

File No. 211003

Committee Item No. 4

Board Item No. 8

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Committee Date November 3, 2021

Board of Supervisors Meeting Date November 9, 2021

Cmte Board

<input type="checkbox"/>	<input type="checkbox"/>	Motion
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Resolution
<input type="checkbox"/>	<input type="checkbox"/>	Ordinance
<input type="checkbox"/>	<input type="checkbox"/>	Legislative Digest
<input type="checkbox"/>	<input type="checkbox"/>	Budget and Legislative Analyst Report
<input type="checkbox"/>	<input type="checkbox"/>	Youth Commission Report
<input type="checkbox"/>	<input type="checkbox"/>	Introduction Form
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Department/Agency Cover Letter and/or Report
<input type="checkbox"/>	<input type="checkbox"/>	MOU
<input type="checkbox"/>	<input type="checkbox"/>	Grant Information Form
<input type="checkbox"/>	<input type="checkbox"/>	Grant Budget
<input type="checkbox"/>	<input type="checkbox"/>	Subcontract Budget
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Contract/Agreement
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Form 126 – Ethics Commission
<input type="checkbox"/>	<input type="checkbox"/>	Award Letter
<input type="checkbox"/>	<input type="checkbox"/>	Application
<input type="checkbox"/>	<input type="checkbox"/>	Public Correspondence

OTHER (Use back side if additional space is needed)

<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<u>Executed Contract - 4/27/17</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<u>Contract Modification No. 1 - 2/1/19</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<u>Contract Modification No. 2 - 7/24/19</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<u>Contract Modification No. 3 - 2/3/20</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<u>Contract Modification No. 4 - 10/20/20</u>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<u>Contract Modification No. 5 - 4/26/21</u>
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>OCA Presentation - 11/3/21</u>
<input type="checkbox"/>	<input type="checkbox"/>	<u> </u>
<input type="checkbox"/>	<input type="checkbox"/>	<u> </u>

Completed by: Brent Jalipa Date October 28, 2021

Completed by: Brent Jalipa Date November 5, 2021

1 [Contract Modification - MSC Industrial Supply Company Inc. - Purchase of Industrial
2 Supplies - Term Extension - Not to Exceed \$14,277,623]

3 **Resolution authorizing the Office of Contract Administration to enter into a Sixth**
4 **Modification to the contract between the City and County of San Francisco and**
5 **MSC Industrial Supply Company Inc. for the purchase of industrial supplies for**
6 **City departments, increasing the contract amount by \$4,377,623 for a total**
7 **contract amount not to exceed \$14,277,623, and extending the term by one year**
8 **and two months for a total term of May 1, 2017, through June 30, 2023.**

9
10 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to
11 approve by Resolution contracts estimated to cost the City \$10,000,000 or more; and

12 WHEREAS, This Agreement was competitively procured as required by
13 Administrative Code, Chapter 21.1, through Invitation for Bids #74103, issued on March
14 6, 2017, in which City selected MSC Industrial Supply Company Inc. (Contractor) as the
15 lowest qualified bidder pursuant to the Invitation for Bids; and

16 WHEREAS, The Purchaser entered into an as-needed term contract with
17 Contractor, dated May 1, 2017, to purchase industrial supplies for City departments, as
18 amended by the:

19 Modification No. 1, January 23, 2019, which increased contract not to exceed
20 amount to \$5,000,000;

21 Modification No. 2, June 28, 2019, which increased contract not to exceed amount
22 to \$6,500,000;

23 Modification No. 3, February 3, 2020, which extended contract end date to April
24 30, 2021, and increased contract not to exceed amount to \$8,500,000;

1 Modification No. 4, October 20, 2020, which extended contract end date to April
2 30, 2022, and increased contract not to exceed amount to \$9,500,000;

3 Modification No. 5, April 26, 2021, which increased contract not to exceed amount
4 to \$9,900,000;

5 WHEREAS, The Office of Contract Administration proposes to enter into a sixth
6 amendment (Modification No. 6), increasing the total not to exceed contract amount to
7 \$14,277,623, and extending the contract duration to June 30, 2023 to meet City business
8 needs; and

9 WHEREAS, The amendment referenced above is on file with the Clerk of the
10 Board of Supervisors in File No. 211003, which is hereby declared to be part of this
11 Resolution as if set forth fully herein; now, therefore, be it

12 RESOLVED, That the Board of Supervisors, under Charter, Section 9.118(b),
13 hereby authorizes the Purchaser and Director of the Office of Contract Administration
14 to execute Modification No. 6 to the contract to increase the contract amount by
15 \$4,377,623 for a total contract amount of \$14,277,623, and to extend the duration by
16 one year and two months to June 30, 2023; and, be it

17 FURTHER RESOLVED, That within 30 days of the amendment being fully
18 executed by all parties, the Purchaser shall provide the final copy of the amendment to
19 the Clerk of the Board for inclusion into the official file.

Item 4 File 21-1003	Departments: Office of Contract Administration (OCA)
EXECUTIVE SUMMARY	
<p style="text-align: center;">Legislative Objectives</p> <ul style="list-style-type: none"> The proposed resolution authorizes the Office of Contract Administration (OCA) to enter into a sixth contract modification with MSC Industrial Supply Company Inc. for the purchase of industrial supplies for City departments. The proposed modification increases the contract amount by \$5.8 million for a total not to exceed amount of \$15.7 million and extends the contract term from April 30, 2022 through June 30, 2023. <p style="text-align: center;">Key Points</p> <ul style="list-style-type: none"> OCA determined that MSC Industrial Supply Company Inc. provided the lowest cost bid to a competitive solicitation and was initially awarded a \$4 million contract with a three-year term from May 1, 2017 to April 30, 2020. The current contract has been modified five times to extend the term and increase the not to exceed amount so that the current contract now ends on April 5, 2022 and has a not to exceed amount of \$9.9 million. The contract provides discounts that range from 5 percent to 45 percent from catalogue prices for industrial supplies, depending on the product. OCA reports being in regular communication with ordering departments to monitor any performance gaps and reports that there have been no major performance problems with this Contractor. <p style="text-align: center;">Fiscal Impact</p> <ul style="list-style-type: none"> The proposed sixth amendment increases the not to exceed amount of the contract with MSC Industrial Supply Company Inc. by \$5.8 million to a total of \$15.7 million. Although the current contract term is through April 2022, OCA projects that the \$9.9 million contract amount will be fully spent by November 15, 2021. The requested \$5.8 million increase is therefore intended to provide contract spending authority from November 15, 2021 to June 30, 2023 or approximately 20 months at \$290,000 in spending per month. Actual average monthly spending in FY 2019-20 and FY 2020-21 was \$190,331. Using this figure, we project that actual spending on this contract between November 15, 2021 and the proposed end date of June 30, 2023 will be \$3.8 million. Including a 15 percent contingency, we estimate total additional spending will be \$4.4 million rather than \$5.8 million. We therefore recommend the total not to exceed amount be reduced from \$15.7 million to \$14.3 million. <p style="text-align: center;">Recommendations</p> <ul style="list-style-type: none"> Amend the resolution to reduce the not to exceed amount from \$15,700,000 to \$14,277,623. Approve the proposed resolution, as amended. 	

MANDATE STATEMENT

City Charter Section 9.118(b) states that any contract entered into by a department, board or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification of more than \$500,000 is subject to Board of Supervisors approval.

BACKGROUND

A request for proposals (RFP) was issued by the Office of Contract Administration (OCA) in March 2017 for industrial supplies for a contract period of three years, with the possibility of extension for up to four years. The RFP requested bids for 19 industrial supplies, such as heating, ventilation and air conditioning (HVAC) equipment and supplies, specialized industrial cleaning equipment and supplies, and personal protective equipment, among other industrial supplies.

Current Contract

OCA determined that MSC Industrial Supply Company Inc. provided the lowest cost bid and was awarded a \$4 million contract with a three-year term from May 1, 2017 to April 30, 2020. The contract allows for all City departments to purchase industrial supplies. The contract provides discounts that range from five percent to 45 percent from catalogue prices, depending on the product. The current contract has been modified five times to extend the term and increase the not to exceed amount so that the current contract ends on April 5, 2022 and has a not to exceed amount of \$9.9 million. The original contract and subsequent amendments did not require Board of Supervisors approval because the term did not exceed ten years and the total not to exceed amount was less than \$10 million.

DETAILS OF PROPOSED LEGISLATION

The proposed resolution authorizes the Office of Contract Administration (OCA) to enter into a sixth contract modification with MSC Industrial Supply Company Inc. for the purchase of industrial supplies for City departments.

The proposed modification increases the contract amount by \$5.8 million for a total not to exceed amount of \$15.7 million and extends the contract term from April 30, 2022 through June 30, 2023.

Performance Monitoring

- The contract includes several key provisions to hold the Contractor accountable for specified delivery times, product availability, price, and environmental sustainability, as listed below. **Failure to Deliver.** If the Contractor is unable to deliver products within the timeframe agreed under the contract, the ordering department may source from another vendor. In this case, the City has a right to receive the difference if the new purchase price is higher than the contract price.
- **Delivery Timeframe.** The Contractor must deliver stocked products within five days after the purchase order is received; and in some cases, the ordering department may request delivery within 24-hours once the purchase order is received. If the Contractor is unable to

meet the 24-hour delivery timeframe, the Contractor is required to inform the ordering department when the ordered product(s) will be available for delivery.

- **Substitute Items.** If a contracted item is unavailable or discontinued, it is the Contractor's responsibility to find an equal substitute in time for the required delivery and at the contracted price.
- **Environmental Specifications.** Goods must meet environmental specifications per Chapter 2 and Chapter 5 of the City's Environment Code, such as maximizing purchasing of recycled products and products composed without polyvinyl chloride (PVC).

OCA reports being in regular communication with ordering departments to monitor any Contractor performance gaps, such as persistent delivery delays, inability to meet delivery timeframes, or lack of responsiveness when an order is unable to be fulfilled. OCA further reports that there have been no major performance problems with this Contractor.

Actual Spending

The Office of Contract Administration reports spending \$9.6 million of the total current contract amount of \$9.9 million, as displayed in Exhibit 1 below.

Exhibit 1: Expenditures to Date for Industrial Supplies Contract

Department	FY 2016-17*	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22*	Total
PUC		928,716	740,403	1,092,984	836,311	433,003	4,031,417
AIR		284,208	671,429	1,115,946	661,091	559,000	3,291,674
MTA	57,391	494,869	438,085	314,016	154,222	133,620	1,592,203
PRT	58,016	6,347	50,493	167,485	76,161	4,769	363,271
ADM	3,135	10,000		36,779	35,000	46,572	131,486
FIR		48,316		25,500	12,500	7,500	93,816
LIB		16,363	20,189	6,224	4,462	9,206	56,444
DPW		16,750	18,000	14,933	808	5,000	55,491
DPH			19,770	1,104	2,748		23,621
DAT					7,000		7,000
JUV				1,641	1,042		2,682
Total Amount	118,542	1,805,570	1,958,368	2,776,610	1,791,345	1,198,670	9,649,105

Source: OCA

Notes: FY 2016-17 spending includes less than two months of spending. FY 2021-22 shows spending and purchase orders open as of October 19, 2021.

The majority of total contract spending to date—92 percent, or \$8.9 million—has been made by three departments, San Francisco Airport, Municipal Transportation Agency, and the Public Utilities Commission, as shown above. According to OCA, items purchased under this contract mostly include:

- **Safety Products**, including respirators, masks, safety glasses, batteries, gloves, ear muffs, sanitizers, and first-aid kits.

- **Material Handling Supplies**, including storage systems, shelving kits, ladders, casters, slings, pallet jacks, floor jacks, hand trucks, and lockers.
- **Power Tools**, including impact wrenches, rotary hammers, grinders, saw blades, power drills, batteries, driver sets, and power tool kits.
- **Janitorial Supplies**, including carts, mops, pails, towels, and wipes.
- **Plumbing Materials**, including pipes, fittings, couplers, brushes, sealing tapes, and clamps.

FISCAL IMPACT

The proposed sixth amendment increases the not to exceed amount of the contract with MSC Industrial Supply Company Inc. by \$5.8 million to a total of \$15.7 million. Although the current contract term is through April 2022, OCA projects that the \$9.9 million contract amount will be fully spent by November 15, 2021. The requested \$5.8 million increase is therefore intended to provide contract spending authority from November 15, 2021 to June 30, 2023 or approximately 20 months at \$290,000 in spending per month.

However, actual average monthly spending in FY 2019-20 and FY 2020-21 was \$190,331. Using this figure, we project that actual spending on this contract between November 15, 2021 and the proposed end date of June 30, 2023 will be \$3.8 million. Including a 15 percent contingency, project total new spending will be \$4.4 million rather than \$5.8 million. We therefore recommend the total not to exceed amount should be reduced from \$15.7 million to \$14.3 million, as shown below in Exhibit 2.

Exhibit 2: Projected Spending

Run out of money	11/15/21
New end of contract	6/30/23
Months of spending	20
Average monthly spending FY 20 & FY 21	190,331
Projected Spending	3,806,629
Contingency (15%)	570,994
Total Projected Spending	4,377,623
BLA Not To Exceed	14,277,623
Requested Not To Exceed	15,700,000
Difference	(1,422,377)

Source: BLA Analysis

RECOMMENDATIONS

1. Amend the resolution to reduce the not to exceed amount from \$15,700,000 to \$14,277,623.
2. Approve the proposed resolution, as amended.

City and County of San Francisco
Office of Contract Administration
Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 6
TC 74103 Citywide Industrial Supplies

MSC Industrial Supply Co. Inc.

David Haugh
3848 Bay Center Pl.
Hayward, CA 94545
Cell Phone: (773) 710-5998
E-mail: David.haugh@mscdirect.com

Date: September 17, 2021
Buyer Name: Gloria Yuen
Term contract: 74102
Contract ID: 1000001663
Supplier ID: 0000015973
Type: Indefinite Quantity
Not-to-exceed amount: **\$15,700,000**

The history of this contract and its modifications is as follows:

Modification	Start Date	End Date	Amount	Other Changes
Original contract	05-01-2017	04-30-2020	\$4,000,000	
1	No Change	No Change	\$5,000,000	Increase NTE Amount
2	No Change	No Change	\$6,500,000	Extend End Date
3	No Change	04-30-2021	\$8,500,000	Extend End Date/ Increase NTE Amount
4	No Change	04-30-2022	\$9,500,000	Extend End Date/ Increase NTE Amount
5	No Change	No Change	\$9,900,000	Increase NTE Amount
6	No Change	06-30-2023	\$15,700,000	Extend End Date/ Increase NTE Amount

This modification No. 6 changes the contract as follows:

- Extends the Contract Term until June 30, 2023.
- Increases the Contract's not to exceed amount from \$9,900,000 to \$15,700,000.

All other terms and conditions remain the same.

CITY

Recommended by:

**Supplier Name: MSC Industrial Supply Co.
Inc.**

Florence Kyaun
Principal Analyst
Office of Contract Administration

David Haugh
VP of Government
3848 Bay Center Pl.
Hayward, CA 94545

Approved:

City Supplier Number: 0000015973

Sailaja Kurella
Acting Director of the Office of Contract
Administration, and Purchaser

City and County of San Francisco
Office of Contract Administration
Purchasing
1 Dr. Carlton B. Goodlett Place, Room 430
San Francisco, CA 94102-4685



CONTRACT AWARD

Indefinite Quantity

MSC Industrial Supply Co.
3848 Bay Center Pl.
Hayward, CA 94545
Attn: Damon Perez
perezd@mscdirect.com

Date: 04/26/17
Buyer's Name: Howard Tevelson
Term Contract: 74103
Type: Indefinite
Not-to-exceed amount: 4 million

The City and County of San Francisco does hereby accept your offer to furnish the articles indicated below. Such Articles are to be delivered in the manner and the form and at the times and prices set forth in the above numbered Contract Proposal, but only after receipt of order properly certified by the Controller of the City and County of San Francisco.

For furnishing and delivering **Industrial Supplies**.

For the term **May 1, 2017** through **April 30, 2020**.

Items: 1 through 52.

Payment Terms: Net 30.

Acknowledge receipt and acceptance of this Contract Award in the space below. Return to Purchaser, 1 Dr. Carlton B. Goodlett Place, Room 430, San Francisco, CA, 94102-4685. DUPLICATE COPY IS FOR YOUR FILES.

 Blennung for Jaci Fong 4/26/17
As the duly appointed Purchaser Date
of the City and County of San Francisco

RECEIPT OF THE ABOVE IS HEREBY ACKNOWLEDGED:

Contractor MSC INDUSTRIAL SUPPLY CO.

By 
Signature Title

Print Name Greg Levy, NP National Accounts + Government
Date 4/27/17

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

COMPANY INFORMATION

WARNING

Do not use any term contracts to purchase goods and/or services when using Federal, State or Special Funds. Term contracts may contain provisions that conflict with Federal or State provisions.

City departments must contact their assigned City Attorney for applicable provisions, procedures and relevant fund requirements.

Name of Company: MSC Industrial Supply Co.

Address: 3848 Bay Center Pl.

City, State, Zip: Hayward, CA 94545

Contact: Damon Perez

Telephone Number: (510) 576-4080

Fax Number: (510) 785-9110

24-Hour Emergency Number: (916) 276-9397

Email: branchsfo@mscdirect.com

Payment Terms: Net 30

Federal Tax I.D. Number: 13-5526506

Vendor Number: 35429

CBPO Number: BPSF00004302

Item Nos.: 1 through 52

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

AWARD SHEETS

Sheet B

	Catalog Discount %
1. Justright Mfg. Co.	<u>26%</u>
2. Makita	<u>18%</u>
3. 3M	<u>20%</u>
4. Lenox (Blades)	<u>28%</u>
5. Ridgid Tools Co.	<u>20%</u>
6. Milwaukee	<u>23%</u>
7. Kimberly Clark	<u>30%</u>
8. Rubbermaid Commercial	<u>30%</u>
9. Ingersoll-Rand Co.	<u>18%</u>
10. Durham MFG. Co.	<u>25%</u>
11. Black and Decker (INC Dewalt)	<u>23%</u>
12. Eagle Mfg. Co.	<u>23%</u>

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

AWARD SHEETS

Sheet D

		Catalog Discount %
13.	Maxess	28%
14.	Stockhausen	30%
15.	Nature's Solution	28%
16.	Simple Green	25%
17.	Glide Max	28%
18.	US Motors	28%
19.	Gibraltar	25%
20.	Energizer	28%
21.	CRC	28%
22.	Sloan	18%
23.	Pro Safe	28%
24.	National Marker	25%
25.	Pro Source	28%
26.	Nu Line	28%
27.	Paramount	30%
28.	Filtration Gruop	45%
29.	Proto	30%
30.	Blackhawk	30%
31.	Stanley	30%

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

AWARD SHEETS

Sheet A

Catalog Discount %

32. HVAC Equipment and Supplies	15%
33. Air Filters	15%
34. Specialized Industrial Cleaning and Supplies	28%
35. Motors, Power Transmission, Accessories and Supplies	25%
36. Hand Tools	28%
37. Power Tools and Accessories	18%
38. Material Handling, storage and Packaging	20%
39. Safety and Security Supplies	26%
40. Personal Protective Equipment	26%
41. Electric Equipment and Supplies	20%
42. Hardware and Fasteners	25%
43. Batteries and Flashlights	26%
44. Pumps and Plumbing Supplies	15%
45. Pneumatic Tools and Supplies	20%
46. Welding and Soldering Supplies	25%
47. Outdoor Garden Equipment and Supplies	28%
48. Paint, Lubricants, Sealants, Accessories and Supplies	18%
49. Metal Working and Machine Cutting Tools, Equipment and Supplies	25%
50. Absorbents	26%

Sheets C

Catalog Discount %

51. Machinery	5%
52. Automotive	18%

END OF AWARD SHEETS

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

Getting paid for goods and/or services from the City:

1. Beginning January 2012, all City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through Paymode-X, the City's third party service that provides Automated Clearing House (ACH) payments.
2. Electronic payments are processed every business day and are safe and secure.
3. To sign up for electronic payments, visit www.sfgov.org/ach.
4. The following information is required to sign up:
 - a. The enroller must be their company's authorized financial representative.
 - b. The company's legal name, main telephone number and all physical and remittance addresses used by the company
 - c. The company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor)
 - d. The company's bank account information, including routing and account numbers

If you have questions, please email: ACH.Support@sfgov.org

Terms Related To Bidding

1. **When Bids Are Due; Bid Opening Procedures.** Bids must be delivered before time set for bid opening. Bids will be opened by Purchasing at the hour and place stated on the first page of this bid in the presence of bidders who attend, and bid prices will be read upon request as time permits. Bidders may inspect the bids after award.
2. **Alternates.** When the name of a manufacturer, brand or make, with or without model number, is used in describing any item in this document, bids for similar articles will be considered unless otherwise stated. Purchasing shall be the sole judge as to whether such alternate articles are acceptable. Unless bidder states to the contrary, articles offered will be assumed to be the specific articles named in this document. If not offering the specific article named, bidder should enclose with its bid full information, specifications and descriptive data on items offered. Purchasing reserves the right to permit deviations from the specifications if any article offered is substantially in accord with Purchasing's specifications and is deemed by Purchasing to be of as good quality and as fully satisfactory for its intended use. Bidder is responsible for identifying any deviations from Purchasing's specifications.
3. **Articles Furnished.** Articles and services must comply with applicable laws, ordinances and other legal requirements, including (among others) the Cal-OSHA regulations in Title 8 of the Code of Regulations and, for electrical products, Sections 110.2 and 110.3 (B) of the S.F. Electrical Code. In addition, if an electrical item has not been tested by a lab approved by City's Department of Building Inspection (DBI) or Department of Public Works (DPW), Contractor shall notify the requesting

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

department before delivery by writing the department at the "Deliver to" address on the front of the Purchase Order. Approved testing labs are posted on Purchasing's website at <http://www.sfgov.org/oca/>. When a non-tested item is delivered, the department will request approval from DPW. If the department is unable to obtain approval, City reserves the right to cancel the transaction and return the item to Contractor, at no charge to City.

4. Place of Manufacture. No article furnished shall have been made in prison or by convict labor, except, for articles purchased for use by City's detention facilities.

5. Condition of Article. Articles offered and furnished must be new and previously unused, and of manufacturer's latest model, unless otherwise specified herein.

6. Samples. Articles offered as equal to "City sample" must fully conform thereto; "City samples" may be inspected at the place designated by Purchasing. Samples must be furnished as required in this document. Those submitted by successful bidders may be retained for testing or checked against deliveries, in which case allowance will be made to Contractor. Each sample shall be plainly marked in a durable manner with the name of the bidder, the contract proposal number, and the item number. Submitted sample will be deemed to be exactly what bidder proposes to furnish unless otherwise clearly indicated by the bidder in writing with the submittal of the sample. Sufficiency of sample will be determined by Purchasing. Do not enclose sample with bid, and do not wrap bid in package with sample.

7. FOB Point. F.O.B. destination in San Francisco, and any other location as required by the City freight prepaid and allowed.

8. Price List Discounts. When bids are based on prices from a catalog or price list, bidder shall furnish copies of the catalog or price list as required herein. Contractor shall furnish additional lists as required. Bids will be considered for price lists offered other than specified provided the alternate price list can be readily compared on an overall basis with the specified price list. Bidder's price list discounts must remain firm during the term of the contract.

9. Bidding on Separate Items and in the Aggregate. Bidders may bid separately for any item unless otherwise provided. Bidders may make an offer on one, some or all items, unless otherwise provided. "Bidders must offer catalog discount percents off all of the categories listed on Bid Sheet A, to be responsive to this bid opportunity".

10. Prices. Prices quoted must be fixed except as otherwise specified in this document. Any bid requiring receipt of order in less than 30 days will be unacceptable unless otherwise specified herein.

11. Awards; Rejection of Bids. Purchasing may make awards on one, some or all items in a bid. Purchasing reserves the right to reject any and all bids.

12. Cash Discounts; Terms of Payment (Commodities and Equipment only). Cash discount (discount for prompt payment) will be taken into consideration in determining the low bid under the following conditions:

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

- Discount period must be at least 30 days. Example: "1%, 30 days. Net 31."
- The maximum cash payment discount that will be considered when determining the lowest bid will be 2%.
- The discount period will start upon date of completion or delivery of all items on any Purchase Order or other authorization certified by Controller, or upon date of receipt of properly prepared invoices covering such deliveries, whichever is later.
- Payment is deemed to be made, for the purpose of earning the discount, on the date of mailing the City's check.

Whether or not the discount is taken into consideration in determining the low bid, it will be deducted from the invoice amount in accordance with the provisions above, unless otherwise provided by bidder. No additional charge shall accrue against City in the event that City does not make payment within any time specified by bidder.

13. Sunshine Ordinance. In accordance with Sec. 67.24(e) of the San Francisco Administrative Code, contracts, contractors' bids, responses to RFPs and all other records of communications between City and persons or firms seeking contracts shall be open to inspection immediately after a contract has been awarded. Nothing in this provision requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. Information provided which is covered by this paragraph will be made available to the public upon request.

Terms Related to the Contract

14. Inspection. All articles supplied shall be subject to inspection and rejection by Purchasing or any department official responsible for inspection.

15. Contract Interpretation; Choice of Law/Venue; Assignment. Should any questions arise as to the meaning and intent of the contract, the matter shall be referred to Purchasing, who shall decide the true meaning and intent of the contract. This contract shall be deemed to be made in, and shall be construed in accordance with the laws of, the State of California; the venue for all claims arising out of this contract shall be in San Francisco. This contract may be assigned only with the written approval of Purchasing.

16. Hold Harmless and Indemnification. Contractor shall indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all loss, cost, damage, injury, liability, and claims thereof for injury to or death of a person, including employees of Contractor or loss of or damage to property, arising directly or indirectly from Contractor's performance of this Contract, including but not limited to, the use of Contractor's facilities or equipment provided by City or others, except to the extent that such indemnity is void or otherwise unenforceable under

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

applicable law in effect on or validly retroactive to the date of this Contract, and except where such loss, damage, injury, liability or claim is the result of the negligence or willful misconduct of City and is not contributed to by any act of, or by any omission to perform some duty imposed by law or agreement on Contractor, its subcontractors or either's agent or employee. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City. In addition to Contractor's obligation to indemnify City, Contractor specifically acknowledges and agrees that it has an immediate and independent obligation to defend City from any claim which actually or potentially falls within this indemnification provision, which obligation arises at the time such claim is tendered to Contractor by City and continues at all times thereafter. Contractor shall indemnify and hold City harmless from all loss and liability, including attorney's fees, court costs and all other litigation expenses for any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons in consequences of the use by City, or any of its officers or agents, of articles or services to be supplied in the performance of this Contract.

17. Failure to Deliver. If Contractor fails to deliver an article or service of the quality, in the manner or within the time called for by this contract, such article or service may be bought from any source by Purchasing and if a greater price than the contract price be paid, the excess price will be charged to and collected from Contractor or sureties on its bond if bond has been required.

18. Budget and Fiscal Provisions. This Contract is subject to the budget and fiscal provisions of City's Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City's obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Contract will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Contract will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Contract in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor's assumption of risk of possible non-appropriation is part of the consideration for this Contract.

19. Default; Remedies. On and after any event of default, City shall have the right to exercise its legal and equitable remedies, including, without limitation, the right to terminate this Contract or to seek specific performance of all or any part of this Contract. In addition, City shall have the right (but no obligation) to cure (or cause to be cured) on behalf of Contractor any event of default. Contractor shall pay to City on demand all costs and expenses incurred by City in effecting such cure, with interest thereon from the date of incurrence at the maximum rate then permitted by law. City shall have the right to offset from any amounts due to Contractor under this Contract or any other contract between City and Contractor all damages, losses, costs or expenses incurred by City as a result of such event of default and any liquidated damages due from Contractor pursuant to the terms of this Contract or any other contract. All remedies provided for in this Contract may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The exercise of any remedy shall not preclude or in any way be deemed to waive any other remedy.

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

20. Termination for Convenience. City shall have the option, in its sole discretion, to terminate this Agreement, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Contractor written notice of termination. The notice shall specify the date on which termination shall become effective. In no event shall City be liable for costs incurred by Contractor or any of its subcontractors after the termination date specified by City.

21. Guaranteed Maximum Costs. The City's obligation hereunder shall not at any time exceed the amount certified by the Controller for the purpose and period stated in such certification. Except as may be provided by City ordinances governing emergency conditions, the City and its employees and officers are not authorized to request Contractor to perform services or to provide materials, equipment and supplies that would result in Contractor performing services or providing materials, equipment and supplies that are beyond the scope of the services, materials, equipment and supplies agreed upon in the contract unless the agreement is amended in writing and approved as required by law to authorize the additional services, materials, equipment or supplies. The City is not required to reimburse Contractor for services, materials, equipment or supplies that are provided by Contractor which are beyond the scope of the services, materials, equipment and supplies agreed upon in the contract and which were not approved by a written amendment to the agreement having been lawfully executed by the City. The City and its employees and officers are not authorized to offer or promise to Contractor additional funding for the contract which would exceed the maximum amount of funding provided for in the contract for Contractor's performance under the contract. Additional funding for the contract in excess of the maximum provided in the contract shall require lawful approval and certification by the Controller of the City. The City is not required to honor any offered or promised additional funding for a contract which exceeds the maximum provided in the contract which requires lawful approval and certification of the Controller when the lawful approval and certification by the Controller has not been obtained. Controller is not authorized to make payments on any contract for which funds have not been certified as available in the budget or by supplemental appropriation.

22. Taxes. Payment of any taxes, including possessory interest taxes and California sales and use taxes, levied upon or as a result of this Contract, or the services delivered pursuant hereto, shall be the obligation of Contractor. Contractor recognizes and understands that this Contract may create a "possessory interest" for property tax purposes. Generally, such a possessory interest is not created unless the Contract entitles the Contractor to possession, occupancy, or use of City property for private gain. If such a possessory interest is created, then the following shall apply:

A. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that Contractor, and any permitted successors and assigns, may be subject to real property tax assessments on the possessory interest.

B. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that the creation, extensions, renewal, or assignment of this Contract may result in a "change in ownership" for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest by this Contract. Contractor accordingly agrees on behalf of itself and its permitted

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

successors and assigns to report on behalf of the City to the County Assessor the information required by Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.

C. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events may cause a change of ownership of the possessory interest and result in the revaluation of the possessory interest. (see, e.g., Rev. & Tax Code section 64, as amended from time to time). Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report any change in ownership to the County Assessor, the State Board of Equalization or other public agency as required by law.

D. Contractor further agrees to provide such other information as may be requested by the City to enable the City to comply with any reporting requirements for possessory interests that are imposed by applicable law.

23. Use of City Opinion. Contractor shall not quote, paraphrase, or otherwise refer to or use any opinion of City, its officers or agents, regarding Contractor or Contractor's performance under this contract without prior written permission of Purchasing.

24. Nondiscrimination; Penalties

A. Contractor Shall Not Discriminate. In the performance of this Agreement, Contractor agrees not to discriminate against any employee, City and County employee working with such contractor or subcontractor, applicant for employment with such contractor or subcontractor, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.

B. Subcontracts. Contractor shall incorporate by reference in all subcontracts the provisions of §§12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code (copies of which are available from Purchasing) and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

C. Nondiscrimination in Benefits. Contractor does not as of the date of this Agreement and will not during the term of this Agreement, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

authorizing such registration, subject to the conditions set forth in §12B.2(b) of the San Francisco Administrative Code.

D. Condition to Contract. As a condition to this Agreement, Contractor shall execute the "Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits" form (form CMD-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Contract Monitoring Division (formerly San Francisco Human Rights Commission).

E. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with and be bound by all of the provisions that apply to this Agreement under such Chapters, including but not limited to the remedies provided in such Chapters. Without limiting the foregoing, Contractor understands that pursuant to §§12B.2(h) and 12C.3(g) of the San Francisco Administrative Code, a penalty of \$50 for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Agreement may be assessed against Contractor and/or deducted from any payments due Contractor.

25. Local Business Enterprise Utilization; Liquidated Damages

A. The LBE Ordinance. Contractor, shall comply with all the requirements of the Local Business Enterprise and Non-Discrimination in Contracting Ordinance set forth in Chapter 14B of the San Francisco Administrative Code as it now exists or as it may be amended in the future (collectively the "LBE Ordinance"), provided such amendments do not materially increase Contractor's obligations or liabilities, or materially diminish Contractor's rights, under this Agreement. Such provisions of the LBE Ordinance are incorporated by reference and made a part of this Agreement as though fully set forth in this section. Contractor's willful failure to comply with any applicable provisions of the LBE Ordinance is a material breach of Contractor's obligations under this Agreement and shall entitle City, subject to any applicable notice and cure provisions set forth in this Agreement, to exercise any of the remedies provided for under this Agreement, under the LBE Ordinance or otherwise available at law or in equity, which remedies shall be cumulative unless this Agreement expressly provides that any remedy is exclusive. In addition, Contractor shall comply fully with all other applicable local, state and federal laws prohibiting discrimination and requiring equal opportunity in contracting, including subcontracting.

B. Compliance and Enforcement

(1) Enforcement. If Contractor willfully fails to comply with any of the provisions of the LBE Ordinance, the rules and regulations implementing the LBE Ordinance, or the provisions of this Agreement pertaining to LBE participation, Contractor shall be liable for liquidated damages in an amount equal to Contractor's net profit on this Agreement, or 10% of the total amount of this Agreement, or \$1,000, whichever is greatest. The Director of the City's Contract Monitoring Division (CMD) or any other public official authorized to enforce the LBE Ordinance (separately and collectively, the "Director of CMD") may also impose other sanctions against Contractor authorized in the LBE Ordinance,

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

including declaring the Contractor to be irresponsible and ineligible to contract with the City for a period of up to five years or revocation of the Contractor's LBE certification. The Director of CMD will determine the sanctions to be imposed, including the amount of liquidated damages, after investigation pursuant to Administrative Code §14B.17. By entering into this Agreement, Contractor acknowledges and agrees that any liquidated damages assessed by the Director of the CMD shall be payable to City upon demand. Contractor further acknowledges and agrees that any liquidated damages assessed may be withheld from any monies due to Contractor on any contract with City. Contractor agrees to maintain records necessary for monitoring its compliance with the LBE Ordinance for a period of three years following termination or expiration of this Agreement, and shall make such records available for audit and inspection by the Director of CMD or the Controller upon request.

26. MacBride Principles – Northern Ireland. The City and County of San Francisco urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. The City and County of San Francisco urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

27. Tropical Hardwood and Virgin Redwood Ban. The City and County of San Francisco urges contractors not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood product, virgin redwood or virgin redwood product. If this order is for wood products or a service involving wood products: (a) Chapter 8 of the Environment Code is incorporated herein and by reference made a part hereof as though fully set forth. (b) Except as expressly permitted by the application of Sections 802(B), 803(B), and 804(B) of the Environment Code, Contractor shall not provide any items to the City in performance of this contract which are tropical hardwoods, tropical hardwood products, virgin redwood or virgin redwood products. (c) Failure of Contractor to comply with any of the requirements of Chapter 8 of the Environment Code shall be deemed a material breach of contract.

28. Resource Conservation. Contractor agrees to comply fully with the provisions of Chapter 5 of the San Francisco Environment Code ("Resource Conservation"), as amended from time to time. Said provisions are incorporated herein by reference

29. Submitting False Claims; Monetary Penalties. Pursuant to San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. The text of Section 21.35, along with the entire San Francisco Administrative Code is available on the web at http://library.amlegal.com/nxt/gateway.dll?f=templates&fn=default.htm&vid=amlegal:sanfrancisco_ca. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

30. Liability of City. CITY'S PAYMENT OBLIGATIONS UNDER THIS CONTRACT SHALL BE LIMITED TO THE PAYMENT OF THE COMPENSATION PROVIDED FOR UNDER THIS CONTRACT. NOTWITHSTANDING ANY OTHER PROVISION OF THIS CONTRACT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS CONTRACT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS CONTRACT.

31. Drug-Free Workplace Policy. Contractor acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Contractor agrees that any violation of this prohibition by Contractor, its employees, agents, or assigns will be deemed a material breach of this Contract.

32. Compliance with Americans with Disabilities Act. Contractor acknowledges that, pursuant to the Americans with Disabilities Act (ADA), programs, services and other activities provided by a public entity to the public, whether directly or through a contractor, must be accessible to the disabled public. Contractor shall provide the services specified in this Contract in a manner that complies with the ADA and any and all other applicable federal, state and local disability rights legislation. Contractor agrees not to discriminate against disabled persons in the provision of services, benefits or activities provided under this Contract and further agrees that any violation of this prohibition on the part of Contractor, its employees, agents or assigns will constitute a material breach of this Contract.

33. Compliance with Laws. Contractor shall keep itself fully informed of the City's Charter, codes, ordinances and regulations of the City and of all state, and federal laws in any manner affecting the performance of this Contract, and must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.

34. Bid Protests. Bid protests for purchases of Commodities shall be submitted and responded to in accordance with Rules and Regulations 21.3(i) pertaining to the San Francisco Administrative Code, Chapter 21. Bidders who fail to do so will waive all further rights to protest, based on these specifications and conditions.

35. Food Service Waste Reduction Requirements. Effective June 1, 2007, Contractor agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Agreement as though fully set forth. This provision is a material term of this Agreement. By entering into this Agreement, Contractor agrees that if it breaches this provision, City will suffer actual damages that will be impractical or extremely difficult to determine; further, Contractor

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

BID AND CONTRACT CONDITIONS

agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Agreement was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Contractor's failure to comply with this provision.

END OF BID AND CONTRACT CONDITIONS

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

These terms and conditions supplement the City's Bid and Contract Conditions. In the event of a conflict between these conditions and the preceding Bid and Contract Conditions, these conditions take precedence.

36. Contract Term. The contract period shall be for thirty-six (36) months. The term of this contract is the period from award execution date, approximately March 1, 2017, or the above stated term date whichever is later, through the last day of the month of a thirty-six (36) consecutive month period.

37. Contract Extension. This contract may be extended, all or in part, up to four (4) years by mutual agreement in writing. The maximum contract period shall not be more than seven (7) years.

38. Toll-Free Telephone Number. A contractor located outside of San Francisco is encouraged to provide free telephone services for placing orders. This requirement can be met by providing a toll-free telephone number or accepting collect calls. The free service will be a consideration in evaluating this bid.

39. Cooperative Agreement. Contractor agrees _____ or does not agree _____ (make a selection by an "X" mark) that during the term of this agreement and any authorized extension, the Director of Purchasing may allow other public agencies or non-profits made up of multiple public agencies to utilize this agreement to obtain some or all of the services and/or commodities to be provided by Contractor under the same terms and conditions as the City, pursuant to a Board of Supervisor Resolution.

40. Not used

41. LBE Ordinance To qualify for a bid discount under the provisions of Administrative Code Chapter 14B, an LBE must be certified by the Contracts Monitoring Division (formerly 'Human Rights Commission') by the Bid Due date. The certification application is available from CMD (415) 581-2310, and on the web. CMD's home page is:

<http://sfgsa.org/index.aspx?page=6130>

Click on the "LBE Certification" tab.

42. Claim for Preference- To claim preference under the LBE Ordinance, see Bid Questionnaire attached.

If Bidder is claiming LBE preference as a supplier, it must comply with Administrative Code Chapter 14B Rules and Regulations VI D - Criteria for Suppliers (2):

"2) *A supplier must have a direct relationship with manufacturers for the materials, equipment, and supplies for which they seek certification, demonstrating that:*

a) *The supplier has an agreement with the manufacturer authorizing the supplier to distribute their products.*

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

b) *The supplier is able to provide a manufacturer's warranty."*

To comply, at the time of the bid, bidders must include proof of the required relationships as an authorized dealer. Failure to provide adequate proof may result in a nonresponsive determination.

43. LBE bid discount; brokerage services Pursuant to Section 14B.7 of the Administrative Code, a bid discount will only be awarded to an LBE directly responsible for providing materials, equipment, supplies or services to the City as required by the Bid solicitation. An LBE will be deemed to be directly responsible for providing the required commodity or service only if it regularly does business as a manufacturer, or authorized manufacturer's representative, dealer or distributor, stocking distributor, franchisee, licensee, service provider, or has another direct agency relationship with the manufacturer or provider of the solicited commodity or service, and has been so certified by the Contracts Monitoring Division. An LBE will be considered to be "regularly doing business", as that term is used in the foregoing paragraph, if in the normal course of business, it stocks, warehouses or distributes commodities to businesses or entities other than public entities having a local business preference program. Such a determination will be subject to audit by CMD. No preference will be given to an LBE engaging in brokerage, referral or temporary employment services not meeting this definition, unless those services are required and specifically requested by the department.

44. LBE Subcontracting

A. Subcontracting to LBEs. Bidder is encouraged to make good faith efforts to award subcontracts to City and County of San Francisco-certified LBEs. This can be achieved through subcontracting, sub-consulting or supply opportunities. With the bid, the bidder is encouraged to provide a description of the type of good faith efforts the bidder estimates it may make under the contract.

B. Examples of Good Faith Efforts. "Good Faith Efforts" include but are not limited to the following:

- (1) Identifying and selecting specific products or services which can be subcontracted to certified LBEs.
- (2) Providing written notice to potential LBE subcontractors that Bidder will be bidding on this Contract and will be seeking subcontractors.
- (3) Advertising in one or more daily or weekly newspapers, trade association publications, trade oriented publications, trade journals, or other media specified by the City, for LBEs that are interested in participating in the project.
- (4) Following up on initial notices the Contractor sent to LBEs by contacting the LBEs to determine whether they were interested in performing specific parts of the project.
- (5) Providing interested LBEs with information about the scope of work.

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

(6) Negotiating in good faith with the LBEs, and not unjustifiably rejecting as unsatisfactory proposals prepared by any LBEs, as determined by the City.

(7) Where applicable, advising and making efforts to assist interested LBEs in obtaining insurance required by the City and the prime contractor.

(8) Making efforts to obtain LBE participation that the City could reasonably expect would produce a level of participation sufficient to meet the City's goals and requirements.

C. Examples of Subcontracting. The following are examples of products which could be subcontracted under this Contract. The list is not intended to be exhaustive:

(1) the products or services which the vendor in turn sells to the City, or components of those products; (see Page 1 of the bid sheet);

(2) packing containers and materials used to ship the City's order;

(3) services of the carrier who delivers the City's orders;

(4) Pro rata share of LBE spending which is part of the vendor's general and administrative expenses, if the vendor can show that the pro rata share can be reasonably allocated to this contract.

D. Reports. On a quarterly (January 1 – March 31, April 1 – June 30, July 1 – September 30, October 1 – December 31) basis, the Contractor will provide Purchasing with reports on LBE subcontracting under this Contract. The report must include a narrative description of the good faith efforts, if any, the Contractor has made during the quarter to provide subcontracting opportunities to LBEs and to meet the percentage goal.

E. CMD Data on LBEs. Contractor will obtain from CMD a copy of CMD's database of LBEs, and this or other information from CMD, shall be the basis for determining whether a LBE is confirmed with CMD. Contractor will obtain an updated copy of CMD's database at least **quarterly**. Please call CMD at (415) 581-2310.

45. Audit and Inspection of Records. Contractor agrees to maintain and make available to the City, during regular business hours, accurate books and accounting records relating to its work under this Agreement. Contractor will permit City to audit, examine and make excerpts and transcripts from such books and records, and to make audits of all invoices, materials, payrolls, records or personnel and other data related to all other matters covered by this Agreement, whether funded in whole or in part under this Agreement. Contractor shall maintain such data and records in an accessible location and condition for a period of not less than five years after final payment under this Agreement or until after final audit has been resolved, whichever is later. The State of California or any federal agency having an interest in the subject matter of this Agreement shall have the same rights conferred upon City by this Section.

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

46. Conflict of Interest. Through its execution of this Contract, Contractor acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a violation of said provisions and agrees that it will immediately notify the City if it becomes aware of any such fact during the term of this Contract.

47. Non-Waiver of Rights. The omission by either party at any time to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other party at the time designated, shall not be a waiver of any such default or right to which the party is entitled, nor shall in any way affect the right of the party to enforce such provisions thereafter.

48. Contractor's Default. If Contractor fails to fulfill its obligations under this contract proposal, whether or not said obligations are specified in this section, Purchasing reserves the right to: (a) terminate this contract at no cost to the City; (b) take action in accordance with Sections 17 and 19, or (c) exercise any other legal or equitable remedy.

49. Bankruptcy. In the event that either party shall cease conducting business in the normal course, become insolvent, make a general assignment for the benefit of creditors, suffer or permit the appointment of a receiver for its business or assets or shall avail itself of, or become subject to, any proceeding under the Federal Bankruptcy Act or any other statute of any state relating to insolvency or the protection of rights of creditors, then at the option of the other party this contract shall terminate and be of no further force and effect, and any property or rights of such other party, tangible or intangible, shall forthwith be returned to it.

50. Incidental and Consequential Damages. Contractor shall be responsible for incidental and consequential damages resulting in whole or in part from Contractor's acts or omissions. Nothing in this Agreement shall constitute a waiver or limitation of any rights which City may have under applicable law.

51. Reports by Contractor

Every quarter the Contractor shall submit a soft copy report of the total items ordered, by month, under this contract during the preceding three (3) month period. A final cumulative yearend report will required by January 15 of each year, for the previous year. Note: It is highly recommended that the Contractor retains all reports cumulatively to ensure that the yearly reports are readily available without the Contractors needing to generate another completely new yearly version.

The reports are due between fifteen (15) and thirty (30) days after that quarter has ended. The report must be in a format acceptable to City system and staff (See Attachment B, the acceptable format), must list by department or location, the following: (1) All information requested in Attachment B (2) all items awarded under this contract; and (3) total quantity and dollar value of each item ordered, including items for which there were no orders. In the report the Contractor must highlight the total of all items ordered by City which are not part of this Contract. Usage reports may be required prior to the extension of a Contract or Contract Modification.

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

Contractor shall email all reports to:
OCAVendor.Reports@sfgov.org

Any report files larger than City email limits must be submitted in electronic format on CD-ROM or USB drive and mailed to the address shown below with the term contract number and "Annual Vendor Reporting" clearly marked on the envelope/packaging.

Contractor shall mail the reports to:

OCA Vendor Reporting
Re: Term Contract No. 74103
City and County of San Francisco
Office of Contract Administration -- Purchasing
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

52. Notice to Parties. All notices to be given by the parties hereto shall be in writing, and served by depositing same in the United States Post Office, postage paid and registered as follows:

Director of Purchasing
City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

53. Subcontracting. Contractor is prohibited from subcontracting the direct supply of commodities under this contract unless such subcontracting is agreed to in writing by Purchasing. No party on the basis of this contract shall in any way contract on behalf of or in the name of the other party of this contract, and violation of this provision shall confer no rights on any party and any action taken shall be void.

54. Independent Contractor. Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Contract. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

responsibilities related to Contractor's performing services and work, or any agent or employee of Contractor providing same. Nothing in this Contract shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor. Any terms in this Contract referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Contract.

55. Severability. Should the application of any provision of this Contract to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Contract shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

56. Emergency - Priority 1 Service. In case of an emergency that affects any part of the San Francisco Bay Area, Contractor will give the City and County of San Francisco Priority 1 service. Contractor will make every good faith effort in attempting to deliver products using all modes of transportation available. Contractor shall provide a 24-hour emergency telephone number of a company representative who is able to receive and process orders for immediate delivery or will call in the event of an emergency. In addition, the Contractor shall charge fair and competitive prices for items and services ordered during an emergency and not covered under the awarded contract.

57. Not used

58. Term Bid – Quantities. This is a term, indefinite quantities contract. Unless otherwise specified herein, deliveries will be required in quantities and at times as ordered during the period of the contract. Estimated quantities are approximate only. City, in its sole discretion, may purchase any greater or lesser quantity. Purchasing may make minor purchases of items requested in City's advertisement for bids or contractor's bid from other vendors when Purchasing determines, in its sole discretion, that the City has an immediate need for such items or that it is not practical to purchase against this contract.

59. First Source Hiring Program

A. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with, and be bound by, all of the provisions that apply to this Agreement under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 83.

B. First Source Hiring Agreement. As an essential term of, and consideration for, any contract or property contract with the City, not exempted by the FSHA, the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the contract or

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

property contract. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:

(1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs may be certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.

(2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.

(3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.

(4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be non-duplicative, and facilitate a coordinated flow of information and referrals.

(5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

good faith effort requirements appropriate to the types of contracts and property contracts handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City contract or property contract has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.

- (6) Set the term of the requirements.
- (7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.
- (8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.
- (9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy contracts.

C. Hiring Decisions. Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.

D. Exceptions. Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.

E. Liquidated Damages. Contractor agrees:

- (1) To be liable to the City for liquidated damages as provided in this section;
- (2) To be subject to the procedures governing enforcement of breaches of contracts based on violations of contract provisions required by this Chapter as set forth in this section;
- (3) That the contractor's commitment to comply with this Chapter is a material element of the City's consideration for this contract; that the failure of the contractor to comply with the contract provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantify; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the contractor from the first source hiring process, as determined by the FSHA during its first investigation of a contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the contractor's failure to comply with its first source referral contractual obligations.
- (4) That the continued failure by a contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not exceed the financial and other damages that the City suffers as a result of the contractor's continued failure to comply with its first source referral contractual obligations;

(5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:

a. The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and

b. In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year; therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a contractor to comply with its first source referral contractual obligations.

(6) That the failure of contractors to comply with this Chapter, except property contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the contract or at law; and violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

F. Subcontracts. Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.

60. Consideration of Criminal History in Hiring and Employment Decisions

A. Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T "City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions," of the San Francisco Administrative Code (Chapter 12T), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. A partial listing of some of Contractor's obligations under Chapter 12T is set forth in this Section. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section.

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.

B. The requirements of Chapter 12T shall only apply to a Contractor's or Subcontractor's operations to the extent those operations are in furtherance of the performance of this Agreement, and shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement.

C. Contractor shall incorporate by reference in all subcontracts the provisions of Chapter 12T, and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

D. Contractor or Subcontractor shall not inquire about, require disclosure of, or if such information is received base an Adverse Action on an applicant's or potential applicant for employment, or employee's: (1) Arrest not leading to a Conviction, unless the Arrest is undergoing an active pending criminal investigation or trial that has not yet been resolved; (2) participation in or completion of a diversion or a deferral of judgment program; (3) a Conviction that has been judicially dismissed, expunged, voided, invalidated, or otherwise rendered inoperative; (4) a Conviction or any other adjudication in the juvenile justice system; (5) a Conviction that is more than seven years old, from the date of sentencing; or (6) information pertaining to an offense other than a felony or misdemeanor, such as an infraction.

E. Contractor or Subcontractor shall not inquire about or require applicants, potential applicants for employment, or employees to disclose on any employment application the facts or details of any conviction history, unresolved arrest, or any matter identified in subsection 60(d), above. Contractor or Subcontractor shall not require such disclosure or make such inquiry until either after the first live interview with the person, or after a conditional offer of employment.

F. Contractor or Subcontractor shall state in all solicitations or advertisements for employees that are reasonably likely to reach persons who are reasonably likely to seek employment to be performed under this Agreement, that the Contractor or Subcontractor will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of Chapter 12T.

G. Contractor and Subcontractors shall post the notice prepared by the Office of Labor Standards Enforcement (OLSE), available on OLSE's website, in a conspicuous place at every workplace, job site, or other location under the Contractor or Subcontractor's control at which work is being done or will be done in furtherance of the performance of this Agreement. The notice shall be posted in English, Spanish, Chinese, and any language spoken by at least 5% of the employees at the workplace, job site, or other location at which it is posted.

H. Contractor understands and agrees that if it fails to comply with the requirements of Chapter 12T, the City shall have the right to pursue any rights or remedies available under Chapter 12T, including but not limited to, a penalty of \$50 for a second violation and \$100 for a subsequent violation for each

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

employee, applicant or other person as to whom a violation occurred or continued, termination or suspension in whole or in part of this Agreement.

61. Limitations on Contributions. Through execution of this Agreement, Contractor acknowledges that it is familiar with section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the contract must be approved by the individual, a board on which that individual serves, or a board on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six months after the date the contract is approved. Contractor acknowledges that the foregoing restriction applies only if the contract or a combination or series of contracts approved by the same individual or board in a fiscal year have a total anticipated or actual value of \$50,000 or more. Contractor further acknowledges that the prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Additionally, Contractor acknowledges that Contractor must inform each of the persons described in the preceding sentence of the prohibitions contained in Section 1.126.

62. Prohibition on Political Activity with City Funds. In accordance with San Francisco Administrative Code Chapter 12.G, Contractor may not participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity") in the performance of the services provided under this contract. Contractor agrees to comply with San Francisco Administrative Code Chapter 12.G and any implementing rules and regulations promulgated by the City's Controller. The terms and provisions of Chapter 12.G are incorporated herein by this reference. In the event Contractor violates the provisions of this section, the City may, in addition to any other rights or remedies available hereunder, (i) terminate this contract, and (ii) prohibit Contractor from bidding on or receiving any new City contract for a period of two (2) years. The Controller will not consider Contractor's use of profit as a violation of this section.

63. Preservative-Treated Wood Containing Arsenic. Contractor may not purchase preservative-treated wood products containing arsenic in the performance of this Agreement unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term "preservative-treated wood containing arsenic" shall mean wood treated with a preservative that contains arsenic, elemental arsenic or an arsenic copper combination, including, but not limited to, chromated copper arsenate preservative, ammoniacal copper zinc arsenate preservative, or ammoniacal copper arsenate preservative. Contractor may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department of the Environment. This provision does not preclude Contractor from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term "saltwater

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

GENERAL CONDITIONS

immersion” shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

64. City’s New Financial System Requirement. This is a notice to Contractors and Vendors of the impending new electronic financial system that will affect the way you do business with the City. The City of San Francisco is embarking on a new Financial System in July 2017 that would change the procurement to a pay process. Currently, the city is still configuring the Vendor portion of the financial system, therefore we are unable to provide the needed requirement instructions. The City will provide all Contractors the system requirements as soon as they are made available. Contractor will be expected to abide by the new financial requirements.

65. Protection of Private Information. Contractor has read and agrees to the terms set forth in San Francisco Administrative Code Sections 12M.2, “Nondisclosure of Private Information,” and 12M.3, “Enforcement” of Administrative Code Chapter 12M, “Protection of Private Information,” which are incorporated herein as if fully set forth. Contractor agrees that any failure of Contractor to comply with the requirements of Section 12M.2 of this Chapter shall be a material breach of the Contract. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Contract, bring a false claim action against the Contractor pursuant to Chapter 6 or Chapter 21 of the Administrative Code, or debar the Contractor.

66. Sugar-Sweetened Beverage Prohibition. Contractor agrees that it will not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Agreement.

67. Modification of Agreement. This Agreement may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved in the same manner as this Agreement.

END OF GENERAL CONDITIONS

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

SPECIAL CONDITIONS

68. Purpose. The purpose of this contract is to provide the required Industrial Supplies to the City.

69. Pre-Bid Conference. A Pre-bid Conference will be held as follows:

Location: San Francisco City Hall
1 Dr. Carlton B. Goodlett Place Room 431 A
San Francisco, Ca 94102

Date and Time: Wednesday, February 22, 2017 at 10:00 a.m.

Though not mandatory, attendance at the conference is strongly urged for all prospective bidders on this contract.

Bidder's questions or objections concerning this Contract Proposal must be submitted and received by email, or mail by 5:00 P.M. Monday, February 27, 2017. Bidders who fail to do so will waive all further rights to protest, based on these specifications and conditions.

Conference and directed to:

Howard Tevelson, Senior Purchaser
City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Goodlett Place
San Francisco, CA 94102-4685
E-mail howard.tevelson@sfgov.org
Phone No. 415-554-6740

Please reference Contract Proposal No. 74103.

The Pre-bid Conference will begin at the time specified, and company representatives are urged to arrive on time. Topics already covered will not be repeated for the benefit of late arrivals. Failure to attend the Pre-bid Conference shall not excuse the successful bidder from any obligations of the contract. Written Bid Addendum will execute any change or addition to the requirements contained in this Contract Proposal, as a result of the Pre-bid Conference. **It is the responsibility of the bidder to check for any Bid Addendum, which will be posted on the City's Bid and Contracts website:**

<http://mission.sfgov.org/OCABidPublication>

70. Specifications

- A. Refer to Attachment A for Environmental Requirements**
- B. Refer to Attachment B for sample of Mandatory Reports for the Department of Environment.**

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

SPECIAL CONDITIONS

71. Bidder's/Contractors Qualifications and Requirements

A. Minimum Qualifications: All Bidders

1. ALL bidders must have in-depth technical knowledge and three (3) years of experience within the last six (6) years in the products covered by the contract.
2. ALL bidders must submit a \$ 1,000.00 bid security check or bond. (See Condition 83)
3. ALL bidders must submit references as required on page 4 of 4 of "Required Information of All Bidders."

NOTE: Indicate if you are bidding as an Direct Dealer or a Third Party Bidder on page 1 of 4, number 2, of the "Required Information for all Bidders .

Minimum Qualifications: ALL Direct Dealers Only

1. Bidders / Direct Dealers must offer their discounted percentages off of their own catalog pricing.
2. Bidders / Direct Dealers must have their own extensive catalog covering at a minimum all the categories for which discount catalog pricing has been requested within this bid. (See section 71C)

Minimum Qualifications: All Third Party Bidders Only

1. Third party bidders must be able to bid discounted pricing from a direct dealers catalog, and must submit with their bid, a signed letter on that dealers letter head, stating that they are authorized to bid discounted pricing from their catalog.
2. Third party bidder must be able to bid on an extensive catalog covering at a minimum all the categories for which discount catalog pricing has been requested within this bid. (See section 71C)

B. Bidders / Contractors Qualifications and Requirements

1. Contractor must have and maintain, throughout the contract term, and any extension thereof, adequate stocking levels of on all products and articles required by the City Departments. Failure to maintain adequate stock may result in the Purchaser invoking the Contractor's Default clause (General Condition No. 48) of the contract.
2. Contractor will be responsible for providing technical support and assistance to the City through Contractor's own personnel, equipment and facilities as well as through manufacturer's technical representatives. As part of this technical support and assistance, the Contractor must provide personnel with in-depth technical knowledge of the products the Contractor is providing under this contract, to answer questions and offer any assistance required by City personnel, during City business hours (8:00 A.M. – 5:00 P.M.). **The name, position and contact information of the**

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

SPECIAL CONDITIONS

- key party or parties that will offer the City their technical support and assistance must be supplied to the Purchaser within ten (10) days after the award has been issued.**
3. Contractor should have and maintain a comprehensive online catalog for the using departments to use for research and selection. **In the “Required Information for All Bidders”, bid questionnaire, page 1 of 4, question 10, your firms online catalog website address, must be indicated.**
 4. Contractor should be able to offer an on line ordering system in the event the City wishes to purchase materials in that manner.
 5. Contractor should be able to supply, maintain, and replenish “vending machines” if required by the City departments.
 6. The City may require Contractor to provide within seven (7) business days from the date they are requested to do so, information and documentation requested by Purchaser, including but not limited to; sources of supply, distribution, dealership or agency agreements, and authorizations from manufacturer’s they claim to represent, lines of credit with financial institutions from manufacturer’s they claim to represent, lines of credit with financial institutions and suppliers, numbers of employees, trade references, and any other information to determine the Contractor’s ability and capability to supply per the contract requirements.
 7. The City reserves the right to reject any bid on which information submitted by Bidder fails to satisfy the City and/or Bidder is unable to supply information and documentation within the period of time requested. Any false statements made by a bidder in their submitted bid or any related communication/clarification may result in the disqualification of their bid, and from receiving further evaluation or contract award.
 8. The City reserves the right to inspect Contractor’s place of business, including Contractor’s existing stock prior to award or during the contract term, to aid Purchaser in determining Contractor’s ability to satisfy the terms and conditions of the contract.
 9. Contractor should maintain normal business hours of at least 8:00 A.M. to 5:00 P.M., Monday through Friday throughout the term of the contract, and be open at all times during that period.
 10. Contractor will be expected to be capable of producing usage reports required under General Condition No. 51 of this contract.
 11. Bidders must have a twenty –four (24) hours phone contact number in case of an emergency situation.
- 72. Delivery.** Contractor’s should have the capability to deliver all in stocked products to the ordering departments within one (1) to five (5) days from the date the purchase order is received. When required by the ordering department(s) some deliveries requested may be delivered within twenty-four (24) hours. It will be the Contractors responsibility to advise the City department(s) if the required products are not available within that twenty-four (24) hour time frame, why they are not available in that time frame, and when that item(s) will be available for delivery.

A W A R D

Industrial Supplies

For the Term May 01, 2017 through April 30, 2020

SPECIAL CONDITIONS

73. Price. Bid catalog discounts offered must be firm for the term from award date, and through any and all extensions of the Contract. Only the catalog discount offered that appear on City Contract Proposal Bid Sheets will be considered. **The bidder are required to also send in a electronic bid sheets on a USB Stick, (see excel bid sheet).** No other pages with prices or attached price list, catalog prices, will be considered. The catalog discounted prices must inclusive all costs to the City and be exclusive of any Federal, State or local taxes.

74. Price adjustment (Not applicable)

75. Bid Evaluation. Except as otherwise noted on Bid Sheets, bid catalog discounts will be evaluated for each Category, including any applicable discounts. (See 75. A. below for applicable discounts information). The City will then use a ranking system which will be based on the number of bids received. The highest percent off of a category will receive one (1) point, the next highest will receive two (2) points, and the ranking will continue based on the number of bids. In the event of a tie within a category the same ranking number will be assigned to each bidder for that category. The total of those points will be added to obtain the lowest score. Purchasing will attempt to evaluate this ("bid package" or "contract proposal" package) within thirty (30) days after receipt of bids(s). If Purchasing requires additional evaluation time, all bidders will be notified in writing of the new expected award date".

- A. The three (3) possible bid preferences will be evaluated by multiplying the percent of the preference by the bid discount offered and then adding that number to the percent discount offered. Example: A discount offer of 20%, when evaluated with a .0125% tax preference, would evaluate at $.20\% \times 1.0125$ for a total evaluation percent off of .2025%. The LBE preference of 10% would be $.20\% \times 1.10$ and would evaluate at .22%. The cash discount percent would be done the same way as the examples, using the discount offered up to the 2% allowed.
- B. Bidders are requested to also fill in the additional Category Pricing sheets, see format that is attached to this Addendum 2. Bidders are to list the top forty (40) to fifty (50) potential purchases within each Category Pricing sheet (a total of 19 categories). Bidders should fill out all the required information and submit the paper copy as well as submitting an electronic copy in excel format on an USB stick.

The City will review the product prices listed by the Bidders on the Category Pricing sheets, and may create a market basket of like products for evaluation proposes.

76. Adjustment of Bid Price for Sales Tax. In accordance with Administrative Code Chapter 21.32, for bid purposes, Purchasing will reduce your bid based on any sales tax revenue the City would receive from this purchase.

77. Award. Award (s) will be made to the lowest ranked evaluation, most responsive and responsible bidders in the aggregate as noted on the bid sheets. **Bidders must bid on all of the categories within the aggregate to be responsive to this Bid Proposal.** The City at its discretion may issuing multiple awards, up to three (3). If multiple awards are made the City may not wish to award a contract to two parties

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

SPECIAL CONDITIONS

bidding on the same catalog. In determining the award, Purchasing will take into consideration, but will not be limited to:

- Catalog discount prices (evaluated)
- Satisfactory review of bidders' qualifications.
- Any other factors deemed pertinent

78. Awarded Items. If during the term of the contract, a contract item is determined to be unacceptable for a particular use, and such is documented by a City Department and as determined by Purchasing, it is understood and agreed that the item will be canceled and removed from the contract without penalty to the City. The City's sole obligation to the vendor is payment of deliveries made prior to the cancellation date. City shall give the vendor ten days' notice prior to any cancellation. The City will purchase the required replacement item from any source and in the manner as determined by Purchasing. If a contracted item has been discontinued by the manufacturer or is deemed temporarily unavailable, it will be the responsibility of the Contractor to search the marketplace and find an acceptable equal substitute in the time required for delivery and at the contract price. Contractor must notify Purchasing by certified mail, 30 days in advance of any changes in the description of article, brand, product code or packaging. Any changes made without the approval of Purchasing will constitute default and result in the City invoking General Condition No. 19.

79. Ordering. Items to be furnished under this Contract shall be ordered through a release from the appropriate Citywide Blanket Purchase Order by City departments during the effective period of the contract. All invoices for payments shall show the Citywide Blanket Purchase Order number, complete description of item, quantity and contract price.

80. Payment. The City agrees to pay for all products in accordance with the prices quoted in the successful bid and subject to any applicable discount provisions contained in said bid. Payments shall be made by the City to Contractor in arrears, for **completed orders**, throughout the term of the contract. Invoices submitted by the Contractor must be in a form acceptable to Purchasing and Controller. All amounts paid by the City to the Contractor shall be subject to the audit by the City.

81. Additional Items. If, in the satisfaction of governmental interests it is necessary to purchase additional items from Contractor, additional items may be added to this contract by mutual agreement of the parties. The aggregated cost of all additional items added to the contract, during the contract term, shall not exceed twenty percent (20%) of the total estimated value (cost) of the original contract. All requests to add additional items to the contract must be submitted by City Departments in writing to the Purchasing Division. All requests must include complete specifications, estimated quantities for the remainder of the contract period and a price quotation provided by the contractor, for each service. All additional items or services added to the contract shall be approved through issuance of a contract modification. In the event the aggregated cost of the contract increases by more than 20% of the total estimated value of the original contract, or the increase totals more than \$50,000, the amount over 20% or \$50,000, shall be bid in accordance with Standard Purchasing Procedures. The resulting bid award shall be added to the contract through a contract modification (same Contractor) or the issuance of a new contract (new Contractor) and include Contractor's name and information, complete service description, delivery information and pricing information.

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

SPECIAL CONDITIONS

82. (Environment Code Chapter 5, Resource Conservation Ordinance. (Not used)

83. Bid Security –Each bid must be accompanied by an original bid bond, or money order, or a cashier's check or certified check in the amount of \$ 1,000.00 payable to the City and County of San Francisco, to guarantee the filing of Performance Bond and Insurance Certificates, and proper execution of the contract. **Personal or company checks will not be accepted.** Any proposal submitted without the proper bid security shall be determined to be non-responsive and result in the rejection of the bid. After the successful bidder has furnished the required documents or the City has rejected proposals, all bid proposal securities, except those which may have been forfeited, will be returned to the respective bidders whose proposals they accompanied.

84. Performance Bond (Not Used)

85. Fidelity Bond (Not Used)

86. Insurance, Prior to award, the successful bidder or bidders will be required to furnish evidence of insurance as follows:

A. Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Agreement, Contractor must maintain in force, during the full term of the Agreement, insurance in the following amounts and coverages:

(1) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and

(2) Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence, \$2,000,000 aggregate for bodily injury, property damage, contractual liability, personal injury, products and completed operations.

(3) Commercial Automobile Liability Insurance with limits not less than \$1,000,000 each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.

B. Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to provide:

(1) Name as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees.

(2) That such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought.

C. All policies shall provide thirty days' advance written notice to the City of reduction or nonrenewal of coverages or cancellation of coverages for any reason. Notices shall be sent to:

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

SPECIAL CONDITIONS

Director, Office of Contract Administration
Purchasing Division
City and County of San Francisco
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

D. Contractor hereby agrees to waive Workers' Compensation subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

E. Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three years beyond the expiration of this Agreement, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Agreement, such claims shall be covered by such claims-made policies.

F. Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

G. Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

H. Before commencing any operations under this Agreement, Contractor shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverages set forth above. Failure to maintain insurance shall constitute a material breach of this Agreement.

I. Approval of the insurance by City shall not relieve or decrease the liability of Contractor hereunder.

J. If a subcontractor will be used to complete any portion of this agreement, the Contractor shall ensure that the subcontractor shall provide all necessary insurance and shall name the City and County of San Francisco, its officers, agents and employees and the Contractor listed as additional insured.

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

SPECIAL CONDITIONS

K. City reserves the right to increase required limits insurance based on individual department's needs.

87. Failure to Execute Contract. Within ten business days of the receipt of a notice of award, the bidder to whom the contract is awarded shall deliver the performance bond and/or specified insurance certificates to City. If the bidder fails or refuses to furnish the required bond and/or insurance within ten days after receiving notice from Purchasing, Purchasing may, at its option, determine that this bidder has abandoned its bid. Thereupon the tentative award of said contract to this bidder shall be canceled and City shall notify the bidder's surety and collect on the bidder's bond (or the check accompanying its bid shall be deposited with the Treasurer of the City and County of San Francisco for collection) and the proceeds thereof shall be retained by City as partial liquidated damages for failure of such bidder to properly file the bonds and insurance herein required. The foregoing in no way limits the damages which are recoverable by City whether or not defined elsewhere in the contract documents.

88. Sweatfree Procurement (Not Used)

89. Entire Agreement. This contract sets forth the entire Agreement between the parties, and supersedes all other oral or written provisions.

90. Questions. Any questions or clarifications concerning the requirements in this bid proposal must be submitted, in writing or e-mail, and received by OCA before 5:00 P.M. Monday, February 27, 2017. Bidders who fail to do so will waive all further rights to protest, based on these specifications and conditions.

91. Bid Submittal Instructions. Bids **must** be received at Central Purchasing, City Hall, Room 430, indicated on Page 1 of the Contract Proposal. Bids transmitted by fax or any type of electronic mail will not be accepted.

Return all required documents, which include:

- Page 1 of the Contract Proposal completed and signed.
- One hard copy set of Bid Sheets for items being bid on, **and one Excel spreadsheet on a thumb drive.**
- Specifications on alternate items bid.
- All questionnaires and forms including completed and signed, bid addendum or change notice receipts, if applicable.
- Bid Security.
- Bidders shall mail bid in an envelope clearly marked with the bid number and due date (lower left corner).

Bids must be made on the enclosed bid sheets.

To receive full consideration, your bid should be unqualified and unconditional.

A W A R D
Industrial Supplies
For the Term May 01, 2017 through April 30, 2020

SPECIAL CONDITIONS

At any time during the proposal evaluation process, the City may require a proposer to provide oral or written clarification of its proposal. The City reserves the right to make an award without farther clarifications of the proposals received.

FOR MORE INFORMATION, call:

Howard Tevelson, Senior Purchaser

(415) 554-6740

END OF SPECIAL CONDITION

City and County of San Francisco
Office of Contract Administration
Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 1

Industrial Supplies

MSC Industrial Supply Co.
ATTN: Damon Perez
3848 Bay Center Pl.
Hayward, CA 94545
E-mail: perezd@mscdirect.com

Date: January 23, 2019
Buyer Name: Howard Tevelson
Term contract: 74103
Contract ID: 1000001663
Supplier ID: 0000015973
Type: Indefinite Quantity
Not-to-exceed amount: \$5,000,000

The history of this contract and its modifications is as follows:

Modification	Start Date	End Date	Amount	Other Changes
Original contract	05-01-17	04-30-20	\$ 4,000,000	
1	No Change	No Change	\$ 5,000,000	Increase NTE amount

This Contract Modification 1 changes the contract as follows:

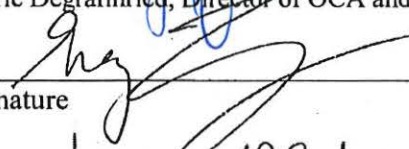
- Increase the Contract's NOT to exceed amount from \$4,000,000 to \$5,000,000.
- All other terms and conditions remain the same.

Approved by the City:


Alaric Degrafinried, Director of OCA and Purchaser

2/1/2019
Date

Approved by Contractor:


Signature

1/29/19
Date

Name and title

Greg Levy VP Sales

City and County of San Francisco
Office of Contract Administration
Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 2

Industrial Supplies

MSC Industrial Supply Co.
ATTN: Damon Perez
3848 Bay Center Pl.
Hayward, CA 94545
E-mail: perezd@mscdirect.com

Date: June 28, 2019
Buyer Name: Howard Tevelson
Term contract: 74103
Contract ID: 1000001663
Supplier ID: 0000015973
Type: Indefinite Quantity
Not-to-exceed amount: \$6,500,000



The history of this contract and its modifications is as follows:

Modification	Start Date	End Date	Amount	Other Changes
Original contract	05-01-17	04-30-20	\$ 4,000,000	
1	No Change	No Change	\$ 5,000,000	Increase NTE amount
2	06-28-19	04-30-20	\$ 6,500,000	Increase NTE amount

This Contract Modification 2 changes the contract as follows:

- Increase the Contract's not to exceed amount from \$5,000,000 to \$6,500,000.
- All other terms and conditions remain the same.

Approved by the City:

  7.24.19
Alaric Degrafinried, Director of OCA and Purchaser Date

Approved by Contractor:

 6/28/19
Signature Date

Name and title

Greg Levy; VP Customer Development & Strategic Accounts

City and County of San Francisco
Office of Contract Administration
Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 3

Industrial Supplies

MSC Industrial Supply Co.
ATTN: Damon Perez
3848 Bay Center Pl.
Hayward, CA 94545
E-mail: perezd@mscdirect.com

Date: February 3, 2020
Buyer Name: Lee Rochelle Laxamana
Term contract: 74103
Contract ID.: 1000001663
Supplier ID: 0000015973
Type: Indefinite quantity:
Not-to-exceed amount: \$8,500,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original contract	05-01-17	04-30-19	\$4,000,000	
1	No Change	No Change	\$5,000,000	Increase NTE Amount
2	No Change	04-30-20	\$6,500,000	Extend End Date/ Increase NTE Amount
3	No Change	04-30-21	\$8,500,000	Extend End Date/ Increase NTE Amount

This modification 3 changes the contract as follows:

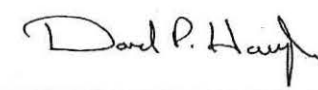
- Extends the Contract Term until April 30, 2021.
- Increases the Contract's not to exceed amount from \$6,500,000 to \$8,500,000.
- Updates contract terms. See Attachment A of this Modification.

All other terms and conditions remain the same.

Approved by the City:


Sailaja Kurella,
Acting Director of OCA and Purchaser

Approved by the Contractor:


David Haugh,
Vice President - Government

Bid and Contract Conditions 16, Hold Harmless and Indemnification is deleted and replaced in its entirety:

16. Hold Harmless and Indemnification. Contractor shall indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all loss, cost, damage, injury, liability, and claims thereof for injury to or death of a person, including employees of Contractor or loss of or damage to property, arising directly or indirectly from Contractor's performance of this Contract, including but not limited to, the use of Contractor's facilities or equipment provided by City or others, regardless of the negligence of, and regardless of whether liability without fault is imposed or sought to be imposed on City, except to the extent that such indemnity is void or otherwise unenforceable under applicable law in effect on or validly retroactive to the date of this Contract, and except where such loss, damage, injury, liability or claim is the result of the active negligence or willful misconduct of City and is not contributed to by any act of, or by any omission to perform some duty imposed by law or agreement on Contractor, its subcontractors or either's agent or employee. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City. In addition to Contractor's obligation to indemnify City, Contractor specifically acknowledges and agrees that it has an immediate and independent obligation to defend City from any claim which actually or potentially falls within this indemnification provision, even if the allegations are or may be groundless, false or fraudulent, which obligation arises at the time such claim is tendered to Contractor by City and continues at all times thereafter. Contractor shall indemnify and hold City harmless from all loss and liability, including attorney's fees, court costs and all other litigation expenses for any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons in consequences of the use by City, or any of its officers or agents, of articles or services to be supplied in the performance of this Contract.

Bid and Contract Conditions 17, Failure to Deliver is deleted and replaced in its entirety:

17. Failure to Deliver. If Contractor fails to deliver an article and/or service of the quality, in the manner or within the time called for by this contract, such article and/or service may be bought from any source by Purchasing and if a greater price than the contract price be paid, the excess price will be charged to and collected from Contractor or sureties on its bond if bond has been required.

Bid and Contract Conditions 24 Nondiscrimination; Penalties, Section B. Subcontracts is deleted and replaced in its entirety:

B. Subcontracts. Contractor shall incorporate by reference in all subcontracts the provisions of §§12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement. The entire San Francisco Administrative Code is available on the web at a site maintained by American Legal Publishing Corporation.

Bid and Contract Conditions 26, MacBride Principles – Northern Ireland is deleted and replaced in its entirety:

26. MacBride Principles – Northern Ireland. Pursuant to San Francisco Administrative Code § 12F.5, the City and County of San Francisco urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to

abide by the MacBride Principles. The City and County of San Francisco urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

Bid and Contract Condition 29, Submitting False Claims; Monetary Penalties is deleted and replaced in its entirety:

29. Submitting False Claims; Monetary Penalties. Pursuant to San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. The text of Section 21.35, along with the entire San Francisco Administrative Code is available on the web at a site maintained by American Legal Publishing Corporation. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

General Conditions 40, Not used is deleted and replaced in its entirety:

40. Withholding. Contractor agrees that it is obligated to pay all amounts due to the City under the San Francisco Business and Tax Regulations Code during the term of this Agreement. Pursuant to Section 6.10-2 of the San Francisco Business and Tax Regulations Code, Contractor further acknowledges and agrees that City may withhold any payments due to Contractor under this Agreement if Contractor is delinquent in the payment of any amount required to be paid to the City under the San Francisco Business and Tax Regulations Code. Any payments withheld under this paragraph shall be made to Contractor, without interest, upon Contractor coming back into compliance with its obligations.

General Conditions 51, Reports by Contractor is deleted and replaced in its entirety:

51. Reports by Contractor. Each year, no later than February 15; Contractor shall submit a soft copy report of the total items ordered, by month, under this contract during the preceding calendar year (January 1 – December 31). The report must be in a format acceptable to City and must list by department or location the following: (1) all items awarded under this contract; and (2) total quantity and dollar value of each item ordered, including items for which there were no orders. Contractor must also furnish a separate similar report for the total of all items ordered by City which are not part of this Contract, and any usage reports required prior to the extension of a Contract or Contract Modification. Emailed reports must not be larger than 10MB.

Contractor shall email reports to:

OCAVendor.Reports@sfgov.org

Any report files larger than **10MB** must be submitted in electronic format on USB drive and mailed to the address shown below with the term contract number and "Annual Supplier Reporting" clearly marked on the envelope/packaging.

Contractor shall mail the reports to:

OCA Supplier Reporting
Re: Term Contract No. 74103
City and County of San Francisco
Office of Contract Administration – Purchasing
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

General Conditions 52, Notice to Parties is deleted and replaced in its entirety:

52. Notice to Parties. Unless otherwise indicated in this Agreement, all written communications sent by the Parties may be by U.S. mail or e-mail, and shall be addressed as follows:

Director of Purchasing
City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685
oca@sfgov.org

General Conditions 61, Limitations on Contributions is deleted and replaced in its entirety:

61. Limitations on Contributions. Through execution of this Agreement, Contractor acknowledges its obligations under Section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (a) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (b) a candidate for that City elective office, or (c) a committee controlled by such elected official, or a candidate for that office, at any time from the submission of a proposal for the contract until the later of either the termination of negotiations for such contract or twelve months after the date the City approves the contract. The prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10% in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Contractor certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126

by the time it submitted a proposal for the contract, and has provided the names of the persons required to be informed to the City department with whom it is contracting

General Conditions 64. City's New Financial System Requirement, is deleted and replaced in its entirety:

64. Consideration of Salary History. Contractor shall comply with San Francisco Administrative Code Chapter 12K, the Consideration of Salary History Ordinance or "Pay Parity Act." Contractor is prohibited from considering current or past salary of an applicant in determining whether to hire the applicant or what salary to offer the applicant to the extent that such applicant is applying for employment to be performed on this Agreement or in furtherance of this Agreement, and whose application, in whole or part, will be solicited, received, processed or considered, whether or not through an interview, in the City or on City property. The ordinance also prohibits employers from (1) asking such applicants about their current or past salary or (2) disclosing a current or former employee's salary history without that employee's authorization unless the salary history is publicly available. Contractor is subject to the enforcement and penalty provisions in Chapter 12K. Information about and the text of Chapter 12K is available on the web at <https://sfgov.org/olse/consideration-salary-history>. Contractor is required to comply with all of the applicable provisions of 12K, irrespective of the listing of obligations in this Section.

City and County of San Francisco
Office of Contract Administration
Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 4

Industrial Supplies

MSC Industrial Supply Co.
ATTN: Damon Perez
3848 Bay Center Pl.
Hayward, CA 94545
E-mail: perezd@mscdirect.com

Date: October 20, 2020
Buyer Name: Jessica Leslie
Term contract: 74103
Contract ID.: 1000001663
Supplier ID: 0000015973
Type: Indefinite quantity:
Not-to-exceed amount: \$9,500,000

The history of this contract and its modifications is as follows:

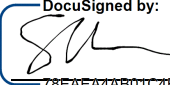
Modification	Start Date	End Date	Amount	Other Changes
Original contract	05-01-17	04-30-19	\$4,000,000	
1	No Change	No Change	\$5,000,000	Increase NTE Amount
2	No Change	04-30-20	\$6,500,000	Extend End Date/ Increase NTE Amount
3	No Change	04-30-21	\$8,500,000	Extend End Date/ Increase NTE Amount
4	No Change	04-30-22	\$9,500,000	Extend End Date/ Increase NTE Amount

This modification 4 changes the contract as follows:

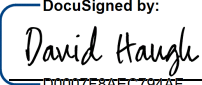
- Extends the Contract Term until April 30, 2022.
- Increases the Contract's Not to Exceed Amount from \$8,500,000 to \$9,500,000.

All other terms and conditions remain the same.

Approved by the City:

DocuSigned by:

78EAE44B01C4E0...
Kurella, Sailaja
Sailaja Kurella, Acting Director and Purchaser

Approved by the Contractor:

DocuSigned by:

00007F8AEC794F...
David Haugh
Authorized Representative

City and County of San Francisco
Office of Contract Administration
Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 5

Industrial Supplies

MSC Industrial Supply Co. Inc.

Attn: David Haugh
3848 Bay Center Pl.
Hayward, CA 94545
Cell Phone: (773) 710-5998
E-mail: David.haugh@mscdirect.com

Date: April 26, 2021
Buyer Name: Gloria Yuen
Term contract: 85616
Contract ID: 1000001663
Supplier ID: 0000015973
Type: Indefinite Quantity
Not-to-exceed amount: **\$9,900,000**

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	05-01-17	04-30-19	\$4,000,000	
1	No Change	No Change	\$5,000,000	Increase NTE Amount
2	No Change	04-30-20	\$6,500,000	Extend End Date/ Increase NTE Amount
3	No Change	04-30-21	\$8,500,000	Extend End Date/ Increase NTE Amount
4	No Change	04-30-22	\$9,500,000	Extend End Date/ Increase NTE Amount
5	No Change	04-30-22	\$9,900,000	Increase NTE Amount

This modification No. 1 changes the contract as follows:

- Increases the Contract's Not to Exceed Amount from \$9,500,000 to \$9,900,000.

All other terms and conditions remain the same.

CITY

MSC Industrial Supply Co. Inc.

Recommended by:

DocuSigned by:



00261AF3935148D...

Kyaun, Florence

Florence Kyaun

Principal Administrative Analyst

Office of Contract Administration

DocuSigned by:



D0007F8AEC794AF...

David Haugh

David Haugh

VP of Government

3848 Bay Center Pl.

Hayward, CA 94545

City Supplier Number: 0000015973

Approved:

DocuSigned by:



76EAC44B01C4E0...

Kurella, Sailaja

Sailaja Kurella

Acting Director of the Office of Contract

Administration, and Purchaser

City and County of San Francisco
London N. Breed, Mayor



Office of the City Administrator
Carmen Chu, City Administrator
Sailaja Kurella, Acting Director
Office of Contract Administration/Purchasing

DATE: September 17, 2021
TO: Angela Calvillo, Clerk of the Board
FROM: Sailaja Kurella, Acting Director of Office of Contract Administration (OCA) and Purchaser
SUBJECT: **Resolution to approve amendment to Term Contract 74103 – Industrial Supplies with MSC**

Enclosed is the resolution authorizing an amendment to Term Contract #74103 with MSC Industrial Supply Company Inc. (MSC) increasing the contract amount by \$5.8 million for a total not-to-exceed (NTE) amount of \$15.7 million; and to extend term by one (1) year and two (2) months, to June 30, 2023, for a total contract duration of six years and two months.

The Office of Contract Administration (OCA) conducted a solicitation for a Citywide as-needed “term” contract for the purchase of industrial supplies term in 2017, and MSC was awarded the agreement, with an initial contract NTE amount of \$4 million and duration of three years, from May 1, 2017 to April 30, 2020. Due to heavy utilization by City departments, the contract was subsequently amended five times. The current contract is at \$9.9 million, ending on April 30, 2022.

The MSC contract offers a wide variety of industrial supplies at significant cost savings to City departments by providing catalogue discounts off the company’s extensive inventory. Discounts range from 15% to 45% off the offered manufacturers/brands and product types.

The Office of Contract Administration (OCA) conducted a usage analysis to determine the proposed NTE amount of \$15.7 million. The annual spend on this contract is approximately \$2.2 million, with expenditures increasing substantially during the COVID emergency. Due to recent heavy usage, the contract is expected to be depleted within the next two months.

This contract is critical for satisfying City departments’ needs for essential industrial goods. Approval of this resolution will allow City departments to continue procuring these goods in a streamlined and cost-efficient manner.

If you have any questions or require additional information, please contact Gloria Yuen on my team at 415-554-6258.

Enclosures:

TC#74103 Industrial Supplies Agreement
TC#74103 Industrial Supplies Agreement – Modification 1
TC#74103 Industrial Supplies Agreement – Modification 2
TC#74103 Industrial Supplies Agreement – Modification 3
TC#74103 Industrial Supplies Agreement – Modification 4
TC#74103 Industrial Supplies Agreement – Modification 5
Resolution for TC#74103
S.F. Ethics Commission form 126f4, Notification of Contract Approval

President, District 10
BOARD of SUPERVISORS



City Hall
1 Dr. Carlton B. Goodlett Place, Room 244
San Francisco, CA 94102-4689
Tel. No. 554-6516
Fax No. 554-7674
TDD/TTY No. 544-6546

Shamann Walton

PRESIDENTIAL ACTION

Date: 11/1/2021

To: Angela Calvillo, Clerk of the Board of Supervisors

Madam Clerk,
Pursuant to Board Rules, I am hereby:

☐ Waiving 30-Day Rule (Board Rule No. 3.23)

File No.

(Primary Sponsor)

Title.

☐ Transferring (Board Rule No 3.3)

File No.

(Primary Sponsor)

Title.

From:

Committee

To:

Committee

☒ Assigning Temporary Committee Appointment (Board Rule No. 3.1)

Supervisor: Catherine Stefani

Replacing Supervisor: Matt Haney

For: 11/3/2021

(Date)

Budget and Finance

(Committee)

Meeting

Start Time: 11:15AM End Time:

Temporary Assignment: ☒ Partial ☐ Full Meeting


Shamann Walton, President
Board of Supervisors

Office of Contract Administration

Industrial Supplies Contract (TC 74103)

File 21-1003

Board of Supervisors' Budget and Finance Committee

November 3, 2021





Summary of Contracts

- **Term Contract 74103 – Industrial Supplies** with MSC Industrial Supplies Company Inc.
 - Awarded via competitive solicitation in May 2017
 - Current NTE \$9.9M, ending on April 30, 2022
- Pricing based on % discount off manufacturers' catalogs



Spend by the City

	FY16-17 (2 months)	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22 (year to date)	TOTAL SPEND	Avg. Monthly Spend
Industrial Supplies <i>(MSC)</i>	\$119 K	\$1.81 M	\$1.96 M	\$2.78 M	\$1.79 M	\$1.20 M	\$9.8 M	\$190,331



Amendment Recommendation

- **Term Contract 74103 — Industrial Supplies**
 - Extend current agreement to June 30, 2023
 - Increase NTE to **\$14,277,623**



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102

Phone: 415.252.3100 . Fax: 415.252.3112

ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 211003

Bid/RFP #:

Notification of Contract Approval

SFEC Form 126(f)4

(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <https://sfethics.org/compliance/city-officers/contract-approval-city-officers>

1. FILING INFORMATION

TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
original	
AMENDMENT DESCRIPTION – Explain reason for amendment	

2. CITY ELECTIVE OFFICE OR BOARD

OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER
Board of Supervisors	Members

3. FILER'S CONTACT

NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
Office of the Clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT

NAME OF DEPARTMENTAL CONTACT	DEPARTMENT CONTACT TELEPHONE NUMBER
Gloria Yuen	415-554-6258
FULL DEPARTMENT NAME	DEPARTMENT CONTACT EMAIL
GSA Office of Contract Administration	gloria.yuen@sfgov.org

5. CONTRACTOR	
NAME OF CONTRACTOR SID Tool Co., Inc. dba MSC Industrial Supply Co.	TELEPHONE NUMBER 800-645-7270
STREET ADDRESS (including City, State and Zip Code) 75 Maxess Road, Melville, NY 11747	EMAIL customercare@mscdirect.com

6. CONTRACT		
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/RFP NUMBER	FILE NUMBER (If applicable) 211003
DESCRIPTION OF AMOUNT OF CONTRACT \$14,277,623		
NATURE OF THE CONTRACT (Please describe) Provide industrial supplies and fixtures for the City departments; increasing the contract amount by \$4,377,623 for a total contract amount not to exceed \$14,277,623, and extending the term by one year and two months for a total term of May 1, 2017, through June 30, 2023.		

7. COMMENTS

8. CONTRACT APPROVAL	
This contract was approved by:	
<input type="checkbox"/>	THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM
<input checked="" type="checkbox"/>	A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES Board of Supervisors
<input type="checkbox"/>	THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM SITS

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
1	Gershwind	Erik	CEO
2	Baruch	Steve	Other Principal Officer
3	Grande	Kristen Actis	CFO
4	Jones	Douglas	Other Principal Officer
5	Heerdt	Kari	Other Principal Officer
6	Bledsoe	Beth	Other Principal Officer
7	Dongre	Neal	Other Principal Officer
8	Drohan	Jim	Other Principal Officer
9	Martin	Eddie	Other Principal Officer
10	Polli	Greg	Other Principal Officer
11	Szilagyi	Steve	Other Principal Officer
12	Bonomo	Charles	Board of Directors
13	Goeser	Louise	Board of Directors
14	Kaufmann	Michael	Board of Directors
15	Paladino	Steven	Board of Directors
16	Peller	Philip	Board of Directors
17	Seseri	Rudina	Board of Directors
18	Jacobson	Mitchell	Shareholder
19	Gershwind	Marjorie	Shareholder

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
20	Bennett	Stacey	Shareholder
21			
22			
23			
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25			
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27			
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9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
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☐ Check this box if you need to include additional names. Please submit a separate form with complete information. Select "Supplemental" for filing type.

10. VERIFICATION

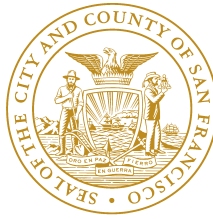
I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK

DATE SIGNED

BOS Clerk of the Board



MEMORANDUM

To: Angela Calvillo
Clerk of the Board of Supervisors

From: Bill Barnes
Senior Advisor

Date: September 20, 2021

Re: Legislative Introduction
Office of Contract Administration
Resolution: Industrial Supplies Contract—MSC

Attached for introduction, please find the following:

- Memorandum from the Office of Contract Administration
- Resolution authorizing the Office of Contract Administration to enter into a Sixth Amendment (Modification 6) to the contract between the City and County of San Francisco and MSC Industrial Supply Company Inc. (Contractor) for the purchase of industrial supplies for City departments, increasing the contract amount by \$5,800,000 for a total contract amount not to exceed \$15,700,000, and extending the term by one year and two months to June 30, 2023, for a total contract duration of six years and two months
- SF Ethics Form 126
- Initial Contract Award and subsequent contract modifications

Please direct any questions on this resolution to Sailaja Kurella, Purchaser and Director of the Office of Contract Administration at Sailaja.Kurella@sfgov.org or (415) 554-6701.