BOS Ordinance, File No. 211010 Appropriation and De-Appropriation OEWD - Legacy Businesses - \$400,000 - FY2021-2022



LEGACY BUSINESS GRANT

REQUEST: Ordinance de-appropriating \$400,000 from the Legacy Business Historic Preservation Fund and re-appropriating \$400,000 to a different fund to provide a new grant program for Legacy Businesses in Fiscal Year 2021-22.

Legacy Business
Historic
Preservation Fund

\$400,000

Substitute
\$400,000

Substitute
\$400,000

Freservation Fund

\$400,000

Substitute

\$400,000

Substit

\$400,000 ADDBACK RECEIVED

The Office of Small Business (OEWD) received a \$400,000 addback for the Legacy Business Program from the Board of Supervisors in the 2021-22 budget, specifically noting the following:

- "\$400,000 for the replenishment of the Legacy Business Preservation Fund"
- "for direct grants to qualifying small businesses"

LEGACY BUSINESS HISTORIC PRESERVATION FUND

- Added to the Administrative Code (Sec. 2A.243) by the voters through Prop J in November 2015
- Can only be changed by going back to the voters
- Consists of two grant programs:
 - 1. Business Assistance Grant for grants to Legacy Businesses
 - 2. Rent Stabilization Grant to landlords that provide long-term leases to Legacy Businesses

Based on the appropriation language by the Board of Supervisors, the \$400,000 addback would need to be used specifically for the Business Assistance Grant

BUSINESS ASSISTANCE GRANT

Major problems with the Business Assistance Grant:

- Pays grantees per full-time equivalent employees (FTEs); would only pay ~\$75 per FTE
- Grant would be too small for micro and small businesses, which often need the greatest assistance
- Businesses that struggled the most during the pandemic lost the most FTEs
- Range of grants would be too large from ~\$75 to ~\$7,500
- Difficult for applicants to calculate FTEs; many applicants calculated FTEs incorrectly in the past
- Time-consuming for City staff to verify the FTE data

LEGACY BUSINESS GRANT

SOLUTION: New "Legacy Business Grant" with a more equitable grant distribution that is not dependent on FTEs, a simple application, and an easier review process

- Four categories of grantees pays grantees based on property ownership and business type
- City Attorney's Office advised that the City cannot create a new grant program within the Legacy Business Historic Preservation Fund, but could create a new grant program outside that fund
- Amendments to the Annual Appropriations Ordinance, after the Controller certifies the availability of funds, are subject to Board of Supervisors approval by ordinance

LEGACY BUSINESS GRANT

Sample grants with \$400,000 allocation and 280 applicants:

	Legacy Business	FTEs	Business Assistance Grant (Average 17.88 FTEs per business = \$79.90 per FTE)	Proposed Legacy Business Grant
Α	Small for-profit renter in D4	4	\$ 319.60	\$1,646.08
В	Large for-profit property owner in D10	71	\$5,672.90	\$1,234.56
С	Small for-profit renter in D6	3	\$ 239.70	\$1,646.08
D	Large non-profit renter in D3	88	\$7,031.20	\$ 823.04
Е	Small for-profit renter in D11	2	\$ 159.80	\$1,646.08
F	Large non-profit renter in D9	71	\$5,672.90	\$ 823.04

