agree as follows:

1. Article 1. Definitions, 1.1 Agreement is revised. The definition "Agreement" shall mean the Agreement dated May 7, 2019, Modification No. 1 dated October 1, 2019, Modification No. 2 dated July 1, 2020, including all attached Appendices, and all applicable City ordinances and

"Mandatory City Requirements" which are specifically incorporated by reference into this Agreement.

2. Article 3. Compensation, Section 3.3.1 Payment is hereby amended to increase the total not-to-exceed compensation payable by Eight Million Five Hundred Thousand Dollars (\$8,500,000) for a new total not-to-exceed amount of Eighteen Million Two Hundred and Sixty-Five Thousand Dollars (\$18,265,000):

3. Appendix B, B. As-Needed Services is hereby amended to increase the total Allowance for As-Needed Services by \$4,000,000, for a new total Allowance of \$9,000,000.

4. Appendix B, Total Not-to-Exceed Contract Amount is hereby removed, being duplicative of the total not-to-exceed contract amount in Article 3. Compensation, Section 3.3.1 Payment.

5. Effective Date. Each of the changes set forth in this Modification shall be effective on and after the date of this Modification.

6. Legal Effect. Except as expressly changed by this Modification, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, Contractor and City have executed this Modification as of the date first referenced above.

CITY CONTRACTOR AIRPORT COMMISSION CITY AND COUNTY OF SAN FRANCISCO By: Ivar C. Satero, Airport Director Authorized Signature Joe Harmeyer Printed Name Attest: Vice President, Mid Pacific District By Title C. Corina Monzón, Secretary Airport Commission KONE Inc. Company Name Resolution No: 20-023 000003220 Adopted on: December 1, 2020 City Supplier ID 567 7th Street Address Approved as to Form: San Francisco, CA 94103 Dennis J. Herrera City, State, ZIP City Attorney 415-554-0580 Telephone Number By 36-2357423 Federal Employer ID Number Daniel A. Edington Deputy City Attorney

AIRPORT COMMISSION

CITY AND COUNTY OF SAN FRANCISCO RESOLUTION NO. 21-0104

APPROVAL OF MODIFICATION NO. 4 TO CONTRACT NO. 50205 WITH KONE INC., FOR ESCALATOR AND ELECTRIC WALK MAINTENANCE, REPAIR, AND ON-CALL SERVICES, TO **INCREASE THE CONTRACT AMOUNT BY \$16,200,000, FOR A NEW NOT-TO-EXCEED** CONTRACT AMOUNT OF \$34,465,600, AND TO EXTEND THE CONTRACT TERM BY THREE YEARS FOR A NEW CONTRACT END DATE OF JUNE 30, 2024

- WHEREAS, the San Francisco International Airport (Airport) requires regular preventative maintenance, repair, and on-call services for approximately 181 escalators and electric walks to keep the equipment in a safe and reliable condition, and to extend the equipment lifespan; and
- WHEREAS, on December 18, 2018, by Resolution No. 18-0399, the Commission authorized the Director to issue a Request for Proposals (RFP) for Contract No. 50205 for Escalator and Electric Walk Maintenance, Repair, and On-Call Services; and
- on May 7, 2019, by Resolution No. 19-0098, the Commission awarded Contract No. 50205. WHEREAS, Escalator and Electric Walk Maintenance, Repair, and On-Call Services to KONE Inc., for a term of two years and in an amount not to exceed \$9,765,600; and
- on October 1, 2019, through Modification No.1, the Airport administratively modified the WHEREAS, Agreement to increase the allowance for as-needed services to \$5,000,000 with no change to the contract amount; and
- WHEREAS, on July 1, 2020, through Modification No. 2, the Airport administratively modified the Agreement to reduce unit prices for preventative maintenance, adjust the preventative maintenance schedule, and update standard contractual terms; and
- WHEREAS, on December 1, 2020, by Resolution No. 20-0223, the Commission approved Modification No. 3, to increase the contract amount by \$9,000,000 for a new contract amount not to exceed \$18,765,600 with no change to the contract term; and
- WHEREAS, on February 9, 2021, by Resolution No. 55-21, the Board of Supervisors approved Modification No. 3 pursuant to San Francisco Charter Section 9.118(b) in a reduced amount of \$8,500,000 for a new not-to-exceed amount of \$18,265,600; and
- the Airport desires to extend the term of Contract No. 50205 through June 30, 2024, and WHEREAS. increase the contract amount to allow the continued performance of preventative maintenance, repairs, and overhauls of Airport escalators and electric walks; now, therefore, be it
- RESOLVED. that this Commission hereby approves Modification No. 4 to increase the contract amount by \$16,200,000 for a new not-to-exceed amount of \$34,465,600 and to extend the contract term by three years for a new end date of June 30, 2024; and, be it further
- RESOLVED, that the Commission Secretary is hereby directed to seek the Board of Supervisors' approval of Modification No. 4 to Contract No. 50205 pursuant to San Francisco Charter Section 9.118(b).

I hereby certify that the foregoing resolution was adopted by the Airport Commission MAY - 4 2021

at its meeting of_____

Kart Gr

San Francisco International Airport

MEMORANDUM

May 4, 2021

TO: AIRPORT COMMISSION Hon. Larry Mazzola, President Hon. Eleanor Johns, Vice President Hon. Richard J. Guggenhime Hon. Everett A. Hewlett, Jr. Hon. Malcolm Yeung

21-0104

MAY - 4 2021

- FROM: Airport Director
- SUBJECT: Approval of Modification No. 4 to Contract No. 50205 with KONE Inc., for Escalator and Electric Walk Maintenance, Repair, and On-Call Services

DIRECTOR'S RECOMMENDATION: APPROVE MODIFICATION NO. 4 TO CONTRACT NO. 50205 WITH KONE INC., FOR ESCALATOR AND ELECTRIC WALK MAINTENANCE, REPAIR, AND ON-CALL SERVICES, TO INCREASE THE CONTRACT AMOUNT BY \$16,200,000 FOR A NEW NOT-TO-EXCEED CONTRACT AMOUNT OF \$34,465,600, AND TO EXTEND THE TERM OF THE AGREEMENT BY THREE YEARS FOR A NEW CONTRACT END DATE OF JUNE 30, 2024.

Executive Summary

KONE Inc. (KONE) provides maintenance and repair services for approximately 181 escalator and electric walks throughout San Francisco International Airport (Airport), as well as needed overhauls of older units to increase equipment lifespan and postpone capital replacement. KONE has performed satisfactorily through the initial contract term. Staff now seeks Commission authorization to extend the agreement by three years for a new contract end date of June 30, 2024, and to increase the contract amount by \$16,200,000 for a new not-to-exceed contract amount of \$34,465,600.

In light of the COVD-19 crisis and its impact on Airport finances, Staff has considered the financial implications of the proposed contract modifications and has determined that the services are necessary for continued safe and secure Airport operations. The proposed contract modification accounts for appropriate fee reductions to assure financial feasibility of the procurement of services specified through the contract.

Background

On December 18, 2018, by Resolution No. 18-0399, the Commission approved the scope, budget, and schedule for Contract No. 50205 for Escalator and Electric Walk Maintenance, Repair, and On-Call Services and authorized the Director to issue a Request for Proposals (RFP).

On May 7, 2019, by Resolution No. 19-0098, the Commission awarded professional services Contract No. 50205 to KONE for a term of two years and in an amount not to exceed \$9,765,600. In requesting the award, Staff informed the Commission that should the contractor and contract mechanism be acceptable, Staff could return with a recommendation to renew the contract for three years at a new monthly rate.

THIS PRINT COVERS CALENDAR ITEM NO.

5

AIRPORT COMMISSION CITY AND COUNTY OF SAN FRANCISCO

 LONDON N. BREED
 LARRY MAZZOLA
 ELEANOR JOHNS
 RICHARD J. GUGGENHIME
 EVERETT A. HEWLETT, JR.
 MALCOLM YEUNG
 IVAR C. SATERO

 MAYOR
 PRESIDENT
 VICE PRESIDENT
 VICE PRESIDENT
 AIRPORT DIRECTOR

Members, Airport Commission

On October 1, 2019, through Modification No. 1, the Airport administratively modified the Agreement to increase the allowance for as-needed services from \$300,000 to a new allowance amount of \$5,000,000 with no change to the not-to-exceed contract amount. This increased allowance allowed the Airport to perform major repairs and overhauls for equipment exceeding the original budget for as-needed services.

On July 1, 2020, through Modification No. 2, the Airport administratively modified the Agreement in response to the financial impact from the COVID-19 crisis to: (1) reduce unit prices by five percent for preventative maintenance, (2) adjust the preventative maintenance schedule, and (3) update standard contractual terms.

On December 1, 2020, by Resolution No. 20-0223, this Commission approved Modification No. 3 to the Agreement, increasing the not-to-exceed contract amount by \$9,000,000, for a new not-to-exceed contract amount of \$18,765,600. Modification No. 3 allowed KONE to proceed with major repairs and overhauls for additional equipment through the second year of the Agreement.

On February 9, 2021, by Resolution No. 55-21, the Board of Supervisors approved Modification No. 3 in a reduced amount of \$8,500,000, for a new not-to-exceed contract amount of \$18,265,600. This reduction was due to the decrease in unit prices for preventative maintenance provided in Modification No. 2.

As the Airport and KONE near the end of the two-year contract term, Airport staff recognize that KONE has performed satisfactory work on maintaining and repairing the Airport's escalators and electric walks. Consequently, Staff now recommends the Commission extend the contract term by three additional years for a new contract end date of June 30, 2024, and increase the contract amount by \$16,200,000 for a new not-to-exceed contract amount of \$34,465,600. This increase will allow KONE to continue to perform preventative maintenance, as well as major repairs and overhauls on the Airport's escalators and electric walks.

In light of the COVID-19 crisis and its impact on Airport finances, Staff has negotiated with KONE an additional twelve percent reduction of all unit prices for preventative maintenance under this contract, effective for the entire three-year duration.

Because the proposed Contract modification exceeds \$500,000, the Board of Supervisors must approve Modification No. 4 to Contract No. 50205 pursuant to San Francisco Charter Section 9.118(b).

Recommendation

I recommend the Commission approve Modification No. 4 to Contract No. 50205 for Escalator and Electric Walk Maintenance, Repair, and On-Call Services to KONE Inc., increasing the contract amount by \$16,200,000 for a new not-to-exceed amount of \$34,465,600, and extending the contract term by three years for a new contract end date of June 30, 2024.

Ivar C. Satero Airport Director

Prepared by: Leroy P. Sisneros Director of Facilities

Attachment

AIRPORT COMMISSION

CITY AND COUNTY OF SAN FRANCISCO RESOLUTION NO.

APPROVAL OF MODIFICATION NO. 3 TO CONTRACT NO. 50205 WITH KONE INC., FOR ESCALATOR AND ELECTRIC WALK MAINTENANCE, REPAIR, AND ON-CALL SERVICES, TO INCREASE THE CONTRACT AMOUNT BY \$9,000,000, FOR A NEW NOT-TO-EXCEED CONTRACT AMOUNT OF \$18,765,600, WITH NO CHANGE TO THE CONTRACT TERM

- WHEREAS, the San Francisco International Airport (Airport) requires regular preventative maintenance, repair, and on-call emergency services for approximately 181 escalators and electric walks to keep the equipment in a safe and reliable condition, and to extend the equipment's life; and
- WHEREAS, on December 18, 2018, by Resolution No. 18-0399, the Commission authorized the Director to issue a Request for Proposals (RFP) for Contract No. 50205 for Escalator and Electric Walk Maintenance, Repair, and On-Call Services; and
- WHEREAS, on May 7, 2019, by Resolution No. 19-0098, the Commission awarded Contract No. 50205, Escalator and Electric Walk Maintenance, Repair, and On-Call Services to KONE Inc, for a term of two years and an amount not to exceed \$9,765,600; and
- WHEREAS, subsequently, Staff learned that an unexpectedly large amount of equipment required major repair and overhaul; and
- WHEREAS, on October 1, 2019, through Modification No.1, the Airport administratively modified the Agreement to increase the allowance for as-needed services to \$5,000,000, with no change to the contract amount, to facilitate the needed repairs and overhauls; and
- WHEREAS, on July 1, 2020, through Modification No. 2, the Airport administratively modified the Agreement to reduce unit prices for preventative maintenance, adjust the preventative maintenance schedule, and update standard contractual terms; and
- WHEREAS, the Airport acknowledges that there is a substantial amount of additional equipment that requires major repairs and overhauls; therefore, be it
- RESOLVED, that the Commission hereby approves Modification No. 3 to Airport Contract No. 50205, Escalator and Electric Walk Maintenance, Repair, and On-Call Services, with KONE Inc., in an amount of \$9,000,000 for a new contract amount not to exceed \$18,765,600; and, be it further
- RESOLVED, that the Commission Secretary is hereby directed to seek Board of Supervisors approval of Modification No. 3 to Contract No. 50205 pursuant to San Francisco Charter Section 9.118(b).

I hereby certify that the foregoing resolution was adopted by the Airport Commission

DEC -----1 2020 at its meeting of_ Secretary

San Francisco International Airport

MEMORANDUM

December 1, 2020

 TO:
 AIRPORT COMMISSION

 Hon. Larry Mazzola, President

 Hon. Eleanor Johns, Vice President

 Hon. Richard J. Guggenhime

 Hon. Everett A. Hewlett, Jr.

 Hon. Malcolm Yeung

FROM: Airport Director

SUBJECT: Modification of Contract No. 50205 with KONE Inc. for Escalator and Electric Walk Maintenance, Repair, and On-Call Services.

DIRECTOR'S RECOMMENDATION: APPROVE MODIFICATION NO. 3 TO CONTRACT NO. 50205 WITH KONE INC., FOR ESCALATOR AND ELECTRIC WALK MAINTENANCE, REPAIR, AND ON-CALL SERVICES, INCREASING THE CONTRACT NOT-TO-EXCEED AMOUNT BY \$9,000,000 FOR A NEW NOT-TO-EXCEED CONTRACT AMOUNT OF \$18,765,600, WITH NO CHANGE TO THE CONTRACT TERM.

Executive Summary

KONE Inc. (KONE), provides maintenance and repair services for approximately 181 escalator and electric walks throughout the San Francisco International Airport (Airport), as well as needed overhauls of older units to increase equipment lifespan and postpone capital replacement. Through the first year of the existing contract, Staff and KONE have identified a higher than anticipated amount of needed overhaul work. Staff now seeks Commission authorization to increase the not-to-exceed contract amount to perform this necessary work.

In light of the COVID-19 crisis and its impact on Airport finances, Staff has considered the financial implications of the proposed contract modification and has determined that the services are necessary for continued safe and secure Airport operations. The proposed Contract modification accounts for appropriate fee reductions to assure the financial feasibility of the procurement of the services specified in the Contract.

Background

On December 18, 2018, by Resolution No. 18-0399, this Commission approved the scope, budget, and schedule for Contract No. 50205 for Escalator and Electric Walk Maintenance, Repair, and On-Call Services and authorized the Director to issue a Request for Proposals (RFP).

THIS PRINT COVERS CALENDAR ITEM NO. \mathcal{I}

AIRPORT COMMISSION CITY AND COUNTY OF SAN FRANCISCO

LONDON N. BREED LARRY MAZZOLA ELEANOR JOHNS RICHARD J. GUGGENHIME EVERETT A. HEWLETT, JR. MALCOLM YEUNG IVAR C. SATERO MAYOR PRESIDENT VICE PRESIDENT AIRPORT DIRECTOR On May 7, 2019, by Resolution No. 19-0098, this Commission awarded professional services Contract No. 50205 to KONE for a term of two years and an amount not to exceed \$9,765,600.

Shortly after beginning work, KONE notified Airport staff that many pieces of equipment needed major work that was not apparent at the time of the RFP. To perform the needed extra work in a timely fashion, Airport staff authorized extra work crews at a mutually agreed upon monthly rate. The Airport and KONE administratively modified the Agreement through Modification No. 1, dated October 1, 2019, to increase the allowance for as-needed services from \$300,000 to a new allowance amount of \$5,000,000 with no change to the not-to-exceed total Contract amount.

The Airport and KONE administratively modified the Agreement through Modification No. 2, dated July 1, 2020, to reduce unit prices for preventative maintenance, adjust the preventative maintenance schedule, and update standard contractual terms.

Modification No. 1 allowed KONE to proceed with major repairs and overhauls on over 70 pieces of equipment during the first year of the Contract. At this time, KONE has nearly exhausted the contract allowance for as-needed services. However, there is still additional equipment that requires major repairs and overhauls. To complete the necessary work, the Airport must increase the allowance for as-needed services by an additional \$9,000,000, to a new allowance amount of \$14,000,000, resulting in a new not-to-exceed total Contract amount of \$18,765,600.

Because the Contract amount exceeds \$10,000,000, the Board of Supervisors must approve Modification No. 3 to Contract No. 50205 pursuant to San Francisco Charter Section 9.118(b).

Recommendation

I recommend the Commission approve Modification No. 3 to Contract No. 50205 for Escalator and Electric Walk Maintenance, Repair, and On-Call Service to KONE Inc. increasing the Contract not-to-exceed amount by \$9,000,000 for a new not-to-exceed amount of \$18,765,600.

Ivar C. Satero Airport Director

Prepared by: Leroy P. Sisneros Director of Facilities

Attachment

San Francisco International Airport

May 4, 2021

Ms. Angela Calvillo Clerk of the Board Board of Supervisors City Hall 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco, California 94102-4689

Subject: Approval of Modification No. 4 Professional Services Contract No. 50205 for Escalator and Electric Walk Maintenance, Repair, and On-Call Services, between KONE Inc. and the City and County of San Francisco, acting by and through its Airport Commission

Dear Ms. Calvillo:

Pursuant to Section 9.118 of the City Charter, I am forwarding for the Board of Supervisors a proposed Resolution approving Modification No. 4 to Professional Services Contract No. 50205 for Escalator and Electric Walk Maintenance, Repair, and On-all Services, between KONE Inc. and the City and County of San Francisco, acting by and through its Airport Commission. Modification No. 4 increases the contract amount by \$16,200,000 for a new total contract amount not to exceed \$34,465,600, with no change to the contract term.

The following is a list of accompanying documents:

- Board of Supervisors Resolution;
- Approved Airport Commission Resolution No. 21-0104 and the accompanying memorandum;
- Approved Airport Commission Resolution No. 20-0223 and the accompanying memorandum;
- Approved Airport Commission Resolution No. 19-0098 and the accompanying memorandum;
- Form SFEC-126 (Board of Supervisors) for KONE Inc.;
- Copy of Contract No. 50205 and Modifications No. 1, 2, and 3; and
- Copy of Modification No. 4 to Contract No. 50205, executed by KONE Inc.

Please contact Cathy Widener, Airport Government Affairs at <u>cathy.widener@flysfo.com</u> or (650) 821-5023 if you have any questions or concerns regarding this matter.

Very truly yours,

Kantrice Ogletree /s/

Kantrice Ogletree Commission Secretary

Enclosures

cc: Timothy Hatfield, Mechanical Maintenance Cathy Widener, Governmental Affairs

AIRPORT COMMISSION CITY AND COUNTY OF SAN FRANCISCO

LONDON N. BREED LARRY MAZZOLA ELEANOR JOHNS RICHARD J. GUGGENHIME EVERETT A. HEWLETT, JR. MALCOLM YEUNG IVAR C. SATERO MAYOR PRESIDENT VICE PRESIDENT VICE PRESIDENT IVAR C. SATERO



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102 Phone: 415.252.3100 . Fax: 415.252.3112 <u>ethics.commission@sfgov.org</u> . www.sfethics.org Received On:

File #: 210525

Bid/RFP #:

Notification of Contract Approval

SFEC Form 126(f)4 (S.F. Campaign and Governmental Conduct Code § 1.126(f)4) A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <u>https://sfethics.org/compliance/city-officers/contract-approval-city-officers</u>

| 1. FILING INFORMATION | 2 |
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| TYPE OF FILING | DATE OF ORIGINAL FILING (for amendment only) |
| Original | S. |
| AMENDMENT DESCRIPTION – Explain reason for amendment | NO. |
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| 2. CITY ELECTIVE OFFICE OR BOARD | |
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| OFFICE OR BOARD | NAME OF CITY ELECTIVE OFFICER |
| Board of Supervisors | Members |

| 3. FILER'S CONTACT | | |
|----------------------------------|--------------------------------|--|
| NAME OF FILER'S CONTACT | TELEPHONE NUMBER | |
| Angela Calvillo | 415-554-5184 | |
| FULL DEPARTMENT NAME | EMAIL | |
| Office of the Clerk of the Board | Board.of.Supervisors@sfgov.org | |

| 4. CONTRACTIN | G DEPARTMENT CONTACT | |
|----------------|----------------------|-------------------------------------|
| NAME OF DEPAR | TMENTAL CONTACT | DEPARTMENT CONTACT TELEPHONE NUMBER |
| Cathy Wider | ner | 650-821-5023 |
| FULL DEPARTMEN | NT NAME | DEPARTMENT CONTACT EMAIL |
| AIR | Airport Commission | cathy.widener@flysfo.com |

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| 5. CONTRACTOR | |
|---|------------------|
| NAME OF CONTRACTOR | TELEPHONE NUMBER |
| KONE Inc. | 415-554-0580 |
| STREET ADDRESS (including City, State and Zip Code) | EMAIL |
| 567 7th Street, San Francisco, CA 94103 | |

| 6. CONTRACT | | |
|--|---------------------------------------|---------------------------------------|
| DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S) | ORIGINAL BID/RFP NUMBER | FILE NUMBER (If applicable) 210525 |
| DESCRIPTION OF AMOUNT OF CONTRACT | | |
| \$34,465,600 | | |
| NATURE OF THE CONTRACT (Please describe) | | |
| This contract provides for preventative mainte Airport's approximately 181 escalators and ele | nance, repair, and on ctric walks. | -call services for the |

7. COMMENTS

Original Ct. NTE \$9,765,600 Mod 1 no change in costs Mod 2 no change in costs Mod 3 NTE \$18,265,600 Mod 4 NTE \$34,465,600

| 8. C | ONTRACT APPROVAL |
|------|--|
| This | contract was approved by: |
| | THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM |
| ð | A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES Board of Supervisors |
| | THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM SITS |

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

| # | LAST NAME/ENTITY/SUBCONTRACTOR | FIRST NAME | ТҮРЕ |
|----|--------------------------------|------------|-------------------------|
| 1 | Helin/KONE/Contractor | Antti | Board of Directors |
| 2 | Herlin/KONE/Contractor | Jussi | Board of Directors |
| 3 | Alahutua/KONE/Contractor | Matti | Board of Directors |
| 4 | Brunila/KONE/Contractor | Anne | Board of Directors |
| 5 | Duinhoven/KONE/Contractor | Susan | Board of Directors |
| 6 | Herlin/KONE/Contractor | Iiris | Board of Directors |
| 7 | Kant/KONE/Contractor | Ravi | Board of Directors |
| 8 | Kaskelea/KONE/Contractor | Juhani | Board of Directors |
| 9 | Pietikainen/KONE/Contracto | Sirpa | Board of Directors |
| 10 | Ehrnrooth/KONE/Contractor | Henrik | CEO |
| 11 | Hara/KONE/Contractor | Ilkka | CFO |
| 12 | Kranz/KONE/Contractor | Maciej | Other Principal Officer |
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9. AFFILIATES AND SUBCONTRACTORS

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9. AFFILIATES AND SUBCONTRACTORS

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| # | LAST NAME/ENTITY/SUBCONTRACTOR | FIRST NAME | ТҮРЕ |
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| | Check this box if you need to include additional names. Please submit a separate form with complete information. Select "Supplemental" for filing type. | | |

10. VERIFICATION

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

| SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK | DATE SIGNED |
|---|-------------|
| BOS Clerk of the Board | |