#### PRELIMINARY OFFICIAL STATEMENT DATED \_\_\_\_\_\_, 2021

#### NEW ISSUE - BOOK-ENTRY ONLY

**NO RATING** 

In the opinion of Jones Hall, A Professional Law Corporation, San Francisco, California, Bond Counsel, subject, however to certain qualifications described herein, under existing law, the interest on the 2021 Bonds is excluded from gross income for federal income tax purposes and such interest is not an item of tax preference for purposes of the federal alternative minimum tax. In the further opinion of Bond Counsel, such interest is exempt from California personal income taxes. See "TAX MATTERS."

## \$25,130,000\* IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND) SPECIAL TAX BONDS, SERIES 2021

**Dated: Date of Delivery** 

Due: September 1, as shown on inside cover

This cover page contains certain information for general reference only. It is not intended to be a summary of the security or terms of this issue. Investors must read the entire Official Statement to obtain information essential to making an informed investment decision.

The City and County of San Francisco, California (the "City") on behalf of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) (the "District") with respect to Improvement Area No. 2 of the District ("Improvement Area No. 2") will be issuing Special Tax Bonds, Series 2021 (the "2021 Bonds"). The 2021 Bonds are being issued on behalf of the District, which was established by the City, pursuant to a Fiscal Agent Agreement, dated as of \_\_\_\_\_\_1, 2021 (the "Fiscal Agent Agreement"), by and between the City and Zions Bancorporation, National Association, as fiscal agent (the "Fiscal Agent"), and will be secured as described herein.

The 2021 Bonds are being issued to fund: (i) the acquisition of certain public facilities and improvements authorized to be financed by the District, [(iii) deposit to the 2021 Capitalized Interest Account for capitalized interest on the 2021 Bonds through \_\_\_\_\_\_ 20\_\_], (iii) a deposit to a debt service reserve fund and (iv) costs of issuance, all as further described herein. See "THE FINANCING PLAN" herein.

The 2021 Bonds will be issued in denominations of \$5,000 or any integral multiple in excess thereof, shall mature on September 1 in each of the years and in the amounts, and shall bear interest as shown on the inside front cover hereof. Interest on the 2021 Bonds shall be payable on each March 1 and September 1, commencing \_\_\_\_\_ 1, 2022 (each an "Interest Payment Date") to the Owner thereof as of the Record Date (as defined herein) immediately preceding each such Interest Payment Date. The 2021 Bonds, when issued, will be registered in the name of Cede & Co., as nominee of The Depository Trust Company, New York, New York ("DTC"). DTC will act as securities depository of the 2021 Bonds. Individual purchases of the 2021 Bonds will be made in book-entry form only. Principal of and interest and premium, if any, on the 2021 Bonds will be payable by DTC through the DTC participants. See "THE BONDS - Book-Entry System" herein. Purchasers of the 2021 Bonds will not receive physical delivery of the 2021 Bonds purchased by them.

The 2021 Bonds are subject to redemption prior to maturity as described herein. See "THE 2021 BONDS". The 2021 Bonds are not rated. See "Special Risk Factors" herein for certain risk factors which should be considered, in addition to other matters set forth herein, in evaluating an investment in the 2021 Bonds.

The 2021 Bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The Fiscal Agent Agreement authorizes the City to issue additional bonds on a parity basis with the 2021 Bonds. See "SECURITY FOR THE BONDS – Parity Bonds" herein.

The 2021 Bonds are not payable from any other source of funds other than Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The General Fund of the City is not liable for the payment of the principal of or interest on the 2021 Bonds, and neither the credit nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement) or of the State of California or any political subdivision thereof is pledged to the payment of the 2021 Bonds.

The 2021 Bonds are offered when, as and if issued, subject to approval as to their legality by Jones Hall, A Professional Law Corporation, San Francisco, California, Bond Counsel, and certain other conditions. Certain legal matters will be passed upon for the City by the City Attorney, and by Norton Rose Fulbright US LLP, Los Angeles, California, as Disclosure Counsel to the City. Certain legal matters will be passed upon for the Underwriters by their counsel Stradling Yocca Carlson & Rauth, a Professional Corporation, Newport Beach, California, and for Treasure Island Series 1, LLC by its counsel Holland & Knight, LLP, San Francisco, California. It is anticipated that the 2021 Bonds will be available for delivery through the book-entry facilities of DTC on or about \_\_\_\_\_\_, 2021.

RBC CAPITAL MARKETS

	STIFEL
Dated:	, 2021
*	

Preliminary, subject to change.

#### **MATURITY SCHEDULE\***

# \$25,130,000 IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND) SPECIAL TAX BONDS, SERIES 2021

(Base CUSIP<sup>†</sup> [\_\_\_\_])

Maturity Date (September 1)	Principal <u>Amount</u>	Interest <u>Rate</u>	<u>Yield</u>	<b>Price</b>	<u>CUSIP</u> †
	\$	%	%		
\$	% Term Bo	onds due September 1, 2	0 Yield:	% Price: C	CUSIP†:

<sup>\*</sup> Preliminary, subject to change.

<sup>&</sup>lt;sup>†</sup> CUSIP® is a registered trademark of the American Bankers Association. CUSIP data herein is provided by CUSIP Global Services, managed by Standard & Poor's Financial Services LLC on behalf of The American Bankers Association. This data is not intended to create a database and does not serve in any way as a substitute for the CUSIP Services. CUSIP numbers have been assigned by an independent company not affiliated with the City and are included solely for the convenience of investors. None of the City, the Underwriters, or the Municipal Advisor, is responsible for the selection or uses of these CUSIP numbers, and no representation is made as to their correctness on the 2021 Bonds or as included herein. The CUSIP number for a specific maturity is subject to being changed after the issuance of the 2021 Bonds as a result of various subsequent actions including, but not limited to, refunding in whole or in part or as a result of the procurement of secondary market portfolio insurance or other similar enhancement by investors that is applicable to all or a portion of certain maturities of the 2021 Bonds.

#### CITY AND COUNTY OF SAN FRANCISCO MAYOR

London N. Breed

#### BOARD OF SUPERVISORS(1)

Shamann Walton, Board President, District 10

Connie Chan, District 1 Catherine Stefani, District 2 Aaron Peskin, District 3 Gordon Mar, District 4 Dean Preston, District 5 Matt Haney, District 6 Myrna Melgar, District 7 Rafael Mandelman, District 8 Hillary Ronen, District 9 Ahsha Safai, District 11

#### **CITY ATTORNEY**

Dennis J. Herrera<sup>(2)</sup>

#### **CITY TREASURER**

José Cisneros

#### OTHER CITY AND COUNTY OFFICIALS

Carmen Chu, City Administrator
Benjamin Rosenfield, Controller
Anna Van Degna, Director, Controller's Office of Public Finance
Bob Beck, Treasure Island Director, Treasure Island Development Authority

#### PROFESSIONAL SERVICES

#### **Bond Counsel**

Jones Hall, A Professional Law Corporation San Francisco, California

#### **Disclosure Counsel**

Norton Rose Fulbright US LLP Los Angeles, California

#### **Special Tax Consultant**

Goodwin Consulting Group, Inc. Sacramento, California

#### **Municipal Advisor**

CSG Advisors Incorporated San Francisco, California

#### **Fiscal Agent**

Zions Bancorporation, National Association Los Angeles, California

<sup>(1)</sup> Under the Act, Board of Supervisors serves as the legislative body of the District.

<sup>(2)</sup> In April 2021, Mayor London Breed nominated City Attorney Dennis Herrera to serve as the next General Manager of the San Francisco Public Utilities Commission. The San Francisco Public Utilities Commission has recommended his appointment, and Mr. Herrera is expected to step down as City Attorney upon finalization of this contract.

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#### **NOTICE TO INVESTORS**

The information set forth herein has been obtained from the City and other sources believed to be reliable. This Official Statement is not to be construed as a contract with the purchasers of the 2021 Bonds, the complete terms and conditions being set forth in the Fiscal Agent Agreement (as described herein). Estimates and opinions are included and should not be interpreted as statements of fact. Summaries of documents do not purport to be complete statements of their provisions. No dealer, broker, salesperson or any other person has been authorized by the City, the Municipal Advisor or the Underwriters to give any information or to make any representations other than those contained in this Official Statement in connection with the offering contained herein and, if given or made, such information or representations must not be relied upon as having been authorized by the City or the Underwriters.

This Official Statement does not constitute an offer to sell or solicitation of an offer to buy, nor shall there be any offer or solicitation of such offer or any sale of the 2021 Bonds, by any person in any jurisdiction in which it is unlawful for such person to make such offer, solicitation or sale. The information and expressions of opinion herein are subject to change without notice, and neither delivery of this Official Statement nor any sale of the 2021 Bonds made thereafter shall under any circumstances create any implication that there has been no change in the affairs of the District or the City or in any other information contained herein, since the date hereof.

The Underwriters have provided the following two paragraphs for inclusion in this Official Statement.

The Underwriters have reviewed the information in this Official Statement in accordance with, and as part of, their responsibilities to investors under the federal securities laws as applied to the facts and circumstances of this transaction, but the Underwriters do not guarantee the accuracy or completeness of such information.

IN CONNECTION WITH THE OFFERING OF THE 2021 BONDS, THE UNDERWRITERS MAY OVERALLOT OR EFFECT TRANSACTIONS THAT STABILIZE OR MAINTAIN THE MARKET PRICES OF THE 2021 BONDS AT LEVELS ABOVE THOSE WHICH MIGHT OTHERWISE PREVAIL IN THE OPEN MARKET. SUCH STABILIZING, IF COMMENCED, MAY BE DISCONTINUED AT ANY TIME.

This Official Statement, including any supplement or amendment hereto, is intended to be deposited with the Municipal Securities Rulemaking Board through the Electronic Municipal Market Access ("EMMA") website.

The City maintains a website with information pertaining to the City. However, the information presented therein is not incorporated into this Official Statement and should not be relied upon in making investment decisions with respect to the 2021 Bonds.

#### FORWARD LOOKING STATEMENTS

Certain statements included or incorporated by reference in this Official Statement constitute "forward-looking statements" within the meaning of the United States Private Securities Litigation Reform Act of 1995, Section 21E of the United States Securities Exchange Act of 1934, as amended, and Section 27A of the United States Securities Act of 1933, as amended. Such statements are generally identifiable by the terminology used such as "plan," "expect," "estimate," "project," "budget" or similar words.

The achievement of certain results or other expectations contained in such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results, performance or achievements described to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The City does not plan to issue any updates or revisions to the forward-looking statements set forth in this Official Statement.



The above map shows the location of the Treasure Island Project. The 2021 Bonds will be secured by Special Taxes levied in Improvement Area No. 2 (approximately 5.22 gross acres) located on certain portions of Treasure Island. The 2021 Bonds are payable from Special Tax Revenues derived from the levy of Special Taxes on Taxable Parcels (as those terms are defined herein) in Improvement Area No. 2. Each parcel's obligation to pay Special Taxes is secured by a continuing lien on the parcel. No mortgage or deed of trust on property secures the 2021 Bonds. Improvement Area No. 2 covers a portion of Treasure Island. No special taxes levied on any portion of Treasure Island outside of Improvement Area No. 2, are pledged to the repayment of the 2021 Bonds, nor shall any property or resources of the City (including the City's taxing power except to the limited extent set forth in the Fiscal Agent Agreement) be available to pay debt service on the 2021 Bonds. See "SECURITY FOR THE BONDS."

#### **OFFICIAL STATEMENT**

## \$25,130,000\* IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND) SPECIAL TAX BONDS, SERIES 2021

#### INTRODUCTION

#### General

This Official Statement, including the cover page, the inside cover page and the Appendices hereto, is provided to furnish certain information in connection with the issuance and sale by the City and County of San Francisco (the "City") on behalf of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) (the "District") of Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Special Tax Bonds, Series 2021 (the "2021 Bonds"). The 2021 Bonds and any other Parity Bonds (as defined herein) are collectively referred to herein as the "Bonds."

#### **Authority for the 2021 Bonds**

The 2021 Bonds will be issued by the City on behalf of the District with respect to Improvement
Area No. 2 of the District ("Improvement Area No. 2") pursuant to the provisions of a Fiscal Agent
Agreement, dated as of 1, 2021 (the "Fiscal Agent Agreement"), by and between the City and
Zions Bancorporation, National Association, as fiscal agent (the "Fiscal Agent"), pursuant to the Mello-
Roos Community Facilities Act of 1982, as amended (Section 53311 et seq. of the Government Code of
the State of California) (the "Act"), and a resolution adopted by the Board of Supervisors of the City (the
"Board of Supervisors") on, 2021, and approved by Mayor London N. Breed on, 2021,
approving the Fiscal Agent Agreement and the issuance and sale of up to \$ of special tax bonds
in one or more series (the "Bond Resolution").

#### **Use of Proceeds**

The 2021 Bonds are being issued to finance: (i) the acquisition of certain public facilities and improvements authorized to be financed by the District (the "Facilities"), (ii) a deposit to the 2021 Reserve Fund (as defined herein), [(iii) deposit to the 2021 Capitalized Interest Account for capitalized interest on the 2021 Bonds through \_\_\_\_\_ 20\_\_] and (iv) costs of issuance, all as further described herein. See "THE FINANCING PLAN" and "ESTIMATED SOURCES AND USES OF FUNDS" herein.

#### The 2021 Bonds

The 2021 Bonds will be issued in denominations of \$5,000 or any integral multiple in excess thereof, shall mature on September 1 in each of the years and in the amounts, and shall bear interest as shown on the inside front cover hereof. Interest on the 2021 Bonds shall be payable on each March 1 and September 1, commencing \_\_\_\_\_\_\_ 1, 2022 (each an "Interest Payment Date") to the Owner thereof as of the Record Date (as defined herein) immediately preceding each such Interest Payment Date, by check mailed on such Interest Payment Date or by wire transfer to an account in the United States of America

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<sup>\*</sup> Preliminary, subject to change. 102893403.4

made upon instructions of any Owner of \$1,000,000 or more in aggregate principal amount of 2021 Bonds delivered to the Fiscal Agent prior to the applicable Record Date. The 2021 Bonds, when issued, will be registered in the name of Cede & Co., as nominee of The Depository Trust Company, New York, New York ("DTC"). DTC will act as securities depository of the 2021 Bonds. Individual purchases of the 2021 Bonds will be made in book-entry form only. Principal of and interest and premium, if any, on the 2021 Bonds will be payable by DTC through the DTC participants. Purchasers of the 2021 Bonds will not receive physical delivery of the 2021 Bonds purchased by them. See "THE 2021 BONDS - Book-Entry System" herein.

#### **Security for the Bonds**

The Bonds are secured by a first pledge of all Special Tax Revenues and, except as provided below, all moneys deposited in the Bond Fund (including the Special Tax Prepayments Account), and, until disbursed as provided in the Fiscal Agent Agreement, in the Special Tax Fund. The City is under no obligation to transfer any funds of the City or to levy any tax, other than the Special Taxes.

"Special Tax Revenues" means the proceeds of the Special Taxes received by the City, including any scheduled payments thereof and any Special Tax Prepayments, interest thereon and proceeds of the redemption or sale of property sold as a result of foreclosure of the lien of the Special Taxes to the amount of said lien and interest thereon, but shall not include any interest in excess of the interest due on the Bonds or any penalties collected in connection with any such foreclosure.

"Special Taxes" means the Facilities Special Tax levied by the Board of Supervisors within Improvement Area No. 2 under the Act, the Rate and Method, the Ordinance and the Fiscal Agent Agreement.

"Special Tax Prepayments" means the proceeds of any Special Tax prepayments received by the City for property in Improvement Area No. 2, as calculated pursuant to the Rate and Method, less any administrative fees or penalties collected as part of any such prepayment. See "SECURITY FOR THE BONDS – General" herein.

[In addition, the 2021 Bonds will be secured by a first pledge of all moneys deposited in the 2021 Capitalized Interest Account.]

Amounts in the Improvement Fund (and the accounts therein), the Administrative Expense Fund and the Costs of Issuance Fund are not pledged to the repayment of the Bonds.

The Facilities are not pledged to the repayment of the Bonds, nor are the proceeds of any condemnation or insurance award received by the City with respect to the Facilities.

See the section of this Official Statement captioned "SPECIAL RISK FACTORS" for a discussion of certain risk factors which should be considered, in addition to the other matters set forth herein, in evaluating an investment in the 2021 Bonds.

#### Reserve Fund

The City, on behalf of the District, will establish the 2021 Reserve Fund as additional security for the 2021 Bonds and all 2021 Related Parity Bonds pursuant to the Fiscal Agent Agreement. The Fiscal Agent Agreement requires the 2021 Reserve Fund to be funded at the 2021 Reserve Requirement (defined below). On the date of issuance of the 2021 Bonds, proceeds of the 2021 Bonds will be deposited into the 2021 Reserve Fund so that the amount in the 2021 Reserve Fund is equal to the 2021 Reserve Requirement.

The 2021 Bonds will be secured by a first pledge of all moneys deposited in the 2021 Reserve Fund. The moneys in the 2021 Reserve Fund (except as otherwise provided in the Fiscal Agent Agreement) are dedicated to the payment of the principal of, and interest and any premium on, the 2021 Bonds and all 2021 Related Parity Bonds that might be issued in the future as provided in the Fiscal Agent Agreement and in the Act until all of the 2021 Bonds and all 2021 Related Parity Bonds, if any, have been paid and retired or until moneys or Federal Securities have been set aside irrevocably for that purpose under the Fiscal Agent Agreement. See "SECURITY FOR THE BONDS – 2021 Reserve Fund" herein.

#### **Foreclosure Covenant**

The City, on behalf of the District, has covenanted for the benefit of the owners of the Bonds that, under certain circumstances described herein, the City will commence judicial foreclosure proceedings with respect to delinquent Special Taxes on property within the Improvement Area No. 2, and will diligently pursue such proceedings to completion. See "SECURITY FOR THE BONDS –Special Tax Fund" and "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein.

#### **Limited Obligations**

The Bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The Bonds are not payable from any other source of funds other than Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The General Fund of the City is not liable for the payment of the principal of or interest on the Bonds, and neither the credit nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement) or of the State of California or any political subdivision thereof is pledged to the payment of the Bonds.

#### No Rating

The 2021 Bonds are not rated. See "NO RATING" herein. The determination by the City not to obtain a rating does not, directly or indirectly, express any view by the City of the credit quality of the 2021 Bonds. The lack of a bond rating could impact the market price or liquidity for the 2021 Bonds in the secondary market. See "SPECIAL RISK FACTORS - Limited Secondary Market."

#### **Treasure Island Project**

The "Treasure Island Project" entails the development of portions of the naturally-formed Yerba Buena Island ("Yerba Buena Island") and the artificially created Treasure Island ("Treasure Island"), both located in the middle of the San Francisco Bay between downtown San Francisco and the City of Oakland. Yerba Buena Island and Treasure Island are accessible by Interstate Highway 80 via the San Francisco-Oakland Bay Bridge (which passes through Yerba Buena Island) and connected by a causeway.

The Treasure Island Project consists of approximately 461 acres (the "Treasure Island Project Site"). The Treasure Island Project is entitled under the Planning Code for the development of up to 8,000 residential units, up to approximately 140,000 square feet of new commercial and retail space, adaptive reuse of three historic buildings with up to 311,000 square feet of commercial/flex space, up to 500 hotel rooms, up to approximately 100,000 square feet of office space, 290 plus acres of open space, 22 miles of walking/biking paths, playing fields, a marina, and a ferry terminal.

A portion of the Treasure Island Project Site is located on land that was previously the site of a United States Naval Station ("Naval Station Treasure Island" or "NSTI"). In 1993, Congress selected NSTI for closure and disposition by the Base Realignment and Closure Commission. The Department of Defense

later designated the City as the initial local reuse authority responsible for the conversion of NSTI under the federal disposition process. In July 1996, after an extensive community planning effort, the City's Mayor, Board of Supervisors, Planning Commission, and the Citizens Reuse Committee unanimously endorsed a Draft Reuse Plan (the "Reuse Plan") for NSTI to serve as the basis for the preliminary redevelopment plan for NSTI.

In 1997, the Board of Supervisors authorized the creation of TIDA, to serve as the entity responsible for the reuse and development of NSTI, taking over such responsibility from the City. In addition, the Board of Supervisors designated TIDA as a redevelopment agency with powers over NSTI under the Treasure Island Conversion Act of 1997.

In 2003, after completion of a competitive selection process, Treasure Island Community Development, LLC, a California limited liability company ("TICD"), was selected to serve as master developer for the Treasure Island Project. TICD is a joint venture comprised of various affiliates of Lennar Corporation ("Lennar"), Stockbridge Capital Group, LLC ("Stockbridge"), Kenwood Investments ("Kenwood"), and Wilson Meany, LP ("Wilson Meany"). See also "THE TREASURE ISLAND PROJECT - TICD and the Treasure Island Project" herein.

In 2011, TIDA and the City certified an Environmental Impact Report and approved the Treasure Island Project entitlements, a General Plan Amendment, adoption of Planning Code Section 749.72 that established the Treasure Island/Yerba Buena Island Special Use District (the "TI/YBI SUD"), a Design for Development ("D4D") that established design standards and guidelines, and a Development Agreement vesting those entitlements.

In 2014, the United States of America, acting by and through the Department of the Navy (the "Navy"), and TIDA entered into an Economic Development Conveyance Memorandum of Agreement (as amended and supplemented from time to time, the "Conveyance Agreement") that governs the terms and conditions for the transfer of NSTI from the Navy to TIDA. Under the Conveyance Agreement, the Navy must convey NSTI to TIDA in phases after the Navy has completed environmental remediation and issued a finding of suitability to transfer for specified parcels of NSTI or portions thereof. To date, the Navy has conveyed five separate conveyances to TIDA, including all of the property within Improvement Area No. 2.

The Treasure Island Project will be carried out by, or at the direction of, TICD in accordance with the DDA, and the Development Agreement between the City and TICD dated as of June 28, 2011 (as amended from time to time, the "DA"), and related Treasure Island Project approvals (including the Mitigation Monitoring and Reporting Program adopted by TIDA and the City in reliance on the Treasure Island/Yerba Buena Island Environmental Impact Report), the D4D, and the TI/YBI SUD.

TICD is developing the Treasure Island Project in Major Phases and Sub-Phases by transferring property related to such phases to one or more phase developers. The phase developers, in turn, are developing the phase by transferring property to one or more merchant builders.

For additional information regarding the Treasure Island Project, Improvement Area No. 2, TICD and the development plans for the Treasure Island Project and Improvement Area No. 2, see "THE TREASURE ISLAND PROJECT" and "IMPROVEMENT AREA NO. 2" herein.

#### Improvement Area No. 2 and the Treasure Island Project

The property in Improvement Area No. 2 is part of the larger Treasure Island Project. Improvement Area No. 2 covers about 5.22 gross acres and encompasses the property that is the second phase of the Treasure Island Project, all of which is located on Treasure Island. A wholly-owned subsidiary of Treasure

Island Community Development, LLC, a California limited liability company ("TICD"), Treasure Island Series 1, LLC, a Delaware limited liability company ("TI Series 1"), is developing the property in Improvement Area No. 2. Improvement Area No. 2 is located within Sub-Phases of Major Phase 1 (as defined in the Disposition and Development Agreement between Treasure Island Development Authority, a California nonprofit public benefit corporation ("TIDA") and TICD, dated as of June 28, 2011 (as amended from time to time, the "DDA")) known as Sub-Phases 1B and 1C. Development blocks within these Sub-Phases have been divided into five sub-blocks of developable land (each, a "Sub-Block"). The five Sub-Blocks and expected development within each is summarized in the table below:

Sub-Block	Expected $\mathbf{Development}^{(1)}$	Total Number of Projected Units
B1 <sup>(2)</sup>	111 Market-Rate Rental Units 6 Inclusionary Rental Units <sup>(3)</sup>	117
C2.2	169 Market-Rate Rental Units 9 Inclusionary Rental Units <sup>(3)</sup>	178
C2.3	79 Market-Rate For-Sale Condo Units 4 Inclusionary Condo Units	83
C2.4 <sup>(4)</sup>	226 Market-Rate Rental Units 24 Inclusionary Rental Units <sup>(3)</sup>	250
C3.4 <sup>(5)</sup>	142 Market-Rate For-Sale Condo Units 7 Inclusionary Condo Units <sup>(3)</sup>	<u>149</u>
Totals	/ inclusionary Condo Onits	777

<sup>(1)</sup> See "IMPROVEMENT AREA NO. 2 - Merchant Builder Development and Financing Plans" for a discussion of development status.

Source: TI Series 1.

On February 22, 2016, TI Series 1 acquired from TIDA Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4. On November 10, 2020, Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4 were sold to merchant builders. TIDA retained leasehold and public property that will be developed by TICD Developer (as defined herein) within Sub-Phases 1B and 1C including Building 1, the Building 1 Plaza, Marina Plaza, Clipper Cove Promenade 1, Cityside Waterfront Park 1, Cultural Park, Cityside Waterfront Park 2 and various streets within these Sub-Phases.

In 2018, TI Series 1 commenced construction of various infrastructure improvements required for the development of Improvement Area No. 2, including the removal of underground utilities, geotechnical stabilization, construction of all new public roads, a new joint trench system, and improvements along the Treasure Island Causeway that delivers utilities between Treasure Island and Yerba Buena Island. As of September 1, 2021, geotechnical improvements on the Improvement Area No. 2 pads are complete, and joint trench, public roads, and improvements along the Causeway are expected to be significantly complete within the next 12 months.

<sup>(2)</sup> Comprised of development parcels B1.1 and B1.2, but referred to collectively herein as Sub-Block B1.

<sup>(3)</sup> Not subject to Special Taxes.

<sup>(4)</sup> The planned development at Sub-Block C2.4 is also sometimes referred to herein as the "Tidal House."

<sup>(5)</sup> Comprised of development parcels C3.3 and C3.4, but referred to collectively herein as Sub-Block C3.4.

The residential buildings to be constructed at Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4 in Improvement Area No. 2 are in different stages of planning and development, with no buildings under construction yet. See the captions "TREASURE ISLAND PROJECT —Initial Phase Approvals and Land Transfers" and "IMPROVEMENT AREA NO. 2—The Development Plan" herein.

#### **Appraisal**

Integra Realty Resources, Inc. (the "Appraiser") has been retained by the City and has prepared an Appraisal Report dated September 16, 2021 (the "Appraisal Report") with a valuation date of August 1, 2021, estimating the market value of the fee simple interest in the appraised parcels within Improvement Area No. 2. The Appraisal Report appraised the value of Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4.

The Appraisal Report reflects that the aggregate, or cumulative, value of the market values, by ownership, of the fee simple interest in the appraised properties in Improvement Area No. 2 is \$75,400,000, subject to certain assumptions and limiting conditions set forth in the Appraisal Report. The Appraisal Report, which is included in Appendix G, should be read in its entirety by prospective purchasers of the 2021 Bonds.

The value of individual parcels in Improvement Area No. 2 may vary significantly, and no assurance can be given that if Special Taxes levied on one or more of the parcels become delinquent, and if the delinquent parcels were to be offered for sale at a judicial foreclosure sale, that any bid would be received for the property or, if a bid is received, that such bid would be sufficient to pay such parcel's delinquent Special Taxes. See "IMPROVEMENT AREA NO. 2 – Projected Special Tax Levy, Assessed Values and Value to Lien Ratios," "SPECIAL RISK FACTORS – Bankruptcy and Foreclosure" and "SPECIAL RISK FACTORS – Tax Delinquencies."

See the caption "IMPROVEMENT AREA NO. 2 – Property Values" and Appendix G. None of the City, the District or the Underwriters make any representation as to the accuracy or completeness of the Appraisal Report.

#### Formation of the District and Improvement Area No. 2

The District was formed by the City pursuant to the Act. The Act was enacted by the State of California (the "State") Legislature to provide an alternative method of financing certain public capital facilities and services, especially in developing areas of the State. Any local agency (as such term is defined in the Act) may establish a district to provide for and finance the cost of eligible public facilities and services. Generally, the legislative body of the local agency that forms a district acts on behalf of such district as its legislative body. Subject to approval by two-thirds of the votes cast at an election and compliance with the other provisions of the Act, a legislative body of a local agency may cause the district to issue bonds and may levy and collect a special tax within such district to repay such indebtedness. The Board of Supervisors serves as the legislative body of the District.

Pursuant to the Act, the Board of Supervisors adopted the necessary resolutions stating its intent to establish the District, to authorize the levy of Special Taxes (as such term is defined in this Official Statement) on taxable property within the boundaries of the District, and enable the District to incur bonded indebtedness. Following public hearings conducted pursuant to the provisions of the Act, the Board of Supervisors adopted resolutions establishing the District and designating Improvement Area No. 1, and calling special elections to submit the authorization of the levy of the Special Taxes and the incurring of bonded indebtedness to the qualified electors of Improvement Area No. 1, including (i) Resolution No. 8-17 (the "Resolution 8-17") adopted by the Board of Supervisors on January 24, 2017, pursuant to which the City formed the District, designated a future annexation area for the District (the "Future Annexation

Area") and designated Improvement Area No. 1; and (ii) Ordinance No. 22-17 adopted by the Board of Supervisors on January 31, 2017, providing for the levy of the Special Taxes (the "Ordinance"), including within improvement areas within the District designated in the future.

The Resolution 8-17 established procedures to designate other improvement areas within the District. Pursuant to such procedures, on April 13, 2020, the landowners who comprised the qualified electors of Improvement Area No. 2 authorized annexation into the District and designation of Improvement Area No. 2. They also approved to incurring bonded indebtedness in an aggregate principal amount not to exceed \$278,200,000 and the rate and method of apportionment of the Special Taxes (the "Rate and Method") for Improvement Area No. 2 to pay the principal of and interest on bonds to be issued for Improvement Area No. 2. Such actions were later confirmed by resolution of the Board of Supervisors. See the captions "FORMATION OF THE DISTRICT AND IMPROVEMENT AREA NO. 2" and "IMPROVEMENT AREA NO. 2" herein and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto.

As of the date of this Official Statement, there are three improvement areas in the District: Improvement Area No. 1 (consisting of certain property on Yerba Buena Island), Improvement Area No. 2 (consisting of certain property on Treasure Island, as described in this Official Statement), and Improvement Area No. 3 (consisting of certain other property on Treasure Island). The special taxes collected in Improvement Area No. 1 and Improvement Area No. 3 are not available for payment of debt service on the Bonds. Moreover, the City may annex all or any portion of the Future Annexation Area as a separate improvement area, but the special taxes or other moneys derived from such subsequently-created improvement areas would not be available for payment of debt service on the Bonds. Special Taxes levied in Improvement Area No. 2 will not be available to pay debt service on bonds issued by the City for the District with respect to such other improvement areas. The City does not anticipate annexing any portion of the Future Annexation Area into Improvement Area No. 2.

#### **Continuing Disclosure**

The City has agreed to provide, or cause to be provided, to the Municipal Securities Rulemaking Board ("MSRB") certain annual financial information and operating data and notice of certain enumerated events. The City's covenants have been made in order to assist the Underwriters in complying with the Securities and Exchange Commission's Rule 15c2-12 ("Rule 15c2-12"). See the caption "CONTINUING DISCLOSURE" and Appendix E-1 for a description of the specific nature of the annual reports and notices of enumerated events to be filed by the City.

In addition, although not an "obligated party" under Rule 15c2-12, TI Series 1 and [each Merchant Builder] have agreed to execute separate continuing disclosure undertakings that provide, or cause to be provided, to the MSRB certain information on a semiannual basis and notice of certain enumerated events. See the caption "CONTINUING DISCLOSURE" and Appendices E-2 and E-3 for a description of the specific nature of the semiannual reports and notices of enumerated events to be filed by TI Series 1 and Merchant Builders.

The continuing disclosure undertakings by TI Series 1 and Merchant Builders are independent of the City's continuing disclosure obligation, and the City shall have no authority to compel TI Series 1 and Merchant Builders to provide the information as and when promised thereunder, respectively.

#### **Further Information**

Brief descriptions of the 2021 Bonds, the security for the Bonds, special risk factors, the District, the City and other information are included in this Official Statement. Such descriptions and information

do not purport to be comprehensive or definitive. The descriptions herein of the 2021 Bonds, the Fiscal Agent Agreement, resolutions and other documents are qualified in their entirety by reference to the forms thereof and the information with respect thereto included in the 2021 Bonds, the Fiscal Agent Agreement, such resolutions and other documents. All such descriptions are further qualified in their entirety by reference to laws and to principles of equity relating to or affecting generally the enforcement of creditors' rights. For definitions of certain capitalized terms used herein and not otherwise defined, and a description of certain terms relating to the 2021 Bonds, see APPENDIX C – "SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT" hereto.

#### THE FINANCING PLAN

The 2021 Bonds are being issued pay costs of the following: (i) the Facilities, (ii) a deposit to the 2021 Reserve Fund, [(iii) deposit to the 2021 Capitalized Interest Account for capitalized interest on the 2021 Bonds through August 2023] and (iv) costs of issuance. Proceeds of the 2021 Bonds are expected to be used, to finance [land acquisition, sewer improvements, storm drain improvements, street facilities, curb, gutter and sidewalk improvements, including streetlights and traffic signals, as well as incidental expenses related to the planning, design and completion of such facilities]. [The portion of such backbone infrastructure to be financed has been completed by TICD, its predecessors, and its subsidiaries and a portion of the proceeds of the 2021 Bonds will be used to reimburse TICD for a portion of the costs thereof.]

#### ESTIMATED SOURCES AND USES OF FUNDS

The estimated sources and uses of funds is set forth below:

Sources of Funds	
Principal Amount	\$
Premium	
Total Sources	\$
<u>Uses of Funds</u>	
Deposit to Improvement Fund	\$
Deposit to 2021 Reserve Fund	
[Deposit to 2021 Capitalized Interest	
Account <sup>(1)</sup> ]	
Costs of Issuance <sup>(2)</sup>	
Total Uses	\$

<sup>[(1)</sup> Represents capitalized interest on the 2021 Bonds through \_\_\_\_\_\_\_, 20\_\_\_.]

#### THE 2021 BONDS

#### **Description of the 2021 Bonds**

The 2021 Bonds will be issued as fully registered bonds, in denominations of \$5,000 or any integral multiple in excess thereof within a single maturity and will be dated and bear interest from the date of their delivery, at the rates set forth on the inside cover page hereof. The 2021 Bonds will be issued in fully registered form, without coupons. The 2021 Bonds will mature on September 1 in the principal amounts and years as shown on the inside cover page hereof.

<sup>(2)</sup> Includes Underwriters' discount, fees and expenses for Bond Counsel, Disclosure Counsel, the Municipal Advisor, the Special Tax Consultant, the Fiscal Agent and its counsel, costs of printing the Official Statement, and other costs of issuance of the 2021 Bonds.

The 2021 Bonds will bear interest at the rates set forth on the inside cover page hereof, payable on the Interest Payment Dates in each year. Interest on all 2021 Bonds shall be calculated on the basis of a 360-day year composed of twelve 30-day months. Each 2021 Bond shall bear interest from the Interest Payment Date next preceding the date of authentication thereof unless (i) it is authenticated on an Interest Payment Date, in which event it shall bear interest from such date of authentication, or (ii) it is authenticated prior to an Interest Payment Date and after the close of business on the Record Date preceding such Interest Payment Date, in which event it shall bear interest from such Interest Payment Date, or (iii) it is authenticated on or before the Record Date preceding the first Interest Payment Date, in which event it shall bear interest from the dated date of the 2021 Bonds; provided, however, that if at the time of authentication of a 2021 Bond, interest is in default thereon, such 2021 Bond shall bear interest from the Interest Payment Date to which interest has previously been paid or made available for payment thereon.

Interest on the 2021 Bonds (including the final interest payment upon maturity or earlier redemption), is payable on the applicable Interest Payment Date by check of the Fiscal Agent mailed by first class mail to the registered Owner thereof at such registered Owner's address as it appears on the registration books maintained by the Fiscal Agent at the close of business on the Record Date preceding the Interest Payment Date, or by wire transfer to an account located in the United States of America made on such Interest Payment Date upon written instructions of any Owner of \$1,000,000 or more in aggregate principal amount of 2021 Bonds delivered to the Fiscal Agent prior to the applicable Record Date, which instructions shall continue in effect until revoked in writing, or until such 2021 Bonds are transferred to a new Owner. "Record Date" means the fifteenth day of the calendar month next preceding the applicable Interest Payment Date, whether or not such day is a Business Day. The interest, principal of and any premium on the 2021 Bonds are payable in lawful money of the United States of America, with principal and any premium payable upon surrender of the 2021 Bonds at the Principal Office of the Fiscal Agent. All 2021 Bonds paid by the Fiscal Agent pursuant to this Section shall be canceled by the Fiscal Agent.

#### Redemption\*

*Optional Redemption.* The 2021 Bonds maturing on or after September 1, 20\_\_ are subject to optional redemption as directed by the City, from sources of funds other than prepayments of Special Taxes, prior to their stated maturity on any date on or after September 1, 20\_\_, as a whole or in part, at a redemption price (expressed as a percentage of the principal amount of the 2021 Bonds to be redeemed), as set forth below, together with accrued interest thereon to the date fixed for redemption:

	Redemption
Redemption Dates	<u>Price</u>
September 1, 20 through August 31, 20	%
September 1, 20 through August 31, 20	
September 1, 20 through August 31, 20	
September 1, 20 and any date thereafter	

*Mandatory Sinking Fund Redemption.* The 2021 Bonds maturing on September 1, 20\_\_ (the "Term 2021 Bonds") are subject to mandatory redemption in part by lot, from sinking fund payments made by the City from the Bond Fund, at a redemption price equal to the principal amount thereof to be redeemed, together with accrued interest to the redemption date, without premium, in the aggregate respective principal amounts all as set forth in the following table:

\_

<sup>\*</sup> Preliminary, subject to change.

Sinking Fund Redemption Date (September 1)

Principal Amount

<u>Subject to Redemption</u>

§

%

(maturity)

Provided, however, if some but not all of the Term 2021 Bonds have been redeemed pursuant to optional redemption or redemption from Special Tax Prepayments, the total amount of all future Sinking Fund Payments shall be reduced by the aggregate principal amount of Term 2021 Bonds so redeemed, to be allocated among such Sinking Fund Payments on a *pro rata* basis in integral multiples of \$5,000 as determined by the Fiscal Agent, notice of which determination (which shall consist of a revised sinking fund schedule) shall be given by the City to the Fiscal Agent.

**Redemption from Special Tax Prepayments.** Special Tax Prepayments and any corresponding transfers from the 2021 Reserve Fund shall be used to redeem 2021 Bonds on the next Interest Payment Date for which notice of redemption can timely be given, among series and maturities so as to maintain substantially the same Debt Service profile for the Bonds as in effect prior to such redemption and by lot within a maturity, at a redemption price (expressed as a percentage of the principal amount of the 2021 Bonds to be redeemed), as set forth below, together with accrued interest to the date fixed for redemption:

Redemption Date Redemption Price

Any Interest Payment Date on or before March 1, 20\_\_ On September 1, 20\_\_ and March 1, 20\_\_ On September 1, 20\_\_ and March 1, 20\_\_ On September 1, 20\_\_ and any Interest Payment Date thereafter

Notice of Redemption. The Fiscal Agent shall cause notice to be sent at least twenty (20) days but not more than sixty (60) days prior to the date fixed for redemption, to the Securities Depositories, and to the respective registered Owners of any 2021 Bonds designated for redemption, at their addresses appearing on the Bond registration books in the Principal Office of the Fiscal Agent; but such mailing shall not be a condition precedent to such redemption and failure to send or to receive any such notice, or any defect therein, shall not affect the validity of the proceedings for the redemption of such Bonds. In addition, the Fiscal Agent shall file each notice of redemption with the MSRB through its Electronic Municipal Market Access system ("EMMA"). Such notice shall state the redemption date and the redemption price and, if less than all of the then Outstanding 2021 Bonds are to be called for redemption shall state as to any 2021 Bond called in part the principal amount thereof to be redeemed, and shall require that such 2021 Bonds be then surrendered at the Principal Office of the Fiscal Agent for redemption at the said redemption price, and shall state that further interest on such 2021 Bonds will not accrue from and after the redemption date. The cost of mailing any such redemption notice and any expenses incurred by the Fiscal Agent in connection therewith shall be paid by the City from amounts in the Administrative Expense Fund. The City has the right to rescind any notice of the optional redemption of 2021 Bonds by written notice to the Fiscal Agent on or prior to the date fixed for redemption. Any notice of redemption shall be cancelled and annulled if for any reason funds will not be or are not available on the date fixed for redemption for the payment in full of the 2021 Bonds then called for redemption, and such cancellation shall not constitute a default under the

Fiscal Agent Agreement. The City and the Fiscal Agent have no liability to the Owners or any other party related to or arising from such rescission of redemption. The Fiscal Agent shall send notice of such rescission of redemption in the same manner as the original notice of redemption was sent under the Fiscal Agent Agreement.

Selection of Bonds for Redemption. Except as provided under the Fiscal Agent Agreement provisions described above under the captions " – Optional Redemption," " – Mandatory Sinking Fund Redemption" and " – Redemption from Special Tax Prepayments," whenever provision is made in the Fiscal Agent Agreement for the redemption of less than all of the 2021 Bonds of any maturity or any given portion thereof, the City shall select the 2021 Bonds or portions thereof to be redeemed, from all Bonds or such given portion thereof not previously called for redemption, and the Fiscal Agent shall select the Bonds or portions thereof to be redeemed by lot within a maturity and notify the City.

Purchase of Bonds in Lieu of Redemption. In lieu of redemption under the Fiscal Agent Agreement, moneys in the Bond Fund or other funds provided by the City may be used and withdrawn by the Fiscal Agent for purchase of Outstanding 2021 Bonds, upon the filing with the Fiscal Agent of an Officer's Certificate requesting such purchase, at public or private sale as and when, and at such prices (including brokerage and other charges) as such Officer's Certificate may provide, but in no event may 2021 Bonds be purchased at a price in excess of the principal amount thereof, plus interest accrued to the date of purchase and any premium which would otherwise be due if such Bonds were to be redeemed in accordance with the Fiscal Agent Agreement. All 2021 Bonds purchased by the Fiscal Agent will be canceled by the Fiscal Agent.

#### The Fiscal Agent

Zions Bancorporation, National Association has been appointed as the Fiscal Agent for all of the Bonds under the Fiscal Agent Agreement. For a further description of the rights and obligations of the Fiscal Agent pursuant to the Fiscal Agent Agreement, see APPENDIX C – "SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT" hereto.

#### **Book-Entry System**

DTC will act as securities depository for the 2021 Bonds. The 2021 Bonds will be registered in the name of Cede & Co. (DTC's partnership nominee), and will be available to ultimate purchasers in the denomination of \$5,000 or any integral multiple thereof, under the book-entry system maintained by DTC. Ultimate purchasers of 2021 Bonds will not receive physical certificates representing their interest in the Bonds. So long as the 2021 Bonds are registered in the name of Cede & Co., as nominee of DTC, references herein to the Owners shall mean Cede & Co., and shall not mean the ultimate purchasers of the 2021 Bonds. Payments of the principal of, premium, if any, and interest on the 2021 Bonds will be made directly to DTC, or its nominee, Cede & Co., by the Fiscal Agent, so long as DTC or Cede & Co. is the registered owner of the 2021 Bonds. Disbursements of such payments to DTC's Participants is the responsibility of DTC and disbursements of such payments to the Beneficial Owners is the responsibility of DTC's Participants and Indirect Participants. See APPENDIX F – "BOOK-ENTRY ONLY SYSTEM" hereto.

#### **Debt Service**

[The following is the debt service schedule for the 2021 Bonds and the outstanding Parity Bonds, assuming no redemptions other than mandatory sinking fund redemptions, as well as the projected Maximum Special Tax Revenues. The 2021 Bonds have been sized to provide at least 110% debt service coverage on the 2020 Bonds and the 2021 Bonds from the net available Special Tax Revenues.] See also Table 12 in "IMPROVEMENT AREA NO. 2 - Projected Special Tax Levy, Assessed Values and Value to

Lien Ratios" herein. The table does not present any additional Parity Bonds that could be issued. See "SECURITY FOR THE BONDS – Parity Bonds" herein.

					Maximum			
Year		<b>2021 Bonds</b>		<b>Total Parity</b>	<b>Annual Special</b>	Administrative	Net Available Special	<b>Debt Service</b>
Ending <sup>(1)</sup>	<b>Principal</b>	Interest(2)	<u>Total</u>	<b>Debt Service</b>	Tax Revenues (3)	<b>Expenses</b>	Tax Revenues <sup>(4)</sup>	Coverage (5)(6)
	\$	\$	\$	\$	\$	\$	\$	%

Total \$ \$ \$ \$ \$ \$

Source: Underwriters for debt service, Goodwin Consulting Group for special tax revenues.

Debt service presented on a bond year ending on September 1, revenues presented on a fiscal year basis ending on June 30.

<sup>[</sup>Interest on the 2021 Bonds will be capitalized for 24 months following the closing date.]

Projected based on expected build out as of June 1, 2021. See Table 10 herein.

Maximum Special Tax Revenues net of annual administrative expenses.
Reflects Net Available Special Tax Revenues divided by Total Parity Debt Service.

Footnotes continued from previous page.

There could be a default or a delay in payments to the owners of the Bonds pending prosecution of foreclosure proceedings and receipt by the City of foreclosure sale proceeds, if any, and subsequent transfer of those proceeds to the City. Special Taxes may be levied on all property within Improvement Area No. 2 up to the maximum amount permitted under the Rate and Method to provide the amount required to pay debt service on the Bonds, however, the Special Tax levy on property used for private residential purposes may not increase by more than 10% above the amount that would have been levied in that Fiscal Year as a consequence of delinquencies or defaults by the owners of any other parcels in Improvement Area No. 2.

#### SECURITY FOR THE BONDS

#### General

The Bonds will be secured by a first pledge pursuant to the Fiscal Agent Agreement of all of the Special Tax Revenues and, except as provided below, all moneys deposited in the Bond Fund (including the Special Tax Prepayments Account) and, until disbursed as provided in the Fiscal Agent Agreement, in the Special Tax Fund. The Special Tax Revenues and all moneys deposited into such funds (except as otherwise provided in the Fiscal Agent Agreement) are dedicated to the payment of the principal of, and interest and any premium on, the Bonds as provided in the Fiscal Agent Agreement and in the Act until all of the Bonds have been paid and retired or until moneys or Federal Securities have been set aside irrevocably for that purpose under the Fiscal Agent Agreement.

[The 2021 Bonds will be secured by a first pledge of all moneys deposited in the 2021 Capitalized Interest Account.]

"Special Tax Revenues" means the proceeds of the Special Taxes received by the City, including any scheduled payments thereof and any Special Tax Prepayments, interest thereon and proceeds of the redemption or sale of property sold as a result of foreclosure of the lien of the Special Taxes to the amount of said lien and interest thereon, but shall not include any interest in excess of the interest due on the Bonds or any penalties collected in connection with any such foreclosure.

The Special Taxes are to be apportioned, levied and collected according to the Rate and Method on Taxable Parcels developed within Improvement Area No. 2. See APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto.

The 2021 Bonds and any 2021 Related Parity Bonds will be secured by a first pledge of all moneys deposited in the 2021 Reserve Fund. The moneys in the 2021 Reserve Fund are dedicated to the payment of the principal of, and interest and any premium on, the 2021 Bonds and any 2021 Related Parity Bonds as provided in the Fiscal Agent Agreement and in the Act until all of the 2021 Bonds and all 2021 Related Parity Bonds have been paid and retired or until moneys or Federal Securities have been set aside irrevocably for that purpose.

"2021 Related Parity Bonds" means the 2021 Bonds and any series of Parity Bonds for which (i) the proceeds are deposited into the 2021 Reserve Fund so that the balance therein is equal to the 2021 Reserve Requirement following issuance of such Parity Bonds and (ii) the related Supplemental Agreement specifies that the 2021 Reserve Fund shall act as a reserve for the payment of the principal of, and interest and any premium on, such series of Parity Bonds.

Amounts in the Improvement Fund (and the accounts therein), the Administrative Expense Fund and the Costs of Issuance Fund are not pledged to the repayment of the 2021 Bonds. The Facilities are not pledged to the repayment of the Bonds, nor are the proceeds of any condemnation or insurance award received by the City with respect to the Facilities.

#### **Limited Obligation**

The Bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The Bonds are not payable from any other source of funds other than Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The General Fund of the City is not liable for the payment of the principal of or

interest on the Bonds, and neither the credit nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement) or of the State of California or any political subdivision thereof is pledged to the payment of the Bonds.

#### No Teeter Plan

The Board of Supervisors adopted the "Alternative Method of Distribution of Tax Levies and Collections and of Tax Sale Proceeds" (the "Teeter Plan"), as provided for in Section 4701 *et seq.* of the California Revenue and Taxation Code, in 1993 pursuant to Resolution No. 830-93. The Teeter Plan provides for the allocation and distribution of property tax levies and collections and of tax sale proceeds. The City has the power to include additional taxing agencies on the Teeter Plan. The City has the power to unilaterally discontinue the Teeter Plan or remove a taxing agency from the Teeter Plan by a majority vote of the Board of Supervisors. The Teeter Plan may also be discontinued by petition of two-thirds (2/3rds) of the participant taxing agencies.

By resolution, the Board of Supervisors has extended the Teeter Plan to the allocation and distribution of special taxes for the City and County of San Francisco Community Facilities District No. 2014-1 (Transbay Transit Center). There are also four city-wide parcel taxes, which are similarly billed as direct charges on property tax bills, that are distributed based upon the Teeter method. However, the Board of Supervisors has not extended the Teeter Plan to the collection of Special Taxes within Improvement Area No. 2. Accordingly, the Teeter Plan is not expected to be available for the collection of the Special Taxes within such area will reflect actual delinquencies.

#### **Special Tax Fund**

Special Tax Fund. Pursuant to the Fiscal Agent Agreement, there is established a "Special Tax Fund" to be held by the Fiscal Agent, to the credit of which the Fiscal Agent will deposit amounts received from or on behalf of the City consisting of Special Tax Revenues and amounts transferred from the Administrative Expense Fund and the Bond Fund. The City has agreed in the Fiscal Agent Agreement to promptly remit any Special Tax Revenues received by it to the Fiscal Agent for deposit by the Fiscal Agent to the Special Tax Fund. Notwithstanding the foregoing,

- (i) Special Tax Revenues in an amount not to exceed the amount included in the Special Tax levy for such Fiscal Year for Administrative Expenses shall be separately identified by the Finance Director and shall be deposited by the Fiscal Agent in the Administrative Expense Fund;
- (ii) any Special Tax Revenues constituting the collection of delinquencies in payment of Special Taxes shall be separately identified by the Finance Director and shall be disposed of by the Fiscal Agent first, for transfer to the Bond Fund to pay any past due debt service on the Bonds; second, without preference or priority for transfer to (a) the 2021 Reserve Fund to the extent needed to increase the amount then on deposit in the 2021 Reserve Fund up to the then 2021 Reserve Requirement and (b) the reserve account for any Parity Bonds that are not 2021 Related Parity Bonds to the extent needed to increase the amount then on deposit in such reserve account up to the amount then required to be on deposit therein; and third, to be held in the Special Tax Fund for use as described in below under "- Disbursements"; and
- (iii) any proceeds of Special Tax Prepayments shall be separately identified by the Finance Director and shall be deposited by the Fiscal Agent as follows (as directed in writing by the Finance Director): (a) that portion of any Special Tax Prepayment constituting a prepayment of costs of the Facilities shall be deposited by the Fiscal Agent to the Improvement Fund and (b) the remaining Special Tax

Prepayment shall be deposited by the Fiscal Agent in the Special Tax Prepayments Account established pursuant to the Fiscal Agent Agreement.

**Disbursements from the Special Tax Fund.** At least seven (7) business days prior to each Interest Payment Date or redemption date, as applicable, the Fiscal Agent will withdraw from the Special Tax Fund and transfer the following amounts in the following order of priority:

- (i) to the Bond Fund an amount, taking into account any amounts then on deposit in the Bond Fund and any expected transfers from the Improvement Fund, the 2021 Reserve Fund and any reserve account for Parity Bonds that are not 2021 Related Parity Bonds and the Special Tax Prepayments Account to the Bond Fund such that the amount in the Bond Fund equals the principal (including any sinking payment), premium, if any, and interest due on the Bonds on such Interest Payment Date or redemption date, and any past due principal or interest on the Bonds not theretofore paid from a transfer described in clause second of subparagraph (ii) above under "- Special Tax Fund;"
- (ii) without preference or priority (a) to the 2021 Reserve Fund an amount, taking into account amounts then on deposit in the 2021 Reserve Fund, such that the amount in the 2021 Reserve Fund is equal to the 2021 Reserve Requirement, and (b) to the reserve account for any Parity Bonds that are not 2021 Related Parity Bonds, taking into account amounts then on deposit in such reserve account, such that the amount in such reserve account is equal to the amount required to be on deposit therein (and in the event that amounts in the Special Tax Fund are not sufficient for the purposes of this paragraph, such amounts shall be applied to the 2021 Reserve Fund and any other reserve accounts ratably based on the then Outstanding principal amount of the Bonds); and
- (iii) on each October 1, beginning on [October 1, 20\_\_], all of the moneys remaining in the Special Tax Fund, to the extent that they are not needed to pay Administrative Expenses, shall be transferred to the Finance Director for deposit in accordance with the DDA and the DA. More specifically, such remaining Special Taxes shall be deposited in the remainder taxes project account established by TIDA and applied (1) before the date on which the first park owned by TIDA is completed and open to the public (the "Maintenance Commencement Date"), from time to time, at TICD's request, applied to finance Qualified Project Costs (as defined in the Financing Plan attached to and part of the DDA (the "DDA Financing Plan")) and (2) following the Maintenance Commencement Date, transferred to TIDA and held in the remainder taxes holding account established by TIDA and applied to the costs of operating and maintaining parks within the District. Amounts on deposit in the remainder taxes project account or the remainder taxes holding account are not pledged to the repayment of the Bonds.

#### **Bond Fund**

The Bond Fund is established under the Fiscal Agent Agreement as a separate fund to be held by the Fiscal Agent. Moneys in the Bond Fund will be held by the Fiscal Agent for the benefit of the City and the Owners of the Bonds, and shall be disbursed for the payment of the principal of, and interest and any premium on, the Bonds as provided below.

Flow of Funds for Payment of Principal and Interest. At least ten (10) business days before each Interest Payment Date or redemption date, the Fiscal Agent shall notify the Finance Director in writing as to the principal and premium, if any, and interest due on the Bonds on the next Interest Payment Date or redemption date (whether as a result of scheduled principal of and interest on the Bonds, optional redemption of the Bonds or a mandatory sinking fund redemption). On each Interest Payment Date or redemption date, the Fiscal Agent shall withdraw from the Bond Fund and pay to the Owners of the Bonds the principal of, and interest and any premium, due and payable on the Bonds on such Interest Payment Date or redemption date. Notwithstanding the foregoing, amounts in the Bond Fund as a result of a transfer

of the collections of delinquent Special Taxes will be immediately disbursed by the Fiscal Agent to pay past due amounts owing on the Bonds.

At least five (5) business days prior to each Interest Payment Date, the Fiscal Agent shall determine if the amounts then on deposit in the Bond Fund are sufficient to pay the debt service due on the Bonds on the next Interest Payment Date. If amounts in the Bond Fund are insufficient for such purpose, the Fiscal Agent promptly will notify the Finance Director by telephone (and confirm in writing) of the amount of the insufficiency.

If amounts in the Bond Fund are insufficient for the purpose set forth in the preceding paragraph with respect to any Interest Payment Date, the Fiscal Agent will do the following:

- (i) Withdraw from the 2021 Reserve Fund, in accordance with the provisions of the Fiscal Agent Agreement, to the extent of any funds (including the proceeds of any Qualified Reserve Account Credit Instrument held therein) or Permitted Investments therein, amounts to cover the amount of such Bond Fund insufficiency related to the 2021 Bonds and any 2021 Related Parity Bonds. Amounts so withdrawn from the 2021 Reserve Fund shall be deposited in the Bond Fund.
- (ii) Withdraw from the reserve funds, if any, established under a Supplemental Agreement related to Parity Bonds that are not 2021 Related Parity Bonds, to the extent of any funds or Permitted Investments therein, amounts to cover the amount of such Bond Fund insufficiency related to such Parity Bonds. Amounts so withdrawn from the reserve fund shall be deposited in the Bond Fund.

If, after the foregoing transfers and application of such funds for their intended purposes, there are insufficient funds in the Bond Fund to make the payments provided for in the Fiscal Agent Agreement, the Fiscal Agent shall apply the available funds first to the payment of interest on the Bonds, then to the payment of principal due on the Bonds other than by reason of sinking payments, if any, and then to payment of principal due on the Bonds by reason of sinking payments.

Special Tax Prepayments Account. Within the Bond Fund a separate account will be held by the Fiscal Agent, designated the "Special Tax Prepayments Account." Moneys in the Special Tax Prepayments Account will be transferred by the Fiscal Agent to the Bond Fund on the next date for which notice of redemption of Bonds can timely be given under the Fiscal Agent Agreement and will be used (together with any amounts transferred for the purpose) to redeem Bonds on the redemption date selected in accordance with the Fiscal Agent Agreement.

[2021 Capitalized Interest Account. Within the Bond Fund a separate account will be held by the Fiscal Agent, designated the "2021 Capitalized Interest Account." The 2021 Bonds will be secured by a first pledge of all moneys deposited in the 2021 Capitalized Interest Account.]

#### 2021 Reserve Fund

The City will establish under the Fiscal Agent Agreement a 2021 Reserve Fund. The 2021 Reserve Fund will be established for the benefit of the 2021 Bonds and any 2021 Related Parity Bonds. Under the Fiscal Agent Agreement the 2021 Reserve Fund is to be funded at the 2021 Reserve Requirement.

"2021 Reserve Requirement" means the amount as of any date of calculation equal to the least of (a) Maximum Annual Debt Service on the 2021 Bonds and any 2021 Related Parity Bonds, (b) 125% of average Annual Debt Service on the 2021 Bonds and any 2021 Related Parity Bonds, and (c) 10% of the outstanding principal of the 2021 Bonds and any 2021 Related Parity Bonds; provided, however:

- (A) that with respect to the calculation of clause (c), the issue price of the 2021 Bonds or any 2021 Related Parity Bonds excluding accrued interest shall be used rather than the outstanding principal amount, if (i) the net original issue discount or premium of the 2021 Bonds or any 2021 Related Parity Bonds was less than 98% or more than 102% of the original principal amount of the 2021 Bonds or any 2021 Related Parity Bonds and (ii) using the issue price would produce a lower result than using the outstanding principal amount;
- (B) that in no event shall the amount calculated exceed the amount on deposit in the 2021 Reserve Fund on the date of issuance of the 2021 Bonds (if they are the only Bonds covered by the 2021 Reserve Fund) or the most recently issued series of 2021 Related Parity Bonds except in connection with any increase associated with the issuance of 2021 Related Parity Bonds; and
- (C) that in no event shall the amount required to be deposited into the 2021 Reserve Fund in connection with the issuance of a series of 2021 Related Parity Bonds exceed the maximum amount under the Tax Code that can be financed with tax-exempt bonds and invested an unrestricted yield.

Upon issuance of the 2021 Bonds, the 2021 Reserve Requirement is expected to be satisfied from the proceeds of the 2021 Bonds.

Except as otherwise provided in the Fiscal Agent Agreement, all amounts deposited in the 2021 Reserve Fund will be used and withdrawn by the Fiscal Agent solely for the purpose of making transfers to the Bond Fund in the event of any deficiency at any time in the Bond Fund of the amount then required for payment of the principal of, and interest and any premium on, the 2021 Bonds and any 2021 Related Parity Bonds or, in accordance with the Fiscal Agent Agreement, for the purpose of redeeming 2021 Bonds and any 2021 Related Parity Bonds from the Bond Fund.

The City has the right at any time to direct the Fiscal Agent to release funds from the 2021 Reserve Fund, in whole or in part, by tendering to the Fiscal Agent: (i) a Qualified Reserve Account Credit Instrument, and (ii) an opinion of Bond Counsel stating that neither the release of such funds nor the acceptance of such Qualified Reserve Account Credit Instrument will cause interest on the 2021 Bonds or any 2021 Related Parity Bonds the interest on which is excluded from gross income of the owners thereof for federal income tax purposes to become includable in gross income for purposes of federal income taxation. See APPENDIX C – "SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT" hereto.

#### Rate and Method of Apportionment of Special Taxes

The following is a brief summary of certain provisions of the Rate and Method. The summary is intended to provide an overview of the calculation and levy of the Facilities Special Tax. The Rate and Method also authorizes the levy of a Services Special Tax; however, under the terms of the Rate and Method, such Services Special Tax cannot be levied while the 2021 Bonds are outstanding. This summary does not purport to be comprehensive and reference should be made to the full Rate and Method attached hereto as Appendix B.

*Certain Definitions.* All capitalized terms not defined in this section have the meanings set forth in the Rate and Method attached hereto as Appendix B.

"Administrator" means the Director of the Office of Public Finance or his/her designee who shall be responsible for administering the Special Tax according to the Rate and Method.

"Developed Property" means, in any Fiscal Year, all Taxable Parcels for which a Building Permit was issued prior to June 30 of the preceding Fiscal Year, but not prior to January 1, 2015.

"Expected Taxable Property" means any Parcel within Improvement Area No. 2 that: (i) pursuant to the Development Approval Documents, was expected to be a Taxable Parcel, (ii) based on the Expected Land Uses and as determined by the Administrator, was assigned Expected Maximum Facilities Special Tax Revenues, and (iii) subsequently falls within one or more of the categories that would otherwise be exempt from the Special Tax as described under "Exemptions to the Special Tax" below.

"Facilities Special Tax Requirement" means the amount necessary in any Fiscal Year to: (i) pay principal and interest on Bonds that are due in the calendar year that begins in such Fiscal Year; (ii) pay periodic costs on the Bonds, including but not limited to, credit enhancement, liquidity support and rebate payments on the Bonds, (iii) replenish reserve funds created for the Bonds under the Fiscal Agent Agreement to the extent such replenishment has not been included in the computation of the Facilities Special Tax Requirement in a previous Fiscal Year; (iv) cure any delinquencies in the payment of principal or interest on Bonds which have occurred in the prior Fiscal Year; (v) pay Administrative Expenses; and (vi) pay directly for Authorized Expenditures, including park maintenance, Sea Level Rise Improvements, and capital reserves, in the priority set forth in the DDA Financing Plan, so long as such levy under clause (vi) does not increase the Facilities Special Tax levied on Undeveloped Property. Notwithstanding the foregoing, in any Fiscal Year in which any portion of a Developer Maintenance Payment is delinquent, the Maximum Facilities Special Tax shall be levied on Undeveloped Property until the amount collected from Undeveloped Property that is used to pay for park maintenance is equal to the aggregate amount of delinquent Developer Maintenance Payments. The amounts referred to in clauses (i) and (ii) of the definition of Facilities Special Tax Requirement may be reduced in any Fiscal Year by: (a) interest earnings on or surplus balances in funds and accounts for the Bonds to the extent that such earnings or balances are available to apply against such costs pursuant to the Fiscal Agent Agreement; (b) in the sole and absolute discretion of the City, proceeds received by the CFD from the collection of penalties associated with delinquent Facilities Special Taxes; and (c) any other revenues available to pay such costs, each as determined in the sole discretion of the Administrator.

"Special Tax Requirement" means prior to the Transition Year, the Facilities Special Tax Requirement and, in and after the Transition Year, the Services Special Tax Requirement. Notwithstanding the foregoing, if there are any delinquent Facilities Special Taxes to be collected from a Parcel in or after the Transition Year, such delinquent Facilities Special Taxes shall continue to be levied against the Parcel in addition to the Services Special Tax Requirement for that Fiscal Year.

"Taxable Parcel" means any Parcel within Improvement Area No. 2 that is not exempt from the Special Tax pursuant to law or under "Exemptions to the Special Tax" below.

"Transition Event" shall be deemed to have occurred when the Administrator determines that either of the following events have occurred: (i) all Bonds secured by the levy and collection of Facilities Special Taxes in the District have been fully repaid, all Administrative Expenses from prior Fiscal Years have been paid or reimbursed to the City, and the Capital Reserve Requirement has been fully funded, or (ii) all Bonds secured by the levy and collection of Facilities Special Taxes in the District have been fully repaid, all Administrative Expenses from prior Fiscal Years have been paid or reimbursed to the City, and the Facilities Special Tax has been levied within Improvement Area No. 2 for one hundred (100) Fiscal Years.

"Transition Year" means the first Fiscal Year in which the Administrator determines that the Transition Event occurred in the prior Fiscal Year.

"Undeveloped Property" means, in any Fiscal Year, all Taxable Parcels that are not Developed Property, Vertical DDA Property, or Expected Taxable Property.

"Vertical DDA" means a disposition and development agreement between TICD and/or TIDA and a developer that governs the development of Vertical Improvements (as defined in the DDA) or a disposition and development agreement between TIDA and a developer that has a leasehold interest in property that is subject to the Public Trust, for a Taxable Parcel.

"Vertical DDA Property" means, in any Fiscal Year, any Parcel that is not yet Developed Property against which a Vertical DDA has been recorded, and for which the Developer or the Vertical Developer (as defined in the DDA) has, by June 30 of the prior Fiscal Year, notified the Administrator of such recording.

General. A Special Tax applicable to each Taxable Parcel in Improvement Area No. 2 shall be levied and collected according to the tax liability determined by the Administrator through the application of the appropriate amount per square foot for the land use category of Taxable Parcel, as described below. All Taxable Parcels in the Improvement Area No. 2 shall be taxed for the purposes, to the extent, and in the manner provided in the Rate and Method, including property subsequently annexed to the Improvement Area No. 2. During the term of the 2021 Bonds, only the Facilities Special Tax shall be levied. See APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto. Each Fiscal Year, the Administrator is required to identify the current parcel numbers for all Taxable Parcels and determine: (i) whether each Taxable Parcel is Developed Property, Vertical DDA Property, Undeveloped Property, or Expected Taxable Property, (ii) within which Sub-Block each Assessor's Parcel is located, (iii) for Developed Property, the Residential Square Footage, Commercial/Retail Square Footage, and/or Hotel Square Footage on each Parcel, (iv) for Residential Property, the Residential Product Type, number of Market Rate Units, Inclusionary Units, For-Sale Units, Rental Units, and Converted For-Sale Units, (v) whether there are any delinquent Developer Maintenance Payments, and (vi) the Special Tax Requirement for the Fiscal Year.

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**Base Facilities Special Tax Rates.** The following table sets forth the "Base Facilities Special Tax" means, for any Land Use Category, the per-square foot Facilities Special Tax for square footage within such Land Use Category, as provided in the Rate and Method. See APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto.

### Table 1 Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)

#### Base Facilities Special Tax Rates per Taxable Square Foot

	FY 2019-20 Base Facilities	FY 2021-22 Base Facilities
Land Use Category	Special Tax	Special Tax
Low-Rise Unit	\$6.51	\$6.77
Mid-Rise Unit	\$7.54	\$7.84
Tower Unit	\$8.64	\$8.99
Treasure Island Townhome Unit	\$5.72	\$5.95
Yerba Buena Townhome Unit	\$6.18	\$6.43
Rental Unit	\$2.97	\$3.09
Hotel Condominium	\$6.30	\$6.55
Commercial/Retail	\$1.60	\$1.66
Hotel	\$3.19	\$3.32

Source: Goodwin Consulting Group, Inc.

**Special Tax Rates.** The Rate and Method provides how the Special Tax Rates are determined generally based on a maximum tax rate per square foot that varies based on the land use category of the Parcel. See APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" attached hereto.

*Maximum Special Tax.* Pursuant to the Rate and Method, the Administrator shall apply the steps set forth therein to determine the Maximum Special Tax for the next succeeding Fiscal Year for each Taxable Parcel in Improvement Area No. 2 based upon whether such Parcel is classified as Undeveloped Property, Vertical DDA Property, Developed Property or Expected Taxable Property. On each July 1, the Base Facilities Special Taxes, the Expected Maximum Facilities Special Tax Revenues and the Maximum Facilities Special Tax assigned to each Parcel in Improvement Area No. 2 shall be increased by 2% of the amount in effect in the prior Fiscal Year. For a discussion of changes to the Maximum Special Tax under the Rate and Method, see APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto.

*Exemptions to the Special Tax.* Under the Rate and Method, no Special Tax is to be levied on: (i) Public Property or Association Property, except Public Property or Association Property that is determined to be Expected Taxable Property or a Hotel Project, (ii) Authority Housing Lots or Inclusionary Units unless any such lots or units have been determined to be Expected Taxable Property, (iii) Parcels that are or are intended to be used as streets, walkways, alleys, rights of way, parks, or open space, and (iv) the Yerba Buena Officers Quarters.

Levy of the Special Tax. For each Fiscal Year, the Administrator shall calculate the Special Tax Requirement and levy Facilities Special Taxes on all Taxable Parcels in accordance with the following steps:

Step 1: In all Fiscal Years prior to and including the earlier of: (i) the Fiscal Year in which the City or TIDA makes a finding that all Qualified Project Costs have been funded pursuant to the DDA Financing Plan, or (ii) 42 years after the 2020 Bonds were issued for Improvement Area No. 2, the Maximum Special Tax shall be levied on all Parcels of Developed Property regardless of debt service on Bonds (if any), and any Remainder Special Taxes collected shall be applied as set forth in the DDA Financing Plan.

In all Fiscal Years after the earlier of: (i) the Fiscal Year in which the City or TIDA makes a finding that all Qualified Project Costs have been funded pursuant to the DDA Financing Plan, or (ii) 42 years after the 2020 Bonds were issued for Improvement Area No. 2, the Special Tax shall be levied Proportionately on each Parcel of Developed Property, up to 100% of the Maximum Special Tax for each Parcel of Developed Property until the amount levied is equal to the Special Tax Requirement.

Step 2: If additional revenue is needed after Step 1 in order to meet the Special Tax Requirement after Capitalized Interest has been applied to reduce the Special Tax Requirement, the Special Tax shall be levied Proportionately on each Parcel of Vertical DDA Property, up to 100% of the Maximum Special Tax for each Parcel of Vertical DDA Property for such Fiscal Year.

Step 3: If additional revenue is needed after Step 2 in order to meet the Special Tax Requirement after Capitalized Interest has been applied to reduce the Special Tax Requirement, the Special Tax shall be levied Proportionately on each Parcel of Undeveloped Property, up to 100% of the Maximum Special Tax for each Parcel of Undeveloped Property for such Fiscal Year.

Step 4: If additional revenue is needed after Step 3 in order to meet the Special Tax Requirement, the Special Tax shall be levied Proportionately on each Parcel of Expected Taxable Property, up to 100% of the Maximum Special Tax for each Parcel of Expected Taxable Property.

Capital Reserve Requirement. The Rate and Method requires the establishment of a reserve for the Treasure Island Project as a whole for public improvements to ensure that shoreline, public facilities, and public access improvements will be protected due to potential sea level rise at the perimeters of Treasure Island and Yerba Buena Island – "Sea Level Rise Improvements." The target funding amount for the reserve is \$250 million in Fiscal Year 2016-17 dollars, escalating, on each July 1, by the lesser of (i) the increase, if any, in the Consumer Price Index (CPI) for All Urban Consumers in the San Francisco-Oakland-San Jose region (base years 1982-1984=100) published by the Bureau of Labor Statistics of the United States Department of Labor, or, if such index is no longer published, a similar escalator that is determined by TIDA and the City to be appropriate, and (ii) five percent. Special Tax revenues will be deposited in the capital reserve after debt service on the Bonds has been paid and the 2021 Reserve Fund has been maintained in the amount of the 2021 Reserve Requirement, and after the earliest to occur of (i) full reimbursement of TICD for qualified project costs and (ii) 2062. Moneys in the reserve are intended to address future potential capital needs related to sea level rise, and are not intended to pay for the near-term infrastructure that will support development of taxable parcels in Improvement Area No. 2, and they are not available to pay debt service on the Bonds. See "SPECIAL RISK FACTORS – Sea Level Changes and Flooding" herein.

#### **Covenant for Superior Court Foreclosure**

*General.* In the event of a delinquency in the payment of any installment of Special Taxes, the City is authorized by the Act to order institution of an action in the Superior Courts of the State to foreclose

any lien therefor. In such action, the real property subject to the Special Taxes may be sold at a judicial foreclosure sale. The ability of the City to foreclose the lien of delinquent unpaid Special Taxes may be limited in certain instances and may require prior consent of the property owner in the event the property is owned by or in receivership of the Federal Deposit Insurance Corporation (the "FDIC") or other similar federal agencies. See "SPECIAL RISK FACTORS – Bankruptcy and Foreclosure" and "SPECIAL RISK FACTORS – Tax Delinquencies." Such judicial foreclosure proceedings are not mandatory.

There could be a default or a delay in payments to the owners of the Bonds pending prosecution of foreclosure proceedings and receipt by the City of foreclosure sale proceeds, if any, and subsequent transfer of those proceeds to the City. Special Taxes may be levied on all property within Improvement Area No. 2 up to the maximum amount permitted under the Rate and Method to provide the amount required to pay debt service on the Bonds, however, the Special Tax levy on property used for private residential purposes may not increase by more than 10% above the amount that would have been levied in that Fiscal Year as a consequence of delinquencies or defaults by the owners of any other parcels in Improvement Area No. 2.

Under current law, a judgment debtor (property owner) has at least 120 days from the date of service of the notice of levy in which to redeem the property to be sold. If a judgment debtor fails to redeem and the property is sold, his only remedy is an action to set aside the sale, which must be brought within 90 days of the date of sale. If, as a result of such an action a foreclosure sale is set aside, the judgment is revived, the judgment creditor is entitled to interest on the revived judgment and any liens extinguished by the sale are revived as if the sale had not been made (Section 701.680 of the Code of Civil Procedure of the State of California).

Covenant to Foreclose. Under the Act, the City covenants in the Fiscal Agent Agreement with and for the benefit of the Owners of the Bonds that it will order, and cause to be commenced as provided in the Fiscal Agent Agreement, and thereafter diligently prosecute to judgment (unless such delinquency is theretofore brought current), an action in a Superior Court of the State to foreclose the lien of any Special Tax or installment thereof not paid when due as provided in the following two paragraphs. The Finance Director shall notify the City Attorney of any such delinquency of which the Finance Director is aware, and the City Attorney shall commence, or cause to be commenced, such proceedings.

On or about June 30 of each Fiscal Year, the Finance Director shall compare the amount of Special Taxes theretofore levied in Improvement Area No. 2 to the amount of Special Tax Revenues theretofore received by the City, and:

- (A) *Individual Delinquencies.* If the Finance Director determines that any single parcel subject to the Special Tax in Improvement Area No. 2 is delinquent in the payment of two installments of Special Taxes for Developed Property consisting of a Residential Unit and one installment for all other Taxable Parcels, then the Finance Director must send or cause to be sent a notice of delinquency (and a demand for immediate payment thereof) to the property owner within 45 days of such determination, and (if the delinquency remains uncured) foreclosure proceedings will be commenced by the City within 90 days of such determination. Despite the requirement in the prior sentence, the Finance Director may defer any such actions with respect to a delinquent parcel if (1) Improvement Area No. 2 is then participating in the Teeter Plan, or equivalent procedure, (2) the amount in the 2021 Reserve Fund is at least equal to the 2021 Reserve Requirement and (3) the amount in the reserve account for any Parity Bonds that are not 2021 Related Parity Bonds is at least equal to the required amount.
- (B) Aggregate Delinquencies. If the Finance Director determines that the total amount of delinquent Special Tax for the prior Fiscal Year for the entire Improvement Area No. 2 (including the total of delinquencies under subsection (A) above), exceeds 5% of the total Special Tax due and payable for the prior Fiscal Year, the Finance Director must notify or cause to be notified property owners who are then

delinquent in the payment of Special Taxes (and demand immediate payment of the delinquency) within 45 days of such determination, and shall commence foreclosure proceedings within 90 days of such determination against each parcel of land in Improvement Area No. 2 with a Special Tax delinquency.

The Finance Director and the City Attorney, as applicable, are authorized to employ counsel to conduct any such foreclosure proceedings. The fees and expenses of any such counsel (including a charge for City staff time) in conducting foreclosure proceedings are an Administrative Expense.

#### No Obligation of the City Upon Delinquency

If a delinquency occurs in the payment of any Special Taxes, the City is under no obligation to transfer any funds of the City, other than Special Tax Revenues, into the Special Tax Fund or any other funds or accounts under the Fiscal Agent Agreement for the payment of the principal of or interest on the Bonds. Similarly, the City is under no obligation to levy any tax, other than the Special Tax, for the payment of the principal of or interest on the Bonds. See "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure," for a discussion of the City's obligation to foreclose Special Tax liens upon delinquencies, and "SECURITY FOR THE BONDS – 2021 Reserve Fund," for a discussion of the 2021 Reserve Fund securing the 2021 Bonds or any 2021 Related Parity Bonds.

#### **Parity Bonds**

The 2021 Bonds will be the first series of Bonds issued under the Fiscal Agent Agreement. The City covenants under the Fiscal Agent Agreement that the principal amount of the 2021 Bonds and any future Parity Bonds shall not exceed \$278.2 million (although Parity Bonds that constitute refunding bonds under the Act will not count against this \$278.2 million limit). The City may issue Parity Bonds on behalf of the District for Improvement Area No. 2, subject to the conditions set forth in the Fiscal Agent Agreement. TI Series 1 anticipates requesting the issuance of approximately \$278.2 million in Parity Bonds over the next five years based on the expected maximum special tax revenues from future development in Improvement Area No. 2.

The City may issue Parity Bonds under a Supplemental Agreement entered into by the City and the Fiscal Agent. Any such Parity Bonds, to the extent provided in the Fiscal Agent Agreement, shall be secured by a lien on the Special Tax Revenues and funds pledged for the payment of the Bonds under the Fiscal Agent Agreement on a parity with all other Bonds Outstanding under the Fiscal Agent Agreement. The City may issue such Parity Bonds, on a parity basis with the 2021 Bonds, subject to the following specific conditions precedent:

- (A) *Compliance*. The City shall be in compliance with all covenants set forth in the Fiscal Agent Agreement and all Supplemental Agreements, and issuance of the Parity Bonds shall not cause the City to exceed Improvement Area No. 2's \$278.2 million limitation on debt.
- (B) Same Payment Dates. The Supplemental Agreement providing for the issuance of such Parity Bonds shall provide that interest thereon shall be payable on Interest Payment Dates, and principal thereof shall be payable on September 1 in any year in which principal is payable on the Parity Bonds (provided that there shall be no requirement that any Parity Bonds pay interest on a current basis).
- (C) Reserve Funds. The Supplemental Agreement providing for issuance of the Parity Bonds shall provide for one of the following:
- (i) a deposit to the 2021 Reserve Fund in an amount necessary such that the amount deposited therein shall equal the 2021 Reserve Requirement following issuance of the Parity Bonds;

- (ii) a deposit to a reserve account for the Parity Bonds (and such other series of Parity Bonds identified by the City) in an amount defined in such Supplemental Agreement, as long as such Supplemental Agreement expressly declares that the Owners of such Parity Bonds will have no interest in or claim to the 2021 Reserve Fund and that the Owners of the Bonds covered by the 2021 Reserve Fund will have no interest in or claim to such other reserve account; or
- (iii) no deposit to either the 2021 Reserve Fund or another reserve account as long as such Supplemental Agreement expressly declares that the Owners of such Parity Bonds will have no interest in or claim to the 2021 Reserve Fund or any other reserve account. The Supplemental Agreement may provide that the City may satisfy the reserve requirement for a series of Parity Bonds by the deposit into the reserve account established pursuant to such Supplemental Agreement of an irrevocable standby or direct-pay letter of credit, insurance policy, or surety bond issued by a commercial bank or insurance company as described in the Supplemental Agreement.
- (i) the aggregate principal amount of all Bonds then Outstanding, plus (ii) the aggregate principal amount of the series of Parity Bonds proposed to be issued, plus (iii) the aggregate principal amount of any fixed assessment liens on the Taxable Parcels in Improvement Area No. 2, plus (iv) a portion of the aggregate principal amount of any and all other community facilities district bonds then outstanding and payable at least partially from special taxes to be levied on Taxable Parcels within Improvement Area No. 2 (the "Other District Bonds") equal to the aggregate outstanding principal amount of the Other District Bonds multiplied by a fraction, the numerator of which is the amount of special taxes levied for the Other District Bonds on Taxable Parcels within the Improvement Area No. 2, and the denominator of which is the total amount of special taxes levied for the Other District Bonds on all parcels of land against which the special taxes are levied to pay the Other District Bonds, in each case based upon information from the most recent available Fiscal Year.

"Improvement Area No. 2 Value" means the market value, as of the date of the appraisal described below and/or the date of the most recent City real property tax roll, as applicable, of all Taxable Parcels in Improvement Area No. 2 and not delinquent in the payment of any Special Taxes then due and owing, including with respect to such nondelinquent Taxable Parcels the value of the then existing improvements and any facilities to be constructed or acquired with any amounts then on deposit in the Improvement Fund and with the proceeds of any proposed series of Parity Bonds, as determined with respect to any parcel or group of parcels by reference to (i) an appraisal with a date of value within six (6) months of the date of issuance of any proposed Parity Bonds by an MAI appraiser selected by the City, or (ii) in the alternative, the assessed value of all such nondelinquent Taxable Parcels as shown on the then current City real property tax roll available to the Finance Director. It is expressly acknowledged in the Fiscal Agent Agreement that, in determining the Improvement Area No. 2 Value, the City may rely on an appraisal to determine the value of some or all of the Taxable Parcels in Improvement Area No. 2 and/or the most recent City real property tax roll as to the value of some or all of the Taxable Parcels in Improvement Area No. 2. Neither the City nor the Finance Director shall be liable to the Owners, the Original Purchaser or any other person or entity in respect of any appraisal provided for purposes of this definition or by reason of any exercise of discretion made by any such appraiser pursuant to this definition.

(ii) The Unimproved Property Value shall be at least [CONFIRM] two and one-half (2.5) times the sum of: (i) the aggregate principal amount of all Unimproved Property Bonds, plus (ii) the aggregate principal amount of any fixed assessment liens on the Taxable Parcels of Unimproved Property in Improvement Area No. 2 that are subject to the levy of Special Taxes, plus (iii) a portion of the aggregate principal amount of any and all Other District Bonds equal to the aggregate outstanding principal amount of the Other District Bonds multiplied by a fraction, the numerator of which is the amount of special taxes levied for the Other District Bonds on parcels of Unimproved Property within Improvement Area No. 2,

and the denominator of which is the total amount of special taxes levied for the Other District Bonds on all parcels of land against which the special taxes are levied to pay the Other District Bonds, based upon information from the most recent available Fiscal Year.

"Unimproved Property" means "Undeveloped Property" and "Vertical DDA Property" as those terms are defined in the Rate and Method.

"Unimproved Property Bonds" means a portion of any Bonds then Outstanding and any proposed Parity Bonds equal to the aggregate principal amount of such Outstanding Bonds and proposed Parity Bonds multiplied by a fraction, the numerator of which is the revenues that would be generated by the expected levy of the Special Tax on Unimproved Property in the immediately succeeding Fiscal Year, and the denominator of which is the revenues that would be generated by the expected levy of the Special Tax on all Taxable Parcels in Improvement Area No. 2 in the immediately succeeding Fiscal Year, based upon information from the most recent available Fiscal Year, in both cases assuming that there is no capitalized interest available to pay debt service on the Bonds.

"Unimproved Property Value" means the market value, as of the date of the appraisal described below and/or the date of the most recent City real property tax roll, as applicable, of all parcels of Unimproved Property in Improvement Area No. 2 subject to the levy of the Special Taxes and not delinquent in the payment of any Special Taxes then due and owing, including with respect to such nondelinquent parcels the value of any facilities to be constructed or acquired with any amounts then on deposit in the Improvement Fund and with the proceeds of any proposed series of Parity Bonds, as determined with respect to any parcel or group of parcels by reference to (i) an appraisal with a date of value within six (6) months of the date of issuance of any proposed Parity Bonds by an MAI appraiser selected by the City, or (ii) in the alternative, the assessed value of all such nondelinquent parcels of Unimproved Property as shown on the then current City real property tax roll available to the Finance Director. It is expressly acknowledged in the Fiscal Agent Agreement that, in determining the Unimproved Property Value, the City may rely on an appraisal to determine the value of some or all of the parcels of Unimproved Property in Improvement Area No. 2 and/or the most recent City real property tax roll as to the value of some or all of the parcels of Unimproved Property in Improvement Area No. 2. Neither the City nor the Finance Director shall be liable to the Owners, the Original Purchaser or any other person or entity in respect of any appraisal provided for purposes of this definition or by reason of any exercise of discretion made by any such appraiser pursuant to this definition.

(iii) For the purpose of calculating the Improvement Area No. 2 Value and the Unimproved Property Value, the City shall not include the value of any leasehold interest in a TIDA Parcel unless the TIDA Inclusion Conditions have occurred.

"TIDA Parcel" means a parcel owned by TIDA that is subject to an LDDA (as defined in the Rate and Method) with a term of twenty (20) years or more that is leased to a developer and that is subject to the Special Taxes under the RMA.

"TIDA Inclusion Conditions" consist of the following: (A) TIDA's Board of Directors has adopted a resolution in which it (1) covenants for the benefit of the Owners of the Bonds that, as long as Bonds are Outstanding, (a) TIDA will not terminate such leasehold interest unless TIDA concurrently enters into a new lease the term of which ends on or after the final maturity date of any Bonds payable from such special tax and that covers substantially the same real property and improvements as the terminated lease (a "Replacement Lease") and (b) such leasehold interest may not be terminated by the lessee unless TIDA concurrently enters into a Replacement Lease and (2) grants to the City and the Fiscal Agent the right to enforce such covenant on behalf of the Owners of the Bonds, and (B) the City has covenanted in a

Supplemental Agreement to take all actions permitted under law to enforce TIDA's covenant described in clause (A)(1), including directing the Fiscal Agent to take all such actions.

As of the date of this Official Statement, the TIDA Inclusion Conditions have not occurred with respect to any TIDA Parcel in Improvement Area No. 2.

#### (E) *Coverage*. An independent financial consultant shall certify:

- (1) for each Fiscal Year after issuance of the Parity Bonds, the maximum amount of the Special Taxes that may be levied for such Fiscal Year under the Ordinance, the Fiscal Agent Agreement and any Supplemental Agreement less estimated Administrative Expenses for each respective Fiscal Year, shall be at least 110% of the total Annual Debt Service of the then Outstanding Bonds and the proposed Parity Bonds for each Bond Year that commences in each such Fiscal Year.
- (2) in the event Special Taxes are prepaid under the Rate and Method or the Act and applied in accordance with the Rate and Method and the Fiscal Agent Agreement, the Special Taxes that may be levied for each Fiscal Year after the prepayment under the Ordinance, the Fiscal Agent Agreement and any Supplemental Agreement less estimated Administrative Expenses for each respective Fiscal Year will be at least 110% of the Annual Debt Service payable with respect to the remaining Outstanding Bonds and the proposed Parity Bonds for each Bond Year that commences in each such Fiscal Year.

For the purpose of calculating the sufficiency of Special Taxes that may be levied for each Fiscal Year after issuance of the Parity Bonds, the City shall not include the following:

- (i) for any Fiscal Year the Special Taxes that may be levied on any parcel of Unimproved Property (as defined in the Rate and Method) that is delinquent in the payment of Special Taxes on the date of the Officer's Certificate described in clause (F) below and
- (ii) for any Fiscal Year the Special Taxes that may be levied on the leasehold interest in a TIDA Parcel unless the TIDA Inclusion Conditions have occurred.

"Bond Year" means the one-year period beginning on September 2nd in each year and ending on September 1 in the following year, except that the first Bond Year shall begin on the date of issuance and initial delivery of the 2020 Bonds and shall end on September 1, 2021.

(F) Certificates. The City shall deliver to the Fiscal Agent an Officer's Certificate certifying that the conditions precedent to the issuance of such Parity Bonds set forth in subsections (A), (B), (C), (D), and (E) above have been satisfied.

Notwithstanding the foregoing, the City may issue Refunding Bonds as Parity Bonds without the need to satisfy the requirements of clauses (D) or (E) above, and, in connection therewith, the Officer's Certificate in clause (F) above need not make reference to clauses (D) and (E).

"Refunding Bonds" means bonds issued by the City for the District with respect to Improvement Area No. 2, the net proceeds of which are used to refund all or a portion of the then Outstanding Bonds; provided that the principal and interest on the Refunding Bonds to their final maturity date is less than the principal and interest on the Bonds being refunded to their final maturity date, and the final maturity of the Refunding Bonds is not later than the final maturity of the Bonds being refunded.

The City is not prohibited from issuing any other bonds or otherwise incurring debt secured by a pledge of the Special Tax Revenues subordinate to the pledge under the Fiscal Agent Agreement.

#### FORMATION OF THE DISTRICT AND IMPROVEMENT AREA NO. 2

On December 6, 2016, the Board of Supervisors adopted Resolution No. 506-16 stating its intent to form the District, Improvement Area No. 1 and a Future Annexation Area under the Act. The resolution was signed by the Mayor on December 16, 2016. Also, on December 6, 2016, the Board of Supervisors adopted Resolution No. 510-16, in which it declared its intention to incur indebtedness on behalf of the District in an aggregate amount not to exceed \$5 billion. The resolution was signed by the Mayor on December 16, 2016. As described below, of the \$5 billion, up to \$278.2 million of indebtedness may be issued for Improvement Area No. 2.

On January 24, 2017, after holding a noticed public hearing, the Board of Supervisors adopted Resolution Nos. 8-17 and 9-17, forming the District and, subject to approval by the qualified electors, approving the levy of special taxes within Improvement Area No. 1 and for improvement areas designated in the future (such as Improvement Area No. 2) according to the applicable rate and method of apportionment and indebtedness in an amount not to exceed \$5 billion (including \$250 million for Improvement Area No. 1 indebtedness) and approving a \$90 million annual appropriation limit for Improvement Area No. 1. The Mayor signed these resolutions on February 3, 2017. These resolutions also approved a streamlined process, through a unanimous approval of property owners, for future annexations into District improvement areas.

Ordinance No. 22-17 adopted by the Board of Supervisors on January 31, 2017, providing for the levy of special taxes (the "Ordinance") in accordance with the applicable rate and method of apportionment, including special taxes within improvement areas within the District designated in the future, such as the Special Taxes in Improvement Area No. 2. The Mayor signed the Ordinance on February 9, 2017.

On April 13, 2020, TI Series 1, LLC (as owner at the time) submitted a unanimous approval of annexation into the District of parcels in the Future Annexation Area, which parcels now form Improvement Area No. 2, as well as the maximum amount of bonded indebtedness for Improvement Area No. 2 of \$278.2 million, the rate and method of apportionment of special tax for Improvement Area No. 2 (defined herein as the Rate and Method), and the initial appropriations limit for Improvement Area No. 2 of \$76 million.

On May 15, 2020, a Notice of Special Tax Lien was recorded against the property in Improvement Area No. 2 by Instrument No. [\_\_\_\_\_] (the "Notice of Special Tax Lien"). The Notice of Special Tax Lien establishes the lien of special taxes pursuant to the Rate and Method against all of the property in Improvement Area No. 2.

While additional Board of Supervisors approval was not required to effect the actions contemplated by the unanimous approval, on September 22, 2020, the Board of Supervisors adopted Resolution No. 410-20 (together with Resolution 8-17, the "Resolution of Formation"), pursuant to which the City confirmed and ratified (i) the annexation into Improvement Area No. 2 of the parcels specified in the unanimous approval, (ii) the maximum indebtedness amount of \$278.2 million for Improvement Area No. 2 indebtedness, (iii) the Rate and Method and (iv) a \$76 million annual appropriation limit for Improvement Area No. 2. The Mayor signed Resolution No. 410-20 on September 25, 2020. See "SECURITY FOR THE BONDS" herein and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX."

Only the property in Improvement Area No. 2 is subject to the Special Tax that secures payment on the Bonds. Land within the Future Annexation Area may be annexed into the District and become subject to a special tax only with the unanimous approval of the owner or owners of each parcel or parcels at the time of annexation into the District. The Future Annexation Area encompasses the entirety of the Islands other than Improvement Area No. 1, Improvement Area No. 2 and Improvement Area No. 3.

Property owners may annex their property into Improvement Area No. 2 or another improvement area established in the District according to the procedures described in the Resolution of Formation. The City does not anticipate annexing any portion of the Future Annexation Area into Improvement Area No. 2. Special taxes levied in each improvement area in the District will secure only bonds issued for that respective improvement area. In other words, special taxes levied on property outside of the boundaries of Improvement Area No. 2 are not and will not be security for the 2021 Bonds. Similarly, Special Taxes levied in Improvement Area No. 2 will not be available to pay for bonds issued by the City for the District with respect to other improvement areas.

#### THE CITY

General. The City is the economic and cultural center of the San Francisco Bay Area and northern California. The limits of the City encompass over 93 square miles, of which 49 square miles are land, with the balance consisting of tidelands and a portion of the San Francisco Bay (previously defined as the "Bay"). The City is located at the northern tip of the San Francisco Peninsula, generally bounded by the Pacific Ocean to the west, the Bay and the San Francisco-Oakland Bay Bridge to the east, the entrance to the Bay and the Golden Gate Bridge to the north, and San Mateo County to the south. Silicon Valley is about a 40-minute drive to the south, and the Napa and Sonoma "wine country" is about an hour's drive to the north. The City is among the most populous cities in California as well as the country. As of January 1, 2021, the State estimates the City's population to be 875,010. See APPENDIX A – "DEMOGRAPHIC INFORMATION REGARDING THE CITY AND COUNTY OF SAN FRANCISCO" hereto.

The City benefits from a broad economic base, anchored by several major technology companies. In addition, the City is near Silicon Valley, a region regarded as a global center for technology and innovation, and hosts a vital life-sciences research sector that includes the Gladstone Institutes and the Eli and Edythe Broad Center of Regeneration Medicine and Stem Cell Research at UCSF. San Francisco has historically ranked among the highest average income counties in the country. The City is served by two major airports: San Francisco International Airport and Oakland International Airport. There are multiple universities located in or near the City, such as University of California, Berkeley, Stanford University, University of San Francisco, San Francisco State University and University of California, San Francisco.

Impact of COVID-19 Pandemic on San Francisco Economy. Beginning in late winter 2020, the City faced significant negative impacts resulting from the global COVID-19 pandemic and efforts to contain it, including the imposition of restrictions on mass gatherings and widespread temporary closings of businesses, universities and schools throughout the City and the United States. The impacts on the City's and the region's economy have been material and adverse. The pandemic has resulted in reductions in tourism and disruption of the regional and local economy, widespread business closures, and significantly higher levels of unemployment. In the City, numerous businesses have closed on a permanent basis and tourism-related economic activity declined substantially. From March 2020 through March 2021, more than 173,000 temporary or permanent layoffs were reported in the Bay Area, with about 61,000 of those in the City. The unemployment rate in the City rose to a high of 12.8% in May 2020 from 2.2% in February 2020, before declining to 5.2% in July 2021. Some of the City's largest private employers instituted remote work policies that may continue for extended periods or indefinitely.

The COVID-19 pandemic has negatively impacted values in certain segments of the real estate market. The Appraisal Report describes adverse impacts of the COVID-19 Pandemic on residential markets

and more positive indicators in those markets. See APPENDIX G - APPRAISAL REPORT" attached hereto.

The City cannot predict how long the current economic conditions will last. While public health restrictions have been loosened or eliminated recently in response to positive public health data on COVID-19, future developments regarding COVID-19 remain substantially uncertain. The City economy may experience similar continuing impacts or additional, different impacts from the COVID-19 pandemic or other public health emergencies, which may be material and adverse. See "SPECIAL RISK FACTORS – Public Health Emergencies" below.

*Impact of California Wildfires*. In recent years, California experienced numerous significant wildfires. In addition to their direct impact on health and safety and property damage in California, the smoke from these wildfires has impacted the quality of life in the Bay Area and the City and may have short-term and future impacts on commercial and tourist activity in the City, as well as the desirability of the City and the Bay area as places to live, potentially negatively affecting real estate trends and values. See "RISK FACTORS – Natural Disasters and Other Events" herein.

#### THE TREASURE ISLAND PROJECT

TI Series 1 has provided the following information with respect to the Treasure Island Project. No assurance can be given by the City that all information is complete. The City has not independently verified this information and assumes no responsibility for its accuracy or completeness. No assurance can be given that development of the property will be completed, or that it will be completed in a timely manner. See the section of this Official Statement captioned "SPECIAL RISK FACTORS" for a discussion of certain risk factors which should be considered, in addition to the other matters set forth herein, in evaluating an investment in the 2021 Bonds. Since the ownership of the parcels is subject to change, the development plans outlined below may not be continued by the subsequent owner if the parcels are sold, although development by any subsequent owner may be subject to the DA and DDA (as such terms are defined below) and will be subject to the policies and requirements of the City. No assurance can be given that the plans or projections detailed below will actually occur. If the development of the property is not completed, or is not completed in a timely manner, there could be an adverse effect on the payment of Special Taxes, which, in turn, could result in the inability of the District to make full and punctual payments of debt service on the 2021 Bonds.

#### Overview

The property in Improvement Area No. 2 is part of the larger Treasure Island Project. The Treasure Island Project encompasses approximately 461 acres on Yerba Buena Island and Treasure Island, two adjacent islands (the "Islands") located in the middle of the San Francisco Bay between downtown San Francisco and the City of Oakland, accessible by automobiles via the San Francisco-Oakland Bay Bridge.

Yerba Buena Island is a naturally occurring island that serves as the midpoint of the San Francisco-Oakland Bay Bridge, and hosts an active U.S. Coast Guard station and a former U.S. Army Base. Treasure Island, in contrast, is a man-made island built by the United States Government in the 1930s that was originally intended to serve as San Francisco's second airport but was repurposed to serve as a U.S. Naval Station from 1941 until its closure in 1997. The two Islands are connected via a causeway.

The Treasure Island Project is generally planned to include up to 8,000 residential units, up to approximately 140,000 square feet of new commercial and retail space, adaptive reuse of certain historic buildings with up to 311,000 square feet of commercial/flex space, up to 500 hotel rooms, up to approximately 100,000 square feet of office space, 290 plus acres of open space, 22 miles of walking/biking paths, playing fields, a marina, and a ferry terminal.

Improvement Area No. 2 includes approximately 5.22 gross acres of the approximately 461 acres of the Treasure Island Project, with the remainder, approximately 455 acres, included within Improvement Area No. 1 (created at formation of the District), Improvement Area No. 3 (created on February 8, 2021), or property identified as Future Annexation Area.

Only the property in Improvement Area No. 2 that is subject to the levy of Special Taxes will serve as security for the 2021 Bonds. The information below is intended to provide the overall context of the entire Treasure Island Project, of which Improvement Area No. 2 is a part.

#### History

Treasure Island is an artificial island that was constructed of bay sand in the years 1936 and 1937 and was the site of the Golden Gate International Exposition held between February 18, 1939 and September 29, 1940 (the "Exposition"). The Exposition celebrated the ascendancy of California and San Francisco as economic, political, and cultural forces in the increasingly important Pacific region. Treasure Island was intended to become an airport for the City, but with World War II looming, Treasure Island became a U.S. Naval Station in 1941 (previously defined as "Naval Station Treasure Island" or "NSTI"). During World War II, NSTI was used as a center for receiving, training, and dispatching service personnel. After World War II, it was used primarily as a naval training and administrative center.

In 1867, the U.S. Army (the "Army") established a post on the northeastern side of Yerba Buena Island adjacent to present day Clipper Cove. In the 1890s, the Army built a small torpedo station complex on the island; one building, the Torpedo Depot, remains. The Army maintained a small base on the island until 1960. In 1898, the Navy also established a training station on Yerba Buena Island; after 1923, it operated as a receiving station for servicemen returning from overseas assignments.

*Base Closure.* In 1993, Congress selected NSTI for closure and disposition by the Base Realignment and Closure Commission. The Department of Defense subsequently designated the City, and later TIDA, as the local reuse authority responsible for the conversion of NSTI under the federal disposition process. In July 1996, after an extensive community planning effort, the City's Mayor, Board of Supervisors, Planning Commission, and the Citizens Reuse Committee unanimously endorsed a Draft Reuse Plan (previously defined as the "Reuse Plan") for NSTI to serve as the basis for the preliminary redevelopment plan for NSTI. The Board of Supervisors authorized the creation of TIDA in 1997 to serve as the entity responsible for the reuse and development of NSTI, and TIDA was incorporated in January 1998. The Board of Supervisors designated TIDA as a redevelopment agency with powers over NSTI under the Treasure Island Conversion Act of 1997 in Resolution No. 43-98, dated February 6, 1998. After completion of a competitive master developer selection process, TIDA and TICD entered into the Exclusive Negotiating Agreement dated as of June 1, 2003, as amended and restated in September 2005, as further amended in July 2006, March 2008, February 2010, and June 2011. The 2006 Development Plan was adopted by all necessary parties and the Development Plan and Term Sheet were updated in 2010 and approved unanimously by the TIDA Board and the Board of Supervisors.

*Navy Remediation and Transfer.* In 2011, TIDA and the City certified an Environmental Impact Report and approved the Treasure Island Project entitlements, including the DDA, a General Plan Amendment, adoption of Planning Code Section 749.72 that established the Treasure Island/Yerba Buena Island Special Use District (previously defined as the "TI/YBI SUD"), a Design for Development (previously defined as "D4D") that established design standards and guidelines, and a Development Agreement vesting those entitlements.

In 2014, the United States of America, acting by and through the Navy, and TIDA entered into an Economic Development Conveyance Memorandum of Agreement (as amended and supplemented from

time to time and previously defined as the "Conveyance Agreement") that governs the terms and conditions for the transfer of NSTI from the Navy to TIDA. Under the Conveyance Agreement, the Navy must convey NSTI to TIDA in phases after the Navy has completed environmental remediation and issued a finding of suitability to transfer for specified parcels of NSTI or portions thereof.

Several parcels of land on Treasure Island remain under federal ownership to allow completion of environmental remediation activities by the Navy. The Navy is legally required to complete all of its environmental remediation obligations, including radiological cleanup, prior to transferring these remaining parcels to TIDA. The Navy's environmental remediation program is separate from the Treasure Island Project. The Navy remediates hazardous materials to standards consistent with applicable Federal laws governing base closure prior to transfer to TIDA.

The first conveyance occurred in early 2015 and included all of the Navy's property on Yerba Buena Island, most of the Navy-owned submerged lands around the Islands, and much of the southern and eastern portions of Treasure Island. As of June 1, 2021, the Navy has made five separate conveyances to TIDA, including all of the property within Improvement Area No. 2.

Geotechnical Mitigation Program. A geotechnical mitigation program was implemented in advance of infrastructure improvements and construction of buildings to make the Treasure Island perimeter seismically stable, strengthen the causeway that connects Treasure Island to Yerba Buena Island, densify the sandy fill to minimize seismic settlement within the development footprint, and compress the soft Bay Mud sediments to minimize future settlement from the addition of fill and buildings. See "RISK FACTORS – Climate Change; Risk of Sea Level Rise and Flooding Damage" for a description of Bay Mud. The geotechnical plan relied on numerous techniques to achieve the stability needed to support the new development. The plan included densification of the sandy fill throughout the development and the shoreline with direct power compaction vibrocompaction improvement method ("DPC"), preloading new building parcels and City streets with surcharge, and strengthening the causeway and the portions of the shoreline with cement deep soil mixing.

The DPC technique employed combined tamping and direct power compaction, a method widely used in Japan that densifies loose sandy soils by vibration, displacement, and compaction. The equipment to perform this work includes an electrically driven, 50-ton vibratory hammer suspended from a vibration isolation mount, which in turn is suspended from the main cable of a 270-ton crawler crane. The hammer is attached to four H-beam probes, which are modified with steel flaps hinged to the web at the base of the beam. As the beam penetrates the ground, the flaps are deployed to provide more area for compaction. During extraction of the beams, the flaps retract to reduce resistance. Approximately 9,560 DPC compaction elements have been installed and DPC is fully complete.

After completion of the deep power compaction, tamping is employed to compact the upper 10 feet of sandy soil. The tamper has a 35-ton vibratory hammer attached to a 10-foot-by-10- square steel plate. The tamper plate is placed directly on the ground and the vibro-hammer is activated to compact the soil. Then the tamper is relocated to an adjacent position and the process is repeated until all the densification area is tamped. Approximately 16,490 tamping elements have been completed and tamping is fully complete.

Deep soil mixing ("DSM") was used to strengthen the weak soils that underlie parts of the shoreline and the causeway. DSM is a ground improvement technique that enhances the strength of the soils by mechanically mixing them with a cement slurry, causing the soil to become more like weak rock. In total, about 160,000 cubic yards of deep cement soil mixing was performed for the geotechnical program and DSM is fully complete.

Trust Exchange. Treasure Island includes lands subject to the public trust (the "Public Trust"), a common law doctrine that has been developed primarily through case law and interpretations of law by the California State Lands Commission and Attorney General. The Public Trust effectively acts as a type of zoning by limiting the permitted uses of lands subject to the Public Trust. Uses of Public Trust lands are generally limited to waterborne commerce, navigation, fisheries, water-oriented recreation, including commercial facilities that must be located on or adjacent to water, and environmental preservation and recreation, such as natural resource protection, wildlife habitat and study, and facilities for fishing, swimming, and boating. Ancillary or incidental uses that promote Public Trust uses or accommodate public enjoyment of Public Trust lands are also permitted, such as hotels, restaurants and specialty retail. Residential and general office uses are generally not permitted uses on Public Trust lands.

To enable economic redevelopment, the California Legislature authorized a reconfiguration of the Public Trust whereby the Public Trust would be removed from certain portions on Treasure Island and added to certain portions of Yerba Buena Island. This Public Trust reconfiguration was authorized through the Treasure Island Public Trust Exchange Act (the "Exchange Act") and implemented through a trust exchange agreement (the "Trust Exchange Agreement") between TIDA and the California State Lands Commission ("SLC"). Pursuant to the Trust Exchange Agreement, in 2015, TIDA and SLC engaged in a series of concurrent quitclaim deed and patent conveyances whereby areas to be impressed with the Public Trust (referred to as "Trust Lands") were patented to TIDA by SLC subject to the Public Trust, and areas where the Public Trust was to be removed (referred to as "Trust Termination Lands") were patented to TIDA by SLC free of the Public Trust.

Subdivision Mapping Process. The TICD Developer (as defined herein) has filed and will file additional Tentative Transfer Map applications ("TTM") encompassing various Sub-Phases within Major Phases (see discussion under " – Land Transfer and Mapping Parcels" for a description of Major Phase 1), to allow for the processing of multiple phased final transfer maps. The final transfer maps establish transfer parcels within the development blocks of each Sub-Phase, and transfer parcels on Trust Termination or Non-Trust Lands may be transferred by TIDA to the TICD Developer upon Sub-Phase Approval and once these lands have gone through the trust exchange. Phases 1 and 2 of the trust exchange were completed in 2015 and 2020, respectively. Consistent with the Treasure Island/Yerba Buena Island Subdivision Regulations, these transfer parcels may be used for financing purposes, including as collateral to support construction lending, but they do not include any development rights.

As contemplated under the DDA and following the approval of the applicable transfer map, various subdivision maps have been and are being processed to establish development lots on these lands. Lots established on Trust Termination Lands or Non-Trust Lands may be held in fee simple and are available for private residential, commercial, and mixed-use development in accordance with the D4D. In collaboration with TIDA, subdivision lots may also be established on Trust Lands to facilitate arrangements including ground leases to facilitate economic development on such lands and structures (e.g., historic buildings) while maintaining the Public Trust restrictions.

Opportunity Zone. The Opportunity Zones program was established by Congress in the Tax Cut and Jobs Act in 2017 as an innovative approach to spurring long-term private sector investments in low-income urban and rural communities nationwide. The program establishes a mechanism that enables investors with capital gains tax liabilities across the country to receive favorable tax treatment for investing in Opportunity Zones that are certified by the U.S. Treasury Department. Those incentives include temporary deferral of capital gains that are reinvested in qualified opportunity zones, a step up in basis for investments held in qualified opportunity funds, as well as other benefits. The Opportunity Funds use the capital invested to make equity investments in businesses and real estate in Opportunity Zones designated by each state. Treasure Island and Yerba Buena Island are both designated as Opportunity Zones and,

although the project has not benefited to date, the project may directly or indirectly benefit from the added incentive the programs offered to investors to invest in future multifamily buildings or businesses.

#### **TICD** and the Treasure Island Project

TICD is the master developer of the Treasure Island Project. The existing members of TICD are (1) Treasure Island Holdings, LLC ("TIH"), a joint venture comprised of a subsidiary of Lennar Corporation ("Lennar") and a non-managing third-party investor member, (2) TICD Hold Co., LLC ("TICD Hold Co."), an indirect subsidiary of Lennar, (3) KSWM Treasure Island, LLC ("KSWM"), a joint venture comprised of affiliates of Stockbridge Capital Group, LLC ("Stockbridge"), Kenwood Investments ("Kenwood"), and Wilson Meany, LP ("Wilson Meany"), and (4) Stockbridge TI Co-Investors, LLC ("SBTI"), an affiliate of Stockbridge. TIH and TICD Hold Co. collectively own a fifty percent (50%) membership interest in TICD, and KSWM and SBTI collectively own a fifty percent (50%) membership interest in TICD. See the organization chart on the following page.

[Remainder of page intentionally left blank.]

Treasure Island Holdings, LLC, a Delaware limited liability company

(a joint venture between a subsidiary of Lennar Corporation and a nonmanaging third party investor) KSWM Treasure Island, LLC, a Delaware limited liability company

(joint venture of affiliates of Stockbridge Capital Group, LLC; Kenwood Investments; and Wilson Meany, LP)

TICD Hold Co., LLC, a Delaware limited liability company

(an indirect subsidiary of Lennar Corporation)

Stockbridge TI Co-Investors, LLC, a Delaware limited liability company

(an affiliate of Stockbridge Capital Group, LLC)

50%

50%

Treasure Island Community
Development, LLC,
a California limited liability company
("TICD")

Treasure Island Series 1, LLC, a Delaware limited liability company ("TI Series 1") **Lennar Corporation** – Lennar, founded in 1954 and publicly traded under the symbol "LEN" since 1971, is one of the nation's largest home builders, operating under a number of brand names, including Lennar and U.S. Home. Lennar primarily develops residential communities both within the Lennar family of builders and through consolidated and unconsolidated partnerships in which Lennar maintains an interest.

Lennar is subject to the informational requirements of the Exchange Act and in accordance therewith files reports, proxy statements and other information with the SEC. Such filings, particularly the Annual Report on Form 10-K and its most recent Quarterly Report on Form 10-Q, may be inspected and copied at the public reference facilities maintained by the SEC at 450 Fifth Street, N.W., Washington, D.C. 20549 at prescribed rates. Such files can also be accessed over the internet at the SEC's website at www.sec.gov. The SEC's public reference facilities and internet address are included for reference only and the information on the public reference facilities and the internet site is not a part of this Official Statement and is not incorporated by reference into this Official Statement. No representation is made in this Official Statement as to the accuracy or adequacy of the information contained on the SEC's public reference facilities and the internet site.

Copies of Lennar's Annual Report and related financial statements are available from Lennar's website at www.lennar.com. This internet address is included for reference only and the information on the internet site is not a part of this Official Statement and is not incorporated by reference into this Official Statement. No representation is made in this Official Statement as to the accuracy or adequacy of the information contained on the internet site.

**Stockbridge** – Headquartered in San Francisco, Stockbridge is an SEC-registered real estate investment advisor, specializing in U.S.-based opportunities. As of March 31, 2021, Stockbridge and its affiliates have approximately \$21.78 billion of gross assets under management and 130 professionals in three offices in San Francisco, Atlanta and Chicago. Stockbridge senior management team has an average of nearly 30 years of real estate experience and an average tenure of 10 years at the firm.

**Wilson Meany** – San Francisco-based developer with offices in San Francisco and Los Angeles, Wilson Meany employs over 35 professionals. Wilson Meany specializes in urban in-fill development and in delivering real estate solutions that address regional growth challenges and revitalize urban areas. Wilson Meany is known for place-making, historic renovation, innovative technology, sustainability, and public/private partnerships. Well-known Bay Area projects of this developer include the Ferry Building, 140 New Montgomery, 1595 Pacific Avenue, The Exploratorium, and Bay Meadows. Stockbridge and Wilson Meany have a 22-year track record of partnering on large, mixed-use development projects in coastal California, both as horizontal developers and vertical builders.

**Kenwood** – For over twenty years, Kenwood Investment's focus has been on real estate development, land entitlement, media, tourism and hospitality projects. Kenwood Investments is based in San Francisco and has a track record of developing extraordinary projects that augment the cultural fabric of the California community. Notable projects include Aquarium of the Bay, Wing & Barrel Ranch, and the Sacramento Kings Arena.

#### **Treasure Island Project Development Plan**

The Treasure Island Project is designed to provide a new, high-density, mixed-use community with a variety of housing types, a retail core, open space and recreation opportunities, on-site infrastructure, and public and community facilities and services. There are expected to be up to approximately 8,000 residential units; up to approximately 140,000 square feet of new commercial and retail space; adaptive reuse of three specified historic buildings with up to 311,000 square feet of commercial/flex space; approximately

100,000 square feet of new office space; up to 500 hotel rooms; approximately 290 acres of parks and open space; bicycle, transit, and pedestrian facilities; a ferry terminal and intermodal transit hub; and new and/or upgraded public services and utilities, including a new or upgraded wastewater treatment plant. In addition to the adaptive reuse of those three historic buildings on Treasure Island there is also an opportunity to adaptively reuse nine other historic buildings and four garages on Yerba Buena Island.

#### **Treasure Island Amenities**

The Treasure Island Project includes the development of up to 200,000 square feet of retail space plus 100,000 square feet of commercial space. Most of this space will be in new and rehabilitated historic structures in the "Island Center" neighborhood east of the transportation hub and Administration Building. Treasure Island currently is home to several businesses that will serve residents and their guests, including The Island Market grocery store with two locations, Mersea and Aracely restaurants, Woods Brewery, and Winery SF. However, TICD recognizes that the first residents will desire certain additional amenities to entice them to make the decision to move to the newly developing community. With this in mind, TICD is investing in improvements to existing buildings and available open spaces that can provide space for the most important resident serving businesses. These include expanded grocery offerings, additional restaurants, pharmacy, and an urgent care medical clinic. The Administration Building, Quarters 10, the Chapel/Cultural Park, and the future Hotel Parcel C2-H are all being studied for potential to host commercial space on an interim basis until the Island Center district can be built and occupied. In addition, the residential buildings in Improvement Area No. 2 contain approximately 8,000 square feet of ground floor retail space that can be home to new commercial businesses that will serve residents.

In addition to commercial space noted above, the Community Facilities Plan includes a number of community-serving facilities, including a new school at the site of a former San Francisco Unified School District school, a community center, childcare centers, a police and fire station, new sports fields, an urban farm, an environmental education center, space for the Treasure Island Museum, and a pad for the Treasure Island Sailing Center. The Community Facilities Plan further describes these uses, and the DDA describes the developer's community facilities funding obligations.

As part of the amenity program, all Yerba Buena Island residents will have access to a private Island Clubhouse on Sub-Block 3Y (the "Island Amenity Building), which will be funded through the private master homeowners' association. The Island Amenity Building is currently designed to include a lap pool, fitness center, private dining experience, library, and cocktail lounge.

#### **Transportation Planning**

The transportation plan for the Treasure Island Project is integral to the DDA and the project EIR. The relevant document is the Treasure Island Transportation Implementation Program, or "TITIP." The TITIP goals are to encourage walkability, bikeability, and transit use, while discouraging auto use. The TITIP is overseen by the Treasure Island Mobility Management Agency ("TIMMA"), a transportation agency formed specifically for the Treasure Island Project. The San Francisco County Transportation Agency has been designated to act as the TIMMA.

The Transportation Program consists of new services, including a ferry to downtown San Francisco, new AC Transit bus service to Oakland, enhanced MUNI bus service to San Francisco, and an on-island shuttle. Revenues to support the program will come from fare box recovery, parking charges on Treasure Island, a mandatory transit pass program for new residents, a new auto toll, and subsidies from TICD defined in the TITIP and the DDA.

All parking is to be charged, and revenues from public parking meters and future garages (but not resident parking garages) will support the transportation program.

A new "congestion pricing" auto toll will charge drivers for each auto trip to and from Treasure Island, with the highest pricing during the commute peak hours, and minimal cost during less traffic-impacted hours. The toll is integral to the project EIR. TIMMA is pursuing approval of the pricing structure in 2021 and plans to install the infrastructure to allow toll collections to commence by late 2023.

The DDA requires that each new market rate household purchase one transit pass, paid through HOA dues for condo projects and rental fees for rental buildings. Additional passes can be purchased if more than one household member desires a pass.

Under the DDA, TICD is responsible for the following contributions to the Transportation Program:

- Construction of the ferry terminal (estimated to be complete in third quarter of 2021).
- Construction of the street and bike network.
- Construction of parking garages (future phases).
- Purchase up to 9 buses for use in the East Bay bus service. Five initially, balance as needed but no earlier than the occupancy of the 5,000th new residential unit.
- Purchase up to 4 buses for use in the on-island shuttle service. Procurement and specifications as mutually agreed between TICD, TIDA, and shuttle operator.
- Provide a subsidy of \$1.8 million to TIDA as matching funds for the purchase of 6 Muni buses.
- Establish a "bicycle library," up to a maximum expenditure of \$110,000.
- Provide an Operating Subsidy \$30 million, with a maximum \$4 million in any year, with an additional \$5 million if after completion of the 4,000th unit the transit mode share is 50% or less.

Currently, the Treasure Island Project is served by San Francisco MUNI line 25, with stops at the Administration Building/Ferry Terminal, the existing residential neighborhoods, and adjacent to the Job Corps Campus. Service is generally on 15-minute intervals on weekdays and evenings, with 20-30 minute intervals on weekends and overnight hours. In the future, MUNI service will be limited to the transit hub area of Treasure Island with service to new neighborhoods provided by the island shuttle.

TICD is establishing a privately-managed ferry service planned for commencement in early 2022 so that water transportation is available for the first new residents of The Bristol. The service will run from the new Treasure Island ferry terminal to the San Francisco Ferry Building, with approximately 16 daily round-trips. Frequency will be approximately 30-minute intervals during commute hours and hourly in the afternoons and evenings. This service will run until the full TIMMA program is ready to commence its program with ferry service provided by a public operator such as WETA. It is expected the public service will launch by early 2024.

#### **Development Entitlement**

The Treasure Island Project will be carried out by TICD in accordance with the Disposition and Development Agreement between TIDA and TICD, dated as of June 28, 2011 (as amended from time to time, the "DDA") and the Development Agreement between the City and TICD dated as of June 28, 2011 (as amended from time to time and previously defined as the "DA"), and related Treasure Island Project approvals (including the Mitigation Monitoring and Reporting Program adopted by TIDA and the City in reliance on the Treasure Island/Yerba Buena Island Environmental Impact Report, the D4D, and the TI/YBI SUD). These documents control the overall design, development and construction of the Treasure Island Project and all infrastructure and improvements, including the permitted uses on the Treasure Island Project Site, the required infrastructure and community benefits, the density and intensity of uses, the maximum height and size of buildings, the number of allowable parking spaces and all mitigation measures required in order to eliminate or mitigate any materially adverse environmental impacts of the Treasure Island Project.

#### **Land Transfer and Mapping Process**

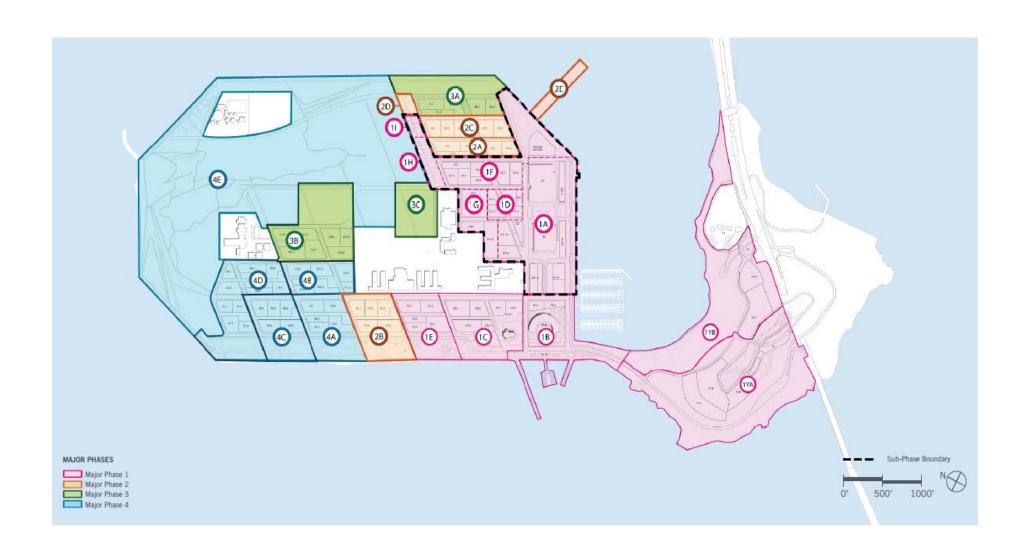
*Treasure Island Project Phasing.* The Treasure Island Project has been divided into four Major Phases and, within each Major Phase, various Sub-Phases. Subject to the terms and conditions of the DDA, TIDA will convey development blocks within the Treasure Island Project owned or acquired by TIDA from the Navy to TICD or a phase developer selected by TICD (herein, the entity actually developing the property, whether TICD or a phase developer, shall be referred to as the "TICD Developer").

TIDA's approval of each Major Phase Application is required before, or concurrently with, its consideration of and grant of a Sub-Phase Approval for any Sub-Phase in that Major Phase. Such approval is based on established development requirements (e.g., development requirements under the DDA, the DA, and Vertical DDAs) and cannot be denied if those requirements are satisfied. Major Phase 1, which is comprised of eight Sub-Phases shown in pink on the diagram below, was approved by the TIDA Board in May 2015.

The TICD Developer expects to file and process at least one Tentative Subdivision Map application ("TSM") for each Sub-Phase within Major Phase 1 to allow for the processing of multiple phased Final Subdivision Maps that will establish vertical development parcels within each Sub-Phase. Each TSM is also expected to be followed by phased Final Subdivision Maps as well as Final Subdivision Maps that vertically subdivide airspace to accommodate separate financing or ownership of separate uses or portions thereof within the buildings.

The following graphic shows the Major Phases and the boundary delineation of the Sub-Phases. Improvement Area No. 2 is located entirely within Sub-Phase 1B and Sub-Phase 1C.

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#### **Initial Phase Approvals and Land Transfers**

TIDA approved the Major Phase 1 Application and the Sub-Phase Applications 1 and 2 for Sub-Phases 1YA, 1YB, 1B, 1C, and 1E in 2015. Major Phase 1 includes approximately 3,500-plus residential units, approximately 103 acres of parks, and a ferry terminal to support ferry service between Treasure Island and San Francisco. Horizontal construction work has begun on Treasure Island and Yerba Buena Island.

- Sub-Phases 1YA and 1YB (Yerba Buena Island) encompass all of the Treasure Island Project lands on Yerba Buena Island other than the TIDA-retained historic buildings and garages. The Sub-Blocks located within Sub-Phases 1YA and 1YB are what comprise Improvement Area No. 1. On February 22, 2016, TI Series 1 a wholly-owned subsidiary of TICD acquired from TIDA Sub-Blocks 1Y, 3Y, and 4Y. Subsequently, Sub-Blocks 1Y, 3Y and 4Y were sold to Merchant Builders. Sub-Block 2Y is owned by TIDA, subject to the Public Trust. Hilltop Park, Beach Park and open space are part of these Sub-Phases but TIDA retains ownership of these public lands.
- Sub-Phases 1B, 1C and 1E (Treasure Island) encompass most of the western portion of Treasure Island. On February 22, 2016, TIDA conveyed to TI Series 1 certain development blocks within Sub-Phases 1B, 1C and 1E. TIDA retained leasehold and public property that will be developed by TICD Developer within these Sub-Phases including Building 1, the Building 1 Plaza, Marina Plaza, Clipper Cove Promenade 1, Cityside Waterfront Park 1, Cultural Park, Cityside Waterfront Park 2 and various streets within these Sub-Phases. Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4 are located within Sub-Phases 1B and 1C.
- Sub-Phases 1A, 1D, 1F, 1G, 1H and 1I (Treasure Island) encompass most of the southern portion of Treasure Island. On September 4, 2019, Treasure Island Series 2, LLC ("TI Series 2") a whollyowned subsidiary of TICD acquired certain development parcels within Sub-Phase 1A. Certain other development parcels within Sub-Phase 1A and the rest of these Sub-Phases are expected to be transferred at a later date.

TICD, through one or more TICD Developers, anticipates developing each phase of the Treasure Island Project following acquisition of the phase from TIDA, as provided in the DDA and DA. If acquired, TICD, through one or more TICD Developers, anticipates developing the property in four Major Phases, as described in the DA.

The infrastructure improvements and fees required for the total development of the Treasure Island Project are estimated to cost approximately \$2.47 billion, as of September 1, 2021. As of September 1, 2021, TICD and TICD Developers have expended approximately \$529 million on such costs (including the costs of Improvement Area No. 2), and they expect to spend the remainder of such costs over the next 15 years.

#### **IMPROVEMENT AREA NO. 2**

Unpaid Special Taxes do not constitute a personal indebtedness of the owners of the parcels within Improvement Area No. 2. There is no assurance that the present property owners or any subsequent owners will have the ability to pay the Special Taxes or that, even if they have the ability, they will choose to pay the Special Taxes. An owner may elect not to pay the Special Taxes when due and cannot be legally compelled to do so. Neither the City nor any Bondowner will have the ability at any time to seek payment directly from the owners of property within Improvement Area No. 2 of the Special Tax or the principal or interest on the Bonds, or the ability to control who becomes a subsequent owner of any property within

Improvement Area No. 2. The City, on behalf of the District, however, has covenanted in the Fiscal Agent Agreement for the benefit of the owners of the Bonds that, under certain circumstances described herein, the City will commence judicial foreclosure proceedings with respect to delinquent Special Taxes on property within Improvement Area No. 2, and will diligently pursue such proceedings to completion. See "SECURITY FOR THE BONDS—Special Tax Fund" and "SECURITY FOR THE BONDS—Covenant for Superior Court Foreclosure" herein.

No assurance can be given that development of the property will be completed, or that it will be completed in a timely manner. TI Series 1 and the Merchant Builders (defined below) have provided the information set forth in this section. No assurance can be given by the City that all information is accurate or complete. The City has not independently verified this information and assumes no responsibility for its accuracy or completeness. It is only provided as a convenience to enable investors to more easily commence their own independent investigations if they so choose. There may be material adverse changes in this information after the date of this Official Statement. In addition, any internet addresses included below are for reference only, and the information on those internet sites is not a part of this Official Statement or incorporated by reference into this Official Statement. If the development of the property is not completed, or is not completed in a timely manner, there could be an adverse effect on the payment of Special Taxes, which, in turn, could result in the inability of the District to make full and punctual payments of debt service on the 2021 Bonds. See the section of this Official Statement captioned "SPECIAL RISK FACTORS" for a discussion of certain risk factors which should be considered, in addition to the other matters set forth herein, in evaluating an investment in the 2021 Bonds.

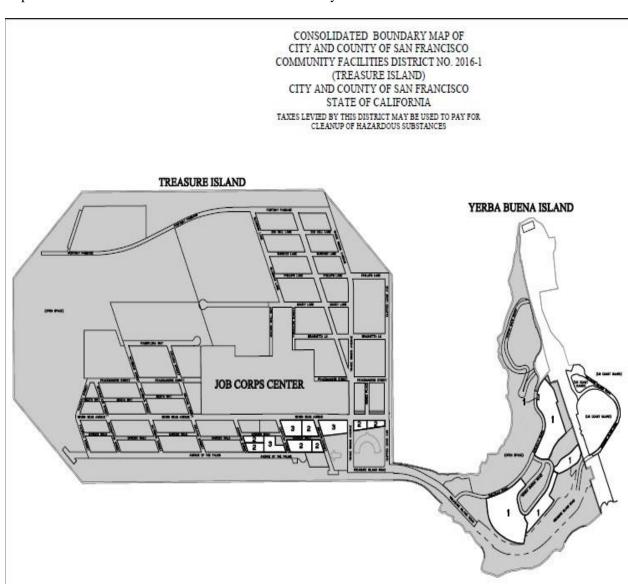
The information in this Official Statement regarding Improvement Area No. 2 and the Treasure Island Project has considered the current Health Orders (as defined herein) and any other local restrictions in disclosing estimated time frames for development in the Improvement Area No. 2. However, the impact of COVID-19 and the Health Orders is likely to evolve over time, which could adversely impact the development within the Improvement Area No. 2 and the Treasure Island Project as a whole. See "SPECIAL RISK FACTORS – Public Health Emergencies" below. Neither TI Series 1 nor the Merchant Builders can predict the ultimate effects of the COVID-19 outbreak or whether any such effects will have a material adverse effect on the ability to develop the Treasure Island Project as planned and described herein, or the availability of Special Taxes from Improvement Area No. 2 in an amount sufficient to pay debt service on the 2021 Bonds.

#### Ownership of Property in Improvement Area No. 2

On February 22, 2016, TIDA transferred the property in Improvement Area No. 2 to Treasure Island Series 1, LLC (previously defined as "TI Series 1"), a wholly-owned subsidiary of TICD. Sub-Block B1 and Sub-Block C2.3 are currently owned by Poly (USA) Real Estate Development Corporation. Sub-Block C2.2 is currently owned by TI Lot 8, LLC, Sub-Block C2.4 is currently owned by TI Lot 10, LLC, and Sub-Block C3.4 is currently owned by TI Lots 3-4, LLC. The Sub-Blocks were transferred to their current owners on November 10, 2020.

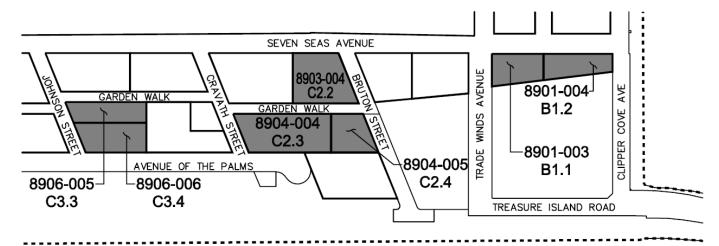
Poly (USA) Real Estate Development Corporation, TI Lot 8, LLC, TI Lot 10, LLC, and TI Lots 3-4, LLC shall be referred to herein, individually, as a "Merchant Builder" and, collectively, as the "Merchant Builders".

Set forth below is a map showing Improvement Area No. 2 (the areas marked with "2"). While the map below shows other areas on the Islands, special taxes levied on property outside of the boundaries of Improvement Area No. 2 are not and will not be security for the 2021 Bonds.



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The map below shows the various Sub-Blocks within Improvement Area No. 2.







Improvement Area No. 2 of Community Facilities District No. 2016-1

Boundary of Community Facilities District

#### ATTACHMENT 1

City and County of San Francisco

Community Facilities District No. 2016-1 (Treasure Island)

Improvement Area No. 2

Identification of Sub-Blocks

#### **Acquisition Agreement**

In connection with the formation of the District, TICD, the City, and TIDA entered into an Acquisition and Reimbursement Agreement (Treasure Island/Yerba Buena Island), dated as of March 8, 2016 (as it may be amended from time-to-time, the "Acquisition Agreement"). Pursuant to the Acquisition Agreement, the City will purchase from TICD certain capital improvements and finance certain development impact fees for the construction of capital improvements (referred to herein as the "Authorized Improvements"). However, the City's obligation under the Acquisition Agreement will be funded solely from the sources identified in the Acquisition Agreement, which include (but are not limited to) the Special Taxes levied in Improvement Area No. 2 and the net proceeds of bonds issued for Improvement Area No. 2. The net proceeds of the 2021 Bonds, certain investment earnings thereon and the Special Tax are also expected to be sufficient to fund a portion, but not all, of the Authorized Improvements.

#### Location and Description of Improvement Area No. 2 and the Immediate Area

Improvement Area No. 2 is made up of five parcels on Treasure Island known as "Sub-Block B1," "Sub-Block C2.2," "Sub-Block C2.3," "Sub-Block C2.4" and "Sub-Block 3.4." These projects combined are planned for 777 residential units.

Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4, together, constitute approximately 5.22 gross acres.

Total

The ownership and expected development in Improvement Area No. 2 is summarized in the table below:

Table 2
Summary of Ownership and Expected Development
Improvement Area No. 2
(as of June 1, 2021)

		Expected	Number of Projected
Sub-Block	Owner	Development	Units
B1 <sup>(1)</sup>	Poly (USA) Real Estate Development	111 Market-Rate Rental Units	
	Corporation	6 Inclusionary <sup>(2)</sup> Rental Units	117
C2.2	TI Lot 8, LLC	169 Market-Rate Rental Units	
		9 Inclusionary <sup>(2)</sup> Rental Units	178
C2.3	Poly (USA) Real Estate Development	79 Market-Rate For-Sale Condo	
	Corporation	Units	83
		4 Inclusionary <sup>(2)</sup> Condo Units	
$C2.4^{(3)}$	TI Lot 10, LLC	226 Market-Rate Rental Units	
		24 Inclusionary <sup>(2)</sup> Rental Units	250
C3.4 <sup>(4)</sup>	TI Lots 3-4, LLC	142 Market-Rate For-Sale	
		Condo Units	<u>149</u>
		7 Inclusionary <sup>(2)</sup> Condo Units	
<b>Totals</b>			777

<sup>(1)</sup> Comprised of development parcels B1.1 and B1.2, but referred to collectively herein as Sub-Block B1.

<sup>(2)</sup> Not subject to Special Taxes.

<sup>(3)</sup> The planned development at Sub-Block C2.4 is also sometimes referred to herein as the "Tidal House." 102893403.4

(4) Comprised of development parcels C3.3 and C3.4, but referred to collectively herein as Sub-Block C3.4.

Source: TI Series 1.

#### Tract Map Status of Improvement Area No. 2

On September 13, 2018, Final Map No. 9235 (the "Final Map 9235") was recorded, establishing the conditions for the subdivision of Sub-Blocks 1B, 1C, and 1E. In connection with this map recordation, TI Series 1 and TIDA entered into a Public Improvement Agreement dated September 7, 2018 (as amended, the "9235 Public Improvement Agreement"). The Final Map and the 9235 Public Improvement Agreement describes TI Series 1's obligations to complete public improvements to serve Treasure Island.

Final Map No. 10297 was recorded on April 7, 2021 ("Final Map 10297"). Final Map 10297 merged the 2 lots comprising Sub-Block C3.4 in to one legal parcel, and adjusted the maximum number of condominium units allowed on Sub-Blocks C2.3, C3.4, and C3.5 (which Sub-Block C3.5 is not in Improvement Area No. 2). All other conditions required by Final Map 9235 (and the 9235 Public Improvement Agreement) continue to apply. Final Map 10297 provides that up to 114 residential units may be constructed on Sub-Block C2.3, and 160 condominium units on Sub-Block C3.4.

A summary of the tract map status for Improvement Area No. 2 is shown below as of September 1, 2021:

Sub-	Final Map	Date of Recordation (Anticipated Date of		Planned
Block	(Tentative Map)	Recordation)	Status	Development
B1	Final Map 9235	September 13, 2018	Authorizes the construction of up to 95 condominium units, no restriction on number of rental units.	117 rental units
C2.2	Final Map 9235	September 13, 2018	Authorizes the construction of up to 128 condominium units, no restriction on number of rental units.	178 rental units
C2.3	Final Map 10297	April 7, 2021	Authorizes the construction of up to 114 residential condominium units.	83 residential condominiums
C2.4	Final Map 9235	September 13, 2018	Authorizes the construction of up to 176 condominium units, no restriction on number of rental units.	250 rental units
C3.4	Final Map 10297	April 7, 2021	Authorizes the construction of up to 160 residential condominium units.	149 residential condominiums

As a condition to TIDA's conveyance of the property to TI Series 1, TI Series 1 posted performance and payment bonds in an amount equal to 125% of the estimated cost of the backbone infrastructure. Subsequently, TI Series 1 entered into the 9235 Public Improvement Agreement with the City in which it was required to post additional performance and payment bonds, such that the total amount secured would

equal 125% of the estimated cost of the backbone infrastructure that was not complete at the time the map was recorded. As of September 1, 2021, TI Series 1 has posted various bonds with TIDA and the City totaling approximately \$280 million. The \$280 million secures the construction of infrastructure on both Yerba Buena Island and on Treasure Island. The remaining costs for the TI Required Infrastructure (as defined in the 9235 Public Improvement Agreement to mean streets, sewer, water, utilities, etc.) are fully secured by the outstanding bonds.

The 9235 Public Improvement Agreement requires various infrastructure improvements to be constructed by certain dates. [The TI Required Infrastructure must be completed by September 13, 2020. An amendment that extends the required completion date by two years has been submitted for review by the City Attorney, PUC and TIDA.]

#### **Phase Development and Financing Plan**

Cost Estimates of Public Improvements Required for Improvement Area No. 2. For Improvement Area No. 2 of the Treasure Island Project, the table below identifies those public improvements that are required to be constructed by the TICD Developer and related remaining costs to fully develop the property in Improvement Area No. 2 as of August 1, 2021.

Table 3
Cost Estimates of Public Improvements Required
For Improvement Area No. 2
(as of August 1, 2021)

	<b>Estimated Direct</b>	Percent	Remaining
	Infrastructure Costs	<b>Complete</b>	<b>Costs</b>
Hard Costs			
Demolition	\$ 8,629,856	100%	\$ -
Geotechnical	57,924,738	94%	3,637,928
Causeway	15,482,910	43%	8,802,402
Treasure Island Street Improvements	77,138,320	63%	28,750,678
Interim Gas Line	1,927,603	79%	413,011
Sanitary Sewer Pump Station	4,787,600	81%	916,600
Interim Sanitary Sewer Force Main	7,356,090	97%	189,106
Wastewater Treatment Plant	1,489,945	46%	811,687
Gas Reg Substation	8,459,825	18%	6,978,044
12KV Improvements	2,181,906	94%	128,659
<b>Total Hard Costs</b>	\$ 185,378,793	73%	\$50,628,115
Soft Costs			
Landscape Architect	\$ 1,790,154	74%	\$ 461,443
Civil Engineer	7,374,416	76%	1,781,671
Geotechnical Engineer	13,952,985	66%	4,704,910
Environmental Engineer	4,598,283	83%	802,260
Permits and Fees and Bonds	11,542,386	78%	2,530,211
Other (Utilities Consultants, Legal, etc.)	7,100,819	24%	5,405,826
Construction Management	6,825,533	78%	1,520,918
<b>Total Soft Costs</b>	\$ 53,184,576	68%	\$17,207,239
<b>Total Estimated Project Costs</b>	\$238,563,369	72%	\$67,835,354

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Source: TI Series 1.

Financing Plan. To date, TI Series 1 has financed its land acquisition and various site development costs related to the property in Improvement Area No. 2 through internally generated funds, EB-5 loan proceeds (see discussion herein), public financing bond proceeds and lot sales revenues. TI Series 1 estimates that, as of August 1, 2021, the remaining costs to be incurred by TI Series 1 to complete its planned development of public improvements within Improvement Area No. 2 will be approximately \$67.8 million. TI Series 1 expects to use lot sales revenues, internal funding, and reimbursement from 2021 Bond proceeds to complete its development in Improvement Area No. 2 and believes that it will have sufficient funds available to complete such development in accordance with the development schedule described in this Official Statement.

On March 4, 2016, TI Series 1 obtained an EB-5 Loan, known as "TI Series 1 Loan" in the total amount of \$155,000,000. The proceeds of this TI Series 1 Loan are available to pay for the costs of horizontal development associated with Sub-Phases 1YA, 1YB, 1B, 1C and 1E, which encompass most of the western portion of Treasure Island and encompasses all of the Treasure Island Project lands on Yerba Buena Island (including Improvement Area No. 2) other than the TIDA-retained historic buildings and garages. The TI Series 1 Loan is secured by a deed of trust on the TI Series 1 property owned by TI Series 1 (the "TI Series 1 Deed of Trust"), which at this point consists of property located outside of Improvement Area No. 2. The TI Series 1 Loan is also secured by a pledge of the following sources when and if received by TI Series 1: (1) the ground leasing revenues of commercial parcels outside of Improvement Area No. 2, and (2) proceeds of CFD and IFD financings that are payable to TI Series 1. The TI Series 1 Deed of Trust will be partially released in conjunction with the sale of parcels to a developer or builder, as it was released in connection with the sales to the Merchant Builders. The maturity date of the TI Series 1 Loan was March 4, 2021, but has recently been extended by the lender to March 4, 2022. After subsequent discussions with the lender, TI Series 1 has reached a preliminary agreement to extend the loan to March 2024, which is set to be finalized in the fall of 2021. The overall interest rate on the TI Series 1 Loan is approximately 5.2% per annum of which a portion of the amounts incurred is paid quarterly, while the remainder of the interest and fees are deferred until loan maturity. There can be no guarantee that the lender will agree to any further extensions. If further extensions are not provided, TI Series 1 may be required to seek additional sources of capital (e.g., equity or loans) to pay the TI Series 1 Loan. As of September 1, 2021, the TI Series 1 Loan had an outstanding balance of \$155,000,000 and was in good standing.

The EB-5 loan is made with proceeds obtained from individual investors in the applicable EB-5 lender. The United States Citizenship and Immigration Services ("USCIS") must approve each individual investor. Although the EB-5 loan was fully funded, the USCIS process is ongoing and therefore no guarantee can be made that if an investor is subsequently denied that the loan proceeds advanced to the borrower in respect of such investor will not have to be returned by the borrower.

The EB-5 program is subject to reauthorization by the United States Congress from time to time, and, recently, the United States Congress did not renew the program. The EB-5 program has lapsed previously over the course of the TI Series 1 Loan, and has been subsequently reauthorized, and TI Series 1 believes based on advice of immigration and legal advisors that the program will ultimately be reauthorized. Expiration of the program does not trigger an acceleration of repayment of the TI Series 1 Loan or other borrower obligations.

A summary of the expected cash flow for TI Series 1 and the development of Improvement Area No. 2 is set forth below on the following page.

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Table 4 Improvement Area No. 2 Sources and Uses (as of August 1, 2021)

	Actual as of 7/31/21 <sup>(1)</sup>	Projected Through <u>12/31/21</u>	Projected After <u>12/31/21</u>	<u>Totals</u>
Sources				
Net Land Proceeds (2)	\$72,000,000	\$ -	\$ -	\$ 72,000,000
EB-5 Loan Proceeds (3)	72,030,000	-	-	72,030,000
CFD Bond Proceeds (4)	-	24,830,000	24,840,000	49,670,000
IRFD Bond Proceeds (4)	-	-	105,400,000	105,400,000
Equity and Cash (5)	40,000,000	<u>-</u> _	10,801,330	50,801,330
TOTAL SOURCES	\$184,030,000	\$24,830,000	\$141,041,330	\$349,901,330
Uses				
Direct Infrastructure Costs (6)	\$170,728,013	\$16,958,838	\$ 50,876,515	\$238,563,366
EB-5 Fees and Repayment (7)	10,108,395	616,875	90,164,815	100,890,085
TOTAL USES	\$180,836,408	\$17,575,713	\$141,041,330	\$339,453,451
NET CASH FLOW <sup>(8)</sup>	\$3,193,592	\$7,254,287	<b>\$0</b>	\$10,447,879

Source: TI Series 1.

Although TI Series 1 expects to have sufficient funds available to complete its development (both public infrastructure and other development) in Improvement Area No. 2 as described in this Official

<sup>(1)</sup> Includes only revenues and costs associated with the construction of infrastructure as of August 1, 2021; does not include every source or cost incurred by TI Series 1 through August 1, 2021.

<sup>(2)</sup> Land proceeds are shown net of anticipated closing costs and land transfer taxes. Net Land Proceeds shown to August 1, 2021 are derived from the sale to Merchant Builders of rental flats (B1 and C2.2), rental tower (C2.4), and condo flats (C2.3 and C3.4).

<sup>(3)</sup> EB-5 Loan has been made to TI Series 1 in the total amount of \$155 million. The proceeds of these loans may be used to pay for infrastructure costs associated with development of property in the District. EB-5 loans are made with proceeds obtained from individual investors in the applicable EB-5 lender. The United States Citizenship and Immigration Services ("USCIS") must approve each individual investor. EB-5 Proceeds are allocated approximately \$57.4 million to the development of Yerba Buena Island and approximately \$97.6 million to the development of Treasure Island. The EB-5 Loan amounts shown above represent Improvement Area No. 2's portion of the EB-5 proceeds allocated to Treasure Island.

(4) TI Series 1 estimates that it will receive approximately 65% of the total infrastructure costs associated with the

development of Improvement Area No. 2 from a combination of community facilities district and infrastructure and revitalization district (the "IRFD") bonds for the Treasure Island Project. Each improvement area of the District and the IRFD are authorized to finance authorized facilities regardless of their location in the Treasure Island Project. Of the estimated amount, TI Series 1 anticipates that CFD bond proceeds in the approximate amount of \$49,670,000 will be available in Improvement Area No. 2.

<sup>(5)</sup> Actual cash balance for the entire project as of August 1, 2021 was \$16,724,185. The overall Treasure Island Project has a future approximately \$70 million in capital commitments from its partners. This source will be drawn down to complete infrastructure spend for the overall Treasure Island Project, inclusive of Improvement Area No. 2. (6) TI Series 1 obligation to complete the infrastructure improvements under the DA and the DDA is backed by

performance and payment bonds under the 9235 Public Improvement Agreement.

(7) TI Series 1 requested and the EB-5 lender approved an extension of the initial due date of the EB-5 Loan from March 4, 2021 to March 4, 2023. TI Series 1 will also seek additional extensions from the lenders; the table assumes that these other extensions are granted. See " - Phase Development and Financing Plan" above.

<sup>(8)</sup> Cash created from the development of the project may be applied by TI Series 1, TI Series 2, and TICD to fund any aspect of the overall Treasure Island Project. This Table 4 is intended to illustrate that TI Series 1 anticipated that there will be a sufficient cash flow to fund the proposed development in Improvement Area No. 2. Cash flow does not represent cash balance.

Statement, there can be no assurance that amounts necessary to finance the remaining development costs will be available to TI Series 1 from its internally generated funds or from any other source when needed. Neither Merchant Builders nor any of their related entities, are under any legal obligation of any kind to expend funds for the development of and construction of homes or a hotel on their property in Improvement Area No. 2. Any contributions by TI Series 1 or any such entity to fund the costs of such development are entirely voluntary.

If and to the extent that internal funding, including but not limited to lot sales revenues, are inadequate to pay the costs to complete the planned development by TI Series 1 within Improvement Area No. 2 and other financing by TI Series 1 is not put into place, there could be a shortfall in the funds required to complete the planned development by TI Series 1 in Improvement Area No. 2.

Flood Zone Status. Per FEMA Flood Insurance Rate Map 060298-0128A dated March 23, 2021, the pre-development elevation of the land and the proposed development [in Improvement Area No. 2] is higher than the current 100-year flood plain. Additionally, the construction performed under the street improvement permit includes raising development pads approximately three feet above the pre-development elevations that FEMA 060298-0128A references. See "SPECIAL RISK FACTORS – Climate Change; Risk of Sea Level Rise and Flood Damage" for a discussion of current projected sea level rise estimates.

The Rate and Method requires the establishment of reserves for the Treasure Island Project as a whole for public improvements necessary to ensure that shoreline, public facilities, and public access improvements will be protected due to sea level rise at the perimeters of Treasure Island and Yerba Buena Island. For additional information regarding the establishment of the capital reserves for the Treasure Island Project, see "RATE AND METHOD" herein and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX."

#### **Utilities**

The utility providers for Improvement Area No. 2 are listed in the below table.

<u>Utility</u>	<u>Provider</u>
Water	San Francisco Public Utilities Commission
Sewer	San Francisco Public Utilities Commission
Gas	Pacific Gas & Electric
Electric	San Francisco Public Utilities Commission
Telecom	To be determined

#### **Merchant Builder Development and Financing Plans**

A more detailed description of each of the phases within Improvement Area No. 2 is set forth below. The Merchant Builders provide no assurance that construction and sales will be carried out on the schedule and according to the plans summarized below, or that construction, rental and sale plans set forth below will not change after the date of this Official Statement. Additionally, unit sales may not result in closed escrows as sales contracts are subject to cancellation.

Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4 are owned by the Merchant Builders, as describe in the table below.

#### Summary of Ownership Improvement Area No. 2 (as of September 1, 2021)

Sub-Block B1	Owner Poly (USA) Real Estate Development	<b>Entities</b> Poly Global	Total Number of Projected <u>Units</u>
	Corporation		117
C2.2	TI Lot 8, LLC	Lennar	178
C2.3	Poly (USA) Real Estate Development Corporation	Poly Global	83
C2.4	TI Lot 10, LLC	Stockbridge / Wilson Meany JV	250
C3.4	TI Lots 3-4, LLC	Stockbridge / Wilson Meany / Lennar JV	<u>149</u>
Totals			777

Sub-Block B1. Poly (USA) Real Estate Development Corporation owns Sub-Block B1. A 50-foot, 117-rental unit, podium building, designed by Natoma Architects, Inc, is planned for the site. Multiple variations of five rental floor plans are planned, ranging in size from approximately 375 square feet to 1,100 square feet. Six of the planned units will be inclusionary units and not subject to the Special Tax. The planned development at Sub-Block B1 is designed with an amenity package that includes 4,950 square feet of retail/commercial space, 11,550 square feet of usable public outdoor space, and views of the San Francisco skyline and the East Bay. Parking, storage, and other building systems are planned to be located in the parking garage below grade. The ground floor is expected to include two retail areas separated by a public mid-block easement, a resident lobby, and residential rental units. The building is designed as Type III construction. Type III construction means that the wood framed building consists of exterior walls built from noncombustible materials and the interior building elements are of any material allowed by code (including wood framing)

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The following table provides additional information regarding the proposed development of the 111 market-rate units within the development planned for Sub-Block B1 as of September 1, 2021.

## Table 5 Sub-Block B1 (Market-Rate Rental Units Only) (as of September 1, 2021)

	Avg. Approx.	Total Number of Planned	Market-Rate Rental Units	Market- Rate Rental
Floor	Square	Market-Rate	Under	Units
<u>Plan</u>	<b>Footage</b>	Units <sup>(1)</sup>	<b>Construction</b>	<b>Completed</b>
Plan A	400	5	0	0
Plan B	700-750	80	0	0
Plan C	900-975	<u>26</u>	<u>0</u>	<u>0</u>
<b>Totals</b>		111	0	0

<sup>(1)</sup> Because the inclusionary units are not taxable, Table 5 above excludes the six inclusionary units that are located in each of Plans A-C.

Source: Merchant Builder.

The initial 100% schematic design drawings were completed in June 2020, and planning approval was received in September 2020. 100% design development drawings were completed in May 2021, which aligned with the submission of the site permit application to the City's Department of Building Inspection in the same month. Construction is expected to commence in April 2022.

As of September 1, 2021, Poly (USA) Real Estate Development Corporation has incurred approximately \$10 million on site acquisition and pre-development costs and fees, and anticipates that an additional \$80 million will be required to be expended on costs to complete the development at Sub-Block B1. The foregoing costs are exclusive of internal financing repayment.

Poly (USA) Real Estate Development Corporation expects to finance the remaining costs to complete the development at Sub-Block B1 through a shareholder loan and construction financing.

Although Poly (USA) Real Estate Development Corporation expects to have sufficient funds available to complete its development activities at Sub-Block B1, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that amounts necessary to finance the remaining development and home construction costs will be available from Poly (USA) Real Estate Development Corporation or any other source when needed. Any contributions by Poly (USA) Real Estate Development Corporation or any of its parent companies to fund the costs of such development and home construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by Poly (USA) Real Estate Development Corporation at Sub-Block B1 and other financing by Poly (USA) Real Estate Development Corporation is not put into place, there could be a shortfall in the funds required to complete the proposed development by Poly (USA) Real Estate Development Corporation at Sub-Block B1 or to pay ad valorem property taxes or

Special Taxes related to Poly (USA) Real Estate Development Corporation's property at Sub-Block B1 and the remaining portions of the development may not be developed.

Sub-Block C2.2. TI Lot 8, LLC owns Sub-Block C2.2. A 70-foot, 178-rental unit, podium building, designed by Mark Cavagnero Associate Architects, is planned for the site. Multiple variations of four rental floor plans are planned, ranging in size from approximately 460 square feet to 1,675 square feet. Nine of the planned units will be inclusionary units and not subject to the Special Tax. The planned development at Sub-Block C2.2 is designed with an amenity package that includes approximately 1,760 square feet of retail space across from the park and adjacent to the shared public way, a fitness center, outdoor yoga/fitness space, pet spa, and spacious (mixed and private) co-working and meeting areas. The rooftop is planned to include a covered outdoor roof deck lounge, cabanas, barbeque and seating areas with views of the San Francisco skyline and the East Bay. Parking, storage, and other building systems are planned to be located in the parking garage below grade. The ground floor is expected to be wrapped by amenities on the east side, lobby and guest services on the south, and courtyard apartment homes on the north and west. The building is designed as Type III Construction.

The following table provides additional information regarding the proposed development of the 169 market-rate units within the development planned for Sub-Block C2.2 as of September 1, 2021.

Table 6
Sub-Block C2.2
(Market Rate Rental Units Only)
(as of September 1, 2021)

Floor <u>Plan</u>	Avg. Approx. Square Footage	Total Number of Planned Market-Rate <u>Units<sup>(1)</sup></u>	Market-Rate Rental Units Under Construction	Market-Rate Rental Units Completed
Plan A	460	31	0	0
Plan B	740	84	0	0
Plan C	1,040	52	0	0
Plan D	1,675	2	<u>0</u>	<u>0</u>
<b>Totals</b>		169	0	0

Source: Merchant Builder.

Completion of 100% schematic design drawings and resubmittal for a site permit are scheduled for September 2021. 100% design development drawings are scheduled for completion in January 2022. Construction is expected to commence about August 2022.

As of September 1, 2021, TI Lot 8, LLC has incurred approximately \$14.6 million on site acquisition and pre-development costs and fees, and anticipates that an additional \$121 million will be required to be expended on costs to complete the development at Sub-Block C2.2. The foregoing costs are exclusive of internal financing repayment.

TI Lot 8, LLC expects to finance the remaining costs to complete the development at Sub-Block C2.2 through yet to be obtained construction financing and equity.

<sup>(1)</sup> Because the inclusionary units are not taxable, Table 6 above excludes the nine inclusionary units that are located in each of Plans A-C.

Although TI Lot 8, LLC expects to have sufficient funds available to complete its development activities at Sub-Block C2.2, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that amounts necessary to finance the remaining development and home construction costs will be available from TI Lot 8, LLC or any other source when needed. Any contributions by TI Lot 8, LLC or any of its parent companies to fund the costs of such development and home construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by TI Lot 8, LLC at Sub-Block C2.2 and other financing by TI Lot 8, LLC is not put into place, there could be a shortfall in the funds required to complete the proposed development by TI Lot 8, LLC at Sub-Block C2.2 or to pay ad valorem property taxes or Special Taxes related to TI Lot 8, LLC's property at Sub-Block C2.2 and the remaining portions of the development may not be developed.

Sub-Block C2.3. Poly (USA) Real Estate Development Corporation owns Sub-Block C2.3. A 60-foot, 83-condo unit, podium building, designed by Kennerly Architecture and Planning, is planned for the site. Multiple variations of three residential floor plans are planned, ranging in size from approximately 660 square feet to 1,600 square feet. Four of the planned units will be inclusionary units and not subject to the Special Tax. The planned development at Sub-Block C2.3 is designed with an amenity package that includes a resident lobby, co-working/lounge spaces, public and private indoors spaces, a gym, and views of the San Francisco skyline and the East Bay. Parking, storage, and other building systems are planned to be located in the parking garage below grade. The ground floor is expected to be is wrapped by six stories of units on the west side and four stories of units on the east side along with a resident lobby on the south side. The building is designed as Type III Construction, but other construction types are still under consideration.

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The following table provides additional information regarding the proposed development of the 79 market-rate units within the development planned for Sub-Block C2.3 as of September 1, 2021.

## Table 7 Sub-Block C2.3 (Market Rate For-Sale Units Only) (as of September 1, 2021)

					Market-Rate	
		Total		Completed	For-Sale	
		Number of	Market-Rate	Market-Rate	Units	<b>Base Prices</b>
		Planned	For-Sale	For-Sale	Completed,	for Market
Floor	Avg. Approx.	Market-Rate	<b>Units Under</b>	<b>Units Unsold</b>	Sold, and	Rate For-
<u>Plan</u>	<b>Square Footage</b>	Units <sup>(1)</sup>	<b>Construction</b>	or in Escrow	Closed	Sale Units(2)
Plan A	660	26	0	0	0	\$ TBD
Plan B	1,100	11	0	0	0	TBD
Plan C	1,600	_42	<u>0</u>	<u>0</u>	<u>0</u>	TBD
<b>Totals</b>		<b>79</b>	0	0	0	

Source: Merchant Builder.

Schematic design drawings were submitted to the City's Department of Building Inspection for planning approval in June 2021. Design development drawings are ongoing and the site permit application is expected to be submitted in October 2021. Construction is expected to commence in August 2022.

As of September 1, 2021, Poly (USA) Real Estate Development Corporation has incurred approximately \$15 million on site acquisition and pre-development costs and fees, and anticipates that an additional \$90 million will be required to be expended on costs to complete the development at Sub-Block C2.3. The foregoing costs are exclusive of internal financing repayment.

Poly (USA) Real Estate Development Corporation expects to finance the remaining costs to complete the development at Sub-Block C2.3 through a shareholder loan and construction financing.

Although Poly (USA) Real Estate Development Corporation expects to have sufficient funds available to complete its development activities at Sub-Block C2.3, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that amounts necessary to finance the remaining development and home construction costs will be available from Poly (USA) Real Estate Development Corporation or any other source when needed. Any contributions by Poly (USA) Real Estate Development Corporation or any of its parent companies to fund the costs of such development and home construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by Poly (USA) Real Estate Development Corporation at Sub-Block C2.3 and other financing by Poly (USA) Real Estate Development Corporation is not put into place, there could be a shortfall in the funds required to complete the proposed development by Poly (USA) Real Estate Development Corporation at Sub-Block C2.3 or to pay ad valorem property taxes or Special Taxes related to Poly (USA) Real Estate Development Corporation's property at Sub-Block C2.3 and the remaining portions of the development may not be developed.

<sup>(1)</sup> Because the inclusionary units are not taxable, Table 7 above excludes the seven inclusionary units that are located in each of Plans A-C.

<sup>&</sup>lt;sup>(2)</sup> Base Prices are subject to upgrades and concessions, and are subject to change.

Sub-Block C2.4 (Tidal House). TI Lot 10, LLC owns Sub-Block C2.4. A 230-foot, 250-rental unit, building, designed by David Baker Architects, is planned for the site, known as "Tidal House." Multiple variations of four rental floor plans are planned, ranging in size from approximately 500 square feet to 1,600 square feet. Twenty-four of the planned units will be inclusionary units and not subject to the Special Tax. The planned development at Sub-Block C2.4 is designed with an amenity package that includes approximately 1,125 square foot retail cafe adjacent to a park, a fitness center, a private yoga room, an indoor/outdoor roof deck solarium lounge with views of the San Francisco skyline, a library lounge and den, co-working study areas, and private offices available for rent. Parking and building systems are designed at grade, and excavation is only for the fire tank, car stacker pits, and elevator pits. Parking stackers are in the central part of the building and wrapped by live-work units. The podium courtyard sits atop the wrapped parking at levels 2 and 3 of the structure. The building is designed as Type I Construction, which is a concrete and steel frame construction method typical of high-rise buildings. Tower and podium unit plans have been refined by the design team in collaboration with Greystar.

The following table provides additional information regarding the proposed development of the 226 market-rate units within the development planned for Sub-Block C2.4 as of September 1, 2021.

Table 8 Sub-Block C2.4 (Market Rate Units Only) (as of September 1, 2021)

Floor	Avg. Approx.	Total Number of Planned Market-Rate	Market-Rate Rental Units Under	Market-Rate Rental Units Completed, Sold, and
<u>Plan</u>	<b>Square Footage</b>	$\underline{\text{Units}^{(1)}}$	<b>Construction</b>	<b>Closed</b>
Plan A	500-550	25	0	0
Plan B	650-725	88	0	0
Plan C	1,000-1,225	110	0	0
Plan D	1,250-1,600	3	<u>0</u>	<u>0</u>
<b>Totals</b>		226	0	0

Source: Merchant Builder.

Completion of 100% schematic design drawings were completed in December 2020, and 100% design development drawings were completed in February 2021. The site permit application is under review with the City and is expected to be issued in October 2021. Construction is expected to commence at the end of the first quarter of 2022.

The initial site permit was submitted in December 2019 and a revised site permit set was submitted to the City's Department of Building Inspection in November 2020, addressing plan check comments and incorporating the 100% schematic design. Fire and building plan check comments were provided by the City in January 2020, review meetings were held, and plan check comment responses were submitted to the Department of Building Inspection in February 2021. Ongoing design revisions relating to the removal of subterranean parking, return to Type I construction, and the addition of two tower levels necessitated additional review by the Department of Building Inspection. Revised plan sets were submitted for review in June 2021. Shoring and foundation permit applications will be filed following the issuance of the project site permit, which is expected to be issued in September 2021.

<sup>(1)</sup> Because the inclusionary units are not taxable, Table 8 above excludes the 24 inclusionary units that are located in each of Plans A-D.

As of September 1, 2021, TI Lot 10, LLC has incurred approximately \$30.3 million on site acquisition and pre-development costs and fees, and anticipates that an additional \$195.6 million will be required to be expended on costs to complete the development of Tidal House. The foregoing costs are exclusive of internal financing repayment.

TI Lot 10, LLC expects to finance the remaining costs to complete the Tidal House development through a construction loan secured by a deed of trust on Sub-Block C2.4. TI Lot 10, LLC is in preliminary discussions with debt brokers and plans to officially engage in market outreach in October 2021.

Although TI Lot 10, LLC expects to have sufficient funds available to complete its development activities at Sub-Block C2.4, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that amounts necessary to finance the remaining development and home construction costs will be available from TI Lot 10, LLC or any other source when needed. Any contributions by TI Lot 10, LLC or any of its parent companies to fund the costs of such development and home construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by TI Lot 10, LLC at Sub-Block C2.4 and other financing by TI Lot 10, LLC is not put into place, there could be a shortfall in the funds required to complete the proposed development by TI Lot 10, LLC at Sub-Block C2.4 or to pay ad valorem property taxes or Special Taxes related to TI Lot 10, LLC's property at Sub-Block C2.4 and the remaining portions of the development may not be developed.

*Sub-Block C3.4.* TI Lots 3-4, LLC owns Sub-Block C3.4. A six-story, 149-condo unit, podium building, designed by Fougeron Architects, is planned for the site, and is currently in pre-development. Multiple variations of four residential floor plans are planned, ranging in size from approximately 500 square feet to 2,200 square feet. Seven of the planned units will be inclusionary units and not subject to the Special Tax.

The following table provides additional information regarding the proposed development of the 142 market-rate units within the development planned for Sub-Block C3.4 as of September 1, 2021.

Table 9 Sub-Block C3.4 (Market Rate Units Only) (as of September 1, 2021)

		Total			Market-Rate	
		Number of		Completed	For-Sale	
		Planned	Market-Rate	Market-Rate	Units	<b>Base Prices</b>
		Market-Rate	For-Sale	For-Sale	Completed,	for Market
Floor	Avg. Approx.	For-Sale	<b>Units Under</b>	<b>Units Unsold</b>	Sold, and	Rate For-
<u>Plan</u>	<b>Square Footage</b>	Units <sup>(1)</sup>	<b>Construction</b>	or in Escrow	Closed	Sale Units <sup>(2)</sup>
Plan A	500	8	0	0	0	\$ 645,000
Plan B	675	45	0	0	0	860,000
Plan C	1,050-1,400	69	0	0	0	1,545,000
Plan D	1,375-2,200	<u>20</u>	<u>0</u>	<u>0</u>	<u>0</u>	2,235,000
Totals		142	0	0	0	

Source: Merchant Builder.

<sup>(1)</sup> Because the inclusionary units are not taxable, Table 9 above excludes the seven inclusionary units that are located in each of Plans A-D.

(2) Base Prices are subject to upgrades and concessions, and are subject to change.

As of September 1, 2021, TI Lots 3-4 JV, LLC has incurred approximately \$18 million on-site acquisition and pre-development costs and fees, [and anticipates that an additional \$150 million will be required to be expended on costs to complete the development at Sub-Block C3.4]. A guaranteed maximum price (GMP) contract is scheduled to be executed by the end of 2021 with construction beginning a few months after.

TI Lots 3-4 JV, LLC plans to finance the remaining pre-development costs with equity, and construction costs will be financed with a mixture of equity and a construction loan (lender and proceeds to be determined before construction begins).

Although TI Lots 3-4, LLC expects to have sufficient funds available to complete its development activities at Sub-Block C3.4, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that amounts necessary to finance the remaining development and home construction costs will be available from TI Lots 3-4, LLC or any other source when needed. Any contributions by TI Lots 3-4, LLC or any of its parent companies to fund the costs of such development and home construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by TI Lots 3-4, LLC at Sub-Block C3.4 and other financing by TI Lots 3-4, LLC is not put into place, there could be a shortfall in the funds required to complete the proposed development by TI Lots 3-4, LLC at Sub-Block C3.4 or to pay ad valorem property taxes or Special Taxes related to TI Lots 3-4, LLC's property at Sub-Block C3.4 and the remaining portions of the development may not be developed.

#### **Expected Land Use and Expected Maximum Special Tax Revenues**

The following table sets forth the expected land use and the Expected Maximum Special Tax Revenues for Fiscal Year 2021-22 for the Parcels in Improvement Area No. 2.

# Table 10 Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)

### **Expected Land Uses and Expected Maximum Special Tax Revenues**<sup>(1)</sup> **Expected**

Sub-Block and Expected Land Uses	Number of Residential <u>Units</u>	Expected Square <u>Footage</u>	FY 2021-22 Base Facilities Special Tax Rate <sup>(4)</sup>	FY 2021-22 Expected Maximum Special Tax Revenues <sup>(4)</sup>
Sub-Block B1				
Rental Market Rate Units	111	85,976	\$3.09	\$265,665
Rental Inclusionary Units	6	4,324	\$0.00	0
Commercial/Retail Square Footage	-	4,957	\$1.66	\$8,252
Subtotal	177	95,257		\$273,916
Sub-Block C2.2				
Rental Market Rate Units	169	133,767	\$3.09	\$413,338
Rental Inclusionary Units	9	6,996	\$0.00	\$0
Commercial/Retail Square Footage	=	1,700	\$1.66	\$2,830
Subtotal	178	142,463		\$416,168
Sub-Block C2.3				
Low-Rise Market Rate Units	79	96,389	\$6.77	\$652,843
Low-Rise Inclusionary Rate Units	4	4,961	\$0.00	\$0
Subtotal	83	101,350		\$652,843
Sub-Block C2.4				
Rental Market Rate Units	226	186,052	\$3.09	\$574,898
Rental Inclusionary Units	24	18,919	\$0.00	\$0
Commercial/Retail Square Footage	-	1,127	\$1.66	\$1,876
Subtotal	250	206,098		\$576,774
Sub-Block C3.4				
Low-Rise Market Rate Units	142	142,660	\$6.77	\$966,237
Low-Rise Inclusionary Rate Units	7	6,427	\$0.00	\$0
Subtotal	149	149,087		\$966,237
TOTAL	777	694,255		\$2,885,939

Source: Goodwin Consulting Group, Inc.

(1) Based on the expected land uses at buildout as of September 22, 2021 per the TICD Developer.

#### **Property Values**

Assessed Value. The aggregate assessed value of the Taxable Parcels within Improvement Area No. 2, as shown on the tax roll, for Fiscal Year 2021-22 is \$29,450,993. The sale prices of the Taxable Parcels on which the Assessed Value is based were established through the sale of such Parcels between entities related to members of TICD, and, as a result, such sales prices, and consequently the assessed value, may not be reflective of an arms-length market transaction with adequate market exposures. Accordingly, there can be no assurance that the assessed valuations of the Taxable Parcels with Improvement Area No. 2 accurately reflect market values, which may be higher or lower.

The following table sets forth the Fiscal Year 2021-22 assessed value for the taxable parcels shown.

Table 11
Improvement Area No. 2 of the
City and County of San Francisco
Community Facilities District No. 2016-1
(Treasure Island)
Fiscal Year 2021-22 Assessed Value

Taxable <u>Parcel</u>	Sub <u>Block</u>	Land <u>Value</u>	Improved <u>Value</u>	Total <u>Value</u>
8901-003	B1	\$604,647	\$0	\$604,647
8901-004	B1	\$607,436	\$0	\$607,436
8903-004	C2.2	\$1,337,162	\$0	\$1,337,162
8904-004	C2.3	\$11,000,000	\$0	\$11,000,000
8904-005	C2.4	\$1,001,748	\$0	\$1,001,748
8906-005	C3.4	\$6,600,000	\$0	\$6,600,000
8906-006	C3.4	\$8,300,000	<u>\$0</u>	\$8,300,000
Total		\$29,450,993	<b>\$0</b>	\$29,450,993

Sources: San Francisco Assessor's Office; Goodwin Consulting Group, Inc.

Appraisal Report. The following is a summary of certain provisions of the Appraisal Report, which should be read in conjunction with the full text of the Appraisal Report set forth in Appendix G. None of the City, the District or the Underwriter makes any representation as to the accuracy or completeness of the Appraisal Report.

The Appraisal Report of all Taxable Parcels within Improvement Area No. 2 dated September 16, 2021 was prepared by the Appraiser in connection with the issuance of the 2021 Bonds. The purpose of the Appraisal Report was to estimate the market value, by ownership, and aggregate, or cumulative, value of the fee simple interest in all Taxable Parcels in Improvement Area No. 2 as of August 1, 2021, which is the effective date of the Appraisal Report. The inspection of the Taxable Parcels in Improvement Area No. 2 occurred on May 31, 2021. The values are subject to a hypothetical condition that the proceeds of the 2021 Bonds are available to reimburse for certain of the public improvements in Improvement Area No. 2 that have been completed to date. The Appraisal Report appraised the value of Sub-Blocks C2.2, C2.3, B1, C2.4 and C3.4.

The Appraisal Report was based on certain assumptions and limiting conditions as described in detail beginning on page [125] thereof. See Appendix G.

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Valuation Method. The Appraisal Report determined the market value of the Sub-Blocks within Improvement Area No. 2 using land residual analysis for the single-family residential land. In land residual analysis, all direct and indirect costs are deducted from an estimate of the anticipated gross sales price of the improved product. The net sales proceeds are then discounted to present value at an anticipated rate over the development and absorption period to indicate the residual value of the land. For those parcels valued using land residual analysis, the Appraiser applied a discount rate of 5.0%, exclusive of developer's incentive (profit). The Appraiser also considered comparable bulk sales as secondary support.

For the parcels to be developed with for-rent multifamily residential uses over ground floor retail, the Appraisal Report begins its valuation analysis by employing extraction analysis to estimate the market value of the land for each of the subject parcels. This analysis considers the direct and indirect construction costs, lease up costs, and entrepreneurial profit associated with each parcel and deducts these costs from the market value as if stabilized to arrive at the value of the underlying land. Direct capitalization analyses are utilized to determine the market value of the proposed vertical (leasehold) improvements as if stabilized. As a test of reasonableness, the Appraisal Report considered improved multifamily sales, as well as multifamily residential land sales.

Both the for-sale and for-rent parcels will include units set aside to meet inclusionary housing requirements. These units will not be subject to the lien of the Special Tax securing the Bonds. Since the appraised property comprises land at this time (under development), the obligation to construct (cost) and sell/rent (at a restricted price) the Appraiser considered such inclusionary housing units in the valuation of the underlying land.

All five development parcels are held by Merchant Builders, and in the Appraiser's opinion the parcels could transfer within twelve months of exposure to the market; thus, the Appraiser concluded that no further discounting is necessary. As there remains additional backbone infrastructure to be completed, the allocable remaining infrastructure costs attributable to the parcels are considered on a proportionate share basis based upon each parcel's acreage. While the completion of backbone infrastructure remains the obligation of the TICD, rather than the present owners (Merchant Builders) the purpose of the Appraisal Report is to estimate the market value of the real property as of a specific point in time. Therefore, it is the Appraiser's opinion the proportionate allocation of remaining costs to each parcel is appropriate. See "SPECIAL RISK FACTORS – Risk of Real Estate Secured Investments Generally – Failure to Develop Properties" herein.

In addition to roads and street improvements, infrastructure includes development associated with Treasure Island Causeway improvements, and utility infrastructure and upgrades. According to the development budget provided by TICD, total infrastructure costs associated with development of Improvement Area No. 2 are \$88,749,093. Further, according to TICD, \$70,917,661 in costs have been incurred to date, with remaining development costs estimated at \$17,831,432 (\$88,749,093 - \$70,917,661). As noted previously, the Appraisal Report allocates backbone infrastructure costs pro rata by acreage.

The Appraisal Report discussed recent developments in the San Francisco Bay Area condominium market related to the COVID-19 pandemic. The Appraisal Report cites sources describing soaring inventory and plunging sales in the condo market in the months immediately following public health restrictions. These sources observe a condo market recovery in the first quarter of 2021. By the second quarter of 2021, the cited sources indicate stronger indicators across several market metrics. Monthly condo, co-op, and TIC sales volume was at a 16-year high. Luxury condo sales (those over \$2,000,000), in particular, hit their highest volume ever. Median condo prices steadily increased, though non-luxury product remains below pre-pandemic prices, as of the Appraisal Report's effective date. Median days on market decreased from 50 days (January 2021) to 30 days (May 2021).

While condominium absorption remains below 2019 averages on a monthly basis, the Appraisal Report references sources indicating that absorption rates are increasing, with April 2021 rates surpassing February 2021 rates. The Appraisal Report also notes factors that, in the Appraiser's view, favor comparatively higher expected absorption rates in Improvement Area No. 2, including a suburban location with an abundance of (proposed) parks and walking trails, rather than a dense, urban neighborhood. Given the price point and size of the proposed units, the suburban characteristics of the location, as well as recent sales activity in neighboring Improvement Area No. 1, the Appraiser projects an absorption rate of between 4.0 and 5.0 sales per month for for-sale condos in Improvement Area No. 2, corresponding to an implied absorption rate of 28.0 sales per semi-annual period.

Regarding the multifamily rental housing market, the Appraisal Report observes that prior to the pandemic, demand kept pace with development, resulting in vacancy rates throughout most of the area in or below the 5% range. However, market conditions have declined over the past year, following the coronavirus outbreak and containment mandates and, although improvement is beginning, activity remains subdued. Historically speaking, the apartment market in San Francisco has typically maintained relatively low vacancy and over the last decade, the region's average vacancy rate has remained generally under 5%, with a significant increase in 2020, reaching 10.8% in the fourth quarter. As of the first quarter 2021, the overall average vacancy was reported at 9.8%. The rate further decreased into the second quarter, with an average rate of 9.1% reported as of mid-June 2021. The Appraisal Report cites a source indicating that the average asking monthly rental rate in the San Francisco market area as of the second quarter 2021 increased from the first quarter 2021, but showed a decrease year-over-year. However, as of mid-August 2021, the average asking rate increased further. Rental rate growth had been moderating over the past four years and declined significantly following the pandemic stay-at-home orders. In addition, rent concessions have increased substantially. Luxury apartments have been most heavily impacted and have offered the greatest discounts, as they face a slow leasing environment as well as additional competition from newly constructed projects. Rental rates began improving in the first quarter 2021 after five quarters of decline. The Appraisal Report cautions that guarded reliance should be placed on reported average asking rental rates due to the number of variables impacting these figures. For multifamily rental housing properties, the second through fourth quarters of 2020 showed declining sales volume and average price per unit, as well as a slight increase in the average capitalization rate due to the effects of the pandemic.

For retail, vacancy in the San Francisco market has been gradually increasing since its historic low of 2.1% in 2015 to 5.2% as of the first quarter 2021. It is reported that malls and power centers, particularly, were struggling prior to the coronavirus outbreak amidst an increase in customer preference for online shopping, and the mandatory closures and restrictions have only accelerated their decline. The lowest submarket vacancy was posted in the San Francisco Outer Areas and Southeast areas at 3.2% vacancy. The highest vacancy was in the San Francisco Downtown North submarkets at 11.7% vacant. Average asking rents for the first quarter of 2021 range from \$2.26 to \$4.28 psf/month, triple net, with the exception of the Downtown Core area, where the average asking rent was \$6.25 psf/month, triple net. The Appraisal Report cautions that guarded reliance should be placed on average asking rates due to the number of variables impacting these figures.

*Value Estimate.* Subject to the various conditions and assumptions set forth in the Appraisal Report, the Appraiser estimated that, as of August 1, 2021, the aggregate, or cumulative, value of the market values, by ownership, of the fee simple interest in the Taxable Parcels within Improvement Area No. 2 is \$75,400,000. The Appraisal Report is set forth in full in Appendix G.

The value of property within Improvement Area No. 2 is an important factor in determining the investment quality of the 2021 Bonds. If a property owner defaults in the payment of the Special Tax, the District's primary remedy is to foreclose on the delinquent property in an attempt to obtain funds with which to pay the delinquent Special Tax. The Special Tax is not a personal obligation of the owners of the

property. A variety of economic, political and natural occurrences incapable of being accurately predicted can affect property values. See "SPECIAL RISK FACTORS" herein.

# Projected Special Tax Levy, Assessed Values and Value to Lien Ratios

The following table sets forth the development status, maximum Special Tax Revenue for fiscal year 2021-22 and a summary of value-to-lien ratios. Fiscal year 2023-24 is the first full fiscal year after scheduled exhaustion of capitalized interest for the 2021 Bonds. Pursuant to the Act and the Rate and Method, the principal amount of the Bonds is not allocable among the parcels in Improvement Area No. 2 based on the value of the parcels. A downturn of the economy or other market factors may depress assessed values and hence the value-to-lien ratios. See "SPECIAL RISK FACTORS – Value to Lien Ratios" herein.

Table 12 Improvement Area No. 2 of the **City and County of San Francisco Community Facilities District No. 2016-1** (Treasure Island)

# Fiscal Year 2021-22 Maximum Special Tax Revenues and Summary of Value-to-Lien Ratios (Development Status as of June 14, 2021)

		Expected			FY 2021-22 Maximum	Allocated	Average
<b>Development Status</b> <sup>(1)</sup>	Taxable Parcels	Residential Units <sup>(2)</sup>	Square Footage <sup>(2)</sup>	Appraised Volum	Special Tax	Bond <u>Debt</u> (3)*	Value-to-
Vertical DDA Property	rarceis	<u>Omts</u>	rootage	<u>Value</u>	<u>Revenue</u>	Dent	<u>Lien</u> *
Sub-Block B1	2	111	90,933	\$6,000,000	\$273,916	\$2,385,192	2.52
Sub-Block C2.2	1	169	135,467	19,200,000	416,168	3,623,884	5.30
Sub-Block C2.3	1	79	96,389	12,000,000	652,843	5,684,786	2.11
Sub-Block C2.4	1	226	187,179	14,300,000	576,774	5,022,401	2.85
Sub-Block C3.4	2	142	142,660	23,900,000	966,237	8,413,736	2.84
Total	7	727	652,628	\$75,400,000	\$2,885,939	\$25,130,000	3.00

Sources: Integra Realty Resources; Goodwin Consulting Group, Inc.

67 102893403.4

Preliminary, subject to change.
 Based on date of value of the Appraisal Report.
 Excludes inclusionary units. Pursuant to the Rate and Method, inclusionary units are not subject to the Special Taxes.
 Allocated based on the fiscal year 2021-22 Maximum Special Tax Revenue.

#### **Estimated Effective Tax Rate**

The following table sets forth an illustrative Fiscal Year 2021-22 tax bill for a Taxable Parcel in Improvement Area No. 2.

# Table 13 Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Fiscal Year 2021-22 Illustrative Tax Bill

<u>Assumptions</u>		Low Rise Unit	
Estimated Base Value <sup>(1)</sup>		\$1,250,000	
Homeowner's Exemption	(\$7,000)		
Net Expected Assessed Value		\$1,243,000	
Ad Valorem tax Rate <sup>(2)</sup>			
Base Tax Rate	1.0000% \$12,430		
General City Bond Debt Fund	0.1197%	\$1,488	
S.F. Community College District Bond Fund	0.0197%	\$245	
S.F. Unified School Dist. Bond Fund	0.0451%	\$561	
San Francisco Bay Area Rapid Transit District	0.0139%	\$173	
Total Ad Valorem Taxes	1.1985%	\$14,897	
Direct Charges			
SF Bay RS Parcel Tax		\$ 12	
SFCCD Parcel Tax		99	
IA Treasure Island CFD No. 2016-1 <sup>(3)</sup>	7,525		
<b>Total Direct Charges</b>	\$ 7,636		
Total Taxes and Direct Charges Percentage of Estimated Base Value		\$22,533 1.80%	

Sources: Integra Realty Resources; San Francisco Tax Collector's Office; Goodwin Consulting Group, Inc.

# **Delinquency History**

Under the provisions of the Act, the Special Taxes, from which funds necessary for the payment of principal of, and interest on, the 2021 Bonds are derived, will be billed to Property Owners on their regular property tax bills. Such Special Tax installments are due and payable, and bear the same penalties and interest for non-payment, as do regular property tax installments. Special Tax installment payments cannot generally be made separately from property tax payments. Therefore, the unwillingness or inability of a property owner to pay regular property tax bills as evidenced by property tax delinquencies may also indicate an unwillingness or inability to make regular property tax payments and Special Tax installment payments in the future. See the caption "SPECIAL RISK FACTORS – Tax Delinquencies."

<sup>(1)</sup> Based on the Appraisal Report.

<sup>&</sup>lt;sup>(2)</sup> Based on the fiscal year 2020-21 ad valorem tax rates. Ad valorem tax rates are subject to change in future years.

<sup>(3)</sup> Reflects the fiscal year 2021-22 maximum special tax.

[Special Taxes were levied for the first time in Fiscal Year 2019-20. There have been no delinquencies with respect to the payment of any of the installments of Special Taxes that have come due. Because the County's Teeter Plan is not available for the Special Taxes, collections of the Special Taxes will reflect actual deficiencies.] Neither the City, the Underwriter nor the District can predict the willingness or ability of the Property Owners to pay the Special Taxes.

See the caption "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" for a discussion of the provisions that apply, and procedures that the District is obligated to follow, in the event of delinquency in the payment of Special Tax installments.

# **Direct and Overlapping Debt**

The following table details the direct and overlapping debt currently encumbering property within Improvement Area No. 2.

Table 14
Improvement Area No. 2 of the
Community Facilities District No. 2016-1
(Treasure Island)
Direct and Overlapping Debt

[To come.]

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#### **SPECIAL RISK FACTORS**

The following is a discussion of certain risk factors which should be considered, in addition to other matters set forth herein, in evaluating an investment in the 2021 Bonds. This discussion does not purport to be comprehensive or definitive, and other risk factors could arise in the future that could have a bearing on the 2021 Bonds. The occurrence of one or more of the events discussed herein could adversely affect the ability or willingness of property owners in Improvement Area No. 2 to pay their Special Taxes when due. Such failures to pay Special Taxes could result in the inability of the District to make full and punctual payments of debt service on the 2021 Bonds, or could otherwise affect the market price and liquidity of the 2021 Bonds in the secondary market. In addition, the occurrence of one or more of the events discussed herein could adversely affect the value of the property in Improvement Area No. 2 or the City's ability to recover delinquent Special Taxes in foreclosure proceedings.

#### **Real Estate Investment Risks**

Generally. The Bondowners will be subject to the risks generally incident to an investment secured by real estate, including, without limitation, (i) adverse changes in local market conditions, such as changes in the market value of real property in the District, the supply of or demand for competitive properties in such area, and the market value of residential properties and/or sites in the event of sale or foreclosure, (ii) changes in real estate tax rates and other operating expenses, government rules (including, without limitation, zoning laws and restrictions relating to threatened and endangered species) and fiscal policies (iii) natural disasters (including, without limitation, earthquakes, subsidence, floods and fires), which may result in uninsured losses, or natural disasters elsewhere in the country or other parts of the world affecting supply of building materials that may cause delays in construction, and (iv) the impacts of a public health emergency, such as the COVID-19 pandemic, on construction and sales activity, the national and regional economy and financial circumstances of property owners in the District. The occurrence of one or more of the events discussed herein could adversely affect the ability or willingness of property owners in Improvement Area No. 2 to pay their Special Taxes when due, and could induce or exacerbate the risks described in "SPECIAL RISK FACTORS - Value to Lien Ratios; Future Indebtedness; Parity Liens," "- Maximum Special Tax Rates," "- Collection of Special Taxes; Tax Delinquencies," and "- Bankruptcy and Foreclosure."

Concentration of Property Ownership. Failure of any significant owner of Taxable Parcels in Improvement Area No. 2 to pay the annual Special Taxes when due could result in the rapid, total depletion of the 2021 Reserve Fund prior to replenishment from the resale of the property upon a foreclosure or otherwise or prior to delinquency redemption after a foreclosure sale, if any. In that event, there could be a default in payments of the principal of and interest on the 2021 Bonds. Further development of property in Improvement Area No. 2 may not occur as currently proposed or at all. Improvement Area No. 2 has a significant concentration of ownership. Currently all of the 5 Sub-Blocks in Improvement Area No. 2 that are subject to the Special Tax are owned by the Merchant Builders. See "IMPROVEMENT AREA NO. 2" for information regarding property ownership and the status of development in Improvement Area No. 2.

The Special Taxes are not a personal obligation of the owners of the Taxable Parcels on which such Special Taxes are levied, and no assurances can be given that the holder of the Taxable Parcels will be financially able to pay the Special Taxes levied on such Taxable Parcels or that they will choose to pay even if financially able to do so. Such risk is greater and its consequence more severe when ownership of Taxable Parcels is concentrated and may be expected to decrease when ownership of the Taxable Parcels is diversified. At present, all of the Taxable Parcels in the District are owned by the Merchant Builders.

Failure to Develop Properties. As of [\_\_\_\_\_], 2021, none of the residential units are under construction. Unimproved or partially improved land is inherently less valuable than land with

improvements on it, especially if there are restrictions on development, and provides less security to the Owners should it be necessary for the City to foreclose on the property due to the nonpayment of Special Taxes. Any delays in developing unimproved property, or the decision not to construct improvements on such property, may affect the willingness and ability of the owners of property within Improvement Area No. 2 to pay the Special Taxes when due.

Land development is subject to comprehensive federal, State and local regulations. Approval is required from various agencies in connection with the layout and design of developments, the nature and extent of improvements, construction activity, land use, zoning, school and health requirements, as well as numerous other matters. There is always the possibility that such approvals will not be obtained or, if obtained, will not be obtained on a timely basis. Failure to obtain any such agency approval or to satisfy such governmental requirements could adversely affect planned land development. In addition, there is a risk that future governmental restrictions, including, but not limited to, governmental policies restricting or controlling development within Improvement Area No. 2, will be enacted, and a risk that future voter approved land use initiatives could add more restrictions and requirements on development within Improvement Area No. 2.

Moreover, there can be no assurance that the means and incentive to conduct land development operations within Improvement Area No. 2 will not be adversely affected by a deterioration of the real estate market and economic conditions or future local, State and federal governmental policies relating to real estate development, the income tax treatment of real property ownership, the national economy, or natural disasters that impact ferry or automobile access to Improvement Area No. 2.

Developments in Improvement Area No. 2 will rely on certain Treasure Island Project infrastructure (e.g., the Treasure Island Causeway) that TICD, not the Merchant Builders, is responsible for completing. The Appraisal Report assumes completion of these infrastructure projects. See APPENDIX G – APPRAISAL REPORT" attached hereto. As of September 1, 2021, TI Series 1 has posted various bonds with TIDA and the City totaling approximately \$280 million. The \$280 million secures the construction of infrastructure on both Yerba Buena Island and on Treasure Island. The remaining costs for the TI Required Infrastructure (as defined in the 9235 Public Improvement Agreement to mean streets, sewer, water, utilities, etc.) are fully secured by the outstanding bonds. See "IMPROVEMENT AREA NO. 2 - Tract Map Status of Improvement Area No. 2" herein.

Continued financing will be needed to complete the development of the property within Improvement Area No. 2. No assurance can be given that the required funding will be secured or that the proposed development will be partially or fully completed, and it is possible that cost overruns will be incurred that will require additional funding beyond what that currently projected, which may or may not be available. See the caption "IMPROVEMENT AREA NO. 2—Merchant Builder Development and Financing" for a discussion of the Merchant Builders' estimated sources of funding for the completion of the construction of certain of the projects in Improvement Area No. 2.

#### **Public Health Emergencies**

In recent years, public health authorities have warned of threats posed by outbreaks of disease and other public health threats. On February 11, 2020 the World Health Organization ("WHO") announced the official name for the outbreak of a new disease ("COVID-19"), an upper respiratory tract illness caused by infection by a transmissible, novel coronavirus. COVID-19 has since spread across the globe. The WHO has declared the COVID-19 outbreak to be a pandemic, and states of emergency have been declared by the Mayor of the City, the Governor of the State and the President of the United States.

From time to time since the onset of the pandemic, all counties in the Bay Area (including the City) have implemented and revised restrictions on mass gatherings and widespread closings or other limitations of the operations of government, commercial, educational, and other institutions. While significant portions of the population of the State of California (including the City) have been vaccinated, COVID-19 variants have resulted in increased infection rates (the San Francisco Department of Public Health cumulative case count as of September 10, 2021 is 48,285) and the imposition of certain restrictions on commercial and other activities.

The spread of COVID-19 is having significant adverse health and financial impacts throughout the world, including the City. Existing and potential impacts to the City associated with the COVID--19 outbreak include, but are not limited to, increasing costs and challenges to the City's public health system, reductions in tourism and disruption of the regional and local economy, widespread business closures, worker migration out of the City due to permissive remote work policies and significantly higher levels of unemployment. See "THE CITY - Impact of COVID-19 Pandemic on San Francisco Economy" herein.

The COVID-19 outbreak is ongoing, and its duration and severity and economic effects are uncertain in many respects. Uncertain too are the actions that may be taken by federal and State governmental authorities to contain or mitigate the effects of the outbreak. The ultimate impact of COVID-19 on the operations and finances of the City, the District, TICD or the Merchant Builders is not fully known, and it may be some time before the full adverse impact of the COVID-19 outbreak is known. Further, there could be future COVID-19 outbreaks or other public health emergencies that could have material adverse effects on the operations and finances of the City, the District, TI Series 1 or the Merchant Builders. Adverse impacts to the development within the District as a whole could include, without limitation, one or more of the following: (i) potential supply chain slowdowns or shutdowns resulting from the unavailability of workers in locations producing construction materials; (ii) slowdowns or shutdowns by local governmental agencies in providing governmental permits, inspections, title and document recordation, and other services and activities associated with real estate development; (iii) delays in construction; (iv) extreme fluctuations in financial markets and contraction in available liquidity; (v) extensive job losses and declines in business activity across important sectors of the economy; (vi) declines in business and consumer confidence that negatively impact economic conditions or cause an economic recession, (vii) reduced demand for development projects; (viii) delinquencies in payment of Special Taxes and (ix) the failure of government measures to stabilize the financial sector and introduce fiscal stimulus sufficient to counteract economic impacts of the public health emergency.

The 2021 Bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. Information in this section about the potential impact of COVID-19 or other public health emergencies on the City's finances does not suggest that the City has an obligation to pay debt service on the 2021 Bonds from any other sources of funds. See "SECURITY FOR THE BONDS – Limited Obligation" herein.

Neither the City, the Underwriter, TI Series 1 nor the Merchant Builders can predict the ultimate effects of the COVID-19 outbreak or other public health emergencies or whether any such effects will not have material adverse effect on the ability to develop the Treasure Island Project, including Improvement Area No. 2, as planned and described herein, or the availability of Special Taxes from Improvement Area No. 2 in an amount sufficient to pay debt service on the Bonds.

#### Value to Lien Ratios; Future Indebtedness; Parity Liens

Value-to-lien ratios have traditionally been used in land-secured bond issues as a measure of the "collateral" supporting the willingness of property owners to pay their special taxes and assessments (and, in effect, their general property taxes as well). The value-to-lien ratio is mathematically a fraction, the

numerator of which is the value of the property as measured by assessed values or appraised values and the denominator of which is the "lien" of governmental bonds payable from the assessments or special taxes. A value to lien ratio should not, however, be viewed as a guarantee for credit-worthiness. Property values are sensitive to economic cycles. Assessed or appraised values may not reflect the current market value of property. A downturn of the economy or other market factors may depress property values and lower the value-to-lien ratios. Further, the value-to-lien ratio of individual parcels in a district may vary widely. Although judicial foreclosure proceedings can be initiated rapidly, the process can take several years to complete, and the bankruptcy courts may impede the foreclosure action. No assurance can be given that, should a parcel with delinquent Special Taxes be foreclosed upon and sold, any bid would be received for such property or, if a bid were received, that such bid would be sufficient to pay all delinquent Special Taxes. Finally, local agencies may form overlapping community facilities districts or assessment districts. Local agencies typically do not coordinate their bond issuances.

Additional debt issued for Improvement Area No. 2 and debt issuance by another entity could dilute value-to-lien ratios and reduce the ability or willingness of property owners in Improvement Area No. 2 to pay their Special Taxes when due. The cost of any additional improvements may well increase the public and private debt for which the land in Improvement Area No. 2 provides security, and such increased debt could reduce the ability or desire of property owners to pay the Special Taxes levied against the property in Improvement Area No. 2. In addition, in the event any additional improvements or fees are financed pursuant to the establishment of an assessment district or another district formed pursuant to the Act, any taxes or assessments levied to finance such improvements may have a lien on a parity with the lien of the Special Taxes. The City is authorized to issue on behalf of the District for the benefit of Improvement Area No. 2 bonded indebtedness, including the 2021 Bonds, in an aggregate amount not to exceed \$278.2 million. TICD's projections assume \$[\_\_\_\_] million in Parity Bond proceeds in addition to the proceeds of the 2021 Bonds. See "IMPROVEMENT AREA NO. 2 – Financing for Improvement Area No. 2."

The City has no control over the ability of other agencies to issue indebtedness secured by other special taxes or assessments payable from all or a portion of the property within the District.

#### **Billing of Special Taxes**

A special tax formula can result in a substantially heavier property tax burden being imposed upon properties within a community facilities district than elsewhere in a city or county, and this in turn, along with various other factors, can lead to problems in the collection of the special tax. In some community facilities districts, taxpayers have refused to pay the special tax and have commenced litigation challenging the special tax, the community facilities district and the bonds issued by a community facilities district.

Under provisions of the Act, the Special Taxes are levied on Taxable Parcels within Improvement Area No. 2 that were entered on the Assessment Roll of the County Assessor by January 1 of the previous Fiscal Year. Such Special Tax installments are due and payable, and bear the same penalties and interest for non-payment, as do regular property tax installments. Ordinarily, these Special Tax installment payments cannot be made separately from property tax payments. Therefore, the unwillingness or inability of a property owner to pay regular property tax bills as evidenced by property tax delinquencies may also indicate an unwillingness or inability to make installment payments of Special Taxes in the future. See "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein for a discussion of the provisions which apply, and procedures which the City is obligated to follow, in the event of delinquency in the payment of installments of Special Taxes.

# **Maximum Special Tax Rates**

Within the limits of the Rate and Method, in the event of Special Tax delinquencies by one or more Taxable Parcels, the City may adjust the Special Taxes levied on all non-delinquent Taxable Parcels within Improvement Area No. 2 to provide the amount required each year to pay annual debt service on the 2021 Bonds and to replenish the 2021 Reserve Fund to an amount equal to the 2021 Reserve Requirement; however, (1) any such increase on Taxable Parcels used for private residential purposes is limited to 10% above the amount that would have been levied in that Fiscal Year had there never been any delinquencies or defaults and (2) the amount of Special Taxes that may be levied against particular categories of property is subject to the maximum tax rates set forth in the Rate and Method. In the event of significant Special Tax delinquencies, there is no assurance that the maximum tax rates for non-delinquent Taxable Parcels in Improvement Area No. 2 would be sufficient to meet debt service obligations on the Bonds. See "SECURITY FOR THE BONDS –Special Tax Fund" and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" attached hereto.

#### **Insufficiency of Special Taxes; Exempt Property**

Under the Rate and Method, the annual amount of Special Tax to be levied on each Taxable Parcel in Improvement Area No. 2 will be based primarily on the property use category or categories and corresponding square footages. See APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" attached hereto and "SECURITY FOR THE BONDS – Rate and Method of Apportionment of Special Taxes" herein. The Act provides that, if any property within Improvement Area No. 2 not otherwise exempt from the Special Tax is acquired by a public entity through a negotiated transaction, or by a gift or devise, the Special Tax will continue to be levied on and enforceable against the public entity that acquired the property. In addition, the Act provides that, if property subject to the Special Tax is acquired by a public entity through eminent domain proceedings, the obligation to pay the Special Tax with respect to that property is to be treated as if it were a special assessment and be paid from the eminent domain award. The constitutionality and operation of these provisions of the Act have not been tested in the courts. In particular, insofar as the Act requires payment of the Special Taxes by a federal entity acquiring property within the Improvement Area No. 2, it may be unconstitutional.

In addition, the total assessed value can be reduced through the reclassification of taxable property to a class exempt from taxation, whether by ownership or use (such as exemptions for property owned by State and local agencies and property used for qualified educational, hospital, charitable or religious purposes).

If a substantial portion of land within Improvement Area No. 2 became exempt from the Special Tax, the maximum Special Tax which could be levied upon the remaining acreage might not be sufficient to pay principal of and interest on the 2021 Bonds when due and a default could occur with respect to the payment of such principal and interest.

# **Collection of Special Taxes; Tax Delinquencies**

Under provisions of the Act, the Special Taxes, from which funds necessary for the payment of principal of, and interest on, the 2021 Bonds are derived, will be billed to the properties within Improvement Area No. 2 on the regular property tax bills sent to owners of such properties. Such Special Tax installments are due and payable consistent with, and bear the same penalties and interest for non-payment, as do regular property tax installments. Special Tax installment payments cannot be made to the County Tax Collector separately from property tax payments. Therefore, the unwillingness or inability of a property owner to pay regular property tax bills as evidenced by property tax delinquencies may also indicate an unwillingness or inability to make regular property tax payments and Special Tax installment payments in the future.

See "SECURITY FOR THE BONDS – 2021 Reserve Fund" and "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein, for a discussion of the provisions which apply, and procedures which the City is obligated to follow under the Fiscal Agent Agreement, in the event of delinquency in the payment of Special Tax installments.

The City has covenanted in the Fiscal Agent Agreement to institute foreclosure proceedings under certain conditions against property with delinquent Special Taxes to obtain funds to pay debt service on the 2021 Bonds. If foreclosure proceedings were instituted, any mortgage or deed of trust holder could, but would not be required to, advance the amount of the delinquent Special Taxes to protect its security interest. If such foreclosure is necessary, there could be a delay in principal and interest payments to the owners of the 2021 Bonds pending prosecution of the foreclosure proceedings and receipt of the proceeds of the foreclosure sale, if any. No assurances can be given that the real property subject to foreclosure and sale at a judicial foreclosure sale would be sold or, if sold, that the proceeds of such sale would be sufficient to pay any delinquent Special Taxes installment. Although the Act authorizes the City to cause such an action to be commenced and diligently pursued to completion, the City is not required to purchase or otherwise acquire any lot or parcel of property offered at the foreclosure sale if there is no other purchaser at such sale. See "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein.

Because the Teeter Plan is not available to special taxes levied in Improvement Area No. 2, collections of Special Taxes will reflect actual delinquencies.

#### **Disclosure to Future Property Owners**

Pursuant to Section 53328.3 of the Act, the City has recorded a Notice of Special Tax Lien. The sellers of real property subject to the Special Tax within Improvement Area No. 2 are required to give prospective buyers a Notice of Special Tax in accordance with Sections 53340.2 and 53341.5 of the Act. While title companies normally refer to the Notice of Special Tax Lien in title reports, there can be no guarantee that such reference will be made or the seller's notice given or, if made and given, that a prospective purchaser or lender will consider such Special Tax obligation in the purchase of a property or the lending of money thereon. Failure to disclose the existence of the Special Taxes could affect the willingness and ability of future owners of land within Improvement Area No. 2 to pay the Special Taxes when due.

#### Potential Early Redemption of Bonds from Special Tax Prepayments

Property owners within Improvement Area No. 2 are permitted to prepay their Special Taxes at any time. Such payments will result in a mandatory redemption of 2021 Bonds from Special Tax prepayments on the Interest Payment Date for which timely notice may be given under the Fiscal Agent Agreement following the receipt of such Special Tax prepayment. The resulting redemption of 2021 Bonds purchased at a price greater than par could reduce the otherwise expected yield on such 2021 Bonds. See "THE 2021 BONDS – Redemption – Redemption from Special Tax Prepayments" herein.

# **Seismic Risks**

General. The City is located in a seismically active region. Active earthquake faults underlie both the City and the surrounding Bay Area. Seismic events may cause damage, or temporary or permanent loss of occupancy to buildings in Improvement Area No. 2, as well as to transportation infrastructure that serves Improvement Area No. 2. These faults include the San Andreas Fault, which passes within about three miles of the City's border, and the Hayward Fault, which runs under Oakland, Berkeley and other cities on the east side of San Francisco Bay, about 10 miles away, as well as a number of other significant faults in the region. Significant seismic events include the 1989 Loma Prieta earthquake, centered about 60 miles

south of the City, which registered 6.9 on the Richter scale of earthquake intensity. That earthquake caused fires, building collapses, and structural damage to buildings and highways in the City and surrounding areas. The San Francisco-Oakland Bay Bridge, the only east-west vehicle access into the City and the only automobile access to Improvement Area No. 2, was closed for a month for repairs, and several highways in the City were permanently closed and eventually removed. On August 24, 2014, the San Francisco Bay Area experienced a 6.0 earthquake centered near Napa along the West Napa Fault. The City did not suffer any material damage as a result of this earthquake.

California Earthquake Probabilities Study. In March 2015, the Working Group on California Earthquake Probabilities (a collaborative effort of the U.S. Geological Survey (U.S.G.S.), the California Geological Survey, and the Southern California Earthquake Center) reported that there is a 72% chance that one or more earthquakes of magnitude 6.7 (the magnitude of the 1994 Northridge earthquake) or larger will occur in the San Francisco Bay Area before the year 2045. In addition, the U.S.G.S. released a report in April 2017 entitled The HayWired Earthquake Scenario, which estimates that property damage and direct business disruption losses from a magnitude 7.0 earthquake on the Hayward Fault would be more than \$82 billion (in 2016 dollars). Most of the losses are expected to be attributable to shaking damage, liquefaction, and landslides (in that order). Eighty percent of shaking damage is expected to be caused by the magnitude 7.0 mainshock, with the rest of the damage resulting from aftershocks occurring over a 2-year period thereafter. Such earthquakes could be very destructive. In addition to the potential damage to buildings subject to the Special Tax, due to the importance of San Francisco as a tourist destination and regional hub of commercial, retail and entertainment activity, a major earthquake anywhere in the Bay Area may cause significant temporary and possibly long-term harm to the City's economy, tax receipts, infrastructure and residential and business real property values, including in Improvement Area No. 2.

A separate City report dated March 2020 cited to liquefaction maps by the United States Geological Survey for large past earthquakes. These maps show that Treasure Island and small portions of Yerba Buena Island had very high liquefaction susceptibility in connection with those earthquakes.

Earthquake Safety Implementation Plan ("ESIP"). ESIP began in early 2012, evolving out of the key recommendations of the Community Action Plan for Seismic Safety ("CAPSS"), a 10-year-long study evaluating the seismic vulnerabilities the City faces. The CAPSS Study prepared by the Applied Technology Council looked at the impact to all of the City's buildings and recommended a 30-year plan for action. As a result of this plan, San Francisco has mandated the retrofit of nearly 5,000 soft-story buildings housing over 111,000 residents by September 2021. The deadline was extended from the original deadline of September 2020 in light of the COVID-19 pandemic. As of July 6, 2021, improvements have been permitted or completed on approximately 88% of the buildings; however, the City currently does not expect full compliance by the September 2021 completion deadline due to the timing of construction on the various improvements. Future tasks will address the seismic vulnerability of older nonductile concrete buildings, which are at high risk of severe damage or collapse in an earthquake.

#### Climate Change; Risk of Sea Level Rise and Flooding Damage

Numerous scientific studies on global climate change show that, among other effects on the global ecosystem, sea levels will rise, extreme temperatures will become more common, and extreme weather events will become more frequent as a result of increasing global temperatures attributable to atmospheric pollution.

The Fourth National Climate Assessment, published by the U.S. Global Change Research Program in November 2018 ("NCA4"), finds that more frequent and intense extreme weather and climate-related events, as well as changes in average climate conditions, are expected to continue to damage infrastructure, ecosystems and social systems over the next 25 to 100 years. NCA4 states that rising temperatures, sea

level rise, and changes in extreme events are expected to increasingly disrupt and damage critical infrastructure and property and regional economies and industries that depend on natural resources and favorable climate conditions. Disruptions could include more frequent and longer-lasting power outages, fuel shortages and service disruptions. NCA4 states that the continued increase in the frequency and extent of high-tide flooding due to sea level rise threatens coastal public infrastructure. NCA4 also states that expected increases in the severity and frequency of heavy precipitation events will affect inland infrastructure, including access to roads, the viability of bridges and the safety of pipelines.

Sea levels are expected to continue to rise in the future due to the increasing temperature of the oceans causing thermal expansion and growing ocean volume from glaciers and ice caps melting into the ocean. Between 1854 and 2016, sea level rose about nine inches according to the tidal gauge at Fort Point, a location underneath the Golden Gate Bridge. Weather and tidal patterns, including 100-year or more storms and king tides, may exacerbate the effects of climate related sea level rise. Coastal areas like the City are at risk of substantial flood damage over time, affecting private development and public infrastructure, including roads, utilities, emergency services, schools, and parks. As a result, the City could lose considerable tax revenues and many residents, businesses, and governmental operations along the waterfront could be displaced, and the City could be required to mitigate these effects at a potentially material cost.

Adapting to sea level rise is a key component of the City's policies. The City and its enterprise departments have been preparing for future sea level rise for many years and have issued a number of public reports. For example, in March 2016, the City released a report entitled "Sea Level Rise Action Plan," identifying geographic zones at risk of sea level rise and providing a framework for adaptation strategies to confront these risks. That study shows an upper range of end-of-century projections for permanent sea level rise, including the effects of temporary flooding due to a 100-year storm, of up to 108 inches above the 2015 average high tide. To implement this Plan, the Mayor's Sea Level Rise Coordinating Committee, cochaired by the Planning Department and Office of Resilience and Capital Planning, joined the Port, the Public Utilities Commission and other public agencies in moving several initiatives forward. This included a Citywide Sea Level Rise Vulnerability and Consequences Assessment to identify and evaluate sea level rise impacts across the City and in various neighborhoods that was released in February 2020.

In April 2017, the Working Group of the California Ocean Protection Council Science Advisory Team (in collaboration with several state agencies, including the California Natural Resources Agency, the Governor's Office of Planning and Research, and the California Energy Commission) published a report, that was formally adopted in March 2018, entitled "Rising Seas in California: An Update on Sea Level Rise Science" (the "Sea Level Rise Report") to provide a new synthesis of the state of science regarding sea level rise. The Sea Level Rise Report provides the basis for State guidance to state and local agencies for incorporating sea level rise into design, planning, permitting, construction, investment and other decisions. Among many findings, the Sea Level Rise Report indicates that the effects of sea level rise are already being felt in coastal California with more extensive coastal flooding during storms, exacerbated tidal flooding, and increased coastal erosion. In addition, the report notes that the rate of ice sheet loss from Greenland and Antarctic ice sheets poses a particular risk of sea level rise for the California coastline. The City has incorporated the projections from the 2018 report into its Guidance for Incorporating Sea Level Rise Guidance into ongoing Capital Planning. The Guidance requires that City projects over \$5 million consider mitigation and/or adaptation measures.

In March 2020, a consortium of State and local agencies, led by the Bay Area Conservation and Development Commission, released a detailed study entitled, "Adapting to Rising Tides Bay Area: Regional Sea Level Rise Vulnerability and Adaptation Study," on how sea level rise could alter the Bay Area. The study states that a 48-inch increase in the bay's water level in coming decades could cause more than 100,000 Bay Area jobs to be relocated, nearly 30,000 lower-income residents to be displaced, and

68,000 acres of ecologically valuable shoreline habitat to be lost. The study further argues that without a far-sighted, nine county response, the region's economic and transportation systems could be undermined along with the environment. Runways at SFO could largely be under water.

Projections of the effects of global climate change on the City are complex and depend on many factors that are outside the City's control. The various scientific studies that forecast climate change and its adverse effects, including sea level rise and flooding risk, are based on assumptions contained in such studies, but actual events may vary materially. Also, the scientific understanding of climate change and its effects continues to evolve. Accordingly, the City is unable to forecast when sea level rise or other adverse effects of climate change (e.g., the occurrence and frequency of 100-year storm events and king tides) will occur. In particular, the City cannot predict the timing or precise magnitude of adverse economic effects, including, without limitation, material adverse effects on the business operations or financial condition of the City and the local economy during the term of the 2021 Bonds. While the effects of climate change may be mitigated by the City's past and future investment in adaptation strategies, the City can give no assurance about the net effects of those strategies and whether the City will be required to take additional adaptive mitigation measures. If necessary, such additional measures could require significant capital resources.

In September 2017, the City filed a lawsuit against the five largest investor-owned oil companies seeking to have the companies pay into an equitable abatement fund to help fund investment in sea level rise adaptation infrastructure. In July 2018, the United States District Court, Northern District of California denied the plaintiffs' motion for remand to state court, and then dismissed the lawsuit. The City appealed these decisions to the United States Court of Appeals for the Ninth Circuit, which is pending. While the City believes that its claims are meritorious, the City can give no assurance regarding whether it will be successful and obtain the requested relief from the courts, or contributions to the abatement fund from the defendant oil companies.

Treasure Island and Yerba Buena Island may be particularly susceptible to the impacts of sea level rise or other impacts of climate change or flooding because of their location and topography. With respect to the Treasure Island Project, the Rate and Method requires the establishment of reserves for the Treasure Island Project as a whole for public improvements necessary to ensure that shoreline, public facilities, and public access improvements will be protected due to sea level rise at the perimeters of Treasure Island and Yerba Buena Island. However, the City can provide no assurances that the Special Taxes levied in Improvement Area No. 2 and in other improvement areas (if any) in the District will be available to fund such reserves or whether such reserves would be sufficient to protect the Islands from sea level rise. For additional information regarding the establishment of the capital reserves for the Treasure Island Project, see "RATE AND METHOD" herein and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX."

The City is unable to predict whether sea level rise or other impacts of climate change or flooding from a major storm will occur, when they may occur, and if any such events occur, whether they will have a material adverse effect on the business operations or financial condition of the City, the local economy or, in particular, the Taxable Parcels in Improvement Area No. 2 that are subject to the Special Tax and the ability of a property owner in Improvement Area No. 2 to pay the Special Tax levy.

#### **Other Natural Disasters and Other Events**

In addition to earthquake and sea-level rise (discussed above), other natural or man-made disasters, such as flood, wildfire, tsunamis, toxic dumping, civil unrest or acts of terrorism, could also adversely impact persons and property within the City generally and/or specifically in Improvement Area No. 2, damage City and District infrastructure and adversely impact the City's ability to provide municipal services.

In September 2010, a PG&E high pressure natural gas transmission pipeline exploded in San Bruno, California, with catastrophic results. PG&E owns, operates and maintains numerous gas transmission and distribution pipelines throughout the City. In August 2013, a massive wildfire in Tuolumne County and the Stanislaus National Forest burned over 257,135 acres (the "Rim Fire"), which area included portions of the City's Hetch Hetchy Project. The Hetch Hetchy Project is comprised of dams (including O'Shaughnessy Dam), reservoirs (including Hetch Hetchy Reservoir which supplies 85% of San Francisco's drinking water), hydroelectric generation and transmission facilities and water transmission facilities. Hetch Hetchy facilities affected by the Rim Fire included two power generating stations and the southern edge of the Hetch Hetchy Reservoir. There was no impact to drinking water quality. The City's hydroelectric power generation system was interrupted by the fire, forcing the San Francisco Public Utilities Commission to spend approximately \$1.6 million buying power on the open market and using existing banked energy with PG&E. The Rim Fire inflicted approximately \$40 million in damage to parts of the City's water and power infrastructure located in the region. Certain portions of the Hetch Hetchy Project are old and deteriorating, and outages at critical points of the project could disrupt water delivery to significant portions of the region and/or cause significant costs and liabilities to the City.

Many areas of northern California have suffered from wildfires in more recent years, including the Tubbs fire which burned across several counties north of the Bay Area in October 2017 (part of a series of fires covering approximately 245,000 acres and causing 44 deaths and approximately \$14 billion in damage), the Camp fire which burned across Butte County, California in November 2018 (covering almost 240 square miles and resulting in numerous deaths and over \$16 billion in property damage) and Kincade Fire which burned across Sonoma County, California in late 2019 (covering over 77,000 acres). Spurred by findings that these fires were caused, in part, by faulty powerlines owned by PG&E, the power company subsequently adopted mitigation strategies which results in pre-emptive distribution circuit and high power transmission line shut offs during periods of extreme fire danger (i.e., high winds, high temperatures and low humidity) to portions of the Bay Area, including the City. In recent years, parts of the City experienced black out days as a result of PG&E's wildfire prevention strategy. Future shut offs are expected to continue and it is uncertain what effects future PG&E shut offs will have on the local economy.

In recent years, California experienced numerous significant wildfires. In addition to their direct impact on health and safety and property damage in California, the smoke from these wildfires has impacted the quality of life in the Bay Area and the City and may have short-term and future impacts on commercial and tourist activity in the City, as well as the desirability of the City and the Bay Area as places to live, potentially negatively affecting real estate trends and values.

The California Geological Survey ("CGS"), in concert with the California Emergency Management Agency and the Tsunami Research Center at the University of Southern California, produced new statewide tsunami hazard zone maps in July 2021. CGS has identified much of the District and all of Treasure Island as being located in the San Francisco tsunami hazard zone.

In addition, economic and market forces, such as a downturn in the Bay Area's economy generally, can also affect assessed values, particularly as these forces might reverberate in the residential housing and commercial property markets. Assessed values are subject to appeal each year during an appeal filing period from July 2 to September 15. Appeals are heard by the Assessment Appeals Board, an independent agency that is separate from the City's Office of the Assessor-Recorder. Economic downturns could motivate comparatively larger numbers of property owners to appeal the assessed values of their properties.

As a result of the occurrence of events like those described above, a substantial portion of the property owners in Improvement Area No. 2 may be unable or unwilling to pay the Special Taxes when due, and the 2021 Reserve Fund for the 2021 Bonds or any 2021 Related Parity Bonds may become depleted.

#### **Hazardous Substances**

A serious risk in terms of the potential reduction in the value of a parcel within Improvement Area No. 2 would be the discovery of a hazardous substance. In general, the owners and operators of a parcel within Improvement Area No. 2 may be required by law to remedy conditions of such parcel relating to release or threatened releases of hazardous substances. The federal Comprehensive Environmental Response, Compensation and Liability Act of 1980, sometimes referred to as "CERCLA" or the "Superfund Act," is the most well-known and widely applicable of these laws, but other California laws with regard to hazardous substances are also similarly stringent. Under many of these laws, the owner or operator is obligated to remedy a hazardous substance condition of the property whether or not the owner or operator had anything to do with creating or handling the hazardous substance. The effect, therefore, should any of the parcels within Improvement Area No. 2 be affected by a hazardous substance, would be to reduce the marketability and value of such parcel by the costs of remedying the condition. Any prospective purchaser would become obligated to remedy the condition.

Further it is possible that liabilities may arise in the future with respect to any of the parcels resulting from the current existence on the parcel of a substance currently classified as hazardous but which has not been released or the release of which is not presently threatened, or may arise in the future resulting from the current existence on the parcel of a substance not presently classified as hazardous but which may in the future be so classified. Further, such liabilities may arise not simply from the existence of a hazardous substance but from the method in which it is handled. All of these possibilities could significantly affect the value of a parcel within Improvement Area No. 2 that is realizable upon a delinquency.

The City is aware of a Complaint relating to environmental conditions with respect to the Treasure Island Project. For a description of the Complaint, see "- Treasure Island Related Complaint" below.

#### **Bankruptcy and Foreclosure**

The payment of property owners' taxes and the ability of the City to foreclose the lien of a delinquent unpaid Special Tax pursuant to its covenant to pursue judicial foreclosure proceedings, may be limited by bankruptcy, insolvency or other laws generally affecting creditors' rights or by the laws of the State relating to judicial foreclosure. See "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein. In addition, the prosecution of a foreclosure could be delayed due to many reasons, including crowded local court calendars or lengthy procedural delays.

The various legal opinions to be delivered concurrently with the delivery of the 2021 Bonds (including Bond Counsel's approving legal opinion) will be qualified, as to the enforceability of the various legal instruments, by moratorium, bankruptcy, reorganization, insolvency or other similar laws affecting the rights of creditors generally.

In addition, bankruptcy of a property owner (or a property owner's partner or equity owner) would likely result in a delay in procuring Superior Court foreclosure proceedings unless the bankruptcy court consented to permit such foreclosure action to proceed. Such delay would increase the likelihood of a delay or default in payment of the principal of, and interest on, the 2021 Bonds and the possibility of delinquent tax installments not being paid in full.

Under 11 U.S.C. Section 362(b)(18), in the event of a bankruptcy petition filed on or after October 22, 1994, the lien for ad valorem taxes in subsequent fiscal years will attach even if the property is part of the bankruptcy estate. Bondowners should be aware that the potential effect of 11 U.S.C. Section 362(b)(18) on the Special Taxes depends upon whether a court were to determine that the Special Taxes should be treated like ad valorem taxes for this purpose.

The Act provides that the Special Taxes are secured by a continuing lien which is subject to the same lien priority in the case of delinquency as ad valorem taxes. *No case law exists with respect to how a bankruptcy court would treat the lien for Special Taxes levied after the filing of a petition in bankruptcy.* 

# **Property Controlled by FDIC and Other Federal Agencies**

The City's ability to collect interest and penalties specified by State law and to foreclose the lien of delinquent Special Tax payments may be limited in certain respects with regard to properties in which the Internal Revenue Service, the Drug Enforcement Agency, the Federal Deposit Insurance Corporation (the "FDIC") or other similar federal agency has or obtains an interest.

Unless Congress has otherwise provided, if the federal government has a mortgage interest in the parcel and the City wishes to foreclose on the parcel as a result of delinquent Special Taxes, the property cannot be sold at a foreclosure sale unless it can be sold for an amount sufficient to pay delinquent taxes and assessments on a parity with the Special Taxes and preserve the federal government's mortgage interest. In *Rust v. Johnson* (9th Circuit; 1979) 597 F.2d 174, the United States Court of Appeal, Ninth Circuit held that the Federal National Mortgage Association ("FNMA") is a federal instrumentality for purposes of this doctrine, and not a private entity, and that, as a result, an exercise of state power over a mortgage interest held by FNMA constitutes an exercise of state power over property of the United States. The City has not undertaken to determine whether any federal governmental entity currently has, or is likely to acquire, any interest (including a mortgage interest) in any of the parcels subject to the Special Taxes within the Improvement Area No. 2, and therefore expresses no view concerning the likelihood that the risks described above will materialize while the 2021 Bonds are outstanding.

On June 4, 1991 the FDIC issued a Statement of Policy Regarding the Payment of State and Local Real Property Taxes. The 1991 Policy Statement was revised and superseded by a new Policy Statement effective January 9, 1997 (the "Policy Statement"). The Policy Statement provides that real property owned by the FDIC is subject to state and local real property taxes only if those taxes are assessed according to the property's value, and that the FDIC is immune from real property taxes assessed on any basis other than property value. According to the Policy Statement, the FDIC will pay its proper tax obligations when they become due and payable and will pay claims for delinquent property taxes as promptly as is consistent with sound business practice amid the orderly administration of the institution's affairs, unless abandonment of the FDIC's interest in the property is appropriate. The FDIC will pay claims for interest on delinquent property taxes owed at the rate provided under state law, to the extent the interest payment obligation is secured by a valid lien. The FDIC will not pay any amounts in the nature of fines or penalties and will not pay nor recognize liens for such amounts. If any property taxes (including interest) on FDIC owned property are secured by a valid lien (in effect before the property became owned by the FDIC), the FDIC will pay those claims. The Policy Statement further provides that no property of the FDIC is subject to levy, attachment, garnishment, foreclosure or sale without the FDIC's consent. In addition, the FDIC will not permit a lien or security interest held by the FDIC to be eliminated by foreclosure without the FDIC's consent.

The Policy Statement states that the FDIC generally will not pay non *ad valorem* taxes, including special assessments, on property in which it has a fee interest unless the amount of tax is fixed at the time that the FDIC acquires its fee interest in the property, nor will it recognize the validity of any lien to the extent it purports to secure the payment of any such amounts. Special taxes imposed under the Act and a special tax formula which determines the special tax due each year, are specifically identified in the Policy Statement as being imposed each year and therefore covered by the FDIC's federal immunity.

The FDIC has filed claims against one California county in United States Bankruptcy Court contending, among other things, that special taxes authorized under the Act are not *ad valorem* taxes and

therefore not payable by the FDIC, and the FDIC is seeking a refund of any special taxes previously paid by the FDIC. The FDIC is also seeking a ruling that special taxes may not be imposed on properties while they are in FDIC receivership. The Bankruptcy Court ruled in favor of the FDIC's positions and, on August 28, 2001, the United States Court of Appeals for the Ninth Circuit affirmed the decision of the Bankruptcy Court, holding that the FDIC, as an entity of the federal government, is exempt from post-receivership special taxes levied under the Act. This is consistent with provision in the Act that the federal government is exempt from special taxes.

The City is unable to predict what effect the application of the Policy Statement would have in the event of a delinquency with respect to a parcel in which the FDIC has an interest, although prohibiting the lien of the FDIC to be foreclosed on at a judicial foreclosure sale would likely reduce the number of or eliminate the persons willing to purchase such a parcel at a foreclosure sale. Owners of the 2021 Bonds should assume that the City will be unable to foreclose on any parcel owned by the FDIC. Such an outcome would cause a draw on the 2021 Reserve Fund and perhaps, ultimately, a default in payment of the 2021 Bonds or any 2021 Related Parity Bonds. The City has not undertaken to determine whether the FDIC or any FDIC-insured lending institution currently has, or is likely to acquire, any interest in any of the parcels that are subject to the Special Tax, and therefore expresses no view concerning the likelihood that the risks described above will materialize while the 2021 Bonds are outstanding.

#### California Constitution Article XIIIC and Article XIIID

On November 5, 1996, the voters of the State approved Proposition 218, the so-called "Right to Vote on Taxes Act." Proposition 218 added Articles XIIIC and XIIID to the State Constitution, which articles contain a number of provisions affecting the ability of the City to levy and collect both existing and future taxes, assessments, fees and charges. According to the "Official Title and Summary" of Proposition 218 prepared by the California State Attorney General, Proposition 218 limits the "authority of local governments to impose taxes and property-related assessments, fees and charges." On July 1, 1997 California State Senate Bill 919 ("SB 919") was signed into law. SB 919 enacted the "Proposition 218 Omnibus Implementation Act," which implements and clarifies Proposition 218 and prescribes specific procedures and parameters for local jurisdictions in complying with Articles XIIIC and XIIID.

Article XIIID of the State Constitution reaffirms that the proceedings for the levy of any Special Taxes by the City under the Act must be conducted in conformity with the provisions of Section 4 of Article XIIIA. The City has completed its proceedings for the levy of Special Taxes in accordance with the provisions of Section 4 of Article XIIIA. Under Section 53358 of the California Government Code, any action or proceeding to review, set aside, void, or annul the levy of a special tax or an increase in a special tax (including any constitutional challenge) must be commenced within 30 days after the special tax is approved by the voters.

Article XIIIC removes certain limitations on the initiative power in matters of local taxes, assessments, fees and charges. The Act provides for a procedure, which includes notice, hearing, protest and voting requirements, to alter the rate and method of apportionment of an existing special tax. However, the Act prohibits a legislative body from adopting a resolution to reduce the rate of any special tax if the proceeds of that tax are being utilized to retire any debt incurred pursuant to the Act unless such legislative body determines that the reduction of that tax would not interfere with the timely retirement of that debt. Although the matter is not free from doubt, it is likely that exercise by the voters of the initiative power referred to in Article XIIIC to reduce or terminate the Special Tax is subject to the same restrictions as are applicable to the Board of Supervisors, as the legislative body of the District, pursuant to the Act. Accordingly, although the matter is not free from doubt, it is likely that Proposition 218 has not conferred on the voters the power to repeal or reduce the Special Taxes if such repeal or reduction would interfere with the timely retirement of the 2021 Bonds.

It may be possible, however, for voters or the Board of Supervisors, acting as the legislative body of the District, to reduce the Special Taxes in a manner which does not interfere with the timely repayment of the 2021 Bonds, but which does reduce the maximum amount of Special Taxes that may be levied in any year below the existing levels. Furthermore, no assurance can be given with respect to the future levy of the Special Taxes in amounts greater than the amount necessary for the timely retirement of the 2021 Bonds.

Proposition 218 and the implementing legislation have yet to be extensively interpreted by the courts; however, the California Court of Appeal in April 1998 upheld the constitutionality of Proposition 218's balloting procedures as a condition to the validity and collectability of local governmental assessments. A number of validation actions for and challenges to various local governmental taxes, fees and assessments have been filed in Superior Court throughout the State, which could result in additional interpretations of Proposition 218. The interpretation and application of Proposition 218 will ultimately be determined by the courts with respect to a number of the matters discussed above, and the outcome of such determination cannot be predicted at this time with any certainty.

#### **Validity of Landowner Elections**

On August 1, 2014, the California Court of Appeal, Fourth Appellate District, Division One (the "Court"), issued its opinion in *City of San Diego v. Melvin Shapiro, et al.* (D063997). The Court considered whether Propositions 13 and 218, which amended the California Constitution to require voter approval of taxes, require registered voters to approve a tax or whether a city could limit the qualified voters to just the landowners and lessees paying the tax. The case involved a Convention Center Facilities District (the "CCFD") established by the City of San Diego. The CCFD is a financing district established under San Diego's charter and was intended to function much like a community facilities district established under the provisions of the Act. The CCFD is comprised of the entire City of San Diego. However, the special tax to be levied within the CCFD was to be levied only on properties improved with a hotel located within the CCFD.

At the election to authorize such special tax, the San Diego Charter proceeding limited the electorate to owners of hotel properties and lessees of real property owned by a governmental entity on which a hotel is located, thus, the election was an election limited to landowners and lessees of properties on which the special tax would be levied and was not a registered voter election. Such approach to determining who would constitute the qualified electors of the CCFD was based on Section 53326(c) of the Act, which generally provides that, if a special tax will not be apportioned in any tax year on residential property, the legislative body may provide that the vote shall be by the landowners of the proposed district whose property would be subject to the special tax. In addition, Section 53326(b) of the Act provides that if there are fewer than 12 registered voters in the district, the landowners shall vote.

The Court held that the CCFD special tax election did not comply with applicable requirements of Proposition 13, which added Article XIII A to the California Constitution (which states "Cities, Counties and special districts, by a two-thirds vote of the qualified electors of such district, may impose special taxes on such district") and Proposition 218, which added Article XIII C and XIII D to the California Constitution (Section 2 of Article XIII C provides "No local government may impose, extend or increase any special tax unless and until that tax is submitted to the electorate and approved by a two-thirds vote"), or with applicable provisions of San Diego's Charter, because the electors in such an election were not the registered voters residing within such district.

San Diego argued that the State Constitution does not expressly define the qualified voters for a tax; however, the Legislature defined qualified voters to include landowners in the Mello-Roos Community Facilities District Act. The Court of Appeal rejected San Diego's argument, reasoning that the text and history of Propositions 13 and 218 clearly show California voters intended to limit the taxing powers of

local government. The Court was unwilling to defer to the Act as legal authority to provide local governments more flexibility in complying with the State's constitutional requirement to obtain voter approval for taxes. The Court held that the tax was invalid because the registered voters of San Diego did not approve it. However, the Court expressly stated that it was not addressing the validity of landowners voting to impose special taxes pursuant to the Act in situations where there are fewer than 12 registered voters. In the case of the CCFD, at the time of the election there were several hundred thousand registered voters within the CCFD (i.e., all of the registered voters in the city of San Diego). In the case of Improvement Area No. 2, there were no registered voters within Improvement Area No. 2 at the time of the election to authorize the Special Tax within Improvement Area No. 2.

Moreover, Section 53341 of the Act provides that any "action or proceeding to attack, review, set aside, void or annul the levy of a special tax ... shall be commenced within 30 days after the special tax is approved by the voters." Similarly, Section 53359 of the Act provides that any action to determine the validity of bonds issued pursuant to the Act or the levy of special taxes authorized pursuant to the Act be brought within 30 days of the voters approving the issuance of such bonds or the special tax. Voters approved the special tax and the issuance of bonds for Improvement Area No. 2 pursuant to the requirements of the Act on January 24, 2017. Therefore, under the provisions of Section 53341 and Section 53359 of the Mello-Roos Act, the statute of limitations period to challenge the validity of the special tax has expired.

#### Treasure Island Related Complaint [Subject to review.]

On January 23, 2020, a complaint ("Complaint") was filed by certain former and current residents of Treasure Island (i.e., a purported class of individuals who have been living, working, attending school or had substantial contact with Treasure Island from 2006 to the present) (collectively, the "Plaintiffs") in the Superior Court of the State of California, County of San Francisco (Case No. 20-cv-01328-JD), against TIDA ("Defendant 1"), Treasure Island Homeless Development Initiative ("Defendant 2"), Shaw Environmental ("Defendant 3"), U.S. Navy Treasure Island Clean Up Director Jim Sullivan, in his individual capacity ("Defendant 4"), U.S. Navy Treasure Island Clean Up Lead Project Manager David Clark, in his individual capacity ("Defendant 5"), U.S. Navy Representative Keith Forman, in his individual capacity ("Defendant 6"), Tetra Tech EC, Inc. ("Defendant 7"), Dan L. Batrack, in his individual and official capacity ("Defendant 8"), State Department of Toxic Substances Control ("Defendant 9"), San Francisco Department of Public Health ("Defendant 10"), Lennar Inc. ("Defendant 11"), Five Point Holdings, LLC ("Defendant 12"), John Stewart Company ("Defendant 13") and Does 1-100 inclusive ("Defendant 14" and, together with Defendants 1 through 13, the "Defendants"). On February 21, 2020, the U.S. Navy Defendants (Defendants, 4, 5, and 6) removed the case to the United States District Court for the Northern District of California.

The Complaint generally alleged that Treasure Island was contaminated with certain radioactive and chemical contaminants at levels higher than were disclosed to the public by the U.S. Navy. The Complaint further alleged that the Defendants had knowledge of the alleged elevated contaminant levels on Treasure Island and failed to disclose such information to the Plaintiffs.

The Complaint seeks the following relief: (1) a preliminary injunction, requiring the Defendants to take "anticipatory action" to prevent harm and, through exploration of current toxicity and careful analysis of courses of action in order, to present the least threat to residents to Treasure Island, as well as conduct an immediate health and safety assessment for residents, workers and students on Treasure Island; (2) a permanent injunction (available only if Plaintiffs prevail on the merits), requiring Defendants stop all development, construction, building, digging, erecting, disturbing the soil, dirt, earth, buildings, structures, pipes and all activity at Treasure Island until independent verified reports can be obtained showing complete and total remediation of all toxic substances, including all radioactive materials from Treasure Island; (4) monetary damages in the amount of \$2 billion; (5) costs incurred bringing the action and (6) such other

relief as the Court deems proper, including payment for immediate early-detection medical screenings for Plaintiffs. The entity identified as Lennar, Inc. (Defendant 11) is named in connection with each of the eight causes of action.

On August 4, 2020, the court in response to various motions to dismiss by defendants entered an order granting Plaintiffs leave to amend their Complaint indicating, "The amended complaint also does not say anything about the point in time at which defendants might have had a duty to disclose this information [relating to levels of radiation on Treasure Island] to plaintiffs, in what context, and why, or how defendants failed. In short, plaintiffs' current allegations are so vague and perfunctory that they give defendants 'little idea where to begin' in preparing a response to the complaint." . . . "Plaintiffs are advised to focus and clarify their allegations and claims, and ensure that they state factual allegations against each named defendant. Otherwise, they are likely to face further, and potentially fatal, plausibility problems."

On September 9, 2020, the Plaintiffs filed an amended Complaint, but the amendment did not make any material changes to the allegations set forth in the original Complaint. The City, the U.S. Department of Justice, One Treasure Island, John Stewart Company, Five Point Holdings, LLC and Lennar Inc. have each filed motions to dismiss on the basis that Plaintiffs failed to follow the court's instructions with respect to amending the Complaint. The hearing on the motion to dismiss was scheduled for November 5, 2020. The Court took the motions to dismiss under submission and did not initially issue a ruling. On February 16, 2021, Plaintiffs filed a motion seeking leave to file an amended complaint. Defendants filed opposition to this motion. On June 21, 2021, the Court granted Plaintiffs' motion to file their third amended complaint and denied all pending motions to dismiss as moot. On June 27, 2021, Plaintiffs filed their third amended complaint naming the City and adding as defendants two City employees and the California Department of Public Health, and dismissing Defendants 9, 11, 12, and 13. The third amended complaint contains the same allegations as were alleged in the Complaint and seeks the same relief. The City has filed a motion to dismiss the third amended complaint, with a hearing on the motion scheduled for [September 30], 2021. If the matter proceeds to trial on Plaintiffs' third amended complaint, the City and TIDA believe that there are strong defenses available against each alleged cause of action relating to the City, TIDA and the individual City employees, which they intend to diligently pursue.

The parcels at issue in the Complaint are located on Treasure Island. [However, apparently none of the parcels at issue in the Complaint are located in Improvement Area No. 2.] Certain utility infrastructure that will service parcels located in Improvement Area No. 2 is being constructed on Treasure Island. If injunctive relief is granted and development on Treasure Island is delayed or prohibited, the delivery of utility services to the parcels located in Improvement Area No. 2 may be delayed until alternative utility infrastructure is put into place or the injunction is lifted. Further, if development on Treasure Island is enjoined, the delivery of certain elements of the overall Treasure Island Project may be delayed. If the development of the property is not completed, or is not completed in a timely manner, there could be an adverse effect on the payment of Special Taxes, which, in turn, could result in the inability of the District to make full and punctual payments of debt service on the 2021 Bonds.

The City and TIDA can give no assurance regarding the outcome of this litigation, and if the Plaintiffs succeed in their lawsuit, it could have an adverse impact on the TIDA development and the collection of Special Taxes in the District.

# **Ballot Initiatives and Legislative Measures**

Proposition 218 was adopted pursuant to a measure qualified for the ballot pursuant to California's constitutional initiative process; and the State Legislature has in the past enacted legislation which has altered the spending limitations or established minimum funding provisions for particular activities. From time to time, other initiative measures could be adopted by California voters or legislation enacted by the

Legislature. The adoption of any such initiative or legislation might place limitations on the ability of the State, the City, the District or other local districts to increase revenues or to increase appropriations or on the ability of a landowner to complete the development of property.

#### No Acceleration

The 2021 Bonds do not contain a provision allowing for their acceleration in the event of a payment default or other default under the terms of the 2021 Bonds or the Fiscal Agent Agreement or upon any adverse change in the tax status of interest on the 2021 Bonds. There is no provision in the Act or the Fiscal Agent Agreement for acceleration of the Special Taxes in the event of a payment default by an owner of a parcel within Improvement Area No. 2. Pursuant to the Fiscal Agent Agreement, a Bond Owner is given the right for the equal benefit and protection of all Bond Owners to pursue certain remedies described in APPENDIX C – "SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT" attached hereto.

#### **Limitations on Remedies**

Remedies available to the Bond Owners may be limited by a variety of factors and may be inadequate to assure the timely payment of principal of and interest on the 2021 Bonds. Bond Counsel has limited its opinion as to the enforceability of the 2021 Bonds and of the Fiscal Agent Agreement to the extent that enforceability may be limited by bankruptcy, insolvency, reorganization, fraudulent conveyance or transfer, moratorium, or other similar laws affecting generally the enforcement of creditor's rights, by equitable principles and by the exercise of judicial discretion. Additionally, the 2021 Bonds are not subject to acceleration in the event of the breach of any covenant or duty under the Fiscal Agent Agreement. The lack of availability of certain remedies or the limitation of remedies may entail risks of delay, limitation or modification of the rights of the Bond Owners.

Enforceability of the rights and remedies of the Bond Owners, and the obligations incurred by the City on behalf of the District, may become subject to the federal bankruptcy code and applicable bankruptcy, insolvency, reorganization, moratorium, or similar laws relating to or affecting the enforcement of creditor's rights generally, now or hereafter in effect, equity principles which may limit the specific enforcement under State law of certain remedies, the exercise by the United States of America of the powers delegated to it by the Constitution, the reasonable and necessary exercise, in certain exceptional situations, of the police powers inherent in the sovereignty of the State and its governmental bodies in the interest of serving a significant and legitimate public purpose and the applicable limitations on remedies against public agencies in the State. See "SPECIAL RISK FACTORS – Bankruptcy and Foreclosure" herein.

#### **Limited Secondary Market**

As stated herein, investment in the 2021 Bonds poses certain economic risks which may not be appropriate for certain investors, and only persons with substantial financial resources who understand and appreciate the risk of such investments should consider investment in the 2021 Bonds. The 2021 Bonds have not been rated by any national rating agency, and the City has not undertaken to obtain a rating. See "NO RATING" herein. There can be no guarantee that there will be a secondary market for purchase or sale of the 2021 Bonds or, if a secondary market exists, that the 2021 Bonds can or could be sold for any particular price.

#### **Cybersecurity**

The City, like many other large public and private entities, relies on a large and complex technology environment to conduct its operations, and faces multiple cybersecurity threats including, but not limited

to, hacking, viruses, malware and other attacks on its computing and other digital networks and systems (collectively, "Systems Technology"). As a recipient and provider of personal, private, or sensitive information, the City has been the subject of cybersecurity incidents which have resulted in or could have resulted in adverse consequences to the City's Systems Technology and required a response action to mitigate the consequences. For example, in November 2016, the San Francisco Municipal Transportation Agency ("SFMTA") was subject to a ransomware attack which disrupted some of the SFMTA's internal computer systems. Although the attack neither interrupted Muni train services nor compromised customer privacy or transaction information, SFMTA took the precaution of turning off the ticket machines and fare gates in the Muni Metro subway stations from Friday, November 25 until the morning of Sunday, November 27.

Cybersecurity incidents could result from unintentional events, or from deliberate attacks by unauthorized entities or individuals attempting to gain access to the City's Systems Technology for the purposes of misappropriating assets or information or causing operational disruption and damage. To mitigate the risk of business operations impact and/or damage from cybersecurity incidents or cyberattacks, the City invests in multiple forms of cybersecurity and operational safeguards. In November 2016, the City adopted a City-wide Cyber Security Policy ("Cyber Policy") to support, maintain, and secure critical infrastructure and data systems. The objectives of the Cyber Policy include the protection of critical infrastructure and information, manage risk, improve cyber security event detection and remediation, and facilitate cyber awareness across all City departments. The City's Department of Technology has established a cybersecurity team to work across all City departments to implement the Cyber Policy. The City's Cyber Policy is reviewed periodically.

The City has also appointed a City Chief Information Security Officer ("CCISO"), who is directly responsible for understanding the business and related cybersecurity needs of the City's 54 departments. The CCISO is responsible for identifying, evaluating, responding, and reporting on information security risks in a manner that meets compliance and regulatory requirements, and aligns with and supports the risk posture of the City.

While City cybersecurity and operational safeguards are periodically tested, no assurances can be given by the City that such measures will ensure against other cybersecurity threats and attacks. Cybersecurity breaches could damage the City's Systems Technology and cause material disruption to the City's operations and the provision of City services. The costs of remedying any such damage or protecting against future attacks could be substantial. Further, cybersecurity breaches could expose the City to material litigation and other legal risks, which could cause the City to incur material costs related to such legal claims or proceedings.

## **CONTINUING DISCLOSURE**

#### City

Pursuant to a Continuing Disclosure Certificate, dated the date of issuance of the 2021 Bonds (the "City Disclosure Certificate"), the City has covenanted for the benefit of owners of the 2021 Bonds to provide certain financial information and operating data relating to the District (the "Annual Report") on an annual basis, and to provide notices of the occurrences of certain enumerated events. The Annual Report and the notices of enumerated events will be filed with the MSRB on EMMA. Each Annual Report is to be filed not later than nine months after the end of the City's fiscal year (which date shall be June 30 of each year), commencing with the report for the 2020-21 Fiscal Year (which is due not later than March 31, 2022). The specific nature of information to be contained in the Annual Report or the notice of events is summarized in APPENDIX E-1 – "FORM OF CITY CONTINUING DISCLOSURE CERTIFICATE."

These covenants have been made by the City, on behalf of the District, in order to assist the Underwriters in complying with the Rule.

The City has conducted a review of the compliance of the City, with their respective previous continuing disclosure undertakings pursuant to Rule 15c2-12.

On March 6, 2018, Moody's Investors Service, Inc. ("Moody's") upgraded certain of the City and County of San Francisco Finance Corporation lease-backed obligations to "Aa1" from "Aa2." The City timely filed notice of the upgrade with EMMA, but inadvertently did not link the notice to all relevant CUSIP numbers. The City has taken action to link such information to the applicable CUSIP numbers.

The Annual Report for fiscal year 2016-17, which was timely prepared, provided investors a link to the City's 2016-17 audited financial statements ("2016-17 Audited Financial Statements") on the City's website. However, the 2016-17 Audited Financial Statements were not posted on EMMA. The City subsequently filed the 2016-17 Audited Financial Statements and a notice of such late filing on EMMA.

As of May 6, 2021, the City was a party to certain continuing disclosure undertakings relating to municipal securities which require the City to file notice filings on EMMA within ten days in the event of the incurrence of financial obligations and certain other events, if material. On May 6, 2021, the City extended for two years certain liquidity facilities relating to series 1 and 1-T and series 2 and 2-T of its commercial paper program. On July 1, 2021, the City filed on EMMA an event notice relating to these extensions.

#### **TI Series 1**

TI Series 1 is not an obligated party under Rule 15c2-12. However, pursuant to a continuing disclosure certificate, dated the date of issuance of the 2021 Bonds (the "TI Series 1 Disclosure Certificate"), TI Series 1 has voluntarily agreed to provide, or cause to be provided, to the EMMA system: (a) certain information concerning TI Series 1, the infrastructure development of the property in Improvement Area No. 2, and the parcels that it owns within Improvement Area No. 2 (the "TI Series 1 Semiannual Report"); and (b) notice of certain enumerated events. Each TI Series 1 Semiannual Report is to be filed not later than November 1 and May 1 of each year, beginning May 1, 2022.

The obligations of TI Series 1 under the TI Series 1 Disclosure Certificate will terminate at any time [TI Series 1 no longer owns any property in Improvement Area No. 2 and the Total Estimated Project Costs in Table 3 is at least 90% complete. As of [\_\_\_\_], 2021, [\_\_]% of the Total Estimated Project Costs in Table 3 is complete.]

The proposed form of the TI Series 1 Disclosure Certificate is set forth in Appendix E-2.

This is the third continuing disclosure undertaking for TI Series 1, the first and second being undertaking for bonds relating to Improvement Area No. 1 for which the first filings due were timely filed.

#### **Merchant Builders**

[The Merchant Builders are not obligated parties under Rule 15c2-12. However, pursuant to a their respective continuing disclosure certificates, dated the date of issuance of the 2021 Bonds (the "Merchant Builder Disclosure Certificates"), each Merchant Builder has voluntarily agreed to provide, or cause to be provided, to the EMMA system: (a) certain information concerning the Merchant Builder and the parcels that they own within Improvement Area No. 2 (each a "Merchant Builder Semiannual Report"); and

(b) notice of certain enumerated events. Each Merchant Builder Semiannual Report is to be filed not later than November 1 and May 1 of each year, beginning May 1, 2022.

The respective obligations under the Merchant Builder Disclosure Certificates will terminate upon [ .]

The proposed form of the Merchant Builder Disclosure Certificates is set forth in Appendix E-3.

To the actual knowledge of the authorized representative of each Merchant Building signing a certificate in connection with the issuance of the 2021 Bonds, the applicable Merchant Builder has complied in all material respects with its prior undertakings to provide periodic continuing disclosure reports or notices of listed events with respect to community facilities districts or assessment districts in California within the last five years.]

The continuing disclosure undertakings by TI Series 1 and each Merchant Builder are independent of the City's continuing disclosure obligation, and the City shall have no authority to compel TI Series 1 and the Merchant Builders to provide the information as and when promised thereunder, respectively.

#### **TAX MATTERS**

*Federal Tax Status.* In the opinion of Jones Hall, A Professional Law Corporation, San Francisco, California, Bond Counsel, subject, however to the qualifications set forth below, under existing law, the interest on the 2021 Bonds is excluded from gross income for federal income tax purposes and such interest is not an item of tax preference for purposes of the federal alternative minimum tax.

The opinions set forth in the preceding paragraph are subject to the condition that the City comply with all requirements of the Internal Revenue Code of 1986, as amended (the "Tax Code") that must be satisfied subsequent to the issuance of the 2021 Bonds in order that the interest thereon be, and continue to be, excludable from gross income for federal income tax purposes. The City has made certain representations and covenants in order to comply with each such requirement. Inaccuracy of those representations, or failure to comply with certain of those covenants, may cause the inclusion of such interest in gross income for federal income tax purposes, which may be retroactive to the date of issuance of the 2021 Bonds.

Tax Treatment of Original Issue Discount and Premium. If the initial offering price to the public at which a 2021 Bond is sold is less than the amount payable at maturity thereof, then such difference constitutes "original issue discount" for purposes of federal income taxes and State of California personal income taxes. If the initial offering price to the public at which a 2021 Bond is sold is greater than the amount payable at maturity thereof, then such difference constitutes "bond premium" for purposes of federal income taxes and State of California personal income taxes.

Under the Tax Code, original issue discount is treated as interest excluded from federal gross income and exempt from State of California personal income taxes to the extent properly allocable to each owner thereof subject to the limitations described in the first paragraph of this section. The original issue discount accrues over the term to maturity of the 2021 Bond on the basis of a constant interest rate compounded on each interest or principal payment date (with straight-line interpolations between compounding dates). The amount of original issue discount accruing during each period is added to the adjusted basis of such 2021 Bonds to determine taxable gain upon disposition (including sale, redemption, or payment on maturity) of such 2021 Bond. The Tax Code contains certain provisions relating to the accrual of original issue discount in the case of purchasers of the 2021 Bonds who purchase the 2021 Bonds

after the initial offering of a substantial amount of such maturity. Owners of such 2021 Bonds should consult their own tax advisors with respect to the tax consequences of ownership of 2021 Bonds with original issue discount, including the treatment of purchasers who do not purchase in the original offering to the public at the first price at which a substantial amount of such 2021 Bonds is sold to the public.

Under the Tax Code, bond premium is amortized on an annual basis over the term of the Bond (said term being the shorter of the 2021 Bond's maturity date or its call date). The amount of bond premium amortized each year reduces the adjusted basis of the owner of the 2021 Bond for purposes of determining taxable gain or loss upon disposition. The amount of bond premium on a 2021 Bond is amortized each year over the term to maturity of the Bond on the basis of a constant interest rate compounded on each interest or principal payment date (with straight-line interpolations between compounding dates). Amortized Bond premium is not deductible for federal income tax purposes. Owners of premium 2021 Bonds, including purchasers who do not purchase in the original offering, should consult their own tax advisors with respect to State of California personal income tax and federal income tax consequences of owning such 2021 Bonds.

*California Tax Status.* In the further opinion of Bond Counsel, interest on the 2021 Bonds is exempt from California personal income taxes.

Other Tax Considerations. Current and future legislative proposals, if enacted into law, clarification of the Tax Code or court decisions may cause interest on the 2021 Bonds to be subject, directly or indirectly, to federal income taxation or to be subject to or exempted from state income taxation, or otherwise prevent beneficial owners from realizing the full current benefit of the tax status of such interest. The introduction or enactment of any such legislative proposals, clarification of the Tax Code or court decisions may also affect the market price for, or marketability of, the 2021 Bonds. It cannot be predicted whether or in what form any such proposal might be enacted or whether, if enacted, such legislation would apply to bonds issued prior to enactment.

The opinions expressed by Bond Counsel are based upon existing legislation and regulations as interpreted by relevant judicial and regulatory authorities as of the date of such opinion, and Bond Counsel has expressed no opinion with respect to any proposed legislation or as to the tax treatment of interest on the 2021 Bonds, or as to the consequences of owning or receiving interest on the 2021 Bonds, as of any future date. Prospective purchasers of the 2021 Bonds should consult their own tax advisors regarding any pending or proposed federal or state tax legislation, regulations or litigation, as to which Bond Counsel expresses no opinion.

Owners of the 2021 Bonds should also be aware that the ownership or disposition of, or the accrual or receipt of interest on, the 2021 Bonds may have federal or state tax consequences other than as described above. Other than as expressly described above, Bond Counsel expresses no opinion regarding other federal or state tax consequences arising with respect to the 2021 Bonds, the ownership, sale or disposition of the 2021 Bonds, or the amount, accrual or receipt of interest on the 2021 Bonds.

Form of Opinion. The form of opinion of Bond Counsel is set forth as Appendix D hereto.

#### UNDERWRITING

Stifel, Nicolaus & Co. Incorporated and RBC Capital Markets, LLC (together, the "Underwriters") purchased the 2021 Bonds at a purchase price of \$\_\_\_\_\_\_, representing the principal amount of the 2021 Bonds less an Underwriters' discount of \$\_\_\_\_\_ and plus [net] original issue premium of \$\_\_\_\_\_. The Underwriters intend to offer the 2021 Bonds to the public initially at the prices set forth on the inside cover page of this Official Statement, which prices may subsequently change without any requirement of prior notice.

The Underwriters reserve the right to join with dealers and other underwriters in offering the 2021 Bonds to the public. The Underwriters may offer and sell the 2021 Bonds to certain dealers (including dealers depositing 2021 Bonds into investment trusts) at prices lower than the public offering prices, and such dealers may reallow any such discounts on sales to other dealers.

The Underwriters and their respective affiliates are full-service financial institutions engaged in various activities that may include securities trading, commercial and investment banking, municipal advisory, brokerage, and asset management. In the ordinary course of business, the Underwriters and their respective affiliates may actively trade debt and, if applicable, equity securities (or related derivative securities) and provide financial instruments (which may include bank loans, credit support or interest rate swaps). The Underwriters and their respective affiliates may engage in transactions for their own accounts involving the securities and instruments made the subject of this securities offering or other offering of the City and/or the City of behalf of the District. The Underwriters and their respective affiliates may make a market in credit default swaps with respect to municipal securities in the future. The Underwriters and their respective affiliates may also communicate independent investment recommendations, market color or trading ideas and publish independent research views in respect of this securities offering or other offerings of the City and/or the City of behalf of the District.

# LEGAL OPINION AND OTHER LEGAL MATTERS

The legal opinion of Jones Hall, A Professional Law Corporation, San Francisco, California, as Bond Counsel, approving the validity of the 2021 Bonds, in substantially the form set forth in Appendix D hereto, will be made available to purchasers of the 2021 Bonds at the time of original delivery. Bond Counsel has not undertaken on behalf of the Owners or the Beneficial Owners of the 2021 Bonds to review the Official Statement and assumes no responsibility to such Owners and Beneficial Owners for the accuracy of the information contained herein. Certain legal matters will be passed upon for the City by the City Attorney, and by Norton Rose Fulbright US LLP, Los Angeles, California, Disclosure Counsel, with respect to the issuance of the 2021 Bonds.

Compensation paid to Jones Hall, A Professional Law Corporation, as Bond Counsel, and Norton Rose Fulbright US LLP, as Disclosure Counsel, is contingent on the issuance of the 2021 Bonds.

Norton Rose Fulbright (US) LLP, Los Angeles, California has served as Disclosure Counsel to the City, acting on behalf of the District, and in such capacity has advised City staff with respect to applicable securities laws and participated with responsible City officials and staff in conferences and meetings where information contained in this Official Statement was reviewed for accuracy and completeness. Disclosure Counsel is not responsible for the accuracy or completeness of the statements or information presented in this Official Statement and has not undertaken to independently verify any of such statements or information. The City is solely responsible for the accuracy and completeness of the statements and information contained in this Official Statement. Upon issuance and delivery of the 2021 Bonds, Disclosure

Counsel will deliver a letter to the City, acting on behalf of the District, and the Underwriters to the effect that, subject to the assumptions, exclusions, qualifications and limitations set forth therein (including without limitation exclusion of any information relating to The Depository Trust Company, Cede & Co., the book-entry system, the CUSIP numbers, forecasts, projections, estimates, assumptions and expressions of opinions and the other financial and statistical data included herein, and information in Appendices B and F hereof, as to all of which Disclosure Counsel will express no view), no facts have come to the attention of the personnel with Norton Rose Fulbright (US) LLP directly involved in rendering legal advice and assistance to the City which caused them to believe that this Official Statement as of its date and as of the date of delivery of the 2021 Bonds contained or contains any untrue statement of a material fact or omitted or omits to state any material fact necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading. No purchaser or holder, other than the addresses of the letter, or other person or party, will be entitled to or may rely on such letter of Disclosure Counsel.

#### NO LITIGATION REGARDING THE SPECIAL TAXES OR 2021 BONDS

A certificate of the City to the effect that no litigation is pending (for which service of process has been received) concerning the validity of the 2021 Bonds will be furnished to the Underwriters at the time of the original delivery of the 2021 Bonds. Neither the City nor the District is aware of any litigation pending or threatened which questions the existence of the District or the City or contests the authority of the City on behalf of the District to levy and collect the Special Taxes or to issue the 2021 Bonds.

The City is aware of a Complaint relating to Treasure Island. See "SPECIAL RISK FACTORS - Treasure Island Related Complaint" for a description thereof. The City and TIDA can give no assurance regarding the outcome of this litigation, and if the Plaintiffs succeed in their lawsuit it could have an adverse impact on the TIDA development and the collection of Special Taxes in the District.

Ongoing Investigations. On January 28, 2020, the City's former Director of Public Works Mohammad Nuru was indicted on federal criminal charges of public corruption, including honest services wire fraud and lying to Federal Bureau of Investigation officials. The allegations contained in the complaint involve various schemes, including an attempt by Mr. Nuru and Mr. Nick Bovis, a local restaurateur who was also indicted by the federal government, to bribe an Airport Commissioner to influence the award of lease of space at the San Francisco International Airport, Mr. Nuru using his official position to benefit a developer of a mixed-use project in San Francisco in exchange for personal gifts and benefits; Mr. Nuru attempting to use his former position as the chair of the Transbay Joint Powers Authority to secure a lease for Mr. Bovis in the Salesforce Transit Center, in exchange for personal benefits provided by the restauranteur; Mr. Nuru providing Mr. Bovis with inside information on City projects regarding contracts for portable bathroom trailers and small container-like housing units for use by the homeless, so that Mr. Bovis could win the contracts for those projects; and Mr. Nuru obtaining free and discounted labor and construction equipment from contractors to help him build a personal vacation home while those contractors were also engaging in business with the City. Mr. Nuru resigned from employment with the City two weeks after his arrest. On February 4, 2020, the City Attorney and Controller announced a joint investigation that was underway, stemming from federal criminal charges filed against Mr. Nuru and Mr. Bovis.

The City Attorney's Office, in conjunction with the Controller's Office, is seeking to identify officials, employees and contractors involved in these schemes or other related conduct, and to identify contracts, grants, gifts, and other government decisions possibly tainted by conflicts of interest and other legal or policy violations. The Controller's Office, in conjunction with the City Attorney's Office, has put into place interim controls to review Public Works contracts for red flags and process failures. The Controller's Office is also working with the City Attorney's Office to identify whether stop payments, cancellations or other terminations are justified on any open contracts, purchase orders or bids. Also, the Controller, in coordination with the City Attorney's Office, intends to produce periodic public reports

setting forth assessments of patterns and practices to help prevent fraud and corruption and recommendations about best practices, including possible changes in City law and policy.

On March 10, 2020, the City Attorney transmitted to the Mayor its preliminary report of investigations of alleged misconduct by the City's Director of the Department of Building Inspections ("DBI"). The allegations involve violations of the City Campaign and Conduct Code and DBI's Code of Professional Conduct by the Director by (i) providing intentional and preferential treatment to certain permit expediters, (ii) accepting gifts and dinners in violation of DBI's professional code of conduct, and (iii) otherwise violating City laws and policies by abusing his position to seek positions for his son and son's girlfriend. The Mayor placed the Director of Building Inspection on administrative leave, and he resigned shortly thereafter.

On June 29, 2020, the Controller released its preliminary assessment of Citywide procurement practices, with an emphasis on the Public Works Department. The report is subject to public comment and review and could be revised in the future. The preliminary assessment focused on City laws, practices and policies and made recommendations to make improvements on such City laws and policies to improve transparency, reduce the risk of loss and abuse in City contracting in the future. The Controller expects to issue additional reports in the future. Reviews of the City internal controls will be released in a subsequent report. Finally, the City Attorney investigation continues with respect to the review certain contracts and payments made to outside vendors. To date, the City Attorney's investigation has led to the release of four city employees (including the Director of Public Works and the Director of Building Inspections, as described above) or officials from their City positions.

On September 24, 2020, the Controller issued an additional report noting that Mr. Nuru also solicited donations from private sources and directed those donations to a non-profit supporting the Department of Public Works. Such arrangements, which were neither accepted or disclosed by the City, created a perceived risk of "pay-to-play" relationships. The report made recommendations to the Board of Supervisions that, among other things, would restrict the ability of department heads from soliciting donations from interested parties in the future and would increase transparency surrounding gifts made to benefit City departments.

On November 30, 2020, Harlan L. Kelly, Jr., the General Manager of the San Francisco Public Utilities Commission ("PUC"), was charged in a federal criminal complaint with one count of honest services wire fraud. The complaint alleges that Mr. Kelly engaged in a long-running bribery scheme and corrupt partnership with Walter Wong, a San Francisco construction company executive and permit expediting consultant, who ran or controlled multiple entities doing business with the City. The complaint further alleges that as part of the scheme, Mr. Wong provided items of value to Mr. Kelly in exchange for official acts by Mr. Kelly that benefited or attempted to benefit Mr. Wong's business ventures. Earlier criminal charges filed against Walter Wong alleged that Mr. Wong conspired with multiple City officials, including Mr. Nuru, in a conspiracy and money laundering scheme. Mr. Wong pled guilty in July of this year and is cooperating with the ongoing federal investigation.

Mr. Kelly resigned on December 1, 2020 and the PUC's Commission acted on his resignation on December 8, 2020. Michael Carlin (PUC Deputy General Manager) is currently serving as the Acting General Manager for the PUC. The Mayor of the City has nominated Dennis J. Herrera (the current City Attorney) to be the General Manager of PUC, subject to confirmation by the PUC's Commission.

In addition to the joint investigation by the City Attorney's Office and the Controller's Office, the City's Board of Supervisors has initiated a series of public hearings before its Government Audit and Oversight Committee to examine issues raised by the federal complaints. That committee will also consider the Controller's periodic reports. The full Board of Supervisors is considering retaining additional

independent services relating to the matters that were the subject of the federal indictment. The City can give no assurance regarding when the City's investigation will be completed or what the outcome will be.

On March 4, 2021, the City Attorney announced an approximately \$100 million settlement with Recology San Francisco ("Recology"), the contractor handling the City's waste and recycling collection. The settlement arose from overcharges that were uncovered as part of the continuing public integrity investigation tied to Mr. Nuru and others. As part of the Settlement, Recology will be required to lower commercial and residential rates starting April 1, 2021, and make a \$7 million settlement payment to the City under the California Unfair Competition Law and the San Francisco Campaign and Governmental Conduct Code. In addition, Recology will be enjoined for four years from making any gift to any City employee or any contribution to a nonprofit at the behest of a City employee. The comprehensive settlement agreement with Recology is subject to approval by the Board of Supervisors. The bribery and corruption public integrity investigation related to the Nuru matter is ongoing. On July 8, 2021 the San Francisco District Attorney announced the arrest of former Department of Public Works bureau manager Gerald "Jerry" Sanguinetti. Mr. Sanguinetti was charged with five felony counts of perjury and two misdemeanor charges arising from his failure to report income and file financial disclosure statements associated with the sale to the Public Works Department of merchandise by a company owned by his wife. The charges arise out of the continuing investigation into public corruption involving the Public Works Department. The Public Works Department investigation is ongoing.

The criminal investigation by the Federal Bureau of Investigation and the United States Attorney's office is ongoing. The City Attorney, together with the City's Controller, continues to undertake an internal investigation of City contracting and policies and procedures arising from the federal charges.

#### **NO RATING**

The City has not made, and does not intend to make, any application to any rating agency for the assignment of a rating on the 2021 Bonds. Ratings are obtained as a matter of convenience for prospective investors, and the assignment of a rating is based upon the independent investigations, studies, and assumptions of rating agencies. The determination by the City not to obtain a rating does not, directly or indirectly, express any view by the City of the credit quality of the 2021 Bonds. The lack of a bond rating could impact the market price or liquidity for the 2021 Bonds in the secondary market. See "SPECIAL RISK FACTORS - Limited Secondary Market."

#### MUNICIPAL ADVISOR

The City has retained CSG Advisors Incorporated, as Municipal Advisor in connection with the issuance of the 2021 Bonds. The Municipal Advisor has assisted in the City's review and preparation of this Official Statement and in other matters relating to the planning, structuring, and sale of the 2021 Bonds. The Municipal Advisor is not obligated to undertake, and has not undertaken to make, an independent verification or assume responsibility for the accuracy, completeness or fairness of the information contained in this Official Statement. The Municipal Advisor is an independent financial advisory firm and is not engaged in the business of underwriting, trading or distributing the 2021 Bonds.

Compensation paid to the Municipal Advisor is contingent upon the successful issuance of the 2021 Bonds.

#### **MISCELLANEOUS**

All of the preceding summaries of the Fiscal Agent Agreement, other applicable legislation, agreements and other documents are made subject to the provisions of such documents and do not purport to be complete documents of any or all of such provisions. Reference is hereby made to such documents on file with the City for further information in connection therewith.

This Official Statement does not constitute a contract with the purchasers of the 2021 Bonds. Any statements made in this Official Statement involving matters of opinion or of estimates, whether or not so expressly stated, are set forth as such and not as representations of fact, and no representation is made that any of the estimates will be realized.

The execution and delivery of this Official Statement has been authorized by the Board of Supervisors.

CITY AND COUNTY OF SAN FRANCISCO

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By:	
	Director of the Office of Public Finance

# APPENDIX A

# DEMOGRAPHIC INFORMATION REGARDING THE CITY AND COUNTY OF SAN FRANCISCO

102893403.4 A-1

# APPENDIX B

# RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX

102893403.4 B-1

# APPENDIX C

# SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT

102893403.4 C-1

#### APPENDIX D

#### FORM OF BOND COUNSEL OPINION

[Delivery Date]

Board of Supervisors City and County of San Francisco 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102				
•	ment Area No. 2 of the City and County of San Francisco istrict No. 2016-1 (Treasure Island) es 2021			
Members of the Board of Supervisors:				
with the issuance by the City of the special tax above (the "Bonds"). In such capacity, we have	ty and County of San Francisco (the "City") in connection bonds captioned above, dated as of the date first written ave examined such law and such certified proceedings, we have deemed necessary to render this opinion.			
being sections 53311 et seq. of the California adopted by the Board of Supervisors on "Resolution"), and a Fiscal Agent Agreement dat	ello-Roos Community Facilities Act of 1982, as amended, Government Code (the "Act"), Resolution No, 2021 and signed by the Mayor on, 2021 (the ed as of1, 2021, (the "Fiscal Agent Agreement"), ional Association, as Fiscal Agent (the "Fiscal Agent").			
Under the Fiscal Agent Agreement, the City has pledged certain revenues ("Special Tax Revenues") for the payment of principal, premium (if any) and interest on the Bonds when due.				
	our opinion, we have relied on representations of the City the certified proceedings and other certifications of public verify the same by independent investigation.			

Based on the foregoing, we are of the opinion that, under existing law:

- 1. The City is a municipal corporation and chartered city and county, duly organized and existing under its charter and the laws of the State of California, with the power to adopt the Resolution, enter into the Fiscal Agent Agreement and perform the agreements on its part contained therein, and issue the Bonds.
- 2. The Fiscal Agent Agreement has been duly authorized, executed and delivered by the City, and constitutes a valid and binding obligation of the City, enforceable against the City.
- 3. The Fiscal Agent Agreement creates a valid lien on the Special Tax Revenues and other funds pledged by the Fiscal Agent Agreement for the security of the Bonds, on a parity with other bonds issued or to be issued in accordance with the Fiscal Agent Agreement.

102893403.4 D-1

- 4. The Bonds have been duly authorized and executed by the City and are valid and binding limited obligations of the City, payable solely from the Special Tax Revenues and other funds provided therefor in the Fiscal Agent Agreement.
- 5. The interest on the Bonds is excluded from gross income for federal income tax purposes and is not an item of tax preference for purposes of the federal alternative minimum tax. The opinions set forth in the preceding sentence are subject to the condition that the City comply with all requirements of the Internal Revenue Code of 1986, as amended, that must be satisfied subsequent to the issuance of the Bonds in order that the interest thereon be, and continue to be, excludable from gross income for federal income tax purposes. The City has made certain representations and covenants in order to comply with each such requirement. Inaccuracy of those representations, or failure to comply with certain of those covenants, may cause the inclusion of such interest in gross income for federal income tax purposes, which may be retroactive to the date of issuance of the Bonds.
- 6. The interest on the Bonds is exempt from personal income taxation imposed by the State of California.

We express no opinion regarding any other tax consequences arising with respect to the ownership, sale or disposition of, or the amount, accrual or receipt of interest on, the Bonds.

The rights of the owners of the Bonds and the enforceability of the Bonds and the Fiscal Agent Agreement are limited by bankruptcy, insolvency, reorganization, moratorium and other similar laws affecting creditors' rights generally, and by equitable principles, whether considered at law or in equity.

This opinion is given as of the date hereof, and we assume no obligation to revise or supplement this opinion to reflect any facts or circumstances that may hereafter come to our attention, or any changes in law that may hereafter occur. Moreover, our opinions are not a guarantee of a particular result, and are not binding on the Internal Revenue Service or the courts; rather, our opinions represent our legal judgment based upon our review of existing law that we deem relevant to such opinions and in reliance upon the representations, covenants and opinions referenced above. Our engagement with respect to this matter has terminated as of the date hereof.

Respectfully submitted,

102893403.4 D-2

#### **APPENDIX E-1**

#### FORM OF CITY CONTINUING DISCLOSURE CERTIFICATE

#### CONTINUING DISCLOSURE CERTIFICATE

IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND) SPECIAL TAX BONDS, SERIES 2021

**SECTION 1. Purpose of the Disclosure Certificate**. This Disclosure Certificate is being executed and delivered by the City for the benefit of the Holders and Beneficial Owners of the Bonds and in order to assist the Participating Underwriters in complying with Securities and Exchange Commission Rule 15c2-12(b)(5).

#### **SECTION 2. Definitions**. The following capitalized terms shall have the following meanings:

"Annual Report" shall mean any Annual Report provided by the City pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

"Beneficial Owner" shall mean any person which: (a) has or shares the power, directly or indirectly, to make investment decisions concerning ownership of any Bonds (including persons holding Bonds through nominees, depositories or other intermediaries) including, but not limited to, the power to vote or consent with respect to any Bonds or to dispose of ownership of any Bonds; or (b) is treated as the owner of any Bonds for federal income tax purposes.

"Dissemination Agent" shall mean Goodwin Consulting Group, Inc., acting in its capacity as Dissemination Agent under this Disclosure Certificate, or any successor Dissemination Agent designated in writing by the City and which has filed with the City a written acceptance of such designation.

"Financial Obligation" means "financial obligation" as such term is defined in the Rule.

"Holder" shall mean either the registered owners of the Bonds, or, if the Bonds are registered in the name of The Depository Trust Company or another recognized depository, any applicable participant in such depository system.

"Listed Events" shall mean any of the events listed in Section 5(a) and 5(b) of this Disclosure Certificate.

"MSRB" shall mean the Municipal Securities Rulemaking Board or any other entity designated or authorized by the Securities and Exchange Commission to receive reports pursuant to the Rule. Until otherwise designated by the MSRB or the Securities and Exchange Commission, filings with the MSRB are to be made through the Electronic Municipal Market Access (EMMA) website of the MSRB currently located at <a href="http://emma.msrb.org">http://emma.msrb.org</a>.

"Participating Underwriter" shall mean any of the original underwriters or purchasers of the Bonds required to comply with the Rule in connection with offering of the Bonds.

"Rule" shall mean Rule 15c2-12(b)(5) adopted by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as the same may be amended from time to time.

Capitalized terms used and not otherwise defined herein shall have the meanings ascribed to such terms in the Fiscal Agent Agreement.

#### **SECTION 3.** Provision of Annual Reports.

- (a) The City shall, or shall cause the Dissemination Agent to, not later than nine months after the end of the City's fiscal year (which date shall be June 30 of each year), commencing with the report for the 2020-21 Fiscal Year (which is due not later than March 31, 2022), provide to the MSRB an Annual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate; provided the Annual Report for the 2020-21 Fiscal Year shall consist solely of the financial statements of the City and the Official Statement dated July 21, 2021 related to the Bonds (which need not be reposted to EMMA). If the Dissemination Agent is not the City, the City shall provide the Annual Report to the Dissemination Agent not later than 15 days prior to such date. The Annual Report must be submitted in electronic format and accompanied by such identifying information as is prescribed by the MSRB, and may cross-reference other information as provided in Section 4 of this Disclosure Certificate; *provided*, that if the audited financial statements of the City are not available by the date required above for the filing of the Annual Report, the City shall submit unaudited financial statements and submit the audited financial statements as soon as they are available. If the City's Fiscal Year changes, it shall give notice of such change in the same manner as for a Listed Event under Section 5(e).
- (b) If the City is unable to provide to the MSRB an Annual Report by the date required in subsection (a), the City shall send a notice to the MSRB as required by Section 5(c).
- (c) The Dissemination Agent shall (if the Dissemination Agent is other than the City), file a report with the City certifying the date that the Annual Report was provided to the MSRB pursuant to this Disclosure Certificate.
- **SECTION 4. Content of Annual Reports**. The City's Annual Report shall contain or incorporate by reference the following information, as required by the Rule:
  - (a) the audited general purpose financial statements of the City prepared in accordance with generally accepted accounting principles applicable to governmental entities. The financial statements required by this subsection (a) shall be accompanied by the following statement:

The City's annual financial statement is provided solely to comply with the Securities Exchange Commission staff's interpretation of rule 15c2-12. The bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The Bonds are not payable

from any other source of funds other than Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The General Fund of the City is not liable for the payment of the principal of or interest on the Bonds, and neither the credit nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement) or of the State of California or any political subdivision thereof is pledged to the payment of the Bonds.

- (b) the principal amount and total debt service of the outstanding Bonds, as of each June 30 preceding the date of the Annual Report.
- (c) the balance in the Improvement Fund as of June 30 preceding the date of the Annual Report (until such fund has been closed).
- (d) the balance in the 2021 Reserve Fund and any reserve for any 2021 Related Parity Bonds and the then-current reserve requirement amount for the Bonds and any 2021 Related Parity Bonds as of June 30 preceding the date of the Annual Report.
- (e) a completed table for the then current fiscal year (based on development status or mixed development status), as follows:

					Current			
					FY	Current		
					Maximum	FY		
		Expected			Special	Special	Allocated	
	Taxable	Residential	Square	Assessed	Tax	Tax	Bond	Average
Development Status	Parcels	Units	Footage	Value	Revenue	Levy	Debt	VTL

Developed Property<sup>(1)</sup>

Vertical DDA Property(1)

Undeveloped Property(1)

- (f) for any delinquent parcels in Improvement Area No. 2:
  - number of parcels delinquent in payment of the Special Tax,
  - amount of total delinquency and delinquency as a percentage of total Special Tax, and
  - status of the City's actions to pursue foreclosure proceedings upon delinquent properties pursuant to the Fiscal Agent Agreement,

in each case, for the most recently concluded Fiscal Year.

- (g) identity of any delinquent taxpayer obligated for more than 10% of the annual Special Tax levy, together with the assessed value of the applicable properties and a summary of the results of any foreclosure sales, if available (with ownership information based on the most recent information available, which is not necessarily the most up to date information as of the date of the report).
  - (h) any changes to the Rate and Method since the filing of the prior Annual Report.

<sup>(1)</sup> As applicable.

(i) to the extent not otherwise provided pursuant to the preceding items (a)-(h), annual information required to be filed with respect to the District since the last Annual Report with the California Debt and Investment Advisory Commission pursuant to Sections 50075.1, 50075.3, 53359.5(b), 53410(d) or 53411 of the California Government Code.

Any or all of the items listed above may be set forth in a document or set of documents, or may be included by specific reference to other documents, including official statements of debt issues of the City or related public entities, which are available to the public on the MSRB website. If the document included by reference is a final official statement, it must be available from the MSRB. The City shall clearly identify each such other document so included by reference.

#### **SECTION 5.** Reporting of Significant Events.

- (a) The City shall give, or cause to be given, notice of the occurrence of any of the following events numbered 1-10 with respect to the Bonds not later than ten business days after the occurrence of the event:
  - 1. Principal and interest payment delinquencies;
  - 2. Unscheduled draws on debt service reserves reflecting financial difficulties;
  - 3. Unscheduled draws on credit enhancements reflecting financial difficulties;
  - 4. Substitution of credit or liquidity providers, or their failure to perform;
  - 5. Issuance by the Internal Revenue Service of proposed or final determination of taxability or of a Notice of Proposed Issue (IRS Form 5701 TEB) or adverse tax opinions;
  - 6. Tender offers;
  - 7. Defeasances;
  - 8. Rating changes;
  - 9. Bankruptcy, insolvency, receivership or similar event of the City; or
  - 10. Default, event of acceleration, termination event, modification of terms or other similar events under the terms of a Financial Obligation of the City, any which reflect financial difficulties.

Note: for the purposes of the event identified in subparagraph (9), the event is considered to occur when any of the following occur: the appointment of a receiver, fiscal agent or similar officer for an obligated person in a proceeding under the U.S. Bankruptcy Code or in any other proceeding under State or federal law in which a court or governmental authority has assumed jurisdiction over substantially all of the assets or business of the obligated person, or if such jurisdiction has been assumed by leaving the existing governmental body and officials or officers in possession but subject to the supervision and orders of a court or governmental authority, or the entry of an order confirming a plan of reorganization, arrangement or liquidation by a court or governmental authority having supervision or jurisdiction over substantially all of the assets or business of the obligated person.

- (b) The City shall give, or cause to be given, notice of the occurrence of any of the following events numbered 11-18 with respect to the Bonds not later than ten business days after the occurrence of the event, if material:
  - 11. Unless described in paragraph 5(a)(5), other material notices or determinations by the Internal Revenue Service with respect to the tax status of the Bonds or other material events affecting the tax status of the Bonds;
  - 12. Modifications to rights of Bond holders;
  - 13. Unscheduled or contingent Bond calls;
  - 14. Release, substitution, or sale of property securing repayment of the Bonds;
  - 15. Non-payment related defaults;
  - 16. The consummation of a merger, consolidation, or acquisition involving the City or the sale of all or substantially all of the assets of the obligated person, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms;
  - 17. Appointment of a successor or additional trustee or the change of name of a trustee; or
  - 18. Incurrence of a Financial Obligation of the City or agreement to covenants, events of default, remedies, priority rights or similar terms of Financial Obligation of the City, any of which affect security holders.
- (c) The City shall give, or cause to be given, in a timely manner, notice (substantially in the form of Exhibit A) of a failure to provide the annual financial information on or before the date specified in Section 3.
- (d) Whenever the City obtains knowledge of the occurrence of a Listed Event described in Section 5(b), the City shall determine if such event would be material under applicable federal securities laws.
- (e) If the City learns of the occurrence of a Listed Event described in Section 5(a), or determines that knowledge of a Listed Event described in Section 5(b) would be material under applicable federal securities laws, the City shall within ten business days of occurrence file a notice of such occurrence with the MSRB in electronic format, accompanied by such identifying information as is prescribed by the MSRB. Notwithstanding the foregoing, notice of the Listed Event described in subsection 5(b)(13) need not be given under this subsection any earlier than the notice (if any) of the underlying event is given to Holders of affected Bonds pursuant to the Resolution.
- **SECTION 6. Termination of Reporting Obligation**. The City's obligations under this Disclosure Certificate shall terminate upon the legal defeasance, prior redemption or payment in full of all of the Bonds. If such termination occurs prior to the final maturity of the Bonds, the City shall give notice of such termination in the same manner as for a Listed Event under Section 5(e).
- **SECTION 7. Dissemination Agent**. The City may, from time to time, appoint or engage a Dissemination Agent to assist it in carrying out its obligations under this Disclosure Certificate, and may discharge any such Agent, with or without appointing a successor Dissemination Agent. The Dissemination Agent shall have only such duties as are specifically set forth in this Disclosure Certificate.

**SECTION 8. Amendment; Waiver**. Notwithstanding any other provision of this Disclosure Certificate, the City may amend or waive this Disclosure Certificate or any provision of this Disclosure Certificate, provided that the following conditions are satisfied:

- (a) If the amendment or waiver relates to the provisions of Sections 3(a), 3(b), 4, 5(a) or 5(b), it may only be made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature or status of an obligated person with respect to the Bonds or the type of business conducted;
- (b) The undertaking, as amended or taking into account such waiver, would, in the opinion of the City Attorney or nationally recognized bond counsel, have complied with the requirements of the Rule at the time of the original issuance of the Bonds, after taking into account any amendments or interpretations of the Rule, as well as any change in circumstances; and
- (c) The amendment or waiver either (i) is approved by the owners of a majority in aggregate principal amount of the Bonds or (ii) does not, in the opinion of the City Attorney or nationally recognized bond counsel, materially impair the interests of the Holders.

In the event of any amendment or waiver of a provision of this Disclosure Certificate, the City shall describe such amendment in the next Annual Report, and shall include, as applicable, a narrative explanation of the reason for the amendment or waiver and its impact on the type (or in the case of a change of accounting principles, on the presentation) of financial information or operating data being presented by the City. In addition, if the amendment relates to the accounting principles to be followed in preparing financial statements: (i) notice of such change shall be given in the same manner as for a Listed Event under Section 5; and (ii) the Annual Report for the year in which the change is made should present a comparison (in narrative form and also, if feasible, in quantitative form) between the financial statements as prepared on the basis of the new accounting principles and those prepared on the basis of the former accounting principles.

**SECTION 9.** Additional Information. Nothing in this Disclosure Certificate shall be deemed to prevent the City from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Annual Report or notice of occurrence of a Listed Event, in addition to that which is required by this Disclosure Certificate. If the City chooses to include any information in any Annual Report or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Certificate, the City shall have no obligation under this Disclosure Certificate to update such information or include it in any future Annual Report or notice of occurrence of a Listed Event.

**SECTION 10. Remedies**. In the event of a failure of the City to comply with any provision of this Disclosure Certificate, any Participating Underwriter, Holder or Beneficial Owner of the Bonds may take such actions as may be necessary and appropriate to cause the City to comply with its obligations under this Disclosure Certificate; provided that any such action may be instituted only in a federal or state court located in the City and County of San Francisco, State of California, and that the sole remedy under this Disclosure Certificate in the event of any failure of the City to comply with this Disclosure Certificate shall be an action to compel performance.

[Remainder of page intentionally left blank.]

<b>SECTION 11. Beneficiaries.</b> This Disclosur City, the Dissemination Agent, the Participating Unde time to time of the Bonds, and shall create no rights in a	
Date:, 2021	
	CITY AND COUNTY OF SAN FRANCISCO
	Anna Van Degna Director of the Office of Public Finance
Approved as to form:	
DENNIS J. HERRERA CITY ATTORNEY	
By: Deputy City Attorney	
AGREED AND ACCEPTED:	
GOODWIN CONSULTING GROUP, INC., as Dissem	ination Agent
By: Name: Title:	

#### CONTINUING DISCLOSURE CERTIFICATE EXHIBIT A

#### FORM OF NOTICE TO THE MUNICIPAL SECURITIES RULEMAKING BOARD OF FAILURE TO FILE ANNUAL REPORT

Name of City:	CITY AND COUNTY OF	F SAN FRANCISCO			
Name of Bond Issue:	Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Special Tax Bonds, Series 2021				
Date of Issuance:	, 2021				
provided an Annual I Continuing Disclosure	Report with respect to the	above-named Bonds as required by Section 3 of the County of San Francisco, dated, 2021. The d by			
		CITY AND COUNTY OF SAN FRANCISCO			
		By: [to be signed only if filed] Title:			
stop					

#### **APPENDIX E-2**

#### FORM OF TI SERIES 1 CONTINUING DISCLOSURE CERTIFICATE

S\_\_\_\_\_\_\_IMPROVEMENT AREA NO. 2 OF THE
CITY AND COUNTY OF SAN FRANCISCO
COMMUNITY FACILITIES DISTRICT NO. 2016-1
(TREASURE ISLAND)
SPECIAL TAX BONDS, SERIES 2021

#### TI SERIES 1 CONTINUING DISCLOSURE CERTIFICATE

This TI Series 1 Continuing Disclosure Certificate (the "**Disclosure Certificate**") dated as of \_\_\_\_\_\_, 2021, is executed and delivered by Treasure Island Series 1, LLC, a Delaware limited liability company (the "**Developer**"), in connection with the execution and delivery by the City and County of San Francisco, California (the "**City**"), for and on behalf of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) (the "**District**") with respect to Improvement Area No. 2 of the District ("**Improvement Area No. 2**"), of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Special Tax Bonds, Series 2021 (the "**Bonds**").

The Bonds are being issued pursuant to a Fiscal Agent Agreement, dated as of \_\_\_\_\_\_\_1, 2021 (the "Fiscal Agent Agreement"), by and between the City, for and on behalf of the District, and Zions Bancorporation, National Association, as fiscal agent. The Bonds are payable from special taxes levied on property in Improvement Area No. 2, and the Developer is the master developer of property in Improvement Area No. 2.

The Developer covenants and agrees as follows:

SECTION 1. <u>Purpose of the Disclosure Certificate</u>. This Disclosure Certificate is being executed and delivered by the Developer for the benefit of the owners and the beneficial owners of the Bonds.

SECTION 2. <u>Definitions</u>. In addition to the definitions set forth in the Fiscal Agent Agreement, which apply to any capitalized term used in this Disclosure Certificate unless otherwise defined in this Disclosure Certificate, the following capitalized terms shall have the following meanings when used herein:

"Affiliate" of the Developer means (a) a Person directly or indirectly owning, controlling or holding with power to vote, 5% or more of the outstanding voting securities of the Developer; (b) any Person 5% or more of whose outstanding voting securities are directly or indirectly owned, controlled, or held with power to vote, by the Developer; and (c) any Person directly or indirectly controlling, controlled by, or under common control with the Developer, and, in each such case, about whom information, including financial information or operating data, concerning such Person could be material to potential

investors in their investment decision regarding the Bonds (i.e. information regarding such Person's assets or funds that would materially affect the Developer's ability to complete the development of the Property as described in the Official Statement or to pay the Special Taxes on the Property (to the extent the responsibility of the Developer) prior to delinquency). For purposes hereof, the term "control" (including the terms "controlling," "controlled by" or "under common control with") means the power to exercise a controlling influence over the management or policies of a Person, unless such power is solely the result of an official position with such Person. Notwithstanding the foregoing, for purposes of this Disclosure Certificate, neither Stockbridge/Wilson Meany YBI Investors, LLC (including, but not limited to, [\_\_\_\_\_]) shall be considered Affiliates of the Developer.

"Beneficial Owner" shall mean any person which has or shares the power, directly or indirectly, to make investment decisions concerning ownership of the Bonds (including persons holding Bonds through nominees, depositories or other intermediaries).

"Bondowners" shall mean the owner of any of the Bonds.

"Dissemination Agent" shall mean the Developer or any successor Dissemination Agent designated in writing by the Developer and which has filed with the Developer and the City a written acceptance of such designation.

"**District**" shall mean the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island).

"**EMMA**" shall mean the Electronic Municipal Market Access system of the MSRB, currently located at http://emma.msrb.org.

"**Fiscal Year**" shall mean the period beginning on July 1 of each year and ending on the next succeeding June 30.

"Improvement Area No. 2" shall mean Improvement Area No. 2 of the District.

"**Listed Event**" shall mean any of the events listed in Section 5(a) of this Disclosure Certificate.

"MSRB" means the Municipal Securities Rulemaking Board.

"Official Statement" shall mean the Official Statement, dated July 21, 2021, relating to the Bonds.

"Participating Underwriters" shall mean the original underwriters of the Bonds, being Stifel, Nicolaus & Company, Incorporated, and RBC Capital Markets, LLC.

"**Person**" shall mean any natural person, corporation, partnership, firm, or association, whether acting in an individual fiduciary, or other capacity.

- "**Property**" means the real property within the boundaries of Improvement Area No. 2 that is owned by the Developer or any Affiliate at the time of the applicable Semiannual Report.
- "Repository" shall mean the MSRB or any other entity designated or authorized by the Securities and Exchange Commission to receive reports. Unless otherwise designated by the MSRB or the Securities and Exchange Commission, filings with the MSRB are to be made through EMMA.
- "Semiannual Report" shall mean any report to be provided by the Developer on or prior to May 1 and November 1 of each year pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

"State" shall mean the State of California.

#### SECTION 3. <u>Provision of Semiannual Reports</u>.

- (a) Until the Developer's obligations under this Disclosure Certificate have been terminated pursuant to Section 6, the Developer shall, or shall cause the Dissemination Agent to, not later than May 1 and November 1 of each year, commencing May 1, 2022, provide to the Repository a Semiannual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate. If, in any year, May 1 or November 1 falls on a Saturday, Sunday or a national holiday, such deadline shall be extended to the next following day which is not a Saturday, Sunday, or national holiday. The Semiannual Report may be submitted as a single document or as separate documents comprising a package, and may include by reference other information as provided in Section 4 of this Disclosure Certificate.
- (b) If the Dissemination Agent is other than the Developer, not later than fifteen (15) calendar days prior to the date specified in subsection (a) for providing the Semiannual Report to the Repository, the Developer shall provide the Semiannual Report to the Dissemination Agent or shall provide notification to the Dissemination Agent that the Developer is preparing, or causing to be prepared, the Semiannual Report and the date which the Semiannual Report is expected to be available. If by such date, the Dissemination Agent has not received a copy of the Semiannual Report or notification as described in the preceding sentence, the Dissemination Agent shall notify the Developer of such failure to receive the report.
- (c) If the Dissemination Agent is unable to provide a Semiannual Report to the Repository by the date required in subsection (a) or to verify that a Semiannual Report has been provided to the Repository by the date required in subsection (a), the Dissemination Agent shall, in a timely manner, send a notice of such failure to the Repository in the form required by the Repository.
  - (d) The Developer shall, or shall cause the Dissemination Agent to:
  - (i) determine each year prior to the date for providing the Semiannual Report the name and address of the Repository; and

- (ii) promptly following the provision of a Semiannual Report to the Repository, file a report with the Developer (if the Dissemination is other than the Developer), the City, and the Participating Underwriters certifying that the Semiannual Report has been provided pursuant to this Disclosure Certificate, stating the date it was provided to the Repository.
- (e) Notwithstanding any other provision of this Disclosure Certificate, any of the required filings hereunder shall be made in accordance with the MSRB's EMMA system.

#### SECTION 4. Content of the Semiannual Reports.

- (a) Each Semiannual Report shall contain or include by reference the information which is available as of a date that is not earlier than sixty (60) days prior to the applicable May 1 or November 1 due date for the filing of the Semiannual Report, relating to the following:
  - 1. An update to the development and financing plans with respect to the Property, including updates to the information in the Official Statement under the caption "IMPROVEMENT AREA NO. 2" (other than under "Merchant Builder Development and Financing Plans" for which no update is required).
  - 2. A summary of development activity with respect to the Property, including the number of parcels for which building permits have been issued, the number of parcels for which certificates of occupancy have been issued, and the number of parcels for which sales have closed, all since the date of the information provided in the Official Statement or the most recent Semiannual Report.
  - 3. Any previously-unreported major legislative, administrative and judicial challenges known to the Developer to or affecting the horizontal or vertical development of the Property or the time for construction of any public or private improvements to the property to be made by the Developer (the "**Developer Improvements**").
  - 4. Any sale by the Developer or any Affiliate of the Property or any portion thereof to another Person, other than to buyers of completed homes, including a description of the property sold (acreage, number of lots, etc.) and the identity of the Person that so purchased the Property.
    - 5. Status of Special Tax payments with respect to the Property.
- (b) In addition to any of the information expressly required to be provided under paragraph (a) above, the Developer shall provide such further information, if any, as may be necessary to make the specifically required statements, in the light of the circumstances under which they are made, not misleading.

#### SECTION 5. Reporting of Significant Events.

(a) Until the Developer's obligations under this Disclosure Certificate have been terminated pursuant to Section 6, pursuant to the provisions of this Section 5, the Developer shall give, or cause to be given, notice of the occurrence of any of the following events, if material under

clauses (b) and (c), within 10 business days after obtaining knowledge of the occurrence of any of the following events:

- 1. Failure to pay any Special Taxes levied on the Property for Improvement Area No. 2 on or prior to the delinquency date.
- 2. Damage to or destruction of any of the Developer Improvements which has a material adverse effect on the development of the Property.
- 3. Material default by the Developer or any Affiliate on any loan with respect to the construction or permanent financing of the Developer Improvements.
- 4. Material default by the Developer or any Affiliate on any loan secured by all or any portion of the Property.
- 5. Payment default by the Developer or any Affiliate on any loan of the Developer or any Affiliate (whether or not such loan is secured by the Property) which is beyond any applicable cure period in such loan that, in the reasonable judgment of the Developer, would materially adversely affect the financial condition of the Developer or the development of the Property.
- 6. The filing of any proceedings with respect to the Developer or any Affiliate, in which the Developer or such Affiliate, may be adjudicated as bankrupt or discharged from any or all of their respective debts or obligations or granted an extension of time to pay debts or a reorganization or readjustment of debts that, in the reasonable judgment of the Developer, would materially adversely affect their ability to pay Special Taxes for which they are responsible or to sell or develop the Property as described in the Official Statement or a more recently filed Semiannual Report.
- 7. The filing of any lawsuit against the Developer or any Affiliate that, in the reasonable judgment of the Developer, would materially adversely affect the completion of the Developer Improvements, or litigation which if decided against the Developer or any Affiliate that, in the reasonable judgment of the Developer, would materially adversely affect their ability to pay Special Taxes for which they are responsible or to sell or develop the Property as described in the Official Statement or a more recently filed Semiannual Report.
- (b) Whenever the Developer obtains knowledge of the occurrence of a Listed Event, the Developer shall as soon as possible determine if such event would be material under applicable federal securities laws. The Dissemination Agent (if other than the Developer) shall have no responsibility to determine the materiality of any of the Listed Events.
- (c) If the Developer determines that knowledge of the occurrence of a Listed Event would be material under applicable federal securities laws, the Developer shall within 10 business days of obtaining knowledge of the occurrence of the respective event, (i) file a notice of such occurrence with the Dissemination Agent which shall then promptly distribute such notice to the Repository, with a copy to the City and the Participating Underwriters, or (ii) file a notice of such

occurrence with the Repository, with a copy to the City, the Participating Underwriters, and the Dissemination Agent (if other than the Developer).

SECTION 6. <u>Termination of Reporting Obligation</u>. The Developer's obligations under this Disclosure Certificate shall terminate upon the following events:

- (a) the legal defeasance, prior redemption or payment in full of all of the Bonds,
- (b) if, at any time, [the Developer no longer owns any Property in Improvement Area No. 2 and the Total Estimated Project Costs in Table 3 in the Official Statement is at least 90% complete], or
- (c) upon the delivery by the Developer to the City of an opinion of nationally recognized bond counsel to the effect that the information required by this Disclosure Certificate is no longer required. Such opinion shall be based on information publicly provided by the Securities and Exchange Commission or a private letter ruling obtained by the Developer or a private letter ruling obtained by a similar entity to the Developer.

If such termination occurs prior to the final maturity of the Bonds, the Developer shall give notice of such termination in the same manner as for a Semiannual Report hereunder.

SECTION 7. <u>Dissemination</u>. The Developer may from time to time, appoint or engage a Dissemination Agent to assist it in carrying out its obligations under this Disclosure Certificate, and may discharge any such Dissemination Agent, with or without appointing a successor Dissemination Agent. If the Dissemination Agent is not the Developer, the Dissemination Agent shall not be responsible in any manner for the form or content of any notice or report prepared by the Developer pursuant to this Disclosure Certificate. The Dissemination Agent may resign (i) by providing thirty days written notice to the Developer, the City and the Participating Underwriters, and (ii) upon appointment of a new Dissemination Agent hereunder. The Developer is serving as the initial Dissemination Agent.

SECTION 8. <u>Amendment; Waiver</u>. Notwithstanding any other provision of this Disclosure Certificate, the Developer may amend this Disclosure Certificate, and any provision of this Disclosure Certificate may be waived, provided that the following conditions are satisfied:

- (a) If the amendment or waiver relates to the provisions of Section 3(a), 4, or 5, it may only be made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature or status of the Developer, or the type of business conducted;
- (b) The amendment or waiver either (i) is approved by the Bondowners in the same manner as provided in the Fiscal Agent Agreement for amendments to the Fiscal Agent Agreement with the consent of Bondowners, or (ii) does not, in the opinion of nationally recognized bond counsel addressed to the City and the Participating Underwriters, materially impair the interests of the Bondowners or Beneficial Owners of the Bonds; and

(c) The Developer, or the Dissemination Agent, shall have delivered copies of the amendment and any opinion delivered under (b) above.

SECTION 9. <u>Additional Information</u>. Nothing in this Disclosure Certificate shall be deemed to prevent the Developer from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Semiannual Report or notice of occurrence of a Listed Event, in addition to that which is required by this Disclosure Certificate. If the Developer chooses to include any information in any Semiannual Report or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Certificate, the Developer shall have no obligation under this Disclosure Certificate to update such information or include it in any future Semiannual Report or notice of occurrence of a Listed Event.

The Developer acknowledges and understands that other state and federal laws, including but not limited to the Securities Act of 1933 and Rule 10b-5 promulgated under the Securities Exchange Act of 1934, may apply to the Developer, and that under some circumstances compliance with this Disclosure Certificate, without additional disclosures or other action, may not fully discharge all duties and obligations of the Developer under such laws.

SECTION 10. <u>Default</u>. In the event of a failure of the Developer to comply with any provision of this Disclosure Certificate, the Participating Underwriters or any Bondowner or Beneficial Owner of the Bonds may seek mandate or specific performance by court order, to cause the Developer or the Dissemination Agent to comply with its obligations under this Disclosure Certificate. A default under this Disclosure Certificate shall not be deemed a default under the Fiscal Agent Agreement, and the sole remedy under this Disclosure Certificate in the event of any failure of the Developer to comply with this Disclosure Certificate shall be an action to compel performance.

SECTION 11. Duties, Immunities and Liabilities of Dissemination Agent. The Dissemination Agent shall have only such duties as are specifically set forth in this Disclosure Certificate and the Developer agrees to indemnify and save the Dissemination Agent, its officers, directors, employees and agents, harmless against any loss, expense and liabilities which they may incur arising out of or in the exercise or performance of theirs powers and duties hereunder, including the costs and expenses (including attorneys' fees) of defending against any claim of liability, but excluding liabilities due to the Dissemination Agent's negligence or willful misconduct, or its failure to perform its duties hereunder. The Dissemination Agent shall not be deemed to be acting in any fiduciary capacity for the Developer, the Participating Underwriters, Bondowners or Beneficial Owners or any other party. The Dissemination Agent may rely and shall be protected in acting or refraining from acting upon a direction from the Developer or an opinion of nationally recognized bond counsel. The obligations of the Developer under this Section shall survive resignation or removal of the Dissemination Agent and payment of the Bonds. No person shall have any right to commence any action against the Dissemination Agent seeking any remedy other than to compel specific performance of its obligations under this Disclosure Certificate. The Dissemination Agent may conclusively rely upon any Semiannual Report provided to it by the Developer as constituting the Semiannual Report required of the Developer in accordance with this Disclosure Certificate and shall have no duty or obligation to review such Semiannual Report. The Dissemination Agent shall have no duty to prepare any Semiannual Report, nor shall the

Dissemination Agent be responsible for filing any Semiannual Report not provided to it by the Developer in a timely manner in a form suitable for filing with the Repository. Any company succeeding to all or substantially all of the Dissemination Agent's corporate trust business shall be the successor to the Dissemination Agent hereunder without the execution or filing of any paper or any further act.

SECTION 12. Reporting Obligation of Transferees. The Developer shall, in connection with any sale or transfer of ownership of any Property which will result in the transferee (which term shall include any successors and assigns of the Developer) becoming responsible for the payment of more than twenty percent (20%) of the Special Taxes levied on property within Improvement Area No. 2 in the Fiscal Year following such transfer, cause such transferee to enter into a disclosure certificate with terms substantially similar to the terms of this Disclosure Certificate, whereby such transferee agrees to provide the information of the type described in Sections 4 and 5 of this Disclosure Certificate with respect to the property acquired; provided that such transferee's obligations under such disclosure certificate shall terminate upon the same conditions as set forth in Section 6 herein.

SECTION 13. <u>Identifying Information for Filings with EMMA</u>. All documents provided to EMMA under this Disclosure Certificate shall be accompanied by identifying information as prescribed by the MSRB.

SECTION 14. <u>Developer as Independent Contractor</u>. In performing under this Disclosure Certificate, it is understood that the Developer is an independent contractor and not an agent of the City or the District.

SECTION 15. <u>Notices</u>. Notices should be sent in writing to the following addresses by regular, overnight, or electronic mail. The following information may be conclusively relied upon until changed in writing.

Developer: Treasure Island Series 1, LLC

c/o Lennar Corporation 15131 Alton Parkway Irvine, CA 92618

Attention: Jorge Cardenas

Email: jorge.cardenas@lennar.com

Participating Underwriters: Stifel, Nicolaus & Company, Incorporated

One Montgomery Street, 35th Floor

San Francisco, CA 94104

Attention: Municipal Bond Division

Email: <a href="mailto:egallagher@stifel.com">egallagher@stifel.com</a>

RBC Capital Markets, LLC

Two Embarcadero Center, Suite 1200

San Francisco, CA 94111 Attention: Bob Williams

Email: bob.williams@rbccm.com

City or District:

City and County of San Francisco
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94201
Attention: Luke Brewer

Email: anna.vandegna@sfgov.org

Bridget.katz@sfgov.org Luke.brewer@sfgov.org Jamie.querubin@sfgov.org

SECTION 16. <u>Beneficiaries</u>. This Disclosure Certificate shall inure solely to the benefit of the Developer, the City, the Dissemination Agent, the Participating Underwriters and Bondowners and Beneficial Owners from time to time of the Bonds, and shall create no rights in any other person or entity.

SECTION 17. <u>Assignability</u>. The Developer shall not assign this Disclosure Certificate or any right or obligation hereunder except to the extent permitted to do so under the provisions of Section 12 hereof. The Dissemination Agent may, with prior written notice to the Developer and the City, assign this Disclosure Certificate and the Dissemination Agent's rights and obligations hereunder to a successor Dissemination Agent.

TREASURE ISLAND SERIES 1, LLC, A Delaware limited liability company

Ву:		 	
Name:	 	 	
Title:			

#### **APPENDIX E-3**

#### FORM OF MERCHANT BUILDER CONTINUING DISCLOSURE CERTIFICATE

[TO BE REVISED BASED ON PROPOSED MERCHANT BUILDER UNDERTAKINGS.]

S\_\_\_\_\_\_\_IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND)
SPECIAL TAX BONDS, SERIES 2021

#### MERCHANT BUILDER CONTINUING DISCLOSURE CERTIFICATE

This Merchant Builder Continuing Disclosure Certificate (the "Disclosure Certificate") dated as of \_\_\_\_\_\_, 2021, is executed and delivered by Stockbridge/Wilson Meany YBI Investors, LLC, a Delaware limited liability company (the "Company"), on behalf of itself and the Merchant Builders (defined herein), in connection with the execution and delivery by the City and County of San Francisco, California (the "City"), for and on behalf of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) (the "District") with respect to Improvement Area No. 2 of the District ("Improvement Area No. 2"), of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Special Tax Bonds, Series 2021 (the "Bonds").

The Bonds are being issued pursuant to a Fiscal Agent Agreement, dated as of \_\_\_\_\_\_\_1, 2021 (the "Fiscal Agent Agreement"), by and between the City, for and on behalf of the District, and Zions Bancorporation, National Association, as fiscal agent. The Bonds are payable from special taxes levied on property in Improvement Area No. 2, and the Company is the parent company of the Merchant Builders, the developers of property in Improvement Area No. 2.

The Company covenants and agrees as follows:

SECTION 1. <u>Purpose of the Disclosure Certificate</u>. This Disclosure Certificate is being executed and delivered by the Company for the benefit of the owners and the beneficial owners of the Bonds.

SECTION 2. <u>Definitions</u>. In addition to the definitions set forth in the Fiscal Agent Agreement, which apply to any capitalized term used in this Disclosure Certificate unless otherwise defined in this Disclosure Certificate, the following capitalized terms shall have the following meanings when used herein:

"Affiliate" of the Company means (a) a Person directly or indirectly owning, controlling or holding with power to vote, 5% or more of the outstanding voting securities of the Company; (b) any Person 5% or more of whose outstanding voting securities are directly or indirectly owned, controlled, or held with power to vote, by the Company; and

- (c) any Person directly or indirectly controlling, controlled by, or under common control with the Company, and, in each such case, about whom information, including financial information or operating data, concerning such Person could be material to potential investors in their investment decision regarding the Bonds (i.e. information regarding such Person's assets or funds that would materially affect the Merchant Builders' (defined below) ability to complete the development of the Property as described in the Official Statement or to pay the Special Taxes on the Property (to the extent the responsibility of the Merchant Builders) prior to delinquency). For purposes hereof, the term "control" (including the terms "controlling," "controlled by" or "under common control with") means the power to exercise a controlling influence over the management or policies of a Person, unless such power is solely the result of an official position with such Person. Notwithstanding the foregoing, for purposes of this Disclosure Certificate, neither [Treasure Island Series 1, LLC nor Treasure Island Community Development, LLC shall be considered an Affiliate of the Company; provided, however, YBI Phase 1 Investors, LLC, YBI Phase 2 Investors, LLC, YBI Phase 3 Investors, LLC, YBI Phase 4 Investors, LLC], and any new entity created by the Company to hold title to any portion of the property in Improvement Area No. 2 (each, a "Merchant Builder" and, collectively, the "Merchant Builders") shall be considered Affiliates of the Company.
- "Beneficial Owner" shall mean any person which has or shares the power, directly or indirectly, to make investment decisions concerning ownership of the Bonds (including persons holding Bonds through nominees, depositories or other intermediaries).
  - "Bondowners" shall mean the owner of any of the Bonds.
- "Dissemination Agent" shall mean the Company or any successor Dissemination Agent designated in writing by the Company and which has filed with the Company and the City a written acceptance of such designation.
- "**District**" shall mean the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island).
- "**EMMA**" shall mean the Electronic Municipal Market Access system of the MSRB, currently located at http://emma.msrb.org.
- "**Fiscal Year**" shall mean the period beginning on July 1 of each year and ending on the next succeeding June 30.
  - "Improvement Area No. 2" shall mean Improvement Area No. 2 of the District.
- "**Listed Event**" shall mean any of the events listed in Section 5(a) of this Disclosure Certificate.
  - "MSRB" means the Municipal Securities Rulemaking Board.
- "Official Statement" shall mean the Official Statement, dated July 21, 2021, relating to the Bonds.

- "Participating Underwriters" shall mean the original underwriters of the Bonds, being Stifel, Nicolaus & Company, Incorporated, and RBC Capital Markets, LLC.
- "**Person**" shall mean any natural person, corporation, partnership, firm, or association, whether acting in an individual fiduciary, or other capacity.
- "**Property**" means the real property within the boundaries of Improvement Area No. 2 that is owned by the Company or any Affiliate.
- "Repository" shall mean the MSRB or any other entity designated or authorized by the Securities and Exchange Commission to receive reports. Unless otherwise designated by the MSRB or the Securities and Exchange Commission, filings with the MSRB are to be made through EMMA.
- "Semiannual Report" shall mean any report to be provided by the Company on or prior to May 1 and November 1 of each year pursuant to, and as described in, Section 3 and 4 of this Disclosure Certificate.

"State" shall mean the State of California.

#### SECTION 3. Provision of Semiannual Reports.

- (a) Until the Company's obligations under this Disclosure Certificate have been terminated pursuant to Section 6, the Company shall, or shall cause the Dissemination Agent to, not later than May 1 and November 1 of each year, commencing May 1, 2022, provide to the Repository a Semiannual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate. If, in any year, May 1 or November 1 falls on a Saturday, Sunday or a national holiday, such deadline shall be extended to the next following day which is not a Saturday, Sunday, or national holiday. The Semiannual Report may be submitted as a single document or as separate documents comprising a package, and may include by reference other information as provided in Section 4 of this Disclosure Certificate.
- (b) If the Dissemination Agent is other than the Company, not later than fifteen (15) calendar days prior to the date specified in subsection (a) for providing the Semiannual Report to the Repository, the Company shall provide the Semiannual Report to the Dissemination Agent or shall provide notification to the Dissemination Agent that the Company is preparing, or causing to be prepared, the Semiannual Report and the date which the Semiannual Report is expected to be available. If by such date, the Dissemination Agent has not received a copy of the Semiannual Report or notification as described in the preceding sentence, the Dissemination Agent shall notify the Company of such failure to receive the report.
- (c) If the Dissemination Agent is unable to provide a Semiannual Report to the Repository by the date required in subsection (a) or to verify that a Semiannual Report has been provided to the Repository by the date required in subsection (a), the Dissemination Agent shall, in a timely manner, send a notice of such failure to the Repository in the form required by the Repository.

- (d) The Company shall, or shall cause the Dissemination Agent to:
- (i) determine each year prior to the date for providing the Semiannual Report the name and address of the Repository; and
- (ii) promptly following the provision of a Semiannual Report to the Repository, file a report with the Company (if the Dissemination is other than the Company), the City, and the Participating Underwriters certifying that the Semiannual Report has been provided pursuant to this Disclosure Certificate, stating the date it was provided to the Repository.
- (e) Notwithstanding any other provision of this Disclosure Certificate, any of the required filings hereunder shall be made in accordance with the MSRB's EMMA system.

#### SECTION 4. Content of the Semiannual Reports.

- (a) Each Semiannual Report shall contain or include by reference the information which is available as of a date that is not earlier than sixty (60) days prior to the applicable May 1 or November 1 due date for the filing of the Semiannual Report, relating to the following:
  - 1. An update to the development and financing plans with respect to the Property, including updates to the information in the Official Statement under the captions "IMPROVEMENT AREA NO. 2 Merchant Builder Development and Financing Plans".
  - 2. A summary of development activity with respect to the Property, including the number of parcels for which building permits have been issued, the number of parcels for which certificates of occupancy have been issued, and the number of parcels for which sales have closed, all since the date of the information provided in the Official Statement or the most recent Semiannual Report.
  - 3. Any previously-unreported major legislative, administrative and judicial challenges known to the Company to or affecting the horizontal or vertical development of the Property or the time for construction of any public or private improvements to be made on the Property (the "Merchant Builder Improvements").
  - 4. Any sale by the Company or any Affiliate of the Property or any portion thereof to another Person, other than to buyers of completed homes, including a description of the property sold (acreage, number of lots, etc.) and the identity of the Person that so purchased the Property.
    - 5. Status of Special Tax payments with respect to the Property.
- (b) In addition to any of the information expressly required to be provided under paragraph (a) above, the Company shall provide such further information, if any, as may be necessary to make the specifically required statements, in the light of the circumstances under which they are made, not misleading.

#### SECTION 5. Reporting of Significant Events.

- (a) Until the Company's obligations under this Disclosure Certificate have been terminated pursuant to Section 6, pursuant to the provisions of this Section 5, the Company shall give, or cause to be given, notice of the occurrence of any of the following events, if material under clauses (b) and (c), within 10 business days after obtaining knowledge of the occurrence of any of the following events:
  - 1. Failure to pay any Special Taxes levied on the Property for Improvement Area No. 2 on or prior to the delinquency date.
  - 2. Damage to or destruction of any of the Merchant Builder Improvements which has a material adverse effect on the development of the Property.
  - 3. Material default by the Company or any Affiliate on any loan with respect to the construction or permanent financing of the Merchant Builder Improvements.
  - 4. Material default by the Company or any Affiliate on any loan secured by all or any portion of the Property.
  - 5. Payment default by the Company or any Affiliate on any loan of the Company or any such Affiliate (whether or not such loan is secured by the Property) which is beyond any applicable cure period in such loan that, in the reasonable judgment of the Company, would materially adversely affect the financial condition of the Company or the development of the Property.
  - 6. The filing of any proceedings with respect to the Company or any Affiliate, in which the Company or any such Affiliate, may be adjudicated as bankrupt or discharged from any or all of their respective debts or obligations or granted an extension of time to pay debts or a reorganization or readjustment of debts that, in the reasonable judgment of the Company, would materially adversely affect their ability to pay Special Taxes for which they are responsible or to sell or develop the Property as described in the Official Statement or a more recently filed Semiannual Report.
  - 7. The filing of any lawsuit against the Company or any Affiliate that, in the reasonable judgment of the Company, would materially adversely affect the completion of the Merchant Builder Improvements, or litigation which if decided against the Company or any Affiliate that, in the reasonable judgment of the Company, would materially adversely affect their ability to pay Special Taxes for which they are responsible or to sell or develop the Property as described in the Official Statement or a more recently filed Semiannual Report.
- (b) Whenever the Company obtains knowledge of the occurrence of a Listed Event, the Company shall as soon as possible determine if such event would be material under applicable federal securities laws. The Dissemination Agent (if other than the Company) shall have no responsibility to determine the materiality of any of the Listed Events.

- (c) If the Company determines that knowledge of the occurrence of a Listed Event would be material under applicable federal securities laws, the Company shall within 10 business days of obtaining knowledge of the occurrence of the respective event, (i) file a notice of such occurrence with the Dissemination Agent which shall then promptly distribute such notice to the Repository, with a copy to the City and the Participating Underwriters, or (ii) file a notice of such occurrence with the Repository, with a copy to the City, the Participating Underwriters, and the Dissemination Agent (if other than the Company).
- SECTION 6. <u>Termination of Reporting Obligation</u>. The Company's obligations under this Disclosure Certificate shall terminate upon the following events:
  - (a) the legal defeasance, prior redemption or payment in full of all of the Bonds,
  - (b) [the date that the Company and its Affiliates collectively own property that is responsible for less than 20% of the special tax levy for Improvement Area No. 2], or
  - (c) upon the delivery by the Company to the City of an opinion of nationally recognized bond counsel to the effect that the information required by this Disclosure Certificate is no longer required. Such opinion shall be based on information publicly provided by the Securities and Exchange Commission or a private letter ruling obtained by the Company or a private letter ruling obtained by a similar entity to the Company.

If such termination occurs prior to the final maturity of the Bonds, the Company shall give notice of such termination in the same manner as for a Semiannual Report hereunder.

- SECTION 7. <u>Dissemination</u>. The Company may from time to time, appoint or engage a Dissemination Agent to assist it in carrying out its obligations under this Disclosure Certificate, and may discharge any such Dissemination Agent, with or without appointing a successor Dissemination Agent. If the Dissemination Agent is not the Company, the Dissemination Agent shall not be responsible in any manner for the form or content of any notice or report prepared by the Company pursuant to this Disclosure Certificate. The Dissemination Agent may resign (i) by providing thirty days written notice to the Company, the City and the Participating Underwriters, and (ii) upon appointment of a new Dissemination Agent hereunder. The Company is serving as the initial Dissemination Agent.
- SECTION 8. <u>Amendment; Waiver</u>. Notwithstanding any other provision of this Disclosure Certificate, the Company may amend this Disclosure Certificate, and any provision of this Disclosure Certificate may be waived, provided that the following conditions are satisfied:
  - (a) If the amendment or waiver relates to the provisions of Section 3(a), 4, or 5, it may only be made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature or status of the Company, or the type of business conducted;
  - (b) The amendment or waiver either (i) is approved by the Bondowners in the same manner as provided in the Fiscal Agent Agreement for amendments to the Fiscal Agent Agreement with the consent of Bondowners, or (ii) does not, in the opinion of nationally recognized bond counsel addressed to the City and the Participating

Underwriters, materially impair the interests of the Bondowners or Beneficial Owners of the Bonds; and

(c) The Company, or the Dissemination Agent, shall have delivered copies of the amendment and any opinion delivered under (b) above.

SECTION 9. <u>Additional Information</u>. Nothing in this Disclosure Certificate shall be deemed to prevent the Company from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Semiannual Report or notice of occurrence of a Listed Event, in addition to that which is required by this Disclosure Certificate. If the Company chooses to include any information in any Semiannual Report or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Certificate, the Company shall have no obligation under this Disclosure Certificate to update such information or include it in any future Semiannual Report or notice of occurrence of a Listed Event.

The Company acknowledges and understands that other state and federal laws, including but not limited to the Securities Act of 1933 and Rule 10b-5 promulgated under the Securities Exchange Act of 1934, may apply to the Company, and that under some circumstances compliance with this Disclosure Certificate, without additional disclosures or other action, may not fully discharge all duties and obligations of the Company under such laws.

SECTION 10. <u>Default</u>. In the event of a failure of the Company to comply with any provision of this Disclosure Certificate, the Participating Underwriters or any Bondowner or Beneficial Owner of the Bonds may seek mandate or specific performance by court order, to cause the Company or the Dissemination Agent to comply with its obligations under this Disclosure Certificate. A default under this Disclosure Certificate shall not be deemed a default under the Fiscal Agent Agreement, and the sole remedy under this Disclosure Certificate in the event of any failure of the Company to comply with this Disclosure Certificate shall be an action to compel performance.

SECTION 11. Duties, Immunities and Liabilities of Dissemination Agent. The Dissemination Agent shall have only such duties as are specifically set forth in this Disclosure Certificate and the Company agrees to indemnify and save the Dissemination Agent, its officers, directors, employees and agents, harmless against any loss, expense and liabilities which they may incur arising out of or in the exercise or performance of theirs powers and duties hereunder, including the costs and expenses (including attorneys' fees) of defending against any claim of liability, but excluding liabilities due to the Dissemination Agent's negligence or willful misconduct, or its failure to perform its duties hereunder. The Dissemination Agent shall not be deemed to be acting in any fiduciary capacity for the Company, the Participating Underwriters, Bondowners or Beneficial Owners or any other party. The Dissemination Agent may rely and shall be protected in acting or refraining from acting upon a direction from the Company or an opinion of nationally recognized bond counsel. The obligations of the Company under this Section shall survive resignation or removal of the Dissemination Agent and payment of the Bonds. No person shall have any right to commence any action against the Dissemination Agent seeking any remedy other than to compel specific performance of its obligations under this Disclosure Certificate. The Dissemination Agent may conclusively rely upon any Semiannual Report provided to it by the

Company as constituting the Semiannual Report required of the Company in accordance with this Disclosure Certificate and shall have no duty or obligation to review such Semiannual Report. The Dissemination Agent shall have no duty to prepare any Semiannual Report, nor shall the Dissemination Agent be responsible for filing any Semiannual Report not provided to it by the Company in a timely manner in a form suitable for filing with the Repository. Any company succeeding to all or substantially all of the Dissemination Agent's corporate trust business shall be the successor to the Dissemination Agent hereunder without the execution or filing of any paper or any further act.

SECTION 12. Reporting Obligation of Transferees. The Company shall, in connection with any sale or transfer of ownership of any Property which will result in the transferee (which term shall include any successors and assigns of the Company) becoming responsible for the payment of more than twenty percent (20%) of the Special Taxes levied on property within Improvement Area No. 2 in the Fiscal Year following such transfer, cause such transferee to enter into a disclosure certificate with terms substantially similar to the terms of this Disclosure Certificate, whereby such transferee agrees to provide the information of the type described in Section 4 and 5 of this Disclosure Certificate with respect to the property acquired; provided that such transferee's obligations under such disclosure certificate shall terminate upon the same conditions as set forth in Section 6 herein.

SECTION 13. <u>Identifying Information for Filings with EMMA</u>. All documents provided to EMMA under this Disclosure Certificate shall be accompanied by identifying information as prescribed by the MSRB.

SECTION 14. <u>Company as Independent Contractor</u>. In performing under this Disclosure Certificate, it is understood that the Company is an independent contractor and not an agent of the City or the District.

SECTION 15. <u>Notices</u>. Notices should be sent in writing to the following addresses by regular, overnight, or electronic mail. The following information may be conclusively relied upon until changed in writing.

Company: Stockbridge/Wilson Meany YBI Investors, LLC

c/o Wilson Meany

Four Embarcadero Center, Suite 3330

San Francisco, CA 94111 Attention: Dan Fedder

Email: dfedder@wilsonmeany.com

Participating Underwriters: Stifel, Nicolaus & Company, Incorporated

One Montgomery Street, 35<sup>th</sup> Floor

San Francisco, CA 94104

Attention: Municipal Bond Division

Email: <a href="mailto:egallagher@stifel.com">egallagher@stifel.com</a>

RBC Capital Markets, LLC

Two Embarcadero Center, Suite 1200

San Francisco, CA 94111 Attention: Bob Williams

Email: bob.williams@rbccm.com

City or District: City and County of San Francisco 1 Dr. Carlton B. Goodlett Place

San Francisco, CA 94201 Attention: Luke Brewer

Email: anna.vandegna@sfgov.org

Bridget.katz@sfgov.org Luke.brewer@sfgov.org Jamie.querubin@sfgov.org

SECTION 16. <u>Beneficiaries</u>. This Disclosure Certificate shall inure solely to the benefit of the Company, the City, the Dissemination Agent, the Participating Underwriters and Bondowners and Beneficial Owners from time to time of the Bonds, and shall create no rights in any other person or entity.

SECTION 17. <u>Assignability</u>. The Company shall not assign this Disclosure Certificate or any right or obligation hereunder except to the extent permitted to do so under the provisions of Section 12 hereof. The Dissemination Agent may, with prior written notice to the Company and the City, assign this Disclosure Certificate and the Dissemination Agent's rights and obligations hereunder to a successor Dissemination Agent.

STOCKBRIDGE/WILSON MEANY YBI INVESTORS, LLC, a Delaware limited liability company

By:	 	 	
Name: _	 	 	
Title:			

#### **APPENDIX F**

#### **BOOK-ENTRY ONLY SYSTEM**

The information in this section concerning DTC; and DTC's book-entry system has been obtained from sources that City believes to be reliable, but City takes no responsibility for the accuracy thereof.

The Depository Trust Company ("DTC"), New York, NY, will act as securities depository for the 2021 Bonds. The 2021 Bonds will be issued as fully-registered securities registered in the name of Cede & Co. (DTC's partnership nominee) or such other name as may be requested by an authorized representative of DTC. One fully-registered certificate will be issued for the each issue of the 2021 Bonds, each in the aggregate principal amount of such issue, and will be deposited with DTC.

DTC, the world's largest depository, is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to die provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 2.2 million issues of U.S. and non-U.S. equity corporate and municipal debt issues, and money market instruments from over 100 countries that DTC's participants ("Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities through electronic computerized book-entry transfers and pledges between Direct Participants' accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC, in turn, is owned by a number of Direct Participants of DTC and Members of the National Securities Clearing Corporation, Fixed Income Clearing Corporation and Emerging Markets Clearing Corporation, (NSCC, FICC and EMCC, also subsidiaries of DTCC), as well as by the New York Stock Exchange, Inc., the American Stock Exchange LLC, and the National Association of Securities Dealers, Inc. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). DTC has an S&P Global Ratings rating of AA+. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at www.dtcc.com. *Information on such website is not incorporated by reference herein.* 

Purchases of 2021 Bonds under the DTC system must be made by or through Direct Participants, which will receive a credit for the 2021 Bonds on DTC's records. The ownership interest of each actual purchaser of each 2021 Bond ("Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the 2021 Bonds are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in the 2021 Bonds, except in the event that use of the book-entry system for the 2021 Bonds is discontinued.

To facilitate subsequent transfers, all 2021 Bonds deposited by Direct Participants with DTC are registered in the name of DTCs partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of 2021 Bonds with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC

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has no knowledge of the actual Beneficial Owners of the 2021 Bonds: DTC's records reflect only the identity of the Direct Participants to whose accounts such 2021 Bonds are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners well be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time. Beneficial Owners of 2021 Bonds may wish to take certain steps to augment the transmission to them of notices of significant events with respect to the 2021 Bonds, such as redemptions, tenders, defaults, and proposed amendments to the 2021 Bond documents. For example, Beneficial Owners of 2021 Bonds may wish to ascertain that the nominee holding the 2021 Bonds for their benefit has agreed to obtain and transmit notices to Beneficial Owners. In the alternative, Beneficial Owners may wish to provide their names and addresses to the registrar and request that copies of notices be provided directly to them.

Redemption notices shall be sent to DTC. If less than all of the 2021 Bonds within an issue are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such issue to be redeemed.

Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to the 2021 Bonds unless authorized by a Direct Participant in accordance with DTC's Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to City as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts the 2021 Bonds are credited on the record date (identified in a listing attached to the Omnibus Proxy).

Redemption proceeds, distributions, and dividend payments on the 2021 Bonds will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the City or Fiscal Agent, on payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC nor its nominee, Fiscal Agent, or City, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds, distributions, and dividend payments to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of the City or the Fiscal Agent, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.

DTC may discontinue providing its services as depository with respect to the 2021 Bonds at any time by giving reasonable notice to the City or the Fiscal Agent. Under such circumstances, in the event that a successor depository is not obtained, bond certificates are required to be printed and delivered.

The City may decide to discontinue use of the system of book-entry transfers through DTC (or a successor securities depository). In that event, bond certificates will be printed and delivered.

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# APPENDIX G APPRAISAL REPORT

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# **San Francisco Appraisal of Real Property** City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021 Vacant Land Avenue of the Palms San Francisco, San Francisco County, California 94130 **Prepared For:** City and County of San Francisco **Effective Date of the Appraisal:** August 1, 2021 **Report Format:** Appraisal Report – Standard Format **IRR** - San Francisco File Number: 192-2021-0220

**Integra Realty Resources** 





City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021

Avenue of the Palms San Francisco, California



September 16, 2021

Ms. Anna Van Degna Director City and County of San Francisco 1 Dr. Carlton B. Goodlett Pl. San Francisco, CA 94102

SUBJECT: Market Value Appraisal

City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021

Avenue of the Palms

San Francisco, San Francisco County, California 94130

IRR - San Francisco File No. 192-2021-0220

#### Dear Ms. Van Degna:

Integra Realty Resources – San Francisco is pleased to submit the accompanying appraisal of the referenced property. The purpose of the appraisal is to develop an opinion of the market value of the fee simple interest in the property. The client for the assignment is City and County of San Francisco, and the intended use is for bond underwriting purposes. The appraisers understand and agree this Appraisal Report is expected to be, and may be, utilized by the City and County of San Francisco and CFD No. 2016-1 in the marketing of the Special Tax Bonds of CFD No. 2016-1 (Treasure Island) Improvement Area No. 2 ("Bonds") and to satisfy certain legal requirements in connection with issuing the Bonds.

The subject property represents the taxable land areas within CFD No. 2016-1 (Treasure Island) Improvement Area No. 2 and includes five development parcels of land located on Treasure Island. The Parcels are entitled for the development of 232 for-sale condominiums and 545 for-rent apartment units; each of the multifamily improvements will also include ground floor retail. Ownership of the Parcels is held by entities associated with Stockbridge Capital Group, LLC, Wilson Meany, LP, Lennar, and Poly (USA) Real Estate Development Corporation. As of the effective appraisal date, infrastructure work is underway at the subject.

Ms. Anna Van Degna City and County of San Francisco September 16, 2021 Page 2

The appraisal is intended to conform with the Uniform Standards of Professional Appraisal Practice (USPAP), the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute, applicable state appraisal regulations, and the appraisal guidelines of City and County of San Francisco. The appraisal is also prepared in accordance with the Appraisal Standards for Land Secured Financing published by the California Debt and Investment Advisory Commission (CDIAC) (2004).

To report the assignment results, we use the Appraisal Report option of Standards Rule 2-2(a) of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal, we adhere to the Integra Realty Resources internal standards for an Appraisal Report – Standard Format. This format summarizes the information analyzed, the appraisal methods employed, and the reasoning that supports the analyses, opinions, and conclusions.

We have been requested to provide the market value of the appraised properties as of the date of value (August 1, 2021). The market value of the appraised properties in CFD No. 2016-1 Improvement Area No. 2 account for the impact of the Lien of the Special Tax securing the repayment of the Bonds.

As a result of the analyses herein, the market value (fee simple interest) of the appraised properties by ownership, subject to a hypothetical condition, as of August 1, 2021, is presented in the following table:

Value Conclusion			
Appraised Property	Ownership	Appraisal Premise	Value Conclusion
Parcel C2.2 (175 multifamily units)	TI Lot 8, LLC	Market Value, subject to a Hypothetical Condition	\$19,200,000
Parcel C2.3 (114 condominium units)	Poly (USA) Real Estate Development Corp.	Market Value, subject to a Hypothetical Condition	\$12,000,000
Parcel B1 (117 multifamily units, retail)	Poly (USA) Real Estate Development Corp.	Market Value, subject to a Hypothetical Condition	\$6,000,000
Parcel C2.4 (250 multifamily units)	TI Lot 10, LLC	Market Value, subject to a Hypothetical Condition	\$14,300,000
Parcel C3.4 (160 condominium units)	TI Lots 3-4, LLC	Market Value, subject to a Hypothetical Condition	\$23,900,000
Aggregate Proceeds of CFD No. 2016-1, Improvement Area 2		Market Value, subject to a Hypothetical Condition	\$75,400,000



Ms. Anna Van Degna City and County of San Francisco September 16, 2021 Page 3

#### **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. It is assumed any necessary environmental remediation has been completed and the subject not negatively impacted by any environmental conditions.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. We have been requested to provide an opinion of market value of the subject property as of August 1, 2021. It is a hypothetical condition of the Appraisal that proceeds from the Bonds are available to reimburse for certain public improvements completed to date.

The outbreak of the Novel Coronavirus (COVID-19), declared an outbreak by the World Health Organization (WHO) on January 30, 2020 and subsequently reclassified as a worldwide pandemic on March 11, 2020, created substantial uncertainty in the worldwide financial markets. At the beginning of the pandemic, through the third quarter of 2020, transaction volume slowed significantly and market data was scarce. After an initial lull in activity, restrictions were eased which resulted in increased sales and leasing activity. On June 15, 2021, one day after the effective appraisal date, the phased re-opening plan in California was disbanded, capacity limits were removed, and the mask mandate was mostly eliminated. The following restrictions for large groups remain in place:

- At outdoor events with more than 10,000 people, the State recommends venues to have a verification of vaccination/negative test in place. Individuals who are not vaccinated can enter if wearing a mask. Note that the verification is a recommendation, not a requirement.
- Indoor venues with 5,000 or more people are required to implement a verification process. Non-vaccinated people who do not show a negative COVID-19 test result cannot enter/attend these indoor events.

During the peak of the pandemic, there was an interruption in collections in nearly all commercial sectors. Most survey respondents suggest this was short-lived, and defaults have declined substantially, essentially being nonexistent at this time. Furthermore, the national unemployment rate reached a peak at 14.8% in April 2020 but has since decreased to 5.8% as of May 2021. Sales and leasing activity were reaching pre-pandemic levels in many markets in early Summer, though the recent emergence of the delta variant is dampening some aspects of economic recovery.

If a surge in coronavirus cases leads to renewed shutdowns, the forecasts and projections contained herein may change. Our valuation is based on the best information available as of the effective date of value.



Ms. Anna Van Degna City and County of San Francisco September 16, 2021 Page 4

If you have any questions or comments, please contact the undersigned. Thank you for the opportunity to be of service.

Respectfully submitted,

**INTEGRA REALTY RESOURCES - SAN FRANCISCO** 

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Executive Summary 2

# **Executive Summary**

Property Name	City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021
Address	Avenue of the Palms San Francisco, San Francisco County, California 94130
Property Type	Land - Other
Owner of Record	Poly (USA) Real Estate Development Corporation / TI Lot 8,
	LLC / TI Lot 10, LLC / TI Lots 3-4, LLC
Tax ID	8903-004, 8904-004, 8904-005, 8906-005, 8906-006, 8901-
	003 and 8901-004
Land Area	5.22 acres; 227,230 SF
Zoning Designation	TI-R / TI-MU, Treasure Island - Residential / Treasure Island
Highest and Best Use	Single and multifamily residential use
Exposure Time; Marketing Period	6 - 9 months; 6 - 9 months
Effective Date of the Appraisal	August 1, 2021
Date of the Report	September 16, 2021
Property Interest Appraised	Fee Simple

The values reported above are subject to the definitions, assumptions, and limiting conditions set forth in the accompanying report of which this summary is a part. No party other than City and County of San Francisco and finance team may use or rely on the information, opinions, and conclusions contained in the report. It is assumed that the users of the report have read the entire report, including all of the definitions, assumptions, and limiting conditions contained therein.

#### Extraordinary Assumptions and Hypothetical Conditions

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. It is assumed any necessary environmental remediation has been completed and the subject not negatively impacted by any environmental conditions.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. We have been requested to provide an opinion of market value of the subject property as of August 1, 2021. It is a hypothetical condition of the Appraisal that proceeds from the Bonds are available to reimburse for certain public improvements completed to date.



# **General Information**

# **Identification of Subject**

The subject property represents the taxable land areas within CFD No. 2016-1 (Treasure Island) Improvement Area No. 2 and includes five development parcels of land located on Treasure Island. The Parcels are entitled for the development of 232 for-sale condominiums and 545 for-rent apartment units; each of the multifamily improvements will also include ground floor retail. Ownership of the Parcels is held by entities associated with Stockbridge Capital Group, LLC, Wilson Meany, LP, Lennar, and Poly (USA) Real Estate Development Corporation. As of the effective appraisal date, infrastructure work is underway at the subject. A legal description of the property is in the addenda.

Property Identifica	ation
Property Name	City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021
Address	Avenue of the Palms San Francisco, California 94130
Tax ID Owner of Record	8903-004, 8904-004, 8904-005, 8906-005, 8906-006, 8901-003 and 8901-004 Poly (USA) Real Estate Development Corporation / TI Lot 8, LLC / TI Lot 10, LLC / TI Lots 3-4, LLC

A summary of the five development parcels, which are comprised of seven assessor's tax identification numbers, is provided below. Please note, Parcels C3.3 and C3.4 are combined for the purposes of this analysis and designated "C3.4"; similarly, Parcels B1.1 and B1.2 are combined and designated "B1".

Land Area Su	ummary			
Tax ID	Parcel	SF	Acres	
8903-004	Parcel C2.2	48,919	1.12	
8904-004	Parcel C2.3	36,117	0.83	
8904-005	Parcel C2.4	36,647	0.84	
8906-005	Parcel C3.3	26,986	0.62	
8906-006	Parcel C3.4	34,221	0.79	
8901-003	Parcel B1.1	22,119	0.51	
8901-004	Parcel B1.2	22,221	0.51	
Total		227,230	5.22	
Source: Public R	ecords			

A summary of land uses by Parcel is provided on the following page.



Land Use Overview									
			For	No. of Market	No. of BMR	Total	Parking	Rentable Area -	Rentable Area -
Parcel	Acreage	Use	Sale/Rent	Rate Units	Units	Units	Spaces	Residential	Retail
Parcel C2.2	1.12	Multifamily/Retail	For Rent	169	9	178	92	140,763	1,700
Parcel C2.3	0.83	Condominium	For Sale	79	4	83	83	101,350	-
Parcel C2.4	0.84	Multifamily/Retail	For Rent	226	24	250	124	206,098	1,127
Parcel C3.3 & C3.4 ("C3.4")	1.41	Condominium	For Sale	142	7	149	149	149,067	-
Parcel B1.1 & B1.2 ("B1")	1.02	Multifamily/Retail	For Rent	111	6	117	58	85,467	4,957

## Sale History

The most recent closed sales of the subject is summarized as follows:

	Sale 1	Sale 2	Sale 3	Sale 4	Sale 5
Sale Date	November 10, 2020	November 10, 2020	November 10, 2020	November 10, 2020	November 10, 2020
Buyer	Poly (USA) Real Estate	TI Lot 8, LLC	Poly (USA) Real Estate	TI Lot 10, LLC	TI Lots 3-4, LLC
	Development Corp.		Development Corp.		
Sale Price	\$7,900,000	\$13,900,000	\$11,000,000	\$25,900,000	\$14,900,000
Notes	Parcel B1	Parcel C2.2	Parcel C2.3	Parcel C2.4	Parcel C3.4

Development of Treasure Island (Improvement Area No. 2) involves multiple City and County of San Francisco agencies, master developer entities, and merchant builders. Transfers of land are anticipated to occur at varying stages throughout the development process, the specific details of which have not been provided for consideration herein. The transaction prices above are based on the condition of the appraised properties as if all infrastructure development, which is the obligation of the seller (master developer entity), is complete; whereas, the estimates of market value derived herein are based on the condition of each appraised Parcel as of the effective date of value, with infrastructure development still remaining. Therefore, the prior sale prices are not considered indicative of market value as of the respective dates of transfer or current market value.

## **Pending Transactions**

To the best of our knowledge, the property is not subject to an agreement of sale or an option to buy, nor is it listed for sale, as of the effective appraisal date.

# **Purpose of the Appraisal**

The purpose of the appraisal is to develop an opinion of the market value of the fee simple interest in the taxable properties within the boundaries of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 as of the effective date of the appraisal, August 1, 2021. The date of the report is September 16, 2021. The appraisal is valid only as of the stated effective date.



## **Definition of Market Value**

Market value is defined as:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their own best interests;
- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

(Source: Code of Federal Regulations, Title 12, Chapter I, Part 34.42[h]; also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77472)

## **Definition of Property Rights Appraised**

Fee simple estate is defined as, "Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

Source: Appraisal Institute, The Dictionary of Real Estate Appraisal, 6th ed. (Chicago: Appraisal Institute, 2015)

## **Intended Use and User**

The intended use of the appraisal is for bond underwriting purposes. The client is the City and County of San Francisco. The intended users are the City and County of San Francisco and its associated finance team. The appraisal is not intended for any other use or user. No party or parties other than City and County of San Francisco and its associated finance team may use or rely on the information, opinions, and conclusions contained in this report.

## **Applicable Requirements**

This appraisal is intended to conform to the requirements of the following:

- Uniform Standards of Professional Appraisal Practice (USPAP);
- Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute;



- Applicable state appraisal regulations;
- Appraisal Standards for Land Secured Financing published by the California Debt and Investment Advisory Commission (2004);

Interagency Appraisal and Evaluation Guidelines issued December 10, 2010;

## Report Format

This report is prepared under the Appraisal Report option of Standards Rule 2-2(a) of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal, we adhere to the Integra Realty Resources internal standards for an Appraisal Report – Standard Format. This format summarizes the information analyzed, the appraisal methods employed, and the reasoning that supports the analyses, opinions, and conclusions.

## **Prior Services**

USPAP requires appraisers to disclose to the client any other services they have provided in connection with the subject property in the prior three years, including valuation, consulting, property management, brokerage, or any other services. We have not performed any services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

## **Scope of Work**

To determine the appropriate scope of work for the assignment, we considered the intended use of the appraisal, the needs of the user, the complexity of the property, and other pertinent factors. Our concluded scope of work is described below.

### **Valuation Methodology**

This appraisal report has been prepared in accordance with the Uniform Standards of Professional Appraisal Practice (USPAP). This analysis is intended to be an "appraisal assignment," as defined by USPAP; the intention is the appraisal service be performed in such a manner that the result of the analysis, opinions, or conclusion be that of a disinterested third party.

Several legal and physical aspects of the subject property were researched and documented. A physical inspection of the property was completed and serves as the basis for the site description contained in this report. The sales history was verified by consulting public records and a preliminary title report. Numerous documents were provided for the appraisal, including: developer's budget, tentative map, project renderings, development timeline, and entitled land uses. The zoning, earthquake zone, flood zone and utilities were verified with applicable public agencies. Property tax information for the current tax year was obtained from the San Francisco County Assessor's office.

Data relating to the subject's neighborhood and surrounding market area were analyzed and documented. This information was obtained through personal inspections of portions of the neighborhood and market area, newspaper articles, and interviews with various market participants, including property owners, property managers, brokers, developers, and local government agencies.



In this appraisal, the highest and best use of the subject property as though vacant was determined based on the four standard tests (legal permissibility, physical possibility, financial feasibility and maximum productivity).

It is not uncommon for appraisers to be asked to appraise properties at atypical times, relative to when market participants most often transfer properties. The market recognizes typical points during the development process when master planned projects often transfer, such as upon obtaining entitlements, completion of spinal infrastructure and/or recordation of final subdivision maps, for example. In valuation assignments that involve value scenarios that do not coincide with the typical transaction points along the development timeline, the appraiser must apply market logic to the particular stage of the project. Since the subject is at one of these atypical points, we have employed market logic in the valuation of the subject in its hypothetical condition.

In the valuation of the subject property, which comprises the taxable land within the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2, subject to the Lien of the Special Tax securing the Bonds, the market value of the taxable components were estimated using multiple approaches to value. For the subject's single family residential land, to be developed with for-sale condominium units, a land residual analysis is the most applicable method of valuation and is utilized. Comparable bulk land sales are also considered as secondary support.

In the land residual analysis (a variation of the cost approach and income capitalization approaches combined), all direct and indirect costs are deducted from an estimate of the anticipated gross sales price of the improved product; the resultant net sales proceeds are then discounted to present value at an anticipated rate over the development and absorption period to indicate the residual value of the land.

The subject also includes three Parcels to be developed with for-rent multifamily residential use over ground floor retail. The valuation of these components begins with employing extraction analyses to estimate of the market value of the land for each of the subject Parcels. This analysis considers the direct and indirect construction costs, lease up costs, and entrepreneurial profit associated with each Parcel and deducts these costs from the market value as if stabilized to arrive at the value of the underlying land. Direct capitalization analyses are utilized to determine the market value of the proposed vertical (leasehold) improvements as if stabilized. As a test of reasonableness, we also consider improved multifamily sales, as well as multifamily residential land sales.

It should be noted, both the for-sale and for-rent Parcels will include units set aside to meet inclusionary housing requirements. These units will not be subject to the Lien of the Special Tax securing the Bonds. Since the subject comprises land at this time (under development), the obligation to construct (cost) and sell/rent (at a restricted price) such inclusionary housing units will be considered in the valuation of the underlying land.

All five development parcels are held by merchant builders, and it is our opinion the Parcels could transfer within twelve months of exposure to the market; thus, no further discounting is necessary. As there remains additional backbone infrastructure to be completed, the allocable remaining infrastructure costs attributable to the Parcels are considered on a proportionate share basis based upon each Parcel's acreage. While the completion of backbone infrastructure remains the obligation of the master developer, rather than the present owners (merchant builders) the purpose of this



appraisal is to estimate the market value of the real property as of a specific point in time. Therefore, it is our opinion the proportionate allocation of remaining costs to each Parcel is appropriate.

### **Research and Analysis**

The type and extent of our research and analysis is detailed in individual sections of the report. This includes the steps we took to verify comparable sales, which are disclosed in the comparable sale profile sheets in the addenda to the report. Although we make an effort to confirm the arms-length nature of each sale with a party to the transaction, it is sometimes necessary to rely on secondary verification from sources deemed reliable.

## Inspection

Eric Segal, MAI, conducted an on-site inspection of the property on May 31, 2021. Kevin Ziegenmeyer, MAI, and Laura Diaz have also inspected the property.





# **Economic Analysis**

# Area Analysis - San Francisco

#### Introduction

San Francisco is one of nine counties that comprise the greater San Francisco Bay Area. Spanning 47 square miles of peninsula land between the Pacific Ocean and San Francisco Bay, San Francisco County is unique in that it also defines the boundaries of the city of San Francisco. San Mateo County lies directly to the south, Marin County lies to the north, across the Golden Gate Bridge, and Alameda County lies to the east, across the Bay Bridge. San Francisco is the geographic and economic center of the Bay Area. Each day more than 400,000 workers commute to the city.

The topography of the area consists generally of rolling hills. The peninsula that San Francisco County rests on is surrounded by three bodies of water – the Pacific Ocean, the Golden Gate strait, and the San Francisco Bay. The area has a mild climate, with a relatively comfortable temperature range year-round. Rarely does the overall temperature rise above 75 degrees or dip below 45 degrees Fahrenheit. Earthquakes are a common occurrence in the Bay Area due to the proximity to the San Andreas and Hayward Faults. The last major earthquake occurred in 1989 and measured 7.1 on the Richter scale.

## **Population**

The nine-county Bay Area is home to more than 7.7 million residents and has shown an average annual growth of 0.1% over the past five years. San Francisco County has had an average growth of 0.1% per year. The following table shows recent population trends for San Francisco County, as well as the other counties that make up the Bay Area.

<b>Population Trends</b>							
County	2016	2017	2018	2019	2020	2021	%/Yr
Alameda	1,631,230	1,644,303	1,651,760	1,659,608	1,663,114	1,656,591	0.3%
Contra Costa	1,127,634	1,137,577	1,143,188	1,147,623	1,149,853	1,153,854	0.5%
Marin	263,130	262,695	262,179	261,478	260,388	257,774	-0.4%
Napa	141,530	141,320	140,340	139,608	139,000	137,637	-0.6%
San Francisco	871,613	878,697	885,716	886,885	889,783	875,010	0.1%
San Mateo	767,099	769,401	770,927	771,160	771,061	765,245	0.0%
Santa Clara	1,928,438	1,937,008	1,943,579	1,944,733	1,945,166	1,934,171	0.1%
Solano	430,315	435,186	436,813	438,205	439,211	438,527	0.4%
Sonoma	502,338	503,405	500,485	495,919	491,354	484,207	-0.7%
Total	7,663,327	7,709,592	7,734,987	7,745,219	7,748,930	7,703,016	0.1%

## **Employment & Economy**

The California Employment Development Department has reported the following employment data for the City/County of San Francisco in the recent past.



<b>Employment Trends</b>						
	2015	2016	2017	2018	2019	2020
Labor Force	541,400	555,300	563,400	568,700	579,600	556,100
Employment	521,700	537,000	546,800	555,000	566,600	512,500
Job Growth	16,200	15,300	9,800	18,000	19,800	(42,500)
Unemployment Rate	3.6%	3.3%	2.9%	2.4%	2.2%	7.8%

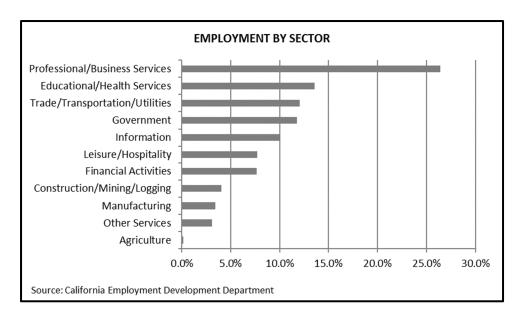
Most areas within the state and nation, including San Francisco County, saw declining unemployment rates in 2004 through 2006, increases from 2007 to 2010, and declines between 2011 and 2019. However, this downward trend has shifted as a result of the COVID-19 crisis. In an effort to prevent the spread and impact of the virus, statewide Stay-At-Home Orders were issued by the governor on March 19, 2020, which directed residents to stay at home except to perform essential activities necessary for the health and safety of individuals and their families. These unprecedented measures left just "essential" businesses open. The closure of non-essential businesses has had a significant impact on employment.

The average annual unemployment rate in San Francisco County was 2.2% in 2019 and remained in the 2.2% to 2.8% range during the first quarter of 2020, spiking to 13.0% in April 2020. The average unemployment rate in 2020 was 7.8%. The California Employment Development Department reported an unemployment rate of 5.4% in San Francisco County in April 2021, compared to 8.1% for California and 5.7% for the nation.

As of March 2021, it was reported jobs declined by 128,800 jobs (10.9%) in the San Francisco Metro (San Francisco and San Mateo Counties) year-over-year. The greatest job loss was in the Leisure/Hospitality sector with 67,200 jobs lost, followed by the Trade/Transportation/Utilities sector with 20,700 jobs lost. Jobs as of April 2021 were up 57,300 year-over-year, as many of the jobs lost after the coronavirus outbreak were restored once restrictions eased and businesses reopened.

The chart on the following page indicates the percentage of total employment for each sector within the city/county as of April 2021.





As illustrated above, San Francisco's largest employment sector is Professional and Business Services, accounting for roughly 26.4% of all employment, having outpaced all other major industries in terms of job growth prior to the pandemic. The remainder of employment is divided among all other industry sectors, with Educational and Health Services, Trade/Transportation/Utilities (which includes wholesale and retail trade) and Government each accounting for roughly 12% - 14% of the total. The following table shows the largest employers in the city/county as of 2019.

Larges	et Employers		
	Employer	Industry	Employees
1	City and County of San Francisco	Government	36,910
2	University of California San Francisco	Education	34,690
3	San Francisco Unified School District	Education	10,257
4	Salesforce	Technology	9,100
5	Wells Fargo & Co.	Financial Activities	7,296
6	Kaiser Permanente	Healthcare	6,659
7	United Airlines	Airline Carrier	6,153
8	Sutter Health	Healthcare	6,134
9	Uber Technologies, Inc.	Transportation	5,500
10	Gap, Inc.	Retail	4,500
Source:	City and County of San Francisco, Comprehensive	Annual Financial Report, June 30,	2020

## **Transportation**

Access to and through San Francisco is provided by Interstate 280, U.S. Highway 101 and State Highway 1. Interstate 280 runs northeast to Interstate 80, which traverses the Bay Bridge, connecting to Oakland (Alameda County) in the East Bay and heading north through Solano County and the city of Sacramento before continuing on through the Sierra Nevada Mountains and Reno, Nevada. Interstate



280 and U.S. Highway 101 run relatively parallel south of San Francisco, along the peninsula through San Mateo County and Silicon Valley to San Jose (Santa Clara County). U.S. Highway 101 runs north along the eastern side of San Francisco and connects to Interstate 80 at the Bay Bridge. U.S. Highway 101 also leads from the northern edge of the county over the Golden Gate Bridge into Marin County and beyond. State Highway 1 travels along the Pacific coast of California from southern California to northern California where it merges with U.S. Highway 101 in Mendocino County.

As indicated above, vehicular access to the city/county of San Francisco is provided by the Golden Gate Bridge from the north, the Bay Bridge from the east, and the southern peninsula (San Mateo and Santa Clara Counties) to the south. Public transportation is provided by Amtrak trains, bus service and the Bay Area Rapid Transit (BART), which links Pittsburg/Bay Point and Richmond (Contra Costa County), Dublin/Pleasanton and Fremont (Alameda County) and Millbrae and the San Francisco International Airport (San Mateo County) to the city/county of San Francisco. Cable-car, Muni and BART service provide public transportation within the city. BART and County Connection buses shuttle commuters to and from outlying areas. The aforementioned San Francisco International Airport lies about 12 miles south of the city.

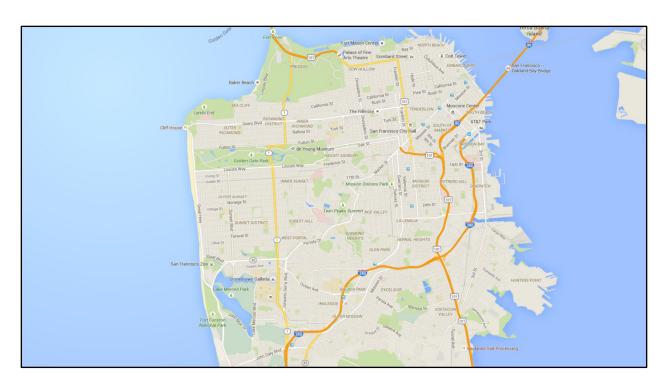
#### **Household Income**

Median household income represents a broad statistical measure of well-being or standard of living in a community. The median income level divides households into two equal segments with one half of households earning less than the median and the other half earning more. The median income is considered to be a better indicator than the average household income as it is not dramatically affected by unusually high or low values. The U.S. Census Bureau estimates a median household income for San Francisco County of \$112,449 in 2019 dollars (most recent data available). This is significantly higher than the state of California's median income of \$75,235. The county's income is the fourth highest among California counties, trailing only Santa Clara, San Mateo and Marin counties.

#### Neighborhoods

San Francisco is identified by many smaller submarkets or neighborhoods. The main neighborhoods are described in the following paragraphs based on information from onlyinsanfrancisco.com and Urban Bay Properties.





Castro/Upper Market: San Francisco's historic F-Line streetcars are one of the best ways to reach the Castro and Upper Market areas. The Castro, and nearby Noe Valley, offer village-like amenities including pedestrian-friendly streets, Victorian homes in historic Eureka Valley, an array of trendy stores and outdoor cafes for the "see and scene" crowd. The upper stretch of Market Street coils around the lower reaches of Twin Peaks. Noted for their sweeping vistas of the Bay Area, these crests are popular with sightseers. Glen Park on the lower slopes of Diamond Heights has a canyon park and is near a BART station.

**Chinatown:** The entrance to Chinatown at Grant Avenue and Bush Street is called the "Dragon's Gate." Inside are 24 blocks of hustle and bustle, most of it taking place along Grant, the oldest street in San Francisco. This city within a city is best explored on foot; exotic shops, food markets, temples and small museums are comprised within its boundaries. The former central telephone exchange of the Pacific Telephone and Telegraph Company stands at 743 Washington Street. Now a bank, it is the first Chinese-style building constructed in San Francisco, and the exact site where California's first newspaper was printed.

Civic Center: San Francisco's widest street, Van Ness Avenue, runs down the middle of Civic Center. A short distance from Civic Center is Hayes Valley, which boasts galleries, antique shops, restaurants and book nooks. A stretch of Larkin Street, starting just beyond the Asian Art Museum's front door at Larkin and McAllister up to O'Farrell, has been designated Little Saigon. Some 250 Vietnamese-owned businesses are concentrated in this and the nearby Tenderloin areas. The Polk Street district parallels Van Ness Avenue and extends all the way to Fisherman's Wharf, where it terminates in front of the historic Maritime Museum. Catering to a diverse population, Polk Street is one of the oldest shopping districts in San Francisco.



**Embarcadero/Financial District:** Lined with deep-water piers, The Embarcadero is literally where one embarks. At the foot of Market Street is the Ferry Building, which houses a food hall, restaurants and a farmer's market. The Ferry Building is also the terminal for ferries to Marin County, Vallejo, Oakland and Alameda. Across the bay is Treasure Island, a man-made island that was the site of the 1939 Golden Gate International Exposition. Much of Jackson Square, one of 11 historic districts, has many buildings dating from the mid-1800s.

**Fisherman's Wharf:** Fisherman's Wharf is home to fishing boats, seafood stalls, steaming crab cauldrons, seafood restaurants and sourdough French bread bakeries, as well as souvenir shops and museums. The historic F-Line streetcar and two cable car lines terminate in the area and sightseeing boats and boat charters link to Alcatraz, Angel Island and other points around San Francisco Bay.

**Haight-Ashbury:** One of the most photographed scenes in San Francisco, Alamo Square's famous "postcard row" at Hayes and Steiner Streets is a tight formation of Victorian houses back-dropped by downtown skyscrapers. The corner of Haight and Ashbury Streets still has its tie-dyed roots; vintage clothing, books and records are abundant here and along lower Haight Street. Locals will point out Buena Vista Park, with its city views, and, for architectural highlights, Masonic, Piedmont and Delmar Streets. Parnassus Heights is home to the University of California, San Francisco.

Japantown/Fillmore: Founded in 1906, Japantown is the oldest Japanese district in the United States and one of only three remaining. This small slice of Japanese life is near the Fillmore, the "Harlem of the West," which is witnessing a revival of its jazz heritage and is the setting for an annual open-air jazz festival.

Marina/Presidio: The Golden Gate Bridge is one of the world's most famous landmarks. Its southern approach via State Highway 1/U.S. Highway 101 traverses some of the city's most scenic and historic areas including the Presidio of San Francisco and the Marina, site of the 1915 Panama-Pacific International Exposition. The outdoor cafes of Union Street in Cow Hollow, former dairy land, are ideal spots for people watching and gazing up at the mansions of Pacific Heights. Outer Sacramento Street and Laurel Heights contain a variety of shopping areas.

**Mission District:** Boasting some of the best weather in the city, the Mission District, Bernal Heights and Potrero Hill take advantage of an abundance of fog-free days. New restaurants and night spots are a draw while Mission Dolores, 16th and Dolores Streets, is the oldest structure in San Francisco. Many of the city's pioneers are buried in an adjacent cemetery. The largest concentration of murals in the city adorns buildings, fences and walls throughout the District. Potrero Hill's Dogpatch neighborhood is one of 11 historic Districts in the city.

**Nob Hill:** Once the home of the silver kings and railroad barons, the "nabobs," Nob Hill's noble tenants include Grace Cathedral, a replica of Notre Dame in Paris; Huntington Park, site of many art shows and graced by a replica of a 16th century Roman fountain; Nob Hill Masonic Center, an architectural dazzler hosting various musical events; the Cable Car Barn, where the cable cars are stored when not in service, and grand hotels, including the Mark Hopkins (Intercontinental Hotel) and the famous Top Of The Mark restaurant/bar and the Fairmont. Russian Hill, named for burial sites of Russian hunters who were active in California waters in the early 1800s, is most famous for the winding curves of Lombard Street.



**North Beach:** North Beach is transformed into one of San Francisco's most electric playgrounds with live music and dancing. Many local residents practice tai chi in Washington Square. Coit Tower atop Telegraph Hill offers marvelous views of the city. Thirty local artists painted murals on its ground floor walls in 1933.

**Richmond District:** Laid out in a grid of multifamily houses all the way to the Great Highway and Ocean Beach, the area is bordered by Golden Gate Park, Lincoln Park/Presidio and Lone Mountain. Shopping is concentrated along major thoroughfares, including Geary Boulevard and Clement Street. The Richmond District sprouted a second Chinatown along Clement Street in the early 1970s thanks to the numerous Asian restaurants and retail stores.

**Soma/Yerba Buena:** Yerba Buena Gardens, "the largest concentration of art west of the Hudson River," is an oasis in the heart of the city. Moscone Center and more than a dozen museums are located here as well as a memorial to Dr. Martin Luther King, Jr. The University of California San Francisco, Mission Bay is the largest biomedical university expansion in the United States. The home of the San Francisco Giants, AT&T Park, is nearby. The South Beach area, recently transformed into a mixed-use waterfront neighborhood, includes the restored warehouses in the South End Historic District and several marinas.

**Union Square:** Virtually every fashion label in the world has set up shop in and around Union Square, a landmark park in the heart of the downtown shopping and hotel district. Granite plazas, a stage, a café and four grand entrance corner plazas bordered by the park's signature palms, pay tribute to the Square's distinctive history and offer a forum for civic celebrations. The cable cars head up Powell Street from here and flower stands populate every corner. Thousands originally from Laos, Cambodia and Vietnam have given the Tenderloin, a 20-square-block district west of Union Square, new life. A landmark church, an experimental theatre house, jazz and blues clubs, restaurants and cafes point to a neighborhood renaissance.

**Mission Bay:** Established as a redevelopment area by the City and County of San Francisco in 1998, this neighborhood was primarily undeveloped for several years, with warehouses, shipping yards and factories the primary land uses in the area. Now, since the construction of AT&T Park, home to the San Francisco Giants baseball team, the Mission Bay and Central Waterfront area of San Francisco is developing as a biotech research hub for the Bay Area. California's Stem Cell Research headquarters is located in Mission Bay, as is a new University of California San Francisco (UCSF) Mission Bay campus. Newly constructed and proposed residential lofts and condos are also part of the neighborhood resurgence.

**Bayview/Candlestick Point/Hunters Point:** This area is primarily south of Interstate 280 and is home to the former Hunters Point shipyard. The Point, located within the former shipyard, is hyped as "America's largest art colony," and hosts several open art events and exhibitions during the year. The Bayview Opera House is the city's first opera house. Candlestick Point was the former home of Candlestick Park stadium.

**Treasure Island/Yerba Buena Island:** Treasure Island and Yerba Buena Island are located in the San Francisco Bay west of Interstate 80/The Bay Bridge. Treasure Island was artificially created with bay sand and became a U.S. Naval Station in 1941. After World War II, the island was utilized as a naval



training and administrative center. Yerba Buena Island is a natural island which has historically been utilized by the U.S. Army, which established a post on the northeast portion of the island in 1867. In 1997, the Treasure Island Development Agency (TIDA) was created to oversee the reuse and redevelopment of the Treasure Island Naval Station, which had been closed by the Base Realignment and Closure Commission in 1993. Currently, the Treasure Island Development Project is underway which will eventually result in 461-acres of land across both islands being redeveloped for residential, office, retail, and hotel use with substantial infrastructure upgrades.

#### **Recreation & Culture**

San Francisco is a city rich with cultural and recreational opportunities that attract residents and visitors alike. The city is home to live theater, symphony, ballet, opera, many diverse restaurants, professional sports teams, numerous public parks, a national recreation area, museums, beaches and a wide variety of residential neighborhoods. Professional sports teams in the Bay Area include the San Francisco Giants (baseball), Oakland A's (baseball), Golden State Warriors (basketball), San Francisco 49ers (football), San Jose Sharks (hockey) and San Jose Earthquakes (soccer).

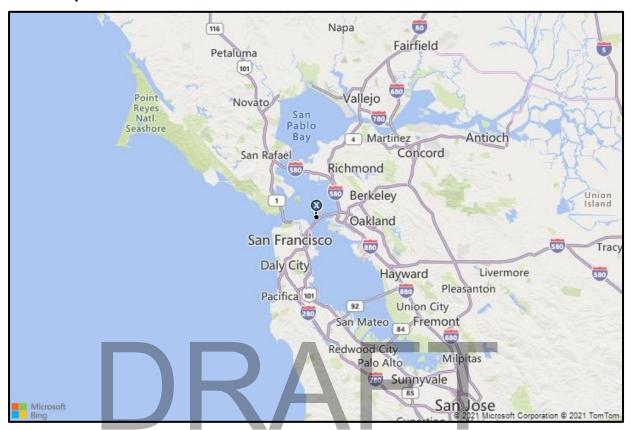
San Francisco is known for drawing tourists from around the globe with its wide array of attractions. Major points of interest include Alcatraz Island, Angel Island, Fisherman's Wharf, the Embarcadero, the Aquarium of the Bay, and a city zoo. The 1,000-acre Golden Gate Park is San Francisco's largest park and offers a treasure trove of attractions, including Strybing Arboretum and Botanical Gardens, a biodiversity hub with 6,000 plant species and a towering display of California redwoods; the Japanese Tea Garden; a children's playground; the Asian Art Museum; MH de Young Memorial Museum; and the California Academy of Sciences.

#### Conclusion

San Francisco is one of the largest metropolitan areas in the U.S. and serves as a hub for international commerce, financial services and tourism. The city is densely built-out with a limited supply of developable land. In recent years, the region experienced strong employment and economic conditions, and favorable conditions in most real estate sectors. However, employment conditions declined sharply in April 2020 following stay-at-home mandates and business closures in response to the COVID-19 pandemic. Market and economic conditions have since improved, but some uncertainty remains in the near term as policies aimed at financial relief and resuming business operations continue to be developed and implemented. The historical stability of the local economy bodes well for the long-term outlook for the region.



# Area Map





## **Surrounding Area Analysis**

#### **Boundaries**

The subject is located on Treasure Island, an artificially created island in the San Francisco Bay between the city of San Francisco and the city of Oakland. To the south, Treasure Island is connected to Yerba Buena Island via Treasure Island Road.

A map identifying the location of the property follows this section.

## **Access and Linkages**

Vehicular access to Treasure Island is provided by Interstate 80 via the Oakland-San Francisco Bay Bridge, which provides access to San Francisco and Oakland. Yerba Buena Tunnel runs through the island and connects it with the Bay Bridge. Interstate 80 connects to Highway 101 south of the subject property in San Francisco and connects to Interstates 580 and 880 east of the subject in Oakland. Access to the subject property from the I-80 ramp is provided by Treasure Island Road. San Francisco's central business district, the economic and cultural center of the region, is approximately three to four miles from the subject property. Downtown Oakland is located approximately eight miles east of Treasure Island.

Upon completion of the proposed development, Treasure Island and Yerba Buena Island are expected to enjoy bus service, with ferry service to San Francisco also available from Treasure Island. The San Francisco International Airport is approximately 18 miles south of the subject property, while the Oakland International Airport is 16 miles southeast of the subject.

#### **Demand Generators**

Access to employment centers in San Francisco and Oakland is a major demand generator. In San Francisco, the Financial District is a three to four-mile drive from Yerba Buena Island. Employers in the Financial District represent significant concentrations in the utilities, retail, financial services, healthcare and technology industries. The adjacent SOMA neighborhood has become the premier location for technology employers, with a combination of large, established technology firms, growth stage firms and newer start-ups.

#### **Demographic Factors**

A demographic profile of the surrounding area, including population, households, and income data, is presented in the following table.



	10-Minute Drive	15-Minute Drive	20-Minute Drive	San Francisco	San Francisco
2021 Estimates	Time	Time	Time	County	Oakland MSA
Population 2010	70,425	629,313	1,399,781	805,235	4,335,391
Population 2021	94,469	710,136	1,538,550	888,361	4,758,973
Population 2026	100,156	737,735	1,591,069	919,486	4,918,823
Compound % Change 2010-2021	2.7%	1.1%	0.9%	0.9%	0.9%
Compound % Change 2021-2026	1.2%	0.8%	0.7%	0.7%	0.7%
Households 2010	35,167	287,076	575,711	345,811	1,627,360
Households 2021	48,725	329,783	641,373	387,190	1,788,948
Households 2026	51,869	343,870	665,392	402,008	1,850,041
Compound % Change 2010-2021	3.0%	1.3%	1.0%	1.0%	0.9%
Compound % Change 2021-2026	1.3%	0.8%	0.7%	0.8%	0.7%
Median Household Income 2021	\$128,315	\$104,992	\$106,089	\$125,036	\$119,666
Average Household Size	1.8	2.1	2.3	2.2	2.6
College Graduate %	62%	57%	54%	59%	50%
Median Age	40	40	39	39	40
Owner Occupied %	26%	30%	38%	35%	54%
Renter Occupied %	74%	70%	62%	65%	46%
Median Owner Occupied Housing Value	\$1,277,374	\$1,130,131	\$1,052,002	\$1,399,513	\$992,890
Median Year Structure Built	1996	1956	1955	1943	1969
Average Travel Time to Work in Minutes	34	35	36	37	38

As shown above, the current population within a 15-minute drive time of the subject is 710,136, and the average household size is 2.1. Population in the area has grown since the 2010 census, and this trend is projected to continue over the next five years. Compared to San Francisco County overall, the population within a 15-minute drive time is projected to grow at a faster rate.

Median household income is \$104,992, which is lower than the household income for San Francisco County. Residents within a 15-minute drive time have a lower level of educational attainment than those of San Francisco County overall, and median owner occupied home values are considerably lower.

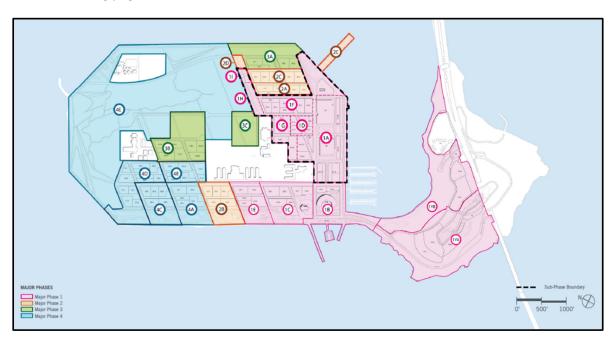
#### **Land Use**

The subject property is the second phase of the larger Treasure Island Development Program, a proposed 461-acre project which, upon completion, will include up to 8,000 homes, 500 hotel rooms, 300,000 square feet of retail space, 100,000 square feet of office space, a marina, ferry terminal, open space/public parks and pedestrian trails. The project is located on a portion of a former United States Navy base which includes Treasure Island (artificially created with bay sand) and 89-acres of Yerba Buena Island. The following chart summarizes the overall proposal for the Development Program.



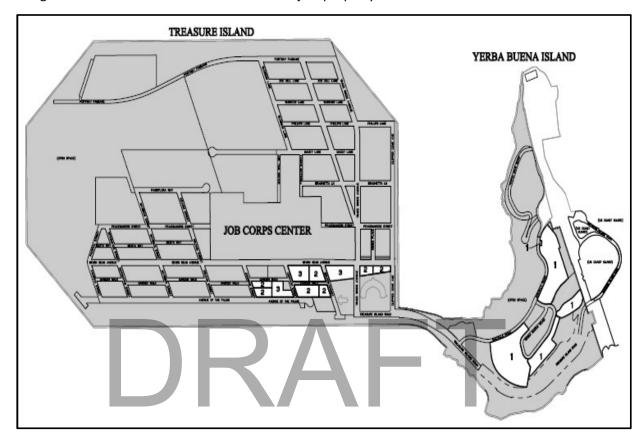


There are five phases associated with the planned development; the subject includes a portion of subphases 1B, 1C, and 1E of Phase 1, as indicated on the below map. The development of Yerba Buena Island (sub-phases 1YA and 1YB), is also well underway. At completion, the project at Yerba Buena Island will include 261 for-sale residences (a mix of condominium and townhomes) and five homesites. The location of the subject property (Improvement Area No. 2) within the overall project is depicted on the following page.





The boundaries of CFD No. 2016-1, which include the subject parcels, are presented below. Parcels designated with the number "2" reflect the subject property.





The subject property includes B1.1 and B1.2 ("B1"), C2.2, C2.3, C2.4, and C3.3 and C3.4 ("C3.4"). The area highlighted above is located on the southwest portion of Treasure Island. Parcels shaded in red will be developed with multifamily use.



Currently, land use on Treasure Island includes a mix of residential, retail, and office uses, as well the Treasure Island museum and marina. Yerba Buena Island includes former military offices and improvements, many of which have been demolished as part of the redevelopment process. Development of the 124-unit Bristol condominium project is well underway on Yerba Buena Island, and is expected to open in the first quarter of 2022. As noted, Yerba Buena Island will have 261 forsale residences, including The Bristol, upon completion of development.

Prior to redevelopment, there were reportedly approximately 1,005 existing residences on Treasure Island and Yerba Buena Island combined, and 100 non-residential improvements. The south-eastern portion of Yerba Buena Island, southeast of the Bay Bridge, remains utilized by the United States Coast Guard.

Other land use characteristics are summarized as follows:

Subject's Ir	nmediate Surroundings
North	Multifamily residential use
South	Treasure Island Administration Building 1, Yerba Buena Island
East	Institutional offices, housing
West	San Francisco Bay

#### **Outlook and Conclusions**

The area is in the growth stage of its life cycle. The plans for Yerba Buena and Treasure Islands include substantial development to an area previously primarily only utilized for military purposes. Given location on southwestern portion of Treasure Island, the subject benefits from views of the San Francisco Bay and San Francisco downtown skyline. Treasure Island and Yerba Buena Island also benefit from proximity to employment centers in San Francisco and Oakland, while offering a more secluded setting. Given the history of the surrounding area and growth trends, it is anticipated that property values on Yerba Buena and Treasure Islands will increase in the future, as the local market continues to recover from the COVID-19 pandemic.



# **Surrounding Area Map**





## **COVID-19 Impact On Valuation**

The outbreak of the Novel Coronavirus (COVID-19), declared an outbreak by the World Health Organization (WHO) on January 30, 2020 and subsequently reclassified as a worldwide pandemic on March 11, 2020, created substantial uncertainty in the worldwide financial markets. At the beginning of the pandemic, through the third quarter of 2020, transaction volume slowed significantly and market data was scarce. After an initial lull in activity, restrictions were eased which resulted in increased sales and leasing activity. On June 15, 2021 (approximately two weeks after the effective appraisal date) the phased re-opening plan in California was disbanded, capacity limits were removed, and the mask mandate was mostly eliminated. The following restrictions for large groups remain in place:

- At outdoor events with more than 10,000 people, the State recommends venues to have a verification of vaccination/negative test in place. Individuals who are not vaccinated can enter if wearing a mask. Note that the verification is a recommendation, not a requirement.
- Indoor venues with 5,000 or more people are required to implement a verification process. Non-vaccinated people who do not show a negative COVID-19 test result cannot enter/attend these indoor events.

During the peak of the pandemic, there was an interruption in collections in nearly all commercial sectors. Most survey respondents suggest this was short-lived, and defaults have declined substantially, essentially being nonexistent at this time. Furthermore, the national unemployment rate reached a peak at 14.8% in April 2020 but has since decreased to 5.8% as of May 2021. Sales and leasing activity were reaching pre-pandemic levels in many markets in early Summer, though the recent emergence of the delta variant is dampening some aspects of economic recovery.

If a surge in coronavirus cases leads to renewed shutdowns, the forecasts and projections contained herein may change. Our valuation is based on the best information available as of the effective date of value.

#### Market Segmentation Analysis – Single-Family Residential Development

To assess the current sentiment of market participants, we have completed a market survey of land developers, merchant builders, land brokers and developer consultants throughout California participating in ongoing residential developments.

Conversations with market participants during the early months after the announcement of the declared pandemic included an array of responses, but the overall sentiment was the impacts of the COVID-19 pandemic is an interruption in "business as usual," as many municipalities statewide developed varying restrictions on development.

Interviews with merchant builders with new home communities marketed towards entry-level homebuyers reported initially the interruption in sales pace was limited. Early on, there were instances of cancellations. However, overall closing activity remained at levels similar to the pace of sales prior to the pandemic. This was in large part due to the Builders' ability to market new home communities from an on-line platform and "by appointment only". Conversely, new home



communities with product lines targeting move-up homebuyers initially reported more disruption. Currently, Builders targeting the full array of new homebuyers (entry level to move-up homes) report robust sales, in terms of both pricing and pace. Several Builders report they are regulating pace of sales in an effort to manage buyer expectations (due to problems delivering homes above a pace of 4-units per month). This also enables them to escalate pricing upon each new phase release, maximizing profits.

With respect to developable residential land, in the midst of some stagnation in the global and national economy and many segments of the commercial market, several builders remain focused on their supply of buildable residential lots over the next 12 to 36 months. Thus, recent evidence demonstrates ongoing interest in a future supply of single-family residential lots in primary market areas, with sales occurring, post COVID-19 pandemic, at price points commensurate with prepandemic prices.





# **Residential Market Analysis (for sale)**

The subject is entitled for both for-sale residential use and for-rent multifamily use over ground floor retail. In the following paragraphs, we examine supply and demand indicators for for-sale single family residential development in the subject's area.

The subject is located on Treasure Island in the San Francisco Bay, and is considered to have good transportation linkages to both San Francisco and Oakland. The neighborhood is characterized as a suburban area that appeals those who want both proximity to and seclusion from the city. Based on the characteristics of Treasure Island, and the details of the proposed product, the subject characteristics best support a project designed for first time or move-up homebuyers.

## **Single-Family Building Permits**

Single-family and multifamily building permits for San Francisco are shown in the table below.

Year	Single Family	Multi-family	
2008	57	2,238	
2009	17	283	
2010	22	757	
2011	31	1,787	
2012	24	3,293	
2013	54	4,420	
2014	35	2,676	
2015	64	2,601	
2016	123	3,964	
2017	43	4,211	_
2018	28	5,150	
2019	22	3,178	
2020	21	1,983	
2021 (July)	24	1,218	

Building permits in 2020 were impacted by the COVID-19 pandemic, as planning progress was temporarily halted due to shelter-in-place orders.



## Future Development - San Francisco

The following table summarizes the development pipeline according to the San Francisco Planning Department. The units are often part of mixed-use buildings with ground-floor commercial space. It is noted that the pipeline data does not differentiate between for-sale and for-rent projects.

Development Pipeline (net units)								
	Total No. of	Total Affordable						
Planning Status	Residential Units	Units	% Affordable					
Planning Application Filed	10,882	1,747	16%					
Planning Application Approved	34,203	6,792	20%					
Building Permit Filed	10,555	993	9%					
Building Permit Approved	1,451	36	2%					
Building Permit Issued	6,854	2,144	31%					
Under Construction	8,469	1,404	17%					
Total	72,414	13,116	18%	·				

Source: San Francisco 4Q 2020 Development Pipeline data

The following section discusses the impacts on COVID-19 on the San Francisco condominium market.

## Impact of COVID-19 on Residential Market

Throughout 2020, home sales activity across the Bay Area remained robust, despite the COVID-19 pandemic. After a temporary dip in sales activity in March and April due to shelter-in-place orders, the residential market rebounded with strong absorption numbers and no discernable discount to prepandemic pricing. Multiple sales agents and brokers we interviewed across the Bay Area reported an uptick in sales activity in the Summer of 2020 as buyers, benefitting from historically low interest rates, sought additional space due, in part, to the new prevalence of working remotely. However, the exception to this trend was the San Francisco condominium market, which generally lagged behind the house market. The following excerpt from a July 2020 report entitled "San Francisco Market Continues to Rebound", published by real estate firm Compass, describes this phenomenon:

"Despite the ongoing health and economic crisis precipitated by COVID-19, the SF real estate market made a large recovery from the steep declines in March and April. The SF median house price hit a new monthly high in June (\$1,800,000), and high-end houses, in particular, have seen very strong demand —this applies to virtually every market in the Bay Area. More affluent buyers — the demographic least affected by COVID-19, unemployment, and also having the greatest financial resources—have been jumping back into the market to a greater degree than other segments.

The condo market has been weaker than the house market, as measured by both supply and demand metrics and median sales price. It may be that prospective condo buyers—often younger and less affluent than house owners—have been more affected by the huge jump in unemployment."



Similarly, a recent real estate report by Compass states,

"Of Bay Area counties, San Francisco was most negatively affected in the months immediately following the implementation of shelter-in-place. Inventory soared and sales plunged, especially in its condo market. In the second half of the year, buyers rushed back into the market."

However, in the first quarter of 2021, the condominium market began to show signs of recovery. A February 2021 Business Journals article, entitled "High-rises and high flyers: will luxury property lead a recovery in San Francisco?" discussed a recent increase in interest in the San Francisco condominium market from luxury buyers. The article notes there was a discernible change in market sentiment regarding the condominium market in November 2020, as the United States election was decided and promising news regarding COVID-19 vaccines was published.

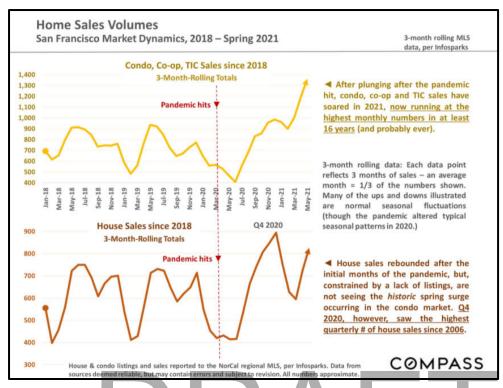
Recovery of the condominium market in San Francisco continued into the second quarter of 2021, with Compass reporting strengthening indicators across several different metrics.

The following pages provide data on the San Francisco residential market from sales and marketing firms Compass and Polaris Pacific. Charts and tables depicting market activity are courtesy of the Compass San Francisco Real Estate report for June 2021, while absorption data is gleaned from "The Polaris Pacific Report" (April 2021 publication for San Francisco).

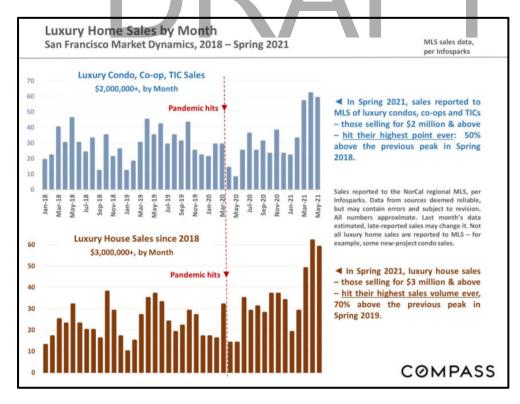
Overall, the data reflects the continued recovery of the San Francisco condominium market, including the following trends:

- Monthly condo, co-op, and TIC sales volume is the highest it's been in 16 years.
- Luxury condominium sales (those over \$2 million), in particular, hit their highest volume ever.
- Median condominium prices have been steadily increasing, though non-luxury product remains below pre-pandemic pricing as of the effective appraisal date.
- Median days on market for condominium product has decreased from 50 days (January 2021) to 30 days (May 2021).
- Condominium absorption remains below 2019 averages on a monthly basis.

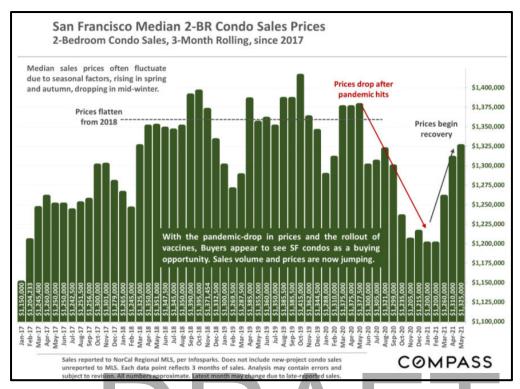




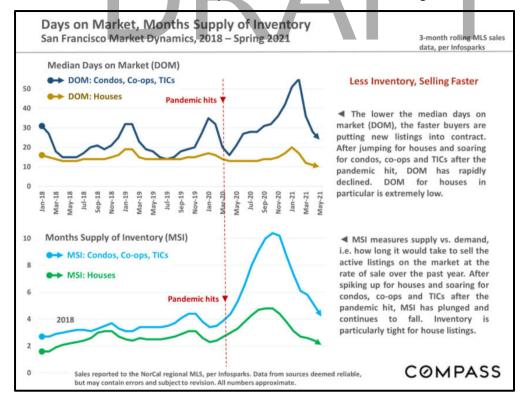
As noted above, condominium, co-op, and TIC sales volume has risen significantly since Q1 of 2021. Below, luxury condominiums are achieving price points 50% above the previous 2018 peak.







Above, median sale prices for two-bedroom condos are continuing to increase from pandemic lows. The table below shows median days on market have been decreasing across all residences in 2021.





## **Active New Home Projects Pricing and Absorption**

Throughout the pandemic, we spoke with multiple Bay Area sales agents, who often noted the growing popularity of larger units, private outdoor space, and suburban settings. The subject product will offer a mix of unit sizes and layouts with varying price points, and the project enjoys a suburban location on Treasure Island.

Average absorption rates for active condominium projects in San Francisco fell significantly over 2020 compared to year end 2019, during which time active projects were averaging 5.3 sales per month. However, average absorption rates as of August 2021 demonstrated an increase over the beginning of 2021.

The following table includes active newly constructed condominium projects for which we were able to obtain absorption data (the majority of which is provided by the August 2021 *Polaris Pacific Report* for San Francisco).

			No. of		Sale Price	Sale Price				Date on	Sales pe
Project	Neighborhood	Developer	Units	Year Blt	(Low)	(High)	Avg. \$/SF	Stories	Monthly HOA	Market	Month
Serif	Mid Market	L37	242	2021	\$500,000	\$2,145,000	\$1,071 to \$1,705	12	\$595 to \$1,057	6/1/2021	12.0
The Bristol	Yerba Buena Island	Wilson Meany	124	2021	\$800,000	\$3,000,000	\$1,129 to \$1,610	5	\$825 to \$1,367	2/1/2021	2.5
Noir	Pacific Heights	JS Sullivan	7	2021	\$3,488,000		\$1,602 to \$1,675	7	\$1,108 to \$1,117	6/1/2021	1.0
Murano	Cow Hollow	Centrix Builders	22	2021	\$1,049,000	\$1,649,000	\$1,374 to \$1,455	4	\$958 to \$1,580	2/1/2021	0.9
Elevant	Civic Center	JS Sullivan	55	2020	\$600,000	\$800,000	\$1,039 to \$1,047	11		11/1/2020	4.3
Mission Modern	Inner Mission	March Capital	24	2020	\$785,000	\$1,389,000	\$1,249 to \$1,459	6	\$463 to \$568	3/1/2020	1.2
Crescent	Nob Hill	Grosvenor	44	2020	\$1,325,000	\$4,900,000	\$1,469 to \$2,505	6		3/1/2020	0.2
One Steuart Lane	SOMA	Paramount Group	120	2021	\$1,600,000	\$10,000,000	\$1,907 to \$3,333	20	\$2,000	2/1/2020	
Union House*	Cow Hollow	DM Development	41	2020	\$1,500,000	\$5,500,000	\$1,714 to \$2,625	6	\$900 to \$1,500	2/1/2020	
950 Tennessee	Dogpatch	Leap Development	100	2019	\$664,000	\$1,430,000	\$1,278 to \$1,659	4	\$435 to \$680	11/1/2019	2.3
2177 Third Street*	Dogpatch	Align Partners	114	2019	\$700,000	\$1,300,000	\$867 to \$1,400	6	\$742 to \$983	11/1/2019	2.0
One Eleven	SOMA	Z&L Properties	39	2020	\$599,000	\$1,050,000	\$1,076 to \$1,195	8	\$525 to \$640	10/1/2019	0.6
The Westerly	Sunset	Propriis	- 56	2019	\$797,000	\$1,354,000	\$998 to \$1,223	5	\$450 to \$550	9/1/2019	1.2
Four Seasons Residences	Yerba Buena	Westbrook Partners	146	2020	\$2,300,000	\$49,000,000	\$2,140 to \$4,900	43	\$3,140 to \$6,200	5/1/2019	
Mira	Transbay	Tishman Speyer	392	2020	\$1,000,000	\$7,250,000	\$1,500 to \$3,000	40	\$900 to \$1,475	10/1/2018	
The Avery	Yerba Buena	Related	118	2019	\$1,750,000	\$8,770,000	\$1,827 to \$2,362	55	\$1,530 to \$1,900	5/1/2018	1.1
181 Fremont	Yerba Buena	Jay Paul Company	67	2017	\$1,400,000	\$8,750,000	\$2,275 to \$3,176	17 (residential)	\$2,000 to \$3,500	5/1/2018	1.1
The Harrison	Rincon Hill	Maximus Real Estate	299	2016	\$740,000	\$7,500,000	\$729 to \$2,333	49	\$1,240 to \$1,480	4/1/2016	4.6
555 Fulton	Hayes Valley	Fulton Street Ventures	139	2016	\$691,380	\$1,344,801	\$1,097 to \$1,388	5	\$490 to \$600	7/1/2015	1.5
·		·							Average		2.4

The average absorption rate for active condominium projects as of August 2021 was 2.4 sales per month, significantly lower than the average of 5.3 sales per month at the end of 2019. It should be noted, with the exception of Cow Hollow, the subject's location is superior to many of the comparable neighborhoods. Among projects active as of August 2021, Serif (recently opened in June 2021), The Harrison, and Elevant stand out as the only three projects with monthly absorption rates over 2.5 sales per month. As will be shown on the following page, One Mission Bay (348 units) also recently sold out and averaged 5.5 sales per month.

The projects with lower price points generally reflect higher absorption rates. Active 2021 projects with sale prices under \$1,250,000 (at the low end of the range) are reporting sales between 0.6 and 12.0 sales per month, averaging 3.4 sales per month. Active projects with base sale prices over \$1,250,000 range from 0.2 to 1.1 sales per month, averaging 0.86 sales per month.

In addition, the following table reflects recently constructed condominium projects which achieved sell out over the past several years.



			No. of			Sale Price	Sale Price			Sold Out	Sales per
Project	Neighborhood	Developer	Units	Year Blt	Monthly HOA	(Low)	(High)	Avg. \$/SF	Stories	Date	Month
One Mission Bay	Mission Bay	CIM Group	348	2017	\$622 to \$825	\$582,000	\$3,950,100	\$900 to \$2,162	16	Aug-21	5.5
Maison Au Pont	Marina	JS Sullivan	43	2020	\$650	\$700,000	\$1,608,000	\$1,409 to \$1,631	4	Jul-21	2.4
99 Rausch	SOMA	Belrich Partners	112	2018	\$515 to \$900	\$580,000	\$2,600,000	\$1,105 to \$1,783	6	Feb-21	2.5
540 De Haro Street	Potrero Hill	Aralon Properties	16	2020	\$450 to \$588	\$1,100,000	\$2,600,000	\$1,178 to \$1,538	4	Jan-21	2.0
The Austin	Lower Nob Hill	Pacific Eagle	103	2017	\$650 to \$1,050	\$615,000	\$2,045,000	\$951 to \$1,909	12	Jan-21	2.1
Lumina	Rincon Hill	Tishman Speyer	656	2016	\$930 to \$1,350	\$990,250	\$4,000,000	\$1,080 to \$1,806	37 to 42	Dec-20	3.0
1433 Bush Street	Lower Nob Hill	JS Sullivan	40	2019	\$470 to \$615	\$580,000	\$1,435,000	\$1,286 to \$1,514	8	Jul-20	2.8
Stage 1075	Mid Market	Encore Housing	90	2017	\$585 to \$820	\$539,000	\$1,259,000	\$1,294 to \$1,336	8	Jan-20	3.2
719 Larkin	Tenderloin	JS Sullivan	42	2019	\$517 to \$548	\$650,000	\$815,000	\$1,194 to \$1,206	8	Nov-19	6.0
901 Tennessee	Dogpatch	Local Development Group	44	2019	\$622 to \$825	\$499,000	\$1,779,000	\$1,327 to \$1,675	4	Nov-19	4.9
Sutter North	Lower Nob Hill	Marc Dimalanta	37	2018	\$490 to \$575	\$599,000	\$999,000		9	Aug-19	1.5
1868 Van Ness	Nob Hill	Peter Iwate	35	2017	\$695 to \$842	\$789,000	\$1,189,000	\$1,276 to \$1,371	8	Jun-19	1.2
The Alexandria	Central Richmond	Time Space San Francisco	43	2018	\$410 to \$540	\$780,000	\$1,200,000	\$1,185 to \$1,370	4	May-19	3.0
288 Pacific	Jackson Square	Grosvenor	33	2018		+/- \$2,300,000	+/- \$2,300,000	+/- \$1,906	7	Apr-19	2.4
1598 Bay St	Marina	Presidio Development Partners	28	2018	\$700 to \$865	\$845,000	\$1,950,000	\$1,365 to \$1,577	4	Mar-19	2.5
315 Tennessee	Dogpatch	DM Development	68	2017					5	Nov-18	5.2
1188 Valencia	Mission	JS Sullivan	49	2018	\$480 to \$620				5	Sep-18	4.7
The Pacific	Pacific Heights	Trumark Urban	76	2016					9	Jul-18	3.3
1450 Franklin	Lower Pacific Heights	Villlage Properties	67	2016	\$700 to \$875				13	Jun-18	3.1
The District	Lower Pacific Heights	KB Homes	81	2016	\$680 to \$950	\$860,000	\$1,562,500	\$1,084 to \$1,192	6	May-18	2.8
72 Townsend	South Beach	KB Homes	74	2016	\$700 to \$1,100				9	Mar-18	2.0
The Rockwell	Lower Pacific Heights	Oyster Development	259	2016	\$500 to \$900	\$784,500	\$3,100,000	\$1,240 to \$1,467	13	Jan-18	8.0
La Maison	SOMA	JS Sullivan	28	2017					5	Jan-18	2.3
Knox	Dogpatch	Trumark Urban	91	2016					4 to 5	Nov-17	11.1
Rowan	Inner Mission	Trumark Urban	70	2015	\$572 to \$778				9	Nov-17	5.3
Luxe	Pacific Heights	Belrich Partners	34	2016	\$800 to \$1,000				7	Mar-17	0.5
Summit 800	Duboce Triangle	Comestock Homes	182	2016	\$180 to \$300				3	Feb-17	6.0
388 Fulton	Civic Center	7x7 Development	69	2016	\$345 to \$500				6	Dec-16	7.5
450 Hayes	Hayes Valley	DM Development	41	2016	\$700 to \$1,000				4	Nov-16	4.4
One Franklin	Hayes Valley	JS Sullivan	35	2016	\$550 to \$650				8	Oct-16	8.6
1001 17th St	Potrero Hill	Eamonn Herlihy	26	2016	\$400 to \$750				4	Aug-16	2.8
		•					•	4	verage (2	020 + 2021)	2.9
									Ave	rage (2019)	3.1
									,	Average (all)	4.0

The average rate of absorption for all projects in the above table is 4.0 sales per month. Projects which sold out in 2019 reflect an absorption rate of 3.1 sales per month, while projects that sold out in 2020 and 2021 reflect a slightly lower absorption rate of 2.9 sales per month. However, many of the projects presented in the previous tables are located in denser, more urban environments within the city core. Neighborhoods such as SOMA and Mid-Market were more heavily impacted by the pandemic than neighborhoods such as Pacific Heights and Cow Hollow.

As discussed, the San Francisco condominium market is rebounding, with luxury product leading the recovery as the luxury buyer pool was one of the least impacted by the pandemic. In addition, the subject has several positive characteristics which have been appealing to homebuyers since the onset of COVID-19. These include a suburban location with an abundance of (proposed) parks and walking trails, rather than a dense, urban neighborhood. In addition, commuting time becomes less of a concern to those primarily working from home; though, the subject is well positioned between San Francisco and Oakland employment centers. Finally, the subject reflects new construction, which is was often preferred throughout the pandemic to previously occupied housing by some buyers. As the condominium market continues to recover, we anticipate sales activity will continue to increase above 2020 levels.

The subject's for-sale residential product will include a mix of studio, one, two, and three bedroom condominiums ranging in size from 521 to 1,595 square feet, and the design is most similar to comparables with eight stories or less. Our market value conclusions for the subject's average/representative unit reflects a price point of \$1,550,000 (1,005 square feet) for Parcel C3.4 and \$1,700,000 (1,220 square feet) for Parcel C2.3, which fall within the range of comparable sale prices presented in the previous tables and in the upcoming valuation section.



Residential development is presently occurring on Yerba Buena Island within Improvement Area No. 1. The Bristol condominium project is under construction with an average unit size of 1,203 square feet, which is similar in size to Parcel C2.3 but larger than Parcel C3.4. The typical proposed price point of The Bristol homes is approximately \$1,700,000; as of September 2021, the Developer reports 15 of the units are in-contract (implying an absorption rate of approximately 2.5 sales per month). However, it important to note these contracts reflect pre-sales, as the project is not expected to open until the first quarter of 2022. It is expected the Developer of The Bristol would wait until the project opens to ramp up sales activity in order to take advantage of the condominium market recovery and improving market conditions. Therefore, a stabilized absorption rate for The Bristol is expected to exceed presale activity on a per month basis.

Given the price point and size of the proposed subject units, the suburban characteristics of the subject, and pre-sales activity and interest at The Bristol, we project an absorption rate of between **4.0** and **5.0** sales per month is appropriate for the subject units. This implies an absorption rate of **28.0** sales per semi-annual period (six months).

While this projection exceeds the average absorption rate for San Francisco projects which sold out in 2020/21, there are examples of active and recently sold out projects achieving these rates. For example, One Mission Bay sold out in August 2021 with an average stabilized absorption rate of 5.5 sales per month. Active projects include Elevant (opened in 2020) and the Harrison, which are averaging 4.3 and 4.6 sales per month, respectively. The upcoming analysis also considers the construction timeline of the subject; the condominium market is expected to continue its recovery over the next six to twelve months, and pre-sales for the subject product will likely not occur prior to 2023.

#### **Ability to Pay**

In this section, we will examine the ability to pay among prospective buyers for a representative price point among the developer's various product types. The average unit size for the subject's market units is approximately 1,220 square feet for Parcel C3.4 and 1,005 square feet for C2.3; we have estimated corresponding sale prices at \$1,700,000 and \$1,550,000, respectively.

First, we will estimate the required annual household income based on typical mortgage parameters in the subject's market area. Specifically, we will employ a loan-to-value ratio of 80% (down payment of 20%), mortgage interest rate of 3.0%, 360 monthly payments, and a 40% ratio for the housing costs as a percent of monthly income (inclusive of principal, interest, all taxes and insurance). Property tax payments, including Special Taxes, are accounted for in the analysis as well as homeowner's insurance. The following table shows the estimate of the annual household income that would be required to afford homes priced at the representative price point.



Income Required - Parcel C2.3		
Home Price	\$1,550,000	
Loan % of Price (Loan to Value)	80%	
Loan Amount	\$1,240,000	
Interest Rate	3.00%	
Mortgage Payment	\$5,228	
Ad Valorem Taxes	\$1,548	
Bond Payments		
CFD 2016-1 IA No. 2	\$451	
Property Insurance	\$323	
Total Monthly Obligation	\$7,550	
Mortgage Payment % of Income	40%	
Monthly Income	\$18,875	
Annual Income	\$226,505	

Income Required - Parcel C3.4		
Home Price	\$1,700,000	
Loan % of Price (Loan to Value)	80%	
Loan Amount	\$1,360,000	
Interest Rate	3.00%	
Mortgage Payment	\$5,734	
Ad Valorem Taxes	\$1,698	
Bond Payments		
CFD 2016-1 IA No. 2	\$451	
Property Insurance	\$354	
Total Monthly Obligation	\$8,237	
Mortgage Payment % of Income	40%	
Monthly Income	\$20,593	
Annual Income	\$247,114	

We have obtained income data from Spotlight Analytics, for a 20-mile radius surrounding the subject property. In the following table we show the income brackets within the noted area, along with estimates of the percentage of households able to afford homes priced at the representative price point within each income bracket. Although, a representative area of typical buyers for the subject property would likely characterize a broader region, as the likely subject buyer profile will mostly reflect move-up homebuyers, or possibly those purchasing a second home.



Household Ability - Parcel C2.3							
		Percent of	Percent		Households		
Household Income	Households	Households	Able to Pay	Households	Able to Pay		
<\$15,000	88,202	7.1%	0.0%	0	0.0%		
\$15,000 - \$24,999	71,546	5.8%	0.0%	0	0.0%		
\$25,000 - \$34,999	65,009	5.3%	0.0%	0	0.0%		
\$35,000 - \$49,999	93,265	7.5%	0.0%	0	0.0%		
\$50,000 - \$74,999	140,080	11.3%	0.0%	0	0.0%		
\$75,000 - \$99,999	126,779	10.2%	0.0%	0	0.0%		
\$100,000 - \$124,999	113,734	9.2%	0.0%	0	0.0%		
\$125,000 - \$149,999	98,973	8.0%	0.0%	0	0.0%		
\$150,000 - \$199,999	136,786	11.1%	0.0%	0	0.0%		
\$200,000 - \$249,999	86,567	7.0%	47.0%	40,686	3.3%		
\$250,000 - \$499,999	112,173	9.1%	100.0%	112,173	9.1%		
\$500,000	104,359	8.4%	100.0%	104,359	8.4%		
	1,237,473	100.0%		257,218	20.8%		

Household Ability - Parcel C3.4							
		Percent of	Percent		Households		
Household Income	Households	Households	Able to Pay	Households	Able to Pay		
<\$15,000	88,202	7.1%	0.0%	0	0.0%		
\$15,000 - \$24,999	71,546	5.8%	0.0%	0	0.0%		
\$25,000 - \$34,999	65,009	5.3%	0.0%	0	0.0%		
\$35,000 - \$49,999	93,265	7.5%	0.0%	0	0.0%		
\$50,000 - \$74,999	140,080	11.3%	0.0%	0	0.0%		
\$75,000 - \$99,999	126,779	10.2%	0.0%	0	0.0%		
\$100,000 - \$124,999	113,734	9.2%	0.0%	0	0.0%		
\$125,000 - \$149,999	98,973	8.0%	0.0%	0	0.0%		
\$150,000 - \$199,999	136,786	11.1%	0.0%	0	0.0%		
\$200,000 - \$249,999	86,567	7.0%	3.7%	3,203	0.3%		
\$250,000 - \$499,999	112,173	9.1%	100.0%	112,173	9.1%		
\$500,000	104,359	8.4%	100.0%	104,359	8.4%		
	1,237,473	100.0%		219,735	17.8%		

### **Conclusions**

Demand for homes in the subject's market area remains strong at the current time, and the condominium market in San Francisco is rebounding.

While there are no existing comparables on Treasure Island, there is demand in established, residential neighborhoods in San Francisco for homes from buyers who do not wish to reside in busier areas closer to the central business district. Treasure Island's seclusion, Bay views, and convenient interstate access to San Francisco and Oakland is expected to be appealing to buyers. However, some of these attributes may be tempered by the fact that some San Francisco buyers prefer to live on the San Francisco Peninsula, within the broader city limits of San Francisco.



## **Multifamily Market Analysis**

The subject is located within the San Francisco apartment market area, defined as the city/county limits, as highlighted in the map below.



The San Francisco Bay Area multifamily market experienced strong demand during the last expansion cycle as tech companies expanded rapidly in the region. The significant improvement in the economy over the past several years, particularly in terms of job growth and unemployment rates, coupled with high single-family home prices and a lack of single-family home construction in the region, led to a surge in new multifamily construction. Prior to the pandemic, demand kept pace with development, resulting in vacancy rates throughout most of the areas in or below the 5% range. However, market conditions have declined over the past year, following the coronavirus outbreak and containment mandates and, although improvement is beginning, activity remains subdued.

The following is an excerpt from a market research report published by Costar summarizing the state of the market.

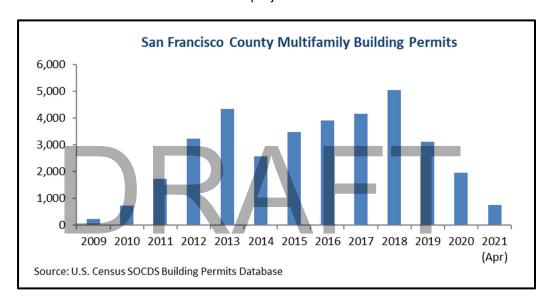
"Graduates in STEM education fields—science, technology, engineering, and mathematics—who had moved to the market in droves, attracted to its heavy concentration of leading tech companies and start-ups, recently moved out, to cheaper and cities and towns throughout the country. Without the restaurants, nightlife, shops, museums, and parks that make San Francisco a desirable live/work/play environment, its high cost of living was no longer worth it for some with the ability to relocate. Renters working from home were attracted to more suburban, outdoor-friendly areas, and some younger millennials moved back home, at least temporarily. The vast majority of residents who left San Francisco relocated short distances, to less dense cities still within the Bay Area, based on change of address forms filed with the US Postal Service. Beyond the relocations enabled by remote-based working arrangements, job losses also have plagued the apartment market. Employment in retail, hospitality, restaurants and entertainment venues was devastated and has been slow to rebound in San Francisco. The loss of so many jobs combined with an exodus resulting from a forced adoption of remote work led to a substantial outflow of apartment renters in 2020. However, the city is finally reopening after a year of strict lockdowns enacted to slow the spread of Covid. With indoor restaurant



dining and bars opening for the first time since the pandemic hit in the Springtime, offices largely reopening over the summer, and public schools planning for a full-time fall return, renters are moving back into the market. Vacancy peaked in 20Q4, and demand is now flowing back into the city, most strongly into its high-end apartment inventory, which is still largely offered at a discount from pre-pandemic pricing. The trajectory of the market in 2021 will largely depend on how many renters come back as offices reopen, and how quickly the draws of a large vibrant city are restored."

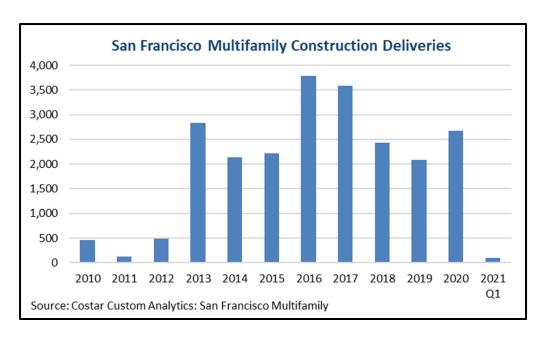
#### **New Construction**

The following chart indicates the number of multifamily building permits issued over the past decade in San Francisco County according to US Census Bureau data. It is noted these figures include for-rent apartments and for-sale condominiums within projects with five or more units.



Permit activity for multifamily projects was low during the recession years, with increases beginning in 2011/2012 as developers began responding to improving market conditions. In recent years, the majority of new developments have been concentrated in the South of Market (SoMa), Mission Bay/China Basin/Potrero Hill and Haight-Ashbury/Castro/Noe Valley/Mission submarkets. The following illustrates new construction deliveries over the past ten years.





Among the more significant residential projects recently completed is The Avery, a luxury high-rise project located two blocks from the new Salesforce Transit Center, completed at the end of 2019. This project is 56 stories tall, with 548 residential units and 17,000 square feet of ground floor retail. Included in the residential tower are 118 luxury condos on the upper floors and 280 luxury and 150 affordable on the middle to lower floors at Avery 450. The Landing, a 263-unit project in the Potrero Hill neighborhood was completed in the third quarter 2019 and 500 Folsom was completed in the fourth quarter 2019, offering 545 units in the South of Market submarket. Mason on Mariposa at 1601 Mariposa Street, a 299-unit, four-story project in the Potrero Hill neighborhood, The Madelon, a 272-unit project at 2000 Bryant Street in the Mission District, and 200 units in Common City Gardens at 333 12<sup>th</sup> Street, were completed during the first half of 2020. Most recently, 1550 Mission Street, a redevelopment of the former Goodwill Store, delivered 550 units in the third quarter and 50 Jones Street delivered 303 units in the Mid-Market neighborhood.

While new construction in the pipeline remains elevated, the past 12-month period has shown a decline in total units completed compared to the peak 2016 and 2017 levels. As construction costs have continued to increase, developers have been re-evaluating the feasibility of new development and there have been fewer new projects breaking ground since mid-2018. Some of the significant apartment projects under construction are summarized as follows:

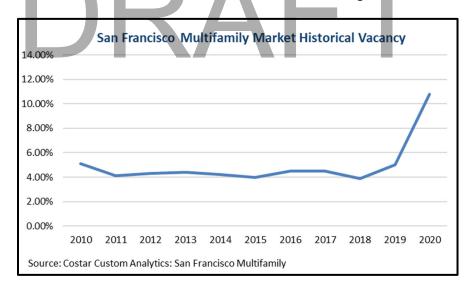


Project	Number of Units	Submarket	Anticipated Completion
HQ / 1532 Harrison Street	136	Mission District	Q3 2021
Astella / 955 Bryant Street	185	Mission Bay	Q3 2021
Trinity Place / 1177 Market Street	501	South of Market	Q3 2021
Chorus / 30 Otis Street	416	Haight-Ashbury	Q3 2021
The Tenderloin / 361 Turk Street	146	Civic Center	Q3 2021
830 Eddy Street	137	Civic Center	Q3 2021
1028 Market Street	186	Mid-Market	Q4 2021
1140 Harrison Street	372	South of Market	Q4 2021
1051 3rd Street	285	Mission Bay	Q4 2022
1298 Howard Street	129	South of Market	Q4 2022

It should be noted, the 1051 3rd Street project in the above table is a portion of the master planned Mission Rock redevelopment. The proposed improvement will include a mix of office and multifamily space and is located on Block A of the project.

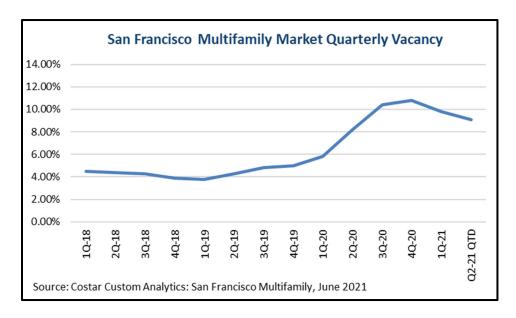
# Vacancy

Historically speaking, the apartment market in San Francisco has typically maintained relatively low vacancy and over the last decade, the region's average vacancy rate has remained generally under 5%, with a significant increase in 2020 to 10.8%, as indicated in the following table.



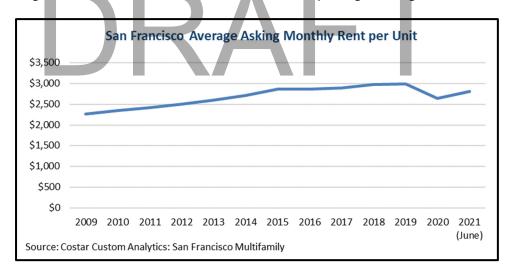
Over the past few years, the rate has ranged from 3.8% to 5.1% during 2017 through 2019 and began increasing in the first quarter of 2020, with a reported rate of 5.8%. The rate further increased each subsequent quarter in 2020, following the coronavirus outbreak, as illustrated below. As of the first quarter 2021, the overall average vacancy was reported at 9.8%, a 100-basis point decrease over the fourth quarter 2020 and a 400-basis point increase year-over-year. The rate further decreased into the second quarter, with an average rate of 9.1% reported as of mid-June 2021. The average vacancy rate, by quarter, over the past three years is presented in the following table.





#### **Rental Rates**

The following chart highlights trends in the average asking monthly rental rate for multifamily units in the San Francisco market area, as reported by Costar. Guarded reliance should be placed on reported average asking rental rates due to the number of variables impacting these figures.



According to this report, the average asking monthly rental rate as of the first quarter 2021 was \$2,716, an increase from \$2,642 in the fourth quarter 2020 and a decrease of 8.5% year-over-year. As of mid-June 2021, the average asking rate had further increased to \$2,810 per unit. Rental rate growth had been moderating over the past four years and declined significantly following the pandemic stay-at-home orders. In addition, rent concessions have increased substantially. Luxury apartments have been most heavily impacted and have offered the greatest discounts, as they face a slow leasing environment as well as additional competition from newly constructed projects. Rental rates began improving in the first quarter 2021 after five quarters of decline.



#### **Submarket Data**

New construction activity in 2018 was concentrated in the South of Market submarket, where 80% of all new units were delivered. This trend continued during 2019 and 2020, and is expected to continue into 2021, with significant development also occurring in Haight-Ashbury/Castro/Noe Valley/Mission and Mission Bay/China Basin/Potrero Hill.

Average asking rental rates ranged from \$2,047 per unit/month in the Bayview/Visitacion Valley submarket to \$3,458 per unit/month in the Marina/Pacific Heights/Presidio submarket. In terms of vacancy, a rate of 0% was reported for Treasure/Yerba Buena Island, with the next lowest vacancy in the Bayview/Visitacion Valley submarket at 2.0%. The highest overall vacancies were reported in the Sunset/Lakeshore and South of Market submarkets, at 18.0% and 12.7%, respectively. Most submarkets had increases in vacancy year-over-year, ranging from 40 basis points in Haight-Ashbury to 7.5% in Sunset/Lakeshore. Average asking rents decreased 0.4% to 4.9%, with the Civic Center submarket showing the largest decline at 4.9% year-over-year.

The following table highlights recent market activity for the submarkets that make up the San Francisco market.

Submarket	Inventory (Units)	12-Mo Deliveries	<b>Under Construction</b>	Asking Rents	Vacancy
Bayview / Visitacion Valley	5,810	0	167	\$2,047	2.0%
Civic Center / Tenderloin	14,199	303	387	\$2,223	7.9%
Downtown San Francisco	26,851	0	323	\$2,585	10.1%
Haight-Ashbury/Castro/Noe Valley/Mission	33,327	589	1,069	\$2,769	7.1%
Marina/Pacific Heights/Presidio	15,362	0	0	\$3,458	7.6%
Mission Bay/China Basin/Potrero Hill	8,995	364	642	\$3,389	8.8%
Richmond/Western Addition	25,880	123	137	\$2,301	8.2%
South of Market	15,269	362	1,258	\$3,329	12.7%
Sunset/Lakeshore	10,536	0	8	\$2,992	18.0%
Treasure/Yerba Buena Island	624	0	105	\$2,892	0.0%
San Francisco Market Total	156,853	1,741	4,096	\$2,810	9.1%

# **Sales Activity**

The strong market fundamentals and economy in the San Francisco market have historically made it an attractive capital investment market. As rental rates steadily increased following the recession of 2008, capitalization rates decreased and pricing increased, making San Francisco the most expensive multifamily market in the country. Prior to the coronavirus outbreak, capitalization rates held steady in the high 3% to low 4% range and were among the lowest in the country. Properties with value-add potential were in demand as investors looked to renovate and compete with nearby luxury rentals.

The first quarter 2020 showed signs of moderation as rental rate growth diminished and vacancy rates began stabilizing with new inventory added. The subsequent quarters in 2020 showed declining sales volume and average price per unit, as well as a slight increase in the average capitalization rate due to the effects of the pandemic.



Looking forward, deal volume is expected to continue to be impacted by coronavirus-related policies and the resultant recession, as uncertainty and caution among investors and lenders continues, putting further pressure on sales indicators.

#### Conclusion

In recent years, the San Francisco multifamily market thrived, with steady rent increases and very low vacancy rates. New construction activity was strong, and significant projects are still in progress and scheduled for completion over the next one to two years. The market began showing signs of stabilization in the 12-18 months prior to the pandemic.

While underlying economic factors were in place for steady market conditions in the regional multifamily market, the COVID-19 pandemic has significantly disrupted the economy, bringing an end to what had been the longest economic expansion in U.S. history. Mandatory shelter-in-place orders and closure of all businesses that were not classified as "essential" went into effect March 19, 2020 to prevent the spread and reduce the impact of the virus. Employment conditions declined sharply following these policies and market activity declined.

Over the past year, guidelines have been released by the State and revised periodically for gradually reopening the economy to reintroduce activities and sectors in a phased manner and with necessary modifications to protect public health and result in a lower risk for COVID-19 transmission and outbreak in a community. On June 15, 2021, the executive orders for the Stay Home Order as well as the Blueprint for a Safer Economy were terminated by the Governor. Likewise, most of the executive actions put in place since March 2020 as part of the pandemic response have been phased out, leaving a subset of provisions that facilitate the ongoing recovery. The new public health order effective June 15th supersedes all prior health orders. The order has limited restrictions, primarily related to masking and mega-events.

The near-term outlook for the San Francisco multifamily market remains uncertain. The market has historically experienced strong growth during expansion cycles, but also significant decline during recession cycles. Strong fundamentals in place prior to the recent events surrounding COVID-19, coupled with the market's historical performance trends, position the market for recovery.



# **Retail Market Analysis**

The subject is located within the San Francisco retail market area, defined as the city/county limits. The following is an excerpt from market research reports published by Costar summarizing the state of the retail market.

"Retailers in the city faced intermittent shutdowns and reopenings on three occasions during the pandemic. Thousands of businesses temporarily closed during the shutdowns, and more than 25% ended up closing permanently, according to Yelp. This past trend does not bode well for retail tenants and landlords that endured the most recent winter shutdown, but tenants that survived the pandemic are hoping for a strong boost in sales from reopenings and the city's already widely received vaccine distribution. Leasing activity was shocked immediately at the onset of the pandemic and has recovered some, but remains subdued. Occupancy declined for the fourth consecutive year in 2020 and is on pace for a continual, albeit lighter decline in 2021. Brick and mortar retailers were already suffering from a slew of headwinds before the pandemic, and last year's disruption of shopping malls, indoor shopping, and entertainment venues only added more uncertainty for landlords, tenants, investors, and lenders alike."

#### **Economic Overview**

The Bay Area has experienced strong job growth in recent years and the San Francisco metropolitan area (San Francisco and San Mateo Counties) was at near full employment, having reached an unemployment rate of less than 2%. The year 2019 was one of sustained economic growth in the United States, continuing into the first part of 2020, until the coronavirus outbreak and the subsequent policies and mandates enacted in an effort to prevent the spread. Stay-at-home mandates issued on March 19, 2020 directed residents to stay at home except to perform essential activities necessary for the health and safety of individuals and their families. These unprecedented measures left just "essential" businesses open. The closure of non-essential businesses has had a significant impact on employment, with the retail sector sustaining the greatest of impact.

The economic disruption from the coronavirus outbreak resulted in job losses and furloughs in the hospitality, restaurant, arts, entertainment, and recreation sectors. The California Employment Development Department reports that San Francisco County had an unemployment rate of 2.8% as of March 2020, which increased drastically to 13% in April 2020. As of April 2021, the unemployment rate for San Francisco was 5.4%. This compares to the unemployment rate of 8.1% for California and 5.7% for the nation.

#### **Absorption & Vacancy**

The following chart highlights the region's historical net absorption.





There has been little new development in the San Francisco market area over the past eight years and annual net absorption has been low or negative. In addition, the retail sector has been undergoing changes in response to consumer patterns, resulting in store closures and downsizing as retailers make a shift towards e-commerce growth rather than physical locations. Finally, absorption has been impacted by the closure of all non-essential businesses throughout the Bay Area and statewide, followed by operating capacity restrictions. Many small businesses that were unable to survive have had to close permanently, and new leasing activity declined significantly. Net absorption has been negative since the fourth quarter 2019; the first quarter 2021 posted negative net absorption of 319,857 square feet. A more recent view of the net absorption over the past three years is presented in the following chart.



Vacancy in the San Francisco market has been gradually increasing since its historic low of 2.1% in 2015 to 5.2% as of the first quarter 2021. It is reported that malls and power centers, particularly, were struggling prior to the coronavirus outbreak amidst an increase in customer preference for online shopping, and the mandatory closures and restrictions have only accelerated their decline.



Overall vacancy remained below 4% for 13 years before increasing above 4% in 2020 and above 5% as of the first quarter 2021, as indicated in the following chart.



According to Costar statistics, the overall vacancy as of the first quarter 2021 was 5.2%, an increase of 60 basis points over the previous quarter and an increase of 150 basis points year-over-year. The overall vacancy further increased in subsequent months, with an estimate of 5.4% overall vacancy as of June 2021. The following chart presents a more recent look at retail vacancy in the San Francisco market area.



The San Francisco market has roughly 50.68 million square feet of retail inventory, including general retail, malls, power centers, shopping centers, and specialty retail. Of this, 2,635,451 square feet were vacant as of the first quarter 2021, or 5.2%.



The following summarizes the submarket clusters identified by Costar in the San Francisco market.

Submarket Cluster	Submarkets Included
SF Downtown Core	Financial District, South Financial District
SF Downtown North	Jackson Square, Waterfront/North Beach
SF Downtown South	MidMarket, Rincon/South Beach, Showplace Square, South of Market, Yerba Buena
SF Downtown West	Civic Center, Union Square, Van Ness/Chinatown
SF Outer Areas	Southern City, West of Van Ness
SF Southeast	Bayview/Hunters Point, Mission Bay/China Basin, Mission/Potrero

Recent vacancy rates, net absorption and average asking rent by submarket cluster are highlighted in the following table.

Submarket	Total SF (millions)	Vacancy 1Q 2021	Net Absorption 1Q 2021	Net Absorption YTD*	Asking Rent Q1 2021
SF Downtown Core	1.044	6.2%	(7,600)	(15,298)	\$6.25
SF Downtown North	3.02	11.7%	(73,028)	(123,384)	\$4.28
SF Downtown South	5.94	8.3%	(136,157)	(153,255)	\$3.65
SF Downtown West	10.22	7.5%	(48,400)	71,790	\$3.39
SF Outer Areas	22.35	3.2%	(4,468)	(133,065)	\$3.64
SF Southeast	8.11	3.2%	(50,204)	(66,366)	\$2.26
Total	50.68	5.2%	(319,857)	(419,578)	\$3.44

The lowest submarket vacancy was posted in the San Francisco Outer Areas and Southeast areas at 3.2% vacancy. The highest vacancy was in the San Francisco Downtown North submarkets at 11.7% vacant. Average asking rents range from \$2.26 to \$4.28 psf/month, triple net, with the exception of the Downtown Core area, where the average asking rent was \$6.25 psf/month, triple net.

# **Rental Rates**

This section discusses average asking rental rates. The reader should note these rates provide only a snapshot of activity at a specific point in time and is influenced by the quality and quantity of space available at that time. Guarded reliance should be placed on average asking rates due to the number of variables impacting these figures.

Rental rate growth has been gradually declining since 2015 in response to waning tenant demand and is expected to further decline as tenants have faced a significant drop in sales, with many struggling to avoid closing permanently. Leasing activity nearly stopped in the months following the outbreak and will likely remain low in the near term as tenants take a cautious approach towards opening new space amidst economic uncertainty.

Costar data indicates an average asking rate of \$3.44 psf/month, triple net (\$41.26 psf/year) as of the first quarter 2021, up \$0.05 psf/month from the fourth quarter 2020 and down \$0.06 psf/month year-over-year. Average asking rates vary by submarket. The lowest is \$2.26 psf/month in the San Francisco Southeast submarket, reflecting an \$0.11 psf/month decrease over the fourth quarter 2020. The highest is \$6.25 psf/month in the San Francisco Downtown Core submarket, unchanged from the fourth quarter, but down \$2.75 psf/month year-over-year. Of the remaining submarkets, the



Downtown North and Outer Areas had an increase in the average asking rent of \$0.95 psf/mo and \$0.03 psf/mo, respectively; and the Downtown South and Downtown West submarkets had decreases in the average asking rent of \$1.23 and \$0.05 psf/month, respectively.

#### **New Construction**

New retail construction in the San Francisco market has been minimal due to a scarcity of developable land and high costs of construction. New developments in the market are primarily focused on high-rise office and residential buildings.

The most notable recent new construction was the 6X6 lifestyle complex located at Market and 6<sup>th</sup> Streets completed in 2017. At 250,000 square feet, this represents the largest new retail development delivered in San Francisco since 2011. This project struggled to lease space and remained vacant for several years after completion. The building was purchased by Ingka Group in September 2020 and will be redesigned with an IKEA store and complementary mixed uses. The first phase of redevelopment is anticipated to open in the Fall 2021.

Construction deliveries during 2018 declined; Artists Studio – Pier 70, an 89,000 square foot project was the only significant completion, with several smaller scale developments also completed.

Salesforce Transit Center, with just under 100,000 square feet of retail space, was completed in mid-2019 in the South Financial District. Tenants include Fitness SF, Philz Coffee, Per Diem Restaurant, Eddie Rickenbacker's, Venga and Onsite Dental. The project includes a 1.2 million square foot, state-of-the-art regional transit hub which will connect eight Bay Area counties and the State of California through 11 transit systems. The roof of the bus and rail station will feature a 5.4-acre park. The transit center began construction in 2011 and originally opened in August 2018; six weeks later it closed down for eight months to complete repairs of cracked beams. The center re-opened in July 2019.

The Chase Center was completed at the end of 2019 in Mission Bay, reported to be the largest sports and entertainment project on the West Coast, covering an area of 11 acres. It features an 18,000 square foot arena, home to the Golden State Warriors basketball team. The project also includes 98,000 square feet of retail and restaurant space and over five acres of public waterfront park. It will also feature 580,000 square feet of office space, which is under construction and will be occupied by Uber as part of its larger headquarters campus.

There are two significant projects in the pipeline. 100 Stockton represents the redevelopment of the former Macy's Men's Store into a mixed-use development, which will include 200,000 SF of retail space, office space on the sixth and seventh floors, and a rooftop restaurant. The other project is a renovation of the Stonestown Galleria, which includes redevelopment of the former Macy's and Nordstrom spaces into a three-level anchor building to feature a new Whole Foods, an extension of Regal Cinemas, and a Sports Basement outlet. The following table summarizes these projects, as well as other notable retail developments.



Project	Submarket	Size (SF)	Status
Artists Studio	Mission Bay / Dogpatch	89,000	Completed Q1 2018
One Mission Bay (Ground Floor)	Mission Bay	16,594	Completed Q3 2018
Salesforce Transit Center	South Financial District	98,330	Completed Q2 2019
Chase Center (Warriors Arena)	Mission Bay	100,000	Completed Q4 2019
Stonestown Galleria / 3251 20th Ave	San Francisco / Southern City	221,433	Delivery Q3 2021
100 Stockton Street (former Macy's)	Union Square	200,000	Delivery Q3 2021

# **Looking Ahead**

Steady tenant demand and limited new development kept vacancy levels very low in the San Francisco retail market over the most recent economic cycle. The local tenant base had shifted to higher-end retailers, and demand was strongest in prime locations and for smaller retail spaces concentrated on food and beverage, boutique fitness and neighborhood services.

While underlying economic factors were in place for steady market conditions in the regional retail market, the COVID-19 pandemic has significantly disrupted the economy, bringing an end to what had been the longest economic expansion in U.S. history. Mandatory shelter-in-place orders and closure of all businesses that were not classified as "essential" went into effect March 19, 2020 to prevent the spread and reduce the impact of the virus. Employment conditions declined sharply following these policies and market activity declined.

Over the past year, guidelines have been released by the State and revised periodically for gradually reopening the economy to reintroduce activities and sectors in a phased manner and with necessary modifications to protect public health and result in a lower risk for COVID-19 transmission and outbreak in a community. On June 15, 2021, the executive orders for the Stay Home Order as well as the Blueprint for a Safer Economy were terminated by the Governor. Likewise, most of the executive actions put in place since March 2020 as part of the pandemic response have been phased out, leaving a subset of provisions that facilitate the ongoing recovery. The new public health order effective June 15 supersedes all prior health orders. The order has limited restrictions, primarily related to masking and mega-events.

While some uncertainty remains in the near-term for the San Francisco retail market, economic and market fundamentals in place prior to the recent events surrounding COVID-19 position the market for stability over the long term.



# **Property Analysis**

# **Land Description and Analysis**

#### Location

The subject property is comprised of five development parcels located on the southwest portion of Treasure Island. A map of the parcels follows this section.

#### Land Area

The following table summarizes the subject's land area. As noted, Parcels C3.3 and C3.4 are contiguous and grouped into one developable Parcel, as are Parcels B1.1 and B1.2

Land Area Su	ımmary			
Tax ID	Parcel	SF	Acres	
8903-004	Parcel C2.2	48,919	1.12	
8904-004	Parcel C2.3	36,117	0.83	
8904-005	Parcel C2.4	36,647	0.84	
8906-005	Parcel C3.3	26,986	0.62	
8906-006	Parcel C3.4	34,221	0.79	
8901-003	Parcel B1.1	22,119	0.51	
8901-004	Parcel B1.2	22,221	0.51	
Total		227,230	5.22	
Source: Public Re	ecords			

#### **Shape and Dimensions**

Subject parcels are generally rectangular in shape; site utility based on shape and dimensions is average.

# Topography

The site is generally level and at street grade. The topography does not result in any particular development limitations.

#### Off-site Improvements

In addition to roads and street improvements, infrastructure includes development associated with Treasure Island Causeway improvements, and utility infrastructure and upgrades.

The Master Developer has provided a detailed infrastructure cost budget for Treasure Island, Improvement Areas No. 1, No. 2 (subject property) and No. 3, with an allocation of costs delineated between the improvement areas and the balance of the Treasure Island development areas (outside the boundaries of CFD No. 2016-1), which is relied upon in the analysis herein.



Based on the allocation of infrastructure costs, Improvement Area No. 2 is obligated for \$99,477,408, of which \$72,699,399 has been incurred as of August 1, 2021. The remaining development costs to be considered in the valuation section of this Appraisal Report are \$26,778,009. The following table provides an allocation of backbone infrastructure costs by pro rata share of acreage.

Pro Rata Share of Inf	rastructure				
				Costs Incurred to	Remaining Costs to
Designation			<b>Total Costs</b>	Date	Complete
Total Infrastructure Co	sts:		\$99,477,408	\$72,699,399	\$26,778,009
		Pro Rata	Infrastructure	Costs Incurred to	Remaining Costs to
Parcel	Acreage	Share	Costs	Date	Complete
Parcel C2.2	1.12	21.5%	\$21,415,902	\$15,651,023	\$5,764,879
Parcel C2.3	0.83	15.9%	\$15,811,405	\$11,555,183	\$4,256,222
Parcel C2.4	0.84	16.1%	\$16,043,430	\$11,724,750	\$4,318,680
Parcel C3.4	1.41	26.9%	\$26,795,378	\$19,582,415	\$7,212,963
Parcel B1	1.02	19.5%	\$19,411,294	\$14,186,029	\$5,225,265
	5.22	100.0%	\$99,477,408	\$72,699,399	\$26,778,009

# **On-site Improvements**

Grading and site development work has commenced at the subject property.

# Drainage

No particular drainage problems were observed or disclosed at the time of field inspection. This appraisal assumes that surface water collection, both on-site and in public streets adjacent to the subject, is adequate.

# **Flood Hazard Status**

According to the Federal Emergency Management Agency, a study has not been completed to determine the flood hazard for the subject property. Therefore, mandatory flood insurance purchase requirements do not apply to the subject property.

Flood Hazard Status		
Community Panel Number	Not mapped	
Insurance Required?	No	

#### **Environmental Hazards**

An environmental assessment report was not provided for review, and during our inspection, we did not observe any obvious signs of contamination on or near the subject. However, environmental issues are beyond our scope of expertise. It is assumed that the property is not adversely affected by environmental hazards.



# **Ground Stability**

A soils report was not provided for our review. Based on our inspection of the subject and observation of development on nearby sites, there are no apparent ground stability problems. It is noted, prior to construction of infrastructure and improvements, a geotechnical mitigation program was implemented to make the Treasure Island perimeter seismically stable, strengthen the causeway that connects Treasure Island to Yerba Buena Island, densify the sandy fill in order to minimize seismic settlement within the development footprint, and compress soft Bay Mud sediments to minimize future settlement from the addition of fill and buildings.

We are not experts in soils analysis. We assume that the subject's soil bearing capacity is sufficient to support the existing and proposed improvements.

# Streets, Access and Frontage

Details pertaining to street access and frontage are provided in the following table.

	rontage - As Proposed		
Street	Seven Seas Avenue	Avenue of the Palms	Trade Winds Avenue
Paving	Asphalt	Asphalt	Asphalt
Curbs	Yes	Yes	Yes
Sidewalks	Yes	Yes	Yes
Lanes	2 way, 1 lane each way	2 way, 1 lane each way	2 way, 1 lane each way
Direction of Traffic	North/South	North/South	East/West
Condition	Good	Good	Good
Traffic Levels	Low	Low	Low
Visibility	Average	Average	Average

# **Utilities**

The availability of utilities to the subject is summarized in the following table.

Utilities	
Service	Provider
Water	San Francisco Public Utilities Commission
Sewer	San Francisco Public Utilities Commission
Electricity	San Francisco Public Utilities Commission
Natural Gas	Pacific Gas & Electric
Local Phone	Various Providers



# **Zoning**

The subject Parcels are zoned TI-R / TI-MU, Treasure Island - Residential / Treasure Island Mixed Use, by the City and County of San Francisco. According to the City, the purpose of the Treasure Island/Yerba Buena Island Special Use District is as follows:

"To facilitate the City's long-term goal of implementing the creation of a new City neighborhood on Treasure Island and Yerba Buena Island, which will provide benefits to the City such as significant amounts of new affordable housing, increased public access and open space, transportation improvements, extensive infrastructure improvements, and recreational and entertainment opportunities, while creating jobs and a vibrant, sustainable community."

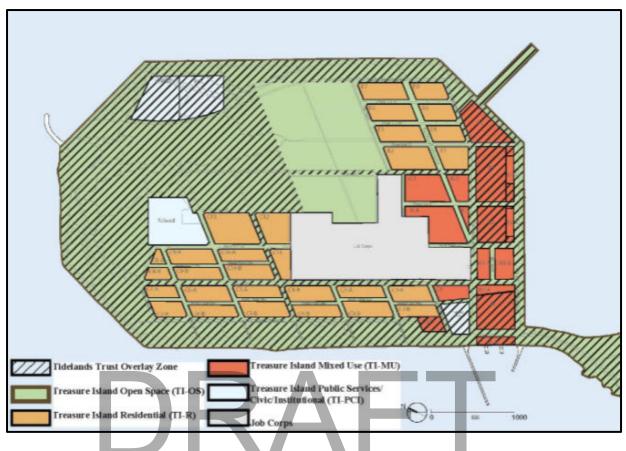
The following table summarizes our understanding and interpretation of the zoning requirements that affect the subject.

City and County of San Francisco TI-R / TI-MU
TI-R / TI-MU
Treasure Island - Residential /
Treasure Island Mixed Use
Appears to be legally conforming
No
Various residential and
commercial uses
Zoning Requirement
0 to 6 ft
Varies; 40 to 125 ft
1 space per dwelling unit; 2
spaces per 1,000 SF of gross retail
area

The subject Parcels are fully entitled for 264 for-sale condominiums and 542 for-rent apartments; Parcel B1 will also include ground floor retail. Further detail on the proposed improvements will be presented in upcoming sections. As Treasure Island is encumbered with its own specific zoning regulations, and because the subject Parcels are entitled, it appears the proposed use of the subject Parcels are legally conforming uses.

We are not experts in the interpretation of zoning ordinances. An appropriately qualified land use attorney should be engaged if a determination of compliance is required. A zoning map for Treasure Island is provided on the following page.





# Other Land Use Regulations

We are not aware of any other land use regulations that would affect the property.

#### **Seismic Hazards**

All properties in California are subject to some degree of seismic risk. The Alquist-Priolo Earthquake Fault Zoning Act was enacted by the State of California in 1972 to regulate development near active earthquake faults. The Act required the State Geologist to delineate "Earthquake Fault Zones" (formerly known as "Special Studies Zones") along known active faults in California. Cities and counties affected by the identified zones must limit certain development projects within the zones unless geologic investigations demonstrate that the sites are not threatened by surface displacement from future faulting.

According to information from the California Geological Survey (formerly known as the Division of Mines and Geology), the subject is not located within an Alquist-Priolo Special Studies Zone. (California Geological Survey, Official Map, Oakland West Quadrangle (2000)). However, the Working Group on California Earthquake Probabilities reported in 2015 that there is a 72% chance at least one 6.7 magnitude earthquake (or larger) will occur in the San Francisco Bay Area by 2045. It should be noted, it appears that all subject's proposed development lie within a liquefaction zone, as does Treasure Island overall.



# **Inclusionary Housing Regulations – For Sale Condominiums**

Parcels C2.3 and C3.4 will include four and seven inclusionary units, respectively, the sale price of which will be restricted. The buyer's housing costs, including mortgage (assuming a 10% down payment), taxes, insurance, and HOA fees must not exceed 33% of a certain percentage of San Francisco's median household income. The following table provides 2019/20 sample pricing from the San Francisco Mayor's Office of Housing and Community Development (MOHCD). Actual pricing for the subject will be determined by MOHCD at a later date. In lieu of precise 2021 pricing information for the subject, this analysis considers the developer's estimate of \$395,908 per inclusionary unit.

ASSUMED HOUSEHOLD SIZE
MEDIAN INCOME @
AVAIL FOR HOUSING @
ANNUAL CONDO FEE
TAXES @
AVAILABLE FOR P+I
SUPPORTABLE MORT
DOWN PAYMENT
AFFORDABLE PRICE

	1 Person	2 Person	3 Person	4 Person	5 Person
80% OF MEDIAN	\$68,950	\$78,800	\$88,700	\$98,500	\$106,400
33%	\$22,754	\$26,004	\$29,271	\$32,505	\$35,112
	\$7,056	\$7,908	\$8,748	\$9,948	\$11,172
1.1630%	\$2,847	\$3,282	\$3,722	\$4,091	\$4,342
	\$12,851	\$14,814	\$16,801	\$18,466	\$19,598
	\$220,302	\$253,962	\$288,023	\$316,569	\$335,978
10%	\$24,478	\$28,218	\$32,003	\$35,174	\$37,331
	\$244,779	\$282,181	\$320,026	\$351,743	\$373,309
	STUDIO	ONE	TWO	THREE	FOUR

# **Inclusionary Housing Regulations – For Rent Apartments**

As the subject reflects new construction, it is exempt from San Francisco's rent control ordinance and from the California Tenant Protection Act (AB 1482). However, the subject will include the following below market rent units, by Parcel: C2.2 – nine units, C2.4 – 24 units, and B1 – six units.

According to the Developer, final income and rental rate restrictions have not yet been determined by the Mayor's Office of Housing and Community Development. However, the Developer is estimating a BMR rental rate of \$1,372 per month for Parcel C2.2 and \$1,454 for Parcel C2.4, or \$1.77 to \$1.78 per square foot. Based on these projections, we estimate a BMR rent of \$1,239 for Parcel B1 units.

# **Easements, Encroachments and Restrictions**

We have reviewed preliminary title reports for all five subject Parcels, prepared by First American Title and dated September 18, 2020. The reports identify exceptions to title, which include various utility and access easements that are typical for a property of this type. Such exceptions would not appear to have an adverse effect on value. Our valuation assumes no adverse impacts from easements, encroachments or restrictions and further assumes that the subject has clear and marketable title.

#### **Permits and Fees**

Permits and fees due at building permit are estimated at \$66,675 per lot for Parcel C2.3, which has an average unit size of 1,221 square feet. We were not provided an updated estimate of permits and fees for Parcel C3.4, which has an average unit size of 996 square feet. Based upon permits and fees per square foot for Parcel C2.3, we estimate permits and fees at \$54,400 per unit for Parcel C3.4.

#### Timeline

The following summarizes the proposed timeline by Parcel:

**Parcel C2.2** (for-rent apartments) – Construction expected to commence in August 2022 and be complete in June 2024. The leasing office/preleasing is projected to begin in May 2024.



**Parcel C2.3** (for-sale condominiums) – Construction expected to begin in September 2022 and be complete in May 2024. The sale office and presales will open/begin in September 2023.

**Parcel C2.4** (for-rent apartments) – Construction expected to commence in January 2022 and be complete in April 2024. The leasing office/preleasing is projected to begin in January 2024.

**Parcel C3.4** (for-sale condominiums) – Construction expected to begin in November 2021 and be complete in September 2023. The sale office and presales will open/begin in January 2023.

**Parcel B1** (for-rent apartments) – Construction expected to commence in May 2022 and be complete in January 2024. The leasing office/preleasing is projected to begin in August 2023.

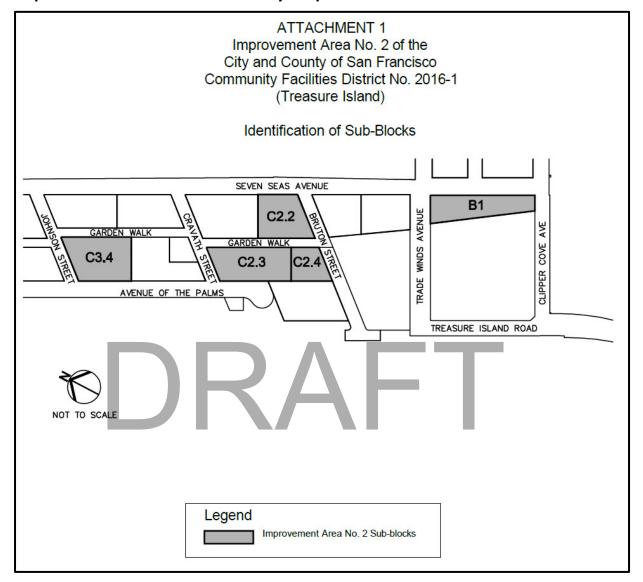
# **Conclusion of Site Analysis**

Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for a variety of uses including those permitted by zoning. Uses permitted by zoning include various residential and commercial uses. We are not aware of any other particular restrictions on development.





# Improvement Area No. 2 Boundary Map





# **Assessor Aerial**





# **Proposed Improvements Description**

# Overview

The subject property represents the taxable land areas within CFD No. 2016-1 (Treasure Island) Improvement Area No. 2 and includes five development parcels of land located on Treasure Island. The Parcels are entitled for the development of 232 for-sale condominiums and 545 for-rent apartment units; each of the multifamily improvements will also include ground floor retail. Ownership of the Parcels is held by entities associated with Stockbridge Capital Group, LLC, Wilson Meany, LP, Lennar, and Poly (USA) Real Estate Development Corporation. As of the effective appraisal date, infrastructure work is underway at the subject.

A summary of the proposed improvements, including details by Parcel are provided below and on the following page.

Land Use Overview									
			For	No. of Market	No. of BMR	Total	Parking	Rentable Area -	Rentable Area -
Parcel	Acreage	Use	Sale/Rent	Rate Units	Units	Units	Spaces	Residential	Retail
Parcel C2.2	1.12	Multifamily/Retail	For Rent	169	9	178	92	140,763	1,700
Parcel C2.3	0.83	Condominium	For Sale	79	4	83	83	101,350	-
Parcel C2.4	0.84	Multifamily/Retail	For Rent	226	24	250	124	206,098	1,127
Parcel C3.3 & C3.4 ("C3.4")	1.41	Condominium	For Sale	142	7	149	149	149,067	-
Parcel B1.1 & B1.2 ("B1")	1.02	Multifamily/Retail	For Rent	111	6	117	58	85,467	4,957

Summary of I	loor Plans -	C2.3 Condo	minium Units	
	Square	Number of	Proposed	
Floor Plan	Footage	Units	Pricing	
One Bed	662	26	\$959,342	
Two Bed	1,109	11	\$1,575,425	
Three Bed	1,595	42	\$2,200,837	
BMR	1,241	4	\$395,980	
No. of Residential Units			83	
No. of Commercial Units			0	
Weighted Avg l	Jnit Size - Ma	rket Rate	1,220	

The Developer states these homes will be just north of the ferry landing and will front Cityside Park; this Parcel enjoys views of the San Francisco Bay and skyline.



Summary of	Summary of Floor Plans - C3.4 Condominium Units						
	Square	Number of	Proposed				
Floor Plan	Footage	Units	Pricing*				
Studio	521	8	\$642,928				
One Bed	687	45	\$860,995				
Two Bed	1,122	69	\$1,545,150				
Three Bed	1,507	20	\$2,234,455				
BMR	918	7	\$395,980				
No. of Residen	tial Units	_	149				
No. of Commer	No. of Commercial Units						
Weighted Avg	Unit Size - Ma	arket Rate	1,005				

<sup>\*</sup>Developer's proposed pricing does not include parking, which will be sold separately. The upcoming analysis assumes one parking space per unit.

Parcel C3.4 is also proximate to City Side Park with view of the San Francisco Bay and skyline and Golden Gate and Bay Bridges.

It is noted that the subject property will have a Homeowner's Association (HOA) that will be responsible for common area maintenance and a security patrol. The fee will also include bus and ferry services. Based upon the range of HOA fees found among comparable properties, we estimate a monthly HOA fee of \$650 per unit.

Summary of I	Summary of Floor Plans - C2.2 Multifamily Units							
	Square	Number of	Proposed					
Floor Plan	Footage	Units	<b>Monthly Rent</b>					
Studio	462	31	\$3,373					
One Bed	740	84	\$3,849					
Two Bed	1,037	52	\$4 <i>,</i> 757					
Three Bed	1,674	2	\$6,315					
BMR	777	9	\$1,372					
No. of Resident	tial Units		178					
No. of Commer	cial Units		1					
Weighted Avg l	Jnit Size - Ma	rket Rate	792					

Parcel C2.2 is adjacent to a park and will include 178 units with 92 parking spaces available for rent; this Parcel includes 1,700 square feet of ground floor retail space.



Summary of Floor Plans - C2.4 Multifamily Units							
	Square	Number of	Proposed				
Floor Plan	Footage	Units	Monthly Rent				
Studio	531	30	\$3,415				
One Bed	701	102	\$4 <i>,</i> 505				
Two Bed	1,043	91	\$5 <i>,</i> 789				
Three Bed	1,467	3	\$8 <i>,</i> 370				
BMR	820	24	\$1 <i>,</i> 454				
Retail	1,127	1					
No. of Residen	tial Units		250				
No. of Commer	No. of Commercial Units						
Weighted Avg	Unit Size - M	arket Rate	826				

Parcel C2.4 will include a 14-story tower on top of a 5-story podium, and will include views of the Bay and skyline. The Parcel is adjacent to a park and will offer a fitness center, rooftop deck, and coworking space. It will include 1,127 square feet of ground floor retail space and will offer 124 parking spaces for rent.

Summary of Floor Plans - B1 Multifamily Units								
	Square	Number of	Proposed					
Floor Plan	Footage	Units	<b>Monthly Rent</b>					
Studio	419	2	\$2,828					
One Bed	688	83	\$3,958					
Two Bed	895	26	\$4,746					
BMR	702	6	\$1,239					
Retail	4,957	1						
No. of Residen	tial Units		117					
No. of Commercial Units			1					
Weighted Avg	Unit Size - Ma	rket Rate	732					

Parcel B1 is proximate to Clipper Cove Promenade and offers views of the Bay Bridge and Yerba Buena Island. It will include 4,957 square feet of retail space and will also include 58 parking spaces available for rent.

A complete interior finish profile for the proposed improvements was not provided and is assumed to be of a typical quality for the area, which is generally good overall quality.

For the reader's reference, the subject's proposed elevations are shown on the following pages.



# **C2.2 Rendering (Multifamily)**



# **C2.3 Rendering (Condominiums)**



# **C2.4 Rendering (Multifamily)**



# **C3.4 Rendering (Condominiums)**





# **B1** Rendering (Multifamily)



# DRAFT

















Real Estate Taxes 65

# **Real Estate Taxes**

The property tax system in California was amended in 1978 by Article XIII to the State Constitution, commonly referred to as Proposition 13. It provides for a limitation on property taxes and for a procedure to establish the current taxable value of real property by reference to a base year value, which is then modified annually to reflect inflation (if any). Annual increases cannot exceed 2% per year.

The base year was set at 1975-76 or any year thereafter in which the property is substantially improved or changes ownership. When either of these two conditions occurs, the property is to be reappraised at market value, which becomes the new base year assessed value. Proposition 13 also limits the maximum tax rate to 1% of the value of the property, exclusive of bonds and direct charges. Bonded indebtedness approved prior to 1978, and any bonds subsequently approved by a two-thirds vote of the district in which the property is located, can be added to the 1% tax rate.

The existing ad valorem taxes are of nominal consequence in this appraisal, primarily due to the fact these taxes will be adjusted as subdivision and development continues. According to the San Francisco County Treasurer-Tax Collector's Office, the appraised properties have a cumulative annual tax rate of 1.198464%. This tax rate does not include the CFD tax, which is discussed below.

As previously discussed, the subject property is situated within the boundaries of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2, with a Special Tax lien for Facilities and a Special Tax lien for Services. According to the Rate and Method of Apportionment, the assigned Special Tax for Developed Property is presented in the following table (proposed for the Fiscal Year 2020-21):



Real Estate Taxes 66

# ATTACHMENT 2

# Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)

# Expected Land Uses and Expected Maximum Special Tax Revenues by Block

Block /1	Expected Land Uses	Expected Number of Residential Units	Expected Square Footage	Base Special Tax (FY 2021-22)/2	Expected Maximum Special Tax Revenues (FY 2021-22)/2
C2.2	Rental Residential Market Rate Units Inclusionary Units	166 9	132,050 6,935	\$3.09 \$0.00	\$408,033 \$0
C2.4	Rental Residential Market Rate Units Inclusionary Units	223 24	189,780 19,464	\$3.09 \$0.00	\$586,418 \$0
B1	Rental Residential Market Rate Units Inclusionary Units	114	78,150 4,160	\$3.09 \$0.00	\$241,483 \$0
C2.3	Low-Rise Units Inclusionary Units	108 6	93,161 5,401	\$6.77 \$0.00	\$630,980 \$0
C3.4	Low-Rise Units Inclusionary Units	152 8	134,200 6,425	\$6.77 \$0.00	\$908,937 \$0
Total	Expected Units/Square Feet	816	669,726	N/A	N/A
Maximun	n IA2 Revenues (Fiscal Year 20	21-22\$)		,	\$2,775,850

<sup>/1</sup> See Attachment 1 for the geographic area associated with each Block.

Taxes escalate 2% annually. The subject's inclusionary units are not subject to the Special Tax. Please note, the Developer's current proposed square footage varies slightly from the expected square footage above.



<sup>/2</sup> Each July 1 thereafter the Base Facilities Special Taxes shall be escalated as set forth in Section D.1.

Highest and Best Use 67

# **Highest and Best Use**

#### **Process**

Before a property can be valued, an opinion of highest and best use must be developed for the subject site, both as if vacant, and as improved or proposed. By definition, the highest and best use must be:

- Legally permissible under the zoning regulations and other restrictions that apply to the site.
- Physically possible.
- Financially feasible.
- Maximally productive, i.e., capable of producing the highest value from among the permissible, possible, and financially feasible uses.

# **Highest and Best Use As If Vacant**

# **Legally Permissible**

The site is zoned TI-R / TI-MU, Treasure Island - Residential / Treasure Island Mixed Use. Permitted uses include various residential and commercial uses. To our knowledge, there are no legal restrictions such as easements or deed restrictions that would effectively limit the use of the property. The subject property is entitled for 232 for-sale condominiums and 545 for-rent apartments with 7,784 square feet of ground floor retail space. The subject's present entitlements are the result of significant planning and review, and any rezone or land use different than currently approved is unlikely. Given prevailing land use patterns in the area, only single and multifamily residential use, with associated retail, is given further consideration in determining highest and best use of the site, as though vacant.

# **Physically Possible**

The physical characteristics of the site do not appear to impose any unusual restrictions on development. Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for a variety of uses including single and multifamily residential use.

#### **Financially Feasible**

Based on our analysis of the market, there is currently adequate demand for single family residential use (for sale) in the subject's area. The San Francisco condominium market is recovering after a downturn due to the pandemic. As shown later in this report by the land residual analysis where home construction costs are deducted from an estimated current home price, the subject's land value is positive, which demonstrates that single-family residential development is financially feasible.

Despite rising construction costs and the impact of the pandemic on rents, for-rent multifamily use is considered financially feasible. Rents are beginning to increase again, though they remain well below 2019 highs and have not kept pace with costs; however, developers are still developing new product with the anticipation of future delivery when it's expected the market will return to pre-pandemic levels. Retail use is also associated with a high degree of risk, as brick and mortar retailers were greatly impacted by shelter-in-place and stay at home orders. Although these orders have been lifted, there is a glut of retail space available; though, limited retail services currently exist on Treasure Island. However, the proposed housing is expected to help support the retail use, and the proposed retail



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space is a small fraction of the overall project. As shown later in this report by the extraction analysis where construction costs are deducted from an estimated stabilized value, the subject's land value is positive, which demonstrates mixed use retail/residential use is currently financially feasible.

#### **Maximally Productive**

There does not appear to be any reasonably probable use of the site that would generate a higher residual land value than the subject's proposed uses. Based on the valuation analyses presented herein, attached residential development (for sale and for rent) with supporting retail space is considered a financially feasible use of the properties. Accordingly, it is our opinion that the proposed single and multifamily residential uses, with associated retail, developed to the normal market density level permitted by zoning, reflect the maximally productive use of the property.

#### Conclusion

Development of the site for the proposed single and multifamily residential uses and associated retail are only use that meets the four tests of highest and best use. Therefore, they are concluded to be the highest and best use of the property as if vacant.

# As Improved (Proposed)

As of the effective appraisal date, backbone infrastructure and site work has commenced at the subject property. The planned infrastructure improvements are necessary for development. The existing improvements have been constructed according to the subject entitlements and are consistent with the highest and best use of the subject property as if vacant.

# Most Probable Buyer

Taking into account the size and characteristics of the property, the probable buyer of the subject property is a land developer and/or builder familiar with the region.



# **Valuation**

# **Valuation Methodology**

Appraisers usually consider three approaches to estimating the market value of real property. These are the cost approach, sales comparison approach and the income capitalization approach.

The **cost approach** assumes that the informed purchaser would pay no more than the cost of producing a substitute property with the same utility. This approach is particularly applicable when the improvements being appraised are relatively new and represent the highest and best use of the land or when the property has unique or specialized improvements for which there is little or no sales data from comparable properties.

The **sales comparison approach** assumes that an informed purchaser would pay no more for a property than the cost of acquiring another existing property with the same utility. This approach is especially appropriate when an active market provides sufficient reliable data. The sales comparison approach is less reliable in an inactive market or when estimating the value of properties for which no directly comparable sales data is available. The sales comparison approach is often relied upon for owner-user properties.

The **income capitalization approach** reflects the market's perception of a relationship between a property's potential income and its market value. This approach converts the anticipated net income from ownership of a property into a value indication through capitalization. The primary methods are direct capitalization and discounted cash flow analysis, with one or both methods applied, as appropriate. This approach is widely used in appraising income-producing properties.

Additional analyses often undertaken in the valuation of subdivisions include **extraction**, **land residual analysis**, and the **subdivision development method**.

Reconciliation of the various indications into a conclusion of value is based on an evaluation of the quantity and quality of available data in each approach and the applicability of each approach to the property type.

The methodology employed in this assignment is summarized as follows:

Approaches to Value							
Approach	Applicability to Subject	Use in Assignment					
Cost Approach	Not Applicable	Not Utilized					
Sales Comparison Approach	Applicable	Utilized					
Income Capitalization Approach	Applicable	Utilized					



# **Market Valuation – Representative Floor Plans**

As previously discussed in the *Valuation Methodology* section, in order to estimate the market value of the developable, taxable land proposed for condominium use within the boundaries of City and County of San Francisco CFD No. 2016-1 (Treasure Island) Improvement Area No. 2, a land residual analysis will be performed, which considers the anticipated, or projected, sale price of the residential units to be constructed on Parcels C2.3 and C3.4. To estimate the anticipated, or projected, sale price for the varying unit types within the development, an analysis of comparable, or similar, residential developments within the subject's market area will be considered in this section using the sales comparison approach to value. The objective of the analysis is to estimate the base price for representative floor plans comprising each of the subject Parcels proposed for condominium use.

This approach is based on the economic principle of substitution. According to The Appraisal of Real Estate, 14<sup>th</sup> Edition (Chicago: Appraisal Institute, 2013), "The principle of substitution holds that the value of property tends to be set by the cost of acquiring a substitute or alternative property of similar utility and desirability within a reasonable amount of time." The sales comparison approach is applicable when there are sufficient recent, reliable transactions to indicate value patterns or trends in the market.

The proper application of this approach requires obtaining recent sales data for comparison with the appraised properties. The objective of the analyses is to estimate the base value of a representative floor plan, net of incentives, upgrades, and lot premiums. As discussed, two of the subject Parcels are proposed for condominium use. A summary of the proposed floor plans by Parcel are summarized below.

Summary of	Summary of Floor Plans - C2.3 Condominium Units									
	Square	Number of	Proposed							
Floor Plan	Footage	Units	Pricing							
One Bed	662	26	\$959,342							
Two Bed	1,109	11	\$1,575,425							
Three Bed	1,595	42	\$2,200,837							
BMR	1,241	4	\$395,980							
No. of Residen	tial Units		83							
No. of Commercial Units			0							
Weighted Avg	Unit Size - Ma	arket Rate	1,220							

Based on the proposed floor plans, the upcoming analysis will assume a representative 2 bedroom, 2 bathroom unit of 1,220 square feet for Parcel C2.3.

Please note, proposed pricing for Parcel C2.3 below market rate units is not yet available. For the purposes of this analyses, it is assumed to be similar to Parcel C3.4, as referenced on the following page.



Summary of Floor Plans - C3.4 Condominium Units						
	Square	Number of	Proposed			
Floor Plan	Footage	Units	Pricing*			
Studio	521	8	\$642,928			
One Bed	687	45	\$860,995			
Two Bed	1,122	69	\$1,545,150			
Three Bed	1,507	20	\$2,234,455			
BMR	918	7	\$395,980			
No. of Residen	tial Units		149			
No. of Commercial Units			0			
Weighted Avg	Unit Size - Ma	arket Rate	1,005			

<sup>\*</sup>Developer's proposed pricing does not include parking, which will be sold separately. The upcoming analysis assumes one parking space per unit.

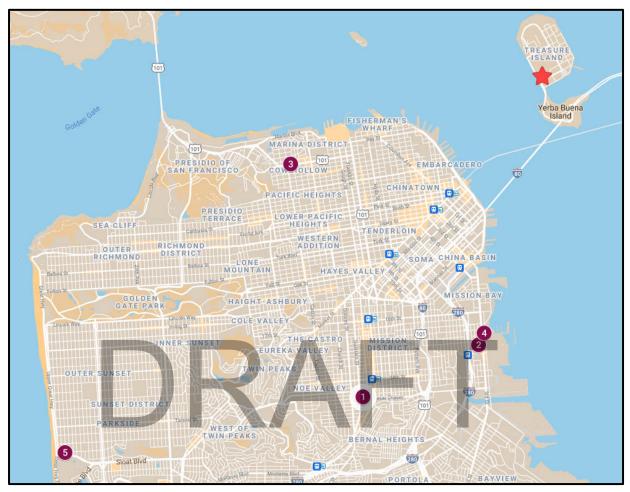
Based on the proposed floor plans, the upcoming analysis will assume a representative 2 bedroom, 2 bathroom unit of 1,005 square feet for Parcel C3.4.

Presented below are comparable new home sales considered the best indicators of market value for the subject's residential units. Our search for sales focused on newly constructed condominium units similar in size to the subject's representative unit. We also restricted our search to units located in improvements with ten stories or less.

Sales	Sales Summary								
No.	Location Mission Modern	Neighborhood Inner Mission	Date 6/2/2021	Sale Price   \$1,275,000	Living Area (SF)	Bedroom/Bath 2 bdrm, 2 bath	Covered Parking 1-car		
_	3620 Cesar Chavez St. #40	4			_	,			
2	950 Tennessee 950 Tennessee St. #315	Dogpatch	5/6/2021	\$1,620,000	1,223	2 bdrm, 2 bath	Additional Fee		
3	Maison au Pont 2448 Lombard St #410	Marina	5/5/2021	\$1,655,000	1,141	2 bdrm, 2 bath	1-car		
4	2177 Third 2177 3rd St. #514	Dogpatch	6/10/2021	\$1,550,000	1,002	2 bdrm, 2 bath	1-car		
5	The Westerly 3535 Wawona St. #517	Sunset	8/27/2021	\$1,622,000	1,188	2 bdrm, 2 bath	1-car		



# **Comparable Sale Map**



The subject location is indicated by the red star.



# **Discussion of Adjustments**

In order to estimate the market values for the subject floor plans, the comparable transactions were adjusted to reflect the subject with regard to categories that affect market value. If a comparable has an attribute considered superior to that of the subject, it is adjusted downward to negate the effect the item has on the price of the comparable. The opposite is true of categories that are considered inferior to the subject and are adjusted upward. In order to isolate and quantify the adjustments on the comparable sales data, percentage or dollar adjustments are considered appropriate. At a minimum, the appraiser considers whether adjustments are necessary pertaining to these items:

- Property rights conveyed
- Financing terms
- Conditions of sale (motivation)
- Market conditions
- Location
- Physical features

A paired sales analysis is performed in a meaningful way when the quantity and quality of data are available. Even so, many of the adjustments require the appraiser's experience and knowledge of the market and information obtained from those knowledgeable and active in the marketplace. A detailed analysis involving each of these factors and the value conclusion for each unit follows.

# **Upgrades and Incentives**

The objective of the analysis is to estimate the base value per floor plan, net of incentives. Incentives can take the form of direct price reductions or non-price incentives such as upgrades or non-recurring closing costs. None of the comparables reported incentives and upgrades.

# **Property Rights Conveyed**

In transactions of real property, the rights being conveyed vary widely and have a significant impact on the sales price. As previously noted, the opinion of value in this report is based on a fee simple estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power and escheat, as well as non-detrimental easements, community facility districts and conditions, covenants and restrictions (CC&Rs). All of the comparables represent fee simple estate transactions. Therefore, adjustments for this factor are not necessary.



# **Financing Terms**

In analyzing the comparables, it is necessary to adjust for financing terms that differ from market terms. If the seller provides incentives in the form of paying for closing costs or an interest rate buy down, a discount has been obtained by the buyer for financing terms. This discount price must then be adjusted to a cash equivalent basis. Also, any incentives applicable toward closing costs would have been reflected in the incentives adjustments previously considered. No adjustments were required for this factor.

#### **Conditions of Sale**

Adverse conditions of sale can account for a significant discrepancy from the sales price actually paid compared to that of the market. This discrepancy in price is generally attributed to the motivations of the buyer and the seller. Certain conditions of sale are considered to be non-market and may include the following:

- a seller acting under duress,
- a lack of exposure to the open market,
- an inter-family or inter-business transaction for the sake of family or business interest,
- an unusual tax consideration,
- a premium paid for site assemblage,
- a sale at legal auction, or
- an eminent domain proceeding

The comparables did not involve any non-market or atypical conditions of sale. Adjustments for this factor do not apply.

# Market Conditions (Date of Sale, Phase Adjustment)

The market conditions vary over time, but the date of this appraisal is for a specific point in time. In a dynamic economy – one that is undergoing changes in the value of the dollar, interest rates and economic growth or decline – extra attention needs to be paid to assess changing market conditions. Significant monthly changes in price levels can occur in several areas of a neighborhood, while prices in other areas remain relatively stable. Although the adjustment for market conditions is often referred to as a time adjustment, time is not the cause of the adjustment.

The comparable sales transferred between May 2021 and August 2021, post-pandemic, and are primarily reflective of current market conditions; therefore, no consideration for market conditions is warranted.

#### Location

Location is a very important factor to consider when making comparisons. The comparables need not be in the same neighborhood but should be in neighborhoods that offer the same advantage and have, in general, the same overall desirability to the most probable buyer or user. Each of the



comparables are located in San Francisco. Additional adjustments for the location within specific neighborhoods will be considered in the following community appeal section.

# **Community Appeal**

In addition to market location adjustments, we consider community appeal adjustments. Even within a specific market location, often specific community characteristics influence sale prices. Often, prices on one street may be significantly higher or lower than the next, despite similar home characteristics. Community characteristics that may influence sale prices include a gated amenity or the condition of surrounding development.

However, the subject is located on Treasure Island which has seen no recent new development outside of the ongoing subject redevelopment at Yerba Buena Island. The subject neighborhood benefits from San Francisco Bay and Skyline views. An effort was made to locate comparables in neighborhoods with a similar community appeal to the subject property. However, much of the recent construction of condominium units similar in size of the subject has occurred in neighborhoods with inferior community appeal. Comparable 3 is located in the Marina neighborhood, which is considered similar in appeal to the subject; this comparable requires no adjustment. Sales 1 and 5 are located in the Inner Mission and Sunset neighborhoods, respectively, and Sales 2 and 4 are located within the Dogpatch neighborhood. These comparables have been adjusted upward for community appeal.

#### **Lot Size**

The lot size adjustment pertains to the differences between the subjects' typical lot size and comparables with either larger or smaller lots. It does not include any lot premium adjustments, which are adjusted for separately. The subject and comparables reflect attached product, and no adjustments are necessary.

# **Lot Premiums**

Properties sometimes achieve premiums for corner or cul-de-sac positioning, or proximity to open space or views. The subject's neighborhood benefits from San Francisco Bay and Skyline views. As this analysis considers a representative unit, further adjustments for unit/lot premiums are not made. Instead, the potential for Bay views is considered in the community appeal adjustment.

# **Design and Appeal/Quality of Construction**

Design and appeal of a floor plan is consumer specific. One exterior may appeal to one buyer, while another appeals to a different buyer. These types of features for new homes with similar functional utility are not typically noted in the base sales prices. The comparables are similar to the subject in regard to design and appeal.

Construction quality can differ from slightly to substantially between projects and is noted in the exterior and interior materials and design features of a standard unit. In terms of quality of construction, the subject and comparables represent good construction quality. No adjustments have been made.



# Age/Condition

When comparing resale to resale, the market generally reflects a difference of 1% per year of difference in effective age. However, as all of the comparables reflect new construction, no adjustment is necessary.

# **Functional Utility**

The appraised properties and comparables represent traditional attached single-family residential construction. No consideration for this factor is necessary.

#### **Room Count**

For similar size units the differences between room count is a buyer preference. One buyer might prefer two bedrooms and a den versus a three-bedroom unit. Extra rooms typically result in additional building area and are accounted for in the size adjustment. Therefore, no adjustments are made for number of total rooms or bedrooms. Because bathrooms are a functional item for each floor plan and add substantial cost due to the number of plumbing fixtures, an adjustment is made for the difference in the number of fixtures between the subject and the comparable sales. The adjustment is based on an amount of \$12,500 per fixture (or half-bath) and is supported by cost estimates for a good quality home in the Residential Cost Handbook, published by the Marshall and Swift Corporation. Considering the fact that plumbing upgrades for existing bathrooms generally range from \$5,000 to over \$25,000 for the various fixtures, the \$12,500 per fixture, or half-bath, is supported. Consequently, a factor of \$25,000+ per full bath is also applied in our analysis.

# **Unit Size/Living Area**

Units similar (in the same development), except for size, were compared to derive the applicable adjustment for unit size. Those used for comparison purposes, are units within similar projects. Units within the same project were used since they have a high degree of similarity in quality, workmanship, design and appeal. Other items such as a single level or two-story designs, number of bathrooms and number of garage spaces were generally similar in these comparisons, in order to avoid other influences in price per square foot. Where differences exist, they are minor and do not impact the overall range or average concluded. Based on this data, the comparables were adjusted on a per square foot basis to account for differences in living area from the subject units.

# **Number of Stories**

For similar size units, the differences between the number of stories is a buyer preference. One buyer might prefer a flat versus a townhome layout. The subject and comparables reflect single-story condominium construction. No adjustments are necessary.

# Parking/Garage

One parking space per unit is assumed for the subject property (despite the fact the Developer for Parcel C2.4 plans to sell parking spaces separately). The majority of comaprables offer garage space for one car. However, parking for Sale 2 is not included in the sale price; instead, parking is available for an additional monthly fee. This comparable has been adjusted upward.

The following page summarizes the adjustments made to each sale.



Project Information		Subject Property	Comparat	ole 1	Compara	ble 2	Compara	ble 3	Comparal	ble 4	Compara	ble 5
Project Name Plan		Treasure Island IA-2 Representative	Mission Modern		950 Tennessee		Maison au Pont		2177 Third	1	The Westerly	
Address/Lot Number		Representative	3620 Cesar Chavez	S+ #404	950 Tennessee St.	#21E	2448 Lombard St.	#410	2177 3rd St. #514		3535 Wawona St. #	E 1 7
City/Area		San Francisco	San Francisco	31. #404	San Francisco	#313	San Francisco	H410	San Francisco		San Francisco	317
rice		-	Sun municisco	\$1,275,000		\$1,620,000		\$1,655,000		\$1,550,000	an i rancisco	\$1,622,000
rice Per SF		-		\$1,228		\$1,32		\$1,45		\$1,547		\$1,36
Total Consideratio	per SF											
ata Source			MLS		MLS		MLS		MLS	1	MLS	
ncentives		None	None		None		None		None		None	
Upgrades		Base	None		None		) None		) None	1 0\$	None	\$0
Effective Base Sales F	rice			\$1,275,000		\$1,620,000	)	\$1,655,000	0	\$1,550,000		\$1,622,000
Adjustments:	Factor		Description	+/(-)	Description	+/(-)	Description	+/(-)	Description	+/(-)	Description	+/(-)
roperty Rights		Fee Simple	Fee Simple		Fee Simple		Fee Simple		Fee Simple		ee Simple	
inancing Terms		Cash Equivalent	Cash Equivalent		Cash Equivalent		Cash Equivalent		Cash Equivalent		Cash Equivalent	
Conditions of Sale		Market	Market		Market		Market		Market	·	Market	
Market Conditions												
Date of Sale		MV 8/1/21	6/2/2021		5/6/2021		5/5/2021		6/10/2021		3/27/2021	
roject Location		Treasure Island	Inner Mission		Dogpatch		Marina		Dogpatch	5	Sunset	
community Appeal		Good	Average	4	- Average		+ Good		Average	+ /	Average	
IOA Dues		\$650	\$600		\$738		\$683		\$942	,	5552	
ot Premium		None	None		None		None		None	1	None	
Design and Appeal		Good	Similar		Similar		Similar		Similar	5	Similar	
Quality of Construct	on	Good	Similar		Similar		Similar		Similar	9	Similar	
Age (Total/Effective)		New	2020 (New)		2020 (New)		2020 (New)		2020 (New)	2	2020 (New)	
Condition		New/Good	Similar		Similar		Similar		Similar	9	Similar	
unctional Utility		Average	Similar		Similar		Similar		Similar	9	Similar	
Room Count				_						ı		
Bedrooms		2	2		2		2		2	3	3	
Baths	\$25,000	2	2		2		2		2	2	2	
iving Area (SF)	\$550.00	1,220	1,038	++	1,223		1,141		+ 1,002	++ 1	1,188	-
Number of Stories		1	1		1		1		1	1		
leating/Cooling		Central	Central		Central		Central		Central	(	Central	
arage		1-Car	1-Car		Additional Fee		+ 1-Car		1-Car	1	L-Car	
andscaping		Average	Similar		Similar		Similar		Similar		Similar	
ool/Spa		None	Similar		Similar		Similar		Similar		Similar	
atios/Decks		Yes	Similar		Similar		Similar		Similar		Similar	
•	\$8,000	None	Similar		Similar		Similar		Similar		Similar	
ireplace(s) (itchen Equipment	<b>43,000</b>	Average	Similar		Similar		Similar		Similar		Similar	
		None	Similar		Similar		Similar		Similar		Similar	
Other		None	SIIIIIIII								niiiidi	
Net Adjustments				+++	•		+		=	+++		- 1

Indicated Value Per SF \$1,393.44



Project Information		Subject Property	Comparab	le 1	Compara	ible 2	Comparal	ble 3	Compara	ble 4	Compara	able 5
Project Name		Treasure Island IA-2	Mission Modern		950 Tennessee		Maison au Pont		2177 Third		The Westerly	
Plan		Representative	-		-		-		-		-	
Address/Lot Number		-	3620 Cesar Chavez	St. #404	950 Tennessee St.	#315	2448 Lombard St. #	<del>‡</del> 410	2177 3rd St. #514		3535 Wawona St. #	517
City/Area		San Francisco	San Francisco		San Francisco		San Francisco		San Francisco		San Francisco	
Price		-		\$1,275,000		\$1,620,000		\$1,655,000		\$1,550,000		\$1,622,00
Price Per SF	CF	-		\$1,228		\$1,325		\$1,450		\$1,547		\$1,36
Total Consideratio Data Source	per SF		MLS		MLS		MLS		MLS		MLS	
ncentives		None	None		None		None		None		None	
Jpgrades		Base	None	\$0	None	\$0	None	\$0	None	\$0	None	\$
Effective Base Sales I	rice	5050	110110	\$1,275,000		\$1,620,000		\$1,655,000		\$1,550,000	110110	\$1,622,00
				7-,,		<i>+</i> =,===,===		<i>+</i> =,,		, -,,		,,
Adjustments:	Factor		Description	+/(-)	Description	+/(-)	Description	+/(-)	Description	+/(-)	Description	+/(-)
roperty Rights		Fee Simple	Fee Simple		Fee Simple		Fee Simple		Fee Simple		Fee Simple	
inancing Terms		Cash Equivalent	Cash Equivalent		Cash Equivalent		Cash Equivalent		Cash Equivalent		Cash Equivalent	
onditions of Sale		Market	Market		Market		Market		Market		Market	
Market Conditions		10/0/4/24	6/2/2024		5 /2 /2024		F /F /2024		6/40/2024		0/27/2024	
Date of Sale		MV 8/1/21 Treasure Island	6/2/2021Inner Mission		5/3/2021		5/5/2021 Marina		6/10/2021		8/27/2021 Sunset	
roject Location					Dogpatch				Dogpatch			
community Appeal		Good	Average		Average	+	Good		Average		Average	
IOA Dues		\$650	\$600		\$599		\$683		\$825		\$447	
ot Premium		None	None		None		None		None		None	
Design and Appeal		Good	Similar	_	Similar		Similar		Similar		Similar	
Quality of Construct	on	Good	Similar		Similar		Similar		Similar		Similar	
Age (Total/Effective)		New	2020 (New)	· `	2020 (New)		2020 (New)		2020 (New)		2020 (New)	
Condition		New/Good	Similar		Similar		Similar		Similar		Similar	
unctional Utility		Average	Similar		Similar	/	Similar		Similar		Similar	
Room Count												
Bedrooms		2	2		2		2		2		2	
Baths	\$25,000	2	2		2		2		2		2	
iving Area (SF)	\$550.00	1,005	1,038	_	1,223		1,141		1,002		1,188	
lumber of Stories		1	1		1		1		1		1	
leating/Cooling		Central	Central		Central		Central		Central		Central	
		1-Car	1-Car		Additional Fee		1-Car		1-Car		1-Car	
arage			Similar		Similar		Similar		Similar		Similar	
andscaping		Average										
ool/Spa		None	Similar		Similar		Similar		Similar		Similar	
atios/Decks		Yes	Similar		Similar		Similar		Similar		Similar	
ireplace(s)	\$8,000	None	Similar		Similar		Similar		Similar		Similar	
litchen Equipment		Average	Similar		Similar		Similar		Similar		Similar	
Other		None	Similar		Similar		Similar		Similar		Similar	
Net Adjustments				+		-		_		4		

\$1,550,000 \$1,542.29 Concluded Retail Value Indicated Value Per SF



Below Market Rate Units 79

# **Conclusion of Home Values**

Overall, the comparable range narrows after adjustment, and all sales are considered reasonable indicators of value for the subject.

In the Parcel C2.3 analysis, the comparable set shifts upward overall due to the large average unit size of the subject. Sales 2, 3, and 4 require the lowest gross and net adjustments and are given greatest weight.

Conversely, due to the average unit size proposed for Parcel C3.4, our reconciliation of value falls toward the middle of the unadjusted range.

Based on the analysis herein, the market value conclusions for the homes are summarized in the following table.

Aggregate Retail Pr	roceeds	- Represe	entative Co	ndominium	1		
	No. of	Square	Indicated	Model	No. of		
Parcel	Units	Footage	Base Value	Recapture	Models	Indicated Value	
C2.3 - Market Rate	79	1,220	\$1,700,000	52,500	1	\$134,352,500	_
C2.3 - BMR	4	1,241	\$395,980			\$1,583,920	
Totals	83	п				\$135,936,420	
C3.4 - Market Rate	142	1,005	\$1,550,000	52,500	1	\$220,152,500	
C3.4 - BMR	7	918	\$395,980			\$2,771,860	
Totals	149					\$222,924,360	

In addition, consideration must be given for model recapture. This will be further discussed in the upcoming analysis, which assumes one model home per Parcel.

#### **Below Market Rate Units**

Parcels C2.3 and C3.4 will include four and seven inclusionary units, respectively, the sale price of which will be restricted. The buyer's housing costs, including mortgage (assuming a 10% down payment), taxes, insurance, and HOA fees must not exceed 33% of a certain percentage of San Francisco's median household income. Actual pricing for the subject will be determined by from the San Francisco Mayor's Office of Housing and Community Development (MOHCD) at a later date. In lieu of precise 2021 pricing information for the subject, this analysis considers the developer's estimate of \$395,980 per inclusionary unit.



# Land Residual Analysis – Parcels C2.3 and C3.4

The land residual analysis is employed to derive the market value for the subject's for-sale residential Parcels. This valuation method is used in estimating land value when subdivision and development are the highest and best use of the land being appraised. All direct and indirect costs are deducted from an estimate of the anticipated gross sales price of the improved product; the resultant net sales proceeds are then discounted to present value at an anticipated rate over the development and absorption period to indicate the value of the land. The land residual analysis is conducted on a semi-annual (six month) basis. As a discounted cash flow analysis, the land residual analysis consists of four primary components summarized as follows:

**Revenue** – the gross income is based on the individual component values.

**Absorption Analysis** – the time frame required for sell off. Of primary importance in this analysis is the allocation of the revenue over the absorption period – including the estimation of an appreciation factor (if any).

**Expenses** – the expenses associated with the sell-off are calculated in this section – including infrastructure costs, administration, marketing and commission costs, as well as taxes and special taxes.

Discount Rate – an appropriate discount rate is derived employing a variety of data.

Discussions of these four concepts follows below, with the discounted cash flow analysis offered at the end of this section.

## Revenue

The projected sales price for the average unit within the project will vary, as the ultimate sales price is affected by unit size, location within the project, site influences, construction costs, anticipated premiums achievable at the point of retail sale, as well as external influences such as adjacent land uses. Aggregate retail proceeds for the subject's representative units are summarized below.

	No. of	Square	Indicated	Model	No. of	
Parcel	Units	Footage	Base Value	Recapture	Models	Indicated Value
C2.3 - Market Rate	79	1,220	\$1,700,000	52,500	1	\$134,352,500
C2.3 - BMR	4	1,241	\$395,980			\$1,583,920
Totals	83					\$135,936,420
3.4 - Market Rate	142	1,005	\$1,550,000	52,500	1	\$220,152,500
C3.4 - BMR	7	918	\$395,980			\$2,771,860
otals	149					\$222,924,360



As will be discussed in the expense section that follows, given the product line at the subject, it is anticipated a builder will construct one model home per Parcel. Upgrade amenity costs are projected at \$150,000 per model home. Typically, builders capture approximately 50% of the cost through the sale of the model and the furniture. Although furnishings are a real cost of the model improvements, they are personal property, not real estate. Thus, furnishings are not included in the opinion of value for the model home premiums. Given this consideration, the recapture cost for model homes are typically reduced to 25% to 40% of model improvement costs. Considering the anticipated foot traffic for the subject property, a recapture amount of 35%, is considered reasonable. Using this percentage, a recapture of 52,500 per model (35% x \$150,000) is concluded, which is considered in the estimate of aggregate retail proceeds.

## **Closing Projections**

For the attached product, the typical time required for the construction of units is estimated at approximately nine months from start to closing. Since the land residual analysis is conducted on a semi-annual basis, closings are reflected in the second period following the period of sale.

# **Changes in Market Conditions (Price Increases or Decreases)**

Based on market surveys, responses are mixed whether market participants trend revenues and expenses. Generally, market participants prefer not to price trend, but sometimes they will trend when trying to justify a sale price when there is strong competition for land. Or, participants have indicated they may trend if the sell-off period is anticipated to be protracted. Under current market conditions, there is likelihood of some home price appreciation during the sell-off period. We estimate a level appreciation factor of 2.00% per year (or 1.00% semi-annually, every six months) for the subject's sell-off.

## Absorption

Typically, multiple product lines would be marketed in a residential product to create characteristics appealing to as many potential purchasers as possible. Offering home products within a subdivision to different market segments is done with the aim of increasing absorption and reducing the overall development holding period for a project. In the case of the subject, the developer is planning a mix of for-sale and for-rent units. The subject's for-sale condominiums reflect smaller unit sizes than those currently under development on Yerba Buena Island, and will consequently reflect lower price points.

Based on the typical marketing and absorption rate data presented in the *Residential Market Overview*, absorption for the subject's condominium units is projected at 28 units per six-month period, or 4.7 units per month.

**Parcel C2.3** - With sales beginning in Period 3, and an absorption rate of 28 units per period, the 83 units will sell out in 6 periods.

Parcel C3.4 - The 149 units will sell out in 8 periods.



# **Expense Projections**

As part of an ongoing effort to assemble market information, we routinely compile budget information for single family residential subdivisions from developers throughout California. Information from our developer cost database contributes to the estimate of development expenses classified as follows.

#### **General and Administrative**

These expenses consist of management fees, liability and fire insurance, inspection fees, appraisal fees, legal and accounting fees and copying or publication costs. This expense category typically ranges from 2.5% to 4.0%, depending on length of project and if all of the categories are included in a builder's budget. We have used 3.0% for general and administrative expenses.

## **Marketing and Sale**

These expenses typically consist of advertising and promotion, closing costs, sales operations, and sales commissions. The expenses are expressed as a percentage of the gross sales revenue. The range of marketing and sales expenses typically found in projects within the subject's market area is 5.0% to 6.5%. A figure of 5.0%, or 2.5% for marketing and 2.5% for sales, is estimated in the marketing and sales expense category.

## Property Taxes (Ad Valorem and Special Taxes)

The subject is located within an area with an effective tax rate of 1.198464%. This amount is applied to the estimated market values and divided by the total number of units to yield an estimate of ad valorem taxes/unit/year for each phase. The tax amounts are applied to unclosed inventory over the sell-off period. Property taxes are increased by 2% per year. Direct assessments applicable to the subject property are estimated at \$740 per unit, per year.

As referenced, the appraised properties are located within the boundaries of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2. According to the Rate and Method of Apportionment, provided in the *Real Estate Taxes* section, the annual special taxes applicable to the subject's facilities are estimated at \$6.67 per square foot in 2020/21 for the subject's condominium units. As of July 1, 2020, the annual tax began increasing 2% per year. We have applied these special taxes to the average unit square footage in the upcoming analysis. It should be noted, the inclusionary units are not subject to the special tax.

The total tax expense is gradually reduced over the absorption period, as the units are sold off.

Calculation	Calculation of CFD Tax - Condominium Use											
	Tax per SF	No. of Units		Total SF		Total Units	Tax per Unit					
Parcel	(2021)	(Market)	Average SF	(Market)	Annual Tax	(AII)	(AII)					
Parcel C2.3	\$6.77	79	1,220	96,401	\$652,635	83	\$7 <i>,</i> 863					
Parcel C3.4	\$6.77	142	1,005	142,641	\$965,680	149	\$6,481					



#### Homeowners' Association

A homeowners association is planned for the subject. According to the developer, the HOA fee for the subject units will include bus and ferry services, a security patrol, and common area maintenance. Based upon the range of HOA fees found among comparable properties, we estimate a monthly HOA fee of \$650 per unit.

## **Remaining Site Development Costs**

In this analysis, we are determining the value of a finished site/parcel; therefore, no deduction is made for remaining site development costs (including on-site and infrastructure) in the valuation.

#### **Permits and Fees**

Permits and fees represent all fees payable upon obtaining building permit for the construction of the proposed units and include school fees and any impact fees. Permits and fees due at building permit are estimated at \$66,675 per lot for Parcel C2.3, which has an average unit size of 1,221 square feet. We were not provided an updated estimate of permits and fees for Parcel C3.4, which has an average unit size of 996 square feet. Based upon permits and fees per square foot for Parcel C2.3, we estimate permits and fees at \$54,400 per unit for Parcel C3.4.

#### **Direct and Indirect Construction Costs**

Construction costs are generally classified into direct and indirect costs. Direct costs reflect the cost of labor and materials to build the project. Direct costs generally are lower per square foot for larger floor plans, all else being equal, due to economies of scale. Indirect items are the carrying costs and fees incurred in developing the project and during the construction cycle. Construction quality and market-segment are significant factors that affect direct construction costs. In addition, national/public builders, which are able to achieve lower costs due to the larger scale in which orders are placed, routinely achieve lower direct costs.

The developer has provided a construction budget for the subject units. Based on this information, a direct cost range of \$700 to \$800 per square foot is applicable to the subject. The subject reflects a unique product type and recent conversations with homebuilders confirm construction costs have increased over the past few years. As the developer's budget best considers the intricacies of the subject construction, the developer's costs are relied upon in the upcoming analyses; direct costs are estimated at \$725 per square foot for Parcel C2.3 and \$775 per square foot for Parcel C3.4.

Under current market conditions, we estimate a level appreciation factor for direct construction costs of 1.00% per year (0.50% semi-annually) for the subject's sell-off.

Regarding indirect costs, the following list itemizes some of the typical components that generally comprise indirect costs:

- Architectural and engineering fees for plans, plan checks, surveys and environmental studies
- Appraisal, consulting, accounting and legal fees



- The cost of carrying the investment in land and contract payments during construction. If the
  property is financed, the points, fees or service charges and interest on construction loans are
  considered
- All-risk insurance
- The cost of carrying the investment in the property after construction is complete, but before sell-out is achieved
- Developer fee earned by the project coordinator
- Interest reserve

Conversations with homebuilders indicate the indirect costs generally range anywhere from 10% to 20% of the direct costs (excluding marketing, sales, general and administrative expenses, taxes, which are accounted for separately). An estimate of 18% is considered reasonable for the subject.

#### **Model Complex**

For the purposes of this analysis, we have assumed the developer will build one model per Parcel. Model upgrade expenses can vary widely depending upon construction quality, targeted market and anticipated length of time on the market. These upgrades, exterior and interior, including furniture, can range from \$20,000 per model to over \$250,000 per model for executive homes.

Based on the quality of the subject's proposed improvements and the targeted buyer segment, a model upgrade cost of \$150,000 is considered reasonable for the subject's lots. Of this amount, approximately 35% will be recaptured with the sale of the models reflecting a model recapture of \$52,500. Model costs will be applied over the initial periods, while recapture costs will be applied at the end of the projection period.

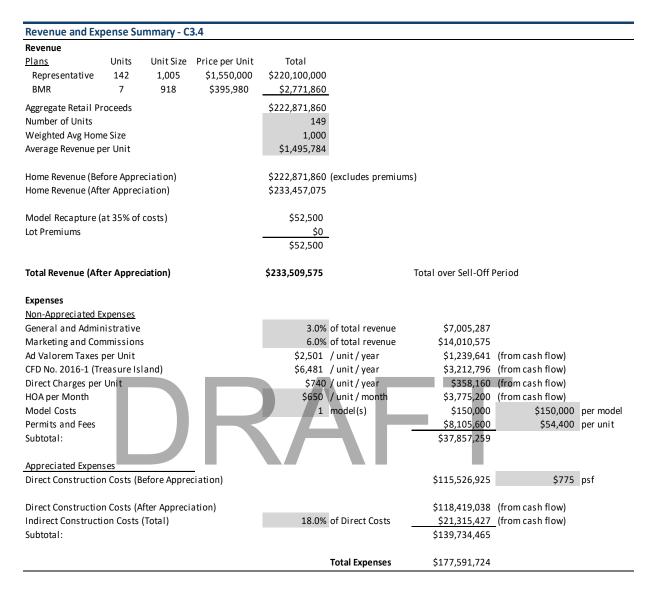
# Summary

The following charts summarize the revenue and expenses discussed on the preceding pages.



Revenue and Expense Summary - Parcel C2.			
Revenue			
<u>Plans</u> Units Unit Size Price pe	Unit Total		
Representative 79 1,220 \$1,70	,000 \$134,300,000		
BMR 4 1,241 \$395	980 \$1,583,920		
Aggregate Retail Proceeds	\$135,883,920		
Number of Units	83		
Weighted Avg Home Size	1,221		
Average Revenue per Unit	\$1,637,156		
Home Revenue (Before Appreciation)	\$135,883,920 (excludes premi	ums)	
Home Revenue (After Appreciation)	\$140,680,575		
Model Recapture (at 35% of costs)	\$52,500		
Lot Premiums	\$0		
	\$52,500		
Total Revenue (After Appreciation)	\$140,733,075	Total over Sell-Off Period	
Expenses Non-Appreciated Expenses General and Administrative	3.0% of total revenue	\$4,221,992	
Marketing and Commissions	6.0% of total revenue	\$8,443,984	
Ad Valorem Taxes per Unit	\$2,344 / unit/year	\$408,754 (from cash flow)	
CFD No. 2016-1 (Treasure Island)	\$7,863 / unit / year	\$1,371,477 (from cash flow)	
Direct Charges per Unit	\$740 / unit / year	\$127,650 (from cash flow)	
HOA per Month	\$650 / unit / month	\$1,345,500 (from cash flow)	
Model Costs	1 model(s)		per model
Permits and Fees Subtotal:			per unit
Subtotal:		\$21,603,382	
Appreciated Expenses			
Direct Construction Costs (Before Appreciation)		\$73,489,625 \$725	nsf
bried constituction costs (before rippi controlly		Ţ73,103,023 Ţ723	PSI
Direct Construction Costs (After Appreciation)		\$74,945,727 (from cash flow)	
Indirect Construction Costs (Total)	18.0% of Direct Costs	\$13,490,231 (from cash flow)	
Subtotal:		\$88,435,958	
	Total Expenses	\$110,039,340	





## **Developer's Incentive and Discount Rate**

# **Developer's Incentive**

When employing a land residual analysis, most market participants (homebuilders) analyze projects based on an expected increment of profit and a cost-of-funds discount rate. The developer's profit is expressed as a percent of sales revenue and is included as an expense deduction. The cost-of-funds rate is used to discount each year of net income to present value. This methodology differs from the subdivision development method, in which most market participants (typically land developers) employ a yield rate or internal rate of return (IRR) inclusive of developer's profit, and do not deduct profit as a line item expense.

According to industry sources, developer's incentive (profit) historically has ranged anywhere from 5% to 25%, with a predominate range of 5% to 15%. Profit is based on the perceived risk associated with



the development. Low profit expectations are typical for projects focused on more affordable product with faster sales rates. Higher profit expectations are common in projects with more risk such as developments where sales rates are slower, project size produces an extended holding period, or the product type is considered weak or untested.

Elements affecting profit include location, supply/demand, anticipated risk, construction time frame and project type. Another element considered in profit expectations is for the development stage of a project. First phases typically generate a lower profit margin due to cautious or conservative pricing, as new subdivisions in competitive areas must become established to generate a fair market share. Additionally, up front development costs on first phases can produce lower profit margins.

Overall, the Bay Area for-sale residential market remained strong throughout 2020, despite the COVID-19 pandemic; though, there was a brief interruption at March and April due to shelter-in-place orders. The exception to this trend was the San Francisco condominium market, which was impacted by the pandemic with lower absorption rates/sales activity and declining median home values. However, the condominium market is rebounding, and inventory remained well below the 6-month benchmark for an in-balance market throughout 2020. Though 2020 absorption rates for new condominium projects were well below 2019 averages, it is our opinion this decreased pace of sales is temporary. April 2021 absorption rates for new projects increased over February 2021 rates, and monthly condominium sales volume overall recently hit the highest it has been in 16 years. Luxury condominium sales recent achieved their highest volume ever recorded. Median condominium prices have been steadily increasing, though remain below pre-pandemic pricing as of the effective appraisal date.

Further, the subject benefits from features which have become more desirable to homebuyers in light of the pandemic, including a less dense, suburban location. Sales at under-construction Bristol on YBI have thus far outpaced 2020 metrics for San Francisco.

The estimate of developer's incentive also considers the risk associated with potential delays in the construction process, or delays in obtaining certificates of occupancy. Based on the characteristics of the subject property, including its location and perceived level of risk, and the current COVID-19 environment, we will employ a developer's incentive of 8.0% of sales revenue.

### **Discount Rate (Cost of Funds)**

A discount rate will be employed to convert future cash flows to present value, thus reflecting the time value of money. An appropriate discount rate should reflect the cost of funds under current market conditions. For a cost of funds index, we will use the 11th District Cost of Funds Index (COFI), which is a standard financial index widely used in U.S. capital markets as a benchmark for adjustable-rate loans. Lenders use such an index to adjust interest rates as economic conditions change. Lenders add a certain number of percentage points, or margin, to the index to establish interest rates. The 11th District COFI was 0.28% as of August 2021. A typical margin used by banks is about 250 to 350 basis points, or 2.5% to 3.5% not including additional points or fees. We will employ a discount rate (cost of funds) of 5.0% in the land residual analysis.

#### Conclusion

The land residual analyses are presented as follows:



	6 Months	0	1	2	3	4	5	6	Tota
REVENUE AND SALES									
Sales			0.0	0.0	14.0	28.0	28.0	13.0	83.0
Unsold Inventory		83.0	83.0	83.0	69.0	41.0	13.0	0.0	
Close of Escrow			0.0	0.0	0.0	0.0	70.0	13.0	83.0
Pending/Under Construction			0.0	0.0	14.0	42.0	126.0	54.0	
Under Construction by %			0.0%	0.0%	5.9%	17.8%	53.4%	22.9%	100.09
Unclosed Inventory			83.0	83.0	83.0	83.0	13.0	0.0	
Contracted Base Revenue (Before Appreciation)			\$0	\$0	\$22,920,179	\$45,840,359	\$45,840,359	\$21,283,024	\$135,883,920
Semi-Annual Appreciation Factor	1.0100		1.0000	1.0100	1.0201	1.0303	1.0406	1.0510	
Appreciated Contracted Home Revenue			\$0	\$0	\$23,380,875	\$47,229,367	\$47,701,661	\$22,368,672	\$140,680,57
Appreciated Closing Home Revenue			\$0	\$0	\$0	\$0	\$118,311,903	\$22,368,672	\$140,680,575
Model & Lot Premium Revenue		_	\$0	\$0	\$0	\$0	\$0	\$52,500	\$52,500
Total Revenue			\$0	\$0	\$0	\$0	\$118,311,903	\$22,421,172	\$140,733,075
EXPENSES AND CASH FLOWS									
General and Administrative	3.0%		(\$703,665)	(\$703,665)	(\$703,665)	(\$703,665)	(\$703,665)	(\$703,665)	(\$4,221,992
Marketing and Sales	6.0%		\$0	\$0	\$0	\$0	(\$7,098,714)	(\$1,345,270)	(\$8,443,984
d Valorem Real Estate Taxes	\$2,344	.	(\$97,255)	(\$97,255)	(\$99,200)	(\$99,200)	(\$15,842)	\$0	(\$408,754
CFD No. 2016-1 (Treasure Island)	\$7,863		(\$326,317)	(\$326,317)	(\$332,844)	(\$332,844)	(\$53,154)	\$0	(\$1,371,477
Direct Charges	\$740		(\$30,710)	(\$30,710)	(\$30,710)	(\$30,710)	(\$4,810)	\$0	(\$127,650
HOA per Month	\$650		(\$323,700)	(\$323,700)	(\$323,700)	(\$323,700)	(\$50,700)	\$0	(\$1,345,500
Model Costs			\$0	\$0	(\$150,000)	\$0	\$0	\$0	(\$150,000
Building Permits			\$0	\$0	(\$933,450)	(\$1,866,900)	(\$1,866,900)	(\$866,775)	(\$5,534,025
Subtotal:			(\$1,481,648)	(\$1,481,648)	(\$2,573,570)	(\$3,357,020)	(\$9,793,786)	(\$2,915,711)	(\$21,603,382
xpenses									
Direct Construction Costs (Before Appreciation)			\$0	\$0	(\$4,359,554)	(\$13,078,662)	(\$39,235,986)	(\$16,815,423)	(\$73,489,625
Semi-Annual Appreciation Factor	1.0050		1.0000	1.0050	1.0100	1.0151	1.0202	1.0253	
Direct Construction Costs (After Appreciation)			\$0	\$0	(\$4,403,259)	(\$13,275,825)	(\$40,026,611)	(\$17,240,033)	(\$74,945,727
Indirect Construction Costs	18.0%	_	\$0	\$0	(\$792,587)	(\$2,389,648)	(\$7,204,790)	(\$3,103,206)	(\$13,490,231
Subtotal:			\$0	\$0	(\$5,195,845)	(\$15,665,473)	(\$47,231,401)	(\$20,343,239)	(\$88,435,958
Total Expenses			(\$1,481,648)	(\$1,481,648)	(\$7,769,415)	(\$19,022,493)	(\$57,025,187)	(\$23,258,950)	(\$110,039,340
NET INCOME BEFORE DEVELOPER'S INCENTIVE			(\$1,481,648)	(\$1,481,648)	(\$7,769,415)	(\$19,022,493)	\$61,286,716	(\$837,778)	\$30,693,735
Total Project Incentive	8.0%		\$0	\$0	\$0	\$0	(\$9,464,952)	(\$1,793,694)	(\$11,258,646
NET INCOME (BEFORE DISCOUNTING)			(\$1,481,648)	(\$1,481,648)	(\$7,769,415)	(\$19,022,493)	\$51,821,764	(\$2,631,472)	\$19,435,089
Present Value Factors Discount Rate (Cost of Borrowed Funds)	5.0%		0.97561	0.95181	0.92860	0.90595	0.88385	0.86230	
Discounted Cash Flow			(\$1,445,510)	(\$1,410,254)	(\$7,214,674)	(\$17,233,439)	\$45,802,888	(\$2,269,110)	\$16,229,901
Net Present Value Per Unit			(42). (0,010)	(72).20,254)	(7,1-17,0,7)	(72.,200,400)	7 .0,002,000	(7-1-03,110)	\$16,230,000 \$195,542



•	6 Months:	0	1	2	3	4	5	6	7	8	Tota
REVENUE AND SALES	o ivioritiis.								,		1010
Sales			0.0	0.0	14.0	28.0	28.0	28.0	28.0	23.0	149.0
Jnsold Inventory		149.0	149.0	149.0	135.0	107.0	79.0	51.0	23.0	0.0	2.5
Close of Escrow		2.5.0	0.0	0.0	0.0	0.0	70.0	28.0	28.0	23.0	149.
ending/Under Construction			0.0	0.0	14.0	42.0	126.0	84.0	84.0	74.0	
Inder Construction by %			0.0%	0.0%	3.3%	9.9%	29.7%	19.8%	19.8%	17.5%	100.09
Inclosed Inventory			149.0	149.0	149.0	149.0	135.0	107.0	79.0	51.0	
ontracted Base Revenue (Before Appreciation)			\$0	\$0	\$20,940,980	\$41,881,960	\$41,881,960	\$41,881,960	\$41,881,960	\$34,403,039	\$222,871,86
uarterly Appreciation Factor	1.0100		1.0000	1.0100	1.0201	1.0303	1.0406	1.0510	1.0615	1.0721	
ppreciated Contracted Home Revenue			\$0	\$0	\$21,361,894	\$43,151,026	\$43,582,536	\$44,018,361	\$44,458,545	\$36,884,714	\$233,457,07
ppreciated Closing Home Revenue			\$0	\$0	\$0	\$0	\$108,095,455	\$44,018,361	\$44,458,545	\$36,884,714	\$233,457,07
Model & Lot Premium Revenue		_	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$52,500	\$52,500
otal Revenue			\$0	\$0	\$0	\$0	\$108,095,455	\$44,018,361	\$44,458,545	\$36,937,214	\$233,509,575
XPENSES AND CASH FLOWS											
eneral and Administrative	3.0%		(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$7,005,28
Tarketing and Sales	6.0%		\$0	\$0	\$0	\$0	(\$6,485,727)	(\$2,641,102)	(\$2,667,513)	(\$2,216,233)	(\$14,010,57
d Valorem Real Estate Taxes	\$2,501		(\$186,301)	(\$186,301)	(\$190,027)	(\$190,027)	(\$175,548)	(\$139,138)	(\$104,704)	(\$67,594)	(\$1,239,64
FD No. 2016-1 (Treasure Island)	\$6,481		(\$482,840)	(\$482,840)	(\$492,497)	(\$492,497)	(\$454,971)	(\$360,607)	(\$271,362)	(\$175,183)	(\$3,212,79
irect Charges	\$740		(\$55,130)	(\$55,130)	(\$55,130)	(\$55,130)	(\$49,950)	(\$39,590)	(\$29,230)	(\$18,870)	(\$358,16
OA per Month	\$650		(\$581,100)	(\$581,100)	(\$581,100)	(\$581,100)	(\$526,500)	(\$417,300)	(\$308,100)	(\$198,900)	(\$3,775,20
1odel Costs			\$0	\$0	(\$150,000)	\$0	\$0	\$0	\$0	\$0	(\$150,00
uilding Permits			\$0	\$0	(\$761,600)	(\$1,523,200)	(\$1,523,200)	(\$1,523,200)	(\$1,523,200)	(\$1,251,200)	(\$8,105,60
ubtotal:			(\$2,181,032)	(\$2,181,032)	(\$3,106,015)	(\$3,717,615)	(\$10,091,558)	(\$5,996,598)	(\$5,779,770)	(\$4,803,641)	(\$37,857,25
xpenses											
Direct Construction Costs (Before Appreciation)			\$0	\$0	(\$3,814,568)		(\$34,331,115)	(\$22,887,410)	(\$22,887,410)	(\$20,162,718)	(\$115,526,92
Quarterly Appreciation Factor	1.0050		1.0000	1.0050	1.0100	1.0151	1.0202	1.0253	1.0304	1.0355	
Direct Construction Costs (After Appreciation)			\$0	\$0	(\$3,852,809)	(\$11,616,220)	(\$35,022,904)	(\$23,465,345)	(\$23,582,672)	(\$20,879,087)	(\$118,419,03
Indirect Construction Costs	18.0%	_	\$0	\$0	(\$693,506)	(\$2,090,920)	(\$6,304,123)	(\$4,223,762)	(\$4,244,881)	(\$3,758,236)	(\$21,315,42
Subtotal:			\$0	\$0	(\$4,546,315)	(\$13,707,140)	(\$41,327,026)	(\$27,689,108)	(\$27,827,553)	(\$24,637,323)	(\$139,734,465
otal Expenses			(\$2,181,032)	(\$2,181,032)	(\$7,652,330)	(\$17,424,754)	(\$51,418,584)	(\$33,685,705)	(\$33,607,323)	(\$29,440,964)	(\$177,591,724
IET INCOME BEFORE DEVELOPER'S INCENTIVE			(\$2,181,032)	(\$2,181,032)	(\$7,652,330)	(\$17,424,754)	\$56,676,871	\$10,332,656	\$10,851,222	\$7,496,250	\$55,917,852
otal Project Incentive	8.0%		\$0	\$0	\$0	\$0	(\$8,647,636)	(\$3,521,469)	(\$3,556,684)	(\$2,954,977)	(\$18,680,76
IET INCOME (BEFORE DISCOUNTING)			(\$2,181,032)	(\$2,181,032)	(\$7,652,330)	(\$17,424,754)	\$48,029,235	\$6,811,187	\$7,294,538	\$4,541,273	\$37,237,08
resent Value Factors											
Discount Rate (Cost of Borrowed Funds)	5.0%		0.97561	0.95181	0.92860	0.90595	0.88385	0.86230	0.84127	0.82075	
Discounted Cash Flow			(\$2,127,836)	(\$2,075,938)	(\$7,105,949)	(\$15,785,968)	\$42,450,845	\$5,873,265	\$6,136,641	\$3,727,235	\$31,092,296
Net Present Value Per Unit											\$31,090,000 \$208,655



# Income Capitalization Approach - Multifamily & Mixed Use

The income capitalization approach converts anticipated economic benefits of owning real property into a value estimate through capitalization. The steps taken to apply the income capitalization approach are:

- Analyze the revenue potential of the property.
- Consider appropriate allowances for vacancy, collection loss, and operating expenses.
- Calculate net operating income by deducting vacancy, collection loss, and operating expenses from potential income.
- Apply the most appropriate capitalization method, either direct capitalization or discounted cash flow analysis, or both, to convert anticipated net income to an indication of value.

The two most common capitalization methods are direct capitalization and discounted cash flow analysis. In direct capitalization, a single year's expected income is divided by an appropriate capitalization rate to arrive at a value indication. In discounted cash flow analysis, anticipated future net income streams and a future resale value are discounted to a present value at an appropriate yield rate.

In this analysis, we use only direct capitalization to determine the market value as if stabilized of the proposed improvements for the subject's taxable multifamily (for rent) Parcels. Summaries of the subject's proposed multifamily improvements are recreated below. The subject's proposed unit mix is comparable to other newly constructed projects in San Francisco.

Land Use Overview									
			For	No. of Market	No. of BMR	Total	Parking	Rentable Area -	Rentable Area -
Parcel	Acreage	Use	Sale/Rent	Rate Units	Units	Units	Spaces	Residential	Retail
Parcel C2.2	1.12	Multifamily/Retail	For Rent	169	9	178	92	140,763	1,700
Parcel C2.4	0.84	Multifamily/Retail	For Rent	226	24	250	124	206,098	1,127
Parcel B1.1 & B1.2 ("B1")	1.02	Multifamily/Retail	For Rent	111	6	117	58	85,467	4,957

Summary of F	mmary of Floor Plans - C2.2 Multifamily Units							
	Square	Number of	Proposed					
Floor Plan	Footage	Units	<b>Monthly Rent</b>					
Studio	462	31	\$3,373					
One Bed	740	84	\$3,849					
Two Bed	1,037	52	\$4,757					
Three Bed	1,674	2	\$6,315					
BMR	777	9	\$1,372					
No. of Resident	ial Units		178					
No. of Commerc	cial Units		1					
Weighted Avg U	Jnit Size - Ma	arket Rate	792					



Summary of	Floor Plans	- C2.4 Multifa	mily Units
	Square	Number of	Proposed
Floor Plan	Footage	Units	Monthly Rent
Studio	531	30	\$3,415
One Bed	701	102	\$4,505
Two Bed	1,043	91	\$5 <i>,</i> 789
Three Bed	1,467	3	\$8,370
BMR	820	24	\$1,454
Retail	1,127	1	
No. of Residen	tial Units		250
No. of Commer	cial Units		1
Weighted Avg	Unit Size - Ma	arket Rate	826

Summary of I	Floor Plans -	- B1 Multifam	ily Units	
	Square	Number of	Proposed	
Floor Plan	Footage	Units	Monthly Rent	
Studio	419	2	\$2,828	
One Bed	688	83	\$3,958	
Two Bed	895	26	\$4,746	
BMR	702	6	\$1,239	
Retail	4,957	1	/	
No. of Resident	tial Units		117	
No. of Commer	cial Units		1	
Weighted Avg l	Unit Size - Ma	rket Rate	732	

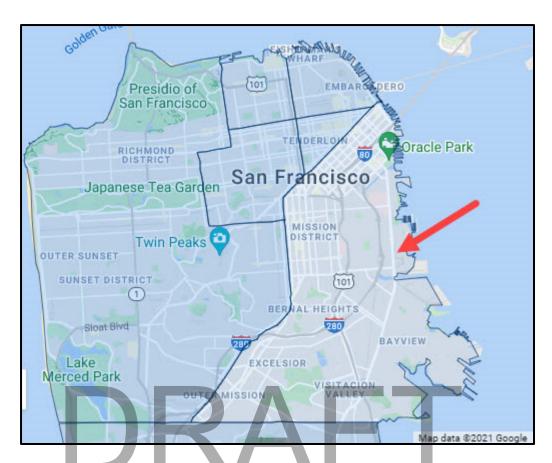
# Market Rent Analysis – Multifamily Space

Contract rents typically establish income for leased space, while market rent is the basis for estimating income for current vacant space and future speculative re-leasing of space due to expired leases.

As discussed in the previous *Multifamily Market Analysis* section the San Francisco multifamily market was heavily impacted by the COVID-19 pandemic. However, the purpose of this analysis is to arrive at a stabilized indication of value for the proposed improvements as part of a multi-step process to determine the value of the underlying land. It is our opinion, while a buyer/seller of the land will consider current and projected market conditions, the negotiated sale price of the land would not be based upon market rents at pandemic lows. Therefore, we consider multifamily market trends from REIS to determine our projection of revenue based upon the subject's representative unit.

The following is a map of the "South of Market" submarket as determined by REIS. The submarket includes the SoMa, Mission, Dogpatch, Mission Bay, Bernal Heights, Potrero Hill, Bayview, and Excelsior neighborhoods, among others. We have selected this submarket for comparison to the subject due to prevalence of recent multifamily construction in SoMa, Mission Bay, and Dogpatch.





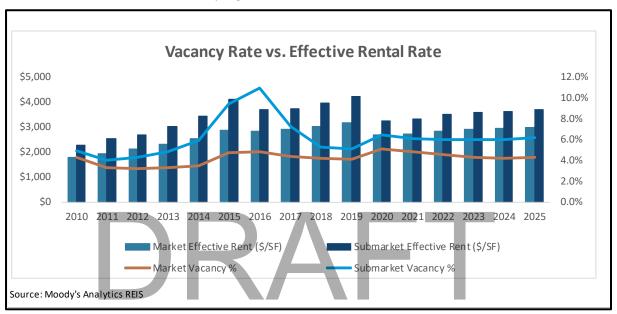
The following table depicts submarket trends over the past ten years.

							Effective	Effective	Gross
	Inventory	Occupancy	Vacancy		Completions	Absorption	Rent	Rental Rate	Revenue
Year	(Units)	(Units)	(Units)	Vacancy (%)	(Units)	(Units)	(\$/Unit)	(% Change)	(\$/Unit)
2010	15,494	14,735	759	4.9%	168	436	\$2,280	10.8%	\$2,283
2011	15,587	14,964	623	4.0%	93	229	\$2,538	11.3%	\$2,559
2012	15,750	15,073	677	4.3%	163	109	\$2,692	6.1%	\$2,693
2013	16,504	15,712	792	4.8%	754	639	\$3,032	12.6%	\$3,016
2014	17,198	16,183	1,015	5.9%	694	471	\$3,437	13.4%	\$3,378
2015	18,426	16,694	1,732	9.4%	1,228	511	\$4,097	19.2%	\$3,864
2016	20,637	18,381	2,256	10.9%	2,270	1,687	\$3,673	-10.4%	\$3,542
2017	21,616	20,070	1,546	7.2%	979	1,689	\$3,731	1.6%	\$3,839
2018	23,164	21,933	1,231	5.3%	1,548	1,863	\$3,964	6.3%	\$4,074
2019	24,062	22,827	1,235	5.1%	898	894	\$4,223	6.5%	\$4,224
2020	24,919	23,317	1,602	6.4%	857	490	\$3,256	-22.9%	\$3,210
2021 Q1	25,075	23,495	1,580	6.3%	156	178	\$3,224	-1.0%	\$3,180
2021	25,386	23,845	1,541	6.1%	540	528	\$3,326	2.1%	\$3,234
2022	25,634	24,087	1,547	6.0%	248	242	\$3,493	5.0%	\$3,397
2023	26,441	24,843	1,598	6.0%	807	756	\$3,588	2.7%	\$3,490
2024	26,624	25,023	1,601	6.0%	183	180	\$3,628	1.1%	\$3,533
2025	27,336	25,641	1,695	6.2%	712	618	\$3,671	1.2%	\$3,569
2010 - 2020 Average	19,396	18,172	1,224	6.2%	877	820	\$3,357	5.0%	\$3,335



As indicated, average rental rates reached a ten-year high in 2019, with an average rate of \$4,223 per month. The pandemic drove rental rates to decline nearly 23% in 2020, though REIS projects rental rates will begin increasing throughout 2021 and over the next five years. Though, rates are projected to remain below 2019 highs through 2025. Rental rates are forecasted to increase 7% between the first quarter of 2021 through 2022 (the subject is not expected to begin leasing until early 2023).

The following chart compares submarket effective rental and vacancy rates to the overall San Francisco market. As demonstrated, the submarket has reported slightly higher vacancy than the market overall, but also consistently higher effective rental rates.



Also of note are Class A apartment statistics for the submarket; the subject will reflect Class A construction. Notably, 2021 asking rents are at \$4,060 for Class A properties, approximately 26% higher than those presented for all property classes. Rental rates for Class A properties have averaged \$4,430 over the past ten years.

South of Market Mul	tifamily Class	A Submarket 1	rends						
							A	sking Rental	
	Inventory	Occupancy	Vacancy		Completions	Absorption	Asking Rent	Rate (%	Gross Revenue
Year	(Units)	(Units)	(Units)	Vacancy (%)	(Units)	(Units)	(\$/Unit)	Change)	(\$/Unit
2010	7,894	7,333	561	7.1%	110	370	\$3,174	9.60%	\$2,948
2011	7,987	7,516	471	5.9%	93	183	\$3,532	11.30%	\$3,324
2012	8,150	7,595	555	6.8%	163	79	\$3,664	3.70%	\$3,414
2013	8,904	8,272	632	7.1%	754	677	\$4,059	10.80%	\$3,771
2014	9,598	8,722	876	9.1%	694	450	\$4,493	10.70%	\$4,083
2015	10,826	9,290	1,536	14.2%	1,228	568	\$5,353	19.10%	\$4,594
2016	13,073	11,299	1,774	13.6%	2,247	2,009	\$4,825	-9.90%	\$4,170
2017	14,052	12,875	1,177	8.4%	979	1,576	\$4,974	3.10%	\$4,557
2018	15,221	14,356	865	5.7%	1,169	1,481	\$5,169	3.90%	\$4,875
2019	16,119	15,219	900	5.6%	898	863	\$5,378	4.00%	\$5,078
2020	16,903	15,650	1,253	7.4%	784	431	\$4,108	-23.60%	\$3,803
Q1 2021	16,903	15,719	1,184	7.0%	0	69	\$4,060	-1.20%	\$3,776
2010 - 2020 Average	11,702	10,739	964	8.3%	829	790	\$4,430	3.88%	\$4,056



While rental rates are unlikely to recover to 2019 highs by the time the subject opens for leasing in the beginning of 2023, the ten year average rental rate for Class A properties appears reasonable, particularly considering the subject's location which benefits from San Francisco Bay and Skyline views. Therefore, we reconcile to a monthly rent of **\$4,500** for the subject's representative unit. This monthly rent assumes tenants are responsible for all utilities (water, sewer, trash, gas/electric), which is common for new Class A properties in the market.

As noted, Parcel C2.4 will include a 14-story residential tower over a five-story podium. Many of the units will offer San Francisco Bay and skyline views which will command premiums. Therefore, we reconcile to a higher average monthly rent of **\$4,700** for this Parcel.

# **Units Subject to Rent Restrictions**

Each of the subject's Parcels will include below market rate units, with Parcel C2.2 offering 9 BMR units, Parcel C2.4 including 24, and Parcel B1 containing 6 BMR units. According to the Developer, final income and rental rate restrictions have not yet been determined by the Mayor's Office of Housing and Community Development. However, the Developer is estimating a BMR rental rate of \$1,372 per month for Parcel C2.2 and \$1,454 for Parcel C2.4, or \$1.77 to \$1.78 per square foot. Based on these projections, we estimate a BMR rent of \$1,239 for Parcel B1 units.

# **Retail Market Rent Analysis**

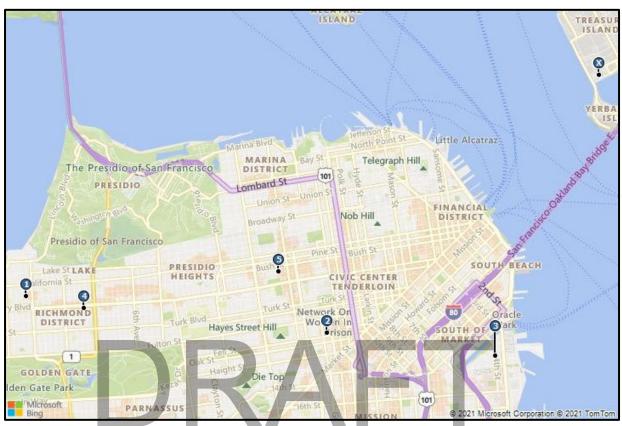
To estimate market rent for the subject's retail space (Parcel B1), we analyze comparable rentals most relevant to the subject in terms of property type, size, and transaction date. Comparables used in our analysis are summarized in the following table. An effort was made to select comparables with newer effective ages, preferably in residential neighborhoods. Comparables 1, 2, and 3 reflect leases of ground floor retail space within multifamily residential buildings.



Sun	nmary of Comparable Re	entals - Retail						
				Lease	Term			
No.	Property Information	Tenant	SF	Start	(Mos.)	Rent/SF	Escalations	Lease Type
1	2500 Clement Street	Tod Donobedian Antiques	740	Apr-21	36	\$41.40	Fixed	Modified Gross
	2500 Clement St.							
	San Francisco							
	San Francisco County							
	CA							
	Comments: Lease of groun	d floor retail space at the corne	r of 25th an	d Clement in	San Franc	isco. The ter	nant plans on us	sing the space as an
	art/antiques retail store. Bi	rokers with New Eagle Real Esta	te did not re	espond to req	uests for a	dditional ir	formation.	
	547-551 Hayes	SF Dance Gear	1,200	Mar-21	60	\$62.00	Fixed	Full Service
	547-551 Hayes St.							
	San Francisco							
	San Francisco County							
	CA							
	Comments: Lease of 1,000	SF ground floor and 200 SF me	zzanine reto	ail space alon	ig Hayes Si	t. in the Hay	es Valley area o	of San Francisco.
	1180 4th Street	Curo Pet	3,400	Sep-20	120	\$39.00	None	Triple Net
	1180 4th St.							
	San Francisco							
	San Francisco County							
	CA							
	Comments: Ground floor co	ommercial suite within the 1180	4th Street	mixed-use LIF	HTC apartn	nent/retail b	ouilding. Lease ii	ncludes two 5-year
	options. Escalations, conce	essions, and TI allowance not re	oorted.					
	5133-5135 Geary Blvd.	Confidential	1,680	Jul-20	36	\$45.60	Fixed	Triple Net
	5133-5135 Geary Blvd.				_	_		
	San Francisco		$ \Lambda$			_	_	
	San Francisco County							
	CA			<b>\</b>				
	Comments: New three-year	r lease for a street retail space in	good cond	lition. The spe	ace was fo	rmerly occu	oied by a bridal	boutique.
	1821 Steiner	Confidential	1,060	Jan-20	62	\$51.00	Fixed	Modified Gross
	1821 Steiner St.							
	San Francisco							
	San Francisco County							
	CA							
	Comments: Lease of groun	d floor retail space in a mixed-ւ	ise retail/res	idential build	ding locate	d at the cor	ner of Steiner St	t. and Sutter St.



# **Comparable Rentals Map**







Lease 1 2500 Clement Street



Lease 2 547-551 Hayes



Lease 3 1180 4th Street



Lease 4 5133-5135 Geary Blvd.



Lease 5 1821 Steiner



# **Retail Rental Analysis Factors**

The following elements of comparison are considered in our analysis of the comparable rentals.

Rental Analysis Factors	
Expense Structure	Division of expense responsibilities between landlord and tenants.
Conditions of Lease	Extraordinary motivations of either landlord or tenant to complete the transaction.
Market Conditions	Changes in the economic environment over time that affect the appreciation and depreciation of real estate.
Location	Market or submarket area influences on rent; surrounding land use influences.
Access/Exposure	Convenience to transportation facilities; ease of site access; visibility from main thoroughfares; traffic counts.
Size	Difference in rental rates that is often attributable to variation in sizes of leased space.
Building Quality	Construction quality, amenities, market appeal, functional utility.
Age/Condition	Effective age; physical condition.
Economic Characteristics	Variations in rental rate attributable to such factors as free rent or other concessions, pattern of rent changes over lease term, or tenant improvement allowances.

Comparables will be adjusted to reflect a triple net expense structure.



# **Analysis of Comparable Rentals**

The following table summarizes our analysis of each comparable.

Re	ntal Analysis Summary - Ro	etail			
No.	Property Name; Tenant	Leased SF	Rent/SF	Overall Comparison to Subject	Comments
1	2500 Clement Street Tod Donobedian Antiques	740	\$41.40	Similar	Adjusted downward for expense structure.
2	547-551 Hayes SF Dance Gear	1,200	\$62.00	Superior	Adjusted downward or expense structure, upward for age/condition.
3	1180 4th Street Curo Pet	3,400	\$39.00	Similar	Adjusted upward for transacting under COVID-19 market conditions.
4	5133-5135 Geary Blvd. Confidential	1,680	\$45.60	Similar	Adjusted upward for transacting under COVID-19 market conditions, downward for location.
5	1821 Steiner Confidential	1,060	\$51.00	Superior	Adjusted downward for expense structure and location, upward for age/condition.

# **Retail Market Rent Conclusion**

Based on the preceding analysis of comparable rentals and trends evident in the market, we conclude market lease terms for the subject as follows.

Concluded Market Lease Terms										
					Lease					
	Market		Rent		Term					
Space Type	Rent	Measure	Escalations	Lease Type	(Mos.)					
Retail	\$45.00	\$/SF/Yr	3% annually	Triple Net	36					

The above retail market rent conclusion and the previously determined multifamily market rent conclusion will form the basis for calculation potential gross income in the upcoming analyses. A separate proforma will be provided for each of the three multifamily residential Parcels. B1 will be presented first, and the methodology utilized for this Parcel is consistent with the additional proformas that follow.



# Stabilized Income and Expenses – Parcel B1

# **Potential Gross Rent - Apartments**

The following table summarizes the potential gross rent from the apartment units based upon market rent conclusions.

Figures presented below reflect the 12-month period following the effective date of the appraisal.

Potential Gross Rent										
	Total	Market	Potential Rent							
Unit Type	Units	Rent/Unit	at Market							
	Market Rate Units									
Vacant Units										
Representative Unit	111	\$4,500	\$5,994,000							
Total - Market Rate Units	111	\$4,500	\$5,994,000							
	Restricted Units									
Vacant Units										
BMR-BMR	6	\$1,239	\$89,208							
Total - Restricted Units	6	\$1,239	\$89,208							
Grand Total	117	\$4,333	\$6,083,208							

## Potential Gross Rent - Retail Space

Potential rental income from the retail space is summarized next.

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		Potential Rent at Market		
Space Type	SF	\$/SF/Yr	Annual	
Retail	4,957	\$45.00	\$223,065	
Total Subject	4,957	\$45.00	\$223,065	

# **Expense Reimbursements - Apartments**

Apartment tenants reimburse the owner for all utilities, including water, sewer, trash, and gas/electric. Expense recoveries from the apartment tenants are estimated at \$165,879.

## **Expense Reimbursements - Retail**

Market rent has been analyzed on a triple net expense structure. The retail tenants reimburse the owner for their pro-rata share of real estate taxes, insurance, and common area maintenance. Retail reimbursement income is estimated at \$108,009.



#### **Vacancy & Collection Loss**

Please refer to the *Multifamily Market Overview* section for a detailed discussion of market and/or submarket vacancy factors. Although vacancy rates increased during 2020 as a result of the COVID-19 pandemic, rates have been declining in 2021 and appear to be stabilizing again. A stabilized vacancy and collection loss factor is estimated at 5%. This will be deducted from potential gross income to account for potential vacancy and credit/collection loss.

#### Concessions

Rent concessions are not customary at the subject or typical in the market; therefore, no deductions are made.

#### Other Income

The other income category includes any other income from the property including revenues from application fees and miscellaneous sources. For Parcels C2.2 and B1, other income is projected at \$200 per unit, net of vacancy and rent loss, based on comparable projects.

Parcel C2.4 differs from the other two multifamily properties, in that it is expected to offer other amenities that will generate additional revenue. These include charges for electric vehicle parking, bike storage, roof top event space and solarium (available for rent), and a yoga room and office space, both of which may be privately reserved. Therefore, it is our opinion other income for this Parcel will fall between 1.5% to 2.0% of potential gross income; we have selected a percentage of 1.8% for Parcel C2.4.

In addition, each of the multifamily properties have parking spaces available for rent. Based on parking rental rates at recently constructed multifamily projects in San Francisco, we have selected a monthly rental rate of \$375 per parking space. A summary of parking revenue by Parcel is provided below.

Parking Revenue									
Parcel	No. of Spaces	Monthly Rent	Total Revenue						
Parcel C2.2	92	\$375	\$414,000						
Parcel C2.4	124	\$375	\$558,000						
Parcel B1	58	\$375	\$261,000						

#### **Effective Gross Income**

Based on the preceding estimates of gross income less allowances if any for vacancy, collection loss, and concessions, effective gross income is calculated at \$6,538,677 for Parcel B1.

# **Operating Expenses**

Operating expenses are estimated based on expense data from comparable properties, as summarized in the following tables.



Operating History and Projections - P	arcel B1	
	IRR	
	Projection	
Income		
Rental Income - Apartments	\$6,083,208	
Rental Income - Retail	223,065	
Expense Reimbursements - Apartments	165,879	
Expense Reimbursements - Retail	111,297	
Potential Gross Income*	\$6,583,449	
Vacancy & Collection Loss @ 5.0%	-329,172	
Effective Rental Income	\$6,254,277	
Net Parking Income	261,000	
Other Income	23,400	
Effective Gross Income	\$6,538,677	
Expenses		
Real Estate Taxes	\$1,480,343	
Insurance	58,500	
Utilities	175,500	
Repairs/Maintenance	140,400	
Payroll/Benefits	234,000	
Advertising & Marketing	46,800	
General/Administrative	175,500	
Management	98,080	
Replacement Reserves	29,250	
Total Expenses	\$2,438,374	
Net Operating Income	\$4,100,303	
Operating Expense Ratio**	36.8%	

<sup>\*</sup>IRR projected income is the total potential income attributable to the property before deduction of vacancy and collection loss. Historical income is the actual income that has been collected by the property owner.



<sup>\*\*</sup>Replacement reserves, if any, are excluded from total expenses for purposes of determining the Operating Expense Ratio.

Expense Analysis per Unit									
		Comp Data*							
	Comp 1	Comp 2	Comp 3	Comp 4	Projected Expenses				
Year Built	2020	2020	1989	1990	-				
Number of Units	42	172	320	156	117				
	Pro-forma	Pro-forma							
Operating Data Type	Owner	Owner	In Place	In Place					
Year	2020	2019	2019	2019	IRR Projection				
Real Estate Taxes	\$4,464	\$7,070	\$3,819	\$2,506	\$12,653				
Insurance	\$357	\$500	\$736	\$499	\$500				
Utilities	\$301	\$479	\$1,041	\$1,757	\$1,500				
Repairs/Maintenance	\$1,143	\$855	\$1,604	\$1,477	\$1,200				
Painting & Decorating	\$0	\$0	\$0	\$0	\$0				
Payroll/Benefits	\$181	\$2,512	\$4,103	\$5,686	\$2,000				
Advertising & Marketing	\$0	\$472	\$542	\$84	\$400				
General/Administrative	\$286	\$435	\$2,042	\$3,563	\$1,500				
Management	\$1,255	\$1,052	\$1,232	\$2,503	\$838				
Replacement Reserves	\$0	\$0	\$0	\$0	\$250				
Total	\$7,988	\$13,375	\$15,119	\$18,076	\$20,841				
Operating Expense Ratio	29.0%	25.4%	36.8%	36.1%	36.8%				

The above comparables are each located within the City of San Francisco and reflect multifamily properties with ground floor retail. Management is estimated at 1.5% of effective gross income, while replacement reserves are projected at \$250 per unit. As the definition of market value presumes a sale, ad valorem taxes are calculated by applying the subject's tax rate to the conclusion of market value. Direct assessments and special taxes as a result of CFD No. 2016-1 (Treasure Island) are also considered. A summary of Special Taxes by Parcel is provided below.

Calculation	of CFD Tax	- Multifam	ily Resident	ial Use			
•	Tax per SF	No. of Units		Total SF		Total Units	Tax per Unit
Parcel	(2021)	(Market)	Average SF	(Market)	Annual Tax	(AII)	(AII)
Parcel C2.2	\$3.09	166	806	133,767	\$413,340	175	\$2,362
Parcel C2.4	\$3.09	226	826	186,746	\$577,045	250	\$2,308
Parcel B1	\$3.09	111	732	81,258	\$251,087	117	\$2,146



# **Capitalization Rate Selection**

A capitalization rate is used to convert net income into an indication of value. Selection of an appropriate capitalization rate considers the future income pattern of the property and investment risk associated with ownership. Information from the overall capitalization rate comparables is presented in the following table.

			Year	Sale	%	No.	Effective	
No.	Property Name	City	Built	Date	Occup.	Units	Price/Unit	Cap Rate
1	Mosso	San Francisco	2014	10/28/2019	94%	463	\$670,626	3.90%
2	O&M	San Francisco	2017	9/13/2019	99%	116	\$692,586	3.95%
3	Jasper	San Francisco	2016	5/28/2019	97%	320	\$957,813	3.40%
4	Baxter on Broadway	Oakland	2018	3/31/2020	94%	130	\$623,038	4.35%
5	Lantana Uptown	Oakland	2020	6/2/2020	0%	140	\$556,429	4.25%
6	Aperture	San Bruno	2019	12/31/2019	100%	83	\$725,904	3.90%
7	LINQ	San Jose	2016	10/8/2019	90%	230	\$451,304	4.25%
	Average (Mean) Cap Rate:							4.00%

The overall capitalization rate is the rate at which an investor of an income-producing property will see a return on capital used to buy a particular property/investment. Thus, the capitalization rate can reasonably be viewed as a function of risk. A high risk implies a high possibility of investment loss; a property with high risk will have a high capitalization rate causing a lower selling price or value than one with a relatively low risk factor, all else being equal.

Attributes such as location, building area, visibility/accessibility, condition, effective age and overall quality are taken into account when determining a capitalization rate for the subject property. Also considered when deriving a capitalization rate for an income-producing property is deferred maintenance, security of the income stream (terms of leases and strength of tenants), as well as general economic conditions and local market conditions.

Our search for comparables focused on recently constructed properties in San Francisco. As sales are limited, we expanded our search to include other Bay Area comparables with either 2020 transaction dates or residential/retail improvements. Sale 3 was included due to its San Francisco location and recent construction date, but is given less weight than the other comparables because it has no retail or BMR component and the improvements contain 40 stories. The appropriate rate for the subject is expected to be above this comparable.

Sale 5 also does not include a retail component but has been included due to its post pandemic transaction date. The property was not yet stabilized at the time of sale, and the 4.25% cap rate reflects a stabilized proforma cap rate as of June 2020 market conditions. Each of the remaining comparables include a ground floor retail component. Reportedly, there was some upside associated with Sale 1 due to the potential for interior upgrades; the stabilized proforma rate was closer to 4.45%. In addition, though the multifamily units associated with Sale 6 were fully occupied, the retail space was not yet leased; the broker reported a cap rate closer to 4.20% if the retail space were fully leased.



To determine a capitalization rate for the subject we have also examined capitalization rate information published in national surveys and conducted a band of analysis, presented below and on the following page.

Capitalizatio	on Rate Surveys – M	ultifamily Properties		
			PwC	ACLI
	IRR-ViewPoint	IRR-ViewPoint	1Q-21	4Q-20
	National Urban	National Suburban	National	National
	Multifamily	Multifamily	Apartment	Apartment
Range	3.75% - 8.50%	4.00% - 8.25%	4.50% - 6.5.0%	NA
Average	5.72%	5.93%	5.04%	4.71%

Source: IRR-Viewpoint 2021; PwC Real Estate Investor Survey; American Council of Life Insurers Investment



PwC- PwC Real Estate Investor Survey - National Apartment Market ACLI - American Council of Life Insurers Investment Bulletin - Apartment Properties

# **Capitalization Rate Surveys – Retail Properties**

			PwC 1Q-21	PwC 1Q-21	ACLI
	IRR-ViewPoint	IRR-ViewPoint	National	National	4Q-20
	Natl Neighborhood	Natl Community	Strip Shopping	Power	National
	Retail	Retail Center	Center	Center	Retail
Range	5.25% - 9.50%	5.00% - 8.50%	5.00% - 10.00%	5.50% - 8.25%	NA
Average	7.31%	7.17%	7.35%	6.68%	6.44%

Source: IRR-Viewpoint 2021; PwC Real Estate Investor Survey; American Council of Life Insurers Investment





It should be noted that Bay Area capitalization rates often trend lower than national indicators. Conversations with local brokers and market participants indicate, after significant rent declines and drastic increases in vacancy as a result of the pandemic, the local apartment market is beginning to stabilize. Investor activity is picking up, and more transactions are expected as the economy begins to re-open. Market participants are expecting a near term, but slow recovery from the pandemic as it will take some time to reverse momentum. There is a general consensus that the exodus of residents from San Francisco has slowed/stopped. Cap rates, though higher than pre-pandemic rates, are thought to have reached their peak and will remain relatively stable before declining again.

Based on an analysis of the preceding data, a going-in capitalization rate for the subject is indicated within a range of 3.90% to 4.25%. To reach a capitalization rate conclusion, we consider each of the following investment risk factors to gauge its impact on the rate. The direction of each arrow in the following table indicates our judgment of an upward, downward, or neutral influence of each factor.



Risk Factor	Issues	Impact on Rate
Income Characteristics	Stability of occupancy, above/below market rents, rent control. Market rent is utilized in this analysis. Though there is near term risk associated with ground floor retail space, the retail component is minimal compared to multifamily space.	$\leftrightarrow$
Competitive Market Position	Construction quality, appeal, condition, effective age, functional utility. The subject will reflect new, Class A construction.	<b>\</b>
Location	Market area demographics and life cycle trends; proximity issues; access and support services. The subject is located on Treasure Island, which is undergoing major redevelopment (of which the subject is a part).	$\downarrow \leftrightarrow$
Market	Vacancy rates and trends; rental rate trends; supply and demand. Though COVID-19 has impacted the local multifamily and residential market, it appears the market is stabilizing and beginning to recover.	$\uparrow \leftrightarrow$
Highest & Best Use	Upside potential from redevelopment, adaptation, expansion. The subject will reflect new construction consistent with the highest and best use of the property.	$\leftrightarrow$
Overall Impact		$\leftrightarrow$

Accordingly, we conclude a capitalization rate as follows:

Capitalization Rate Conclusion	
Going-In Capitalization Rate	4.00%



# **Direct Capitalization Analysis – Parcel B1**

Net operating income is divided by the capitalization rate to indicate the stabilized value of the subject. Valuation of the subject by direct capitalization is shown in the table that follows.

Direct Capitalization Analysis - Par	cel B1					
		Annual	\$/Unit	\$/SF		
INCOME						
Rental Income - Apartments		\$6,083,208	\$51,993	\$67.27		
Rental Income - Retail		\$223,065	\$1,907	\$2.47		
Expense Reimbursements - Apartmer	its	\$165,879	\$1,418	\$1.83		
Expense Reimbursements - Retail		\$111,297	\$951	\$1.23		
Potential Gross Income		\$6,583,449	\$56,269	\$72.81		
Vacancy & Collection Loss	5.00%	-\$329,172	-\$2,813	-\$3.64		
Net Parking Income		\$261,000	\$2,231	\$2.89		
Other Income		\$23,400	\$200	\$0.26		
Effective Gross Income		\$6,538,677	\$55,886	\$72.31		
EXPENSES						
Real Estate Taxes		\$1,480,343	\$12,653	\$16.37		
Insurance		\$58,500	\$500	\$0.65		
Utilities		\$175,500	\$1,500	\$1.94		
Repairs/Maintenance		\$140,400	\$1,200	\$1.55		
Payroll/Benefits		\$234,000	\$2,000	\$2.59		
Advertising & Marketing		\$46,800	\$400	\$0.52		
General/Administrative		\$175,500	\$1,500	\$1.94		
Management	1.50%	\$98,080	\$838	\$1.08		
Replacement Reserves		\$29,250	\$250	\$0.32		
Total Expenses		\$2,438,374	\$20,841	\$26.97		
NET OPERATING INCOME		\$4,100,303	\$35,045	\$45.35		
Capitalization Rate		4.00%				
Indicated Value		\$102,507,578	\$876,133	\$1,133.63		
Rounded		\$102,500,000	\$876,068	\$1,133.55		

Lease up costs will be considered as part of the developer's costs in the upcoming extraction analysis.

Utilizing the same methodology as Parcel B1, direct capitalization conclusions for Parcels C2.2 and C2.4 are provided on the following pages.



Direct Capitalization Analysis - Pa	rcel C2.2				
-		Annual	\$/Unit	\$/SF	
INCOME					
Rental Income - Apartments		\$9,274,176	\$52,102	\$65.10	
Rental Income - Retail		\$76,500	\$430	\$0.54	
Expense Reimbursements - Apartme	nts	\$263,814	\$1,482	\$1.85	
Expense Reimbursements - Retail		\$36,248	\$204	\$0.25	
Potential Gross Income		\$9,650,738	\$54,218	\$67.74	
Vacancy & Collection Loss	5.00%	-\$482,537	-\$2,711	-\$3.39	
Net Parking Income		\$414,000	\$2,326	\$2.91	
Other Income		\$35,600	\$200	\$0.25	
Effective Gross Income		\$9,617,801	\$54,033	\$67.51	
EXPENSES					
Real Estate Taxes		\$2,201,046	\$12,365	\$15.45	
Insurance		\$89,000	\$500	\$0.62	
Utilities		\$267,000	\$1,500	\$1.87	
Repairs/Maintenance		\$213,600	\$1,200	\$1.50	
Payroll/Benefits		\$356,000	\$2,000	\$2.50	
Advertising & Marketing		\$71,200	\$400	\$0.50	
General/Administrative		\$267,000	\$1,500	\$1.87	
Management	1.50%	\$144,267	\$810	\$1.01	
Replacement Reserves		\$44,500	\$250	\$0.31	
Total Expenses		\$3,653,613	\$20,526	\$25.65	
NET OPERATING INCOME		\$5,964,188	\$33,507	\$41.86	
Capitalization Rate		4.00%			
Indicated Value		\$149,104,697	\$837,667	\$1,046.62	
Rounded		\$149,100,000	\$837,640	\$1,046.59	



Direct Capitalization Analysis - Parcel C2.4									
	Annual	\$/Unit	\$/SF						
INCOME									
Rental Income - Apartments	\$13,165,152	\$52,661	\$63.88						
Rental Income - Retail	\$54,096	\$216	\$0.26						
Expense Reimbursements - Apartments	\$372,949	\$1,492	\$1.81						
Expense Reimbursements - Retail	\$23,599	\$94	\$0.11						
Potential Gross Income	\$13,615,797	\$54,463	\$66.06						
Vacancy & Collection Loss 5	.00% -\$680,790	-\$2,723	-\$3.30						
Net Parking Income	\$558,000	\$2,232	\$2.71						
Other Income	\$245,084	\$980	\$1.19						
Effective Gross Income	\$13,738,091	\$54,952	\$66.66						
EXPENSES									
Real Estate Taxes	\$3,140,659	\$12,563	\$15.24						
Insurance	\$125,000	\$500	\$0.61						
Utilities	\$375,000	\$1,500	\$1.82						
Repairs/Maintenance	\$300,000	\$1,200	\$1.46						
Payroll/Benefits	\$500,000	\$2,000	\$2.43						
Advertising & Marketing	\$100,000	\$400	\$0.49						
General/Administrative	\$375,000	\$1,500	\$1.82						
Management 1	.50% \$206,071	\$824	\$1.00						
Replacement Reserves	\$62,500	\$250	\$0.30						
Total Expenses	\$5,184,230	\$20,737	\$25.15						
NET OPERATING INCOME	\$8,553,861	\$34,215	\$41.50						
Capitalization Rate	4.00%								
Indicated Value	\$213,846,527	\$855,386	\$1,037.60						
Rounded	\$213,800,000	\$855,200	\$1,037.37						

A summary of the market value, as if stabilized, of the subject's proposed residential/retail improvements via the direct capitalization analyses is provided below.

Summary of Direct Capitalization Analyses - Multifamily Residential/Retail					
Parcel	Stabilized Value	No. of Units	\$/Unit		
Parcel C2.2	\$149,100,000	178	\$837,640		
Parcel C2.4	\$213,800,000	250	\$855,200		
Parcel B1	\$97,500,000	117	\$833,333		



As further support for our improved value conclusions, we searched for multifamily residential transactions in San Francisco within the past three years. Our search included properties with at least 25 units constructed in or after 2010. The following table reflects the results of our query.

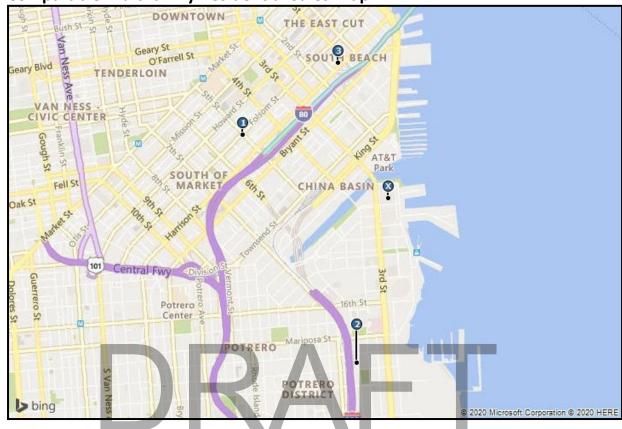
A map of the comparables is provided on the following page. The sales range from \$670,626 to \$957,813 per unit, unadjusted. Sale 3 commanded the highest value per unit but reflects a 40-story building and does not include a retail or BMR component.

		Units;					
		Acres;	Sale Date;	Effective		Prop.	
No.	Name/Address	Year Built	Status	Sale Price	\$/Unit	Rights	Notes
1	Mosso	463	Oct-19	\$310,500,000	\$670,626	Leased Fee	October 2019 sale of a 463-unit apartment property with
	900 Folsom St.	1.02	Closed				8,000 SF of ground floor retail space. There are 69 affordabl
	San Francisco	2014					units at the property (15%). According to a broker familiar
	San Francisco County, CA						with the transaction, this was considered a core-plus asset
							with some upside associated with interior upgrades and loss
							to lease capture that influenced the in-place capitalization
							rate. The pro-forma cap rate at stabilization was closer to
							4.45% to 4.50%.
2	0&M	116	Sep-19	\$80,340,000	\$692,586	Leased Fee	Comments: September 2019 sale of a 116-unit apartment
	680 Indiana St.	0.61	Closed				property in Dogpatch. The property has 1,900 square feet of
	San Francisco	2017					ground floor retail space, and a 15% BMR requirement (17
	San Francisco County, CA						units). The broker reports that this was a boutique property,
							with a private exchange buyer. The going-in rate was 3.95%,
							trending towards a 4.2% with loss to lease capture.
3	Jasper	320	May-19	\$306,500,000	\$957,813	Leased Fee	Comments: May 2019 sale of a Class A, 40-story, 320-unit
	45 Lansing St.	0.34	Closed				multifamily project in the SoMa district. The project was
	San Francisco	2016					constructed in 2016 and was 97% occupied at the time of
	San Francisco County, CA						sale. Community amenities include a swimming pool, lounge
							movie theater, business center, fitness center, valet, and pet
							care station. The broker opines that the rate was low becaus
							there are very few opportunities to purchase an asset of this
			`				one's type, scale, and location. There was no retail space an
							no affordable component. There were no conditions that
							impacted the sale price, and there was no financing.

Our value conclusions fall within the comparable range and appears reasonable given the subject will reflect new construction.



# **Comparable Multifamily Residential Sales Map**





# **Extraction Analysis**

Extraction (residual) analyses are employed to determine the market value of the subject's multifamily land by Parcel. An extraction (residual) analysis takes into account revenue, direct and indirect construction costs, accrued depreciation, and developer's incentive in order to arrive at an estimate of lot value. The elements of the extraction technique are discussed below.

### Revenue

The market value as if stabilized was provided in the previous sections for Parcels B1, C2.2, and C2.4. A summary of the market value conclusions is provided below.

<b>Summary of Direct C</b>	apitalization Analyses - Mu	tifamily Resident	ial/Retail	
Parcel	Stabilized Value	No. of Units	\$/Unit	
Parcel C2.2	\$149,100,000	178	\$837,640	
Parcel C2.4	\$213,800,000	250	\$855,200	
Parcel B1	\$97,500,000	117	\$833,333	

# **Direct and Indirect Construction Costs**

The next step in the extraction technique is to estimate typical costs associated with the construction of multifamily improvements.

Construction costs are generally classified into direct and indirect costs. Direct costs reflect the cost of labor and materials to build the project. Direct costs generally are lower per square foot for larger floor plans, all else being equal, due to economies of scale. Indirect items are the carrying costs and fees incurred in developing the project and during the construction cycle. Construction quality and market-segment are significant factors that affect direct construction costs. In addition, national/public builders, which are able to achieve lower costs due to the larger scale in which orders are placed, routinely achieve lower direct costs. Recent conversations with builders confirm construction costs have increased over the last several years.

Regarding indirect costs, the following list itemizes some of the typical components that generally comprise indirect costs:

- Architectural and engineering fees for plans, plan checks, surveys and environmental studies;
- Appraisal, consulting, accounting and legal fees;
- The cost of carrying the investment in land and contract payments during construction. If the property is financed, the points, fees or service charges and interest on construction loans are considered;
- All-risk insurance;
- The cost of carrying the investment in the property after construction is complete, but before sell-out is achieved.



Indirect costs can vary widely as a percentage of the direct costs, as indicated in the comparable expense tables below and on the following page.

The developer's budget best considers the intricacies of the subject proposal. However, Bay Area cost comparables will be presented for comparison purposes, followed by the developer's budget.

		Direct	Indirect	% of Direct		
Location	Size (Gross SF)	Costs	Costs	Costs	Total Cost	Product Type
Al a meda	70,000 - 79,999	\$379	\$104	27%	\$483	LIHTC
Oakland	120,000 - 129,999	\$359	\$131	36%	\$490	LIHTC
San Jose	20,000 - 29,999	\$354	\$149	42%	\$503	LIHTC
Cupertino	10,000 - 19,999	\$342	\$206	60%	\$548	LIHTC
Redwood City	130,000 - 139,000	\$416	\$153	37%	\$569	LIHTC
San Jose	100,000 - 109,999	\$463	\$109	24%	\$572	LIHTC
Oakland	30,000 - 39,999	\$462	\$184	40%	\$646	LIHTC
San Francisco	110,000 - 119,999	\$438	\$145	33%	\$583	LIHTC
Fairfax	40,000 - 49,999	\$582	\$111	19%	\$693	LIHTC
San Francisco	100,000 - 109,999	\$509	\$134	26%	\$643	LIHTC
San Francisco	140,000 - 149,999	\$795	\$150	19%	\$945	Market
San Francisco	300,000 - 309,999	\$410	NA	NA	NA	Market
San Carlos	30,000 - 39,999	\$428	\$42	10%	\$470	Market
San Jose	190,000 - 199,999	\$641	\$159	25%	\$800	Market

The previous comparables reflect a mix of for-rent and for-sale attached product. Direct costs vary substantially, with a median of \$433 per square foot. Indirect costs range from 10% to 60%, with a median of 30%.

The developer's budget was provided by Parcel. Depending on the use, the developer's direct cost estimates range from approximately \$675 to \$825 per square foot. Based on the comparable data previously presented, and our review of the developer's budget, we have selected a market driven direct cost of \$800 per square foot for the subject's multifamily residential/retail space on Parcel B1, \$690 per square foot for Parcel C2.2, and \$750 per square foot on Parcel C2.4.

The developer's estimate of indirect costs as a percentage of direct costs also vary by Parcel but generally range from approximately 15% to 25%. Based upon the developer's budget, which best considers the intricacies of the subject property, and the cost comparables previously presented, we estimate indirect costs at **18%** of direct costs. Please note, indirect costs are inclusive of lease up costs.

# **Accrued Depreciation**

For new construction on the subject, an allocation for depreciation (physical, functional, or economic) is not applicable.



# **Developer's Incentive**

According to industry sources, developer's incentive (profit) historically has ranged anywhere from 5% to 25%, with a predominate range of 5% to 15%. Profit is based on the perceived risk associated with the development. Low profit expectations are typical for projects focused on more affordable product with faster sales rates. Higher profit expectations are common in projects with more risk such as developments where sales rates are slower, project size produces an extended holding period, or the product type is considered weak or untested.

Elements affecting profit include location, supply/demand, anticipated risk, construction time frame and project type. Another element considered in profit expectations is for the development stage of a project. First phases typically generate a lower profit margin due to cautious or conservative pricing, as new projects in competitive areas must become established to generate a fair market share. Additionally, up front development costs on first phases can produce lower profit margins.

Positive attributes of the subject property include approved entitlements and a suburban location with San Francisco Bay and Skyline views.

There are generally few "negative" attributes associated with the subject property, other than the potential for further deterioration in market conditions in the retail and multifamily sector that would result from a change in macroeconomic factors (e.g., unemployment rates, interest rates, etc.) such as COVID-19. It appears the local market is beginning to recover, though multifamily rental rates remain below 2019 highs. In addition, construction costs have recently been outpacing gains in multifamily rental rates. Based on the characteristics of the subject property, we estimate incentive at **7.0%** of costs.

# Conclusion

Our estimates of finished lot value for the subject's multifamily Parcels via the extraction analysis are presented below and on the following page.

Cost Analysis Parcel B1				
Direct Costs	90,424 SF at	\$800	\$72,339,200	
Indirect Costs	at	18%	\$13,021,056	
Total Direct & Indirect Costs			\$85,360,256	
Developer's Incentive	at	7%	\$5,975,218	
Total Project Costs			\$91,335,474	
Rounded			\$91,300,000	

Extraction Analysis - Parcel B1 - Multifamily Use					
Market Value as if Stabilized	\$102,500,000				
Less: Construction & Lease up Costs	(\$91,300,000)				
Indicated Land Value	\$11,200,000				



Cost Analysis Parcel C2.2				
Direct Costs	142,463 SF	at	\$690	\$98,299,470
Indirect Costs		at	18%	\$17,693,905
Total Direct & Indirect Costs				\$115,993,375
Developer's Incentive		at	7%	\$8,119,536
Total Project Costs				\$124,112,911
Rounded				\$124,100,000

# Extraction Analysis - Parcel C2.2 - Multifamily Use

Market Value as if Stabilized \$149,100,000
Less: Construction & Lease up Costs (\$124,100,000)
Indicated Land Value \$25,000,000

Cost Analysis Parcel C2.4			
Direct Costs	206,098 SF at	\$750	\$154,573,500
Indirect Costs	at	18%	\$27,823,230
Total Direct & Indirect Costs		Λ	\$182,396,730
Developer's Incentive	at	7%	\$12,767,771
Total Project Costs			\$195,164,501
Rounded			\$195,200,000

# **Extraction Analysis - Parcel C2.4 - Multifamily Use**

Market Value as if Stabilized \$213,800,000
Less: Construction & Lease up Costs (\$195,200,000)
Indicated Land Value \$18,600,000

A summary of our land value conclusions is provided below.

Summary of La	Summary of Land Residual Values							
Parcel	Land Residual	Use	Units	\$/Unit				
Parcel C2.2	\$25,000,000	Multifamily	178	\$140,449				
Parcel C2.3	\$16,230,000	Condominium	83	\$195,542				
Parcel C2.4	\$18,600,000	Multifamily	250	\$74,400				
Parcel C3.4	\$31,090,000	Condominium	149	\$208,658				
Parcel B1	\$11,200,000	Multifamily	117	\$95,726				



Comparable land sales for multifamily use (for-rent) are presented on the following page. Our search focused on sales for projects with more than 50 units proposed.

Proposed Residential Jan-21 S25,000,000 48,337 Residential S125,000 S517.2  135 Kissling St. In-Contract 1.111 Enclave / West San Francisco SOMA Mixed San Francisco County CA Comments: Four contiguous parcels improved with industrial buildings are reportedly in-contract. The property is marketed as a redevelopment opportunity with potential for 200 residential units, equating to an asking price of \$125,000 per unit.  988 Harrison St. Nov-20 \$11,000,000 12,990 Mixed Use \$122,222 \$846.8 San Francisco County CA Comments: Property was entitled for 90 multifamily units at the time of sale, 13 of which are expected to be affordable (14%). Project: also include 3,000 SF of around floor retail. Construction is expected to be finished in early 2023.  1939 Market Ste Mar-20 \$12,000,000 11,761 NCT \$150,000 \$1,020 San Francisco San Francisco County CA Comments: March 2020 sale of a redevelopment site at Market and Guerrero Streets. The property is improved with a 13,300 SF meetihall that will be leased back by the seller for 24 mapths. The City of San Francisco purchased the property with the intent to develop a mixed-use development with at least 80 multifamily units. The property will be 100% affordable upon completion; however, was not encumbered by affordable housing restrictions at of the date of sale and sold for a unrestricted market-rate sales price. It appears that project was not vest antitled at time of sale.  2918-2922 Mission Street Apr-19 \$13,500,000 11,653 NCT \$180,000 \$1,158 2918-2922 Mission Street Apr-19 \$13,500,000 11,653 NCT \$180,000 \$1,158 2918-2922 Mission St. Closed 0.27 San Francisco San Francisco County CA Comments: Sale of a redevelopment site that was fully entitled for redevelopment with an 8-story apartment building with 75 units (8 which will be BMR units). At the time of sale, the property was improved with a 5,220 SF laundromat that no longer contributed value the site and will be demolished. Seller took the property was improved with a 5,220 SF laundromat that no longer contributed value th	-	nmary of Comparable Land Sales									
Name/Address Status Price Acres Zoning S/Unit Land Proposed Residential Jan-21 S25,000,000 48,337 Residential S125,000 S517.2 S135 Kissling St. In-Contract 1.11 Enclave / West S125,000 S517.2 San Francisco County Use CA Comments: Four contiguous parcels improved with industrial buildings are reportedly in-contract. The property is marketed as a redevelopment approximative with potential for 200 residential units, equating to an asking price of \$125,000 per unit. S88 Harrison St. Nov-20 S11,000,000 12,990 Mixed Use S122,222 S846.8 San Francisco County CA Comments: Property was entitled for 90 multifamily units at the time of sale, 13 of which are expected to be affordable (14%). Project also include 3,000 SF of ground floor retail. Construction is expected to be finished in early 2023. San Francisco County CA Comments: Property was entitled for 90 multifamily units at the time of sale, 13 of which are expected to be affordable (14%). Project also include 3,000 SF of ground floor retail. Construction is expected to be finished in early 2023. San Francisco County CA Comments: March 2020 sale of a redevelopment site at Markesland Guerrero Streets. The property with the intent to develop a mixed-use development with at least 80 multifamily units. The property will be 100% affordable upon completion; however, was not encumbered by a francisco County CA Camments: March 2020 sale of a redevelopment site at Markesland Guerrero Streets. The property with the intent to develop a mixed-use development with at least 80 multifamily units. The property will be 100% affordable upon completion; however, was not encumbered by a francisco County CA Camments: Sale of a redevelopment site that was fully entitled for redevelopment with an 8-story apartment building with 75 units (8 which will be BMR units). At the time of sale, the property through the entitlement process, which took over 5 years due to resistance from self-photophotophotophotophotophotophotophot				F#				c /cc			
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San Francisco County CA Comments: Four contiguous parcels improved with industrial buildings are reportedly in-contract. The property is marketed as a redevelopment apportunity with potential for 200 residential units, equating to an asking price of \$125,000 per unit.  988 Harrison St. San Francisco County CA Comments: Property was entitled for 80 multifamily units at the time of sale, 13 of which are expected to be affordable (14%). Project also include 3,000 SF of ground floor retail. Construction is expected to be finished in early 2023.  1938 Market St. Closed O.37 San Francisco County CA Comments: Property was entitled for 80 multifamily units at the time of sale, 13 of which are expected to be affordable (14%). Project also include 3,000 SF of ground floor retail. Construction is expected to be finished in early 2023.  1938 Market Ste Closed O.27 San Francisco San Francisco County CA Comments: Manch 2020 sale of a redevelopment site of Market and Guerrero Streets. The property is improved with a 13,300 SF meetil hall that will be leased book by the seller for 24 migraths. The City of San Francisco purchased the property with the intent to develop a mixed-use development with at least 80 multifamily units. The property will be 100% affordable upon completion; however, was not encumbered by affordable having restrictions as of the date of sale and sold for a unrestricted market-rate sales price. It appears that projects was not veterabilitied at time of sale.  2918-3922 Mission Street Apr-19 S13,500,000 11,553 NCT S180,000 S1,158 Which will be BMR units). At the time of sale, the property through the entitlement process, which took over 5 years due to resistance from neighborhood groups wanting the existing laundromat designated as a historic resources, which took over 5 years due to resistance from neighborhood groups wanting the existing laundromat designated as a historic resource.  321 Florida Street Dec-18 S11,200,000 19,998 Urban Mixed Drabet Dec-18 Use S11,200,000 19,998 Urban Mixed Drabet Dec-18 Dra	0.										
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San Francisco County CA Comments: Property was not entitled at the time of sale and is currently a parking lot. Buyer is proposing to construct a mixed use projubility which would include 151 apartment units within 9 stories with 1,577 SF of ground floor retail space. The proposal includes a density		309-367 Florida St.	Closed		0.46	Use					
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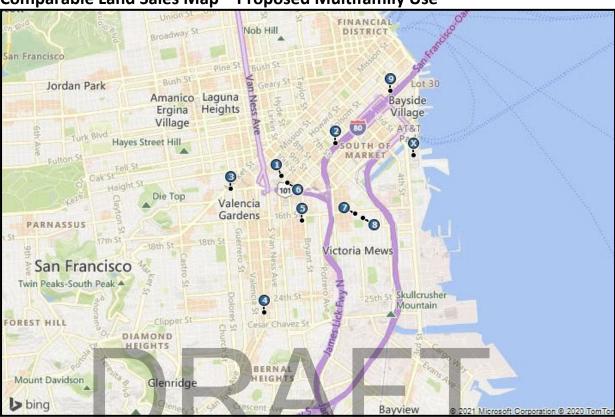


with the planning and zoning department.

		Sale					
		Date;	Effective Sale	SF;			S/SF
No.	Name/Address	Status	Price	Acres	Zo ni ng	S/Unit	Land
6	333 12th St	Apr-18	\$17,500,000	30,056	Wsoma Mixed	\$87,500	\$582.25
	San Francisco	Closed		0.69	Use - General		
	San Francisco County						
	CA						
	Comments: Buyer is proposing 20	00 apartment units and to	ok the property throug	gh the entitle	ement process prior t	o sale. The b	uyer
	exercised an option and the cont	ract price was set in 2016.	The project, known as	s City Garden	s, will include a mix	of two and ;	four
	bedroom apartments. There was	a 21,630 SF industrial imp	provement on the prop	perty at the ti	ime of sale which wi	ll be demolis	hed.
	Potrero Flats	Dec-17	\$28,280,000	38,600	Urban Mixed	\$94,582	\$732.64
	1301 16th St.	Closed		0.89	Use		
	San Francisco						
	San Francisco San Francisco County						
	San Francisco County	at the time of sale. Buyer	constructed 299 apar	tment units v	within a 4-story impr	ovement; 60	) of the uni
	San Francisco County CA					-	•
	San Francisco County CA Comments: Property was entitled					-	•
	San Francisco County CA Comments: Property was entitled					-	room units
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project	is known as Mason at Mo	ariposa and includes o	n mix of studi	ios and one, two, an	d three-bed	room units
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project 88 Arkansas St	is known as Mason at Ma Jan-17	ariposa and includes o	n mix of studi 19,998	os and one, two, an	d three-bed	room units
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project 88 Arkansas St San Francisco	is known as Mason at Ma Jan-17	ariposa and includes o	n mix of studi 19,998	os and one, two, an	d three-bed	room units
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project 88 Arkansas St San Francisco San Francisco County	is known as Mason at Ma Jan-17 Closed	ariposa and includes o	19,998 0.46	Urban Mixed Use	d three-bed.	\$1,300.1
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project 88 Arkansas St San Francisco San Francisco County CA	is known as Mason at Mo Jan-17 Closed	S 26,000,000	n mix of studi 19,998 0.46	Urban Mixed Use	S204,724	\$1,300.1
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project 88 Arkansas St San Francisco San Francisco County CA Comments: The property was enti	is known as Mason at Mo Jan-17 Closed	S 26,000,000	n mix of studi 19,998 0.46	Urban Mixed Use	S204,724	\$1,300.1
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entitled project will include 25 afford.	is known as Mason at Mo Jan-17 Closed	S 26,000,000	n mix of studi 19,998 0.46	Urban Mixed Use	S204,724	\$1,300.1
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entitled the project will include 25 afford be demolished.	Jan-17 Closed  itled at the time of sale foliable units (20%). There wa	\$26,000,000 \$26,000,000 r 127 apartment units as a 13,000 SF industr	19,998 0.46 and two con	Urban Mixed Use  Mimercial units within on the property atth	S204,724  S204,724  a 5-story in e time of sa	\$1,300.1
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was ent The project will include 25 afford- be demolished.  525 Harrison St	Jan-17 Closed  itled at the time of sale for able units (20%). There was	\$26,000,000 \$26,000,000 r 127 apartment units as a 13,000 SF industr	19,998 0.45 and two control building of	Urban Mixed Use  Mmercial units within on the property atth	S204,724  S204,724  a 5-story in e time of sa	\$1,300.1
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entitled the project will include 25 afford be demolished.  525 Harrison St San Francisco	Jan-17 Closed  itled at the time of sale for able units (20%). There was	\$26,000,000 \$26,000,000 r 127 apartment units as a 13,000 SF industr	19,998 0.45 and two control building of	Urban Mixed Use  Mimercial units within on the property at th Rincon Hill Downtown	S204,724  S204,724  a 5-story in e time of sa	\$1,300.:
	San Francisco County CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was ent The project will include 25 afford be demolished.  525 Harrison St San Francisco San Francisco San Francisco County	Jan-17 Closed  itled at the time of sale for able units (20%). There wo	\$26,000,000 \$26,000,000 \$127 apartment units \$3 a 15,000 SF industr	19,998 0.46 and two conial building of 12,998 0.30	Urban Mixed Use  Mimercial units within on the property at th Rincon Hill Downtown Residential	\$204,724 \$204,724 a 5-story in e time of sa \$175,610	\$1,300. s1,300. nproveme le which w



improvement on the property which will be demolished. The site is adjacent to Interstate 80.



# Comparable Land Sales Map - Proposed Multifamily Use

The comparable land sales range from \$74,172 to \$204,724, unadjusted. Indicated market value for the subject's multifamily residential Parcels range from \$74,400 to \$140,449 per unit, toward the lower to middle portion of the comparable range. Typical inclusionary housing for the comparable sales ranges from 15% to 20%, while the subject BMR component is between 5% and 10%.

Construction costs have recently been rising at a faster pace than rental rates. Conversations with the local developers confirm that it is very difficult to justify the feasibility of multifamily residential construction in the current market. However, the subject is entitled for a mix of for sale and for rent housing, and the land values of each Parcel are positive.



# **Market Value by Parcel**

The preceding analyses derived estimates of residual land value, as if all infrastructure was in place and available to serve the developable Parcels. In order to estimate the market value of each Parcel, the remaining infrastructure costs to be completed will be deducted on a pro rata share basis of each Parcel's improved land value; this will result in a residual market value for each Parcel.

According to the development budget provided by the master developer, total infrastructure costs associated with development of Improvement Area No. 2 are \$88,749,093. Further, according to the master developer, \$70,917,661 in costs have been incurred to date, with remaining development costs estimated at \$17,831,432 (\$88,749,093 - \$70,917,661). The following table provides an allocation of backbone infrastructure costs by pro rata share of acreage.

Pro Rata Share of Infrastructure			
		Costs Incurred to	Remaining Costs to
Designation	Total Costs	Date	Complete
Total Infrastructure Costs:	\$99,477,408	\$72,699,399	\$26,778,009

		Pro Rata	Infrastructure	Costs Incurred to	Remaining Costs to
Parcel	Acreage	Share	Costs	Date	Complete
Parcel C2.2	1.12	21.5%	\$21,415,902	\$15,651,023	\$5,764,879
Parcel C2.3	0.83	15.9%	\$15,811,405	\$11,555,183	\$4,256,222
Parcel C2.4	0.84	16.1%	\$16,043,430	\$11,724,750	\$4,318,680
Parcel C3.4	1.41	26.9%	\$26,795,378	\$19,582,415	\$7,212,963
Parcel B1	1.02	19.5%	\$19,411,294	\$14,186,029	\$5,225,265
	5.22	100.0%	\$99,477,408	\$72,699,399	\$26,778,009

Based previous table, the estimates of market value, per Parcel, are shown as follows:

			Improved Land	Infrastructure Cost	Residual Market
Parcel	Owner	Use	Value	Allocation	Value (Rd.)
Parcel C2.2	TI Lot 8, LLC	Multifamily	\$25,000,000	(\$5,764,879)	\$19,200,000
Parcel C2.3	Poly (USA) Real Estate Development Corp.	Condominium	\$16,230,000	(\$4,256,222)	\$12,000,000
Parcel B1	Poly (USA) Real Estate Development Corp.	Multifamily	\$11,200,000	(\$5,225,265)	\$6,000,000
Parcel C2.4	TI Lot 10, LLC	Multifamily	\$18,600,000	(\$4,318,680)	\$14,300,000
Parcel C3.4	TI Lots 3-4, LLC	Condominium	\$31,090,000	(\$7,212,963)	\$23,900,000
			\$102,120,000	(\$26,778,009)	\$75,400,000



# **Final Opinion of Value**

Based on the preceding valuation analysis and subject to the definitions, assumptions, and limiting conditions expressed in the report, our opinion of value is as follows:

Value Conclusion						
Appraised Property	Ownership	Appraisal Premise	Value Conclusion			
Parcel C2.2 (175 multifamily units)	TI Lot 8, LLC	Market Value, subject to a Hypothetical Condition	\$19,200,000			
Parcel C2.3 (114 condominium units)	Poly (USA) Real Estate Development Corp.	Market Value, subject to a Hypothetical Condition	\$12,000,000			
Parcel B1 (117 multifamily units, retail)	Poly (USA) Real Estate Development Corp.	Market Value, subject to a Hypothetical Condition	\$6,000,000			
Parcel C2.4 (250 multifamily units)	TI Lot 10, LLC	Market Value, subject to a Hypothetical Condition	\$14,300,000			
Parcel C3.4 (160 condominium units)	TI Lots 3-4, LLC	Market Value, subject to a Hypothetical Condition	\$23,900,000			
Aggregate Proceeds of CFD No. 2016-1, Improvement Area 2		Market Value, subject to a Hypothetical Condition	\$75,400,000			

Please note, the above values presume the Parcels are not marketed concurrently.

# **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. It is assumed any necessary environmental remediation has been completed and the subject not negatively impacted by any environmental conditions.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. We have been requested to provide an opinion of market value of the subject property as of August 1, 2021. It is a hypothetical condition of the Appraisal that proceeds from the Bonds are available to reimburse for certain public improvements completed to date.

# **Exposure Time**

Exposure time is the length of time the subject property would have been exposed for sale in the market had it sold on the effective valuation date at the concluded market value. Exposure time is always presumed to precede the effective date of the appraisal. Based on our review of recent sales transactions for similar properties and our analysis of supply and demand in the local land market, it is our opinion that the probable exposure time for the subject at the concluded market values stated previously is 6 - 9 months.



# **Marketing Time**

Marketing time is an estimate of the amount of time it might take to sell a property at the concluded market value immediately following the effective date of value. As we foresee no significant changes in market conditions in the near term, it is our opinion that a reasonable marketing period for the subject in bulk is likely to be the same as the exposure time. Accordingly, we estimate the subject's marketing period at 6 - 9 months.





Certification 123

# Certification

We certify that, to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have not performed any services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- 5. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 6. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice as well as applicable state appraisal regulations.
- 9. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 10. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 11. Eric Segal, MAI, made a personal inspection of the property that is the subject of this report. Kevin Ziegenmeyer, MAI, and Laura Diaz have also personally inspected the subject.
- 12. No one provided significant real property appraisal assistance to the person(s) signing this certification.
- 13. We have experience in appraising properties similar to the subject and are in compliance with the Competency Rule of USPAP.
- 14. As of the date of this report, Eric Segal, MAI, and Kevin Ziegenmeyer, MAI, have completed the continuing education program for Designated Members of the Appraisal Institute.



Certification 124

15. As of the date of this report, Laura Diaz has completed the Standards and Ethics Education Requirements for Candidates/Practicing Affiliates of the Appraisal Institute.

# **DRAFT**

Eric Segal, MAI
Certified General Real Estate Appraiser
California Certificate # AG026558

# **DRAFT**

Kevin Ziegenmeyer, MAI Certified General Real Estate Appraiser California Certificate # AG013567

# **DRAFT**

Laura Diaz Certified General Real Estate Appraiser California Certificate # 3005037





# **Assumptions and Limiting Conditions**

This appraisal and any other work product related to this engagement are limited by the following standard assumptions, except as otherwise noted in the report:

- 1. The title is marketable and free and clear of all liens, encumbrances, encroachments, easements and restrictions. The property is under responsible ownership and competent management and is available for its highest and best use.
- 2. There are no existing judgments or pending or threatened litigation that could affect the value of the property.
- 3. There are no hidden or undisclosed conditions of the land or of the improvements that would render the property more or less valuable. Furthermore, there is no asbestos in the property.
- 4. The revenue stamps placed on any deed referenced herein to indicate the sale price are in correct relation to the actual dollar amount of the transaction.
- 5. The property is in compliance with all applicable building, environmental, zoning, and other federal, state and local laws, regulations and codes.
- 6. The information furnished by others is believed to be reliable, but no warranty is given for its accuracy.

This appraisal and any other work product related to this engagement are subject to the following limiting conditions, except as otherwise noted in the report:

- 1. An appraisal is inherently subjective and represents our opinion as to the value of the property appraised.
- 2. The conclusions stated in our appraisal apply only as of the effective date of the appraisal, and no representation is made as to the effect of subsequent events.
- 3. No changes in any federal, state or local laws, regulations or codes (including, without limitation, the Internal Revenue Code) are anticipated.
- 4. No environmental impact studies were either requested or made in conjunction with this appraisal, and we reserve the right to revise or rescind any of the value opinions based upon any subsequent environmental impact studies. If any environmental impact statement is required by law, the appraisal assumes that such statement will be favorable and will be approved by the appropriate regulatory bodies.
- 5. Unless otherwise agreed to in writing, we are not required to give testimony, respond to any subpoena or attend any court, governmental or other hearing with reference to the property without compensation relative to such additional employment.
- 6. We have made no survey of the property and assume no responsibility in connection with such matters. Any sketch or survey of the property included in this report is for illustrative purposes only and should not be considered to be scaled accurately for size. The appraisal



- covers the property as described in this report, and the areas and dimensions set forth are assumed to be correct.
- 7. No opinion is expressed as to the value of subsurface oil, gas or mineral rights, if any, and we have assumed that the property is not subject to surface entry for the exploration or removal of such materials, unless otherwise noted in our appraisal.
- 8. We accept no responsibility for considerations requiring expertise in other fields. Such considerations include, but are not limited to, legal descriptions and other legal matters such as legal title, geologic considerations such as soils and seismic stability; and civil, mechanical, electrical, structural and other engineering and environmental matters. Such considerations may also include determinations of compliance with zoning and other federal, state, and local laws, regulations and codes.
- 9. The distribution of the total valuation in the report between land and improvements applies only under the reported highest and best use of the property. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used. The appraisal report shall be considered only in its entirety. No part of the appraisal report shall be utilized separately or out of context.
- 10. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraisers, or any reference to the Appraisal Institute) shall be disseminated through advertising media, public relations media, news media or any other means of communication (including without limitation prospectuses, private offering memoranda and other offering material provided to prospective investors) without the prior written consent of the persons signing the report.
- 11. Information, estimates and opinions contained in the report and obtained from third-party sources are assumed to be reliable and have not been independently verified.
- 12. Any income and expense estimates contained in the appraisal report are used only for the purpose of estimating value and do not constitute predictions of future operating results.
- 13. If the property is subject to one or more leases, any estimate of residual value contained in the appraisal may be particularly affected by significant changes in the condition of the economy, of the real estate industry, or of the appraised property at the time these leases expire or otherwise terminate.
- 14. Unless otherwise stated in the report, no consideration has been given to personal property located on the premises or to the cost of moving or relocating such personal property; only the real property has been considered.
- 15. The current purchasing power of the dollar is the basis for the values stated in the appraisal; we have assumed that no extreme fluctuations in economic cycles will occur.
- 16. The values found herein are subject to these and to any other assumptions or conditions set forth in the body of this report but which may have been omitted from this list of Assumptions and Limiting Conditions.
- 17. The analyses contained in the report necessarily incorporate numerous estimates and assumptions regarding property performance, general and local business and economic



conditions, the absence of material changes in the competitive environment and other matters. Some estimates or assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual results achieved during the period covered by our analysis will vary from our estimates, and the variations may be material.

- 18. The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made a specific survey or analysis of the property to determine whether the physical aspects of the improvements meet the ADA accessibility guidelines. We claim no expertise in ADA issues, and render no opinion regarding compliance of the subject with ADA regulations. Inasmuch as compliance matches each owner's financial ability with the cost to cure the nonconforming physical characteristics of a property, a specific study of both the owner's financial ability and the cost to cure any deficiencies would be needed for the Department of Justice to determine compliance.
- 19. The appraisal report is prepared for the exclusive benefit of the Client, its subsidiaries and/or affiliates. It may not be used or relied upon by any other party. All parties who use or rely upon any information in the report without our written consent do so at their own risk.
- 20. No studies have been provided to us indicating the presence or absence of hazardous materials on the subject property or in the improvements, and our valuation is predicated upon the assumption that the subject property is free and clear of any environment hazards including, without limitation, hazardous wastes, toxic substances and mold. No representations or warranties are made regarding the environmental condition of the subject property. Integra Realty Resources San Francisco, Integra Realty Resources, Inc., Integra Strategic Ventures, Inc. and/or any of their respective officers, owners, managers, directors, agents, subcontractors or employees (the "Integra Parties"), shall not be responsible for any such environmental conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because we are not experts in the field of environmental conditions, the appraisal report cannot be considered as an environmental assessment of the subject property.
- 21. The persons signing the report may have reviewed available flood maps and may have noted in the appraisal report whether the subject property is located in an identified Special Flood Hazard Area. We are not qualified to detect such areas and therefore do not guarantee such determinations. The presence of flood plain areas and/or wetlands may affect the value of the property, and the value conclusion is predicated on the assumption that wetlands are non-existent or minimal.
- 22. Integra Realty Resources San Francisco is not a building or environmental inspector. Integra San Francisco does not guarantee that the subject property is free of defects or environmental problems. Mold may be present in the subject property and a professional inspection is recommended.
- 23. The appraisal report and value conclusions for an appraisal assume the satisfactory completion of construction, repairs or alterations in a workmanlike manner.
- 24. It is expressly acknowledged that in any action which may be brought against any of the Integra Parties, arising out of, relating to, or in any way pertaining to this engagement, the



- appraisal reports, and/or any other related work product, the Integra Parties shall not be responsible or liable for any incidental or consequential damages or losses, unless the appraisal was fraudulent or prepared with intentional misconduct. It is further acknowledged that the collective liability of the Integra Parties in any such action shall not exceed the fees paid for the preparation of the appraisal report unless the appraisal was fraudulent or prepared with intentional misconduct. Finally, it is acknowledged that the fees charged herein are in reliance upon the foregoing limitations of liability.
- 25. Integra Realty Resources San Francisco, an independently owned and operated company, has prepared the appraisal for the specific intended use stated elsewhere in the report. The use of the appraisal report by anyone other than the Client is prohibited except as otherwise provided. Accordingly, the appraisal report is addressed to and shall be solely for the Client's use and benefit unless we provide our prior written consent. We expressly reserve the unrestricted right to withhold our consent to your disclosure of the appraisal report or any other work product related to the engagement (or any part thereof including, without limitation, conclusions of value and our identity), to any third parties. Stated again for clarification, unless our prior written consent is obtained, no third party may rely on the appraisal report (even if their reliance was foreseeable).
- 26. The conclusions of this report are estimates based on known current trends and reasonably foreseeable future occurrences. These estimates are based partly on property information, data obtained in public records, interviews, existing trends, buyer-seller decision criteria in the current market, and research conducted by third parties, and such data are not always completely reliable. The Integra Parties are not responsible for these and other future occurrences that could not have reasonably been foreseen on the effective date of this assignment. Furthermore, it is inevitable that some assumptions will not materialize and that unanticipated events may occur that will likely affect actual performance. While we are of the opinion that our findings are reasonable based on current market conditions, we do not represent that these estimates will actually be achieved, as they are subject to considerable risk and uncertainty. Moreover, we assume competent and effective management and marketing for the duration of the projected holding period of this property.
- 27. All prospective value opinions presented in this report are estimates and forecasts which are prospective in nature and are subject to considerable risk and uncertainty. In addition to the contingencies noted in the preceding paragraph, several events may occur that could substantially alter the outcome of our estimates such as, but not limited to changes in the economy, interest rates, and capitalization rates, behavior of consumers, investors and lenders, fire and other physical destruction, changes in title or conveyances of easements and deed restrictions, etc. It is assumed that conditions reasonably foreseeable at the present time are consistent or similar with the future.
- 28. The appraisal is also subject to the following:



# **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

1. It is assumed any necessary environmental remediation has been completed and the subject not negatively impacted by any environmental conditions.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. We have been requested to provide an opinion of market value of the subject property as of August 1, 2021. It is a hypothetical condition of the Appraisal that proceeds from the Bonds are available to reimburse for certain public improvements completed to date.





# Addendum A Appraiser Qualifications



# Eric Segal, MAI

# **Experience**

Mr. Segal is a Certified General real estate appraiser and holds the Appraisal Institute's MAI designation. In 1998, Mr. Segal began his career in real estate as a research analyst/appraiser trainee for Richard Seevers and Associates. By 1999, he began writing narrative appraisal reports covering a variety of commercial properties, with an emphasis on residential master planned communities and subdivisions. Today, Mr. Segal is a partner in the firm and is involved in appraisal assignments covering a wide variety of properties including office, retail, industrial, multifamily housing, master planned communities, and specializes in the appraisal of Mello-Roos Community Facilities Districts and Assessment Districts for land-secured municipal financings, as well as multifamily developments under the U.S. Department of Housing and Urban Development's Multifamily Accelerated Processing (MAP) Guide. He has developed the experience and background necessary to deal with complex assignments covering an array of property types, with a particular focus on urban redevelopment in the cities of San Francisco, Monterey, Alameda and San Mateo. He has developed the experience and background necessary to deal with complex assignments covering an array of property types. Eric is currently Managing Director of the Integra-San Francisco office and Senior Managing Director of the Integra-Sacramento office.

### **Professional Activities & Affiliations**

Appraisal Institute, Member (MAI) Appraisal Institute, January 2016

### **Licenses**

California, Certified General, AG026558, Expires February 2023 Nevada, Certified General, A.0207666-CG, Expires January 2023 Washington, Certified General, 20100611, Expires June 2021 Arizona, Certified General, CGA - 1006422, Expires January 2022

#### **Education**

Academic:

Bachelor of Science in Business Administration (Concentrations in Finance and Real Estate & Land Use Affairs), California State University, Sacramento

Appraisal and Real Estate Courses:

Uniform Standards of Professional Appraisal Practice

Appraisal Principles

**Basic Income Capitalization** 

Highest & Best Use and Market Analysis

Advanced Income Capitalization

Report Writing and Valuation Analysis

Self-Storage Economics and Appraisal Seminar

Appraisal Litigation Practice and Courtroom Management

Hotel Valuations: New Techniques for today's Uncertain Times

Computer Enhanced Cash Flow Modeling

Advanced Sales Comparison & Cost Approaches

**Advanced Applications** 

Supervisor-Trainee Course for California

## Integra Realty Resources - Sacramento

590 Menlo Drive Suite 1 Rocklin, CA 95765

T 916-435-3883 F 916-435-4774

irr.com





Business, Consumer Services & Housing Agency

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# REAL ESTATE APPRAISER LICENSE BUREAU OF REAL ESTATE APPRAISERS

# Eric A. Segal

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law.

BREA APPRAISER IDENTIFICATION NUMBER: AG 026558

Effective Date: For

February 19, 2021

February 18, 2023

Date Expires:

Loretta Dillon, Deputy Bureau Chief, BREA

# Kevin Ziegenmeyer, MAI

# **Experience**

Mr. Ziegenmeyer is a Certified General real estate appraiser and holds the Appraisal Institute's MAI designation. In 1989, Mr. Ziegenmeyer began his career in real estate as a controller for a commercial and residential real estate development corporation. In 1991 he began appraising and continued to be involved in appraisal assignments covering a wide variety of properties, including office, retail, industrial, residential income and subdivisions throughout the state of California, and Northern Nevada. Mr. Ziegenmeyer handles many of the firm's master-planned property appraisals and over the past two decades has developed expertise in the valuation of Community Facilities Districts and Assessment Districts.In fact, Mr. Ziegenmeyer was one of five appraisers to collaborate with other professionals in developing the appraisal guidelines for the California Debt and Investment Advisory Commission (Recommended Practices in the Appraisal of Real Estate for Land-Secured Financing - 2004). He has developed the experience and background necessary to deal with complex assignments covering an array of property types, with a particular focus on urban redevelopment in the cities and counties of San Francisco, Dublin, Monterey, Newport Beach, Alameda, Napa and San Mateo. In early 2015, Mr. Ziegenmeyer obtained the Appraisal Institute's MAI designation. Kevin is currently Senior Managing Director of the Integra-San Francisco office and Managing Director of the Integra-Sacramento office.

#### Licenses

California, Certified General Real Estate Appraiser, AG013567, Expires June 2023

#### Education

Academic:

Bachelor of Science in Accounting, Azusa Pacific University, California

Appraisal and Real Estate Courses:

Standards of Professional Practice, Parts A, B & C

Basic Valuation Procedures

Real Estate Appraisal Principles

Capitalization Theory and Techniques, Part A

**Advanced Income Capitalization** 

Report Writing and Valuation Analysis

**Advanced Applications** 

IRS Valuation Summit I & II

2008, 2009, 2010 & 2011 Economic Forecast

**Business Practices and Ethics** 

Contemporary Appraisal Issues with Small Business Administration Financing

General Demonstration Appraisal Report Writing Seminar

7-Hour National USPAP Update Course

Valuation of Easements and Other Partial Interests

2009 Summer Conference

Uniform Appraisal Standards for Federal Land Acquisitions

2008 Economic Update

Valuation of Conservation Easements

Subdivision Valuation

2005 Annual Fall Conference

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T 916-435-3883 F 916-435-4774

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# Kevin Ziegenmeyer, MAI

# **Education (Cont'd)**

General Comprehensive Exam Module I, II, III & IV
Advanced Income Capitalization
Advanced Sales Comparison & Cost Approaches
2004 Central CA Market Update
Computer-Enhanced Cash Flow Modeling
Forecast 2000, 2001, 2002, 2003 & 2004
Land Valuation Assignments
Land Valuation Adjustment Procedures
Highest & Best Use and Market Analysis
Entitlements, Land Subdivision & Valuation
Real Estate Value Cycles
El Dorado Hills Housing Symposium
Federal Land Exchanges
M & S Computer Cost-Estimating, Nonresidential

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# REAL ESTATE APPRAISER LICENSE BUREAU OF REAL ESTATE APPRAISERS Business, Consumer Services & Housing Agency

# Kevin K. Ziegenmeyer

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law.

BREA APPRAISER IDENTIFICATION NUMBER:

AG 013567

Effective Date: June 5, 2021

Date Expires: June 4, 2023

John Dillen

Loretta Dillon, Deputy Bureau Chief, BREA

# **Laura Diaz**

# **Experience**

Ms. Diaz is a Certified General real estate appraiser. She began her career in real estate as a research analyst with Integra - Kentucky-Southern Indiana as she pursued her Master of Urban Planning degree. Since graduating in 2013, Ms. Diaz has been writing narrative appraisal reports for a variety of property types, including office, retail, industrial, multifamily housing, and commercial and agricultural land. She has also worked with special-purpose properties, including self-storage facilities, religious facilities, student housing projects, hotels, and data centers. In addition, Ms. Diaz has experience in multifamily market analysis, including development and analysis of survey techniques and models of demand for proposed multifamily projects. In 2017, Ms. Diaz relocated to the San Francisco Bay Area and joined the Integra - San Francisco office.

# Licenses

California, Certified General Real Estate Appraiser, 3005037, Expires January 2022

# **Education**

Academic:

Bachelor of Arts in English, University of Louisville Master of Urban Planning, University of Louisville Graduate Certificate in Real Estate Development, University of Louisville

Appraisal and Real Estate Courses:

Uniform Standards of Professional Appraisal Practice

**Basic Appraisal Principles** 

**Basic Appraisal Procedures** 

Real Estate Finance Statistics and Valuation Modeling

Site Valuation and Cost Approach

General Market Analysis and Highest and Best Use

Sales Comparison Approach

Income Capitalization Approach Part I

Income Capitalization Approach Part II

General Appraiser Report Writing and Case Studies

**Expert Witness for Commercial Appraisers** 

Basic Hotel Appraising – Limited Service Hotels

# **Integra Realty Resources**

San Francisco

555 Meridian Avenue Suite C San Jose, CA 95126

T 415-715-4690

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Business, Consumer Services & Housing Agency

# REAL ESTATE APPRAISER LICENSE BUREAU OF REAL ESTATE APPRAISERS

# Laura B. Diaz

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law

BREA APPRAISER IDENTIFICATION NUMBER: 30

3005037 Effective Date:

January 3, 2020

January 2, 2022

Date Expires:

James & Martin

Jim Martin, Bureau Chief, BREA

# **About IRR**

Integra Realty Resources, Inc. (IRR) provides world-class commercial real estate valuation, counseling, and advisory services. Routinely ranked among leading property valuation and consulting firms, we are now the largest independent firm in our industry in the United States, with local offices coast to coast and in the Caribbean.

IRR offices are led by MAI-designated Senior Managing Directors, industry leaders who have over 25 years, on average, of commercial real estate experience in their local markets. This experience, coupled with our understanding of how national trends affect the local markets, empowers our clients with the unique knowledge, access, and historical perspective they need to make the most informed decisions.

Many of the nation's top financial institutions, developers, corporations, law firms, and government agencies rely on our professional real estate opinions to best understand the value, use, and feasibility of real estate in their market.

Local Expertise...Nationally!





# Addendum B Definitions



# **Definitions**

The source of the following definitions is the Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 6th ed. (Chicago: Appraisal Institute, 2015), unless otherwise noted.

#### As Is Market Value

The estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal date.

# **Disposition Value**

The most probable price that a specified interest in property should bring under the following conditions:

- 1. Consummation of a sale within a specified time, which is shorter than the typical exposure time for such a property in that market.
- 2. The property is subjected to market conditions prevailing as of the date of valuation.
- 3. Both the buyer and seller are acting prudently and knowledgeably.
- 4. The seller is under compulsion to sell.
- 5. The buyer is typically motivated.
- 6. Both parties are acting in what they consider to be their best interests.
- 7. An adequate marketing effort will be made during the exposure time.
- 8. Payment will be made in cash in U.S. dollars (or the local currency) or in terms of financial arrangements comparable thereto.
- 9. The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

This definition can also be modified to provide for valuation with specified financing terms.

#### **Effective Date**

- 1. The date on which the appraisal or review opinion applies.
- 2. In a lease document, the date upon which the lease goes into effect.

## **Entitlement**

In the context of ownership, use, or development of real estate, governmental approval for annexation, zoning, utility extensions, number of lots, total floor area, construction permits, and occupancy or use permits.

# **Entrepreneurial Incentive**

The amount an entrepreneur expects to receive for his or her contribution to a project. Entrepreneurial incentive may be distinguished from entrepreneurial profit (often called *developer's* 



profit) in that it is the expectation of future profit as opposed to the profit actually earned on a development or improvement. The amount of entrepreneurial incentive required for a project represents the economic reward sufficient to motivate an entrepreneur to accept the risk of the project and to invest the time and money necessary in seeing the project through to completion.

# **Entrepreneurial Profit**

- 1. A market-derived figure that represents the amount an entrepreneur receives for his or her contribution to a project and risk; the difference between the total cost of a property (cost of development) and its market value (property value after completion), which represents the entrepreneur's compensation for the risk and expertise associated with development. An entrepreneur is motivated by the prospect of future value enhancement (i.e., the entrepreneurial incentive). An entrepreneur who successfully creates value through new development, expansion, renovation, or an innovative change of use is rewarded by entrepreneurial profit. Entrepreneurs may also fail and suffer losses.
- 2. In economics, the actual return on successful management practices, often identified with coordination, the fourth factor of production following land, labor, and capital; also called entrepreneurial return or entrepreneurial reward.

## **Exposure Time**

- 1. The time a property remains on the market.
- 2. The estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective opinion based on an analysis of past events assuming a competitive and open market.

# **Fee Simple Estate**

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

## Floor Area Ratio (FAR)

The relationship between the above-ground floor area of a building, as described by the zoning or building code, and the area of the plot on which it stands; in planning and zoning, often expressed as a decimal, e.g., a ratio of 2.0 indicates that the permissible floor area of a building is twice the total land area.

# **Highest and Best Use**

- 1. The reasonably probable use of property that results in the highest value. The four criteria that the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity.
- 2. The use of an asset that maximizes its potential and that is possible, legally permissible, and financially feasible. The highest and best use may be for continuation of an asset's existing use or for some alternative use. This is determined by the use that a market participant would have in mind for the asset when formulating the price that it would be willing to bid. (ISV)



3. [The] highest and most profitable use for which the property is adaptable and needed or likely to be needed in the reasonably near future. (Uniform Appraisal Standards for Federal Land Acquisitions)

# **Investment Value**

- 1. The value of a property to a particular investor or class of investors based on the investor's specific requirements. Investment value may be different from market value because it depends on a set of investment criteria that are not necessarily typical of the market.
- 2. The value of an asset to the owner or a prospective owner for individual investment or operational objectives.

#### Lease

A contract in which rights to use and occupy land, space, or structures are transferred by the owner to another for a specified period of time in return for a specified rent.

#### **Leased Fee Interest**

The ownership interest held by the lessor, which includes the right to receive the contract rent specified in the lease plus the reversionary right when the lease expires.

# **Leasehold Interest**

The right held by the lessee to use and occupy real estate for a stated term and under the conditions specified in the lease.

#### **Liquidation Value**

The most probable price that a specified interest in real property should bring under the following conditions:

- 1. Consummation of a sale within a short time period.
- 2. The property is subjected to market conditions prevailing as of the date of valuation.
- 3. Both the buyer and seller are acting prudently and knowledgeably.
- 4. The seller is under extreme compulsion to sell.
- 5. The buyer is typically motivated.
- 6. Both parties are acting in what they consider to be their best interests.
- 7. A normal marketing effort is not possible due to the brief exposure time.
- 8. Payment will be made in cash in U.S. dollars (or the local currency) or in terms of financial arrangements comparable thereto.
- 9. The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

This definition can also be modified to provide for valuation with specified financing terms.



# **Marketing Time**

An opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal. Marketing time differs from exposure time, which is always presumed to precede the effective date of an appraisal.

#### **Market Value**

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- buyer and seller are typically motivated;
- both parties are well informed or well advised, and acting in what they consider their own best interests;
- a reasonable time is allowed for exposure in the open market;
- payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

(Source: Code of Federal Regulations, Title 12, Chapter I, Part 34.42[h]; also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77472)

# **Prospective Opinion of Value**

A value opinion effective as of a specified future date. The term does not define a type of value. Instead, it identifies a value opinion as being effective at some specific future date. An opinion of value as of a prospective date is frequently sought in connection with projects that are proposed, under construction, or under conversion to a new use, or those that have not yet achieved sellout or a stabilized level of long-term occupancy.



# Addendum C Property Information



# **CLTA Preliminary Report Form**

(Rev. 11/06)

Order Number: 0131-618431-025

Page Number: 1



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

File No.: 0131-618431-025 (st)

This repo	rt has been amended/updated to reflect the following matters:
[]	No changes made to the report other than the Effective Date
[]	Property address has been revised
[]	Vesting has been revised
[]	Legal Description has been revised
[X]	Taxes have been updated
[X]	Original item number(s) 1 have been removed
[]	New item number(s) have been added
[X]	Original item number(s) 1a and 21 have been revised
[]	Other: Prior years taxes removed from informational notes

(Rev. 11/06)

Order Number: 0131-618431-025

Page Number: 2

**UPDATE** 



# **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

 Title Officer:
 Sheryl Taylor

 Phone:
 (559)470-8819

 Fax No.:
 (866)493-5440

E-Mail: ShTaylor@firstam.com

E-Mail Loan Documents to:

Lenders please contact the Escrow Officer for email address for sending loan documents.

Owner: Treasure Island Series 1, LLC

Property: Lot 8 of Final Map No. 9235, Treasure Island

San Francisco, California

# PRELIMINARY REPORT

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Page Number: 3

Dated as of September 18, 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four, and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

- 1. Intentionally Deleted
- 1a. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$8,300.60, OPEN

Penalty: \$0.00

Second Installment: \$8,300.60, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8903-004

1b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. <a href="https://example.com/2020-K931696">2020-K931696</a> of Official Records.

2. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.

- 3. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. <a href="E573343">E573343</a> of Official Records.
- 4. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

5. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

6. The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

7. An easement for communication cable and related facilities and incidental purposes, recorded April 19, 1977 as Instrument No. <u>Z096273</u>, Book C350, Page 552 of Official Records.

In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

- 8. Intentionally Deleted
- 9. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. <u>F347788</u>, Reel F870, Image 718 of Official Records.

In Favor of: American Telephone and Telegraph Company

Affects: Portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-G809079

10. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official

Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Parcel Six

11. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel I775, Image 477, Instrument No: <u>2004-H860853</u> of Official Records

Affects: Parcel Three and a portion of Parcel Six

12. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 142 as Instrument No. 2011-J235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

The terms and provisions contained in the document entitled "Release of Agreement for Vertical Development." recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. <u>2016-K206337</u> of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

13. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 143 as Instrument No. 2011-J235240 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

14. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

15. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

16. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

Document(s) declaring modifications thereof recorded October 23, 2015 as Instrument No. 2015– K148759 of Official Records.

17. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

18. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records

Affects: Parcel One

19. An easement for Ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. 2015-K068759 of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navv

Affects: Portions of Parcel Six

20. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. <a href="2015-K068761">2015-K068761</a> of Official Records:

A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Parcel Six

21. An easement for utility facilities, including storm drainage infrastructure and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018-K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

22. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

23. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

24. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

Affects: Parcels One and Six

25. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. 2018-K602993 of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. <a href="2018-K629724">2018-K629724</a> of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No. <u>2018-K672609</u> of Official Records.

- 26. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 27. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 28. Rights of parties in possession.
- 29. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.

# Prior to the issuance of any policy of title insurance, the Company will require:

- 30. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:
  - a. A copy of its operating agreement and any amendments thereto;
  - b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
  - 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
  - c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
  - d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:
  - (i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the articles of organization and/or duly elected pursuant to the terms of a written operating agreement,

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such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.

e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.

31. An ALTA/NSPS survey of recent date which complies with the current minimum standard detail requirements for ALTA/NSPS land title surveys.



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# **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.



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#### **LEGAL DESCRIPTION**

Real property in the City of San Francisco , County of San Francisco, State of California, described as follows:

# PARCEL ONE:

Lot 8 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in Book 134 of Condominium Maps at Pages 170-179 on September 13, 2018.

## PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. <a href="2000-G855531">2000-G855531</a> in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

# PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. 2004-H860853 in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

# PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

# PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. <a href="2016-K206336">2016-K206336</a> of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

and County of San Francisco (hereinafter referred to as Doc. <u>2000G855531</u>); said real property being more particularly described as follows:

# Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book <u>FF of Survey Maps at Pages 177 through 192</u> on December 7, 2015.

## Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet;

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08'52" East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06'03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40'38" West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06'03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

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Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right; Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc length of 859.78 feet;

Thence North 13°05'00" East, 280.12 feet to the TRUE POINT OF BEGINNING.

## Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book <u>FF of Survey Maps at Pages 62-78</u> on May 29, 2015 excepting therefrom the following described parcel:

# Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19'24" West, 565.43 feet;

Thence South 20°27′24" West, 63.62 feet;

Thence North 81°08′50″ West, 5.77 feet;

Thence North 44°25′46" West, 40.73 feet;

Thence North 12°16′46″ West, 11.50 feet;

Thence North 40°19'22" East, 614.77 feet to the TRUE POINT OF BEGINNING.

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## NOTICE

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or sub-escrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.



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# EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

#### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- 1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- 2. Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability
  or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the
  land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- 6. Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

# EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13)

**EXCLUSIONS** 

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.
  - This Exclusion does not limit the coverage described in Covered Risk 11 or 21.
- 7. The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

#### **LIMITATIONS ON COVERED RISKS**

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

# 2006 ALTA LOAN POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

#### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

#### 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

## **EXCEPTIONS FROM COVERAGE**

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real 1. property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or 2. that may be asserted by persons in possession of the Land.
- Easements, liens or encumbrances, or claims thereof, not shown by the Public Records. 3.
- Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or 5. title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 6.
- [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.] 7.

# ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant:
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - (c) resulting in no loss or damage to the Insured Claimant:
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the 5. Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11 Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.



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#### **Privacy Information**

#### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

# Applicability

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

#### Types of Information

Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

Information we receive from you on applications, forms and in other communications to us, whether in writing, in r

- Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means; Information about your transactions with us, our affiliated companies, or others; and

#### Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

#### **Confidentiality and Security**

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

#### **Information Obtained Through Our Web Site**

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First

domain names, not the e-main addresses, of visitions. This information is adjregated to improve the content of our site.

American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

#### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

FirstAm.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

#### **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy.

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer

can secure the required corrections. **Education** We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner.

Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

Page 1 of 1

Form 50-PRIVACY (9/1/10)

Privacy Information (2001-2010 First American Financial Corporation)

# **CLTA Preliminary Report Form**

(Rev. 11/06) Page Number: 1



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

Order Number: 0131-618431-026

File No.: 0131-618431-026 (st)

This report has been amended/updated to reflect the following matters:		
[]	No changes made to the report other than the Effective Date	
[]	Property address has been revised	
[]	Vesting has been revised	
[]	Legal Description has been revised	
[X]	Taxes have been updated	
[X]	Original item number(s) 1 have been removed	
[]	New item number(s) have been added	
[X]	Original item number(s) 1a and 21 have been revised	
[]	Other: Prior years taxes removed from informational notes	

(Rev. 11/06)

Order Number: 0131-618431-026

Page Number: 2

**UPDATE** 



# **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

 Title Officer:
 Sheryl Taylor

 Phone:
 (559)470-8819

 Fax No.:
 (866)493-5440

E-Mail: ShTaylor@firstam.com

E-Mail Loan Documents to:

Lenders please contact the Escrow Officer for email address for sending loan documents.

Owner: Treasure Island Series 1

Property: Lot 9 of Final Map No. 9235, Treasure Island

San Francisco, California

# PRELIMINARY REPORT

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Page Number: 3

Dated as of September 18, 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

- 1. Intentionally Deleted
- 1a. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$6,225.38, OPEN

Penalty: \$0.00

Second Installment: \$6,225.38, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8904-004

1b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. <a href="https://example.com/2020-K931696">2020-K931696</a> of Official Records.

2. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.

- 3. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. <a href="E573343">E573343</a> of Official Records.
- 4. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

5. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

6. The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

7. An easement for communication cable and related facilities and incidental purposes, recorded April 19, 1977 as Instrument No. <u>Z096273</u>, Book C350, Page 552 of Official Records.

In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

- 8. Intentionally Deleted
- 9. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. <u>F347788</u>, Reel F870, Image 718 of Official Records.

In Favor of: American Telephone and Telegraph Company

Affects: A portion Parcel One, and portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-G809079

10. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official

Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Parcel Six

11. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel I775, Image 477, Instrument No: <u>2004-H860853</u> of Official Records

Affects: Parcel Three and a portion of Parcel Six

12. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 142 as Instrument No. 2011-J235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

The terms and provisions contained in the document entitled "Release of Agreement for Vertical Development" recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. <u>2016-K206337</u> of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

13. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 143 as Instrument No. 2011-J235240 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

14. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

15. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

16. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

Document(s) declaring modifications thereof recorded October 23, 2015 as Instrument No. 2015– K148759 of Official Records.

17. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

18. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records

Affects: Parcel One

19. An easement for Ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. <a href="2015-K068759">2015-K068759</a> of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navy

Affects: Portions of Parcel Six

20. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. <a href="2015-K068761">2015-K068761</a> of Official Records:

A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Parcel Six

21. An easement for utility facilities, including storm drainage infrastructure and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018-K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

22. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

23. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. <a href="2015-K159593">2015-K159593</a> of Official Records.

24. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

25. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. <u>2018-K602993</u> of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. <a href="2018-K629724">2018-K629724</a> of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No. <u>2018-K672609</u> of Official Records.

- 26. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 27. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 28. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.
- 29. Rights of parties in possession.

# Prior to the issuance of any policy of title insurance, the Company will require:

- 30. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:
  - a. A copy of its operating agreement and any amendments thereto;
  - b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
  - 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
  - c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
  - d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:
  - (i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the articles of organization and/or duly elected pursuant to the terms of a written operating agreement,

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such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.

e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.

31. An ALTA/NSPS survey of recent date which complies with the current minimum standard detail requirements for ALTA/NSPS land title surveys.



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# **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.



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#### **LEGAL DESCRIPTION**

Real property in the City of San Francisco , County of San Francisco, State of California, described as follows:

## PARCEL ONE:

Lot 9 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in Book 134 of Condominium Maps at Pages 170-179 on September 13, 2018.

## PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. <a href="2000-G855531">2000-G855531</a> in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

# PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. <u>2004-H860853</u> in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

# PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

# PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. <a href="2016-K206336">2016-K206336</a> of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

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and County of San Francisco (hereinafter referred to as Doc. <u>2000G855531</u>); said real property being more particularly described as follows:

# Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book <u>FF of Survey Maps at Pages 177 through 192</u> on December 7, 2015.

# Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet;

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08′52″ East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06'03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40'38" West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06'03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

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Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right; Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc length of 859.78 feet;

Thence North 13°05′00″ East, 280.12 feet to the TRUE POINT OF BEGINNING.

## Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 62-78 on May 29, 2015 excepting therefrom the following described parcel:

# Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19'24" West, 565.43 feet;

Thence South 20°27′24" West, 63.62 feet;

Thence North 81°08′50″ West, 5.77 feet;

Thence North 44°25′46" West, 40.73 feet;

Thence North 12°16′46″ West, 11.50 feet;

Thence North 40°19'22" East, 614.77 feet to the TRUE POINT OF BEGINNING.

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## NOTICE

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or sub-escrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.



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# EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

#### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- 2. Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant:
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- 6. Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

## EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

### CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13)

**EXCLUSIONS** 

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.
  - This Exclusion does not limit the coverage described in Covered Risk 11 or 21.
- 7. The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

#### LIMITATIONS ON COVERED RISKS

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

## 2006 ALTA LOAN POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

#### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real
  property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such
  proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

#### **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

#### 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real 1. property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or 2. that may be asserted by persons in possession of the Land.
- Easements, liens or encumbrances, or claims thereof, not shown by the Public Records. 3.
- Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or 5. title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 6.
- [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.] 7.

### ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant:
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - (c) resulting in no loss or damage to the Insured Claimant:
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the 5. Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11 Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.



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#### **Privacy Information**

#### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

#### Applicability

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

#### Types of Information

Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

Information we receive from you on applications, forms and in other communications to us, whether in writing, in r

- Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means; Information about your transactions with us, our affiliated companies, or others; and
- Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

#### **Confidentiality and Security**

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

#### **Information Obtained Through Our Web Site**

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First

domain names, not the e-main addresses, of visitions. This information is adjregated to improve the content of our site.

American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

#### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

FirstAm.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

#### **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy.

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer can secure the required corrections.

**Education** We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner.

Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

Page 1 of 1

Form 50-PRIVACY (9/1/10)

Privacy Information (2001-2010 First American Financial Corporation)

## **CLTA Preliminary Report Form**

(Rev. 11/06)

Order Number: 0131-618431-027

Page Number: 1



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

File No.: 0131-618431-027 (st)

This report has been amended/updated to reflect the following matters:		
[]	No changes made to the report other than the Effective Date	
[]	Property address has been revised	
[]	Vesting has been revised	
[]	Legal Description has been revised	
[X]	Taxes have been updated	
[X]	Original item number(s) 1 have been removed	
[]	New item number(s) have been added	
[X]	Original item number(s) 1a and 21 have been revised	
[]	Other: Prior years taxes removed from informational notes	

(Rev. 11/06)

Order Number: 0131-618431-027

Page Number: 2

Lenders please contact the Escrow Officer for email address for

**UPDATE** 



# **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

 Title Officer:
 Sheryl Taylor

 Phone:
 (559)470-8819

 Fax No.:
 (866)493-5440

E-Mail: ShTaylor@firstam.com

E-Mail Loan Documents to:

sending loan documents.

Owner:

Treasure Island Series 1, LLC

Property: Lot 10 of Final Map No. 9235, Treasure Island

San Francisco, California

#### PRELIMINARY REPORT

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Page Number: 3

Dated as of September 18, 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

- 1. Intentionally Deleted
- 1a. General and special taxes and assessments for the fiscal year 2019-2020.

First Installment: \$6,311.30, OPEN

Penalty: \$0.00

Second Installment: \$6,311.30, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8904-005

1b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. <a href="https://example.com/2020-K931696">2020-K931696</a> of Official Records.

2. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.

- 3. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. <u>E573343</u> of Official Records.
- 4. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

5. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

6. The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

7. An easement for communication cable and related facilities and incidental purposes, recorded April 19, 1977 as Instrument No. <u>Z096273</u>, Book C350, Page 552 of Official Records.

In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

- 8. Intentionally Deleted
- 9. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. <u>F347788</u>, Reel F870, Image 718 of Official Records.

In Favor of: American Telephone and Telegraph Company

Affects: Portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-809079

10. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official

Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Six

11. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel I775, Image 477, Instrument No: <u>2004-H860853</u> of Official Records

Affects: Parcel Three and a portion of Parcel Six

12. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 142 as Instrument No. 2011-J235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. <u>2016-K206337</u> of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

13. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 143 as Instrument No. 2011-J235240 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

14. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

15. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

16. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

Document(s) declaring modifications thereof recorded October 23, 2015 as Instrument No. 2015– K148759 of Official Records.

17. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

18. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records

Affects: Parcel One

19. An easement for ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. <a href="2015-K068759">2015-K068759</a> of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navy

Affects: Portions of Parcel Six

20. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. <a href="2015-K068761">2015-K068761</a> of Official Records:

A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Six

21. An easement for utility facilities, including storm drainage infrastructure and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018-K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

22. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

23. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

24. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

25. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. <a href="2018-K602993">2018-K602993</a> of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. <a href="2018-K629724">2018-K629724</a> of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No. <u>2018-K672609</u> of Official Records.

- 26. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 27. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 28. Rights of parties in possession.
- 29. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.

## Prior to the issuance of any policy of title insurance, the Company will require:

- 30. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:
  - a. A copy of its operating agreement and any amendments thereto;
  - b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
  - 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
  - c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
  - d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:
  - (i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the articles of organization and/or duly elected pursuant to the terms of a written operating agreement,

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such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.

e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.

31. An ALTA/NSPS survey of recent date which complies with the current minimum standard detail requirements for ALTA/NSPS land title surveys.



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### **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.



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#### **LEGAL DESCRIPTION**

Real property in the City of San Francisco , County of San Francisco, State of California, described as follows:

#### PARCEL ONE:

Lot 10 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in Book 134 of Condominium Maps at Pages 170-179 on September 13, 2018.

#### PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. <a href="2000-G855531">2000-G855531</a> in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

#### PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. 2004-H860853 in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

#### PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

## PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. <a href="2016-K206336">2016-K206336</a> of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

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and County of San Francisco (hereinafter referred to as Doc. <u>2000G855531</u>); said real property being more particularly described as follows:

#### Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book <u>FF of Survey Maps at Pages 177 through 192</u> on December 7, 2015.

#### Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet;

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08'52" East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06'03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40'38" West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06'03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

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Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right; Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc length of 859.78 feet;

Thence North 13°05′00″ East, 280.12 feet to the TRUE POINT OF BEGINNING.

#### Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book <u>FF of Survey Maps at Pages 62-78</u> on May 29, 2015 excepting therefrom the following described parcel:

## Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19'24" West, 565.43 feet;

Thence South 20°27′24" West, 63.62 feet;

Thence North 81°08′50″ West, 5.77 feet;

Thence North 44°25′46″ West, 40.73 feet;

Thence North 12°16′46″ West, 11.50 feet;

Thence North 40°19'22" East, 614.77 feet to the TRUE POINT OF BEGINNING.

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#### NOTICE

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or sub-escrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.



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# EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

#### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- 1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- 2. Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- 6. Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

## EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

### CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13)

**EXCLUSIONS** 

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.

This Exclusion does not limit the coverage described in Covered Risk 11 or 21.

- 7. The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

#### **LIMITATIONS ON COVERED RISKS**

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

## 2006 ALTA LOAN POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

#### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

#### **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

#### 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real 1. property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or 2. that may be asserted by persons in possession of the Land.
- Easements, liens or encumbrances, or claims thereof, not shown by the Public Records. 3.
- Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or 5. title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 6.
- [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.] 7.

### ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant:
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - (c) resulting in no loss or damage to the Insured Claimant:
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the 5. Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11 Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.



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#### **Privacy Information**

#### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

#### Applicability

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

#### Types of Information

Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

Information we receive from you on applications, forms and in other communications to us, whether in writing, in r

- Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means; Information about your transactions with us, our affiliated companies, or others; and

#### Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

#### **Confidentiality and Security**

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

#### **Information Obtained Through Our Web Site**

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First

domain names, not the e-main addresses, of visitions. This information is adjregated to improve the content of our site.

American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

#### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

FirstAm.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

#### **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy.

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer can secure the required corrections.

**Education** We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner.

Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

Page 1 of 1

Form 50-PRIVACY (9/1/10)

Privacy Information (2001-2010 First American Financial Corporation)

## **CLTA Preliminary Report Form**

(Rev. 11/06) Page Number: 1



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

Order Number: 0131-618431-031

File No.: 0131-618431-031 (st)

This repo	rt has been amended/updated to reflect the following matters:
[]	No changes made to the report other than the Effective Date
[]	Property address has been revised
[]	Vesting has been revised
[]	Legal Description has been revised
[X]	Taxes have been updated
[X]	Original item number(s) 1 have been removed
[]	New item number(s) have been added
[X]	Original item number(s) 2 and 3 have been revised
[X]	Other: Prior years taxes removed from informational notes

(Rev. 11/06)

Order Number: 0131-618431-031

Page Number: 2

**UPDATE** 



## **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

 Title Officer:
 Sheryl Taylor

 Phone:
 (559)470-8819

 Fax No.:
 (866)493-5440

E-Mail: ShTaylor@firstam.com

E-Mail Loan Documents to:

Lenders please contact the Escrow Officer for email address for sending loan documents.

Property: Lots 3 and 4 of Final Map No. 9235, Treasure Island San Francisco, California

#### PRELIMINARY REPORT

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Page Number: 3

Dated as of September 18. 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

- 1. Intentionally Deleted
- 2. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$4,743.57, OPEN

Penalty: \$0.00

Second Installment: \$4,743.57, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8906-005

Affects: Lot 3

Page Number: 4

3. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$5,916.11, OPEN

Penalty: \$0.00

Second Installment: \$5,916.11, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8906-006

Affects: Lot 4

- 3b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. <a href="2020-K931696">2020-K931696</a> of Official Records.
- 4. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.
- 5. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. <a href="E573343">E573343</a> of Official Records.
- 6. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

7. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

8. The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

9. An easement for communication cable and related facilities and incidental purposes, recorded April 19, 1977 as Instrument No. Z096273, Book C350, Page 552 of Official Records.

In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

- 10. Intentionally Deleted
- 11. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. F347788, Reel F870, Image 718 of Official Records.

In Favor of: American Telephone and Telegraph Company

Affects: Portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-G809079

12. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Parcel Six

13. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument Entitled: Ouitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel I775, Image 477, Instrument No: <a href="2004-H860853"><u>2004-H860853</u></a> of Official Records

Affects: Parcel Three and a portion of Parcel Six

14. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 142 as Instrument No. 2011-J235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

The terms and provisions contained in the document entitled "Release of Agreement for Vertical Development" recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. <u>2016-K206337</u> of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

15. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 143 as Instrument No. <a href="https://example.com/2011-J235240">2011-J235240</a> of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

16. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

17. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. <u>2015-K068763</u> of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

18. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

Document(s) declaring modifications thereof recorded October 23, 2015 as Instrument No. 2015– K148759 of Official Records.

19. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

A document declaring modifications thereof entitled "Release of Polychlorinated Biphenyls (PCB) Restrictions" recorded October 25, 2018 as Instrument No. 2018-K687508 of Official Records.

20. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records

Affects: Parcel One

21. An easement for Ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. <a href="https://example.com/2015-K068759">2015-K068759</a> of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navy

Affects: Portions of Parcel Six

22. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. <a href="https://example.com/2015-K068761">2015-K068761</a> of Official Records:

A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Parcel Six

23. An easement for utility facilities, including storm drainage infrastructure and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018-K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

24. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

25. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

26. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

Affects: Parcels One and Six

27. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. <a href="2018-K602993">2018-K602993</a> of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. <u>2018-K629724</u> of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No.  $\underline{2018\text{-}K672609}$  of Official Records.

- 28. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 29. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 30. Rights of parties in possession.
- 31. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.

Prior to the issuance of any policy of title insurance, the Company will require:

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32. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:

- a. A copy of its operating agreement and any amendments thereto;
- b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
- 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
- c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
- d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:
- (i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the articles of organization and/or duly elected pursuant to the terms of a written operating agreement, such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.
- e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.
- 33. An ALTA/NSPS survey of recent date which complies with the current minimum standard detail requirements for ALTA/NSPS land title surveys.



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# **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.



Page Number: 12

#### **LEGAL DESCRIPTION**

Real property in the City and County of San Francisco, State of California, described as follows:

### PARCEL ONE:

Lots 3 and 4 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in <u>Book 134 of Condominium Maps at Pages 170-179</u> on September 13, 2018.

#### PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. 2000-G855531 in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

# PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. 2004-H860853 in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

# PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

# PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. <a href="2016-K206336">2016-K206336</a> of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

and County of San Francisco (hereinafter referred to as Doc. <u>2000G855531</u>); said real property being more particularly described as follows:

# Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in <u>Book FF of Survey Maps at Pages 177 through 192</u> on December 7, 2015.

# Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet;

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08'52" East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06'03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40'38" West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06'03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc length of 859.78 feet;

Thence North 13°05′00″ East, 280.12 feet to the TRUE POINT OF BEGINNING.

#### Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in <u>Book FF of Survey Maps at Pages 62-78</u> on May 29, 2015 excepting therefrom the following described parcel:

# Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19'24" West, 565.43 feet;

Thence South 20°27′24" West, 63.62 feet;

Thence North 81°08′50″ West, 5.77 feet;

Thence North 44°25′46" West, 40.73 feet;

Thence North 12°16′46″ West, 11.50 feet;

Thence North 40°19'22" East, 614.77 feet to the TRUE POINT OF BEGINNING.

APN: 8906-005 and 8906-006

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#### NOTICE

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or sub-escrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.



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# EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

#### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- 1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- 2. Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant:
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- 6. Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

# EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13)

**EXCLUSIONS** 

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.
  - This Exclusion does not limit the coverage described in Covered Risk 11 or 21.
- 7. The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

#### LIMITATIONS ON COVERED RISKS

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

# 2006 ALTA LOAN POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

#### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

#### 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real 1. property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or 2. that may be asserted by persons in possession of the Land.
- Easements, liens or encumbrances, or claims thereof, not shown by the Public Records. 3.
- Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or 5. title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 6.
- [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.] 7.

# ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant:
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - (c) resulting in no loss or damage to the Insured Claimant:
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the 5. Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11 Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.



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#### **Privacy Information**

#### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

# Applicability

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

#### Types of Information

Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

Information we receive from you on applications, forms and in other communications to us, whether in writing, in a

- Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means; Information about your transactions with us, our affiliated companies, or others; and

#### Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

#### **Confidentiality and Security**

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

#### **Information Obtained Through Our Web Site**

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First

domain names, not the e-main addresses, of visitions. This information is adjregated to improve the content of our site.

American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

#### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

FirstAm.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

### **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy.

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer can secure the required corrections.

**Education** We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner.

Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

Page 1 of 1

Form 50-PRIVACY (9/1/10)

Privacy Information (2001-2010 First American Financial Corporation)

# **CLTA Preliminary Report Form**

(Rev. 11/06)

Order Number: 0131-618431-032

Page Number: 1



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

File No.: 0131-618431-032 (st)

This repo	rt has been amended/updated to reflect the following matters:
[]	No changes made to the report other than the Effective Date
[]	Property address has been revised
[]	Vesting has been revised
[]	Legal Description has been revised
[X]	Taxes have been updated
[X]	Original item number(s) 1 have been removed
[]	New item number(s) have been added
[X]	Original item number(s) 2, 3 and 23 have been revised
[X]	Other: Prior years taxes removed from informational notes

(Rev. 11/06)

Order Number: 0131-618431-032

Page Number: 2

**UPDATED** 



# **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

 Title Officer:
 Sheryl Taylor

 Phone:
 (559)470-8819

 Fax No.:
 (866)493-5440

E-Mail: ShTavlor@firstam.com

E-Mail Loan Documents to:

Lenders please contact the Escrow Officer for email address for sending loan documents.

Property: Lot 13 and 14 of Final Map No. 9235, Treasure Island San Francisco, California

# PRELIMINARY REPORT

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Page Number: 3

Dated as of September 18, 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

- 1. Intentionally Deleted
- 2. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$3,956.16, OPEN

Penalty: \$0.00

Second Installment: \$3,956.16, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8901-003

Affects: Lot 13

Page Number: 4

3. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$3,972.69, OPEN

Penalty: \$0.00

Second Installment: \$3,972.69, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8901-004

Affects: Lot 14

- 3b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. <a href="https://example.com/2020-K931696">2020-K931696</a> of Official Records.
- 4. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.
- 5. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. <u>E573343</u> of Official Records.
- 6. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

7. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

8. The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

9. An easement for communication cable and related facilities and incidental purposes, recorded April 19, 1977 as Instrument No. Z096273, Book C350, Page 552 of Official Records.

In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

- 10. Intentionally Deleted
- 11. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. F347788, Reel F870, Image 718 of Official Records.

In Favor of: American Telephone and Telegraph Company

Affects: Portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-G809079

12. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official

Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Parcel Six

13. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument Entitled: Ouitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel 1775, Image 477, Instrument No: 2004-H860853 of Official Records

Affects: Parcel Three and a portion of Parcel Six

14. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in <a href="Book K457">Book K457</a>, <a href="Page 142">Page 142</a> as Instrument No. 2011-J235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. 2016-K206337 of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

15. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in <a href="Book K457">Book K457</a>, <a href="Page 143">Page 143</a> as Instrument No. 2011-J235240 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

16. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

17. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

18. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

Document(s) declaring modifications thereof recorded October 23, 2015 as Instrument No.  $\underline{2015}$ -K148759 of Official Records.

19. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

20. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records

Affects: Parcel One

21. An easement for ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. <a href="https://example.com/2015-K068759">2015-K068759</a> of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navy

Affects: Portions of Parcel Six

22. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. <a href="https://example.com/2015-K068761">2015-K068761</a> of Official Records:

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A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Parcel Six

23. An easement for utility facilities, including storm drainage infrastructure and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018-K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

24. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

25. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

26. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

Affects: Parcels One and Six

27. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. <u>2018-K602993</u> of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. 2018-K629724 of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No. 2018-K672609 of Official Records.

- 28. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 29. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 30. Rights of parties in possession.
- 31. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.

# Prior to the issuance of any policy of title insurance, the Company will require:

- 32. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:
  - a. A copy of its operating agreement and any amendments thereto;
  - b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
  - 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
  - c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
  - d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:

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(i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the articles of organization and/or duly elected pursuant to the terms of a written operating agreement, such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.

e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.

33. An ALTA/NSPS survey of recent date which complies with the current minimum standard detail requirements for ALTA/NSPS land title surveys.



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# **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.



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#### **LEGAL DESCRIPTION**

Real property in the City and County of San Francisco, State of California, described as follows:

#### PARCEL ONE:

Lots 13 and 14 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in <u>Book 134 of Condominium Maps at Pages 170-179</u> on September 13, 2018.

#### PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. <a href="2000-G855531">2000-G855531</a> in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

# PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. 2004-H860853 in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

# PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

# PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. <a href="2016-K206336">2016-K206336</a> of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

rage Number. 1

and County of San Francisco (hereinafter referred to as Doc. <u>2000G855531</u>); said real property being more particularly described as follows:

# Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book <u>FF of Survey Maps at Pages 177 through 192</u> on December 7, 2015.

#### Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet;

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08'52" East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06'03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40'38" West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06'03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

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Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right; Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc length of 859.78 feet;

Thence North 13°05'00" East, 280.12 feet to the TRUE POINT OF BEGINNING.

#### Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book <u>FF of Survey Maps at Pages 62-78</u> on May 29, 2015 excepting therefrom the following described parcel:

# Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19'24" West, 565.43 feet;

Thence South 20°27′24" West, 63.62 feet;

Thence North 81°08′50″ West, 5.77 feet;

Thence North 44°25′46" West, 40.73 feet;

Thence North 12°16′46″ West, 11.50 feet;

Thence North 40°19'22" East, 614.77 feet to the TRUE POINT OF BEGINNING.

APN: 8901-003 and 8901-004

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#### NOTICE

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or sub-escrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.



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# EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

#### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- 1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- 2. Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

# EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13)

**EXCLUSIONS** 

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- 5. Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.

This Exclusion does not limit the coverage described in Covered Risk 11 or 21.

- The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state
  insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

#### LIMITATIONS ON COVERED RISKS

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

# 2006 ALTA LOAN POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

#### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

#### 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or 2. that may be asserted by persons in possession of the Land.
- Easements, liens or encumbrances, or claims thereof, not shown by the Public Records. 3.
- Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or 5. title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 6.
- [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.] 7.

# ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant:
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - (c) resulting in no loss or damage to the Insured Claimant:
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the 5. Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11 Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.



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#### **Privacy Information**

#### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

# Applicability

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

#### Types of Information

Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

Information we receive from you on applications, forms and in other communications to us, whether in writing, in receive from you on applications forms and in other communications to us, whether in writing, in receive from you on applications.

- Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means; Information about your transactions with us, our affiliated companies, or others; and
- Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

#### **Confidentiality and Security**

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

#### **Information Obtained Through Our Web Site**

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First

domain names, not the e-main addresses, of visitions. This information is adjregated to improve the content of our site.

American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

#### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

FirstAm.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

#### **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy.

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer

can secure the required corrections. **Education** We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner.

Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

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Form 50-PRIVACY (9/1/10)

Privacy Information (2001-2010 First American Financial Corporation)